

ERISA PLANS BEGIN 2015 WITH SOLID RETURNS



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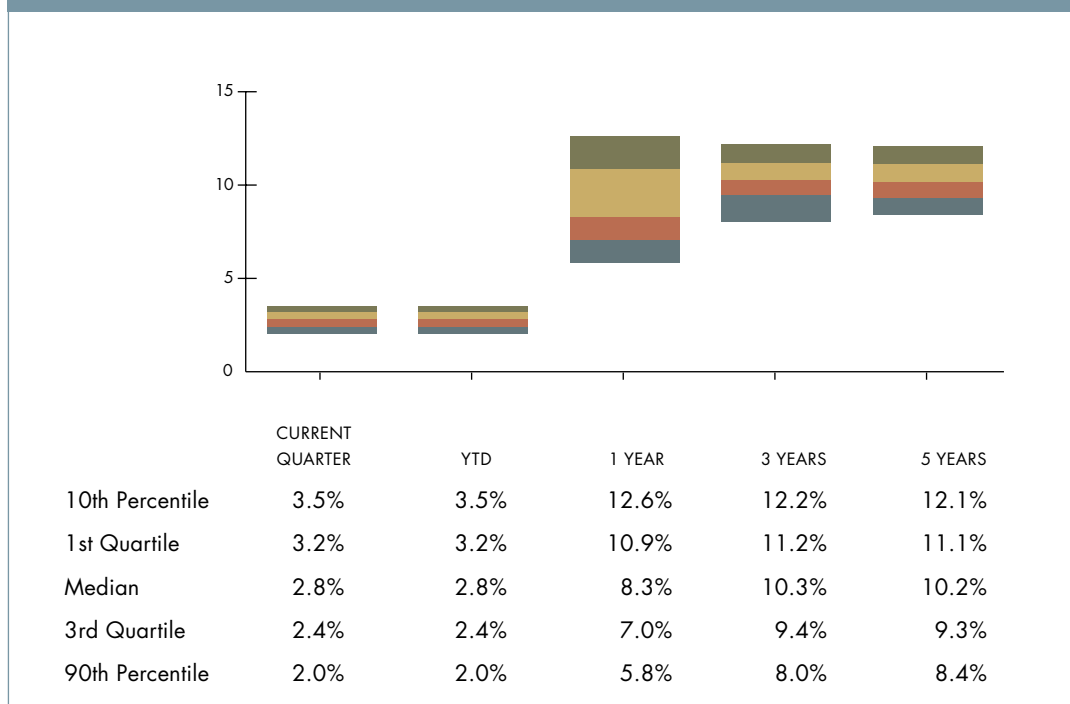
The majority of ERISA plans posted positive absolute results for the first quarter of 2015. The Northern Trust ERISA Plan Universe median return was 2.8% for the quarter ending March 31, 2015. Sound results within the majority of the equity and fixed income allocations drove the quarter’s positive results. The first quarter returns resulted in a one-year median plan return of 10.9% for the Northern Trust ERISA Plan Universe.

The ERISA Universe’s first-quarter median excess return was 2 basis points above the policy level benchmark. As a result, more than half the plans within the Northern Trust ERISA Universe outperformed their respective plan-level benchmark. Over the one-year comparison, the median ERISA plan’s excess return trailed the assigned benchmarks by

9 basis points. Longer-term, the Universe outperformed by 18 basis points for the three-year relative comparison and by 4 basis points for the five-year relative comparison. For the 10-year comparison, the median ERISA plan was 30 basis points better than the assigned benchmarks.

The ERISA plan-level performance results during the first quarter of 2015 benefited from the majority exposure to domestic and international equity allocations, with the exception of a few exposures. Within those equity allocations, the international equity programs outperformed the U.S. equity programs in the most recent quarter, with the median international equity programs returning 4.0% while the U.S. equity programs’ median returned 2.2%. Within

ERISA PLANS – TOTAL RETURNS MARCH 31, 2015



international equities, developed markets outperformed emerging markets, returning 5.0% compared to 2.3%, respectively. Within U.S. equities, small caps were the better performing sub-class during the quarter, with the Russell 2000 Index returning 4.3% and the Russell 1000 Index returning 1.6%.

The ERISA plan-level performance also benefited from the fixed income allocations' first-quarter positive absolute returns. The median fixed income program returned 1.7% in the first quarter of 2015. Over the one-year period, the median result for the same universe was 5.0% as of March 31, 2015. Longer term, the median fixed income program returned 4.3% for three years and 5.5% for five years.

Credit securities performed better than government securities in the first quarter.

Within the BC US Aggregate Index, credit/corporate securities outperformed government securities by 72 basis points for the quarter. The corporate securities within the BC US Aggregate Index returned 2.3%, and the government securities within the same index returned 1.6% for the quarter.

The ERISA plan-level performance continued to benefit on an absolute basis from exposure to real estate during the first quarter of 2015. The sector's median return for the quarter was 3.0%. Over the one-year comparison the median return for the real estate program was 13.1%. The wide distribution of results for this allocation continues to be evident as witnessed in the rolling one-year results of 19.9% for the 10TH percentile versus a 3.2% return for the 90TH percentile.

COMPOSITE ASSET ALLOCATION – ERISA				
	Current	1 Year Ago	3 Years Ago	5 Years Ago
U.S. Equity	29%	30%	34%	36%
Global/Non-U.S. Equity	12%	13%	14%	17%
U.S. Fixed Income	38%	36%	32%	29%
Global/Non-U.S. Bonds	4%	5%	2%	3%
Private Equity/Hedge Funds	13%	12%	11%	12%
Cash & Other	5%	4%	7%	3%

ABOUT NORTHERN TRUST UNIVERSES

Northern Trust Universes represent the performance results of about 300 large institutional investment plans that subscribe to Northern Trust performance measurement services. These plans, with a combined asset value of approximately \$899 billion, represent a broad snapshot of overall institutional investment plan performance within the U.S. market.

Northern Trust's Investment Risk and Analytical Services give you a comprehensive array of risk management capabilities, supported by powerful technology and delivered by experienced professionals. We can help you bring all the details to focus – so you can address strategic program management issues. If you would like to participate in our universe analysis and receive more in-depth information, please contact your relationship manager.

Returns are shown gross of fees. Index returns assume reinvestment of dividends and earnings and do not reflect the deduction of any trading costs or other expenses. It is not possible to invest directly in an index. Periods greater than one year are annualized. Past performance does not indicate future results.