

OPTIMIZING SOLUTIONS FOR HEALTHCARE ORGANIZATIONS

With more than 50 years' experience supporting healthcare organizations, Northern Trust stands out as a leading asset servicing provider for these plans, delivering tailored solutions that address the unique challenges of the healthcare industry. Our comprehensive services enable operational efficiencies, comply with regulatory requirements, and help healthcare organizations optimize their investment outcomes. With a dedicated team of experts and cutting-edge technology, we are committed to our clients and their growing needs.

OUR COMMITMENT TO OUR HEALTHCARE CLIENTS

Servicing 70% of the top 50 U.S. healthcare plans (as of Q2 2024), Northern Trust has an unwavering commitment to support the increasingly sophisticated needs of complex asset owners and allocators. Our employees are inspired by and passionate about innovating for our clients in a way that mirrors their missions and values. We understand the unique challenges and opportunities in this space and are committed to supporting some of the world's most complex asset owners.

SPECIALIZED FOCUS

Healthcare institutions look to Northern Trust for specialized expertise to address a spectrum of needs:

- Providing institutional investment management, asset administration and banking services for more than a century.
- Offering trust, custody and investment solutions for operating, pension, and self-insured funds.
- Facilitating operating needs with credit and treasury management services.
- Supporting executives, board members, physicians, and donors with private client services.
- Helping alleviate cumbersome data management and reporting pressures through our technology and service offerings.

Our Front Office Solutions (FOS) platform can greatly increase transparency into workflows, while also increasing operational efficiency. Through our advanced capabilities, staff can better manage documents and understand underlying portfolio exposures across disparate sources. Moreover, they can access a centralized database to improve collaboration and business continuity. By eliminating time-consuming manual processes related to investment operations, healthcare organizations can focus on their investment strategy to further their mission of delivering value to patients, doctors, and other key stakeholders.

EXPERTISE SUPPORTING HOSPITAL PLAN MERGERS

Assisting clients with merger events is one of Northern Trust's proven areas of expertise. We work together with our clients to help achieve greater efficiencies across various disciplines, a stronger consolidated operating model, and improved outcomes for the investments, HR benefits and finance/accounting teams and their stakeholders.

We have helped large, complex healthcare systems achieve their objectives, including modernizing processes, optimizing technology, and helping them to manage risk effectively. We bring these ideas to life as part of our best practices approach and insights to help our clients grow and expand successfully. To assist our clients, we have created a “Post-Merger Entities Playbook,” to highlight important lessons learned and key issues to be aware of on the journey to a new account structure.

WHAT OUR CLIENTS ARE SAYING ABOUT NORTHERN TRUST

Client selects Northern Trust following a merger, making the decision to leave their long-term providers in favor of our solutions.

“Switching custodians was an important decision. We made the change because Northern Trust exhibited expertise in the healthcare industry and a real focus on client service. We appreciate the team’s dedication as they address our needs and are happy to say we made the correct decision in selecting Northern Trust.”
—Anonymous Healthcare Client

HOW CAN HEALTHCARE PROFESSIONALS LEARN MORE?

For more information on Northern Trust products and services, please visit [A-Suite](#), a destination for asset allocators.

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