**2023 ANNUAL REPORT** 

# FINANCIAL HIGHLIGHTS



	2023	2022	PERCENT CHANGE <sup>1</sup>
For the year ended December 31 (\$ in millions)			
Revenues (Fully Taxable Equivalent Basis²)	\$ 6,831.0	\$ 6,806.8	— %
Net Income	1,107.3	1,336.0	(17)
Dividends Declared on Common Stock	630.2	613.0	3
Dividends Declared on Preferred Stock	41.8	41.8	_
Per Common Share			
Net Income — Basic	\$ 5.09	\$ 6.16	(17)%
Net Income — Diluted	5.08	6.14	(17)
Cash Dividends Declared per Common Share	3.00	2.90	3
Book Value — End of Period	53.69	49.78	8
Market Value — End of Period	84.38	88.49	(5)
At Year-End (\$ in millions)			
Earning Assets	\$ 140,369.6	\$ 142,484.7	(1)%
Total Assets	150,783.1	155,036.7	(3)
Deposits	116,164.0	123,932.1	(6)
Stockholders' Equity	11,897.9	11,259.5	6
Average Balances (\$ in millions)			
Earning Assets	\$ 130,801.3	\$ 138,839.0	(6)%
Total Assets	142,649.2	152,551.9	(6)
Deposits	105,245.5	125,592.4	(16)
Stockholders' Equity	11,496.8	11,081.4	4
Client Assets at Year-End (\$ in billions)			
Assets Under Custody / Administration	\$ 15,404.9	\$ 13,604.0	13 %
Assets Under Custody	11,916.5	10,604.6	12
Assets Under Management	1,434.5	1,249.5	15
Financial Ratios and Metrics			
Return on Average Common Equity	10.0%	12.7%	
Return on Average Assets	0.78	0.88	
Dividend Payout Ratio	59.1	47.2	
Net Interest Margin (Fully Taxable Equivalent Basis²)	1.56	1.39	

#### DECEMBER 31, 2023

#### **DECEMBER 31, 2022**

CAPITAL RATIOS	Standardized Approach	Advanced Approach	Standardized Approach	Advanced Approach
Common Equity Tier 1 Capital	11.4%	13.4%	10.8%	11.5%
Tier 1 Capital	12.3	14.5	11.8	12.5
Total Capital	14.2	16.5	13.9	14.5
Tier 1 Leverage	8.1	8.1	7.1	7.1
Supplementary Leverage	N/A	8.6	N/A	7.9

<sup>&</sup>lt;sup>1</sup>Percentage change calculations are based on actual balances rather than the rounded amounts presented.

FY 2023 revenue includes a \$176.4 million pre-tax loss on available for sale debt securities sold in conjunction with a repositioning of the portfolio, recognized in Investment Security Gains (Losses), net, and a \$6.9 million pre-tax gain upon sale of available for sale debt securities. FY 2023 expense includes an \$84.6 million pre-tax Federal Deposit Insurance Corporation (FDIC) special assessment, \$38.7 million pre-tax severance-related charge, \$25.6 million pre-tax charge related to the write-off of an investment in a client capability, and \$12.8 million pre-tax occupancy charge.

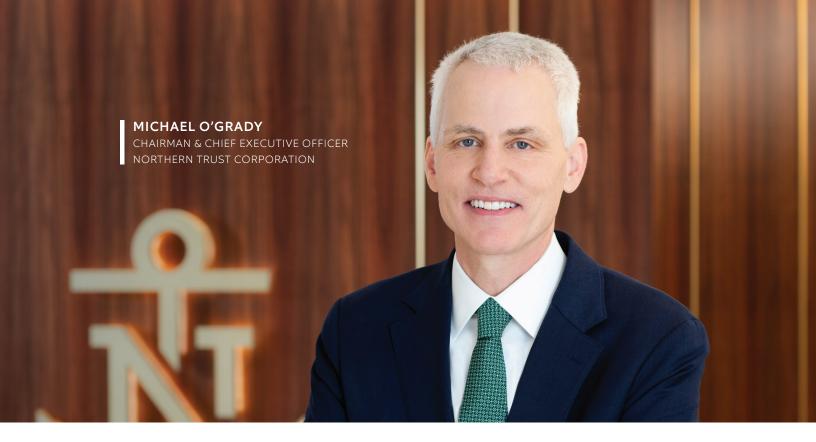
FY 2022 revenue includes a \$213.0 million pre-tax loss on available for sale debt securities recorded in Investment Security Gains (Losses), net, related to an intent to sell, arising from a repositioning of the portfolio. FY 2022 expense includes a \$44.1 million pre-tax pension settlement charge, \$32.0 million pre-tax severance-related charge, and \$14.0 million pre-tax occupancy charge.

<sup>&</sup>lt;sup>2</sup>Revenues and Net Interest Margin are presented on a fully taxable equivalent basis, a non-generally accepted accounting principle financial measure that facilitates the analysis of asset yields.  $A \ reconciliation \ of \ revenues \ and \ net \ interest \ margin \ on \ a \ GAAP \ basis \ to \ revenue \ and \ net \ interest \ margin \ on \ an \ FTE \ basis \ is \ provided \ \underline{here}.$ 

**2023 ANNUAL REPORT** 

## MESSAGE TO SHAREHOLDERS





## DEAR SHAREHOLDERS,

Annual letters offer the opportunity to reflect on the past and look forward to the future. The last several years have demonstrated how it is less important to be able to predict the future than it is to be prepared for whatever might happen, and 2023 was no different.

The events of the past year underscored, once again, the critical importance of resiliency. In the world of finance, where change is constant and challenges are plentiful, the ability to weather storms and consistently be a beacon of strength is not a luxury—it is a necessity.

Throughout our 135-year history, Northern Trust has forged a reputation for strength and stability. Our unwavering commitment to our principles of service, expertise and integrity, and mission of being our clients' most trusted financial partner have been and will continue to remain persistent. However, our success over time has also been rooted in our ability to change to meet the demands, risks and expectations of a rapidly evolving world.

To exceed your expectations and those of all stakeholders, we are focused on becoming a more consistently high-performing company that is increasingly resilient, efficient and profitable.

We will achieve this through the execution of our refined One Northern Trust strategy. It is this shared vision that unites us and differentiates us from others. As One Northern Trust, we will forge a distinctive path that leads to setting new standards and surpassing them with audacious resolve for the benefit of those we serve.

#### THE ECONOMIC ENVIRONMENT

Looking back at 2023, the markets we operate in fared better than expected, with economic activity persevering despite systemic risks. And Northern Trust's results were sustained in the face of challenges that confronted the industry.

Entering last year, the risk of recession in Europe and the United States was high. Central banks were raising interest rates to quell inflation, which was expected to create substantial headwinds. Defying these expectations, the United States delivered strong economic performance in 2023; European markets slowed but maintained positive momentum. Continued growth and moderate inflation have raised the odds of an economic "soft landing."

Higher interest rates created stress in corners of the banking sector during the first half of last year; failures and forced mergers cast doubt over firms and the industry. Fortunately, the worst cases were resolved, and confidence returned. As always, Northern Trust's balance sheet and reputation remained strong throughout this tumultuous interval.

Adapting to this changing landscape has required special focus. We utilized scenario analysis to imagine the worst to adapt the financial advice we provide to our clients for a more uncertain world. Predicting tail events is difficult but preparing for them is essential.

Finally, the latest generation of artificial intelligence emerged during the year carrying both immense promise and potential pitfalls. The technology could be truly transformational, raising productivity in a manner that sustains economic progress. But it could also be employed in less noble ways. Societies, and the firms that operate within them, will have to balance exuberance and caution as a new paradigm takes form.

#### OUR FINANCIAL PERFORMANCE

Through this operating environment in 2023, our total revenue was flat relative to the prior year. Robust growth in net interest income was offset by softer trust fees and capital markets revenue. Net interest income (on a fully taxable equivalent) increased 6 percent compared to the prior year due to higher interest rates expanding our net interest margin (on a fully taxable equivalent) by 17 points to 1.56 percent. Fees were down primarily due to net asset outflows and unfavorable equity and fixed income markets. Foreign exchange trading income was down 29 percent due to muted client activity levels.

Total expenses increased 6 percent. While this reflects improvement over 2022 expense growth levels, it remains elevated and further reducing the expense growth rate continues to be a top priority.

Net income and earnings per share were both down 17 percent and return on average common equity was 10 percent. The results of the past few years do not meet our expectations, which further galvanizes our goal of becoming a more consistently high-performing company.

Our capital levels remained strong with all capital ratios far exceeding those required for classification as "well capitalized" under federal bank regulatory capital requirements. We returned \$978 million to common shareholders in the form of quarterly dividends of \$630 million and share repurchases of \$348 million.

#### THE PATH FORWARD: ONE NORTHERN TRUST

We serve our clients better when we deliver the solutions capabilities of the entire firm. One Northern Trust reflects a shared vision of how we can deliver for our clients and consistently perform at a high level for all our stakeholders by working in tight coordination and synchronization across the entire company. All employees, regardless of their business, group, location or role work toward common goals. Our One Northern Trust strategy, which reflects this fundamental principle, is comprised of three intertwined objectives:

Strengthening resiliency Optimizing growth **Driving productivity** 

These objectives will help us sharpen our focus, build on our strengths and eliminate what has not served us or stakeholders well in the recent past.

#### **OPTIMIZING GROWTH**

We are among a select few financial services organizations that are exclusively focused on providing integrated, holistic solutions for all our clients' investment needs. Our three interrelated businesses— Wealth Management, Asset Servicing and Asset Management—not only compete in attractive and growing sectors of the financial services industry, but also create a differentiated set of capabilities through their combination.

Our strategy focuses on optimizing the composition and nature of growth from our three businesses. We aim to accelerate the growth of our Wealth Management and Asset Management businesses and increase our focus on delivering scalable solutions in our Asset Servicing business.

#### Wealth Management

Our Wealth Management business is one of the largest providers of advisory services in the United States, with assets under custody and assets under management of \$1.03 trillion and \$402.5 billion, respectively, as of Dec. 31, 2023. Wealth Management services are delivered by multidisciplinary teams through a network of offices in major markets across the U.S., as well as offices in London, Singapore and Abu Dhabi.

## We serve approximately 30% of the Forbes 400 most affluent Americans

Wealth Management focuses on high-net-worth individuals and families, business owners, executives, professionals, retirees and established privately held businesses in its target markets. In supporting these targeted segments, Wealth Management provides trust, investment management, custody and philanthropic services; financial consulting; guardianship and estate administration; family business consulting; family financial education; brokerage services; and private and business banking. Additionally, we have advisory experts who surround our clients by supporting their goals at every stage of their life cycle.

We are particularly excited about the growth trajectory of our family office and ultra-high-net-worth segments. In both segments, we have large and extraordinarily strong franchises, excellent brand recognition and highly differentiated capabilities. We deliver carefully curated content and highly valued events as well as offering a complex of networking communities tailored to meet the interests and needs of our family office clients across functions, segments, demographics and geography.

## Best Private Bank for Digital Wealth Planning in North America and Best Private Bank for Family Offices and Succession Planning

- FINANCIAL TIMES GROUP

#### Asset Management

Asset Management delivers investment solutions globally for client segments in Asset Servicing and Wealth Management. Northern Trust managed \$1.43 trillion in assets as of Dec. 31, 2023, making it one of the top 20 largest global asset managers, including \$1.03 trillion for Asset Servicing clients and \$402.5 billion for Wealth Management clients. Investment management solutions span active and indexbased solutions across equity, fixed income, cash management, multi-asset and alternative asset classes, and are delivered through separately managed accounts, ETFs, mutual funds, collective investment trusts, and an array of other investment vehicles.

## Northern Trust is one of the top 20 largest global asset managers

Last year, we were pleased that Daniel Gamba joined Northern Trust as president of our Asset Management business. Daniel came from BlackRock, Inc., where he spent 22 years and served as co-head of Fundamental Equities and as a member of BlackRock's Global Operating, Portfolio Management Group Executive and Human Capital committees.

Under Daniel's leadership, our Asset Management strategy focuses on the specific client segments and solutions where we have a long-term track record of delivering risk-adjusted investment performance, and successfully compete and win. For example, with approximately \$100 billion in assets under

management on our Tax Advantaged Equity platform, it is one of the top three largest platforms in the market, has delivered after tax alpha on a 1-year, 3-year, 5-year, 10-year and since inception (2002) basis, as of Dec. 31, 2023, and has grown by 17 percent annually for the past five years (2018-2023). Another example is our High Yield capability which achieved top decile performance in 2023, with top quartile performance over three and five years. And, we are reinvesting in private markets strategies offered through 50 South Capital, our boutique alternatives firm that provides unique, differentiated access to the world's best private equity, private credit and secondaries investment opportunities.

#### **Asset Servicing**

Asset Servicing is a leading global provider of custody, fund administration, investment operations outsourcing and related services to corporate and public retirement funds, foundations, endowments, fund managers, insurance companies, sovereign wealth funds and other institutional investors around the globe. On Dec. 31, 2023, total Asset Servicing assets under custody/administration and assets under custody were \$14.36 trillion and \$10.88 trillion, respectively.

We will continue to prioritize the growth of scalable services and products in our Asset Servicing business such as our Front Office Solutions (FOS) offering, which has significant sales momentum coming into 2024. This award-winning product provides a full suite of portfolio analytics, investment analysis, performance measurement and research management tools to sophisticated asset owner clients. FOS is expanding to Europe, the Middle East and Africa (EMEA) and has already been selected in the region by a growing pool of sovereign-sponsored pension assets in the Middle East, including the Abu Dhabi Pension Fund.

## Front Office Solutions awarded Best Mobile Strategy Initiative and Best Data Management Initiative

- WATERS TECHNOLOGY

Significantly advancing our work on digital modernization we launched our A-Suite Community, which brings together insights, research and networking opportunities for asset owners worldwide to learn, collaborate and move the needle on issues that matter most to them. Already, more than 5,000 are actively contributing to this community.



#### STRENGTHENING RESILIENCY

Northern Trust plays a critical role in the global financial system, facilitating the efficient allocation of capital, managing risks and promoting economic growth. Market participants and regulators look to us to have the strongest risk management and controls possible—for the benefit of our clients, the health of our industry and the stability of the global economy.

Resiliency signifies our ability to prevent internal stress, recover from external stress and thrive in altered circumstances. In other words, it is about consistently outperforming in both business-as-usual and stressed market conditions. Resiliency as a concept is not new to us; it is part of our core value proposition to clients. However, the bar is rising due to the pace of change in the environment in which we operate and the increasing expectations of our stakeholders. To meet these challenges, we are building on our historical strengths to ensure that our risks and controls can confidently identify, assess and mitigate potential risks both now and in the future. And we've added Jane Karpinski, formerly chief auditor, to the Management Group as the global head of Regulatory Affairs.

We believe that strong communities make our company more resilient as well. Since our earliest days, Northern Trust has prioritized giving back to the communities in which we live and work. That idea has evolved over time, and today we help make the world around us more resilient, too, through volunteerism, philanthropy, inclusion and more.



In 2023, Northern Trust contributed to charitable organizations that focus on basic needs proven to improve long-term financial success: food, housing, education and healthcare. And our employees provided over 106,000 hours of volunteer service to over 2,000 charities worldwide. The Northern Trust Foundation launched its first annual Northern Trust Anchor Award, a \$1 million grant provided to an innovative organization in our headquarter city of Chicago. This year, the funding went to food pantry Nourishing Hope to expand its services on the underserved South and West sides of the city.

For the 29th year in a row, we received an Outstanding Community Reinvestment Act rating, showing our commitment to building better financial futures for all.

#### DRIVING PRODUCTIVITY

Ongoing productivity improvements are crucial for delivering greater value to clients, maximizing operational efficiency and achieving long-term profitability. To enhance and accelerate these efforts, we established a Productivity Office last year to create a dedicated function to partner with our businesses to drive productivity improvements across the company, ensuring permanence in both efficiency and effectiveness. The office provides oversight and governance, cross-functional leadership and collaboration, and enhanced reporting and analytics to enable Northern Trust to achieve its annual productivity goals.

The firm realized more than \$100 million in productivity savings in 2023, largely driven by workforce, vendor and general operating efficiency efforts. Productivity efforts touched a broad scope of activities and businesses, which included a focus on process enhancements, investing in new tools, automation and digital technology, organizational design and operating model review, vendor management and real estate footprint optimization.

Generating efficiency and productivity across our company allows us to create capacity to invest in our businesses and talent, help offset inflationary pressures and reduce expense growth.

### INVESTING IN CAPABILITIES

To bring our strategic objectives to fruition, we will continue to invest in three core capabilities: talent, technology and data. It is the synergy between these three areas that drives our growth, ensures our resiliency and enhances our productivity.

#### TALENT

We understand the importance of investing in our employees, as they are the linchpin of our organization. Our exceptional and diverse teams around the world support our client relationships, fuel our innovation and drive our productivity. We strive to offer competitive benefits that meet the physical, mental and financial needs of our employees, while incentivizing performance and engagement through compensation and recognition programs. Last year, we made progress in our total rewards offerings by reimagining the future of work and institutionalizing our hybrid work model. Furthermore, we have reinstated cherished in-person traditions and introduced new rituals that brought us together to celebrate service milestones and top performance. These initiatives demonstrate our commitment to creating a dynamic and engaging workplace for our employees.

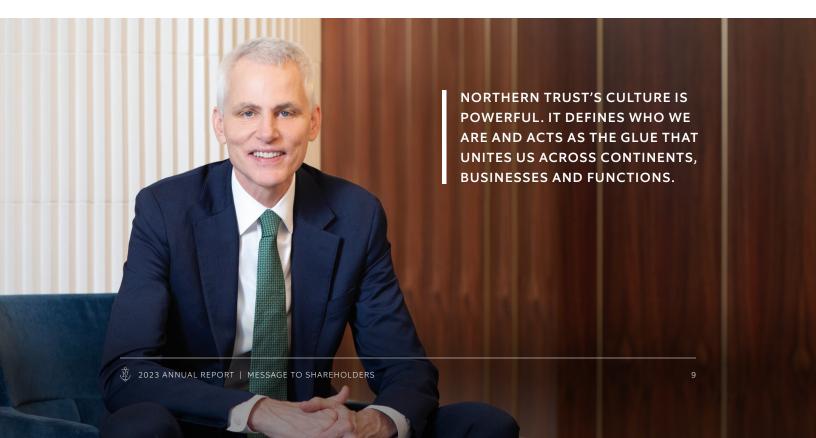
To support our employees, we are also investing in the intangible: our culture. Northern Trust's culture is powerful. It defines who we are and acts as the glue that unites us across continents, businesses and functions. Our culture does not just describe us; it influences everything we do and is the greatest determinant of how we perform as a company. Galvanizing our more than 23,000 employees to operate as one requires us to preserve what is best about our culture and address the aspects that must change. To that end, we have deployed refreshed cultural behaviors that are being embedded and activated throughout our businesses, processes and policies.

We are unwavering in our commitment to our employees. We will continue to modernize ways of working, evolve workspaces and nurture our culture to enhance their experience.

#### **TECHNOLOGY**

As the standard for technological innovation continues to rise in our industry, we are building on our solid foundation by continually investing in digital and modern workplace capabilities to complement our human touch. Collaborating with our business partners, we aim to redefine the constructive collaboration between people, processes and technology to accelerate and scale our resiliency and end-to-end client and employee experiences.

In 2023, we put to work several innovative ideas leveraging the emerging artificial intelligence tools that have taken most industries by storm. These are early-stage activities, but the learning from this work, as well as the eventual benefits from implementation, ensure we are prepared to leverage this exciting new technology as it matures. We have used leading third-party partners and our existing security and risk management practices to ensure a safe learning and development environment for these new capabilities.



We aim to leverage technology to not only improve operational efficiency but also to elevate market competitiveness, user satisfaction and productivity. Our focus on innovation and adaptation to evolving threats will enable us to stay ahead in the ever-changing landscape of technology.

## **Best Digital Innovator**

- THE WEALTH TECH AWARDS, FINANCIAL TIMES GROUP

#### DATA

Data drives everything we do. We have long recognized the importance of being intentional about how we collect, store, access and protect data. This commitment ensures that our employees have the information they need to deliver their best, while providing our clients with a seamless and personalized experience. To achieve this, we have embarked on a data modernization journey, leveraging leading practices through a data mesh approach.

One area where we have seen considerable progress is in our Asset Servicing business. Through our proprietary Matrix Data Platform, we are driving scalable growth and revolutionizing our approach to data management. By pairing our enterprise data mesh with other cutting-edge technologies, we have created a new digital backbone and open architecture for all our asset servicing solutions globally. The Matrix Data Platform has simplified internal processes and optimized the quality and speed of data processing. This has allowed us to accelerate our automation efforts, resulting in improved service quality and scalability.

In addition, we are democratizing data for our clients and employees. By enabling more advanced analytics and artificial intelligence, we empower them to make better-informed decisions. This democratization of data not only enhances the client experience but also drives innovation and growth within our organization.

As we move forward, we remain committed to leveraging the power of data and continuing to invest in innovative technologies to support our clients and drive our success.



 $\textbf{Management Group photo: Back row, left to right:} \ Daniel \ Gamba \ (President, Asset \ Management), Teresa \ Parker \ (President, Management), Teresa \ (President, Management), Teresa \ Parker \ (President, Management), Teresa \ (President, Management$ Servicing, EMEA), Mark Gossett (Chief Risk Officer), Steve Fradkin (President, Wealth Management), Jason Tyler (Chief Financial Officer), Mark Gossett (Chief Risk Officer), Steve Fradkin (President, Wealth Management), Jason Tyler (Chief Financial Officer), Mark Gossett (Chief Risk Officer), Steve Fradkin (President, Wealth Management), Jason Tyler (Chief Financial Officer), Mark Gossett (Chief Risk Officer), Steve Fradkin (President, Wealth Management), Jason Tyler (Chief Financial Officer), Mark Gossett (Chief Risk Officer), Steve Fradkin (President, Wealth Management), Jason Tyler (Chief Financial Officer), Mark Gossett (Chief Risk OJane Karpinski (Global Head of Regulatory Affairs), Peter Cherecwich (President, Asset Servicing) Front row, left to right: Alex Taylor (Chief Human Resources Officer), Mike O'Grady (Chairman & Chief Executive Officer), Susan Levy (General Counsel), Thomas South (Chief Information Officer)

## CLOSING THOUGHTS

In this ever-evolving landscape, we understand that challenges and opportunities go hand in hand. We have seen firsthand how resilience and adaptability can turn adversity into achievement. Our refined One Northern Trust strategy is our compass, guiding us toward delivering exceptional value to our clients and sustained improvements in our financial performance.

I have the privilege of working with an extremely driven and experienced management team and approximately 23,000 talented employee partners who are dedicated to exceeding the expectations of our clients. It is their indomitable spirit that defines us, and will propel us forward, driving us to new heights of success.

I am humbled and immensely grateful to our clients and shareholders who continue to place their trust in us. We understand the weight of this responsibility and are committed to earning that trust anew each day. We are honored to have you by our side as we forge ahead, shaping the future of our company.

Mike O'Grady Chairman & Chief Executive Officer Northern Trust Corporation

## PROXY STATEMENT

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

2024





Northern Trust Corporation 50 South La Salle Street Chicago, Illinois 60603 March 6, 2024

#### Dear Stockholder:

You are cordially invited to attend the Northern Trust Corporation 2024 Annual Meeting of Stockholders to be held in a virtual meeting format, via the Internet, on Tuesday, April 16, 2024, at 10:30 a.m., Central Time.

For more than 130 years, our stockholders' support has been essential to Northern Trust's stability and success. **Your vote plays a vital role and is very important for our future**. Whether or not you plan to attend the Annual Meeting virtually, I urge you to vote your shares as promptly as possible.

The attached Notice of Annual Meeting of Stockholders and Proxy Statement provide you with information about each proposal to be considered at the Annual Meeting, as well as other information you may find useful in voting your shares. If you plan to attend the Annual Meeting virtually, please review the information on attendance procedures in the accompanying Proxy Statement.

If you choose not to attend, you may vote your shares by Internet or telephone in advance of the meeting. If you received a paper copy of the proxy materials, you also may complete, sign, date, and return your proxy card in the enclosed envelope. Instructions for voting by Internet or telephone can be found on your proxy card or your Notice Regarding the Availability of Proxy Materials.

Thank you for your continued support of Northern Trust Corporation, and your contribution to the future of our company.

Sincerely,

Michael G. O'Grady

Chairman of the Board and Chief Executive Officer



#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

Date: Tuesday, April 16, 2024
Time: 10:30 a.m., Central Time

Access: Our Annual Meeting can be accessed virtually at www.virtualshareholdermeeting.com/NTRS2024.

There will be no physical, in-person meeting.

**Purposes:** The purposes of the Annual Meeting are to:

 elect eleven directors to serve on the Board of Directors until the 2025 Annual Meeting of Stockholders or until their successors are elected and qualified;

approve, by an advisory vote, 2023 named executive officer compensation;

 ratify the appointment of KPMG LLP as Northern Trust Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2024;

• consider a stockholder proposal to ascertain voting preferences, if properly presented at the Annual Meeting; and

• transact any other business that may properly come before the Annual Meeting.

Record Date: You can, and should, vote if you were a stockholder of record at the close of business on

February 26, 2024.

March 6, 2024

By order of the Board of Directors,

Brad A. Kopetsky
Corporate Secretary

## IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON APRIL 16, 2024

This Proxy Statement, other proxy materials, our Annual Report on Form 10-K for the year ended December 31, 2023 and a link to the means to vote by Internet or telephone are available at http://materials.proxyvote.com/665859.

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#### **PROXY SUMMARY**

This summary highlights certain information contained in this Proxy Statement. The accompanying proxy is solicited on behalf of the Board of Directors (the "Board") of Northern Trust Corporation (the "Corporation") for use at the Corporation's Annual Meeting of Stockholders to be held on Tuesday, April 16, 2024 (the "Annual Meeting"). You should read the entire Proxy Statement carefully before voting. On or about March 6, 2024, we began mailing or otherwise making available our proxy materials, including a copy of our Annual Report on Form 10-K for the year ended December 31, 2023, to all stockholders entitled to vote at the Annual Meeting.

For more information on voting and attending the Annual Meeting, see "General Information about the Annual Meeting" on page 81 of this Proxy Statement.

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## **ABOUT NORTHERN TRUST**

## **Description of Business**

Northern Trust is a leading provider of wealth management, asset servicing, asset management and banking solutions to corporations, institutions, families and individuals. Founded in Chicago in 1889, Northern Trust has a global presence with offices in 24 U.S. states and Washington, D.C., and across 22 locations in Canada, Europe, the Middle East and the Asia-Pacific region. As of December 31, 2023, Northern Trust had assets under custody/administration of \$15.4 trillion, and assets under management of \$1.4 trillion.

#### **Mission**

To be our clients' most trusted financial partner, guarding and growing their assets as if they were our own.

## **Principles that Endure**

Northern Trust's core principles of service, expertise, and integrity have remained constant for over 130 years. Throughout our history and changing market environments, we have led by aligning our efforts with these guiding principles. Today, we remain committed to these founding principles which continue to unite and drive our workforce around the globe—delivering unparalleled service and expertise, with integrity.



#### Service

Relentless drive to provide exceptional service



#### Expertise

Resolving complex challenges with multi-asset class capabilities

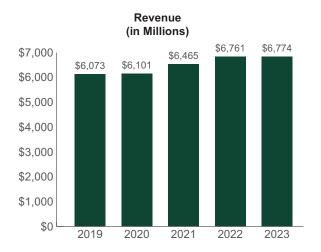


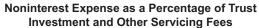
#### Integrity

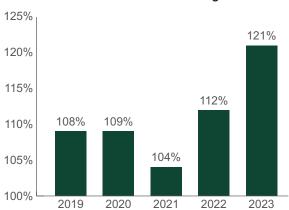
Acting with the highest ethics, utmost honesty and unfailing reliability

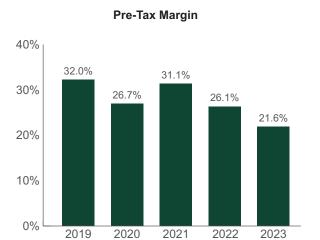
## 2023 FINANCIAL PERFORMANCE HIGHLIGHTS

Key highlights with respect to our financial performance:

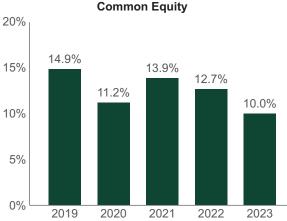






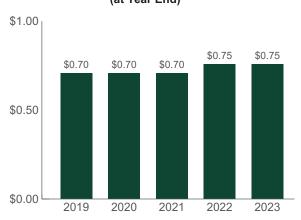


## Return on Average





## Quarterly Dividend per Share (at Year End)



We achieved these financial results while continuing to maintain strong capital ratios, with all ratios exceeding those required for classification as "well capitalized" under federal bank regulatory capital requirements.

## **SELECTED RECOGNITION**











#### **KEY DEVELOPMENTS – MANAGEMENT SUCCESSION**

Recent, or upcoming, changes to our executive leadership team include:

- Daniel E. Gamba joined Northern Trust as President—Asset Management, effective April 3, 2023.
- Jane B. Karpinski, who had previously served as our Chief Audit Executive, was appointed as Global Head of Regulatory Affairs, effective December 6, 2023, joining our executive leadership team.
- Clive Bellows, currently the Head of Europe, Middle East and Africa ("EMEA") Global Fund Services, will succeed Teresa A. Parker as President—EMEA in 2024, pending regulatory approval.

#### **2023 COMPENSATION OUTCOMES**

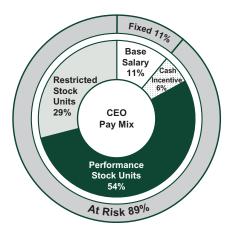
Based upon its review of our corporate performance and the individual performance of each named executive officer, discussed in the Compensation Discussion and Analysis beginning on page 32 of this Proxy Statement, the Human Capital and Compensation Committee approved the compensation amounts outlined in the table below. This table provides a comprehensive summary of each named executive officer's total direct compensation for the 2023 and 2022 performance years. This perspective may be useful in reviewing key incentive compensation decisions, as this is how the Committee considers performance and pay, with incentive compensation generally reflective of prior year's performance. It should be noted that the table below is not intended to be a substitute for the Summary Compensation Table on page 54, as certain amounts in the table below are different than the amounts in the Summary Compensation Table. The most significant difference is that this table reflects long-term incentive awards granted in February 2024 and February 2023 for the 2023 and 2022 performance years, respectively, while the Summary Compensation Table provides the value of the equity awards for the year in which they were granted.

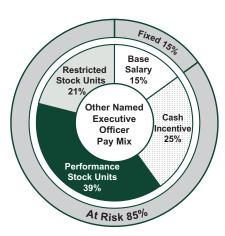
Executive	Year	Salary (1)	Short-Term Annual Cash Incentive	Performance Stock Units	Restricted Stock Units	Total Incentive Compensation (2)	Total
Michael G. O'Grady	2023	\$1,000,000	\$ 500,000	\$5,005,000	\$2,695,000	\$8,200,000	\$ 9,200,000
Chairman and Chief Executive Officer	2022	1,000,000	1,000,000	5,525,000	2,975,000	9,500,000	10,500,000
Jason J. Tyler	2023	600,000	990,000	1,501,500	808,500	3,300,000	3,900,000
Chief Financial Officer	2022	600,000	1,080,000	1,638,000	882,000	3,600,000	4,200,000
Peter B. Cherecwich	2023	675,000	1,147,500	1,740,375	937,125	3,825,000	4,500,000
President—Asset Servicing	2022	675,000	1,320,000	2,002,000	1,078,000	4,400,000	5,075,000
Steven L. Fradkin	2023	675,000	1,147,500	1,740,375	937,125	3,825,000	4,500,000
President—Wealth Management	2022	675,000	1,320,000	2,002,000	1,078,000	4,400,000	5,075,000
Daniel E. Gamba(3)	2023	675,000	1,147,500	1,740,375	937,125	3,825,000	4,500,000
President—Asset Management	2022	_	_	_	_	_	_

- (1) Except for Mr. Gamba, represents the applicable named executive officer's salary, as determined in February 2023 and 2022, respectively. See footnote 3 below with respect to Mr. Gamba.
- (2) Represents the total cash and equity incentive awards received by the applicable named executive officer in February 2024 for the 2023 performance year and February 2023 for the 2022 performance year, respectively.
- (3) Mr. Gamba joined Northern Trust effective April 3, 2023. His annualized 2023 salary was established at that time and is reflected in the table above. The Corporation also granted him an award of restricted stock units with a grant date fair value of \$4.8 million as a make-whole award to replace unvested equity awards Mr. Gamba forfeited when he terminated employment with his former employer. These awards are subject to forfeiture and/or clawback if Mr. Gamba does not maintain continuous employment with the Corporation for a prescribed period of time. Mr. Gamba's restricted stock unit awards are subject to terms and conditions identical to those granted to our other named executive officers. When considering Mr. Gamba's initial compensation arrangement, the Human Capital and Compensation Committee considered a variety of market data, Mr. Gamba's experience, the value of outstanding equity awards from his prior employer, and the input of Meridian Compensation Partners, LLC as its compensation consultant.

#### **2023 OVERALL PAY MIX**

Consistent with our pay for performance philosophy, the pay mix for our CEO and each of our other named executive officers heavily emphasizes incentive compensation. Our long-term incentive mix further emphasizes performance-based pay, with 65% of the long-term incentives being awarded in performance stock units earned based on performance over a three-year period, and 35% being awarded in restricted stock units which vest ratably over a four-year period.



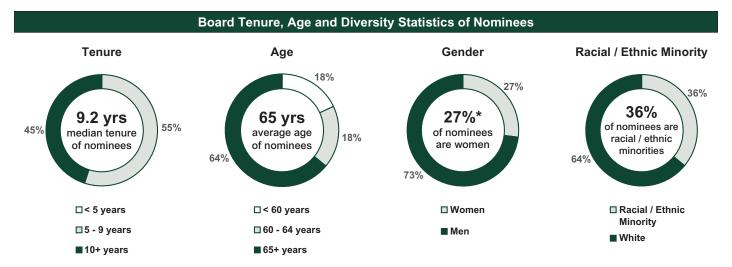


## **BOARD OF DIRECTORS NOMINEES**

				Commit	Committees of the Board			Other Public Company or
Director	Age	Audit	Business Risk	Capital Governance	Corporate Governance	Executive	Human Capital and Compensation	Company
Linda Walker Bynoe Independent Director Since 2006	71	✓			С	V		2
Susan Crown Independent Director Since 1997	65		✓				1	1
Dean M. Harrison Independent Director Since 2015	69	✓	C*			✓		0
Jay L. Henderson  Lead Director   Independent  Director Since 2016	68	С		<b>√</b>	<b>√</b>	V	1	2
Marcy S. Klevorn Independent Director Since 2019	64	1	√*					2
Siddharth N. "Bobby" Mehta Independent Director Since 2019	65		√*	✓				2
Michael G. O'Grady Chairman and Chief Executive Officer Director Since 2017	58					С		1
Martin P. Slark Independent Director Since 2011	69							1
David H. B. Smith, Jr. Independent Director Since 2010	57	1		С		✓		1
Donald Thompson Independent Director Since 2015	60			✓		✓	С	1
Charles A. Tribbett III Independent Director Since 2005	68				1		✓	0

C - Chair ✓ - Member \* - Men

<sup>\* -</sup> Member of Cybersecurity Risk Oversight Subcommittee chaired by Ms. Klevorn



<sup>\*</sup> The Corporation is currently in the process of identifying additional candidates for appointment to the Board. During 2023, the Corporation engaged a third-party global executive recruiting firm to further facilitate this process and has been actively engaging with a number of individuals possessing the skills, expertise, and other personal characteristics identified as priorities for the Board. The Corporation expects that female directors will represent no less than 30% of directors by year-end 2024.

#### **SUSTAINABILITY**

Northern Trust incorporates fundamental sustainability considerations into how we operate as a corporation, as a financial steward for our clients, and as a participant in broader society. Actions demonstrating our commitment to sustainability principles include:

#### Advancing Sustainability

In 2021, we announced our commitment to achieve net-zero carbon emissions for our business operations by 2050, which means we are focused on permanently reducing greenhouse gas emissions directly linked to our operations to as close to zero as possible and offsetting or neutralizing any unabated emissions. As we continue to evaluate and reduce our impact on the environment while on the journey to net-zero, we remained carbon neutral for business operations in 2023, through the purchase of carbon allowances. Other actions demonstrating our commitment to advancing sustainability include:

- Our sustainability reporting, which this year included the inaugural release of the Task Force on Climate-Related Financial Disclosures ("TCFD") report through our Asset Management business, and which has also included disclosure alignment to Sustainability Accounting Standards Board ("SASB") standards, in addition to our disclosures aligned to the Global Reporting Initiative ("GRI") standards and greenhouse gas emissions statements that we have published annually for more than a decade;
- Our launch of the Sustainability Learning Hub, our newest internal resource providing curated courses and materials for our employees to learn more about sustainability, increasing regulatory expectations in this area and the role Northern Trust plays in building a more sustainable future for our stakeholders;
- Our participation in the United Nations ("UN") Global Compact, which reinforces our commitment to operate in alignment with universal sustainability principles; and
- Our governance and oversight practices and controls around our sustainability reporting processes.

#### Bolstering Inclusion

Diversity, equity, and inclusion ("DE&I") is a business imperative that contributes to fostering an inclusive environment in which there are equitable opportunities for financial inclusion for clients, vendors/suppliers and our employees. Over the past year, we continued to enhance our policies, practices, and structures to ensure that we attract, develop, engage and retain the best talent. As we build on our strengths around inclusion and continue our commitment to advance DE&I, our efforts include:

• The creation of the Global Chief DE&I Officer position to advance our culture, bolster inclusion, and create sustainable impact on a global scale;

- Our continued expansion of inclusive leadership education and learning opportunities focused on a curated curriculum to provide foundational techniques needed for managing teams in an inclusive manner; and
- Our leveraging of our Business Resource Councils to foster an inclusive culture, offer employees across the
  organization early, mid-career and senior-level professional development programs, and lead volunteerism in
  underserved communities around the world.

#### Championing Social Impact

Northern Trust has a long-standing history of supporting underserved communities through philanthropic and civic initiatives. In 2023, we distributed nearly \$16 million in philanthropic support to community-based organizations around the world. While charitable giving is core to our value proposition, we are also champions of social impact investing. In 2023, we committed \$212 million in community development investments to support affordable housing, education and social services, job creation and wealth creation. The Corporation's principal subsidiary, The Northern Trust Company (the "Bank"), received an "outstanding" Community Reinvestment Act ("CRA") rating from the Federal Reserve Board of Chicago in its most recent examination which evaluates banks on their commitment to make capital available for low- to moderate-income neighborhoods, families, and individuals. Our long track record of "outstanding" CRA ratings has allowed us to build and maintain strong private-public partnerships with communities and clients throughout the U.S. Combined with our philanthropic efforts, we continue to be deeply committed to inclusive social and economic development for all.

For more information on our sustainability, see "Corporate Governance—Sustainability" on page 27 of this Proxy Statement.

## **GOVERNANCE HIGHLIGHTS**

**Annual Board Self-Evaluations** 

What We Do	What We Do Not Do
✓ Majority Independent Directors	X Plurality Voting in Uncontested Director Elections
✓ Engaged Lead Director	X Staggered Board
✓ Proxy Access Rights	X Poison Pill
✓ Stockholder Right to Call Special Meetings	X Supermajority Voting Requirements
✓ Frequent Executive Sessions for Independent Directors	X Overboarding of Directors
✓ Annual Strategic Planning Meeting with Board and Executive Officers	
✓ Regular Rotations of Committee Chairs	
✓ Regular Reviews of Governance Documents	

## **EXECUTIVE COMPENSATION HIGHLIGHTS**

	What We Do	What We Do Not Do						
✓	Closely align pay and performance, with the Human Capital and Compensation Committee validating this	X	Excise tax gross-ups for executive change in control arrangements					
	alignment annually	X	Single-trigger change in control benefits					

- ✓ Ensure performance-based compensation comprises the most significant portion of incentive compensation, with 65% of long-term incentives being awarded in performance stock units based on performance over a three-year period
- ✓ Subject short- and long-term incentive awards to potential forfeiture or clawback in the event of misconduct resulting in a restatement of our financial statements and certain other types of misconduct
- ✓ Ensure our executives meet robust stock ownership guidelines, including holding requirements for any executive below the stock ownership guidelines
- ✓ Use an independent compensation consultant to advise the Human Capital and Compensation Committee
- Ensure overlapping membership between the Human Capital and Compensation Committee and our Audit and Business Risk Committees

- X Short selling, margining, hedging, pledging or hypothecating company shares permitted under our Securities Transactions Policy
- X Compensation plans that encourage excessive risktaking
- X Excessive perquisites
- X Repricing of underwater options
- X Dividend equivalents distributed on unvested performance or restricted stock unit awards

## **IMPORTANT DATES FOR 2025 ANNUAL MEETING**

Stockholder Submission		Window for Submission
Proposals for inclusion in the proxy statement	$\rightarrow$	On or before November 6, 2024
Other proposals (not included in the proxy statement)	$\rightarrow$	Between November 17, 2024 and December 17, 2024
Director nomination under proxy access provisions	$\rightarrow$	Between October 7, 2024 and November 6, 2024
Notification of intent to solicit proxies in support of director nominees other than the Corporation's nominees	$\rightarrow$	On or before February 15, 2025

#### **ITEM 1—ELECTION OF DIRECTORS**

Stockholders will be asked to elect eleven directors at the Annual Meeting. Each of the eleven nominees is currently serving as a director of the Corporation and its principal subsidiary, the Bank. Jose Luis Prado will not be standing for reelection, as he will be retiring from service as a director of the Corporation effective upon the conclusion of his current term at the Annual Meeting. Mr. Prado has served as member of the Board since 2012.

Each of the eleven director nominees has consented to serve as a director if elected at the Annual Meeting. Each nominee elected as a director will serve until the next Annual Meeting of Stockholders or until his or her successor is elected and qualified. If any nominee is unable to serve as a director at the time of the Annual Meeting, your proxy may be voted for the election of another nominee proposed by the Board or the Board may reduce the number of directors to be elected at the Annual Meeting.

As discussed further under "Corporate Governance—Director Nominations and Qualifications and Proxy Access," in evaluating director nominees, the Corporate Governance Committee considers a variety of factors, including relevant business and industry experience, professional background, age, current employment, community service and other board service. The Committee also considers the racial, ethnic, gender identity and other forms of diversity represented on the Board in assessing nominees. Accordingly, the eleven director nominees possess a wide variety of experience, qualifications and skills, which equip the Board with the collective expertise to perform its oversight function effectively. Each of the candidates also has a reputation for, and long record of, integrity and good business judgment; has experience in leadership positions with a high degree of responsibility; is free from conflicts of interest that could interfere with his or her duties to the Corporation and its stockholders; and is willing and able to make the necessary commitment of time and attention required for effective Board service.

Further information with respect to the nominees for election to the Board at the Annual Meeting, including a summary of certain key skills, experience, and demographic background information, is set forth on the following pages.



The Board unanimously recommends that you vote <u>FOR</u> the election of each nominee.

#### INFORMATION ABOUT THE NOMINEES FOR DIRECTOR

#### **Biographical Information**

The following information about the nominees for election to the Board at the Annual Meeting is as of the date of this Proxy Statement, unless otherwise indicated.

#### **LINDA WALKER BYNOE**

Independent Director

**Director Since:** 2006 **Age:** 71

#### **Board Committees**

- Audit
- Corporate Governance (Chair)
- Executive

#### **Professional Experience**

- Telemat Limited LLC (project management and consulting firm)
  - President and Chief Executive Officer, since 1995

#### **Current Public and/or Investment Company Directorships**

- Equity Residential, since 2009
- PGIM Retail Mutual Funds, since 2005

#### Other Recent Public and/or Investment Company Directorships

Anixter International Inc., 2006 to 2020

#### Qualifications

The Board concluded that Ms. Bynoe should serve as a director based on her diverse consulting and investment experience, her expertise in public accounting, corporate governance, and strategy development and her experience as a director of other complex global corporations.

#### **SUSAN CROWN**

Independent Director



**Director Since**: 1997 **Age**: 65

#### **Board Committees**

- Business Risk
- Human Capital and Compensation

#### **Professional Experience**

- Owl Creek Partners, LLC (private equity firm)
  - Chairman and Chief Executive Officer, since 2010
- Susan Crown Exchange Inc. (social investment organization)
  - o Chairman and Founder, since 2009
- Henry Crown and Company (company with diversified investments)
  - o Vice President, 1984 to 2015

#### **Current Public and/or Investment Company Directorships**

Illinois Tool Works Inc., since 1994

#### Qualifications

The Board concluded that Ms. Crown should serve as a director based on her leadership, risk oversight, governance, and corporate responsibility experience developed through service at various large organizations, both commercial and nonprofit, including as Chair of the Board of Trustees at Rush University Medical Center and the Rush University System for Health.

#### **DEAN M. HARRISON**

#### Independent Director

#### **Professional Experience**

- Northwestern Memorial HealthCare (the primary teaching affiliate of Northwestern University Feinberg School of Medicine and parent corporation of Northwestern Memorial Hospital)
  - Executive Chairman, January 2023 to December 2023
  - President and Chief Executive Officer, 2006 to 2022

#### Qualifications

The Board concluded that Mr. Harrison should serve as a director based on his extensive experience leading a large, complex organization in a highly regulated industry, including his risk oversight experience.



**Director Since**: 2015 **Age**: 69

#### **Board Committees**

- Audit
- Business Risk (Chair)\*
- Executive
- Also a member of the Cybersecurity Risk Oversight Subcommittee

#### **JAY L. HENDERSON**

Lead Director | Independent Director

#### **Professional Experience**

- PricewaterhouseCoopers LLP (professional services firm)
  - Vice Chairman, Client Service for PricewaterhouseCoopers LLP, 2007 to 2016
  - Managing Partner of the Greater Chicago Market, 2003 to 2013



- Illinois Tool Works Inc., since 2016
- The J. M. Smucker Company, since 2016

#### Qualifications

The Board concluded that Mr. Henderson should serve as a director based on his extensive experience working with, and serving as a director of, various complex global organizations across multiple markets and industry sectors, as well as his leadership experience in various roles at PricewaterhouseCoopers LLP.



**Director Since**: 2016 **Age**: 68

#### **Board Committees**

- Audit (Chair)
- Capital Governance
- Corporate Governance
- Executive
- Human Capital and Compensation

#### **MARCY S. KLEVORN**

#### Independent Director



**Director Since**: 2019 **Age**: 64

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#### **Board Committees**

- Audit
- Business Risk\*
- \* Also Chair of the Cybersecurity Risk Oversight Subcommittee

#### **Professional Experience**

- Ford Motor Company (global automaker)
  - Chief Transformation Officer, 2019
  - Executive Vice President and President, Mobility, 2017 to 2019
  - Chief Information Officer and Group Vice President, Information Technology, 2015 to 2017
  - o Director, Office of the Chief Information Officer, 2013 to 2015

#### **Current Public and/or Investment Company Directorships**

- Cerence, Inc., since June 2023
- Humana, Inc., since 2021

### Other Recent Public and/or Investment Company Directorships

Pivotal Software, Inc., 2016 to 2019

#### Qualifications

The Board concluded that Ms. Klevorn should serve as a director based on her extensive experience with respect to the innovation and application of cutting-edge technologies.

#### SIDDHARTH N. "BOBBY" MEHTA

#### Independent Director

#### **Professional Experience**



- President and Chief Executive Officer, 2007 to 2012
- HSBC Finance Corporation (owner and servicer of a portfolio of residential real estate loans) and HSBC North America Holdings, Inc. (holding company for HSBC Holdings plc's operations in the United States)
  - o Chief Executive Officer, 2005 to 2007



- The Allstate Corporation, since 2014
- Jones Lang LaSalle Incorporated, since 2019

#### Other Recent Public and/or Investment Company Directorships

- TransUnion, 2007 to 2022
- Piramal Enterprises Limited, 2013 to 2020

#### Qualifications

The Board concluded that Mr. Mehta should serve as a director based on his management and board experience at large, complex organizations and his experience in the financial services industry.



**Director Since**: 2019 **Age**: 65

#### **Board Committees**

- Business Risk\*
- Capital Governance
- \* Also a member of the Cybersecurity Risk Oversight Subcommittee

#### **MICHAEL G. O'GRADY**

#### Chairman and Chief Executive Officer



**Director Since:** 2017 **Age**: 58

**Board Committees** 

Executive (Chair)

#### **Professional Experience**

- Northern Trust Corporation and The Northern Trust Company
  - o Chairman of the Board, since 2019
  - Chief Executive Officer, since 2018
  - o President, since 2017
  - o President, Corporate & Institutional Services, 2014 to 2016
  - Chief Financial Officer, 2011 to 2014
- Bank of America Merrill Lynch
  - o Managing Director, Investment Banking Group, 2000 to 2011

#### **Current Public and/or Investment Company Directorships**

Abbott Laboratories, since April 2023

#### Qualifications

The Board concluded that Mr. O'Grady should serve as a director based on his experience and ongoing responsibilities with respect to Northern Trust's businesses.

#### **MARTIN P. SLARK**

Independent Director



- Molex LLC (manufacturer of electronic, electrical and fiber optic interconnection products and systems)
  - Chief Executive Officer, 2005 to 2018

#### **Current Public and/or Investment Company Directorships**

Hub Group, Inc., since 1996

#### Qualifications

The Board concluded that Mr. Slark should serve as a director based on his experience leading a complex global corporation and his risk oversight experience as Chief Executive Officer of Molex LLC and as a director of other large, complex corporations, including Liberty Mutual Insurance Company.



**Director Since**: 2011 **Age**: 69

#### DAVID H. B. SMITH, JR.

#### Independent Director



**Director Since**: 2010 **Age**: 57

#### **Board Committees**

- Audit
- Capital Governance (Chair)
- Executive

#### **Professional Experience**

- Mutual Fund Directors Forum (nonprofit membership organization for investment company directors)
  - Executive Vice President, Policy & Legal Affairs and General Counsel, since 2005
- U.S. Securities and Exchange Commission
  - Associate Director, Division of Investment Management, 2001 to 2005

#### **Current Public and/or Investment Company Directorships**

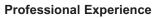
Illinois Tool Works Inc., since 2009

#### Qualifications

The Board concluded that Mr. Smith should serve as a director based on his regulatory and leadership experience in the finance industry gained from his roles at the U.S. Securities and Exchange Commission and the Mutual Fund Directors Forum. The Board also considered that Mr. Smith's interest as a beneficiary of a trust that holds a significant amount of the Corporation's common stock further aligns his interests with the interests of the Corporation's stockholders.

#### **DONALD THOMPSON**

#### Independent Director



- Cleveland Avenue, LLC (food and beverage accelerator and investment company)
  - Founder and Chief Executive Officer, since 2015
- McDonald's Corporation (global foodservice retailer)
  - President and Chief Executive Officer, 2012 to 2015

#### **Current Public and/or Investment Company Directorships**

Royal Caribbean Cruises Ltd., since 2015

#### Other Recent Public and/or Investment Company Directorships

Beyond Meat, Inc., 2015 to 2021

#### Qualifications

The Board concluded that Mr. Thompson should serve as a director based on his management and board experience at other complex global corporations.



**Director Since**: 2015 **Age**: 60

#### **Board Committees**

- Capital Governance
- Executive
- Human Capital and Compensation (Chair)

#### **CHARLES A. TRIBBETT III**

#### Independent Director



Director Since: 2005

**Age**: 68

#### **Board Committees**

- Corporate Governance
- Human Capital and Compensation

#### **Professional Experience**

- Russell Reynolds Associates (global executive recruiting firm)
  - Vice Chairman of Board and CEO Advisory Group, since 2020
  - o Managing Director, since 1989

#### Qualifications

The Board concluded that Mr. Tribbett should serve as a director based on his global leadership consulting experience evaluating and identifying senior management professionals and his leadership experience at Russell Reynolds Associates.

Directo	or Skills and Experience Matrix				٥.	gon	•		۸			on .
		Bynoe	CLOML	Harris	in Hender	Klevor	n Mehta	o <sup>'Grad</sup>	Slark	Smith	Thomp	Son. Tribbett
Skills	and Experience	Ť									·	·
	Finance / Accounting – knowledge of, or experience in, accounting, financial reporting, or auditing processes and standards	<b>✓</b>	<b>√</b>	✓	✓		<b>√</b>	✓	<b>√</b>	<b>✓</b>	<b>✓</b>	
	Financial Services – senior leadership within, or oversight experience with respect to, the financial services industry, including asset management	<b>✓</b>	<b>✓</b>				✓	✓		<b>✓</b>		
	Global / International – experience related to international business strategy and operations					<b>✓</b>	✓	✓	<b>✓</b>		✓	<b>✓</b>
& & <sup>*</sup> &	<b>Leadership</b> – experience managing complex business operations and strategic planning	<b>✓</b>	✓	✓	✓	✓	✓	✓	<b>✓</b>	<b>✓</b>	✓	<b>✓</b>
2 <u>6</u> 2 222	Public Company Board Experience – experience serving on the board of directors of a publicly traded entity	<b>✓</b>	✓		✓	<b>√</b>	<b>✓</b>	✓	<b>✓</b>	<b>✓</b>	<b>✓</b>	
	<b>Regulatory</b> – experience with regulated businesses, regulatory requirements, and relationships with regulatory bodies or agencies	<b>✓</b>	<b>✓</b>	✓	✓	<b>✓</b>	<b>√</b>	✓	<b>✓</b>	<b>✓</b>	<b>✓</b>	
	Risk Management – knowledge or expertise with respect to risk management processes across large, complex organizations	<b>✓</b>	<b>✓</b>	✓	✓	<b>✓</b>	✓	✓	<b>✓</b>	<b>✓</b>	<b>√</b>	
( <u>*</u> )	Talent Management and Development – experience in senior executive development, succession planning, and compensation matters		<b>√</b>	✓	✓	<b>✓</b>	✓	✓	<b>✓</b>		<b>✓</b>	<b>✓</b>
-\	Technology / Innovation / Cybersecurity / Digital – experience with, or oversight of, innovative technology, information / data management systems, fintech, privacy, and/or cybersecurity			✓		<b>√</b>	✓		<b>√</b>		<b>√</b>	
Demo	graphic Background											
	Board Tenure											
	Completed Years	17	26	9	7	5	5	7	12	13	9	18
	Gender											
	Male			$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	✓	$\checkmark$	$\checkmark$
	Female	<b>√</b>	$\checkmark$			<b>√</b>						
	Age											
9 <u>4</u> M.40	Years Old	71	65	69	68	64	65	58	69	57	60	68
	Race / Ethnicity											
	Asian						✓					
	Black / African American	<b>✓</b>									<b>√</b>	<b>√</b>
	Hispanic / Latino											
	White		$\checkmark$	<b>√</b>	<b>√</b>	✓		✓	✓	<b>✓</b>		
<b>"</b> @"	LGBTQ+	No di	rectors	current	ly self-i	dentifie	d as me	embers	of the	LGBTQ	+ comn	nunity

#### **BOARD AND BOARD COMMITTEE INFORMATION**

Our Board currently consists of twelve members. The Board has determined that each of the following eleven current directors is independent in accordance with our independence standards, which conform with the U.S. Securities and Exchange Commission (the "SEC") rules and the listing standards of The NASDAQ Stock Market LLC ("NASDAQ"): Linda Walker Bynoe, Susan Crown, Dean M. Harrison, Jay L. Henderson, Marcy S. Klevorn, Siddharth N. "Bobby" Mehta, Jose Luis Prado (who is not standing for re-election), Martin P. Slark, David H. B. Smith, Jr., Donald Thompson and Charles A. Tribbett III.

During 2023, the Corporation's Board held eight meetings. All incumbent directors during 2023 attended at least 75% of the total meetings of the Board and the committees on which they served occurring during the period in which they served. Our Corporate Governance Guidelines state that all directors are expected to attend each Annual Meeting of Stockholders. In accordance with this expectation, all of the directors then serving attended the 2023 Annual Meeting of Stockholders held on April 25, 2023.

#### **Board Committees**

The standing committees of the Board are the Audit Committee, the Business Risk Committee, the Capital Governance Committee, the Corporate Governance Committee, the Executive Committee and the Human Capital and Compensation Committee. The Cybersecurity Risk Oversight Subcommittee assists the Business Risk Committee in discharging its oversight duties with respect to cybersecurity risk. With the exception of the Executive Committee, all standing committees and subcommittees are composed solely of independent directors. Consequently, independent directors directly oversee critical matters and appropriately oversee the Chairman and CEO and other members of senior management. Each standing committee and subcommittee is governed by a written charter. These charters detail the duties and responsibilities of each committee and subcommittee and are available on the Corporation's website at www.northerntrust.com.

Additional information regarding the roles, responsibilities and composition of the Board's standing committees and subcommittees is set forth below.

#### **AUDIT COMMITTEE**

#### **MEMBERS**

Jay L. Henderson (Chair) Linda Walker Bynoe Dean M. Harrison Marcy S. Klevorn David H. B. Smith, Jr.

#### **KEY RESPONSIBILITIES / AREAS OF OVERSIGHT**

The Audit Committee assists the Board in its oversight of:

- the integrity of the Corporation's consolidated annual and quarterly financial statements and earnings releases;
- the Corporation's compliance with accounting, legal and regulatory requirements;
- the qualifications and independence of the Corporation's public accountants; and
- the performance of the Corporation's internal audit function and public accountants.

The Board has determined that all members of the Audit Committee are independent under SEC rules and NASDAQ listing standards. The Board also has determined that all Audit Committee members have the financial experience and knowledge required for service on the Committee, and that Messrs. Harrison, Henderson, and Smith and Ms. Bynoe each satisfy the definition of "audit committee financial expert," under SEC rules.

The Audit Committee met seven times in 2023.

#### **BUSINESS RISK COMMITTEE**

#### **MEMBERS**

Dean M. Harrison (Chair) Susan Crown Marcy S. Klevorn Siddharth N. "Bobby" Mehta

#### **KEY RESPONSIBILITIES / AREAS OF OVERSIGHT**

The Business Risk Committee assists the Board in its oversight of:

- the risk management policies of the Corporation's global operations;
- the operation of the Corporation's global risk management framework; and
- management's procedures for identifying, measuring, aggregating, and reporting on:
  - the Corporation's risk-based capital requirements; and

  - the risks inherent in the businesses of the Corporation and its subsidiaries in the following categories, as well as related risk themes: credit risk, market and liquidity risk, fiduciary risk, operational risk, compliance risk and strategic risk.

The Board has determined that all members of the Business Risk Committee are independent under SEC rules and NASDAQ listing standards.

The Business Risk Committee met eight times in 2023.

As noted above, the Business Risk Committee has established a Cybersecurity Risk Oversight Subcommittee to assist the Business Risk Committee with oversight of cybersecurity risk. The Subcommittee consists of the following directors: Marcy S. Klevorn (Chair), Dean M. Harrison, and Siddharth N. "Bobby" Mehta. The Cybersecurity Risk Oversight Subcommittee met eight times in 2023.

#### **CAPITAL GOVERNANCE COMMITTEE**

#### **MEMBERS**

David H. B. Smith, Jr. (Chair) Jay L. Henderson Siddharth N. "Bobby" Mehta **Donald Thompson** 

#### **KEY RESPONSIBILITIES / AREAS OF OVERSIGHT**

The Capital Governance Committee assists the Board in its oversight of the capital management and resolution planning activities of the Corporation, including:

- the capital management assessments, forecasting, and stress-testing processes and activities of the Corporation and its subsidiaries, including with respect to the annual Comprehensive Capital Analysis and Review ("CCAR") exercise:
- the Corporation's annual capital plan, including proposed capital actions;
- the Corporation's and the Bank's regulatory capital ratios and capital levels; and
- the Corporation's and the Bank's resolution plans.

The Board has determined that all members of the Capital Governance Committee are independent under SEC rules and NASDAQ listing standards.

The Capital Governance Committee met seven times in 2023.

# **CORPORATE GOVERNANCE COMMITTEE**

#### **MEMBERS**

Linda Walker Bynoe (Chair) Jay L. Henderson Jose Luis Prado Charles A. Tribbett III

#### **KEY RESPONSIBILITIES / AREAS OF OVERSIGHT**

The Corporate Governance Committee assists the Board with:

- the identification of candidates for nomination or appointment as directors;
- the oversight of the Board's committee structure;
- the oversight of the annual evaluation of the Board and its committees;
- the development of the Corporation's Corporate Governance Guidelines;
- the appointment of a successor in the event of the unanticipated death, disability or resignation of the Corporation's CEO;
- the procedures relating to stockholder communications with the Board; and
- other environmental, social, and governance ("ESG") matters of significance to the Corporation and its subsidiaries.

The Board has determined that all members of the Corporate Governance Committee are independent under SEC rules and NASDAQ listing standards.

The Corporate Governance Committee met four times in 2023.

# **EXECUTIVE COMMITTEE**

#### **MEMBERS**

Michael G. O'Grady (Chair) Linda Walker Bynoe Dean M. Harrison Jay L. Henderson David H. B. Smith, Jr. Donald Thompson

### **KEY RESPONSIBILITIES / AREAS OF OVERSIGHT**

The Board appoints an Executive Committee so that there will be a committee of the Board empowered to act for the Board, to the full extent permitted by law, between meetings of the Board if necessary and appropriate. In the event of a triggering event, the Executive Committee is also responsible for directing the execution of appropriate resolution and recovery plans.

The Executive Committee did not meet in 2023.

# **HUMAN CAPITAL AND COMPENSATION COMMITTEE**

### **MEMBERS**

Donald Thompson (Chair) Susan Crown Jay L. Henderson Jose Luis Prado Charles A. Tribbett III

# **KEY RESPONSIBILITIES / AREAS OF OVERSIGHT**

The Human Capital and Compensation Committee assists the Board in its oversight of:

- the compensation of the directors and executive officers;
- employee benefit and equity-based plans;
- DE&I strategies and initiatives;
- management development and succession planning; and
- other human capital management matters of significance.

The Board has determined that all members of the Human Capital and Compensation Committee are independent under SEC rules and NASDAQ listing standards.

The Human Capital and Compensation Committee met five times in 2023.

#### **CORPORATE GOVERNANCE**

# **Key Governance Practices**

We believe that the high standards set by our governance structure provide the foundation for the strength of our business. An overview of certain key governance practices reflective of our strong governance profile is set forth below.

What We Do	What We Do Not Do
✓ Majority Independent Directors	X Plurality Voting in Uncontested Director Elections
✓ Engaged Lead Director	X Staggered Board
✓ Proxy Access Rights	X Poison Pill
✓ Stockholder Right to Call Special Meetings	X Supermajority Voting Requirements
✓ Frequent Executive Sessions for Independent Directors	X Overboarding of Directors
✓ Annual Strategic Planning Meeting with Board and Executive Officers	
✓ Regular Rotations of Committee Chairs	
✓ Regular Reviews of Governance Documents	
✓ Annual Board Self-Evaluations	

# **Director Independence**

To be considered independent, the Board must affirmatively determine that a director has no relationship with the Corporation which, in the opinion of the Board, would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. The Corporation's Corporate Governance Guidelines require that a majority of the directors serving on the Board meet the criteria for "independence" under NASDAQ listing standards.

In making independence determinations, the Board considers, among all other relevant matters, the criteria for independence contained in the NASDAQ listing standards. Under these standards, the following persons shall not be considered "independent":

- a director who is or was an employee or executive officer of the Corporation, or whose Family Member (as defined below) is or was an executive officer of the Corporation, at any time during the past three years;
- a director who receives or has received, or whose Family Member receives or has received, compensation from the Corporation in excess of \$120,000 during any period of twelve consecutive months within the past three years, other than director and committee fees, benefits under a tax-qualified retirement plan or other forms of nondiscretionary compensation; provided, however, that compensation received by a Family Member of a director for service as an employee (other than as an executive officer) of the Corporation need not be considered in determining independence;
- a director who is, or whose Family Member is, a current partner of the Corporation's outside auditor, or who was a partner or employee of the Corporation's outside auditor who worked on the Corporation's audit at any time during any of the past three years;
- a director of the Corporation who is, or has a Family Member who is, employed as an executive officer of another entity where at any time during the past three years any of the executive officers of the Corporation serve on the compensation committee of such other entity; or
- a director who is, or whose Family Member is, a partner in, a controlling stockholder of, or an executive officer of, any organization to which the Corporation made, or from which the Corporation received, payments for property or services in the current or any of the past three fiscal years that exceed the greater of \$200,000 or 5% of the recipient's consolidated gross revenue for that year, other than payments arising solely from investments in the Corporation's securities or payments under nondiscretionary charitable contribution matching programs.

"Family Member" means a person's spouse, parents, children, siblings, mothers- and fathers-in-law, sons- and daughters-in-law, brothers- and sisters-in-law, and anyone (other than domestic employees) who shares the person's home.

The Board has determined that each director serving during 2023 was, and each current director is, independent of the Corporation in accordance with the Corporation's Corporate Governance Guidelines and categorical standards, except for Mr. O'Grady, who currently serves as the Corporation's Chairman and CEO.

In addition to the categorical standards, the Board considered that the Corporation or its subsidiaries provided financial services to each of its directors, or persons or entities affiliated with such directors, except for Ms. Klevorn and Mr. Tribbett, including trust and related services, brokerage services, investment management, asset servicing, asset management, credit services and other banking services. These transactions were undertaken in the ordinary course of business and were made on substantially the same terms (including interest rates and collateral for loan transactions) as those prevailing at the time for comparable transactions with other persons not related to the Corporation or any affiliated entities involved in the transactions. None of these transactions involved more than the normal risk of collectability or presented other unfavorable features, and any extensions of credit to directors and executive officers of the Corporation were permitted under the provisions of Section 13(k) of the Securities Exchange Act of 1934 (the "Exchange Act"). None of these transactions or any transactions in which the Corporation or any of its subsidiaries sold or purchased products and services to or from any of the Corporation's directors, or persons or entities affiliated with its directors, were material to the Corporation or any affiliated entities involved in the transactions. With respect to Mr. Henderson, the Board also considered the related party transaction reviewed and approved by the Audit Committee in accordance with the Corporation's Related Person Transactions Policy described below. In each case, the Board determined that these relationships did not affect any director's ability to exercise independent judgment in carrying out his or her responsibilities as a director.

# **Related Person Transactions Policy**

The Board, through its Audit Committee, has adopted a written Related Person Transactions Policy to govern the review, approval, and ratification of any transaction, arrangement or relationship in which the Corporation or its subsidiaries are party, the amount involved exceeds \$120,000, and in which any related persons have a direct or indirect material interest. "Related persons" means the Corporation's directors, nominees for director, executive officers, greater than five percent beneficial owners, members of their immediate family and any person (other than a tenant or employee) sharing their household.

Any related person proposing to enter into a potential related party transaction with the Corporation or its subsidiaries must notify the Corporate Secretary of the facts and circumstances of the proposed transaction. If the Corporate Secretary finds that the transaction would constitute a related party transaction, it must be reviewed and approved or ratified by the Audit Committee or the Audit Committee Chair. In considering related person transactions, the Audit Committee or the Audit Committee Chair will consider all relevant facts and circumstances and approve only those related person transactions that are in, or otherwise not inconsistent with, the best interests of the Corporation and its subsidiaries.

Kathleen Henderson, Mr. Henderson's daughter, has been employed by the Bank since 2005, currently serving as a Senior Vice President within the Wealth Management business of the Bank. In such role, Ms. Henderson earned compensation in excess of \$120,000 in 2023, and received retirement, health and wellness benefits, all on comparable terms as those provided for other employees of the Bank. Pursuant to the Related Person Transactions Policy, our Audit Committee considers and approves Ms. Henderson's employment on an annual basis. Mr. Henderson recuses himself from consideration of such matters.

Based on information contained in Schedule 13G filings with the SEC, The Vanguard Group, Inc. ("Vanguard") reported that it beneficially owned more than 5% of the outstanding shares of the Corporation's common stock as of December 31, 2023. In the ordinary course of business during 2023, the Bank provided and is expected to continue to provide custody, asset servicing, and brokerage services to Vanguard and its related entities and funds involving amounts in excess of \$120,000. These and other routine business transactions, including extensions of credit, were entered into on an arm's-length basis and contain customary terms and conditions. The Corporation and its subsidiaries may also, in the ordinary course, invest in Vanguard funds or other products.

#### **Executive Sessions**

The independent directors of the Corporation met in executive sessions separate from management six times during 2023. The Lead Director or, in his absence, another independent director designated by the Lead Director, presides at executive sessions of the independent directors. The standing committees and subcommittees of the Board also regularly held executive sessions during 2023. These sessions were led by the respective independent committee and subcommittee Chairs.

#### **Board Evaluations**

The Board and each of its standing committees and subcommittees thoroughly evaluate their own effectiveness throughout the year. The evaluation is a multi-faceted process that includes discussions with our Lead Director, individual director input on Board and committee meeting agenda topics, executive sessions without management present, periodic input to our Chairman and CEO and other members of senior management on agenda topics and enhancements to Board and committee effectiveness, an annual formal self-evaluation overseen by the Corporate Governance Committee, and opportunities to provide candid reflection on the performance of other directors. A summary of the self-evaluation process is as follows.

#### **Determine Format**

Each year, the Committee formally considers and approves the process through which Board and committee self-evaluations are to be conducted to ensure they remain efficient and effective means by which to assess, and foster the continual enhancement of, the Board and its committees.

From time to time, the Committee engages with an independent third party to inform its consideration of the self-evaluation process. The most recent such engagement was in 2021 and resulted in the implementation of certain best practice enhancements.

#### **Conduct Evaluation**

In recent years, the selfevaluation process has been led by the Lead Director, who conducts in-depth, one-on-one discussions with each of our directors guided by a list of thematic questions, including with respect to:

- Board, committee, and director performance
- Board and committee composition, diversity and leadership
- Management's (including the risk management and internal audit functions) relationship with the Board and information flow
- Corporate strategy and risks
- Corporate and Board culture
- Board and committee priorities

# **Review Feedback**

The Lead Director provides a summary of these discussions to the full Board for its consideration in executive session.

Each standing committee also meets in executive session to provide an opportunity to discuss the key takeaways from the evaluation process as they may apply to such committee's effectiveness.

# Implement Feedback

In response to feedback from the evaluation process, the Board and committees work with management to improve policies and practices to enhance Board and committee effectiveness.

# **Ongoing Feedback Opportunities**

In addition to the formal annual self-evaluation process, all directors are encouraged to provide feedback at any time throughout the year to further the improvement of the Board's practices. Opportunities for such feedback are provided through one-on-one conversations with our Lead Director and regular executive sessions of the Board and each of its committees without management present, among other means.

As a result of this evaluation process, certain enhancements have been made in recent years to Board and committee practices and meeting materials to further their effectiveness. For example, the Board's 2022 self-evaluation process identified the Board's desire for additional discussion regarding forward-looking risk management and reporting, recommendations for external Board education opportunities, and certain enhancements to Board and committee practices and meeting materials, each of which was implemented throughout 2023.

#### **Board Leadership Structure**

The current leadership structure of the Board consists of a combined Chairman and CEO position (currently Mr. O'Grady) and a separate Lead Director (currently Mr. Henderson) who is appointed annually by the Corporation's independent directors in accordance with the Corporation's Corporate Governance Guidelines. The Board has determined that combining the positions of Chairman and CEO is most appropriate for the Corporation at this time, as having one person serve as Chairman and CEO provides unified leadership and direction to the Corporation and strengthens the ability of the CEO to develop and implement strategic initiatives and respond effectively in crisis situations. The Board also believes that the desire for independent leadership of the Board is sufficiently achieved by the prominent role of the Lead Director.

The Lead Director's role with respect to the Corporation is a significant one, with primary responsibilities including the following:

- approving Board meeting schedules and agendas to ensure that there is sufficient time for discussion of all Board agenda items and overseeing the information provided to the Board;
- calling at any time deemed necessary or advisable by the Lead Director a special meeting of the Board or a special executive session of the independent directors;
- adding items to the agenda of any regular or special meeting of the Board deemed necessary or advisable by the Lead Director;
- presiding at all meetings of the Board at which the Chairman is not present;
- presiding at all regular and any special executive sessions of the independent directors;
- serving as a liaison between the independent directors and the Chairman and CEO;
- conducting, by means of an interview with each director, including the Chairman and CEO, the Board's annual self-evaluation of its performance and then providing a summary report to the Board; and
- being available for consultation and direct communication with major stockholders.

The Board believes that Mr. Henderson's vast business and leadership experience and his leadership roles on other public company boards of directors provide the appropriate expertise and business acumen that helps ensure strong and independent oversight and effective collaboration among the directors. Led by Mr. Henderson, the independent members of the Board met six times during fiscal year 2023 in regularly scheduled executive sessions (without the presence of the Chairman and CEO) to discuss various matters related to oversight, Board affairs, and CEO performance. Using input collected from the independent members of our Board during each executive session, Mr. Henderson discusses the agenda and materials for future Board meetings with the Chairman and CEO and members of management. Mr. Henderson also frequently attended other Board committee meetings of which he was not a member and was part of significant engagement and outreach efforts with all of the Corporation's stakeholders, including investors, regulators, clients, employees, and the community in which we operate.

Taking into account the prominence of the Lead Director role at the Corporation, the Board has determined that the Corporation's current Board leadership structure provides significant independent leadership of the Board and is most appropriate for the Corporation at this time. The Corporation has a strong independent Board, with all current directors except for Mr. O'Grady having been determined to be independent under NASDAQ listing standards and all standing committees of the Board except for the Executive Committee being composed solely of independent directors. The significant and meaningful responsibilities of the Corporation's independent directors, together with those of the Lead Director, also foster good governance practices and provide for substantial independent oversight of critical matters related to the Corporation.

# **Risk Oversight**

# General

The Board provides oversight of risk management directly as well as through its Audit, Business Risk (including, as described below, the Cybersecurity Risk Oversight Subcommittee), Capital Governance and Human Capital and Compensation Committees. The Board approves the Corporation's risk management framework and Corporate Risk Appetite Statement, which reflect the expectation that risk be consciously considered as part of the Corporation's strategic decisions and in its day-to-day activities. The Corporation actively monitors employees using programs, policies, and other tools that are designed to ensure that they work within established risk frameworks and limits. The Business Risk Committee assumes primary responsibility and oversight with respect to credit risk, market and liquidity risk, fiduciary risk, operational risk, compliance risk and strategic risk. The Audit Committee provides oversight with respect to financial reporting and legal risk, while the Human Capital and Compensation Committee oversees the development and operation of the incentive compensation program of the Corporation and its subsidiaries. The Human Capital and Compensation Committee annually reviews an assessment of the effectiveness of the design and performance of the incentive compensation arrangements and practices in providing incentives that are consistent with the safety and soundness of the Corporation and its subsidiaries. This assessment includes a third-party evaluation of whether these incentive compensation arrangements and practices discourage inappropriate risk-taking behavior by participants. Pursuant to its charter, the Human Capital and Compensation

Committee is required to have at least one member who is a member of the Business Risk Committee and at least one member who is a member of the Audit Committee. Among other responsibilities, the Capital Governance Committee oversees the processes and activities of the Corporation and its subsidiaries related to resolution planning and capital management assessments, forecasting and stress testing, including the annual CCAR exercise, and challenges management, as appropriate, on various elements of such processes and activities. Accordingly, the Capital Governance Committee provides oversight with respect to the linkage of the Corporation's material risks to the capital management assessment and resolution planning processes. The charters for the Audit, Business Risk, Capital Governance and Human Capital and Compensation Committees provide that the committees may meet with the individuals who supervise day-to-day risk management responsibilities of the Corporation and other members of management, consultants or advisors, as each committee deems appropriate.

# Cybersecurity and Technology Risk Management Oversight

As a financial services company entrusted with the safeguarding of sensitive information, the Board believes that a strong cybersecurity and technology risk management program is crucial to the Corporation's success in an environment of increasing cybersecurity threats. Accordingly, the Board and the Business Risk Committee play meaningful roles with respect to the oversight of cyber and technology risk management at the Corporation. Specifically, in conjunction with its oversight of overall operational risk, the Business Risk Committee oversees management's actions to identify, assess, mitigate and remediate material issues related to cybersecurity and technology risk; annually reviews and approves the Corporation's cyber and technology risk management policy; and receives regular updates from management, including the CEO, Chief Information Officer, Chief Risk Officer, Head of Non-Financial Risk and Chief Information Risk Officer, and Chief Information Security Officer on the Corporation's cybersecurity and technology risk management practices and profile. The Business Risk Committee established the Cybersecurity Risk Oversight Subcommittee—which met eight times in 2023—to provide for an even deeper focus on, and governance framework around, cybersecurity risks inherent in the Corporation's business. The Board also plays a role with respect to the oversight of such risks, meeting periodically with management and third-party experts to discuss its role in crisis management, receive relevant industry updates, and review tabletop exercises designed to evaluate the Corporation's cybersecurity event management capabilities.

For a further description of the risk management policies and practices of the Corporation's Board and management, including those related to cybersecurity and technology risk management, see the sections entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations-Risk Management" and "Cybersecurity," respectively, in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2023.

# **Corporate Governance Guidelines**

The Corporation has had Corporate Governance Guidelines in place since 2000. The Corporate Governance Committee reviews and reassesses the adequacy of the Corporate Governance Guidelines at least annually and recommends any changes to the Board for approval. The Corporation's Corporate Governance Guidelines embody many of the Corporation's long-standing practices and incorporate policies and procedures that strengthen its commitment to corporate governance best practices. A copy of the Corporate Governance Guidelines is available on the Corporation's website at www.northerntrust.com.

# **Code of Business Conduct and Ethics**

The Board of the Corporation has adopted a Code of Business Conduct and Ethics to:

- promote honest and ethical conduct, including fair dealing and the ethical handling of actual or apparent conflicts of interest:
- promote full, fair, accurate, timely and understandable public disclosure about the Corporation;
- promote compliance with applicable laws and governmental rules, codes and regulations wherever the Corporation does business:
- ensure the protection of the Corporation's legitimate business interests; and
- deter wrongdoing.

The Code of Business Conduct and Ethics satisfies applicable SEC and NASDAQ requirements and applies to all directors, officers (including the Corporation's principal executive officer, principal financial officer and principal accounting officer) and employees of the Corporation and its subsidiaries. The Corporation intends to disclose any amendments to, or waivers from, the Code of Business Conduct and Ethics for directors and executive officers by posting such information on its website. A copy of the Code of Business Conduct and Ethics is available on the Corporation's website at www.northerntrust.com.

#### **Director Nominations and Qualifications and Proxy Access**

The Corporate Governance Committee is responsible for considering, evaluating, and recommending candidates for director. The Committee will consider persons nominated by stockholders in accordance with the nomination procedures specified in the Corporation's By-laws and described further under "Stockholder Proposals for 2025 Annual Meeting" on page 78. Stockholders also may recommend candidates for director by following the procedures for communicating with directors described below under "Communications with the Board and Independent Directors."

In its evaluation of director candidates, including persons recommended by stockholders, the Corporate Governance Committee considers the factors specified in the Corporation's Corporate Governance Guidelines to ensure the Board has a diversity of perspectives and backgrounds, including the nature of the expertise and experience required for the performance of the duties of a director of a corporation engaged in the Corporation's business and such matters as relevant business and industry experience, professional background, age, current employment, community service and other board service. The Committee also considers the racial, ethnicity, gender identity and other forms of diversity represented on the Board when assessing candidates. The Committee seeks to identify as candidates for director persons with a reputation for, and record of, integrity and good business judgment who: (i) have experience in positions with a high degree of responsibility and are leaders in the organizations with which they are affiliated; (ii) are free from conflicts of interest that could interfere with a director's duties to the Corporation and its stockholders; and (iii) are willing and able to make the necessary commitment of time and attention required for effective Board service. The Committee also takes into account a candidate's level of financial literacy, and monitors the mix of skills and experience of the directors in order to ensure the Board has the necessary collective expertise to perform its oversight function effectively. Following its evaluation process, the Committee recommends director nominees to the full Board, and the Board makes the final determination of director nominees based on its consideration of the Committee's recommendation.

The Corporation is currently in the process of identifying additional candidates for appointment to the Board. During 2023, the Corporation engaged a third-party global executive recruiting firm to further facilitate this process and has been actively engaging with a number of individuals possessing the skills, expertise, and other personal characteristics identified as priorities for the Board. The Corporation expects that female directors will represent no less than 30% of directors by year-end 2024.

The Corporation's By-laws also include a proxy access right, providing eligible stockholders the right to include, along with the candidates nominated by the Board, their own nominees for election to the Board in the Corporation's proxy materials. This proxy access right permits any stockholder, or group of up to 20 stockholders, who has maintained continuous qualifying ownership of 3% or more of the Corporation's outstanding common stock for at least the previous three years, and continues to own the required common stock through the date of the applicable annual meeting, to include in the Corporation's proxy materials such stockholder's own nominees for election to the Board constituting up to the greater of two individuals or 20% of the total number of directors, provided that such stockholder and its nominees satisfy the requirements specified in the Corporation's By-laws.

# Stockholder Engagement

The Corporation recognizes the importance of engaging with stockholders and other key constituents on a regular basis. Open and constructive dialogue with stakeholders helps further their understanding of our strategies and performance, and allows us to receive direct feedback on the issues that are important to them. We share this feedback with our management team and Board to deepen their understanding of stockholder and other stakeholder perspectives.

Accordingly, it is the Corporation's long-standing practice to engage proactively and routinely with a wide range of stakeholders throughout the year, including stockholders, fixed income investors, credit rating agencies, ESG rating firms, proxy advisory firms, and prospective investors. This practice continued in 2023, with our CEO, CFO, other members of senior management, and members of the Board engaging with stockholders representing approximately 40% of our outstanding shares. Topics discussed included business strategy and performance, corporate governance, executive compensation and ESG. Outreach efforts were accomplished through roadshows, individual meetings and calls, and attendance at analyst and industry conferences. We value our stockholder engagement and intend to proactively seek and consider input on an ongoing basis.

Who We Engage How V		We Engage	Who Participates		
<ul> <li>Institutional investors</li> <li>Sell-side analysts</li> <li>Retail stockholders</li> <li>Pension funds</li> <li>Bondholders</li> <li>Proxy advisory firms</li> </ul>	One-on-one and group meetings, in-person and virtually     Quarterly earnings calls     Industry and sell-side events     Proactive outreach     Written and electronic communications		<ul> <li>Executive management</li> <li>Investor relations team</li> <li>Senior leadership</li> <li>Board members</li> <li>Subject matter experts</li> </ul>		
Credit rating agencies			Key Topics of Engagement		
<ul><li>ESG rating agencies</li><li>Stewardship teams</li></ul>			<ul><li>Overall business strategy</li><li>Current business conditions</li><li>Financial performance</li></ul>		
Key Engagem	Key Engagement Resources				
<ul> <li>Quarterly earnings</li> <li>Annual meeting</li> <li>Annual proxy statement</li> <li>Annual report</li> <li>Other SEC filings</li> </ul>	<ul> <li>Northern Trust's website</li> <li>Sustainability report</li> <li>Public events and presentations</li> <li>Disclosures to various ratings assessors</li> </ul>		<ul> <li>operational resilience</li> <li>Sustainability, corporate citizenship, and social impact</li> <li>Corporate governance and executive compensation practices</li> <li>Human capital management</li> </ul>		
	Engagement	by the Numbers			
~540 Investor Interactions			~140 Investor Interactions with C-Suite		
~40	∼40% Common Stock Outstanding Engaged				
~90 Investment Firms Enga	ged		25+ Meetings with Rating Agencies		

# Sustainability

Northern Trust incorporates fundamental sustainability considerations into how we operate as a corporation, as a financial steward for our clients, and as a participant in broader society. This represents a natural extension of our principles-based legacy of client-centricity, deep expertise, and commitment to integrity.

We are committed to transparent disclosure of our sustainability practices. Since 2010, we have published an annual sustainability report using the GRI standards to provide an update on our performance. In addition, for more than a decade, we have published a greenhouse gas emissions statement annually. In recent years, we added the SASB standards to our reporting, completed an analysis of our investment portfolio to ensure alignment with the recommendations of the TCFD, and named a Chief Sustainability Officer and a Chief Climate and Sustainability Risk Officer, further demonstrating our ongoing commitment to managing risks and opportunities in this space.

#### Sustainability Governance Structure

Our Board and its committees engage in active oversight of sustainability and other ESG matters of significance to the Corporation and its subsidiaries. The Human Capital and Compensation Committee provides oversight of talent management and DE&I practices. The Business Risk Committee provides oversight of certain financial and operational risks associated with climate change and other environmental risk factors through its oversight of the Corporation's global risk management framework and risk management policies. The Corporate Governance Committee provides oversight over a variety of matters relating to corporate governance, human rights, philanthropy, and sustainability. Finally, the Audit Committee provides oversight over accounting and financial reporting processes and management's operation of disclosure controls.



Our Head of Corporate Sustainability, Inclusion and Social Impact, who reports directly to our Chairman and CEO, is responsible for the design and implementation of our enterprise sustainability strategy and also chairs the Enterprise Sustainability Council, a group of senior employees that enables the implementation and execution of Northern Trust's sustainability strategy as it relates to tracking progress on the topics most material to the organization's long-term value.

#### Sustainability Achievements

### Advancing Sustainability

In 2021, we announced our commitment to achieve net-zero carbon emissions for our business operations by 2050, which means we are focused on permanently reducing greenhouse gas emissions directly linked to our operations to as close to zero as possible and offsetting or neutralizing any unabated emissions. As we continue to evaluate and reduce our impact on the environment while on the journey to net-zero, we remained carbon neutral for business operations in 2023, through the purchase of carbon allowances. Other actions demonstrating our commitment to advancing sustainability include:

- Our sustainability reporting, which this year included the inaugural release of the TCFD report through our Asset Management business, and which has also included disclosure alignment to SASB standards, in addition to our disclosures aligned to the GRI standards and greenhouse gas emissions statements that we have published annually for more than a decade;
- Our launch of the Sustainability Learning Hub, our newest internal resource providing curated courses and materials for our employees to learn more about sustainability, increasing regulatory expectations in this area and the role Northern Trust plays towards building a more sustainable future for our stakeholders;
- Our participation in the UN Global Compact, which reinforces our commitment to operate in alignment with universal sustainability principles; and
- Our governance and oversight practices and controls around our sustainability reporting processes.

# Bolstering Inclusion

DE&I is a business imperative that contributes to fostering an inclusive environment in which there are equitable opportunities for financial inclusion for clients, vendors/suppliers and our employees. Over the past year, we continued to enhance our policies, practices, and structures to ensure that we attract, develop, engage and retain the best talent. As we build on our strengths around inclusion and continue our commitment to advance DE&I, our efforts include:

- The creation of the Global Chief DE&I Officer position to advance our culture, bolster inclusion, and create sustainable impact on a global scale;
- Our continued expansion of inclusive leadership education and learning opportunities focused on a curated curriculum to provide foundational techniques needed for managing teams in an inclusive manner; and
- Our leveraging of our Business Resource Councils to foster an inclusive culture, offer employees across the
  organization early, mid-career and senior-level professional development programs, and lead volunteerism in
  underserved communities around the world.

#### Championing Social Impact

Northern Trust has a long-standing history of supporting underserved communities through philanthropic and civic initiatives. In 2023, we distributed nearly \$16 million in philanthropic support to community-based organizations around the world. While charitable giving is core to our value proposition, we are also champions of social impact investing. In 2023, we committed \$212 million in community development investments to support affordable housing, education and social services, job creation and wealth creation. The Bank received an "outstanding" CRA rating from the Federal Reserve Board of Chicago in its most recent examination which evaluates banks on their commitment to make capital available for low- to moderateincome neighborhoods, families, and individuals. Our long track record of "outstanding" CRA ratings has allowed us to build and maintain strong private-public partnerships with communities and clients throughout the U.S. Combined with our philanthropic efforts, we continue to be deeply committed to inclusive social and economic development for all.

For more information regarding our sustainability activities—including our focus on DE&I; community engagement; environmental impact; and sustainable products and services—see "Helpful Resources—Sustainability" on page 85.

# **Human Capital Management**

The success of our company relies heavily on the strength of the people we employ. Attracting, engaging, developing and retaining Northern Trust talent is critical. We invest in our employees holistically to continually build a diverse pipeline of future leaders and enable internal professional advancement. The overview below outlines Northern Trust's human capital objectives—talent management and total rewards.

# Talent Management

We pride ourselves in attracting strong talent and have identified the development of our talent as a strategic priority. Our focus on well-being, diversity, and a culture of trust, care and collaboration contribute to our employer brand.

Sourcing and Recruitment. We target our talent identification, sourcing methods, and recruitment strategies to specific locations using various channels such as job boards, colleges, professional networks, associations and online social networks. We base hiring decisions on a variety of factors including relevant experience and accomplishments, educational background, professional licensing, and strong evidence of integrity and ethical behavior.

Onboarding. Northern Trust is committed to helping all new hires succeed from day one. New employees begin their onboarding journey with a comprehensive learning roadmap that orients them to our history, brand, businesses, and culture. Orientation programs also augment the onboarding experience by providing global, regional, and/or local information along with networking activities to help connect new hires to each other and other colleagues.

Learning and Development. An integrated partnership between our enterprise-wide and functional learning and development teams ensures we deliver holistic training solutions. Through our online learning portal, Northern Trust University, all employees can access a portfolio of professional and functional training offerings most helpful to their role. We provide targeted development opportunities for employees transitioning into management and throughout their management and leadership career. Our training content is dynamic as we regularly evaluate its quality and utilization and we refresh and organize courses and resources to enable employees to develop skills most critical to servicing our clients and developing their careers. A continuing area of focus is helping expand digital, analytical and financial acumen and skills across the enterprise. Many of our programs are interactive, include peer networking, and offer direct access to expert facilitators. Training is offered through online libraries of self-study content and in both virtual and classroom instructor-led formats.

Talent Planning and Organizational Effectiveness. Northern Trust is committed to identifying and developing talent with the breadth, depth, and diversity of technical and leadership skills to execute business strategies today and in the future. Managers conduct talent assessments for employees annually and business and regional leadership teams hold regular talent review discussions focused on specific topics, such as workforce needs, retention risks, diversity, top talent, readiness for promotion, readiness-to-move, and succession plans. Senior level talent reviews are also conducted each year by our senior management and Board, led by our Chairman and CEO and Chief Human Resources Officer.

Executive Officer Development and Succession Planning. The Board is responsible for succession planning for the position of CEO. The Board, led by the Human Capital and Compensation Committee, annually conducts a formal management development and succession planning review with respect to the position of the CEO and other senior officers. This review focuses on CEO succession planning, as well as developing internal candidates for advancement within the Corporation. The Human Capital and Compensation Committee makes recommendations to the Board concerning management development and succession planning. These recommendations reflect the Board's annual management development and succession planning review, as well as Committee discussions with and without the CEO. The Corporate Governance Committee discusses succession planning in the event of the unexpected death, incapacity, or resignation of the CEO and recommends to the Board, after consultation with the Chair of the Human Capital and Compensation Committee, an appropriate successor under such circumstances.

**Performance Management.** Northern Trust's annual performance management process includes goal setting, mid-year check-ins, multi-rater feedback, and year-end reviews. Strategic corporate priorities are set by our Chairman and CEO and are applied to each business, department, team and individual. Managers are encouraged to provide regular feedback and real-time coaching to drive performance outcomes and facilitate development.

**Engagement and Recognition.** Building an inclusive, connected and engaged employee culture is essential to retaining our talent. We collect employee perspectives and ideas through an annual Engagement Survey. Results are evaluated to identify strengths, progress, and opportunities to strengthen employee engagement, and are shared with employees and the Board. We also offer an online employee recognition platform that strengthens the unity that binds us as a company and connects employees in new and meaningful ways.

#### **Total Rewards**

Our compensation and benefit programs are designed to be market-competitive and enable us to attract and retain talent to deliver on our strategy.

**Compensation Programs.** Our compensation programs are intended to motivate our employees to deliver the highest-quality service to our clients and achieve the greatest collective business results, while appropriately managing risk. They are designed, implemented and communicated to promote behaviors that are consistent with Northern Trust's desired culture, character and enduring values of service, expertise, and integrity. We also regularly review our compensation processes and programs and take appropriate measures to ensure we can attract and retain talent in relevant markets.

Northern Trust's base salary programs provide a competitive level of fixed pay reflecting each employee's position, experience, qualifications and tenure. Additionally, all employees are eligible for incentive compensation to reward performance that delivers strong team or individual results. Incentive compensation is linked to both financial and nonfinancial performance criteria, including risk considerations, as determined by our Board and senior management. Select senior leaders and individual contributors may receive a percentage of their incentive in Northern Trust stock to encourage retention of key talent and to align rewards with company performance.

**Employee Benefits.** While the exact composition of the employee benefit package varies by country, our benefit programs are designed to be locally competitive, to meet the needs of our employees and their families, and to reflect the cultural values of the organization. Typical benefit programs include retirement, health care, paid time off, income protection such as disability and life insurance, leaves of absence, and access to our Employee Assistance Program. Our expanded employee well-being programs and resources focus on how to manage stress, build resiliency, and be attuned to mental health issues; accessing flexible or voluntary benefits; and enhancements to various parental leave offerings.

# **Communications with the Board and Independent Directors**

Stockholders and other interested persons may communicate with any of the Corporation's directors, including the Lead Director or the independent directors as a group, by writing a letter addressed to the applicable director(s), c/o Northern Trust Corporation, 50 South La Salle Street, M-9, Chicago, Illinois 60603, Attention: Corporate Secretary. Any stockholder or other interested person who has a particular concern regarding accounting, internal accounting controls, or other audit matters that he or she wishes to bring to the attention of the Audit Committee may communicate those concerns to the Audit Committee or its Chair using the address indicated above. The Corporation's Corporate Secretary will review and forward communications to the appropriate member or members of the Board. The Corporate Secretary need not forward or retain any communications determined to be mass mailings, routine solicitations for business or contributions, or communications determined not to be relevant to the performance of the duties of the Board.

# Securities Transactions Policy and Policy Against Hedging

Our Securities Transactions Policy prohibits directors, employees, including our named executive officers, and certain of their family members from purchasing or selling any type of security, whether issued by us or another company, while such persons are aware of material nonpublic information relating to the issuer of the security and from providing such material nonpublic information to any person who may trade while aware of such information. This policy also prohibits directors, employees, and certain of their family members from (i) engaging in short selling, margining, pledging or hypothecating the Corporation's securities; (ii) trading in options, warrants, puts, calls, as well as derivatives such as swaps, forwards, futures or similar instruments on the Corporation's securities; and (iii) engaging in any other transaction that hedges or offsets, or is designed to hedge or offset, any decrease in the market value of a Northern Trust equity security.

#### ITEM 2—ADVISORY VOTE ON EXECUTIVE COMPENSATION

Pursuant to Section 14A of the Exchange Act, and the rules and regulations promulgated thereunder by the SEC, the Corporation is required to include in this Proxy Statement a separate resolution, subject to an advisory vote, to approve the compensation of our named executive officers as disclosed in this Proxy Statement (commonly referred to as a "Say-on-Pay" advisory vote). In a nonbinding, advisory vote on the frequency of Say-on-Pay votes held at our 2023 Annual Meeting of Stockholders, stockholders voted in favor of conducting Say-on-Pay votes annually. In light of this result, and other factors considered by the Board, the Corporation will continue to hold Say-on-Pay votes on an annual basis. Accordingly, the Board is requesting that stockholders vote FOR approval of the following resolution:

"Resolved, that the compensation paid to the Corporation's named executive officers, as disclosed in its Proxy Statement dated March 6, 2024, pursuant to Item 402 of Regulation S-K of the Exchange Act, including the Compensation Discussion and Analysis, compensation tables, and narrative discussion, is hereby APPROVED."

As an advisory vote, this proposal is not binding on the Corporation. Although the vote is nonbinding, the Board and the Human Capital and Compensation Committee value the opinions of our stockholders and, consistent with past practice, will consider the outcome of the vote when determining compensation policies and making future compensation decisions for our named executive officers.

The Corporation's executive compensation program and the framework used in evaluating and making 2023 compensation decisions for our named executive officers are described in the Compensation Discussion and Analysis that begins on page 32 of this Proxy Statement.



The Board unanimously recommends that you vote FOR this proposal.

# **COMPENSATION DISCUSSION AND ANALYSIS**

# **Our Named Executive Officers**

This Compensation Discussion and Analysis describes how we compensate our executives, including our 2023 named executive officers. The names of, and selected demographic information related to, each of our named executive officers are as follows:

		Michael G. O'Grady	Jason J. Tyler	Peter B. Cherecwich	Steven L. Fradkin	Daniel E. Gamba (1)
		Chairman / Chief Executive Officer	Chief Financial Officer	President—Asset Servicing	President—Wealth Management	President—Asset Management
Northern	Trust Tenure					
Comp	oleted Years	12	12	16	38	<1
© Gender						
Male		✓	✓	✓	✓	✓
Fema	le					
Age						
Years	Old	58	52	59	62	56
Race / E	thnicity					
Asian						
Black Africa	/ nn American		✓			
Hispa	nic / Latino					✓
White		$\checkmark$		✓	✓	
្ទុំ LGBTQ+		No named executive officers currently self-identified as members of the LGBTQ+ community				

<sup>(1)</sup> Mr. Gamba joined the Corporation effective April 3, 2023.

# **Executive Summary**

In determining compensation for our named executive officers, the Human Capital and Compensation Committee (and, in the case of the Chairman and CEO, the full Board), takes into account both the overall performance of the Corporation, as well as individual performance considerations.











Corporate Performance Considerations

Individual Performance Considerations

Compensation Decisions

# Financial

- Growth
- Profitability / productivity
- Returns

# Business / Strategic

- Client
- Growth
- Transformation

#### Risk

- Financial / nonfinancial risks
- Key enterprise programs
- Crisis management

# Named Executive Officers

- Performance against individual goals, including, but not limited to, those relating to:
  - Financial performance
  - o Business / strategic results
  - Financial / nonfinancial risk
  - o Talent
  - Leadership
- Market compensation levels / trends
- Internal equity
- Potential for future contributions to the organization

# CEO

- ≥75% of incentive compensation in long-term equity\*
- ≤25% of incentive compensation in cash

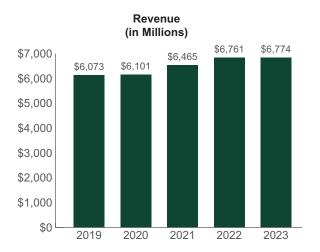
# Other Named Executive Officers

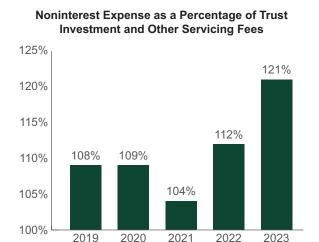
- ≥70% of incentive compensation in long-term equity\*
- ≤30% of incentive compensation in cash
- Long-term equity awards consist of 65% performance stock units and 35% restricted stock units

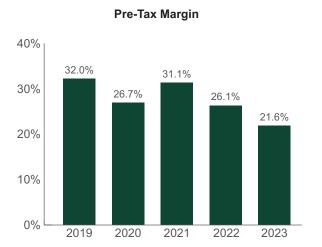
# **Corporate Performance Summary**

# 2023 Financial Performance Highlights

Key highlights with respect to our financial performance:













We achieved these financial results while continuing to maintain strong capital ratios, with all ratios exceeding those required for classification as "well capitalized" under federal bank regulatory capital requirements.

#### 2023 Business / Strategic Performance Highlights

Execution on our strategies was demonstrated through various strategic achievements, including:

- Our Asset Servicing business expanded the global presence of Front Office Solutions, an integrated, cloudbased investment lifecycle platform, with the addition of new clients in Europe and the Middle East: Front Office Solutions was also awarded "Best Mobile Strategy" and "Best Data Management Initiative" by Waters Technology.
- Our Wealth Management business maintained its strong positioning in the family office and ultra-high-net-worth segments with Northern Trust being named the "Best Private Bank for Succession Planning, U.S." and the "Best Private Bank for Succession Planning, U.S." by publications of the Financial Times Group.
- Our Asset Management business implemented a renewed focus on segments with a demonstrated long-term track record of performance, including the Tax Advantaged Equity platform and high yield capability, with an emphasis on providing support to our Asset Servicing and Wealth Management businesses.
- We accelerated our data modernization efforts through our proprietary Matrix Data Platform, pairing our enterprise data mesh with other technologies to create a new open architecture for our asset servicing platforms globally.
- We continued the efforts of our Productivity Office tasked with coordinating and leading our efforts to deploy our resources efficiently, resulting in more than \$100 million in savings.

#### 2023 Risk Management Performance Highlights

Execution with respect to management of our financial and nonfinancial risks was reflected in:

- Our enhancement of our risk management and controls environment globally and the creation of a new Global Head of Regulatory Affairs position.
- The continued strength of our balance sheet and liquidity position, which were further reinforced through significant investment portfolio repositionings which de-risked the portfolio and enhanced regulatory capital and liquidity ratios.
- Our organizational resilience while operating in an environment of increased geopolitical, macroeconomic and other risks, with a focus on continued delivery of a high level of service to meet our clients' needs.
- The robustness of our regulatory capital ratios, with our Common Equity Tier 1 ratio at 11.4% percent as of December 31, 2023.
- Our steadfast commitment to a culture of risk awareness, good conduct, accountability, and respect for regulatory compliance.

# Named Executive Officer Performance Considerations

In determining the incentive compensation for our named executive officers for 2023, the Human Capital and Compensation Committee evaluated, among other considerations, each named executive officer's individual performance, consisting of:

- assessments of performance against individual financial, business and risk management objectives; and
- evaluation of performance against pre-defined talent- and corporate leadership-related goals for each named executive officer. These goals are intended to promote a focus on factors such as talent development, employee engagement, leadership behaviors, and inclusion. Individual named executive officer performance is reviewed in the section below titled "2023 Compensation Design and Decisions-2023 Individual Performance Considerations" beginning on page 43.

#### 2023 Compensation Outcomes

Based upon its review of our corporate performance, as described above, and the individual performance of each named executive officer, discussed in this Compensation Discussion and Analysis, the Human Capital and Compensation Committee approved the compensation amounts outlined in the table below. This table provides a comprehensive summary of each named executive officer's total direct compensation for the 2023 and 2022 performance years. This perspective may be useful in reviewing key incentive compensation decisions, as this is how the Committee considers performance and pay, with incentive compensation generally reflective of prior year's performance. It should be noted that the table below is not intended to be a substitute for the Summary Compensation Table on page 54, as certain amounts in the table below are different than the amounts in the Summary Compensation Table. The most significant difference is that this table reflects long-term incentive awards granted in February 2024 and February 2023 for the 2023 and 2022 performance years, respectively, while the Summary Compensation Table provides the value of the equity awards for the year in which they were granted.

	Long-Term Incentives						
Executive	Year	Salary (1)	Short-Term Annual Cash Incentive	Performance Stock Units	Restricted Stock Units	Total Incentive Compensation (2)	Total
Michael G. O'Grady	2023	\$1,000,000	\$ 500,000	\$5,005,000	\$2,695,000	\$8,200,000	\$ 9,200,000
Chairman and Chief Executive Officer	2022	1,000,000	1,000,000	5,525,000	2,975,000	9,500,000	10,500,000
Jason J. Tyler	2023	600,000	990,000	1,501,500	808,500	3,300,000	3,900,000
Chief Financial Officer	2022	600,000	1,080,000	1,638,000	882,000	3,600,000	4,200,000
Peter B. Cherecwich	2023	675,000	1,147,500	1,740,375	937,125	3,825,000	4,500,000
President—Asset Servicing	2022	675,000	1,320,000	2,002,000	1,078,000	4,400,000	5,075,000
Steven L. Fradkin	2023	675,000	1,147,500	1,740,375	937,125	3,825,000	4,500,000
President—Wealth Management	2022	675,000	1,320,000	2,002,000	1,078,000	4,400,000	5,075,000
Daniel E. Gamba(3)	2023	675,000	1,147,500	1,740,375	937,125	3,825,000	4,500,000
President—Asset Management	2022	_	_	_	_	_	_

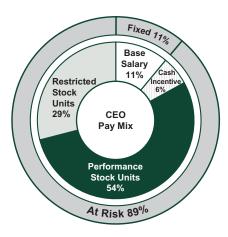
<sup>(1)</sup> Except for Mr. Gamba, represents the applicable named executive officer's salary, as determined in February 2023 and 2022, respectively. See footnote 3 below with respect to Mr. Gamba.

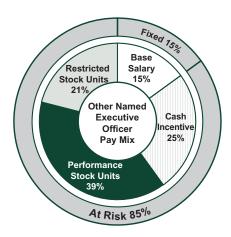
(3) Mr. Gamba joined Northern Trust effective April 3, 2023. His annualized 2023 salary was established at that time and is reflected in the table above. The Corporation also granted him an award of restricted stock units with a grant date fair value of \$4.8 million as a make-whole award to replace unvested equity awards Mr. Gamba forfeited when he terminated employment with his former employer. These awards are subject to forfeiture and/or clawback if Mr. Gamba does not maintain continuous employment with the Corporation for a prescribed period of time. Mr. Gamba's restricted stock unit awards are subject to terms and conditions identical to those granted to our other named executive officers. When considering Mr. Gamba's initial compensation arrangement, the Human Capital and Compensation Committee considered a variety of market data, Mr. Gamba's experience, the value of outstanding equity awards from his prior employer, and the input of Meridian Compensation Partners, LLC as its compensation consultant.

The Committee (and, for the CEO, the full Board) determined to award incentive compensation lower than the prior year for Messrs. O'Grady, Tyler, Cherecwich, and Fradkin based on the Corporation's 2023 financial performance, including lower pre-tax income. Further information with respect to the performance factors impacting each named executive officer's compensation for 2023 can be found under "2023 Compensation Design and Decisions—2023 Individual Performance Considerations" beginning on page 43.

Consistent with our pay for performance philosophy, the pay mix for our CEO and each of our other named executive officers heavily emphasizes incentive compensation. Our long-term incentive mix further emphasizes performance-based pay, with 65% of the long-term incentives being awarded in performance stock units earned based on performance over a three-year period, and 35% being awarded in restricted stock units which vest ratably over a four-year period.

<sup>(2)</sup> Represents the total cash and equity incentive awards received by the applicable named executive officer in February 2024 for the 2023 performance year and February 2023 for the 2022 performance year, respectively.





# Compensation Governance Practices

We have implemented the compensation practices summarized below to ensure that our compensation program is effective in addressing stockholder objectives.

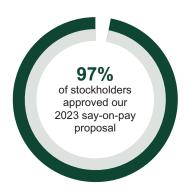
# What We Do What We Do Not Do

- ✓ Closely align pay and performance, with the Human Capital and Compensation Committee validating this alignment annually
- ✓ Ensure performance-based compensation comprises the most significant portion of incentive compensation, with 65% of long-term incentives being awarded in performance stock units based on performance over a three-year period
- ✓ Subject short- and long-term incentive awards to potential forfeiture or clawback in the event of misconduct resulting in a restatement of our financial statements and certain other types of misconduct
- ✓ Ensure our executives meet robust stock ownership guidelines, including holding requirements for any executive below the stock ownership guidelines
- ✓ Use an independent compensation consultant to advise the Human Capital and Compensation Committee
- Ensure overlapping membership between the Human Capital and Compensation Committee and our Audit and Business Risk Committees

- X Excise tax gross-ups for executive change in control arrangements
- X Single-trigger change in control benefits
- X Short selling, margining, hedging, pledging or hypothecating company shares permitted under our Securities Transactions Policy
- X Compensation plans that encourage excessive risktaking
- X Excessive perquisites
- X Repricing of underwater options
- X Dividend equivalents distributed on unvested performance or restricted stock unit awards

#### 2023 Advisory Vote on Executive Compensation

Our 2022 named executive officer compensation was approved on an advisory basis by our stockholders at our 2023 Annual Meeting of Stockholders. Approximately 97% of the votes present and entitled to vote at the meeting, including abstentions, supported approval of 2022 named executive officer compensation. Although such advisory votes are nonbinding, the Board reviews and thoughtfully considers the voting results when determining compensation policies and making future compensation decisions for named executive officers. Additionally, as mentioned under "Stockholder Engagement" beginning on page 26 of this Proxy Statement, it is our practice to engage proactively and routinely with stockholders throughout the year to help further their understanding of our performance and strategies and to allow us to receive direct feedback on issues relating to the Corporation. The decisions made by the Board and the Human Capital and Compensation Committee with respect to compensation for 2023 reflect the Board and the Committee's belief, based on the results of the advisory vote on 2022 named executive officer compensation and our ongoing dialogue with stockholders, that our stockholders generally support our overall executive compensation program.



# **Guiding Principles for Executive Compensation**

Our compensation philosophy enables us to attract, reward and retain talent at all levels who will contribute to our long-term success. With the goals of strong long-term financial performance and creating long-term stockholder value, our executive compensation program and compensation decisions are framed by the four guiding principles described below.

Guiding Principle	Impact on Compensation Design
Linked to Long-Term Performance	<ul> <li>Performance stock units, which constitute 65% of long-term incentive compensation, are based on achievement of three-year average ROE targets on an absolute basis and our three-year average ROE relative to that of our performance peer group.</li> </ul>
Aligned with Stockholder Interests	<ul> <li>Majority of incentive compensation is delivered in long-term incentives (approximately 94% of 2023 total incentive compensation for Mr. O'Grady).</li> <li>Executives are subject to robust stock ownership guidelines.</li> </ul>
Positioned Competitively in the Marketplace	<ul> <li>Compensation levels are developed with reference to similar roles at a peer group of comparable companies.</li> </ul>
Discourages Inappropriate Risk-Taking	<ul> <li>Short- and long-term incentives are subject to potential forfeiture or clawback in the event of a restatement of our financial statements and certain types of misconduct, including inappropriate risk-taking resulting in "significant risk outcomes."</li> </ul>
	<ul> <li>Short-term cash incentive compensation awards and performance stock unit payouts are capped.</li> </ul>
	<ul> <li>Human Capital and Compensation Committee can exercise negative discretion to reduce incentive compensation.</li> </ul>
	<ul> <li>Compensation program balances short-term and long-term performance objectives.</li> </ul>

#### **Risk Management**

A key objective of our compensation program is to ensure that the incentive compensation design does not encourage inappropriate risk-taking. We have considered our incentive compensation program in light of the guidance provided by the Board of Governors of the Federal Reserve System with respect to sound incentive compensation policies at financial institutions. We believe our compensation arrangements are consistent with our safety and soundness and appropriately aligned with our overall risk profile.

Our compensation framework supports effective risk management in multiple ways. The Human Capital and Compensation Committee considers corporate and individual risk management performance in determining incentive compensation grants. Further, at least 70% of incentive compensation awarded to named executive officers is delivered in deferred long-term incentive equity awards, with 65% of those long-term incentives provided in performance stock units. Performance stock units, which contain meaningful performance targets for named executive officers and are payable in shares if those targets are attained, discourage inappropriate risk-taking behavior because they can only be earned by attaining long-term performance goals and because the value of the award is less susceptible than stock options to short-term fluctuations in share value. All long-term incentive awards vest over a multi-year period and have an inherent risk adjustment factor based on changes in the value of our common stock. Both short-term and long-term incentive compensation arrangements for named executive officers are subject to certain forfeiture and recoupment provisions. Further information with respect to these forfeiture and recoupment provisions for our named executive officers can be found under "Other Compensation Practices—Forfeiture and Recoupment."

The Human Capital and Compensation Committee annually reviews an assessment of the effectiveness of the design and performance of our incentive compensation arrangements and practices in providing risk-taking incentives that are consistent with the safety and soundness of the Corporation and its subsidiaries. This assessment includes a third-party evaluation of whether our incentive compensation arrangements and practices discourage inappropriate risk-taking behavior by participants. In connection with the Committee's assessment, an annual incentive compensation risk performance review overseen by the Chief Risk Officer and, discussing such officer's observations and assessments of risk performance for the Corporation and each of its significant businesses, is also presented to the Committee. The Committee will continue to monitor and, if necessary, revise our incentive compensation program to ensure that it continues to balance appropriately the objectives of stockholders, the needs of the business and risk concerns.

Pursuant to its charter, the Human Capital and Compensation Committee is required to have at least one member who is a member of the Business Risk Committee and at least one member who is a member of the Audit Committee. This overlap in composition is intended to ensure that compensation decisions reflect the input of the Audit and Business Risk Committees.

# **Executive Compensation Program Elements**

The table below provides a brief description of the elements of our 2023 compensation program and how each element helps address our guiding principles for executive compensation.

Element	Link to Compensation Philosophy	Rationale/Key Features
Base Salary	Targeted at competitive levels among compensation peer group companies.	<ul> <li>Base salaries provide a fixed level of income consistent with a named executive officer's position and responsibilities, competitive pay practices and internal equity principles.</li> </ul>
Incentive Compensation	<ul> <li>Total incentive funding for the Corporation is established as a percentage of pre-tax income.</li> <li>Individual awards are targeted at competitive levels among compensation peer group companies, with actual awards varying to reflect both company and individual performance.</li> <li>Allocated in a mix that is predominantly equity-based (at least 75% for the CEO and 70% for other named executive officers).</li> </ul>	The Human Capital and Compensation Committee determines incentive awards based on a holistic assessment of corporate, business unit and individual performance along with consideration of internal equity and external market data.
Annual Cash Incentive	<ul> <li>Provides cash award to reward prior-year performance.</li> </ul>	<ul> <li>Represents no more than 25% of incentive compensation for the CEO and 30% of incentive compensation for other named executive officers.</li> </ul>
Performance Stock Units	<ul> <li>Provides deferred incentive compensation subject to future long-term performance outcomes.</li> <li>Aligned with stockholders' interests by motivating executive officers to act as owners.</li> </ul>	<ul> <li>Comprises 65% of equity compensation.</li> <li>The number of shares that will vest will be determined based on three-year average absolute and relative ROE performance.</li> </ul>
Restricted Stock Units	<ul> <li>Provides deferred incentive compensation subject to time-based vesting requirements.</li> <li>Aligned with stockholders' interests by motivating executive officers to act as owners and provides enhanced retention.</li> </ul>	<ul><li>Comprises 35% of equity compensation.</li><li>Vests ratably over four years.</li></ul>
Retirement, Health and Welfare Benefits	Targeted at competitive levels among peer group companies.	<ul> <li>Benefits are designed with broader employee populations in mind and are not specifically structured for executive officers.</li> </ul>

Additional information with respect to each of the principal elements of our compensation program can be found beginning on page 42.

#### **Executive Compensation Determination Process**

#### Role of the Board of Directors

The full Board sets the compensation of our Chairman and CEO. In determining the appropriate level of compensation for the Chairman and CEO, the Board gives substantial weight to the recommendation of the Human Capital and Compensation Committee, but retains ultimate oversight and responsibility for such compensation decisions.

# Role of the Human Capital and Compensation Committee

Throughout the year, the Human Capital and Compensation Committee evaluates the effectiveness of the executive compensation program and discusses the performance of the Corporation and executives.

During its February meeting each year, the Human Capital and Compensation Committee discusses and determines the appropriate level of compensation for each executive officer. The Committee determines the amount of individual compensation to be awarded to our executive officers by evaluating overall company performance, as well as individual executive officer performance and market compensation levels and expected trends. In doing so, the Committee focuses on each executive officer's total direct compensation, taking into account all elements of our executive compensation program holistically rather than each compensation element individually.

The Human Capital and Compensation Committee's evaluation of overall company performance is based on a review of financial, business and risk management performance relative to corporate goals. The Committee's review of financial performance focuses on comparisons of key financial indicators relative to prior year and budget performance as well as relative to peers and relevant indices. The Committee's review of risk management performance focuses on financial and nonfinancial risks and key enterprise programs. The Committee's review of business performance focuses on annual objectives that drive progress against our long-term strategic plan.

The Human Capital and Compensation Committee's evaluation of individual executive officer performance is based on a review of financial, business and risk management performance, and based on each executive officer's role and responsibilities. The Committee also evaluates each individual's leadership- and talent-related performance. In evaluating performance, the Committee may consider additional factors—including individual performance in nonfinancial areas that are important to long-term growth and the enhancement of stockholder value—and does not assign a specific weight to any individual factor. This flexibility allows the Committee to make incentive compensation decisions that reflect, among other things, our business model and strategy, prevailing market trends, evolution in the financial and regulatory environment, and risk management objectives. In the case of the Chairman and CEO, the Committee shares its evaluation with the Board in order for the Board to set the Chairman and CEO's compensation.

#### Role of the Chairman and CEO

The Chairman and CEO presents the Human Capital and Compensation Committee with recommendations on the total compensation for each of our other executive officers. These recommendations reflect considerations with respect to overall company performance, as well as performance against the past year's individual performance expectations, including with regard to business risks and individual adherence to risk and compliance policies and procedures. The Committee gives substantial weight to the recommendations of the Chairman and CEO, but retains the ultimate oversight and responsibility to set compensation for all executive officers, except for the Chairman and CEO, whose compensation is set by the Board with consideration given to the recommendations of the Committee.

#### Role of Human Resources

The Human Resources function provides materials to assist the Human Capital and Compensation Committee in making executive compensation decisions, including current and historical compensation data for executive officers. Our Chief Human Resources Officer attends and participates in all Committee meetings. The Human Resources function also assists the Chairman and CEO in formulating his compensation recommendations for all other executive officers.

# Role of the Human Capital and Compensation Committee's Independent Compensation Consultant

The Human Capital and Compensation Committee has retained Meridian Compensation Partners, LLC ("Meridian"), a nationally recognized executive compensation consulting firm, as its independent compensation consultant. The Committee confers with its independent compensation consultant to ensure that decisions and actions are consistent with stockholders' long-term interests and compensation-related best practices within the financial services industry. The Committee also references market data provided by its independent compensation consultant when considering compensation for executive officers. At least one representative of the Committee's independent compensation consultant attended all meetings of the Committee during 2023.

The Committee's independent compensation consultant provides insights into compensation trends and market practices, presents views on the compensation proposed by the Committee and participates in Committee meeting discussions and executive sessions. The Corporation does not engage the Committee's independent compensation consultant for additional services outside of providing executive compensation consulting to the Committee. The Committee conducted assessments of potential conflicts of interest and independence issues with respect to Meridian pursuant to applicable SEC rules and NASDAQ listing standards and no such conflicts or issues were identified.

# Use of Compensation Peer Group and Market Data

To help to inform its decision-making, the Human Capital and Compensation Committee reviews peer group data regarding competitive pay levels and overall compensation program design in the marketplace. The peer group utilized by the Committee for setting compensation has historically consisted of the Corporation's two most comparable trust and custody peers—The Bank of New York Mellon Corporation and State Street Corporation—as well as certain other banking, wealth management and asset management firms similar to the Corporation in certain respects, but not necessarily representing primary business competitors. The peer group utilized by the Committee in considering overall compensation plan design consists of a broader set of financial services firms with which the Corporation competes for business and talent.

The peer group reflected below was used to assess competitive compensation when developing base salary decisions and determining the size of short-term annual cash incentive awards and long-term incentive grants made in 2023 and 2024 based on the 2022 and 2023 performance years, respectively. First Republic Bank was also included in this peer group for the 2022 performance year but was removed in 2023 following its entry into federal receivership and acquisition by another financial institution.

Compensation Peer Group				
BlackRock, Inc.	Truist Financial Corporation			
Fifth Third Bancorp	T. Rowe Price Group, Inc.			
• Franklin Resources, Inc.	<ul> <li>The Bank of New York Mellon Corporation</li> </ul>			
<ul><li>KeyCorp</li></ul>	<ul> <li>The Charles Schwab Corporation</li> </ul>			
M&T Bank Corporation	<ul> <li>The PNC Financial Services Group, Inc.</li> </ul>			
State Street Corporation	U.S. Bancorp			

When making compensation decisions, the Human Capital and Compensation Committee considers how the recommended compensation levels will compare to the median compensation for comparable positions among the peer group companies. The Committee also considers market data for comparable positions among other large financial services firms as reported in industry surveys and public filings. However, the Committee recognizes that the compensation levels may vary from market median compensation levels based on our performance or specific individual circumstances, including the executive's tenure in the role, the nature of the responsibilities of the executive and the executive's individual performance.

# 2023 Compensation Design and Decisions

# Base Salary

The Human Capital and Compensation Committee believes that base salaries should provide a fixed level of annual income consistent with an executive officer's position and responsibilities, competitive pay practices and internal equity among executive officers.

The Committee considers the following factors when determining base salaries:

- targeted base salary levels that balance market pay practices with internal equity principles;
- experience and qualifications of the individual executive;

- the executive officer's tenure in the position or a position of similar level;
- significant changes in assignment or scope of responsibility; and
- individual performance over the prior year relative to established goals and expectations for the position.

For new and recently promoted executives, the Committee's approach is to increase base salary incrementally to the appropriate target pay level as the executive officer gains experience and tenure in the new position.

No actions were taken in 2023 to increase the base salary of any of the named executive officers. Mr. Gamba's base salary was established in connection with his hiring in April 2023.

# Incentive Compensation

Annual incentive compensation provides an opportunity for our executive officers to receive awards based on our overall company performance, as well as each executive officer's individual performance. We use a total incentive approach that provides cash and equity incentives based on prior-year performance with the total corporate annual incentive pool funded based on a targeted percentage of pre-tax income. The Committee believes that its structured use of discretion in determining incentives for the named executive officers is appropriate as it allows the Committee to assess performance holistically across multiple dimensions of performance; provides for a year-end assessment of the operating environment and how well we performed relative to our direct peers; and ensures that the Committee has the ability to adjust incentives for how results were achieved (e.g., degree of risk taken, sustainability of results). The Committee also considers market data, each executive's performance, each executive's potential for future contributions to the organization and internal equity principles.

The Committee also determines the mix of incentive compensation awarded as a combination of cash and deferred equity awards. The Committee has established that a minimum of 75% of the CEO's incentive, and 70% of incentives for the other named executive officers, will be granted through long-term (i.e., equity) incentive awards of which 65% is granted as performance stock units and the remaining 35% is granted as restricted stock units.

The process that the Human Capital and Compensation Committee uses to determine final incentive awards is not tied to a rigid formula, but rather relies on an assessment of quantitative and qualitative performance criteria for Northern Trust as a whole, specific businesses and individual executive officers.

# 2023 Individual Performance Considerations

Further detail with respect to individual performance considerations for each named executive officer receiving incentive compensation for the 2023 performance year is set forth on the following pages.

#### MICHAEL G. O'GRADY

Chairman and Chief Executive Officer



2023 TOTAL DIRECT COMPENSATION



# Overview of Responsibilities and Performance Evaluation

As the Corporation's Chairman and CEO, Mr. O'Grady is primarily responsible for leading the development and implementation of our corporate strategies; managing risk; developing our senior leaders; and embodying our guiding principles of service, expertise and integrity. To determine Mr. O'Grady's 2023 compensation, the Human Capital and Compensation Committee and the Board considered the performance of the Corporation under Mr. O'Grady's leadership, the performance of the Corporation's leadership team as a whole, and how well Mr. O'Grady fulfilled his specific individual performance objectives. Mr. O'Grady's individual performance objectives were set in early 2023 at the direction of the Human Capital and Compensation Committee and the full Board. In early 2024, the Human Capital and Compensation Committee and the Board evaluated Mr. O'Grady's performance against the individual objectives established for him in 2023. The Human Capital and Compensation Committee and the Board considered not only whether Mr. O'Grady satisfied each of his individual performance objectives, but also how he satisfied such objectives. The Human Capital and Compensation Committee and the Board also considered how Mr. O'Grady's compensation compared to that of peer CEOs.

#### **Performance Factors**

Risk

Talent

Leadership

Key performance results considered by the Human Capital and Compensation Committee and the Board in determining Mr. O'Grády's compensation for 2023 are reflected below.

#### **Key Performance Results Performance Area** Financial Total consolidated revenue remained flat at \$6.8 billion in 2023 as compared to 2022, in a challenging environment. ROE of 10.0% for 2023, down from 12.7% for 2022, but within our target range of 10 - 15%. Diluted earnings per share of \$5.08 for 2023, compared to \$6.14 for 2022, a decrease of 17%. Noninterest income of \$4.8 billion for 2023, compared to

- \$4.9 billion for 2022, a decrease of 2%. Pre-tax margin of 21.6% for 2023, compared to 26.1% for 2022.
- Noninterest expense as a percentage of trust, investment and other servicing fees of 121% for 2023, compared to 112% for

#### High levels of client satisfaction across each of the businesses. Business / Client relationships across the globe maintained and developed Strategic

- through outreach and engagement efforts. Meaningful progress on enterprise data and digital initiatives.
- Significant investment to enhance the technology environment focused on reliability, security, productivity and the delivery of high-value service and innovative solutions for clients.

•	Strong organizational resilience while operating in an environment
	of increased geopolitical, macroeconomic, and other risks, with a
	focus on continued delivery of a high-level of service to meet our
	clients' needs

- Key enterprise risk management programs progressed.
- Established new Global Head of Regulatory Affairs role, with a focus on, among other things, overseeing continuous enhancement of our risk management and controls globally.

•	Continued disciplined talent management practices, inclusive of leadership succession planning to foster workforce resiliency	
	today and in the future.	

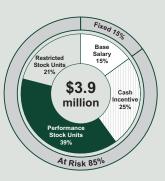
- Enterprise initiatives to promote adaptive and engaged workforce progressed.
- Continued commitment to civic leadership and philanthropic giving, inclusive of launching the first annual Northern Trust Anchor Award, a \$1 million grant.
- Strong employee engagement among senior management and the broader employee population.

# **JASON J. TYLER**

#### Chief Financial Officer



2023 TOTAL DIRECT **COMPENSATION** 



# Overview of Responsibilities and Performance Evaluation

As the Corporation's Chief Financial Officer, Mr. Tyler is primarily responsible for financial reporting and control, management reporting and analysis, liquidity management, capital planning and investor relations. To determine Mr. Tyler's 2023 compensation, in addition to overall company performance, the CEO and Human Capital and Compensation Committee considered how well Mr. Tyler fulfilled his specific individual performance objectives. The CEO and the Committee considered not only whether Mr. Tyler satisfied each of his individual performance objectives, but also how he satisfied such objectives. The CEO and the Committee also considered how Mr. Tyler's compensation compared to that of peer CFOs and the additional experience and tenure he has gained in his role as CFO.

#### **Performance Factors**

Key performance results considered by the CEO and the Human Capital and Compensation Committee in determining Mr. Tyler's compensation for 2023 are reflected below.

#### **Performance Area Key Performance Results** Financial Total consolidated revenue remained flat at \$6.8 billion in 2023 as compared to 2022, in a challenging environment. ROE of 10.0% for 2023, down from 12.7% for 2022, but within our target range of 10 - 15%. Diluted earnings per share of \$5.08 for 2023, compared to \$6.14 for 2022, a decrease of 17%. Noninterest income of \$4.8 billion for 2023, compared to

- \$4.9 billion for 2022, a decrease of 2%. Pre-tax margin of 21.6% for 2023, compared to 26.1% for 2022.
- Noninterest expense as a percentage of trust, investment and other servicing fees of 121% for 2023, compared to 112% for 2022.

#### Business / Significant investment portfolio repositionings executed, de-risking Strategic the portfolio and enhancing regulatory capital and liquidity ratios.

- coordinating and leading our efforts to deploy our resources efficiently, resulting in more than \$100 million in savings.
- dialogue.

# Strong balance sheet and liquidity positions maintained, enabling support of clients' liquidity needs.

ratio at 11.4% as of December 31, 2023.

# Continued to provide executive sponsorship to the Black Business Resource Council, driving engagement and focus of diverse talent and development initiatives.

Facilitated numerous leadership changes in the Finance organization, evidencing robust talent planning and commitment to employee development.

Actively enhanced engagement with stakeholders, including regulators, clients and stockholders during challenges that confronted the industry.

# Continued the efforts of the Productivity Office tasked with \$977.7 million in capital returned to common stockholders in 2023, enabled by the strength of Northern Trust's financial position. Business diversity program efforts and initiatives to further encourage the economic development of diverse suppliers progressed. Strong investor relations program with high quality stockholder Risk Robust regulatory capital ratios, with the Common Equity Tier 1 Talent

Leadership

# PETER B. CHERECWICH

President—Asset Servicing

**2023 TOTAL DIRECT** COMPENSATION



# Overview of Responsibilities and Performance Evaluation

As the Corporation's President of Asset Servicing, Mr. Cherecwich is primarily responsible for the overall performance of such business. To determine Mr. Cherecwich's 2023 compensation, in addition to overall company performance, the CEO and Human Capital and Compensation Committee considered how well Mr. Cherecwich fulfilled his specific individual performance objectives. The CEO and the Committee considered not only whether Mr. Cherecwich satisfied each of his individual performance objectives, but also how he satisfied such objectives. The CEO and the Committee also considered how Mr. Cherecwich's compensation compared to that of peers.

#### **Performance Factors**

Key performance results considered by the CEO and the Human Capital and Compensation Committee in determining Mr. Cherecwich's compensation for 2023 are reflected below.

### **Key Performance Results Performance Area** Asset Servicing business revenue, on a fully taxable equivalent Financial basis, of \$4.14 billion for 2023, compared to \$4.10 billion for 2022, an increase of 1%. Asset Servicing business pre-tax margin of 20.8% for 2023, compared to 24.5% for 2022. Asset Servicing business trust, investment and other servicing fees of \$2.46 billion for 2023, compared to \$2.50 billion for 2022, a decrease of 1% in a challenging environment. Asset Servicing business assets under custody/administration of \$14.4 trillion for 2023, compared to \$12.7 trillion for 2022, an

increase of 13%.

- Asset Servicing business noninterest expense as a percentage of trust, investment and other servicing fees of 133% for 2023, compared to 124% for 2022.
- Competitive position of the Asset Servicing strengthened further within target markets, with Northern Trust receiving "Transfer Agent of the Year" and "Best Global Custodian for Asset Owners" by Funds Europe Awards and AsianInvestor Asset Management Awards, respectively.
  - Front Office Solutions expanded its global presence in serving the data and operations needs of institutional investors with the addition of new clients in Europe and the Middle East.
  - Data modernization accelerated through our Matrix Data Platform, pairing data mesh with other technologies for our asset servicing platforms globally.
  - Data science and digital infrastructure strategies executed through Investment Data Science (IDS) and in partnership with Equity Data Science (EDS) enabling Northern Trust to be recognized as "Best Data Science Solution Provider (IDS/EDS)" at the 2023 Hedgeweek US Awards and "Best Data Management Solution (IDS/EDS)" at the 2023 HFM US Services Awards.
  - Strong momentum in key growth areas such as capital markets solutions, currrency mangement, and the Fixed Income Clearing Corporation Sponsored Repo program.

Continued investment by the Assert Servicing business in its Risk ability to resiliently provide capabilities to its clients and the markets in which they invest, including controls supporting information technology resiliency and third party risk oversight.

> Numerous organizational changes to capitalize on synergies across the Asset Servicing business and provide career development to employees.

Strong engagement within the Asset Servicing business through tailored communications, engagement initiatives and client events.

Business /

Strategic

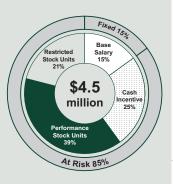
# Talent

# STEVEN L. FRADKIN

President—Wealth Management



2023 TOTAL DIRECT COMPENSATION



# Overview of Responsibilities and Performance Evaluation

As the Corporation's President of Wealth Management, Mr. Fradkin is primarily responsible for the overall performance of such business. To determine Mr. Fradkin's 2023 compensation, in addition to overall company performance, the CEO and Human Capital and Compensation Committee considered how well Mr. Fradkin fulfilled his specific individual performance objectives. The CEO and the Committee considered not only whether Mr. Fradkin satisfied each of his individual performance objectives, but also how he satisfied such objectives. The CEO and the Committee also considered how Mr. Fradkin's compensation compared to that of peers.

#### **Performance Factors**

Key performance results considered by the CEO and the Human Capital and Compensation Committee in determining Mr. Fradkin's compensation for 2023 are reflected below.

Performance Area	Key Performance Results
Financial	<ul> <li>Wealth Management business revenue, on a fully taxable equivalent basis, of \$2.88 billion for 2023, compared to \$2.94 billion for 2022, a decrease of 2%.</li> <li>Wealth Management business pre-tax margin of 33.9% for 2023, compared to 38.0% for 2022.</li> <li>Wealth Management business trust, investment and other servicing fees of \$1.90 billion for 2023, compared to \$1.94 billion for 2022, a decrease of 2%.</li> <li>Wealth Management business noninterest expense as a percentage of trust, investment and other servicing fees of 99% for 2023, compared to 94% for 2022.</li> </ul>
Business / Strategic	<ul> <li>Competitive position of the Wealth Management business maintained within target markets, with Northern Trust named the "Best Private Bank for Family Offices, U.S." and the "Best Private Bank for Succession Planning, U.S." by publications of the Financial Times Group.</li> <li>Continued focus on the strongly positioned family office and ultra-high-net-worth segments.</li> <li>The Northern Trust Institute further developed as a center of industry-leading advice to clients across the continuum of family wealth issues.</li> <li>Successful execution of the Wealth Management business's holistic approach to addressing unique client needs, including through Goals Driven Wealth Management™ solutions.</li> </ul>
Risk	<ul> <li>Delivery of exceptional client service continued, including a strong focus on client data protection, and fraud controls.</li> <li>Low levels of financial risk maintained, with continued strong loan portfolio quality despite challenging macroeconomic conditions.</li> </ul>
Talent	<ul> <li>Invested in the growth of our sales force through committed efforts to hire Wealth Strategists across the U.S.</li> </ul>
Leadership	Strong leadership of The Northern Trust Institute, facilitating the publication of the book "Secrets of Enterprising Families."

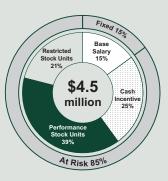
business.

Strong employee engagement within the Wealth Management

# **DANIEL E. GAMBA**

President—Asset Management

2023 TOTAL DIRECT COMPENSATION



# Overview of Responsibilities and Performance Evaluation

As the Corporation's President of Asset Management, Mr. Gamba is primarily responsible for the overall performance of such business. To determine Mr. Gamba's 2023 compensation, in addition to overall company performance, the CEO and Human Capital and Compensation Committee considered how well Mr. Gamba fulfilled his specific individual performance objectives. The CEO and the Committee considered not only whether Mr. Gamba satisfied each of his individual performance objectives, but also how he satisfied such objectives. The CEO and the Committee also considered how Mr. Gamba's compensation compared to that of peers.

#### **Performance Factors**

Key performance results considered by the CEO and the Human Capital and Compensation Committee in determining Mr. Gamba's compensation for 2023 are reflected below.

Performance Area Financial	<ul> <li>Key Performance Results</li> <li>Consolidated assets under management of \$1.4 trillion for 2023, compared to \$1.2 trillion for 2022, an increase of 15%.</li> </ul>
Business / Strategic	<ul> <li>Renewed focus on segments with a demonstrated long-term track record of performance, including the Tax Advantaged Equity platform and high yield capability, with an emphasis on providing support to our Asset Servicing and Wealth Management businesses.</li> <li>Reinvestment in 50 South Capital, our boutique alternatives firm providing access to private equity and hedge fund investment opportunities.</li> <li>Client relationships developed and maintained across the globe and contributions to the new business performance realized within Asset Servicing and Wealth Management businesses in 2023.</li> </ul>
Risk	<ul> <li>Focus on the strength of the control framework within the Asset Management business in the face of increased geopolitical market impacts and counterparty risks.</li> </ul>
Talent	Effective development of the Asset Management business leadership team, including through internal mobility and addition of external talent.
Leadership	<ul> <li>Early advocacy of bolstering inclusion within the Asset Management business through internal and external engagement initiatives.</li> <li>Promotion of active partnering with our other business units to</li> </ul>

deliver value for clients holistically.

#### Performance Stock Units

Performance stock units granted in February 2023 and 2024 will pay out according to a formula that uses a comparison of our absolute three-year average ROE to target results, as well as our three-year average ROE performance relative to that of our performance peer group.

The Human Capital and Compensation Committee believes that ROE is the appropriate performance metric upon which to base performance stock unit payouts as it is the primary financial performance metric used internally and externally to assess our long-term performance. The Committee further believes that a relative performance component of the formula upon which performance stock units will pay out provides balance to the structure of the awards by taking into account the context in which our ROE is achieved. This balance ensures that executives will neither be rewarded for poor performance simply because it exceeds the performance of our performance peer group, nor will they be rewarded for performance that exceeds expectations if such performance is substandard relative to peers.

The performance peer group established by the Human Capital and Compensation Committee and against which our ROE performance will be measured for purposes of a portion of performance stock unit vesting consists of the following institutions: Bank of America Corporation, Citigroup, Inc., JPMorgan Chase & Co., Morgan Stanley, State Street Corporation, The Bank of New York Mellon Corporation, The Charles Schwab Corporation, The Goldman Sachs Group, Inc., The PNC Financial Services Group, Inc., Truist Financial Corporation, U.S. Bancorp and Wells Fargo & Company. This group was selected by the Committee for performance comparison purposes because they represent those financial services companies based in the United States with the most comparable scale, cross-jurisdictional activity and regulatory regimes as the Corporation. Performance above the median of peers will result in award payouts above target, while performance below the median of peers will result in award payouts below target. As illustrated below, the payout scale approved by the Committee for performance stock units granted to named executive officers in February 2024 requires the Corporation to outperform its entire performance peer group in order to earn a maximum payout of 150% of target for the portion of the award based on the three-year average relative ROE.

The following table illustrates the vesting requirements for the performance stock unit grants to named executive officers in 2024. In setting the absolute three-year average annual ROE target for the performance stock unit awards at a range of 11% to 12%, the Committee considered the Corporation's historical results as well as its updated internal forecasts and analyst expectations based on the current and projected economic environment. As it is possible that there will be no payout under the performance stock units, these awards are completely "at-risk" compensation.

Performance Stock Unit Performance Schedule February 2024 Grants					
Three-Year Average Annual Rate of Three-Year Average Annual Percentage of ROE vs. Performance Percent Rate of ROE Stock Units Peer Group Stock (50% Weighting) Vested (50% Weighting) Vest					
≤ 6%	$\longrightarrow$	0%	< 25 <sup>th</sup> Percentile	$\longrightarrow$	0%
8.5%	$\longrightarrow$	50%	25 <sup>th</sup> Percentile	$\longrightarrow$	50%
11% to 12%	$\longrightarrow$	100%	50th Percentile	$\longrightarrow$	100%
≥ 14%	$\longrightarrow$	150%	Highest Percentile	$\longrightarrow$	150%

On February 20, 2024, shares of common stock underlying performance stock units granted in 2021 for the performance period 2021 to 2023 were distributed. The number of shares distributed was equal to 132% of target based on the Corporation's three-year average annual ROE of 13.6% on an absolute basis (compared to a target of 11%) and the three-year ROE performance at the 64th percentile of our performance peer group, each during the three-year performance period ended December 31, 2023, as determined by the Human Capital and Compensation Committee.

In determining the average annual ROE for the absolute performance goal, the Committee adjusted the Corporation's 2022 and 2023 net income to exclude the effect of certain items in accordance with the terms and conditions of the performance stock units. No such adjustments were made to the net income for 2021. The Committee did not make a similar adjustment to ROE for the relative comparison, but rather used reported ROE to maintain comparability with reported peer results.

The following table presents a reconciliation of the net income and ROE for each year within the three-year performance period applicable to performance stock units granted in 2021 prepared in accordance with generally accepted accounting principles ("GAAP") to the adjusted net income and adjusted ROE determined by the Committee, which are non-GAAP financial measures.

Reconciliation of Net Income and ROE to Adjusted Net Income and Adjusted ROE								
(\$ In Millions)	2023	2022	2021	Average				
Net Income Applicable to Common Stock (GAAP)	\$1,065.5	\$1,294.2	\$1,503.5	\$1,287.7				
Add adjustments for:								
Net available for sale security losses recognized from sale or intent to sell	169.5	213.0	_	127.5				
Federal Deposit Insurance (FDIC) special assessment	84.6	_	_	28.2				
Severance-related charges	38.7	32.0	_	23.6				
Pension settlement charges	_	44.1	_	14.7				
Subtract adjustments for tax impact related to:								
Net available for sale security losses recognized from sale or intent to sell	(43.0)	(53.6)	_	(32.2)				
FDIC special assessment	(21.5)	_	_	(7.2)				
Severance-related charges	(9.8)	(8.0)	_	(5.9)				
Pension settlement charges	_	(11.1)	_	(3.7)				
Adjusted Net Income Applicable to Common Stock (Non-GAAP)	\$ 1,284.0	\$ 1,510.6	\$ 1,503.5	\$ 1,432.7				
Average Common Equity (GAAP)	\$10,611.9	\$10,196.5	\$10,812.1	\$10,540.2				
ROE (GAAP)	10.0%	12.7%	ú 13.9%	12.2%				
Adjusted ROE (Non-GAAP)	12.1%	14.8%	ú 13.9%	13.6%				

Further discussion with respect to the performance stock units granted to our named executive officers in 2023 (as part of incentive compensation for 2022 performance) is set forth in the "Grants of Plan-Based Awards" and "Description of Certain Awards Granted in 2023" sections beginning on page 55 and 56, respectively, of this Proxy Statement.

#### Restricted Stock Units

Restricted stock units are viewed as an effective tool to align executives with stockholder interests by making them owners of our stock. Restricted stock units generally vest ratably over four years, which is effective in helping us to retain critical talent and ensuring that executives have significant outstanding unvested equity value over the course of their careers.

Further discussion with respect to the restricted stock units granted to our named executive officers is set forth in the "Description of Certain Awards Granted in 2023" section beginning on page 56 of this Proxy Statement.

# **Other Compensation Practices**

#### Retirement, Health and Welfare Benefits

Retirement benefits are generally designed with our entire workforce in mind and are not specifically structured for the executive officers. The design of our retirement program for employees is market competitive. We target total retirement benefits at approximately the median level of retirement benefits of peer group companies. Our executive officers also participate in our health and welfare benefits, including medical, retiree medical, dental, disability and life insurance programs, on the same terms as other employees.

# Severance Benefits and Change in Control Plan

We provide a severance plan to provide reasonable benefits to U.S. employees who are involuntarily terminated without cause due to a reduction in force, job elimination or similar reasons specified in the severance plan. We believe that the availability of severance benefits allows us to compete with our peer group companies in attracting and retaining talent. Executive officers in the United States participate in this plan on the same terms as all other similarly situated employees and may be eligible to receive severance benefits that include:

• a lump sum payment of two weeks of base salary for each year of completed service up to but less than 25 years, or 52 weeks of base salary for 25 years or more of completed service to us;

- a COBRA subsidy based on their length of service to help cover the costs of continuation coverage under the employer's medical and dental plans, full vesting under The Northern Trust Company Thrift-Incentive Plan ("TIP"), the Northern Trust Corporation Supplemental Thrift-Incentive Plan ("Supplemental TIP"), The Northern Trust Company Pension Plan (the "Pension Plan"), the Northern Trust Corporation Supplemental Pension Plan (the "Supplemental Pension Plan"), and enhanced early retirement eligibility under the Pension Plan for employees who have reached age 54 with 14 years of credited service and outplacement assistance; and
- for employees whose notice period commences between July 1 and December 31 of each calendar year (beginning in 2024), a special payment based on the employee's prior year Northern Partners Incentive Plan ("NPIP") award, prorated for the number of days employed in the termination year. This amount is subject to adjustment based on the company's sole discretion.

These benefits are contingent upon execution of a release, waiver and settlement agreement with us. To the extent these benefits are subject to Internal Revenue Code Section 409A, they are also limited to the lesser of two times the applicable executive officer's salary or two times the maximum amount that may be taken into account under a qualified plan pursuant to Internal Revenue Code Section 401(a)(17). In 2022 and 2023, these limits effectively capped benefits at \$610,000 and \$660,000, respectively. Further, these severance payments would be reduced by any severance payments made under any other benefit plan, program or individual contract.

In addition to the severance benefits discussed above, each named executive officer is a participant in the Northern Trust Corporation Executive Change in Control Severance Plan (the "Change in Control Plan"), providing participants with certain benefits upon a qualifying termination of employment within two years following a change in control. The purpose of the Change in Control Plan is to provide our executive officers with sufficient security to remain focused on their respective responsibilities during and after a change in control transaction without undue concern for their personal circumstances. We believe the Change in Control Plan is critical to our ability to attract and retain key executives in light of the fact that all named executive officers are employed at will and change in control benefits for executives are a standard element of a competitive compensation program at peer group companies.

Further discussion with respect to our Change in Control Plan, including disclosure of potential change in control benefits payable to each named executive officer, assuming a change in control of the Corporation and termination of employment on December 29, 2023 (the last business day of the most recently completed fiscal year), is set forth in the "Potential Payments Upon Termination of Employment or a Change in Control of the Corporation" section beginning on page 62 of this Proxy Statement.

# **Perquisites**

We provide a limited number of perguisites intended to assist executive officers in the performance of their duties on behalf of the Corporation. We provide wealth planning and tax consulting services and personal use of company automobiles as perquisites to our executive officers. If circumstances warrant and if pre-approved by our CEO, we permit personal use of private aircraft on a limited basis. We also reimburse executive officers for the payment of personal income taxes in connection with the use of company vehicles in certain circumstances and taxable relocation expenses. The Human Capital and Compensation Committee periodically reviews the types and costs of perquisites to ensure they remain aligned with our compensation philosophy.

# Stock Ownership Guidelines

Supporting our guiding principle of alignment with stockholders' interests, we have a long-standing practice of emphasizing stock ownership and maintaining robust stock ownership guidelines for named executive officers. The stock ownership quidelines to which the Corporation's executive officers currently are subject are as follows:

Stock Ownership Guidelines* Expected Ownership as Multiple of Base Salary						
Chairman / CEO	8x					
President	5x					
Chief Operating Officer / Chief Financial Officer / Business Unit Heads	4x					
Chief Accounting Officer	0.5x					
Other Executive Officers	3x					

If an individual holds multiple positions subject to these stock ownership guidelines, he or she will be subject to the highest stock ownership guideline associated with his or her positions.

Each executive officer is expected to meet his or her respective minimum ownership level by the fifth anniversary of becoming an executive officer or assuming a new position with a higher stock ownership guideline. If the minimum ownership level requirement is not met upon or at any time after such date, he or she will be required to retain 100% of the net, after-tax shares received upon vesting of equity awards or stock option exercises until the minimum is met. As of December 31, 2023, each of our named executive officers met or exceeded our stock ownership guidelines except for Mr. Gamba who is expected to reach the minimum share ownership threshold within his transition period ending on April 3, 2028.

# Forfeiture and Recoupment

Both short-term and long-term incentive awards granted to named executive officers are subject to forfeiture or recoupment in the event of misconduct resulting in a restatement of the Corporation's financial statements and certain other types of misconduct. Such awards also are subject to forfeiture and recoupment provisions relating to "ex-post" risk, meaning risk resulting from the recipient's inappropriate risk-taking that does not materialize until after the performance period in which such inappropriate risk-taking takes place. Additionally, all restricted stock units awarded to named executive officers are subject to forfeiture or recoupment if it is determined that the applicable named executive officer has engaged in inappropriate risk-taking which resulted in certain events deemed to be "significant risk outcomes." An analysis of significant risk outcomes is completed annually to determine if such significant risk outcomes were tied to inappropriate risk-taking. The results of this analysis are reviewed by the Human Capital and Compensation Committee.

Effective October 2, 2023, the Board adopted the Northern Trust Corporation Rule 10D-1 Incentive-Based Compensation Recoupment Policy as required by Rule 10D-1 under the Exchange Act and the corresponding NASDAQ listing standards. In the event of an accounting restatement, the policy requires the Corporation to recover erroneously awarded compensation that is granted, earned or vested based in whole or in part upon the attainment of a financial reporting measure and that is received by our current and former executive officers (as defined in Rule 10D-1) during the three fiscal years preceding the date that the Corporation is required to prepare the accounting restatement. An "accounting restatement," for purposes of the policy, means a correction (i) due to the material noncompliance with any financial reporting requirement under U.S. federal securities laws, or (ii) that corrects an error that is not material to previously issued financial statements, but would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period. The amount recoverable is the compensation paid or payable in excess of the amount that would have been paid or payable based on the restated financial results. The Human Capital and Compensation Committee administers the policy.

# Hedging and Pledging Policy

We maintain a Securities Transactions Policy which, among other things, prohibits directors, employees, and certain of their family members from (i) engaging in short selling, margining, pledging or hypothecating the Corporation's securities; (ii) trading in options, warrants, puts, calls, as well as derivatives such as swaps, forwards, futures or similar instruments on the Corporation's securities; and (iii) engaging in any other transaction that hedges or offsets, or is designed to hedge or offset, any decrease in the market value of a Northern Trust equity security.

# **HUMAN CAPITAL AND COMPENSATION COMMITTEE REPORT**

The Human Capital and Compensation Committee is responsible for providing oversight of the compensation of the directors and executive officers of the Corporation. In fulfilling its oversight responsibilities, the Committee has reviewed and discussed with management the Compensation Discussion and Analysis contained in this Proxy Statement. Based upon this review and discussion, the Committee recommended to the Board that the Compensation Discussion and Analysis be included in the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, and this Proxy Statement for the 2024 Annual Meeting of Stockholders, each of which is filed with the SEC.

# **Human Capital and Compensation Committee**

Donald Thompson (Chair) Susan Crown Jay L. Henderson Jose Luis Prado Charles A. Tribbett III

#### **EXECUTIVE COMPENSATION**

# **Summary Compensation Table**

The following table sets forth the information concerning the compensation paid to or earned by the named executive officers for 2023, 2022 and 2021.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$)(1)	Non-Equity Incentive Plan Compensation (\$)(2)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$)(3)	All Other Compensation (\$)(4)	Total (\$)
Michael G. O'Grady	2023	\$1,000,000	\$ —	\$8,500,150	\$ 500,000	\$138,719	\$35,891	\$10,174,760
Chairman and Chief Executive Officer	2022	987,500	_	8,500,158	1,000,000	289,639	39,342	10,816,639
Officer Executive Officer	2021	950,000	_	6,825,124	2,500,000	144,932	29,177	10,449,233
Jason J. Tyler	2023	600,000	_	2,520,087	990,000	155,469	18,383	4,283,939
Chief Financial Officer	2022	587,500	_	2,520,081	1,080,000	141,988	18,539	4,348,108
	2021	537,500	_	1,750,089	1,080,000	79,182	16,392	3,463,163
Peter B. Cherecwich  President—Asset Servicing	2023	675,000	_	3,080,055	1,147,500	174,409	24,038	5,101,002
	2022	662,500	_	3,360,107	1,320,000	188,623	23,480	5,554,710
	2021	625,000	_	2,450,145	1,440,000	106,833	29,773	4,651,751
Steven L. Fradkin  President—Wealth Management	2023	675,000	_	3,080,055	1,147,500	645,057	25,575	5,573,187
	2022	662,500	_	3,360,107	1,320,000	_	26,230	5,368,837
	2021	625,000	_	2,600,135	1,440,000	_	25,991	4,691,126
Daniel E. Gamba  President—Asset Management	2023	478,125	_	4,800,038	1,147,500	20,986	45,393	6,492,042
					_		_	

<sup>(1)</sup> Amounts in this column represent the grant date fair value of the restricted stock unit and performance stock unit awards computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718, Compensation—Stock Compensation ("FASB ASC Topic 718"). See "Note 22—Share-Based Compensation Plans" to the consolidated financial statements included in Item 8 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2023 for a discussion of the assumptions made by the Corporation in the valuation of these stock unit awards. This column includes the following amounts in 2023 with respect to performance stock units, which are based on achievement of target performance levels: Mr. O'Grady: \$5,525,060; Mr. Tyler: \$1,638,085; Mr. Cherecwich: \$2,002,031; and Mr. Fradkin: \$2,002,031. If the maximum level of performance were attained, the value of the performance stock units would be as follows: Mr. O'Grady: \$8,287,590; Mr. Tyler: \$2,457,128; Mr. Cherecwich: \$3,003,093; and Mr. Fradkin: \$3,003,093. See the narrative under "Description of Certain Awards Granted in 2023" beginning on page 56 of this Proxy Statement for more information on these awards. The amount reflected for Mr. Gamba represents the grant date fair value of a restricted stock unit award granted to him in conjunction with his joining Northern Trust to replace certain unvested equity awards forfeited when he terminated employment with his former employer. For more information on Mr. Gamba's award, see "2023 Compensation Design and Decisions—2023 Individual Performance Considerations—Daniel E. Gamba" on page 48.

- (2) Amounts in this column represent the annual cash incentives earned by the named executive officers under the NPIP in 2023 and under the Management Performance Plan in 2022 and 2021.
- (3) Amounts in this column represent the aggregate increase in actuarial present values of accumulated benefits under the Pension Plan and the Supplemental Pension Plan. As described further under "Pension Benefits" beginning on page 58 of this Proxy Statement, benefits for Mr. Fradkin are accrued under the Pension Plan's "Traditional Formula," while benefits for Messrs. O'Grady, Tyler, Cherecwich, and Gamba are accrued under the Pension Plan's "PEP Formula." At December 31, 2021, the applicable discount rate under the Pension Plan increased to 3.03% and the applicable discount rate under the Supplemental Pension Plan increased to 2.80%, resulting in a decrease in the present value of benefits under the Traditional Formula for Mr. Fradkin relative to December 31, 2020, of \$20,093. At December 31, 2022, the applicable discount rate under the Pension Plan increased to 5.15%, resulting in a decrease in the present value of benefits under the Traditional Formula for Mr. Fradkin relative to December 31, 2021, of \$1,845,365. At December 31, 2023, the applicable discount rate under the Pension Plan decreased to 5.03% and the applicable discount rate under the Supplemental Pension Plan decreased to 4.95%, resulting in an increase in the present value of benefits under the Traditional Formula for Mr. Fradkin relative to December 31, 2022.

(4) The following table sets forth a detailed breakdown of the items which comprise "All Other Compensation" for 2023.

Name	Contributions to TIP and Supplemental TIP (\$)(a)	to TIP and and Other Ta upplemental Personal Reimbur TIP Benefits and C		Total (\$)
Mr. O'Grady	\$30,000	\$ 4,983	\$ 908	\$35,891
Mr. Tyler	18,000	351	32	18,383
Mr. Cherecwich	20,250	3,271	517	24,038
Mr. Fradkin	20,250	4,940	385	25,575
Mr. Gamba	_	26,093	19,300	45,393

- (a) Includes matching contributions made by the Corporation on behalf of named executive officers participating in TIP and Supplemental TIP.
- (b) With respect to Messrs. O'Grady, Tyler, Cherecwich, Fradkin, and Gamba, includes personal use of company automobiles (\$1,523, \$351, \$721, \$540, and \$140, respectively). With respect to Messrs. O'Grady, Cherecwich and Fradkin, includes wealth planning and tax consulting services (\$3,460, \$2,550 and \$4,400, respectively). With respect to Mr. Gamba, represents payment or reimbursement for expenses under the Corporation's relocation program in connection with his relocation to Chicago (\$25,953).
- (c) With respect to Messrs. O'Grady, Tyler, Cherecwich, and Fradkin, includes tax reimbursements provided in connection with personal use of company automobiles (\$908, \$32, \$517, and \$370, respectively). With respect to Mr. Gamba, represents tax reimbursements provided in connection with payment or reimbursement for expenses under the Corporation's relocation program.

#### **Grants of Plan-Based Awards**

		Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (1)		Estimated Future Payouts Under Equity Incentive Plan Awards (2)			All Other Stock Awards: Number of Shares	Grant Date Fair Value of Stock and	
Name	Grant Date	Thres- hold (\$)	Target (\$)	Maximum (\$)	Thres- hold (#)	Target (#)	Maximum (#)	of Stock or Units (#)(3)	Option Awards (\$)(4)
Mr. O'Grady			\$1,000,000	\$6,643,800	14,699	58,796	88,194	31,660	\$2,975,090 5,525,060
Mr. Tyler	— 2/22/2023 2/22/2023		1,080,000	3,321,900	4,358	17,432	26,148	9,386	882,002 1,638,085
Mr. Cherecwich	2/22/2023 2/22/2023		1,320,000	3,321,900	5,327	21,305	31,958	11,472	1,078,024 2,002,031
Mr. Fradkin			1,320,000	3,321,900	5,327	21,305	31,958	11,472	1,078,024 2,002,031
Mr. Gamba	— 4/3/2023		_	3,321,900				54,720	4,800,038

<sup>(1)</sup> These columns show information regarding payouts under the former Management Performance Plan. The amount set forth under the Maximum column represents the highest potential payout under the plan based on the Corporation's 2023 performance. Although the plan does not provide for a target or threshold, the amount set forth under the Target column represents the amount actually awarded to the named executive officer in 2023 in respect of 2022 performance.

<sup>(2)</sup> The amounts set forth under the Threshold, Target and Maximum columns represent the number of shares of common stock that would be paid out under the performance stock units if the Corporation achieves a three-year average annual ROE relative to pre-established goals of 9.0%, 12.0% to 13.0% or 15.0% or greater, respectively, as well as ROE performance relative to that of our performance peer group that is in the 25th percentile, 50th percentile or the highest percentile, respectively.

- (3) This column shows the number of restricted stock units granted to the applicable named executive officers in 2023.
- (4) Represents the grant date fair value of each equity award, computed in accordance with FASB ASC Topic 718.

#### **Description of Certain Awards Granted in 2023**

#### Performance Stock Units

Each performance stock unit constitutes the right to receive a share of the Corporation's common stock and vests over a three-year performance period, subject to satisfaction of specified performance targets ("performance conditions") that are a function of ROE, and continued employment until the end of the vesting period. Dividend equivalents granted to named executive officers in 2023 are deferred into a cash account and paid at the time the award vests only with respect to the portion of the cash account attributable to performance stock units that actually vest upon satisfaction of the applicable performance conditions.

For awards granted to named executive officers in 2023, if during the performance period the executive's employment is terminated under certain circumstances entitling the executive to benefits under the Corporation's severance plan, such executive's performance stock units will be eligible for full vesting and distribution at the end of the performance period, subject to certain conditions, including satisfaction of the applicable performance conditions. Upon the death or disability of an executive during the performance period, or if an executive retires after satisfying applicable age and service requirements, such executive's performance stock units will be eligible for full vesting and distribution at the end of the performance period, subject to certain conditions, including satisfaction of the applicable performance conditions.

Upon a change in control of the Corporation, a pro rata portion of each performance stock unit award (based on actual performance during the portion of the performance period that has elapsed as of the change in control) will be converted into an award with respect to the acquirer of an equal economic value. The remainder of the performance award converts at the target level of performance specified in the performance stock unit agreement into an award with respect to the acquirer of an equal economic value. Both the portion of each performance stock unit award that is based on actual performance and the portion that is based on the target level of performance vest subject only to the continued employment of the recipient through the remainder of the applicable performance period, and are paid out at the end of the performance period, subject to acceleration of vesting upon a qualifying termination, in which event the units are distributed within sixty days. In the event that a change in control occurs and the acquirer refuses or is unable to agree to the foregoing conversion and vesting provisions, the award will be vested at the time of the change in control.

#### Restricted Stock Units

Restricted stock units granted to our named executive officers in 2023 vest 25% each year for four years. Each restricted stock unit award entitles an executive to receive one share of common stock when the award vests, subject to continued employment until the end of the vesting period. Dividend equivalents on these restricted stock units are deferred into a cash account and paid at the time the awards vest only with respect to the portion of the cash account attributable to restricted stock units that actually vest.

For awards granted to named executive officers in 2023, if during the vesting period an executive's employment is terminated under certain circumstances entitling the executive to benefits under the Corporation's severance plan, such executive's restricted stock units will continue to vest in accordance with their terms. In addition, if an executive retires after satisfying applicable age and service requirements, such executive's restricted stock units will continue to vest in accordance with their terms. Upon the death or disability of an executive during the vesting period, such executive's restricted stock units will be eligible for full vesting and distribution.

Upon a change in control of the Corporation, all restricted stock units granted to executive officers will, under the terms and conditions of the applicable award agreements, be converted into units of the acquirer having the same value and continue to vest over a period no longer than the original vesting schedule; provided, however, that they become fully vested in connection with a change in control if the executive experiences a qualifying termination of employment following the change in control (in which case they are distributed within sixty days). In the event that a change in control occurs and the acquirer refuses or is unable to agree to the foregoing conversion and vesting provisions, the award will be vested at the time of the change in control.

# **Outstanding Equity Awards at Fiscal Year-End**

	Option Awards				Stock Awards			
Name	Number of Securities Underlying Unexercised Options Exercisable (#)	Number of Securities Underlying Unexercised Options Unexercisable (#)	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Have Vested (#)(1)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(2)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)(3)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)(4)
Mr. O'Grady	24,651	_	\$60.85	2/10/2024	66,659	\$5,624,686	152,934	\$12,904,571
	23,739	_	70.21	2/17/2025				
	34,489	_	58.25	2/16/2026				
	40,649	_	88.06	2/21/2027				
Mr. Tyler	2,466	_	60.85	2/10/2024	18,869	1,592,166	43,518	3,672,049
	2,968	_	70.21	2/17/2025				
	4,599	_	58.25	2/16/2026				
	3,873	_	88.06	2/21/2027				
Mr. Cherecwich	26,132	_	88.06	2/21/2027	24,715	2,085,452	56,865	4,798,269
Mr. Fradkin	34,489	_	58.25	2/16/2026	25,089	2,117,010	57,865	4,882,649
	27,874		88.06	2/21/2027				
Mr. Gamba	_	_	_	_	54,720	4,617,274	_	_

(1) The following table lists the number of restricted stock units that vest for each named executive officer upon each vesting date:

Name	3/1/2024	4/3/2024	3/1/2025	4/3/2025	3/1/2026	4/3/2026	3/1/2027	4/3/2027
Mr. O'Grady	25,437	_	19,754	_	13,874	_	7,594	_
Mr. Tyler	6,379	_	5,858	_	4,286	_	2,346	_
Mr. Cherecwich	9,385	_	7,344	_	5,235	_	2,751	_
Mr. Fradkin	9,629	_	7,474	_	5,235	_	2,751	_
Mr. Gamba	_	13,680	_	13,680	_	13,680	_	13,680

- (2) The market value of the restricted stock units included in this column is based on a price of \$84.38 per share (the closing market price of the Corporation's common stock on December 29, 2023).
- (3) The following table lists the target number of shares each named executive officer may receive under performance stock units:

	Performan	Performance Stock Unit Awards Granted I				
Name	2021	2022	2023			
Mr. O'Grady	45,519	48,619	58,796			
Mr. Tyler	11,672	14,414	17,432			
Mr. Cherecwich	16,341	19,219	21,305			
Mr. Fradkin	17,341	19,219	21,305			
Mr. Gamba	_	_	_			

The actual number of shares distributed with respect to performance stock units granted in 2022 and 2023 will be based upon the satisfaction of certain performance conditions. Accordingly, it is possible that no shares of common stock will be distributed under these performance stock units.

The following table lists the actual number of shares distributed to each named executive officer on February 20, 2024 with respect to performance stock units granted in 2021:

Name	Shares
Mr. O'Grady	60,085
Mr. Tyler	15,407
Mr. Cherecwich	21,570
Mr. Fradkin	22,890
Mr. Gamba	_

(4) The market value of the performance stock units included in this column is based on a price of \$84.38 per share (the closing market price of the Corporation's common stock on December 29, 2023).

# **Option Exercises and Stock Vested**

The following table sets forth information regarding exercises of stock options and vesting of stock awards for each named executive officer in 2023. The Corporation has not issued options to its named executive officers since 2017.

	Option Awa	ards	Stock Awards			
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)(1)	Number of Shares Acquired On Vesting (#)	Value Realized On Vesting (\$)(2)		
Mr. O'Grady	28,469	\$1,295,482	63,859	\$6,024,136		
Mr. Tyler	2,491	110,590	8,052	761,556		
Mr. Cherecwich	_	_	23,478	2,214,814		
Mr. Fradkin	_	_	24,590	2,320,056		
Mr. Gamba	_	_	_	_		

(1) The value realized on the exercise of stock options represents the pre-tax difference between the option exercise price and the fair market value of the common stock on the date of exercise.

(2) The value realized on the distribution of stock units represents the number of stock units that vested multiplied by the fair market value of the common stock on the date of vesting.

#### **Pension Benefits**

Information with respect to accrued benefits of each named executive officer under the Pension Plan and the Supplemental Pension Plan for each named executive officer as of December 31, 2023 is as follows.

Name	Plan Name	Number of Years Credited Service (#)	Present Value of Accumulated Benefit (\$)
Mr. O'Grady	Pension Plan	12.4	\$ 159,554
	Supplemental Pension Plan	12.4	1,318,207
Mr. Tyler	Pension Plan	12.3	160,467
	Supplemental Pension Plan	12.3	515,546
Mr. Cherecwich	Pension Plan	16.5	226,451
	Supplemental Pension Plan	16.5	1,146,320
Mr. Fradkin	Pension Plan	35.0	1,831,750
	Supplemental Pension Plan	35.0	7,831,295
Mr. Gamba	Pension Plan	0.7	10,186
	Supplemental Pension Plan	0.7	10,800

#### Pension Plan and Supplemental Pension Plan

The Pension Plan is a tax-qualified defined benefit retirement plan that provides a retirement benefit as described below, which is subject to various limitations of the Internal Revenue Code and the Pension Plan. The Supplemental Pension Plan is a nonqualified defined benefit retirement plan that provides the portion of an employee's benefit that cannot be paid under the Pension Plan due to Internal Revenue Code and Pension Plan limits.

# Eligibility and Vesting

Eligible employees participate in the Pension Plan beginning the first day of the month following the completion of six months of vesting service. Employees with at least six months of vesting service who would have a portion of their benefit from the Pension Plan limited due to Internal Revenue Code or Pension Plan restrictions also participate in the Supplemental Pension Plan. A participant is eligible to receive a benefit under the Pension Plan and Supplemental Pension Plan after completing three years of vesting service.

#### Benefit Formula—Traditional Formula

Prior to April 1, 2012, the benefit for Mr. Fradkin was determined under the Pension Plan's "Traditional Formula." The normal retirement (age 65) benefit equals (i) 1.8% of the average of the participant's highest sixty consecutive calendar months of eligible pay multiplied by the participant's years of credited service (up to a maximum of thirty-five years) minus (ii) 0.5% multiplied by offset compensation equal to the lesser of the participant's (a) Social Security covered compensation limit or (b) the average of the participant's eligible pay for the three consecutive calendar years prior to retirement, with calendar year compensation not to exceed the Social Security taxable wage base in effect for a given calendar year, multiplied by the participant's years of credited service (up to thirty-five years). Mr. Fradkin's pre-April 1, 2012 Traditional Formula benefits will be based on credited service and average compensation calculated as of March 31, 2012, provided that his average compensation and offset compensation as of March 31, 2012, will be indexed at a rate of 1.5% per year for any period on and after April 1, 2012, during which he earns credited service under the Pension Plan.

#### Benefit Formula—PEP Formula

Effective June 1, 2001, the Pension Plan was amended to provide that benefits of all newly hired U.S. employees of the Corporation and its affiliates would be calculated under the Pension Plan's "Pension Equity Plan (PEP) Formula." Because Messrs, O'Grady, Tyler, Cherecwich, and Gamba commenced employment after such date, their benefits under the Pension Plan and Supplemental Pension Plan are calculated entirely under the PEP Formula. Effective April 1, 2012, the Pension Plan was further amended to provide that for credited service earned after March 31, 2012, all employees, including those who had previously elected the Traditional Formula, will accrue benefits pursuant to the revised PEP Formula described below. Accordingly, Mr. Fradkin will be entitled to an annual benefit equal to the sum of his accruals; (i) under the Traditional Formula for periods of credited service before April 1, 2012; and (ii) under the amended PEP Formula for his period of credited service after March 31, 2012.

Under the PEP Formula, participants currently earn a 4% pension credit for each of their first ten credited years of service, increasing by one percentage point for the eleventh year of service and every fifth year thereafter until they have completed thirty-five years of service (after which no additional pension credit is earned). A participant's PEP Formula lump sum amount is equal to the sum of his or her pension credits multiplied by the average of the participant's highest sixty consecutive calendar months of eligible pay. A participant's annual benefit under the PEP Formula is equal to a single life annuity commencing at age 65 that is the actuarial equivalent of his or her PEP Formula lump sum amount. The single life annuity is calculated using interest rate and mortality assumptions specified in the Pension Plan.

Although the April 1, 2012 changes made to the Pension Plan are anticipated to moderate any future pension value increases, the present value of benefits under the Traditional Formula is sensitive to changes in interest rates. For financial reporting purposes, the applicable discount rate used with respect to the Pension Plan decreased from 5.22% at December 31, 2022, to 5.03% at December 31, 2023, and the applicable discount rate used with respect to the Supplemental Pension Plan decreased from 5.15% at December 31, 2022, to 4.95% at December 31, 2023, resulting in an increase in the present value of benefits under the Traditional Formula for Mr. Fradkin.

# Benefit Formula—Supplemental Pension Plan

Benefits under the Supplemental Pension Plan are equal to benefits calculated under the Pension Plan without regard to Internal Revenue Code limits and including amounts deferred under the Northern Trust Corporation Deferred Compensation Plan (the "Deferred Compensation Plan") in eligible pay minus benefits calculated pursuant to the terms of the Pension Plan.

#### Eligible Pay

For purposes of the Traditional Formula "eligible pay" means base salary (including any before-tax payroll deductions), shift differentials, overtime and certain types of performance-based incentive compensation, including cash, Northern Performance Incentives under the NPIP, compensation under the former Management Performance Plan, payments from the former Annual Performance Plan and the cash value of certain stock options. Cash incentives deferred under the Deferred Compensation Plan are not included in eligible pay under the Pension Plan but are included in eligible pay under the Supplemental Pension Plan.

Prior to April 1, 2012, eligible pay was defined the same for the PEP Formula as for the Traditional Formula, except that eligible pay under the PEP Formula also included cash sales and technical incentives under the NPIP up to 50% of the participant's prior year's base pay. Effective April 1, 2012, eligible pay under the PEP Formula includes all cash incentives under the NPIP.

#### Retirement

A participant is generally eligible for a normal retirement benefit if he or she terminates employment at or after age 65 and has completed at least five years of vesting service. A participant is eligible for an early retirement benefit if he or she terminates employment at or after age 55 and has completed fifteen years of credited service. Messrs. Cherecwich and Fradkin are eligible for early retirement benefits. A "vested terminee" benefit is available to a participant who terminates employment with three years of vesting service but prior to becoming eligible for a normal or early retirement benefit.

Under the Traditional Formula, the early retirement benefit is equal to the normal retirement benefit described above, reduced by 0.5% for each month that payments are received prior to age 62, up to 84 months, then actuarially reduced for each month that payments are received prior to age 55. Participants eligible for a "vested terminee" benefit are entitled to benefit payments that are reduced by 0.5% for each month up to 120 months that payments are received prior to age 65, then actuarially reduced for each month that payments are received prior to age 55.

Under the PEP Formula, both the early retirement benefit and "vested terminee" benefit are equal to the normal retirement benefit (in the form of a monthly single life annuity as described above), adjusted for early commencement prior to age 65. The adjustment is made using interest rate and mortality assumptions specified in the Pension Plan.

#### Form of Benefit Payment

The normal form of benefit payment under the Pension Plan is (i) a single life annuity in the case of an unmarried participant or (ii) a 50% joint and survivor annuity in the case of a married participant. Optional forms of payment include a lump sum option, a 75% joint and survivor annuity, and under limited circumstances, a 100% joint and survivor annuity or level income option annuity. The normal form of benefit under the Supplemental Pension Plan is (i) a five-year certain annuity, payable to the participant in five annual installments, credited with interest pursuant to a formula set forth in the Supplemental Pension Plan or (ii) a single lump sum if the value of the Supplemental Pension Plan benefit is \$125,000 or less.

#### **Assumptions**

The assumptions used in calculating the present value of the accumulated benefit are set forth in "Note 21— Employee Benefits" to the consolidated financial statements included in Item 8 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2023.

#### **Nonqualified Deferred Compensation**

Name	Form of Deferred Compensation	Executive Contributions in Last FY (\$)(1)	Registrant Contributions in Last FY (\$)(2)	Aggregate Earnings in Last FY (\$)(3)	Aggregate Balance at Last FYE (\$)(4)
Mr. O'Grady	Deferred Compensation Plan	\$ —	\$ —	\$ —	\$ —
	Supplemental TIP	40,200	20,100	48,289	632,455
	Deferred Stock Units	_	_	_	_
Mr. Tyler	Deferred Compensation Plan	_	_	_	_
	Supplemental TIP	16,200	8,100	7,134	165,749
	Deferred Stock Units	_	_	_	_
Mr. Cherecwich	Deferred Compensation Plan	_	_	_	_
	Supplemental TIP	20,700	10,350	115,691	662,387
	Deferred Stock Units	_	_	_	_
Mr. Fradkin	Deferred Compensation Plan	_	_	52,291	275,062
	Supplemental TIP	20,700	10,350	383,705	2,066,461
	Deferred Stock Units	_	_	(77,626)	1,593,685
Mr. Gamba	Deferred Compensation Plan	_	_	_	_
	Supplemental TIP	_	_	_	_
	Deferred Stock Units	_	_	_	_

<sup>(1)</sup> Amounts in this column also are included in each named executive officer's compensation reported in the "Summary Compensation Table," as "Salary."

- (2) Amounts in this column also are included in each named executive officer's "All Other Compensation" in the "Summary Compensation Table."
- (3) The aggregate earnings in this column are not "above-market" and therefore are not included in the "Summary Compensation Table."
- (4) All amounts representing executive or company contributions in this column have previously been included in each named executive officer's compensation reported in the "Summary Compensation Table" to the extent that compensation data for each such officer, generally, has been included in such table.

# **Deferred Compensation Plan**

The Corporation provides certain highly compensated employees, including the named executive officers, the opportunity to defer up to 100% of their short-term incentive awards that would otherwise be payable in a specified calendar year into the Deferred Compensation Plan. Deferred amounts represent general unsecured obligations of the Corporation. The Corporation has established a grantor trust (referred to as a "rabbi" trust), under which the assets of the Deferred Compensation Plan are held and invested. The Corporation does not provide any matching contributions or guaranteed rates of return with respect to deferred amounts. Earnings credited with respect to amounts deferred under the Deferred Compensation Plan are based on the performance of a variety of investment alternatives made available under the plan and selected by the participant. Participants are fully vested in the amounts they defer at all times.

Each participant makes an annual irrevocable election, prior to the beginning of each performance year, regarding his or her deferral and distribution elections. Participants are required to make a retirement (normal, early or postponed retirement as defined in the Pension Plan) basis distribution election of a lump sum or five- or ten-year installments. Participants have the option of making an alternative short-term deferral election of at least three calendar years following the year the award would otherwise have been paid, to be distributed in a lump sum. If the participant's employment ends for any reason prior to his or her early retirement date and the short-term deferral distribution date, the participant's account balance will be distributed within 60 days of the participant's employment termination date. Special rules apply with respect to distributions in connection with the death of a participant. If the participant is deemed to be a "key employee," as defined by the Internal Revenue Code, any post-December 31, 2004 deferrals payable due to separation from service will be delayed for six months following the date of the separation.

#### Supplemental TIP

Supplemental TIP is a nonqualified defined contribution retirement plan that provides the portion of an employee's benefit that cannot be paid under TIP due to the Internal Revenue Code's limit on the amount of a participant's compensation that can be taken into account in determining TIP benefits. Account information provided for Supplemental TIP also includes account balances in the Northern Trust Corporation Supplemental Employee Stock Ownership Plan, which was frozen effective January 1, 2005.

#### Eligibility and Vesting

An employee is eligible to participate in Supplemental TIP for any calendar year if he or she participates in TIP and as of the prior November 30 his or her base salary exceeded the Internal Revenue Code compensation limit. U.S. employees are eligible to participate in TIP and elect salary deferrals immediately upon their hire, and are eligible for employer matching contributions beginning the first day of the month following the completion of six months of vesting service. Each participant generally vests in the employer contributions under TIP and Supplemental TIP on a graduated basis of 20% per year over five years and is fully vested after completing five years of vesting service. Messrs. O'Grady, Tyler, Cherecwich and Fradkin participated in both plans in 2023 and are fully vested in their TIP and Supplemental TIP accounts. Mr. Gamba participated in TIP in 2023 but is not fully vested in his TIP account. Mr. Gamba did not participate in Supplemental TIP in 2023.

#### Contributions

Each participant must make an election prior to the beginning of a calendar year to contribute to Supplemental TIP a portion of his or her base salary that exceeds the Internal Revenue Code compensation limit. The Corporation makes a matching contribution under Supplemental TIP using the formula in TIP, which is 50% of the first 6% of deferred salary, for a maximum matching contribution of 3% of salary.

#### Investments

Each participant's Supplemental TIP account is credited with earnings or losses based on various mutual fund investment alternatives made available under Supplemental TIP (which are generally similar to the investment alternatives available to participants under TIP), selected by the participant, and can be changed on a daily basis.

#### **Distributions**

No withdrawal or borrowing of Supplemental TIP assets is permitted during a participant's employment. Distribution of the entire Supplemental TIP account balance generally is made to a participant within ninety days after the participant's termination of employment. If the participant is deemed to be a "key employee," as defined by the Internal Revenue Code, the portion of his or her Supplemental TIP account accruing after December 31, 2004 is distributed as a single lump sum following the six-month anniversary of the termination of employment.

#### **Deferred Stock Units**

Certain restricted stock units granted prior to 2010 were required to be deferred until the earlier of: (i) the year in which the Human Capital and Compensation Committee reasonably anticipates that, if the payment is made during that year, the deduction of the payment will not be barred by former Internal Revenue Code Section 162(m); or (ii) the period beginning with the date of the participant's separation from service (as defined in the Corporation's Amended and Restated 2002 Stock Plan) and ending on the later of the last day of the Corporation's taxable year in which the participant incurs a separation from service or the fifteenth day of the third month following such separation from service. "Aggregate Earnings in Last FY" in the Nonqualified Deferred Compensation table represent the change in the value of deferred stock units, which is based on the change in the value of the underlying shares of common stock into which the stock units convert.

# Potential Payments Upon Termination of Employment or a Change in Control of the Corporation

In addition to benefits to which the Corporation's employees would be entitled upon a termination of employment generally, the Corporation provides certain additional benefits to eligible employees upon certain types of termination of employment, including a termination of employment involving a change in control of the Corporation. Described below are the benefits that the named executive officers would receive upon certain types of termination of employment, upon a change in control of the Corporation and upon a termination following a change in control of the Corporation.

# **Equity Compensation Plans and Agreements**

As described above under "Description of Certain Awards Granted in 2023" beginning on page 56, the Corporation's equity compensation plans and agreements provide enhanced benefits to named executive officers upon a termination of employment with the Corporation or a subsidiary due to death, disability, or retirement (when such termination is not a termination described in the Change in Control Plan as discussed below).

In the case of a termination of a named executive officer's employment due to death or disability, equity award agreements for restricted stock units and performance stock units provide for the full vesting of such units. In the case of a termination of a named executive officer's employment due to severance, equity award agreements for restricted stock units and performance stock units provide for continued vesting. In the case of a termination of a named executive officer's employment due to retirement (after satisfying applicable age and service requirements), restricted stock units and performance stock units will continue to vest.

# Change in Control Plan

As discussed above under "Severance Benefits and Change in Control Plan" beginning on page 50, each of our named executive officers is a participant in the Northern Trust Corporation Executive Change in Control Severance Plan, providing participants with certain benefits upon a qualifying termination of employment within two years following a change in control. The Corporation's decision to adopt the Change in Control Plan and the determination of the level of benefits under the plan were exercises in judgment, informed by: (i) the recognition that all named executive officers are employed at-will; (ii) the Corporation's desire to provide the named executive officers with sufficient security to ensure they are not distracted and remain focused on maximizing stockholder value during and after a change in control; (iii) the Corporation's goal of providing executive compensation at levels that are competitive with similar positions to those in its peer group companies; (iv) the nature and scope of the job responsibilities undertaken by the named executive officers; and (v) the terms of other types of compensation paid by the Corporation to the named executive officers. In particular, in setting the terms of the benefits payable to the named executive officers under various termination scenarios, the Human Capital and Compensation Committee was guided in large part by a desire to be sufficiently responsive to market forces and the environment in which the Corporation seeks to attract, motivate and retain its named executive officers by providing benefits consistent and competitive with those of the peer group companies with which it competes for top executive talent.

The Change in Control Plan provides benefits upon the occurrence of the following terminations of employment that are in connection with an actual change in control of the Corporation:

- a termination of the executive's employment by the Corporation or a subsidiary without "good reason" that occurs within two years after a change in control of the Corporation; or
- an executive's voluntary termination of employment with the Corporation or a subsidiary for "good reason" that occurs within two years after a change in control of the Corporation.

The benefits provided to a named executive officer upon such a termination of employment would consist of the following:

- A lump sum payment equal to two times (or three times for the CEO) the sum of: (i) the named executive officer's annual salary in effect on the date of employment termination, or if higher, the date of the change in control; and (ii) the average of the named executive officer's awards under the Corporation's cash incentive plans for the last three fiscal years of participation in such plans prior to the date of termination, or, if higher, the date of the change in control.
- A lump sum payment of a prorated portion of the average amounts paid to the named executive officer under the Corporation's cash incentive plans for the last three fiscal years of participation in such plans prior to the date of termination, or, if higher, the date of the change in control, less any amounts paid to the named executive officer under those plans with respect to completed performance periods occurring in the year the named executive officer's employment terminates.
- An amount equal to the monthly welfare premiums for certain welfare benefit plans in which the named executive officer participated as of the change in control and subsequent termination of employment (less the active employee rates for such coverage) multiplied by 24 (or 36 for the CEO).

The foregoing notwithstanding, the Change in Control Plan provides that in the event any payment to a named executive officer is determined to be an "excess parachute payment" (as defined in the Internal Revenue Code), such payment must either be reduced such that no portion thereof is subject to excise tax or, if it would be more favorable to the named executive officer to whom the payment is due on an after-tax basis, the named executive officer must pay the applicable excise tax without any assistance from the Corporation or its affiliates.

Except as otherwise noted, the following table quantifies the additional amounts described above that each named executive officer would receive upon the related triggering event assuming such event took place on December 29, 2023 (the last business day of the most recently completed fiscal year).

	Retirement (1)	Death (1)	Disability (1)	Severance	Change in Control	Termination in connection with a Change in Control
Mr. O'Grady  Stock Options Restricted Stock Units Performance Stock Units(2) Cash Severance Pro-Rata Bonus Supplemental Pension Plan / TIP Welfare Benefits(3) Reduction to Prevent Excise Tax	\$ — 6,189,702 13,763,826	\$ — 6,189,702 13,763,826	6,189,702	\$ — \$ 6,189,702 13,763,826	6,189,702	\$ — 6,189,702 13,763,826 7,675,000 1,558,333 — 60,218
Excise Tax Gross-Up	<u>*************************************</u>	*40.050.500	*40.050.500	*40.050.500	n/a	n/a
Total	\$19,953,528			\$19,953,528		\$29,247,079
Mr. Tyler  Stock Options  Restricted Stock Units  Performance Stock Units(2)  Cash Severance  Pro-Rata Bonus  Supplemental Pension Plan / TIP	n/a n/a n/a	\$ — 1,715,774 3,910,934	1,715,774	\$ — \$ 1,715,774 3,910,934	1,715,774 3,910,934 —	\$ — 1,715,774 3,910,934 3,073,333 936,667
Welfare Benefits(3) Reduction to Prevent Excise Tax Excise Tax Gross-Up					— — n/a	40,145 — n/a
Total	<del>-</del>	\$ 5,626,708	\$ 5,626,708	\$ 5,626,708		\$ 9,676,853
Mr. Cherecwich  Stock Options Restricted Stock Units Performance Stock Units(2) Cash Severance Pro-Rata Bonus Supplemental Pension Plan / TIP Welfare Benefits(3) Reduction to Prevent Excise Tax Excise Tax Gross-Up	\$ — 2,286,260 5,117,743	\$ 2,286,260 5,117,743	2,286,260	\$ — \$ 2,286,260 5,117,743	2,286,260 5,117,743 — — — — — n/a	\$
Total	\$ 7,404,003	\$ 7,404,003	\$ 7,404,003	\$ 7,404,003	7,404,003	\$12,447,499
Mr. Fradkin  Stock Options Restricted Stock Units Performance Stock Units(2) Cash Severance Pro-Rata Bonus Supplemental Pension Plan / TIP	\$	\$ 2,324,559 5,210,823	2,324,559	\$ \$ 2,324,559 5,210,823	2,324,559 5,210,823 — —	\$
Welfare Benefits(3) Reduction to Prevent Excise Tax Excise Tax Gross-Up					  n/a	38,698 — n/a
Total	\$ 7,535,382	\$ 7,535,382	\$ 7,535,382	\$ 7,535,382		\$12,634,080
Mr. Gamba  Stock Options Restricted Stock Units Performance Stock Units(2) Cash Severance Pro-Rata Bonus Supplemental Pension Plan / TIP Welfare Benefits(3) Reduction to Prevent Excise Tax Excise Tax Gross-Up	n/a n/a n/a n/a	\$	\$ — 4,740,394 —	\$ — \$ 4,740,394 —	4,740,394 	\$ 4,740,394 
Total	\$ _	\$ 4,740,394	\$ 4,740,394	\$ 4,740,394	4,740,394	\$ 8,154,829

Note: The value of each equity award included in this table is based on a price of \$84.38 per share (the closing market price of the Corporation's common stock on December 29, 2023).

- (1) Upon retirement, death or disability each named executive officer remains eligible to receive a termination year bonus under the NPIP at the discretion of the Human Capital and Compensation Committee.
- (2) Performance stock unit award values are based upon the target number of shares underlying 2021, 2022, and 2023 awards outstanding as of December 29, 2023.
- (3) The value of this continued benefit coverage is derived by multiplying the Corporation's annual cost of providing such coverage in 2023 by the applicable severance multiple.

#### **CEO Pay Ratio**

The table below sets forth an estimate of the ratio of the annual total compensation of our CEO to the median of the annual total compensation of all of our employees, other than the CEO, for the year ended December 31, 2023.

Annual total compensation of the CEO for 2023	\$10	,174,760
Annual total compensation of the median employee for 2023	\$	70,565
Ratio of annual total compensation of the CEO to the annual total compensation of the median employee for 2023		144:1

Our median employee was identified as of October 1, 2023, using the total cash compensation paid to all full-time, part-time, seasonal, and temporary employees in all jurisdictions for the nine-month period ended September 30, 2023. The compensation of full-time employees hired in 2023 and of those for whom pay was reduced due to a voluntary leave of absence was annualized as permitted under the rules of the SEC. We did not use any other material assumptions, adjustments, or estimates in identifying the median employee. After identifying the median employee as described above, we calculated the annual total compensation of such employee using the same methodology used to calculate the compensation of our named executive officers in the Summary Compensation Table on page 54.

#### **PAY VERSUS PERFORMANCE**

As required by Section 953(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and Item 402(v) of Regulation S-K, we are providing the following information about the relationship between "compensation actually paid" to our CEO and to our other named executive officers and certain financial performance of the Corporation. Compensation actually paid, as determined under SEC requirements, does not reflect the actual amount of compensation earned by or paid to our executive officers during a covered year. For further information concerning the Corporation's pay-for-performance philosophy and how the Corporation aligns executive compensation with the Corporation's performance, refer to "Compensation Discussion and Analysis" beginning on page 32 of this Proxy Statement.

	Summary Compensation Table Total	Compensation Actually	Average Summary Compensation Table Total Compensation	Average Compensation Actually	Value of Initial Fixed \$100 Investment Based on:			
Year	for CEO (\$)(1)	Paid to CEO (\$)(2)	for Other NEOs (\$)(3)	Paid to Other NEOs (\$)(4)	Corporation TSR (\$)	KBW Index TSR (\$)(5)	Net Income (\$)	Adjusted ROE (%)(6)
2023	\$10,174,760	\$11,222,036	\$5,362,543	\$5,382,367	\$ 90.05	\$ 96.65	\$1,107	12.1
2022	10,816,639	4,016,997	5,671,222	2,404,602	90.98	97.52	1,336	14.8
2021	10,449,233	18,479,485	4,381,631	6,913,472	119.42	124.06	1,545	13.9
2020	9,189,814	4,352,289	3,947,748	2,088,995	90.71	89.69	1,209	11.2

<sup>(1)</sup> Mr. O'Grady was CEO for each of the covered years.

<sup>(2)</sup> Amounts reported in this column are based on total compensation reported for our CEO in the Summary Compensation Table for the indicated covered year and adjusted as shown in the table below. The fair value of equity awards was computed in accordance with the Corporation's methodology used for financial reporting purposes.

		2023	2022	2021	2020
	Total Compensation as reported in the Summary Compensation Table		\$10,816,639	\$10,449,233	\$ 9,189,814
Subtract	Change in pension values reported in the Summary Compensation Table for covered fiscal year	(138,719)	(289,639)	(144,932)	(202,180)
Subtract	Fair value of equity awards granted during covered fiscal year	(8,500,150)	(8,500,158)	(6,825,124)	(6,825,082)
Add	Pension value attributable to covered fiscal year's service and any change in pension value attributable to plan amendments made in the covered year		122,137	111,468	83,696
Add	Fair value of equity awards granted in covered fiscal year and that are unvested at end of such covered fiscal year – valued at year-end		6,618,964	11,098,552	4,636,093
Add	Fair value of equity awards granted in covered fiscal year that vested during such covered fiscal year – valued on date of vesting		_	_	_
Add	Dividends or other earnings paid on stock or option awards in the covered fiscal year prior to the vesting date that are not otherwise included in the total compensation for the covered fiscal year		813,684	641,980	514,894
Add/(Subtract)	Change in fair value from end of prior fiscal year to end of covered fiscal year for awards made in prior fiscal years that were unvested at end of current fiscal year		(4,373,124)	3,217,622	(2,815,983)
Add/(Subtract)	Change in fair value from end of prior fiscal year to vesting date for awards made in prior fiscal years that vested during covered fiscal year		(1,191,506)	(69,314)	(228,963)
Subtract	Fair value of awards forfeited in current fiscal year determined at end of prior fiscal year		_		
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- (3) For 2023, our other named executive officers were Messrs. Cherecwich, Fradkin, Gamba, and Tyler. For 2022, our other named executive officers were Messrs. Cherecwich, Fradkin, and Tyler, and Shundrawn Thomas and Alexandria Taylor and for 2021 and 2020, our other named executive officers were Messrs. Cherecwich, Fradkin, Thomas, and Tyler.
- (4) Amounts reported in this column are based on the average of the total compensation reported for our other named executive officers in the Summary Compensation Table for the indicated covered year and adjusted as shown in the table below. The fair value of equity awards was computed in accordance with the Corporation's methodology used for financial reporting purposes.

		2023	2022	2021	2020
	Total Compensation as reported in the Summary Compensation Table		\$ 5,671,222	\$ 4,381,631	\$ 3,947,748
Subtract	Change in pension values reported in the Summary Compensation Table for covered fiscal year	(248,980)	(67,086)	(95,634)	(496,121)
Subtract	Fair value of equity awards granted during covered fiscal year		(4,160,283)	(2,312,629)	(1,987,586)
Add	Pension value attributable to covered fiscal year's service and any change in pension value attributable to plan amendments made in the covered year	34,619	32,487	48,749	50,402
Add	Fair value of equity awards granted in covered fiscal year and that are unvested at end of such covered fiscal year – valued at year-end	3,127,618	2,311,553	3,760,643	1,350,123
Add	Fair value of equity awards granted in covered fiscal year that vested during such covered fiscal year – valued on date of vesting	18,777	_	_	_
Add	Dividends or other earnings paid on stock or option awards in the covered fiscal year prior to the vesting date that are not otherwise included in the total compensation for the covered fiscal year	275,709	196,190	202,256	174,858
Add/(Subtract)	Change in fair value from end of prior fiscal year to end of covered fiscal year for awards made in prior fiscal years that were unvested at end of current fiscal year	102,070	(1,091,491)	950,305	(868,019)
Add/(Subtract)	Change in fair value from end of prior fiscal year to vesting date for awards made in prior fiscal years that vested during covered fiscal year	80,070	(284,314)	(21,849)	(82,410)
Subtract	Fair value of awards forfeited in current fiscal year determined at end of prior fiscal year	_	(203,676)	_	_
Equals	Compensation Actually Paid to Named Executive Officers	\$ 5,382,367	\$ 2,404,602	\$ 6,913,472	\$ 2,088,995

- (5) The KBW Index is a modified-capitalization-weighted index made up of 24 of the largest banking companies in the United States. The Corporation is included in the KBW Index.
- (6) For an explanation and reconciliation of ROE to Adjusted ROE, see page 50 of this Proxy Statement.

# Financial Performance Measures

As discussed in "Compensation Discussion and Analysis," our executive compensation program and compensation decisions reflect the guiding principles of being linked to long-term performance and aligned with stockholder interests. The metrics used within our incentive plans are selected to support these objectives. The following were the most important financial performance measures, as determined by the Corporation, to link executive compensation actually paid to the Corporation's named executive officers to the Corporation's performance for the most recently completed fiscal year:

- Total Shareholder Return ("TSR")
- Adjusted ROE
- Pre-tax Income

#### Analysis of the Information Presented in the Pay Versus Performance Table

While the Corporation utilizes several performance measures to align executive compensation with Corporation performance, not all of those performance measures are presented in the Pay Versus Performance table set forth above. Moreover, the Corporation generally seeks to incentivize long-term performance, and therefore does not specifically align the Corporation's compensation that is actually paid (as computed in accordance with Item 402(v) of Regulation S-K) with Corporation performance for a particular year.

In accordance with Item 402(v) of Regulation S-K, the Corporation is providing the following descriptions of the relationships between information presented in the Pay Versus Performance table.

Described below is the relationship between compensation actually paid to our CEO and the average of the compensation actually paid to our other named executive officers and the performance measures shown in the Pay Versus Performance table.

- Relationship Between Compensation Actually Paid to our CEO and the Average of the Compensation Actually Paid to our Other Named Executive Officers and the Corporation's Cumulative TSR. Our TSR directly impacts the value of Compensation Actually Paid given the weight of equity compensation in our program. Declines in our TSR in 2020 and 2022 led to lower compensation actually paid amounts to our CEO and other named executive officers in those years. The increase in TSR in 2021 led to higher Compensation Actually Paid in that year, while the relatively flat TSR in 2023 resulted in compensation actually paid near the Summary Compensation Table amount.
- Relationship Between Compensation Actually Paid to our CEO and the Average of the Compensation Actually Paid to our Other Named Executive Officers and the Corporation's Net Income. For 2020 to 2023, the compensation actually paid to our CEO increased by 158% and the average of the compensation actually paid to the other named executive officers also increased by 158%, respectively, compared to a 8% decrease in our net income over the same period. Compensation actually paid was highest in 2021, as was net income.
- Relationship Between Compensation Actually Paid to our CEO and Average of the Compensation Actually Paid
  to our Other Named Executive Officers and the Corporation's Adjusted ROE. For 2020 to 2023, the
  compensation paid to our CEO increased by 158% and the average of the compensation actually paid to the
  other named executive officers also increased by 158%, compared to a 90 basis point increase in our adjusted
  ROE from 11.2% for 2020 to 12.1% for 2023.
- Relationship Between the Corporation's TSR and the Peer Group TSR. Based on a \$100 investment at the beginning of 2020, at the end of 2023 our TSR was -10% compared to the peer group TSR of -3%.

#### **DIRECTOR COMPENSATION**

The Human Capital and Compensation Committee is responsible for reviewing non-employee director compensation and making a recommendation with respect thereto to the Board. In doing so, the Committee works with its independent compensation consultant to periodically review non-employee director compensation data for the same peer group utilized by the Committee to inform its decision-making with respect to executive compensation and has access to such other resources as it deems appropriate. Under the current plan design, non-employee directors are compensated for their services with cash compensation and equity awards in the form of restricted stock units. Directors who are employees of the Corporation receive no additional compensation for serving on the Board or on any Board committee.

#### **Annual Retainer and Other Fees**

The following table describes the components of non-employee director compensation in 2023. All components other than the annual restricted stock unit grant are paid in cash.

Compensation Component	2023 Amount
Annual Restricted Stock Unit Grant	\$145,000
Annual Cash Retainer	110,000
Annual Lead Director Retainer	42,500
Annual Committee Chair Retainer	25,000
Annual Committee Retainer (members of the Audit Committee, Business Risk Committee, and/or Capital Governance Committee, including Chair)	10,000
Annual Subcommittee Chair Retainer	25,000
Annual Cybersecurity Risk Oversight Subcommittee Retainer, including the Chair	10,000

Annual restricted stock units were granted to non-employee directors in April 2023 and will vest on April 16, 2024, the date of the 2024 Annual Meeting of Stockholders. Directors' stock units do not have voting rights and dividend equivalents thereon are subject to the same vesting, forfeiture and distribution provisions as the underlying stock units. Each stock unit entitles a director to one share of common stock at vesting, unless a director elects to defer receipt of the shares.

#### **Deferral of Compensation**

Non-employee directors may elect to defer payment of their cash compensation and stock units until termination of their service as directors. Any deferred cash compensation is converted into stock units representing shares of common stock. The value of each such stock unit is based upon the price of the stock at the end of the calendar quarter for which the cash compensation would have been paid. Dividends on all stock units deferred prior to January 1, 2018 (including stock units representing deferred cash compensation) are paid quarterly to a cash account and accrue interest at an interest rate determined from time to time by the Human Capital and Compensation Committee. Dividends on all stock units deferred on or after January 1, 2018 (including stock units representing deferred cash compensation) are converted into additional stock units representing shares of common stock based upon the closing price of the stock on the day such dividend would have been paid. For compensation deferred prior to January 1, 2018, the value of stock units representing deferred cash compensation, as well as all dividends on stock units representing deferred compensation of any form, will be paid out in cash, and stock units representing deferred stock unit compensation will be distributed in stock, in each case in a lump sum or in up to ten annual installments at the election of the director. For compensation, as well as all dividends on stock units representing deferred compensation of any form) will be distributed in stock in a lump sum or in up to ten annual installments at the election of the director.

# **Stock Ownership Guidelines**

By the fifth anniversary of election to the Board, non-employee directors are required to hold shares of the Corporation's common stock equal to five times the annual cash retainer provided to directors. If the minimum requirement is not met upon or at any time after such date, he or she is expected to retain 100% of the net, after-tax shares received upon vesting of equity awards or exercises of stock options until the minimum is met.

As of December 31, 2023, all non-employee directors met or exceeded the stock ownership guidelines to which they were subject.

# **Director Compensation Table**

The following table sets forth all compensation earned by each non-employee director of the Corporation in 2023.

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (\$)(1)	Total (\$)
Linda Walker Bynoe	\$145,000	\$144,987	\$289,987
Susan Crown	120,000	144,987	264,987
Dean M. Harrison	170,027(2)	144,987	315,014
Jay L. Henderson	202,527(2)	144,987	347,514
Marcy S. Klevorn	165,000	144,987	309,987
Siddharth N. "Bobby" Mehta	157,596(2)	144,987	302,583
Jose Luis Prado	110,000	144,987	254,987
Martin P. Slark	110,000	144,987	254,987
David H. B. Smith, Jr.	155,000	144,987	299,987
Donald Thompson	145,000	144,987	289,987
Charles A. Tribbett III	110,000	144,987	254,987

<sup>(1)</sup> This column shows the grant date fair value of the stock awards for all non-employee directors in 2023, computed in accordance with FASB ASC Topic 718. See "Note 22—Share-Based Compensation Plans" to the consolidated financial statements included in Item 8 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2023 for a discussion of the assumptions made by the Corporation in the valuation of these stock unit awards. As of December 31, 2023, each non-employee director serving on such date held 1,855 unvested stock units, which represents the stock unit award made by the Corporation in April 2023 described above.

<sup>(2)</sup> Includes fees paid in cash for service on certain board committees of subsidiaries of the Corporation.

#### **EQUITY COMPENSATION PLAN INFORMATION**

Set forth below is information with respect to equity compensation plans under which the common stock of the Corporation was authorized for issuance as of December 31, 2023.

Plan Category	Number of Securities to Be Issued upon Exercise of Outstanding Options, Warrants, and Rights (#)	Weighted-Average Exercise Price of Outstanding Options, Warrants, and Rights (\$)	Number of Securities Remaining Available for Issuance under Equity Compensation Plans (Excluding Securities Reflected in the Second Column)
Equity compensation plans approved by stockholders	3,671,387(1)	\$74.45(2)	13,718,608(3)
Equity compensation plans not approved by stockholders	N/A	N/A	N/A
Total	3,671,387	\$74.45(2)	13,718,608

<sup>(1)</sup> Includes shares of common stock underlying outstanding or deferred restricted stock unit, performance stock unit and stock option awards.

<sup>(2)</sup> Restricted stock units and performance stock units are excluded when determining the weighted-average exercise price.

<sup>(3)</sup> All shares are available for issuance under the Corporation's 2017 Long-Term Incentive Plan.

#### AUDIT COMMITTEE REPORT

The Audit Committee is responsible for providing oversight of the Corporation's financial reporting functions and internal control over financial reporting. The Audit Committee's function is one of oversight, recognizing that: (i) management is responsible for the complete and accurate preparation of the Corporation's consolidated financial statements, including internal control over financial reporting; and (ii) KPMG LLP, the Corporation's independent registered public accounting firm, is responsible for performing an audit on such consolidated financial statements and expressing an opinion as to whether they are free of material misstatement and presented in accordance with U.S. generally accepted accounting principles. KPMG LLP is also responsible for expressing an opinion as to whether the Corporation maintained effective internal control over financial reporting.

Consistent with its oversight responsibilities, the Audit Committee has reviewed and discussed with management and KPMG LLP the Corporation's audited consolidated financial statements as of and for the year ended December 31, 2023. The Audit Committee has also discussed with KPMG LLP the firm's assessment of the Corporation's internal controls and the matters required to be discussed by Public Company Accounting Oversight Board Auditing Standards No. 1301, "Communications with Audit Committees." The Audit Committee has also received and discussed the written disclosures from KPMG LLP required by Public Company Accounting Oversight Board Rule 3526, "Communication with Audit Committees Concerning Independence" and has conducted a discussion with KPMG LLP regarding its independence. The Audit Committee also considered whether the provision of non-audit services by KPMG LLP to the Corporation for the fiscal year ended December 31, 2023 is compatible with maintaining KPMG LLP's independence.

Based on the above-mentioned reviews and discussions, and subject to the limitations on the role and responsibilities of the Audit Committee referred to above, the Audit Committee recommended to the Board that the Corporation's audited consolidated financial statements be included in its Annual Report on Form 10-K for the year ended December 31, 2023 for filing with the SEC.

#### **Audit Committee**

Jay L. Henderson (Chair) Linda Walker Bynoe Dean M. Harrison Marcy S. Klevorn David H. B. Smith, Jr.

#### **AUDIT MATTERS**

#### Fees of Independent Registered Public Accounting Firm

Description of Fees	2023	2022
Audit Fees	\$ 5,089,756	\$ 5,416,091
Audit-Related Fees	4,318,200	4,314,558
Tax Fees	885,949	482,339
All Other Fees	6,500	_
Total	\$10,300,405	\$10,212,988

**Audit Fees** include fees for professional services rendered for the annual integrated audit of the Corporation's consolidated financial statements for the fiscal year (including services relating to the audit of internal control over financial reporting), audits of subsidiary financial statements, reviews of the financial statements included in the Corporation's Quarterly Reports on Form 10-Q and comfort letters.

**Audit-Related Fees** include fees for services that were reasonably related to performance of the audit of the annual consolidated financial statements for the fiscal year, other than Audit Fees, such as employee benefit plan audits, internal control reviews, service organization control reports and other attestation services.

Tax Fees include fees for tax return preparation, tax compliance and tax advice.

All Other Fees include fees for all services other than Audit Fees, Audit-Related Fees and Tax Fees, including various advisory and regulatory services.

#### **Pre-Approval Policies and Procedures of the Audit Committee**

The Audit Committee has in place a policy regarding the engagement of independent public accounting firms to provide auditor services to the Corporation. The purpose of the policy is to establish procedures for Audit Committee pre-approval of all auditor services to be provided to the Corporation by its independent registered public accounting firm. Auditor services include audit services, audit-related services and non-audit services, including tax services. The policy provides that the Audit Committee, the Chair or any Audit Committee member delegated the authority (a "Designated Member") has the authority to grant pre-approvals of auditor services. In addition, the policy provides that the independent registered public accounting firm may be engaged to provide only those non-audit services: (i) that are permitted by SEC rules; and (ii) that, in the judgment of the Audit Committee, maintain the independent registered public accounting firm's independent registered public accounting firm for a specific permitted non-audit service maintains the firm's independence from the Corporation, the Audit Committee or a Designated Member thereof must consider whether the proposed engagement would cause the independent registered public accounting firm to: (a) audit its own work; (b) perform management functions; or (c) act as an advocate for the Corporation. The independent registered public accounting firm shall in no event be engaged to perform any prohibited services, as set forth in the policy.

All audit, audit-related, tax and other services provided by KPMG LLP in 2023 were pre-approved in accordance with the Audit Committee's policy regarding the engagement of independent public accounting firms to provide auditor services to the Corporation.

# ITEM 3—RATIFICATION OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The independent registered public accounting firm is appointed annually by the Corporation's Audit Committee. The Audit Committee routinely reviews the performance and retention of our independent registered public accounting firm, including an evaluation of service quality, the nature and extent of non-audit services, and other factors required to be considered when assessing independence from the Corporation and its management. The Audit Committee also periodically considers whether there should be a rotation of our principal independent registered public accounting firm. For the year ending December 31, 2024, the Audit Committee has authorized the engagement of KPMG LLP as the Corporation's independent registered public accounting firm. KPMG LLP served as the Corporation's independent registered public accounting firm for the fiscal year ended December 31, 2023. Representatives of KPMG LLP are expected to be present at the Annual Meeting. They will have an opportunity to make a statement if they wish and will be available to respond to appropriate questions.

Stockholder ratification of the selection of KPMG LLP as the Corporation's independent registered public accounting firm is not required. However, the Board is submitting the selection of KPMG LLP as the Corporation's independent registered public accounting firm to the stockholders for ratification because it believes it is a governance best practice to do so. If the stockholders fail to ratify KPMG LLP as the independent registered public accounting firm, the Audit Committee will reassess its appointment, but in such event it may elect to retain KPMG LLP nonetheless. Further, even if the selection is ratified, the Audit Committee in its discretion may direct the appointment of a different independent registered public accounting firm at any time during the year if it determines that such change would be in the best interests of the Corporation and its stockholders.



The Board unanimously recommends that you vote <u>FOR</u> the ratification of KPMG LLP as the Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2024.

# ITEM 4—STOCKHOLDER PROPOSAL TO ASCERTAIN **VOTING PREFERENCES**

Information regarding a stockholder proposal is set forth below. The Corporation disclaims any responsibility for the content of this proposal and statement of support, which is presented as received from the stockholder. James McRitchie, 9295 Yorkship Court, Elk Grove, California 95758, the owner of 45 shares of our common stock, has given the Corporation notice that he or his representative intends to present this proposal at the Annual Meeting.

# Stockholder Proposal and Accompanying Graphic and Supporting Statement



Proposal 4 - Ascertain Client Voting Preferences

Resolved: Northern Trust ("NTRS," or "Company") shareholders request our Company prepare a report on the reputational and financial risks to the Company of misalignment between proxy votes it casts on behalf of clients and its client's values and preferences, as well as strategies for addressing such misalignments on important issues. The requested report shall be available to stockholders and investors by October 1, 2024, prepared at reasonable cost and omitting proprietary information.

#### **Supporting Statement:**

Controversy over proxy voting - especially over environmental, social, and governance ("ESG") proposals - is regularly reported on, debated, and enshrined in state law.1 Much debate centers on intermediaries, such as NTRS, and their role in casting votes on behalf of clients and beneficial owners. Every vote opens NTRS to controversy, either for failing to adhere to ESG principles or being too "woke."

The issue has made its way to the highest levels of government. A proposed bill would require asset managers like NTRS to pass votes through to investors under certain conditions.<sup>2</sup> President Biden's first veto was about consideration of ESG factors in retirement plans.3

The landscape has clearly shifted: NTRS can no longer execute votes in the best interests of clients (and avoid controversy) without first soliciting their preferences4 on important social and environmental topics and determining if they are subject to legal mandates related to proxy voting. Similarly, NTRS' stated one-size-fits-all approach of maximizing shareholder value<sup>5</sup> is at odds with many clients' interests in maximizing portfolio-wide returns by pursuing voting strategies designed to push certain companies to address social and environmental externalities.

Votes are now filed in machine-readable format, which makes it easier for clients to identify votes misaligned with their preferences.<sup>6</sup> Reliance on proxy advisors may invite further scrutiny.<sup>7</sup>

Our Company offers extensive portfolio customization, but not customized proxy voting, a core advisor responsibility subject to fiduciary duties.8 In its commingled funds, NTRS does not currently offer investors any voting choices.

- https://corpgov.law.harvard.edu/2023/03/11/esg-battlegrounds-how-the-states-are-shaping-the-regulatorylandscape-in-the-u-s/
- 2 https://www.sullivan.senate.gov/newsroom/press-releases/sullivan-introduces-index-act-to-empowerinvestors-and-neutralize-wall-streets-biggest-investment-firms
- https://www.nbcnews.com/politics/white-house/biden-issues-first-veto-congress-blocks-new-investment-rulercna72997
- https://ssrn.com/abstract=4360428
- https://www.northerntrust.com/united-states/what-we-do/investment-management/sustainable-investing/proxyvoting-and-engagement
- https://www.sec.gov/news/press-release/2022-198
- https://www.texasattorneygeneral.gov/sites/default/files/images/press/ Utah%20%26%20Texas%20Letter%20to%20Glass%20Lewis%20%26%20ISS%20FINAL.pdf, https://www.wsj.com/ articles/blackrocks-false-voting-choice-proxyesg-ballots-iss-glass-lewis-66652357?mod=opinion\_lead\_pos1
- See 14 CFR 275.206(4)-6 and accompanying staff bulletins.

Criticism of BlackRock, Vanguard, and State Street<sup>9</sup> led them to adopt programs providing voting choices. However, these programs are denounced as limited and false choices due to overreliance on traditional proxy advisors.<sup>10</sup> New technologies can address the challenge of tailoring proxy voting on important issues such as climate change, diversity, executive pay, and political expenditures to the unique preferences and values of each investor.<sup>11</sup>

*Investors want a voice*. Approximately 83% of investors, irrespective of age, life stage, or ideological bent, want managers to consider their preferences when voting on environmental issues.<sup>12</sup>

Financial services companies that fail to engage clients on important voting preferences will be subject to everincreasing legal and reputational jeopardy.

# Vote to Ascertain Beneficial Owner Voting Preferences - Proposal 4

# Statement of the Board in Opposition to the Stockholder Proposal

The Board has carefully considered this stockholder proposal and recommends that stockholders vote <u>AGAINST</u> the proposal because, as described below, the Board believes that the requested report is not in the best interests of the Corporation and its stockholders.

Many of our clients already have the ability to directly or indirectly vote proxies on their own behalf and we have already taken actions in support of providing those clients who do not currently have such ability with greater optionality and control over proxy voting.

We are committed to the basic principles expressed in the supporting statement accompanying the stockholder proposal, as demonstrated by the fact that many of our clients already have the ability to directly or indirectly vote proxies on their own behalf. For example, our custody-only clients retain proxy authority and vote proxies themselves, either directly or indirectly through us. For various other types of clients, we offer customizable arrangements that allow such clients to retain proxy voting authority on select securities within their portfolios while defaulting to the proxy voting guidelines developed by our Asset Management business's Proxy Committee for all other securities. Additionally, certain types of clients can request voting overrides related to customized watchlists of securities.

We are also actively working toward providing those of our clients who do not currently have available to them the capabilities described above with greater optionality and control over proxy voting. Throughout 2023, we engaged in a dialogue with various clients over the concepts and market mechanisms supporting proxy voting choice. As a result of these dialogues, we have engaged a technology provider, at no additional cost to investors, to implement a solution that will enable our clients to select from a menu of proxy voting options going forward. We expect the rollout of this capability to begin in 2024 and continue into subsequent years—prioritized according to client demand and legal, regulatory, and operational feasibility—with an ultimate goal of being offered to all clients for whom we exercise investment responsibility in separately managed accounts and for unit holders within certain commingled fund structures managed by our Asset Management business, including collective investment trusts, undertakings for the collective investment in transferable securities, and mutual funds. Beyond this proxy voting menu option, we are also actively engaged with a number of our clients who have expressed interest in the implementation of what is commonly referred to as "pass-through voting," whereby they would have the ability to vote on a matter-by-matter basis on any securities beneficially owned through commingled fund structures, and continue to consider the mechanisms necessary to implement such capability.

We remain committed to continually assessing the optionality and control over proxy voting that we offer to our clients so that we may keep pace with evolving technological capabilities and potential future regulatory expectations and continue to serve the best interests of our clients.

Northern Trust currently has a robust governance structure and process around proxy voting to ensure accountability to our clients, the incorporation of their views into overall proxy voting guidelines, and the fulfillment of our fundamental fiduciary duty to act in their best interests.

In instances where Northern Trust makes proxy voting decisions with respect to securities held or beneficially owned by our clients, these decisions are generally made in accordance with the proxy voting guidelines developed under a robust

<sup>9</sup> https://ssrn.com/abstract=4580206

https://www.wsj.com/articles/blackrocks-false-voting-choice-proxy-esg-ballots-iss-glass-lewis-66652357

https://ssrn.com/abstract=4360428

<sup>12</sup> https://www.gsb.stanford.edu/sites/default/files/publication/pdfs/survey-investors-retirement-savings-esg.pdf

governance structure by our Asset Management business's Proxy Committee, which is composed of senior representatives representing the firm's diverse business functions and geographies—and, in turn, the breadth of our clients' perspectives. The Proxy Committee reviews our quidelines on an annual basis, with consideration given to emerging issues and trends, empirical research and academic literature from a range of stakeholders, and historical engagement activities.

When making proxy voting decisions in accordance with these guidelines, we aim to ensure that our voting decisions further the best interests of clients and will add value to their investments. While providing the guiding principles for our proxy voting decisions, our guidelines also afford us appropriate flexibility to take into the account any unique facts and circumstances that may be associated with a given matter so that voting decisions can be thoughtfully considered in the appropriate contexts (e.g., in situations where applying the guidelines would be inappropriate for particular proxy issues of non-U.S. companies due to local market standards, customs, and best practices). With respect to the execution of our proxy voting done on behalf of clients, we utilize a variety of independent assurance tools to confirm such voting is conducted in compliance with our policies and instructions.

These robust governance processes help ensure accountability to our clients, the incorporation of their views into overall proxy voting guidelines, and the fulfillment of our fundamental fiduciary duty to act in their best interests.

Northern Trust has already provided stockholders with disclosures regarding the risks and strategies called for by the stockholder proposal.

We have already provided certain disclosure to our stockholders with respect to the risks associated with the potential misalignment between the proxy voting we conduct on behalf of our clients and the values and preferences of such clients in the "Risk Factors" section of our Annual Report on Form 10-K for the period ended December 31, 2023. To the extent not already publicly available elsewhere, information with respect to our strategies for addressing such potential misalignments is set forth above in this Statement of the Board in Opposition to the Stockholder Proposal.

In light of the foregoing, the Board believes that the requested report would be unnecessary and a costly diversion of corporate resources, while providing little incremental benefit to stockholders or the Corporation.



The Board unanimously recommends that you vote AGAINST the proposal.

#### STOCKHOLDER PROPOSALS FOR 2025 ANNUAL MEETING

Any stockholder proposals for the Corporation's 2025 Annual Meeting of Stockholders (other than proxy access nominations) must be received by the Corporation, directed to the attention of the Corporation's Corporate Secretary, no later than November 6, 2024 in order to be eligible for inclusion in the Corporation's proxy statement and form of proxy for that meeting. Director nominations for inclusion in the Corporation's proxy statement and form of proxy for the 2025 Annual Meeting of Stockholders pursuant to the proxy access provision in the Corporation's By-laws must be received by the Corporation's Corporate Secretary no earlier than October 7, 2024 and no later than November 6, 2024. All proposals and director nominations submitted by stockholders must comply in all respects with the rules and regulations of the SEC and the Corporation's By-laws.

Under the Corporation's By-laws, other proposals that are not eligible for inclusion in the proxy statement will be considered timely and may be eligible for presentation at the 2025 Annual Meeting of Stockholders if they are received by the Corporation in the form of a written notice, directed to the attention of the Corporation's Corporate Secretary, no earlier than November 17, 2024 and no later than December 17, 2024. If the 2025 Annual Meeting of Stockholders is called for a date that is not within thirty days before or after the anniversary date of this Annual Meeting, notice by the stockholder in order to be timely must be received within ten days after notice of the 2025 Annual Meeting is mailed or public disclosure of the date of the Annual Meeting is made, whichever occurs first. The notice must contain the information required by the Corporation's By-laws.

To comply with the universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than the Corporation's nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act no later than February 15, 2025.

#### SECURITY OWNERSHIP BY DIRECTORS AND EXECUTIVE OFFICERS

The following table shows the beneficial ownership of the Corporation's common stock as of December 31, 2023 for each director, each named executive officer and all directors and executive officers of the Corporation as a group.

Name of Beneficial Owner	Shares (1)	Shares under Exercisable Options (2)	Total Beneficial Ownership of Common Stock	Percent of Class
Non-Employee Directors:				
Linda Walker Bynoe	28,688	_	28,688	*
Susan Crown	49,441	_	49,441	*
Dean M. Harrison	23,657	_	23,657	*
Jay L. Henderson	12,739	_	12,739	*
Marcy S. Klevorn	6,149	_	6,149	*
Siddharth N. "Bobby" Mehta	5,572	_	5,572	*
Jose L. Prado	23,436	_	23,436	*
Martin P. Slark	19,680	_	19,680	*
David H. B. Smith, Jr.(3)	69,817	_	69,817	*
Donald Thompson	21,723	_	21,723	*
Charles A. Tribbett III	34,730	_	34,730	*
Named Executive Officers:				
Michael G. O'Grady	259,779	123,528	383,307	*
Jason J. Tyler	22,608	13,906	36,514	*
Peter B. Cherecwich	46,567	26,132	72,699	*
Steven L. Fradkin	226,767	62,363	289,130	*
Daniel E. Gamba	_	_	_	_
All directors and executive officers as a group (23 persons)	1,016,322	294,011	1,310,333	*

<sup>\*</sup> Less than 1%.

- (1) Except as noted below, the nature of beneficial ownership for shares shown in this table is sole voting and investment power (including shares as to which spouses and minor children of the individuals covered by this table have such power).
- (2) Amount includes options that were exercisable as of December 31, 2023 and options that become exercisable within sixty days thereafter.
- (3) Amount includes 1,704 shares held in a trust over which Mr. Smith shares voting and investment power with one other individual. Amount excludes 1,142,820 shares held in certain trusts over which Mr. Smith directly or indirectly shares voting and investment power with three or more other individuals. Mr. Smith is the beneficiary of a trust holding 1,142,320 of such excluded shares.

# **Delinquent Section 16(a) Reports**

Section 16(a) of the Exchange Act requires the Corporation's directors, executive officers and beneficial owners of more than 10% of the Corporation's stock to file with the SEC initial reports of ownership and reports of changes in ownership of any equity securities of the Corporation. Based solely on the Corporation's review of the reports that have been filed by or on behalf of such reporting persons in this regard and written representations from such reporting persons that no other reports were required, the Corporation believes that all reports required by Section 16(a) of the Exchange Act were made on a timely basis during or with respect to 2023, except (i) two Forms 4 filed for Jose Luis Prado, each on October 6, 2023, which together related to 19 purchase transactions and 13 sale transactions of shares, all held indirectly, from March 10, 2015 to June 2, 2023; and (ii) one form 4 filed for Peter B. Cherecwich on December 7, 2023 related to 8 purchase transactions and 4 sale transactions of shares, all held indirectly, from March 29, 2019 to July 21, 2023. Each of these transactions was the result of automatic portfolio rebalancing activity within accounts designed to mimic certain stock indices, involved a small number of shares (between 1 and 12 shares per transaction for Mr. Prado and between 1 and 5 shares per transaction for Mr. Cherecwich) and was reported late due to administrative error.

#### SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS

The following table includes information concerning stockholders who were known by the Corporation to be the beneficial owners of more than 5% of the outstanding shares of the Corporation's common stock as of December 31, 2023.

Name and Address	Shares	Percent of Class
The Vanguard Group, Inc.(1) 100 Vanguard Boulevard Malvern, Pennsylvania 19355	23,376,334	11.3%
BlackRock, Inc.(2) 55 East 52nd Street New York, New York 10055	15,311,708	7.4%
FMR LLC(3) 245 Summer Street Boston, Massachusetts 02210	11,635,950	5.6%

<sup>(1)</sup> As reported on a Schedule 13G/A filed on February 13, 2024, of the shares reported, The Vanguard Group, Inc. ("Vanguard") did not have sole voting power with respect to any shares reported, and had shared voting power with respect to 258,618 shares, or 0.1% of the outstanding common stock. Vanguard had sole investment power with respect to 22,471,115 shares, or 10.9% of the outstanding common stock, and shared investment power with respect to 905,219 shares, or 0.4% of the outstanding common stock.

<sup>(2)</sup> As reported on a Schedule 13G/A filed on January 26, 2024, of the shares reported, BlackRock, Inc. ("BlackRock") had sole voting power with respect to 13,824,274 shares, or 6.7% of the outstanding common stock, and it did not have shared voting power with respect to any shares reported. BlackRock had sole investment power with respect to all shares reported.

<sup>(3)</sup> As reported on a Schedule 13G filed by FMR LLC and Abigail P. Johnson on February 9, 2024, FMR LLC had sole voting power with respect to 7,850,099 shares, or 3.8% of the outstanding common stock. None of the entities had shared voting or investment power with respect to any shares reported. FMR LLC and Abigail P. Johnson had sole investment power with respect to all shares reported. Based on the Schedule 13G, the securities as to which the Schedule 13G was filed are owned of record by one or more other persons/entities identified therein.

#### GENERAL INFORMATION ABOUT THE ANNUAL MEETING

#### When and where is the Annual Meeting?

The Annual Meeting will be held on April 16, 2024 at 10:30 a.m., Central Time.

We have determined that the Annual Meeting will be held in a virtual meeting format only, via the Internet at www.virtualshareholdermeeting.com/NTRS2024. Access to the virtual meeting platform will begin at 10:15 a.m., Central Time, and we encourage you to access the virtual meeting platform prior to the start time. For those unable to attend the virtual Annual Meeting, a recorded version will be made available on our website.

#### Who can attend the Annual Meeting?

Stockholders at the close of business on the record date, February 26, 2024, or their duly appointed proxies, may participate, vote and submit questions at our Annual Meeting. To do so, you must enter the control number found on your Notice Regarding the Availability of Proxy Materials (the "Notice"), proxy card or voting instruction form at www.virtualshareholdermeeting.com/NTRS2024. If you are not a stockholder or do not have a control number, you may still access the meeting as a quest, but you will not be able to participate.

Stockholders will have substantially the same opportunities to participate in our virtual Annual Meeting as they would have in an in-person meeting. Questions that comply with the Annual Meeting's rules of conduct and that are pertinent to the purpose of the Annual Meeting will be answered during the meeting, subject to time constraints. We may address substantially similar questions, or questions that relate to the same topic, in a single response. If you have a question of personal interest that is not of general concern to all stockholders, or if a question posed at the Annual Meeting was not otherwise answered, we encourage you to contact us separately after the Annual Meeting by visiting www.northerntrust.com/ contact-us-corporate-overview.

# What if I am having technical difficulties or want additional information?

If you are experiencing technical difficulties accessing the virtual Annual Meeting, you may call the technical support numbers posted on the log-in page of the virtual meeting platform. For additional stockholder support or if you have any other questions, please contact us by visiting www.northerntrust.com/contact-us-corporate-overview.

#### Who can vote at the Annual Meeting?

Record holders of the Corporation's common stock at the close of business on February 26, 2024 may vote at the Annual Meeting. On such date, the Corporation had 204,019,050 shares of common stock outstanding.

You are entitled to one vote for each share of common stock that you owned of record at the close of business on February 26, 2024. The proxy card or Notice, as applicable, indicates the number of shares you are entitled to vote at the Annual Meeting.

#### How do I vote?

Whether or not you plan to attend the Annual Meeting, we urge you to vote your shares promptly.

If you are a "stockholder of record" (that is, you hold your shares of the Corporation's common stock in your own name), you may vote your shares by proxy using any of the following methods:

- using the Internet site listed on the Notice or the proxy card;
- calling the toll-free telephone number listed on the proxy card; or
- completing, signing, dating and returning your proxy card.

The Internet and telephone voting procedures set forth on the Notice and the proxy card are designed to authenticate stockholders' identities, to allow stockholders to provide their voting instructions and to confirm that their instructions have been properly recorded. If you vote by Internet or telephone, you should not return your proxy card.

#### What if I am a "beneficial owner"?

If you are a "beneficial owner," also known as a "street name" holder (that is, you hold your shares of the Corporation's common stock through a broker, bank or other nominee), you will receive from the record holder, in the form of a Notice or otherwise, voting instructions (including instructions, if any, on how to vote by Internet or telephone) that you must follow in order to have your shares voted at the Annual Meeting. Under the rules of various national and regional securities exchanges, brokers, banks and other nominees that hold securities on behalf of beneficial owners generally may vote on routine matters even if they have not received voting instructions from the beneficial owners for whom they hold securities, but are not permitted to vote on nonroutine matters unless they have received such voting instructions. While the ratification of the appointment of the Corporation's independent registered public accounting firm is considered to be a routine matter, each of the other matters to be presented to the stockholders at the Annual Meeting described in this Proxy Statement is considered to be a nonroutine matter. Therefore, if you fail to provide your specific voting instructions, your broker may only vote your shares on the ratification of the appointment of the Corporation's independent registered public accounting firm. Consequently, it is important that you communicate your voting instructions by using any of the following methods so your vote can be counted:

- using the Internet site listed on the voting instruction form;
- calling the toll-free telephone number listed on the voting instruction form; or
- completing, signing, dating and returning your voting instruction form.

# What if I own my shares through TIP?

If you own shares of common stock as a participant in TIP your proxy card will cover the shares credited to your plan account. The completed proxy card (or vote by Internet or telephone) will serve as your voting instructions to the TIP trustee. To allow sufficient time for voting by the trustee, your voting instructions must be received by 11:59 p.m., Eastern Time, on April 11, 2024.

# What if I return my proxy card without specifying my voting choices?

Whether you vote by Internet, telephone or mail, your shares will be voted in accordance with your instructions. If you sign, date and return your proxy card without indicating how you want your shares to be voted, the proxy holders will vote your shares in accordance with the following recommendations of the Board:

- Item 1 **FOR** the election of each nominee for director;
- Item 2 **FOR** the approval, by an advisory vote, of the 2023 compensation of the Corporation's named executive officers, as disclosed in this Proxy Statement pursuant to the compensation disclosure rules of the SEC;
- Item 3 **FOR** the ratification of the appointment of KPMG LLP as the Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2024; and
- Item 4 **AGAINST** the stockholder proposal to ascertain voting preferences.

The proxy holders are authorized to vote as they shall determine in their sole discretion on any other business that may properly come before the Annual Meeting.

#### May I change my vote or revoke my proxy?

You may change or revoke your proxy at any time before it is voted at the Annual Meeting by:

- sending a written notice of revocation to the Corporation's Corporate Secretary;
- submitting another signed proxy card with a later date;
- voting by Internet or telephone at a later date; or
- attending the Annual Meeting and completing and submitting a ballot online during the meeting at www.virtualshareholdermeeting.com/NTRS2024.

If you hold your shares through a broker, bank or other nominee and wish to revoke your proxy, you will need to contact that party to revoke your proxy.

#### What constitutes a quorum?

A quorum of stockholders is necessary to hold the Annual Meeting. A majority of the outstanding shares entitled to vote at the Annual Meeting is required to be present in order to establish a quorum. Abstentions and broker nonvotes, if any, will be counted as present for purposes of establishing a quorum. A "broker nonvote" will occur when a nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have discretionary voting power with respect to that proposal and has not received instructions from the beneficial owner. As noted above, brokers, banks and other nominees generally cannot vote your shares on any of the matters to be presented to stockholders at the Annual Meeting described in this Proxy Statement, other than the ratification of the appointment of KPMG LLP as the Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2024, without your specific instructions. Please return your proxy card or voting instruction form, as applicable, or vote by Internet or telephone so your vote can be counted. An inspector of election appointed for the Annual Meeting will tabulate all votes cast at the Annual Meeting. In the event a quorum is not present at the Annual Meeting, we expect that the Annual Meeting will be adjourned or postponed to solicit additional proxies. Virtual attendance at our Annual Meeting constitutes presence for purposes of establishing a quorum at the meeting.

# What is the required vote to approve each of the proposals?

The following table indicates the vote required for approval of each item to be presented to the stockholders at the Annual Meeting and the effect of abstentions and broker nonvotes.

Item	Required Vote	Effect of Abstentions and Broker Nonvotes
Item 1—Election of directors	Affirmative vote of a majority of the votes cast with respect to each nominee. See below for further detail.	<ul> <li>Abstentions with respect to a nominee will have no effect on the election of such nominee.</li> <li>Broker nonvotes will have no effect on the voting for this item.</li> </ul>
Item 2—Advisory vote on executive compensation	Affirmative vote of a majority of the shares of common stock present and entitled to vote.	<ul> <li>Abstentions will have the effect of a vote AGAINST this item.</li> <li>Broker nonvotes will have no effect on the voting for this item.</li> </ul>
Item 3—Ratification of the independent registered public accounting firm	Affirmative vote of a majority of the shares of common stock present and entitled to vote.	<ul> <li>Abstentions will have the effect of a vote AGAINST this item.</li> <li>Brokers may vote uninstructed shares on this item.</li> </ul>
Item 4—Stockholder proposal to ascertain voting preferences	Affirmative vote of a majority of the shares of common stock present and entitled to vote.	<ul> <li>Abstentions will have the effect of a vote AGAINST this item.</li> <li>Broker nonvotes will have no effect on the voting for this item.</li> </ul>

Pursuant to the Corporation's By-laws, a nominee for director in an uncontested election (such as this year's election where the only nominees are those recommended by the Board) must receive the affirmative vote of a majority of the votes cast with respect to his or her election at a meeting of stockholders to be elected. In contested elections, the affirmative vote of a plurality of the votes cast will be required to elect a director. The Corporation's Corporate Governance Guidelines require an incumbent director who fails to receive the affirmative vote of a majority of the votes cast with respect to his or her election in an uncontested election at a meeting of stockholders to submit his or her resignation following certification of the stockholder vote. Such resignation will first be considered by the members of the Corporate Governance Committee (other than the tendering director, if applicable), who will recommend to the Board whether to accept or reject the resignation after considering all factors deemed relevant by the Committee, including, without limitation, any stated reasons as to why stockholders did not support the director whose resignation has been tendered, the length of service and qualifications of such director, the director's contributions to the Corporation and the Corporation's Corporate Governance Guidelines. The Board (other than the tendering director) will then act to accept or reject the Committee's recommendation no later than ninety days following the date of the stockholders' meeting after considering the factors considered by the Committee and such additional information and factors as the Board believes to be relevant.

#### How is the Corporation distributing the proxy materials?

Pursuant to rules adopted by the SEC, for some of our stockholders we are providing access to our proxy materials via the Internet. The rules permit us to send the Notice to stockholders of record and beneficial owners. All stockholders have the ability to access the proxy materials on the website referred to in the Notice, **www.proxyvote.com**, or to request a printed set of proxy materials on this site or by calling toll-free 1-800-579-1639. Complete instructions for accessing the proxy materials on the Internet or requesting a printed copy may be found in the Notice. In addition, stockholders may request to receive all future proxy materials in printed form by mail or electronically by e-mail on the website above or when voting electronically. Choosing to receive your future proxy materials by e-mail will save us the cost of printing and mailing documents to you and will reduce the impact of our annual stockholders' meetings on the environment. If you choose to receive future proxy materials by e-mail, you will receive an e-mail next year with instructions containing a link to those materials and a link to the proxy voting site. Your election to receive proxy materials by e-mail will remain in effect until you terminate it.

# What is "householding"?

We are delivering only one Annual Report on Form 10-K and Proxy Statement (or, as applicable, the Notice) to stockholders of record who share the same address unless they have notified us that they wish to continue receiving multiple copies. This practice, known as "householding," reduces duplicate mailings, saves printing and postage costs as well as natural resources and will not affect dividend check mailings. If you wish to receive separate copies of proxy materials, please contact Broadridge at 1-866-540-7095 or Broadridge, Householding Department, 51 Mercedes Way, Edgewood, NY 11717. Stockholders who wish to receive a separate set of proxy materials now should contact Broadridge at the same telephone number or mailing address and the materials will be delivered to you promptly upon your request.

If you and other stockholders of record with whom you share an address currently receive multiple copies of our proxy materials or if you hold our stock in more than one account, and, in either case, you wish to receive only a single copy of such materials in the future, please contact Broadridge at the telephone number or mailing address above with the names in which all accounts are registered and the name of the account for which you wish to receive mailings.

# Who is paying the costs of this proxy solicitation?

The Corporation will bear the cost of preparing, printing and mailing the materials in connection with this solicitation of proxies. In addition to mailing these materials, the Corporation's officers and other employees may, without being additionally compensated, solicit proxies personally and by mail, telephone or electronic communication. The Corporation will reimburse banks and brokers for their reasonable out-of-pocket expenses related to forwarding proxy materials to beneficial owners of stock or otherwise in connection with this solicitation. In addition, the Corporation has retained Georgeson Inc. to assist in the solicitation of proxies for a fee of approximately \$11,500, plus reasonable out-of-pocket expenses.

# **Helpful Resources**

# Where You Can Find More Information

### **Annual Meeting**

#### **Annual Report, Proxy Statement and Updates:**

www.northerntrust.com/about-us/investor-relations/financial-information-regulatory-disclosures

#### **Voting Your Proxy via the Internet:**

www.proxyvote.com

#### **Board of Directors**

www.northerntrust.com/about-us/investor-relations/governance under the "Board Members" heading

#### Communications with the Board

www.northerntrust.com/about-us/investor-relations/governance under the "Communications with the Board" heading

#### **Governance Documents**

www.northerntrust.com/about-us/investor-relations/governance under the following headings:

- By-laws
- Corporate Governance Guidelines
- Committee and Subcommittee Charters
- Code of Business Conduct and Ethics

#### **Investor Relations**

www.northerntrust.com/about-us/investor-relations

# Sustainability

#### **Sustainability Report:**

insights.northerntrust.com/story/sustainability-report-2022/page/1

# **GRI and SASB Index:**

www.northerntrust.com/content/dam/northerntrust/pws/nt/documents/corporate/csr/gri-sasb-2022.pdf

#### **Human Rights Statement:**

www.northerntrust.com/content/dam/northerntrust/pws/nt/documents/about-us/policy/human-rights-statement.pdf

#### Statement on Climate Change and Greenhouse Gas Emissions:

www.northerntrust.com/about-us/corporate-socialresponsibility/policy under the "Statement on Climate Change and Greenhouse Gas Emissions" heading

# Statement Regarding Government Relations and Political Contributions:

www.northerntrust.com/about-us/corporate-social-responsibility/policy under the "Statement Regarding Government Relations and Political Contributions" heading

# **Select Definitions and Abbreviations**

Bank	The Northern Trust Company
CCAR	Comprehensive Capital Analysis and Review
CEO	Chief Executive Officer
CFO	Chief Financial Officer
Change in Control Plan	Northern Trust Corporation Executive Change in Control Severance Plan
Corporation	Northern Trust Corporation
Deferred Compensation Plan	Northern Trust Corporation Deferred Compensation Plan
DE&I	Diversity, Equity, and Inclusion
ESG	Environmental, Social, and Governance
Exchange Act	Securities Exchange Act of 1934
GAAP	Generally accepted accounting principles in the United States
GRI	Global Reporting Initiative
NASDAQ	The NASDAQ Stock Market LLC
NPIP	Northern Partners Incentive Plan
Pension Plan	The Northern Trust Company Pension Plan
ROE	Return on Average Common Equity
SASB	Sustainability Accounting Standards Board
SEC	U.S. Securities and Exchange Commission
Supplemental Pension Plan	Northern Trust Corporation Supplemental Pension Plan
Supplemental TIP	Northern Trust Corporation Supplemental Thrift-Incentive Plan
TCFD	Task Force on Climate-Related Financial Disclosures
TIP	The Northern Trust Company Thrift-Incentive Plan

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 10-K		
ANNUAL REPORT PURSUANT TO SECTION  For the	N 13 OR 15(d) OF THE SE the fiscal year ended December OR		ACT OF 1934
□ TRANSITION REPORT PURSUANT TO SEC For the transit		to	NGE ACT OF 1934
NORTHERN	N TRUST CO	RPORATIO1	N
(Exact name	e of registrant as specifie	d in its charter)	
Delaware (State or other jurisdiction of incorporation or organi	ization)	36-272308' (I.R.S. Employer Identi	
50 South La Salle Street Chicago, Illinois		60603	
(Address of principal executive offices)		(Zip Code	)
	ohone number, including area	· -	,
	egistered pursuant to Section 1		
Title of Each Class	Trading Symbol	Name of Each Exchan	ge On Which Registered
Common Stock, \$1.66 2/3 Par Value	NTRS	The NASDAQ S	Stock Market LLC
Depositary Shares, each representing 1/1,000th interest in share of Series E Non-Cumulative Perpetual Preferred Sto	n a NTRSO ock	The NASDAQ S	Stock Market LLC
Securities regi	stered pursuant to Section 12(g	g) of the Act: None	
Indicate by check mark if the registrant is a well-known seas Indicate by check mark if the registrant is not required to fill Indicate by check mark whether the registrant: (1) has filed during the preceding 12 months (or for such shorter period requirements for the past 90 days. Yes $\blacksquare$ No $\square$ Indicate by check mark whether the registrant has submitted Regulation S-T (§232.405 of this chapter) during the precediles). Yes $\blacksquare$ No $\square$	e reports pursuant to Section 1 all reports required to be filed that the registrant was required ed electronically every Interact	3 or Section 15(d) of the Act. I by Section 13 or 15(d) of the red to file such reports), and tive Data File required to be	Yes □ No 図 e Securities Exchange Act of 1934 (2) has been subject to such filing submitted pursuant to Rule 405 of
Indicate by check mark whether the registrant is a large accemerging growth company. See the definitions of "large company" in Rule 12b-2 of the Exchange Act.			
2	Accelerated filer		Emerging growth company
Non-accelerated filer □	Smaller reporting company		
If an emerging growth company, indicate by check mark if or revised financial accounting standards provided pursuant Indicate by check mark whether the registrant has filed a control over financial reporting under Section 404(b) of prepared or issued its audit report.	to Section 13(a) of the Exchar report on and attestation to it the Sarbanes-Oxley Act (15	nge Act. □ s management's assessment U.S.C. 7262(b)) by the regis	of the effectiveness of its internal stered public accounting firm that
If securities are registered pursuant to Section 12(b) of the filing reflect the correction of an error to previously issued f		whether the financial statemer	its of the registrant included in the
Indicate by check mark whether any of those error correctio by any of the registrant's executive officers during the relev	ant recovery period pursuant to	o §240.10D-1(b). □	
Indicate by check mark whether the registrant is a shell com			
The aggregate market value of the registrant's common stoc quarter), based upon the last sale price of the common stock approximately \$15.3 billion. Determination of stock owner	at June 30, 2023 as reported b	by The NASDAQ Stock Mark	et LLC, held by non-affiliates was

At January 31, 2024, 204,841,515 shares of common stock, \$1.66 2/3 par value, were outstanding.

the registrant is not bound by this determination for any other purpose.

Portions of the registrant's Proxy Statement for its 2024 Annual Meeting of Stockholders are incorporated by reference into Part III hereof.

# NORTHERN TRUST CORPORATION

# FORM 10-K

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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#### **GLOSSARY OF TERMS**

When the following terms and abbreviations appear in the text of this report, they have the meanings indicated below:

AFS Available for Sale

AIFMD Alternative Investment Fund Managers Directive
ALCO Asset and Liability Management Committee
AMA Basel Advanced Measurement Approach

AML Anti-Money Laundering

AOCI Accumulated Other Comprehensive Income

AS Asset Servicing

ASC Accounting Standards Codification
ASU Accounting Standards Update

AUC/A Assets Under Custody/Administration

AUM Assets Under Management
Bank The Northern Trust Company

Banking book Northern Trust's structural assets, liabilities, net investments, and off-balance sheet

instruments subject to interest rate risk and/or foreign currency risk. It is distinct from the

trading book.

Basel Committee International Basel Committee on Banking Supervision

Basel III Industry-standard guidelines published by the Basel Committee

Basel III Endgame Proposed rule issued by U.S. banking agencies to implement the Basel III endgame agreement

Proposal for large banks

BMR European Union Benchmarks Regulation

Brexit The withdrawal of the United Kingdom from the European Union

BRRD Bank Recovery and Resolution Directive (EU)
Business Risk Committee Business Risk Committee of the Board of Directors

CCAR Comprehensive Capital Analysis and Review
CCPA California Consumer Privacy Act, as amended
CDFIs Community Development Financial Institutions
CEOC Compliance & Ethics Oversight Committee
CFPB Consumer Financial Protection Bureau

CFTC U.S. Commodity Futures Trading Commission

Corporation Northern Trust Corporation
CRA Community Reinvestment Act

CRC Credit Risk Committee

CRD Capital Requirements Directive of June 26, 2013 (EU)

CRO Chief Risk Officer

CRR Capital Requirements Regulation of June 26, 2013 (EU)

CSD Central Securities Depositories

CSDR Central Securities Depositories Regulation (EU)

CSSF Commission de Surveillance du Secteur Financier (Luxembourg)

DE&I Diversity, Equity, and Inclusion
DFAST Dodd-Frank Act Stress Tests
DGS Deposit Guarantee Schemes

DGSD Deposit Guarantee Schemes Directive

DIF Federal Deposit Insurance Corporation's Deposit Insurance Fund
Dodd-Frank Act Dodd-Frank Wall Street Reform and Consumer Protection Act

ECB European Central Bank
EEA European Economic Area

EMIR European Market Infrastructure Regulation 648/2012

EOP End of Period

# **GLOSSARY OF TERMS (continued)**

ESG Environmental, Social and Governance

EU European Union

Exchange Act Securities Exchange Act of 1934, as amended

FASB Financial Accounting Standards Board

FCA Financial Conduct Authority
FDIA Federal Deposit Insurance Act

FDIC Federal Deposit Insurance Corporation

Federal Reserve Board The Board of Governors of the Federal Reserve System

FICC Fixed Income Clearing Corporation
FinCEN Financial Crimes Enforcement Network
FINRA Financial Industry Regulatory Authority

FRC Fiduciary Risk Committee
FTE Fully Taxable Equivalent
FTP Funds Transfer Pricing
FX Foreign Exchange

GAAP Generally Accepted Accounting Principles

GDPR General Data Protection Regulation
GERC Global Enterprise Risk Committee

GFX Global Foreign Exchange

GILTI Global Intangible Low-Taxed Income
GSIB Global Systemically Important Banks

HTM Held to Maturity

HQLAs High-Quality Liquid Assets
IBA ICE Benchmark Administration

Investment Advisers Act Investment Advisers Act of 1940, as amended

IR Interest Rate

IRD Interest Rate Derivative

ITRC Information Technology Risk Committee

LCR Liquidity Coverage Ratio

LCR Final Rule Regulation promulgated by U.S. federal banking regulators to implement LCR requirements in

the United States for certain banking organizations.

LGD Loss Given Default

LIBOR London Interbank Offered Rate

LIBOR Act Adjustable Interest Rate (LIBOR) Act

MD&A Management's Discussion and Analysis

MIFID Market in Financial Instruments Directive

MIFIR Markets in Financial Instruments Regulation

MLD5 Fifth EU Money Laundering Directive

MLRC Market & Liquidity Risk Committee

MREL Minimum requirements for own funds and eligible liabilities (EU)

MROC Model Risk Oversight Committee

MSDC Macroeconomic Scenario Development Committee

MVE Market Value of Equity

NAICS North American Industry Classification System

NAV Net Asset Value

NFA National Futures Association

NFTS Northern Trust Fiduciary Services (Guernsey) Limited

NII Net Interest Income

#### **GLOSSARY OF TERMS (continued)**

N/M Not Meaningful

NSFR Net Stable Funding Ratio requirement in the United States

NSFR Final Rule Regulation promulgated by U.S. federal banking regulators to implement NSFR requirements

in the United States for certain banking organizations.

OFAC U.S. Department of the Treasury's Office of Foreign Assets Control

ORC Operational Risk Committee
OREO Other Real Estate Owned

OTC Over-the-Counter
PD Probability of Default

PIPL Personal Information Protection Law (China)

PRA Prudential Regulation Authority

ROU Right-of-use

RWA Risk-Weighted Assets

SEC U.S. Securities and Exchange Commission

Series D Preferred Stock Series D Non-Cumulative Perpetual Preferred Stock Series E Preferred Stock Series E Non-Cumulative Perpetual Preferred Stock

SOFR Secured Overnight Finance Rate

SFDR Sustainable Finance Disclosure Regulations (EU)

SRD II Shareholder Rights Directive (EU)

SFTR Securities Financing Transactions and Reuse of Collateral

Taxonomy Regulations Regulation (EU) 2020/852
TDR Troubled Debt Restructuring

Trading book Foreign (non-U.S.) currency trading positions subject to foreign currency risk, as well as

trading securities and interest rate derivative transactions, both subject to interest rate risk.

UCITS Undertakings for the Collective Investment in Transferable Securities

UK United Kingdom

UK GDPR General Data Protection Regulation in the UK

USD LIBOR U.S. Dollar LIBOR VaR Value-at-Risk

VIE Variable Interest Entity
WM Wealth Management

WRC Workforce Risk Committee

#### ITEM 1 – BUSINESS

#### **Northern Trust Corporation**

Northern Trust Corporation (Corporation) is a leading provider of wealth management, asset servicing, asset management and banking solutions to corporations, institutions, families and individuals. The Corporation is a financial holding company conducting business through various U.S. and non-U.S. subsidiaries, including The Northern Trust Company (Bank).

The Bank is an Illinois banking corporation headquartered in Chicago and the Corporation's principal subsidiary. Founded in 1889, the Bank conducts its business through its U.S. operations and its various U.S. and non-U.S. branches and subsidiaries. At December 31, 2023, the Bank had consolidated assets of \$150.3 billion and common bank equity capital of \$11.6 billion.

The Corporation was formed as a holding company for the Bank in 1971. The Corporation has a global presence with offices in 24 U.S. states and Washington, D.C., and across 22 locations in Canada, Europe, the Middle East and the Asia-Pacific region. At December 31, 2023, the Corporation had consolidated total assets of \$150.8 billion and stockholders' equity of \$11.9 billion.

The Corporation expects that the Bank will continue in the foreseeable future to be the major source of the Corporation's consolidated assets, revenues, and net income. Except where the context otherwise requires, references to "Northern Trust," "we," "us," "our," "its," or similar terms mean Northern Trust Corporation and its subsidiaries on a consolidated basis

#### **Business Overview**

Northern Trust focuses on managing and servicing client assets through its two client-focused reporting segments: Asset Servicing and Wealth Management. Asset management and related services are provided to Asset Servicing and Wealth Management clients primarily by the Asset Management business. The revenue and expenses of Asset Management and certain other support functions are allocated fully to Asset Servicing and Wealth Management. Northern Trust reports certain income and expense items not allocated to Asset Servicing and Wealth Management in a third reporting segment, Other.

#### ASSET SERVICING

Asset Servicing is a leading global provider of asset servicing and related services to corporate and public retirement funds, foundations, endowments, fund managers, insurance companies, sovereign wealth funds, and other institutional investors around the globe. Asset servicing and related services encompass a full range of capabilities including but not limited to: custody; fund administration; investment operations outsourcing; investment management; investment risk and analytical services; employee benefit services; securities lending; foreign exchange; treasury management; brokerage services; transition management services; banking; and cash management. Client relationships are managed through the Bank and the Bank's and the Corporation's other subsidiaries, including support from locations in North America, Europe, the Middle East, and the Asia-Pacific region. At December 31, 2023, total Asset Servicing assets under custody/administration (AUC/A), assets under custody, and assets under management (AUM) were \$14.36 trillion, \$10.88 trillion, and \$1.03 trillion, respectively.

#### **WEALTH MANAGEMENT**

Wealth Management focuses on high-net-worth individuals and families, business owners, executives, professionals, retirees, and established privately-held businesses in its target markets. In supporting these targeted segments, Wealth Management provides trust, investment management, custody, and philanthropic services; financial consulting; guardianship and estate administration; family business consulting; family financial education; brokerage services; and private and business banking. Wealth Management also includes Global Family Office, which provides customized services, including but not limited to: investment consulting; global custody; fiduciary; and private banking; family office consulting, and technology solutions, to meet the complex financial and reporting needs of ultra-high-net-worth individuals and family offices across the globe.

Wealth Management is one of the largest providers of advisory services in the United States, with AUC/A, assets under custody, and AUM of \$1.04 trillion, \$1.03 trillion, and \$402.5 billion, respectively, at December 31, 2023. Wealth Management services are delivered by multidisciplinary teams through a network of offices in 19 U.S. states and Washington, D.C., as well as offices in London, Guernsey, and Abu Dhabi.

#### ASSET MANAGEMENT

Asset Management, through the Corporation's various subsidiaries, supports the Asset Servicing and Wealth Management reporting segments by providing a broad range of asset management and related services and other products to clients around the world. Investment solutions are delivered through separately managed accounts, bank common and collective funds, registered investment companies, exchange traded funds, non-U.S. collective investment funds, and unregistered private investment funds. Asset Management's capabilities include active and passive equity; active and passive fixed income; cash management; multi-asset and alternative asset classes (such as private equity and hedge funds of funds); and multi-manager advisory services and products. Asset Management's activities also include overlay services and other risk management services. Asset Management operates internationally through subsidiaries and distribution arrangements and its revenue and expense are fully allocated to Asset Servicing and Wealth Management. As discussed above, Northern Trust managed \$1.43 trillion in assets as of December 31, 2023, including \$1.03 trillion for Asset Servicing clients and \$402.5 billion for Wealth Management clients.

### Competition

Northern Trust faces intense competition in all aspects and areas of its business. Competition comes from both regulated and unregulated financial services organizations, whose products and services span the local, national, and global markets in which Northern Trust conducts operations. Our competitors include a broad range of financial institutions and service companies, including other custodial banks, investment counseling firms, deposit-taking institutions, asset management firms, benefits consultants, trust companies, investment banking firms, insurance companies, and various financial technology companies, including software providers and data services firms. As our businesses grow and markets evolve, we may encounter increasing and new forms of competition around the world.

Northern Trust's business strategy is to provide quality financial services to targeted market segments in which it believes it has a competitive advantage and favorable growth prospects. As part of this strategy, Northern Trust seeks to differentiate itself from its competitors with premier, holistic solutions and exceptional experiences tailored to meet clients' needs. In addition, Northern Trust emphasizes the development and growth of recurring and scalable sources of fee-based income and continual productivity improvements. Northern Trust also seeks to maintain its foundational strength with a strong, conservative balance sheet and a globally respected brand.

### **Economic Conditions And Government Policies**

The earnings of Northern Trust are affected by numerous external influences. Chief among these are general economic conditions, both domestic and international, and actions that governments and their central banks take in managing their economies. These general conditions affect all of Northern Trust's businesses, as well as the quality, value, and profitability of its loan and investment portfolios.

The Board of Governors of the Federal Reserve System (Federal Reserve Board) implements monetary policy through its open market operations in United States Government securities, its setting of the discount rate at which member banks may borrow from Federal Reserve Banks, and its changes in the reserve requirements for deposits. The policies adopted by the Federal Reserve Board directly affect interest rates and therefore what banks earn on their loans and investments and what they pay on their savings and time deposits and other purchased funds.

### **Supervision and Regulation**

Northern Trust is subject to extensive regulation under state and federal laws in the United States and in each of the jurisdictions in which it does business. The descriptions below outline significant elements of selected laws and regulations applicable to Northern Trust and are qualified in their entirety by reference to the particular statutory or regulatory provisions summarized. These descriptions do not summarize all laws and regulations applicable to Northern Trust or all possible or proposed changes to such laws or regulations and are not intended to be a substitute for the related statutes or regulatory provisions.

Changes in laws or regulations applicable to Northern Trust may have a material effect on its businesses and results of operations. The scope of the laws and regulations, and the intensity of the supervision to which Northern Trust is subject have increased in recent years, initially in response to the financial crisis, and more recently in light of other factors, including the banking turmoil in early 2023, technological factors, market changes, and climate change concerns. Regulatory enforcement and fines have also increased across the banking and financial services sector. Northern Trust expects that its business will remain subject to extensive regulation and heightened supervision.

### FINANCIAL HOLDING COMPANY REGULATION

Under U.S. law, the Corporation is a bank holding company that has elected to be a financial holding company subject to the supervision, examination, and regulation of the Federal Reserve Board. A financial holding company is permitted to engage in a broader range of financial activities than a bank holding company. The Federal Reserve Board has authority to limit the activities that a financial holding company may conduct if any depository institution controlled by the financial

holding company is found to no longer be "well-capitalized" and "well-managed" or has not received at least a "satisfactory" rating in its most recent Community Reinvestment Act (CRA) examination. Failure to meet one or more of these requirements may result in restrictions on the Corporation's ability to exercise powers granted to financial holding companies, to engage in new activities, to continue current activities, or to make acquisitions.

#### SUBSIDIARY REGULATION

The Bank is a member of the Federal Reserve System, with deposits insured by the Federal Deposit Insurance Corporation (FDIC), and is subject to regulation by both agencies. As an Illinois banking corporation, the Bank is also subject to Illinois state laws and regulations and to examination and supervision by the Division of Banking of the Illinois Department of Financial and Professional Regulation. The Bank is also registered as a transfer agent with the Federal Reserve Board and is registered as a swap dealer with the U.S. Commodity Futures Trading Commission (CFTC) under the Commodity Exchange Act. As a result, the Bank is subject to supervision, examination and enforcement by certain other regulatory bodies, including the CFTC and the National Futures Association (NFA). The Corporation's nonbanking affiliates are subject to examination by the Federal Reserve Board and, in certain circumstances, other functional regulators, as discussed in greater detail below.

#### ENHANCED PRUDENTIAL STANDARDS

Under the Federal Reserve Board's tailoring rules, the Corporation is subject to the enhanced prudential standards applicable to Category II banking organizations. As a Category II institution, the Corporation must submit annual capital plans to the Federal Reserve Board, conduct supervisory and internal periodic stress tests to evaluate capital adequacy in adverse economic conditions, maintain enhanced risk management procedures, comply with a liquidity risk management framework (discussed below in "Liquidity Standards") and single counterparty credit limits, conduct liquidity stress tests, and hold a buffer of liquid assets estimated to meet funding needs during a financial stress event. The Corporation is not subject to all of the standards applicable to U.S. bank holding companies that are global systemically important bank holding companies (GSIBs), such as the total loss-absorbing capacity requirement, capital surcharge, enhanced supplementary leverage ratio, or additional single counterparty credit limits.

### LONG-TERM DEBT AND CLEAN HOLDING COMPANY REQUIREMENTS

In the summer of 2023, the U.S. banking regulators proposed a rule that would require banking organizations with \$100 billion or more in total assets to comply with long-term debt requirements and clean holding company requirements similar to those that currently apply only to GSIBs. This proposal would also impose a long-term debt requirement on certain categories of insured depository institutions that are not consolidated subsidiaries of U.S. GSIBs, including insured depository institutions with \$100 billion or more in total assets, such as the Bank. If adopted, this proposal would require the Corporation and the Bank to each maintain a minimum outstanding eligible long-term debt amount of no less than the greatest of (i) 6% of risk-weighted assets (RWAs), (ii) 2.5% of total leverage exposure, and (iii) 3.5% of average total consolidated assets. The Bank would be required to issue the minimum amount of eligible long-term debt to the Corporation, and the Corporation would be required to issue the minimum amount of eligible long-term debt externally. In addition, if adopted as proposed, the clean holding company requirement would limit or prohibit the Corporation from entering into certain transactions that could impede its orderly resolution, including, for example, prohibiting the Corporation from entering into transactions that could spread losses to subsidiaries and third parties, as well as limiting the amount of the Corporation's liabilities that are not eligible long-term debt. The public comment period on this proposed rule ran through January 16, 2024.

### RESOLUTION PLANNING

As required by Section 165(d) of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act), the Corporation is required to submit periodically to the Federal Reserve Board and FDIC a resolution plan for its rapid and orderly resolution in the event of material financial distress or failure. In August 2023, the Federal Reserve Board and FDIC proposed updated guidance on resolution planning requirements applicable to the Corporation under Section 165(d). The Corporation's next 2024 165(d) plan submission is due to the FDIC and Federal Reserve Board by March 31, 2025.

In addition, the Bank, as an insured depository institution, is required to submit to the FDIC periodic plans for resolution in the event of its failure, with the next plan being due for submission on December 1, 2024. In August 2023, the FDIC issued a proposed rule that would require covered insured depository institutions, such as the Bank, to submit a full resolution plan to the FDIC every two years and submit an interim supplement in each year that it is not required to submit a full resolution plan. The proposed rule would also increase the content requirements for plan submissions and introduce a new credibility standard for the FDIC's evaluation of resolution plans, which would be enforceable against the covered insured depository institutions.

Separately, the European Union Bank Recovery and Resolution Directive (BRRD) sets out the framework for the recovery and resolution of European Union (EU) credit institutions and systemically-important investment firms, including certain of the Bank's subsidiaries and branches. The BRRD establishes a set of harmonized rules for early intervention measures, recovery and resolution planning, bail-in powers and requirements for total loss absorbing capital for EU institutions, collectively known as minimum requirements for own funds and eligible liabilities (MREL). Northern Trust Global Services SE, a Luxembourg-incorporated indirect subsidiary of the Bank, is authorized and supervised by the European Central Bank (ECB) and subject to the prudential supervision of the ECB and the Luxembourg Commission de Surveillance du Secteur Financier (CSSF). As such, Northern Trust Global Services SE falls within the scope of the BRRD and its recovery and resolution planning is overseen by the CSSF and the Single Resolution Board (the resolution authority for ECB-supervised institutions).

The United Kingdom (UK) has established a special resolution regime and a resolvability assessment framework overseen by the Bank of England (as the UK resolution authority) with many similar features to the BRRD, which was substantially incorporated into UK law following the withdrawal of the UK from the EU. The special resolution regime applies to firms that are permitted to accept deposits under Part 4A of the Financial Services and Markets Act 2000. As such, the London branch of the Bank, as a UK branch of a third-country institution that accepts deposits, falls within the scope of the special resolution regime.

#### ORDERLY LIQUIDATION AUTHORITY.

Under the Dodd-Frank Act, certain financial companies, such as the Corporation and certain of its covered subsidiaries, can be subjected to an orderly liquidation authority if in default or danger of default and their resolution under the U.S. Bankruptcy Code would have serious adverse effects on financial stability in the United States, among other requirements set by statute. If the Corporation were subject to orderly liquidation authority, the FDIC would be appointed as its receiver, which would give the FDIC considerable powers to resolve the Corporation. Absent such actions, the Corporation, as a bank holding company, would remain subject to the U.S. Bankruptcy Code.

#### THE VOLCKER RULE.

The Volcker Rule generally prohibits banking entities, including the Bank and its affiliates, from engaging in proprietary trading, subject to certain exemptions and exclusions, such as for market-making, hedging, certain trading activities in U.S. and foreign sovereign debt, and trading activities related to liquidity management. The Volcker Rule also prohibits certain investments in, and relationships with, covered funds as defined in the Volcker Rule, such as hedge funds, private equity funds and similar funds, subject to a number of exemptions and exclusions. Northern Trust maintains an enterprise-wide compliance program to comply with the Volcker Rule.

### HOLDING COMPANY AS A SOURCE OF STRENGTH

The Corporation, as a bank holding company, is required to serve as a source of financial and managerial strength to its depository institution subsidiary. Under this requirement, the Corporation could be required to commit resources to the Bank should the Bank experience financial distress.

### PAYMENT OF DIVIDENDS

The Corporation may pay dividends, repurchase stock, and make other capital distributions only in accordance with the capital plan rules and capital adequacy standards of the Federal Reserve Board, including the stress capital buffer requirement, discussed further in "—Capital Adequacy Requirements" below. Dividends from the Bank are a significant source of funds for the Corporation, and the Corporation's ability to pay dividends on its common stock therefore depends in part on the ability of the Bank to pay sufficient dividends to the Corporation.

Various other federal and state laws and regulations limit the amount of dividends that may be paid by the Bank to the Corporation without regulatory consent. The Bank may not pay any dividends if it is undercapitalized, or if the payment of the dividend would cause it to become undercapitalized. In general, the amount of dividends that may be paid in a calendar year is limited to its "recent earnings" (the current year's net income combined with the retained net income of the two preceding years), or its "undivided profits" (generally, accumulated net profits that have not been paid out as dividends or transferred to surplus), whichever is less. The ability of the Bank to pay dividends to the Corporation may also be affected by the capital adequacy standards applicable to the Bank (discussed further below), which include minimum requirements and buffers.

### CAPITAL PLANNING AND STRESS TESTING

The Corporation's capital distributions are subject to the Federal Reserve Board's capital plan rules, which require the Corporation to submit annual capital plans to the Federal Reserve Board for review.

The major components of that oversight are the Federal Reserve Board's Comprehensive Capital Analysis and Review (CCAR) and Dodd-Frank Act Stress Tests (DFAST). These requirements involve both company-run and supervisory-run

testing of capital under various scenarios, including baseline and severely adverse scenarios provided by the appropriate banking regulator.

Under the DFAST regulations, the Corporation is required to undergo regulatory stress tests conducted by the Federal Reserve Board annually. The Bank also is required to conduct its own annual internal stress test (although it is permitted to combine certain reporting and disclosure of its stress test results with the results of the Corporation). Results from the Corporation's and the Bank's annual company-run stress tests are reported to the appropriate regulators and made publicly available. Northern Trust published the results of its most recent company-run stress tests on June 28, 2023.

### CAPITAL ADEQUACY REQUIREMENTS

The Corporation, as a bank holding company, is subject to risk-based and leverage capital guidelines implemented by the Federal Reserve Board that are based on industry-standard guidelines published by the International Basel Committee on Banking Supervision (Basel Committee), known as Basel III. The Bank, as an FDIC-insured depository institution, is also required to meet risk-based and leverage capital guidelines established by regulators which are generally similar to those established by the Federal Reserve Board for bank holding companies.

Under the Basel III rules, the Corporation, with the Bank, is a "core" banking organization that is required to use the advanced approaches methodologies to calculate and disclose publicly its risk-based capital ratios. The Corporation also is subject to a capital floor that is based on the Basel III standardized approach to calculating risk-based capital ratios. The Corporation is therefore required to calculate its risk-based capital ratios under both the standardized and advanced approaches, and is subject to the more stringent of the two in the assessment of its capital adequacy.

In July 2023, the U.S. banking agencies issued a proposed rule to implement the Basel III endgame agreement for large banks (Basel III Endgame Proposal). The proposal would introduce a new measure of RWAs known as "Expanded Total RWAs" (the expanded risk-based approach), reflecting new RWA methodologies that generally align with changes to the global Basel Accord adopted by the Basel Committee. The proposal would eliminate the current Basel III rule's advanced approaches methodologies and effectively replace it with the expanded risk-based approach, which more heavily relies on standardized methodologies. As compared with the standardized approach, the expanded risk-based approach includes more granular risk weights for credit risk and introduces a new market risk framework. In addition, unlike the standardized approach, the expanded risk-based approach includes operational risk and credit valuation adjustment RWA components.

The Basel III Endgame Proposal, if adopted as a final rule, would maintain the current Basel III rule's dual-requirement structure, whereby the Corporation and the Bank would be required to calculate risk-based capital ratios under both the expanded risk-based approach and the standardized approach. In addition, the proposal would modify the standardized approach by requiring that the new market risk standards from the proposal also be applied in the standardized approach.

The Basel III Endgame Proposal would apply the stress capital buffer to risk-based capital requirements calculated under both the expanded risk-based approach and the standardized approach. The proposal includes a proposed effective date of July 1, 2025, with three-year transition arrangements until revised standards are fully phased in on July 1, 2028.

Based on our current understanding of the proposed rule, we estimate that, if the expanded risk-based approach had applied on a fully phased-in basis as of December 31, 2023, and in the absence of taking any actions to mitigate its impact, our expanded risk-based approach RWAs as of that date would have been approximately 5% to 15% higher than our actual standardized approach RWAs as of that date. The proposed rule would phase in the higher expanded risk-based approach RWAs on July 1 of each year during the transition, thereby increasing our regulatory capital requirements, with delayed incorporation of the potentially lower stress capital buffer calculations.

The Bank's risk-based and leverage capital ratios at December 31, 2023, were well above the regulatory requirements established by U.S. banking regulators. The risk-based and leverage capital ratios for the Corporation and the Bank, together with the regulatory minimum ratios and the ratios required for classification as "well-capitalized," are provided in the following chart.

TABLE 1: RISK-BASED AND LEVERAGE CAPITAL RATIOS AS OF DECEMBER 31, 2023

	COMMON EQUITY TIER 1 CAPITAL		TIER 1 CAPITAL		TOTAL CAPITAL		TIER 1 LEVERAGE		SUPPLEMENTARY LEVERAGE
	STANDARDIZED APPROACH	ADVANCED APPROACH	STANDARDIZED APPROACH	ADVANCED APPROACH	STANDARDIZED APPROACH	ADVANCED APPROACH	STANDARDIZED APPROACH	ADVANCED APPROACH	ADVANCED APPROACH
Northern Trust Corporation	11.4 %	13.4 %	12.3 %	14.5 %	14.2 %	16.5 %	8.1 %	8.1 %	8.6 %
The Northern Trust Company	12.2 %	14.6 %	12.2 %	14.6 %	13.8 %	16.3 %	8.0 %	8.0 %	8.5 %
Minimum required ratio	4.5 %	4.5 %	6.0 %	6.0 %	8.0 %	8.0 %	4.0 %	4.0 %	3.0 %
"Well-capitalized" minimum ratios, as applicable									
Northern Trust Corporation	N/A	N/A	6.0 %	6.0 %	10.0 %	10.0 %	N/A	N/A	N/A
The Northern Trust Company	6.5 %	6.5 %	8.0 %	8.0 %	10.0 %	10.0 %	5.0 %	5.0 %	3.0 %

Advanced approaches institutions, such as the Corporation and the Bank, are subject to a minimum supplementary leverage ratio of 3.0%. Advanced approaches institutions that are insured depository institutions, such as the Bank, also must maintain at least a 3.0% supplementary leverage ratio to be considered "well-capitalized." The Corporation is also subject to a stress capital buffer, which integrates forward-looking stress test results with non-stress capital requirements, and the Bank is also subject to a capital conservation buffer, which respectively requires the Corporation and the Bank to hold a buffer of Common Equity Tier 1 capital above the minimum risk-based capital requirements in order to avoid constraints on dividends, equity repurchases and compensation. The minimum capital buffer requirement for advanced approaches banking organizations, such as the Corporation and the Bank, is 2.5%.

A "countercyclical buffer" of 0% to 2.5% of a banking organization's total RWA for advanced approaches banking organizations, such as the Corporation, is also a component of the capital adequacy framework. In general, the amount of the countercyclical capital buffer is a weighted average of the countercyclical capital buffer established in the various jurisdictions in which the banking organization has credit exposures. The U.S. countercyclical buffer is currently set at 0%.

The results of the 2023 DFAST, published by the Federal Reserve Board on June 28, 2023, resulted in Northern Trust's stress capital buffer and effective Common Equity Tier 1 capital ratio minimum requirement remaining constant at 2.5% and 7.0%, respectively, for the 2023 capital plan cycle, which began on October 1, 2023.

### LIQUIDITY STANDARDS

Northern Trust is subject to the U.S. liquidity coverage ratio (LCR) requirement, which is designed to ensure that covered banking organizations, including the Corporation and the Bank, maintain an adequate level of unencumbered high-quality liquid assets equal to their expected net cash outflow for a 30-day time horizon under a prescribed regulatory liquidity stress scenario. As of December 31, 2023, the Corporation and the Bank were in compliance with applicable LCR requirements.

Northern Trust also is subject to the U.S. net stable funding ratio (NSFR) requirement, designed to promote more medium- and long-term funding of the assets and activities of banking entities over a one-year time horizon. As of December 31, 2023, the Corporation and the Bank were in compliance with applicable NSFR requirements. In addition, in 2023, Northern Trust began publicly disclosing certain qualitative and quantitative information about its NSFR consistent with the semi-annual disclosure requirements of the Federal Reserve Board's final rule on U.S. NSFR disclosure.

As noted above, the enhanced prudential standards impose additional liquidity requirements for large bank holding companies. The Corporation, a Category II institution under the final tailoring rule, is subject to the liquidity risk management, monthly liquidity stress testing, liquidity buffer, and daily liquidity reporting requirements.

#### PROMPT CORRECTIVE ACTION

Federal banking regulators are required to take "prompt corrective action" with respect to a depository institution if that institution does not meet certain capital adequacy standards, and are also authorized to take appropriate action against a parent bank holding company of an under-capitalized banking subsidiary. In certain instances, the Corporation could be required to guarantee the performance of a capital restoration plan for the Bank if it were under-capitalized.

#### RESTRICTIONS ON TRANSACTIONS WITH AFFILIATES

The Bank is subject to restrictions governing transactions between it and affiliated entities, including the Corporation, its affiliates, and its subsidiaries. These transactions must be on terms and conditions that are, or in good faith would be, offered to nonaffiliated companies (i.e., on terms not less favorable to the Bank than market terms). Further, extensions of credit must be secured fully with qualifying collateral and are limited to 10% of the Bank's capital and surplus for transactions with a single affiliate and to 20% of the Bank's capital and surplus for transactions with all affiliates.

### SWAPS AND OTHER DERIVATIVES.

Northern Trust is subject to comprehensive regulation of its derivatives businesses, including regulations that impose margin requirements, business conduct requirements, trade reporting, central clearing and mandatory trading on regulated exchanges or execution facilities for certain types of swaps and security-based swaps. CFTC and U.S. Securities and Exchange Commission (SEC) rules require registration of swap dealers and security-based swap dealers, respectively, and impose numerous obligations on such registrants, including adherence to business conduct standards for all in-scope instruments. The Bank is registered with the CFTC as a swap dealer and is subject to CFTC and NFA rules and supervision related to its swaps business. Swap dealers regulated by a prudential regulator, like the Bank, are subject to uncleared swap margin requirements and minimum capital requirements established by the prudential regulators. The Corporation has not registered and does not expect that it, or any of its affiliates, will be required to register as a security-based swap dealer with the SEC.

In addition, certain nonbanking affiliates, including Northern Trust Securities, Inc. and Northern Trust Investments, Inc., are registered with the CFTC as commodity trading advisors and/or commodity pool operators, or are operating under certain exemptions from such registration pursuant to CFTC rules and other guidance, and commodity pool operators have certain responsibilities with respect to each pool they operate or advise.

### BROKER-DEALER AND INVESTMENT ADVISER REGULATION

Northern Trust Securities, Inc. is registered as a broker-dealer with the SEC and is a member of various self-regulatory organizations, including the Financial Industry Regulatory Authority, Inc. (FINRA). Broker-dealers are subject to laws and regulations relating to all aspects of their securities business operations, including, but not limited to, sales and trading practices, securities offerings, handling of customer funds, net capital levels, recordkeeping, privacy requirements, and the conduct of directors, officers, and employees. Broker-dealers are also regulated by securities administrators in those states where they do business. Northern Trust Securities, Inc. is also registered with the Municipal Securities Rulemaking Board (MSRB) as a municipal securities dealer and subject to regulation as such.

Northern Trust Securities, Inc. and other subsidiaries of the Corporation are registered with the SEC as investment advisers and are subject to regulation by the SEC. The Corporation's registered investment advisers in the United States are subject to the Investment Advisers Act of 1940, as amended (the Investment Advisers Act), and SEC rules and regulations thereunder, including with respect to record-keeping, operational and marketing requirements, disclosure obligations, fiduciary and other obligations and prohibitions on fraudulent activities, and other applicable state and federal laws and regulations, including anti-fraud laws. The SEC is authorized to institute proceedings and impose sanctions for violations of the Investment Advisers Act, ranging from fines and censure to termination of an investment adviser's registration. Noncompliance with the Investment Advisers Act or other federal and state securities laws and regulations could result in investigations, sanctions, disgorgement, termination of an investment adviser's registration, fines and/or reputational harm.

### ANTI-MONEY LAUNDERING, ANTI-TERRORISM LEGISLATION, AND OFFICE OF FOREIGN ASSETS CONTROL

Certain subsidiaries of the Corporation are subject to the Bank Secrecy Act of 1970, as amended by the USA PATRIOT Act of 2001 and implemented in the regulation of the federal banking regulators and the Financial Crimes Enforcement Network (FinCEN), which requires banks to comply with anti-money laundering (AML) and financial transparency requirements, such as conducting due diligence, verifying client and beneficial owner identification, and monitoring client transactions and detecting and reporting suspicious activities. AML laws outside the United States contain similar requirements.

In September 2022, FinCEN issued a final rule implementing one of three rulemakings planned in connection with the Corporate Transparency Act, which imposes new beneficial ownership information reporting requirements (Beneficial Ownership Reporting Rule). In order to comply with the Beneficial Ownership Reporting Rule, both domestic reporting companies and foreign reporting companies registered to do business in the United States generally will be required to

report information regarding themselves, their beneficial owners, and their company applicants. The Beneficial Ownership Reporting Rule became effective January 1, 2024 and may affect certain companies that the Corporation invests in, manages, or does business with. Additionally, on December 16, 2022, FinCEN published a Notice of Proposed Rulemaking for its second set of rulemakings in connection with the Corporate Transparency Act, which addresses how authorized recipients can access beneficial ownership information that will be reported to FinCEN and may affect certain activities conducted by the Bank. FinCEN issued the final rule on December 21, 2023, and it became effective on February 20, 2024.

The U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) administers and enforces U.S. economic sanctions laws and regulations, which prohibit the Corporation and its subsidiaries from engaging in business in or with certain jurisdictions and parties that are the target of U.S. economic sanctions, such as organizations and countries suspected of aiding, harboring or engaging in terrorist acts or undermining the sovereignty and territorial integrity of democratic countries. If the Corporation or the Bank finds a sanctioned name or jurisdiction on any transaction, asset or account, the Corporation or the Bank must reject or block such account or transaction and notify the appropriate authorities.

Failure to comply with these requirements could result in fines, penalties, lawsuits, regulatory sanctions or difficulties in obtaining approvals, restrictions on their business activities or harm to reputation. Many other countries have imposed similar laws and regulations that apply to the Corporation's non-U.S. offices. The Corporation has established policies and procedures to comply with these laws and the related regulations.

### **DEPOSIT INSURANCE AND ASSESSMENTS**

The Bank accepts deposits and eligible deposits have the benefit of FDIC insurance up to the standard maximum deposit insurance amount, which is currently \$250,000 for each ownership right and capacity under which the eligible deposit accounts are maintained. Under the Federal Deposit Insurance Act (FDIA), insurance of deposits may be terminated by the FDIC upon a finding that the insured depository institution has engaged in unsafe and unsound practices, is in an unsafe or unsound condition, or has violated laws, regulations, or orders from a regulatory agency.

The FDIC's Deposit Insurance Fund (DIF) is funded by assessments on FDIC-insured depository institutions. The FDIC assesses premiums based on an assessment rate and an assessment base. An insured depository institution's assessment base considers average consolidated total assets, less the average tangible equity of the insured depository institution during the assessment period. The assessment base of custody banks is adjusted to exclude certain liquid assets from total average assets. To qualify as a custody bank, certain institutional eligibility criteria must be met. The Bank qualifies as a custody bank for this purpose. The FDIC utilizes a risk-based system to determine each institution's assessment rate. The assessment rate schedule can change from time to time at the discretion of the FDIC, subject to certain limits.

The FDIC, as required under the FDIA, established a plan in September 2020 to restore the DIF reserve ratio to meet or exceed the statutory minimum of 1.35% within eight years. Based on the FDIC's recent projections, the FDIC determined that the DIF reserve ratio is at risk of not reaching the statutory minimum by the statutory deadline of September 30, 2028 without increasing the deposit insurance assessment rates. In 2022, the FDIC adopted a final rule, applicable to insured depository institutions, to increase initial base deposit insurance assessment rate schedules uniformly by 2 basis points, beginning on January 1, 2023. The FDIC also concurrently maintained the long-term target reserve ratio for the DIF, referred to as the Designated Reserve Ratio, at 2% for 2023. The increase in assessment rate schedules is intended to increase the likelihood that the reserve ratio of the DIF reaches the statutory minimum of 1.35% by the statutory deadline of September 30, 2028.

In November 2023, the FDIC issued a final rule to implement a special assessment to recoup losses to the DIF associated with bank failures in the first half of 2023. Under the final rule, the assessment base for the special assessment is equal to an insured depository institution's estimated uninsured domestic office deposits reported as of December 31, 2022, adjusted to exclude the first \$5 billion of uninsured domestic office deposits. The final rule provides that the FDIC will collect the special assessment at a quarterly rate of 3.36 basis points over eight quarterly assessment periods, subject to change depending on any adjustments to the loss estimate, mergers, failures, or amendments to reported estimates of uninsured deposits. In conjunction with the special assessment, \$84.6 million was recognized as an accrued liability and related expense in the fourth quarter of 2023. The final rule becomes effective on April 1, 2024, and the first collection, including any adjustments as described above, will be reflected on the invoice for the first quarterly assessment period of 2024, with the first payment due on June 28, 2024. For more information on the FDIC's special assessment, please see the "Consolidated Results of Operations—Noninterest Expense" included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

### COMMUNITY REINVESTMENT ACT

The Bank is subject to the CRA. The CRA and the regulations issued thereunder are intended to encourage banks to help meet the credit needs of their service areas, including low- and moderate-income neighborhoods and persons, consistent with the safe and sound operations of the banks. For purposes of the CRA, the Bank operates under a "wholesale" designation granted by the Federal Reserve Board and fulfills its CRA obligations by making qualified

investments for the purposes of community development. The Bank received an "outstanding" CRA rating from the Federal Reserve Board in its most recent CRA examination.

In October 2023, the U.S. banking agencies issued a final rule to amend their regulations implementing the CRA. The rule materially revises the current CRA framework, mostly for retail designated banks, including the assessment areas in which a bank is evaluated to include activities associated with online and mobile banking, the tests used to evaluate a bank in its assessment areas, new methods of calculating credit for lending, investment and service activities, and additional data collection and reporting requirements. The rule is expected to result in a significant increase in the thresholds for large banks to receive "outstanding" ratings in the future.

According to the new rule, banks currently designated as "wholesale" will be absorbed into the "limited purpose" designation. The rule outlines that a limited purpose bank is one that is not in the business of extending consumer or retail loans, except on an incidental and accommodation basis. Limited purpose banks are only subject to a qualitative and quantitative review of a bank's community development lending and investments in each assessment area. While we will continue to be evaluated on our community development activities in our local markets, we will also be evaluated against a national benchmark based on assets.

The rule is expected to take effect on April 1, 2024, with most of its provisions becoming applicable on January 1, 2026. Reporting of the collected data will not be required until 2027.

### DATA PRIVACY AND SECURITY

Federal law establishes a minimum federal standard of financial privacy by, among other provisions, requiring financial institutions to adopt, disclose, and enforce privacy policies with respect to consumer information, setting limitations on disclosure to third parties of consumer information, setting standards for protecting client information and preventing unlawful access to such information, and requiring notice of data breaches in certain circumstances. For example, the Federal Trade Commission has the authority to regulate and enforce against unfair or deceptive acts or practices in or affecting commerce, including acts and practices with respect to data privacy and security, and the Gramm-Leach-Bliley Act regulates the confidentiality and security of customer information obtained by financial institutions and certain other types of financial services businesses.

Most U.S. states, the EU and other non-U.S. jurisdictions also have adopted their own statutes and/or regulations concerning data privacy and security and requiring notification of data breaches—for example, the General Data Protection Regulation (GDPR) in Europe and its equivalent in the UK (UK GDPR), the Personal Information Protection Law (PIPL) in China, and the California Consumer Privacy Act, as amended by the California Privacy Rights Act (collectively, CCPA) in the United States. Similar laws are in effect or being considered in other jurisdictions in which we operate across the globe. The GDPR is designed to harmonize data privacy and security laws across the European Economic Area (EEA), to protect EEA citizens' data privacy and security. The GDPR imposes stringent operational requirements on both data controllers and data processors and has extraterritorial effect as its scope includes all data controllers and processors outside the EEA whose processing activities relate to the offering of goods or services to, or monitoring the behavior of, EEA individuals. Organizations that violate certain provisions of the GDPR could be fined up to €20 million or 4% of their annual worldwide revenue for the preceding fiscal year, whichever is greater. The GDPR also has been implemented into UK law as part of the arrangements following the UK's withdrawal from the EU and operates in conjunction with other local data privacy requirements, although the GDPR and UK GDPR may diverge over time. The UK is also in the process of reforming its data privacy rules through a new Data Protection and Digital Information Bill.

In the United States, the CCPA broadly defines personal information and substantially increases the rights of California residents to understand how their personal information is collected, used, and otherwise processed by commercial businesses, such as affording them the right to access and request deletion of their information and to opt out of certain sharing and sales of personal information. The CCPA includes a private right of action (permitting lawsuits to be brought by private individuals instead of the state Attorney General or other government actor for certain breaches), and contemplates civil penalties of up to \$2,500 for each violation and up to \$7,500 for each intentional violation.

In addition, several states have enacted comprehensive data privacy laws similar to the CCPA. These will apply in addition to laws that already exist in all 50 U.S. states that require businesses to provide notice under certain circumstances to consumers whose personal information has been disclosed as a result of a data breach. Moreover, the U.S. Congress has recently considered, and is currently considering, various proposals for more comprehensive data privacy and security legislation, to which we may be subject if enacted.

The Corporation maintains a regulatory change framework to monitor and respond to regulatory change, including for data privacy, and has adopted and disseminated privacy policies and communicates required information relating to financial privacy and data security in accordance with applicable law.

### **CONSUMER LAWS AND REGULATIONS**

The Corporation's banking subsidiaries are subject to certain federal and state laws and regulations designed to protect consumers in transactions with banks. Failure to comply with these laws and regulations could lead to substantial penalties,

operating restrictions and reputational damage to the financial institution. Consumer laws and regulations are enforced by the Consumer Financial Protection Bureau (CFPB) and other federal and state regulators.

### NON-U.S. REGULATION

Northern Trust is subject to the laws and regulatory authorities of the jurisdictions in which its non-U.S. branches and subsidiaries operate. For example, branches and subsidiaries conducting banking and asset servicing businesses in the UK are authorized to do so pursuant to the UK Financial Services and Markets Act 2000. They are authorized by the Prudential Regulation Authority (PRA) and/or the Financial Conduct Authority (FCA). The PRA and FCA exercise broad supervisory and disciplinary powers that include the power to revoke temporarily or permanently authorization to conduct a regulated business upon breach of the relevant regulations, impose capital requirements, suspend registered employees, and impose censures and fines on both regulated businesses and their regulated employees. Additionally, the Bank is licensed as a foreign authorized deposit-taking institution in Australia under the Banking Act (Australia) and as a wholesale bank in Singapore under the Banking Act (Singapore) and as a result is subject to the supervision of the Australian Prudential Regulation Authority and the Monetary Authority of Singapore, respectively.

Northern Trust's European branches and subsidiaries are subject to the laws and regulatory authorities of the EU and the member states in which they are domiciled. For example, Northern Trust Global Services SE, as an EU-domiciled credit institution in Luxembourg, is subject to the prudential supervision of the ECB and the CSSF. Moreover, Northern Trust's non-EU branches and subsidiaries conducting financial services activities in the EU may fall within the scope of the laws of the EU and, given the increasing extraterritorial effect of EU legislation, non-EU branches and subsidiaries may still fall within the scope of EU law if they transact outside of the EU with EU clients.

Since January 31, 2020, the UK has not been a member of the EU. EU legislation as it applied to the UK on December 31, 2020 is a part of UK domestic legislation, under the control of the UK's parliament. Most UK law relevant to the Corporation and its subsidiaries is still closely aligned with the EU legislative framework in place in December 2020. However, in 2022, the UK government proposed legislation that makes significant reforms to the UK's financial services regulations. In particular, the Financial Services and Markets Act 2023 includes measures revoking retained EU law relating to financial services. In addition, the UK government announced a package of post-Brexit reforms to drive growth and competitiveness in the financial services sector. The Financial Services and Markets Act 2023 along with these other reforms may directly and indirectly impact the Corporation.

The following items provide a brief description of certain key regulatory requirements in the EU and the UK relevant to the Corporation and its subsidiaries, in addition to the BRRD and GDPR discussed under "Resolution Planning" and "Data Privacy and Security," respectively, above.

EU and UK Prudential Regulatory Frameworks. The EU Capital Requirements Directive of June 26, 2013 (CRD) and the EU Capital Requirements Regulation of June 26, 2013 (CRR) set out the framework for prudential regulation of credit institutions in the EU, including, among other things, capital and liquidity requirements, leverage, and disclosure and reporting. CRR and CRD have been subject to extensive amendments relating to the leverage ratio, the net stable funding ratio, large exposures, and market and counterparty credit risk, enhancing the resiliency of EU banks to potential future economic shocks, the transition to climate neutrality and finalizing the implementation of the Basel III agreement. Since June 26, 2021, investment firms under the Markets in Financial Instruments Directive (MIFID) have been subject to a new prudential regime under the EU Investment Firm Directive and Investment Firm Regulation. In April 2021, the Financial Services Act came into force in the UK establishing among other things, (i) a framework for the new investment firm prudential framework to apply in the UK and (ii) the UK implementation of Basel III standards, including amendments to CRR as implemented into UK law following the withdrawal from the EU. UK and EU branches and subsidiaries of the Corporation may also be subject to local rules on outsourcing and operational resilience.

Markets Regulation. MIFID (which came into force in 2018), the linked Markets in Financial Instruments Regulation (MIFIR), and the European Market Infrastructure Regulation 648/2012 (EMIR) are the primary pieces of EU legislation which regulate, among other things, trading in derivative and securities markets, transaction reporting, investor protection, clearing and risk mitigation. MIFID, MIFIR and EMIR, with applicable amendments, now form part of UK law under the legislation implemented when the UK left the EU. Reforms to the onshored version of MIFIR have been made by the UK Financial Services and Markets Act 2023. The reforms impact, among other things, the share trading obligation and derivatives trading obligation.

Central Securities Depositories Regulation. On September 17, 2014, the EU Central Securities Depositories Regulation (CSDR) entered into force (subject to a number of transitional provisions). The CSDR aims principally to ensure that transactions between buyers and sellers of dematerialized securities are settled in a safe and timely manner by introducing common securities settlement standards across the EU. Key features of the CSDR include shorter settlement periods, settlement discipline measures (including mandatory cash penalties and "buy-ins" for settlement fails and settlement fails reporting) and an obligation regarding dematerialization for most securities. In the UK, the Financial

Services and Markets Act 2023 grants to the Bank of England new rule-making powers in relation to central securities depositories (CSD).

Securities Financing Transactions and Reuse of Collateral Regulation. On November 25, 2015, the EU adopted a regulation on securities financing transactions and reuse of collateral (SFTR) as part of its approach to addressing shadow banking. The regulation includes provisions for enhanced transparency and reporting of securities financing transactions. The SFTR entered into force on January 12, 2016. The reporting obligations under the SFTR were phased in over several periods through January 11, 2021.

Benchmarks Regulation. On January 1, 2018, the EU Benchmarks Regulation (BMR) became applicable in all EU member states. The principal objectives of the BMR are to restore investor confidence in the accuracy, robustness and integrity of indices used as benchmarks in financial instruments and financial contracts or to measure the performance of investment funds, and the benchmark-setting process itself. The BMR aims to achieve these objectives by ensuring that benchmarks are not subject to conflicts of interest, are used appropriately, and reflect the actual market or economic reality they are intended to measure. The BMR has been incorporated into UK law following the withdrawal from the EU, with applicable amendments. In the UK, the FCA has exercised powers under the BMR to effect the publication of a synthetic LIBOR rate for one-month, three-month and six-month sterling and U.S. Dollar LIBOR (USD LIBOR) beyond their respective dates of cessation.

Sustainable Finance Disclosure Regulations. On December 29, 2019, the EU Sustainable Finance Disclosure Regulations (SFDR) entered into force. SFDR aims to prevent "greenwashing" (conveying a misleading or false impression a product is more environmentally favorable than it actually is) by requiring disclosure of how sustainability risks and environmental, social and governance (ESG) factors are part of the investment and business processes of asset managers. Mandatory disclosures are required to be published at product and manager levels in a variety of ways, including on websites, in pre-contractual documents (e.g., prospectuses) and in annual reports. In October 2021, the UK government announced that it will launch its own consultation with stakeholders on sustainable finance disclosures rules for certain UK market participants and certain investment products. On October 25, 2022, the FCA issued a consultation paper on new measures for a UK regime on sustainability disclosure requirements and investment labels. The new measures will enter into force during the course of 2024.

Taxonomy Regulation. On July 12, 2020, Regulation (EU) 2020/852 (Taxonomy Regulations) entered into force. The Taxonomy Regulations are part of the EU's recent measures designed to encourage environmentally sustainable investment decision making and introduce a technical framework to ascertain how sustainable an economic activity is. The Taxonomy Regulations apply to financial market participants including MiFID firms, Undertakings for the Collective Investment in Transferable Securities (UCITS) management companies, and alternative investment fund managers, and will require them to make further entity, pre-contractual and periodic disclosures. The UK government is in the process of implementing its own "green" taxonomy for guiding companies and investors on "green" investments, similar to the EU regime.

**Deposit Guarantee Scheme.** Eligible deposits held with EU credit institutions and certain other financial entities are subject to the recast Deposit Guarantee Schemes Directive (DGSD) implemented in 2014. It required EU member states to introduce legislation establishing at least one deposit guarantee scheme (DGS). A DGS which is established and recognized in one member state is obliged to cover the depositors (up to certain prescribed amounts) at branches of the same institution in other EU member states. In the UK, the Financial Services Compensation Scheme is the national DGS for the protection and reimbursement of depositors of failed financial institutions.

Fifth EU Money Laundering Directive. On July 9, 2018, the Fifth EU Money Laundering Directive (MLD5) entered into force. MLD5 was required to be transposed into local law by EU member states by January 10, 2020 and introduced the following key changes to the previous EU AML regime: (i) EU member states must ensure that registers of ultimate beneficial owners of companies and other legal entities are accessible to the general public; (ii) the previous AML regime was extended to additional service providers, such as electronic wallet providers, virtual currency exchange service providers, and art dealers, and further specifications regarding the scope of application of MLD5 with respect to tax advisors and estate agents were provided; (iii) the threshold for identifying holders of prepaid cards was lowered to €150; and (iv) EU member states were required to implement enhanced due diligence measures to monitor suspicious transactions involving high-risk countries more strictly. The UK government transposed MLD5 into UK law and, therefore, the UK anti-money laundering regime is currently broadly aligned with the EU. On December 7, 2022, the Council of the EU agreed its position on AML regulation through the Sixth EU Money Laundering Directive. The new rules will extend to, among other items, the entire crypto-asset sector, third-party intermediaries, persons trading in precious metals, precious stones and cultural goods.

Shareholder Rights Directive. On May 17, 2017, the recast Shareholder Rights Directive (EU) 2017/828 was published (SRD II). Member states of the EU were required to bring into force the laws, regulations and administrative provisions necessary to comply with the Directive by June 10, 2019. SRD was designed to establish requirements in relation to the exercise of shareholder rights and, recognizing that shares are often held through complex chains of intermediaries, SRD II is designed to improve mechanisms for the identification of shareholders by companies, as well as

improve the transmission of information along the chain of intermediaries to facilitate the exercise of shareholder rights. Non-EU intermediaries are required to comply with the requirements if they provide services with respect to shares of companies that have their registered office in the EU. SRD II has been incorporated into UK law and remains largely aligned with the EU.

Depositary Books & Records. Following the European Securities and Markets Authority's opinion on asset segregation and application of depositary delegation rules to CSDs published on July 20, 2017, changes were introduced by two EU regulations modifying the existing Alternative Investment Fund Managers Directive (AIFMD) and UCITS Level 2 Regulations. The changes aim to better define asset segregation requirements and to add additional safeguards, primarily focusing on information flow between the depositary and any third party to whom safe-keeping functions have been delegated. The key changes (i) impact the frequency of reconciliations between the depositary's internal accounts and records and those of any third party in the custody chain, (ii) require the depositary to maintain an independent record separate from the record maintained by the third party, and (iii) increase due diligence obligations where custody of assets is delegated to third parties outside of the EU. AIFMD and the UCITS directive were incorporated into UK law and remain largely aligned with the EU. The changes impact Northern Trust's subsidiaries providing depositary services to European-domiciled fund clients.

In addition to the above, the Bank's and the Corporation's subsidiary banks located outside the United States are subject to regulatory capital requirements in the jurisdictions in which they operate. As of December 31, 2023, each of our non-U.S. banking subsidiaries had capital ratios above their specified minimum requirements.

### **Human Capital Management**

The success of our company relies heavily on the strength of the people we employ. Attracting, engaging, developing and retaining Northern Trust talent is critical. We invest in our employees holistically to continually build a diverse pipeline of future leaders and enable internal professional advancement. The overview below outlines Northern Trust's human capital objectives—talent management, total rewards, and diversity, equity and inclusion.

#### EMPLOYEES

Northern Trust employed approximately 23,100 full-time equivalent employees as of December 31, 2023. The regional breakout of our employee base is 42% Asia-Pacific, 41% North America, and 17% Europe, Middle East, and Africa.

#### TALENT MANAGEMENT

We pride ourselves in attracting strong talent and have identified the development of our talent as a strategic priority. Our focus on well-being, diversity, and a culture of trust, care and collaboration contribute to our employer brand.

**Sourcing and Recruitment.** We target our talent identification, sourcing methods, and recruitment strategies to specific locations using various channels such as job boards, colleges, professional networks, associations and online social networks. We base hiring decisions on a variety of factors including relevant experience and accomplishments, educational background, professional licensing, and strong evidence of integrity and ethical behavior.

**Onboarding.** Northern Trust is committed to helping all new hires succeed from day one. New employees begin their onboarding journey with a comprehensive learning roadmap that orients them to our history, brand, businesses, and culture. Orientation programs also augment the onboarding experience by providing global, regional, and/or local information along with networking activities to help connect new hires to each other and other colleagues.

Learning and Development. An integrated partnership between our enterprise-wide and functional learning and development teams ensures we deliver holistic training solutions. Through our online learning portal, Northern Trust University, all employees can access a portfolio of professional and functional training offerings most helpful to their role. We provide targeted development opportunities for employees transitioning into management and throughout their management and leadership career. Our training content is dynamic as we regularly evaluate its quality and utilization and we refresh and organize courses and resources to enable employees to develop skills most critical to servicing our clients and developing their careers. A continuing area of focus is helping expand digital, analytical and financial acumen and skills across the enterprise. Many of our programs are interactive, include peer networking, and offer direct access to expert facilitators. Training is offered through online libraries of self-study content and in both virtual and classroom instructor-led formats

Talent Planning and Organizational Effectiveness. Northern Trust is committed to identifying and developing talent with the breadth, depth, and diversity of technical and leadership skills to execute business strategies today and in the future. Managers conduct talent assessments for employees annually and business and regional leadership teams hold regular talent review discussions focused on specific topics, such as workforce needs, retention risks, diversity, top talent, readiness for promotion, readiness-to-move, and succession plans. Senior level talent reviews are also conducted each year by our senior management and Board of Directors, led by our Chairman and Chief Executive Officer and Chief Human Resources Officer.

Performance Management. Northern Trust's annual performance management process includes goal setting, mid-year check-ins, multi-rater feedback, and year-end reviews. Strategic corporate priorities are set by our Chairman and Chief Executive Officer and are applied to each business, department, team and individual. Managers are encouraged to provide regular feedback and real-time coaching to drive performance outcomes and facilitate development.

Engagement and Recognition. Building an inclusive, connected and engaged employee culture is essential to retaining our talent. We collect employee perspectives and ideas through an annual Engagement Survey. Results are evaluated to identify strengths, progress, and opportunities to strengthen employee engagement, and are shared with employees and the Board of Directors. We also offer an online employee recognition platform that strengthens the unity that binds us as a company and connects employees in new and meaningful ways.

#### TOTAL REWARDS

Our compensation and benefit programs are designed to be market-competitive and enable us to attract and retain talent to deliver on Northern Trust's strategy.

Compensation Programs. Our compensation programs are intended to motivate our employees to deliver the highestquality service to our clients and achieve the greatest collective business results while appropriately managing risk. They are designed, implemented, and communicated to promote behaviors that are consistent with Northern Trust's desired culture, character and enduring values of service, expertise, and integrity. We also regularly review our compensation processes and programs and take appropriate measures to ensure we can attract and retain talent in relevant markets.

Northern Trust's base salary programs provide a competitive level of fixed pay reflecting each employee's position, experience, qualifications and tenure. Additionally, all employees are eligible for incentive compensation to reward performance that delivers strong team or individual results. Incentive compensation is linked to both financial and nonfinancial performance criteria, including risk considerations, as determined by our Board of Directors and senior management. Select senior leaders and individual contributors may receive a percentage of their incentive in Northern Trust stock to encourage retention of key talent and to align rewards with company performance.

Employee Benefits. While the exact composition of the employee benefit package varies by country, our benefit programs are designed to be locally competitive, to meet the needs of our employees and their families, and to reflect the cultural values of the organization. Typical benefit programs include retirement, health care, paid time off, income protection such as disability and life insurance, leaves of absence, and access to our Employee Assistance Program. Our expanded employee well-being programs and resources focus on how to manage stress, build resiliency, and be attuned to mental health issues; accessing flexible or voluntary benefits; and enhancements to various parental leave offerings.

### DIVERSITY, EQUITY, AND INCLUSION (DE&I)

Northern Trust is committed to an inclusive culture and strives to create a work environment in which all individuals are welcomed, respected, supported, valued, and can fully contribute to the success of the business.

**Leading From the Top.** Our vision for creating an inclusive environment is embedded at all levels of the organization. Our Board of Directors, through its Human Capital and Compensation Committee, and our Chairman and Chief Executive Officer actively engage in oversight of our DE&I strategies and initiatives. All DE&I functions are led by our Head of Corporate Sustainability, Inclusion and Social Impact, who is an Executive Vice President, and reports directly to our Chairman and Chief Executive Officer. Reflecting the importance of an inclusive workplace, in 2023, we established the role of Global Chief DE&I Officer, responsible for developing the enterprise's inclusion strategies. Three Regional DE&I Leads are responsible for the design and execution of topic relevant programs across North America, Europe, the Middle East, and the Asia-Pacific region. Our Global DE&I Executive Council is responsible for providing strategic oversight and driving accountability on the inclusion priorities.

The following table presents the gender and ethnic diversity of our Board of Directors and executive officers.

TABLE 2: BOARD OF DIRECTORS AND EXECUTIVE OFFICERS REPRESENTATION

	DECEMBER 31, 2023						
	FEMALE	MALE	WHITE	BLACK	HISPANIC	ASIAN	
Board of Directors	25%	75%	59%	25%	8%	8%	
Executive Officers	33%	67%	84%	8%	8%	<u>%</u>	

**Bolstering Inclusion.** We are committed to providing equal opportunities for all employees regardless of race, gender, gender identity, sexual orientation, age, disability, religion, ethnicity, veteran status, or any other characteristic. We strive to ensure that our policies, processes, and structures promote inclusivity and offer equitable opportunities for our employees to grow and thrive within the workplace. We invest in ongoing education to increase awareness and understanding of diversity and inclusion concepts and behaviors.

Leveraging our employee Engagement Survey and insights and benchmarks from industry experts, we launched our Inclusion Index to better understand the factors that drive inclusion and our employees' sense of belonging across the organization. The Index helps us identify gaps and opportunities to build upon our strengths around inclusion. Our leaders are committed to implementing solutions to foster an inclusive and diverse workplace that aligns with the Corporation's mission, values, goals, and business practices.

### **Available Information**

Through the Corporation's website at www.northerntrust.com, the Corporation makes available free of charge its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all other reports and all amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (Exchange Act), as soon as reasonably practicable after it files such material with, or furnishes such material to, the SEC. The contents of the Corporation's website, the website of the SEC or any other website referenced herein are not a part of this Annual Report on Form 10-K.

### **ITEM 1A - RISK FACTORS**

In the normal course of our business activities, we are exposed to a variety of risks. The following discussion sets forth the risk factors that we have identified as being most significant to Northern Trust. Although we discuss these risk factors primarily in the context of their potential effects on our business, financial condition or results of operations, you should understand that these effects can have further negative implications such as: reducing the price of our common stock and other securities; reducing our capital, which can have regulatory and other consequences; affecting the confidence that clients, counterparties and/or applicable regulators have in us, with a resulting negative effect on our ability to conduct and grow our businesses; and reducing the attractiveness of our securities to rating agencies and potential purchasers, which may affect adversely our ability to raise capital and secure other funding or the cost at which we are able to do so. Additional risks beyond those discussed below, elsewhere in this Annual Report on Form 10-K or in other of our reports filed with, or furnished to, the SEC also could affect us adversely. Further, we cannot assure you that the risk factors herein or elsewhere in our other reports address all potential risks that we may face and you should not interpret discussion of any risk to imply that such risk has not already materialized.

These risk factors also serve to describe factors which may cause our results to differ materially from those described in forward-looking statements included herein or in other documents or statements that make reference to this Annual Report on Form 10-K. Forward-looking statements and other factors that may affect future results are discussed under "Forward-Looking Statements" included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

### **Summary**

Our business, financial condition or results of operations may be materially and adversely affected by various risk types and considerations, including market risks, operational risks, credit risks, liquidity risks, regulatory and legal risks, strategic risks, and other risks, including as a result of the following:

### Market Risks

- We are dependent on fee-based business for a majority of our revenues, which may be affected adversely by
  market volatility, a downturn in economic conditions, underperformance and/or negative trends in investment
  preferences.
- Changes in interest rates can affect our earnings negatively.
- Changes in the monetary, trade and other policies of various regulatory authorities, central banks, governments and international agencies may reduce our earnings and affect our growth prospects negatively.
- Macroeconomic conditions and uncertainty in the global economy, including the financial stability of various regions or countries across the globe, including the risk of defaults on sovereign debt and related stresses on financial markets, could have a significant adverse effect on our earnings.
- Declines in the value of securities held in our investment portfolio can affect us negatively.
- Volatility levels and fluctuations in foreign currency exchange rates may affect our earnings.
- Changes in a number of particular market conditions can affect our earnings negatively.

### **Operational Risks**

- Many types of operational risks can affect our earnings negatively.
- We are highly dependent on information technology systems, and networks, many of which are operated by third
  parties, and any failures of, or disruptions to, our or such third parties' technological systems or networks could
  materially and adversely affect our business.
- Breaches of our security measures, including, but not limited to, those resulting from cyber-attacks, or other information security incidents may result in losses.
- Errors, breakdowns in controls or other mistakes in the provision of services to clients or in carrying out transactions for our own account can subject us to liability, result in losses or have a negative effect on our earnings in other ways.
- Our dependence on technology, and the need to update frequently our technology infrastructure, exposes us to risks that also can result in losses.
- A failure or circumvention of our controls and procedures could have a material adverse effect on our business, financial condition and results of operations.
- Failure of any of our third-party vendors (or their vendors) to perform can result in losses.
- We are subject to certain risks inherent in operating globally which may affect our business adversely.
- Failure to control our costs and expenses adequately could affect our earnings negatively.
- Pandemics, natural disasters, global climate change, acts of terrorism, geopolitical tensions, and global conflicts may have a negative impact on our business and operations.

#### Credit Risks

- Failure to evaluate accurately the prospects for repayment when we extend credit or maintain an adequate allowance for credit losses can result in losses or the need to make additional provisions for credit losses, both of which reduce our earnings.
- Market volatility and/or weak economic conditions can result in losses or the need for additional provisions for credit losses, both of which reduce our earnings.
- The failure or perceived weakness of any of our significant counterparties could expose us to loss.

### Liquidity Risks

- If we do not manage our liquidity effectively, our business could suffer.
- If the Bank is unable to supply the Corporation with funds over time, the Corporation could be unable to meet its various obligations.
- We may need to raise additional capital in the future, which may not be available to us or may only be available on unfavorable terms.
- Any downgrades in our credit ratings, or an actual or perceived reduction in our financial strength, could affect
  our borrowing costs, capital costs and liquidity adversely.

### Regulatory and Legal Risks

- Failure to comply with regulations and/or supervisory expectations can result in penalties and regulatory constraints that restrict our ability to grow or even conduct our business, or that reduce earnings.
- We are subject to extensive and evolving government regulation and supervision that impacts our operations. Changes by the U.S. and other governments to laws, regulations and policies applicable to the financial services industry may heighten the challenges we face and make regulatory compliance more difficult and costly.
- We are subject to complex and evolving laws, regulations, rules, standards and contractual obligations regarding
  data privacy and security, which could increase the cost of doing business, compliance risks and potential liability.
- We may be impacted adversely by claims or litigation, including claims or litigation relating to our fiduciary responsibilities.
- We may be impacted adversely by supervisory and/or regulatory enforcement matters.
- We may fail to set aside adequate reserves for, or otherwise underestimate our liability relating to, pending and threatened claims, with a negative effect on our earnings.
- The ultimate impact on us of regulatory divergence between the United Kingdom and the European Union remains uncertain.
- If we fail to comply with legal standards, we could incur liability to our clients or lose clients, which could affect our earnings negatively.

### Strategic Risks

- If we are not able to attract, retain and motivate personnel, our business could be negatively affected.
- If we do not develop and execute strategic plans successfully, our growth may be impacted negatively.
- We are subject to intense competition in all aspects of our businesses, which could have a negative effect on our ability to maintain satisfactory prices and grow our earnings.
- Damage to our reputation could have a direct and negative effect on our ability to compete, grow and generate
  revenue
- We need to invest in innovation constantly, and the inability or failure to do so may affect our businesses and earnings negatively.
- Failure to understand or appreciate fully the risks associated with development or delivery of new product and service offerings may affect our businesses and earnings negatively.
- Our success with large, complex clients requires an understanding of the market and legal, regulatory and accounting standards in various jurisdictions.
- We may take actions to maintain client satisfaction that result in losses or reduced earnings.
- Our operations, businesses and clients could be materially adversely affected by the effects of climate change or concerns related thereto.

### Other Risks

- The systems and models we employ to analyze, monitor and mitigate risks, as well as for other business purposes, are inherently limited, may not be effective in all cases and, in any case, cannot eliminate all risks that we face.
- Changes in tax laws and interpretations and challenges to our tax positions may affect our earnings negatively.
- Changes in accounting standards may be difficult to predict and could have a material impact on our consolidated financial statements.
- Our ability to return capital to stockholders is subject to the discretion of our Board of Directors and may be limited by U.S. banking laws and regulations, applicable provisions of Delaware law, or our failure to pay full and timely dividends on our preferred stock and the terms of our outstanding debt.

### **Market Risks**

We are dependent on fee-based business for a majority of our revenues, which may be affected adversely by market volatility, a downturn in economic conditions, underperformance and/or negative trends in investment preferences.

Our principal operational focus is on fee-based business, which is distinct from commercial banking institutions that earn most of their revenues from loans and other traditional interest-generating products and services. Fees for many of our products and services are based on the market value of assets under management, custody or administration; the volume of transactions processed; securities lending volume and spreads; fees for other services rendered; and in certain businesses, fees calculated as a percentage of our clients' earnings, all of which may be impacted negatively by market volatility, a downturn in economic conditions, underperformance and/or negative trends in investment preferences. For example, downturns in equity markets and decreases in the value of debt-related investments resulting from market disruption, illiquidity or other factors historically have reduced the valuations of the assets we manage or service for others, which generally impacted our earnings negatively. Further, although we do not hold, invest in, or custody cryptocurrency assets, the markets in which they trade are highly volatile and volatility in these markets may impact the markets for other assets that we hold, invest in, or custody, which could also impact our fees or financial condition. Market volatility and/or weak economic conditions also may affect wealth creation, investment preferences, trading activities, and savings patterns, which impact demand for certain products and services that we provide.

Our earnings also may be affected by poor investment returns or changes in investment preferences driven by factors beyond market volatility or weak economic conditions. Poor absolute or relative investment performance in funds or client accounts that we manage or in investment products that we design or provide may result in declines in the market values of portfolios that we manage and/or administer and may affect our ability to retain existing assets and to attract new clients or additional assets from existing clients. For example, from time to time in the past, outflows from certain of our products driven by relative investment performance or other factors adversely impacted our overall fees derived from assets that we manage. Broader changes in investment preferences that lead to less investment in mutual funds or other collective funds, such as the shift in investor preference to lower fee products, could also impact our earnings negatively.

### Changes in interest rates can affect our earnings negatively.

The direction and level of interest rates are important factors in our earnings. Interest rate changes could affect the interest earned on assets differently than interest paid on liabilities. In response to rising inflation, the Federal Reserve Board increased interest rates from historically low levels during 2022 and 2023. While a rising interest rate environment generally has a positive effect on our net interest margin, in some circumstances, a rise in interest rates also may affect us negatively. For example, the rapid increases in interest rates during 2022 and 2023 adversely impacted the value of certain of our investment securities, with resultant impacts on our capital, liquidity, and earnings. Additionally, higher interest rates historically have caused, and may in the future cause: market volatility and downturns in equity markets, resulting in a decrease in the valuations of the assets we manage or service for others, which generally impact our earnings negatively; our clients to transfer funds into investments with higher rates of return, resulting in decreased deposit levels and higher fund or account redemptions; our borrowers to experience difficulties in making higher interest payments, resulting in increased credit costs, provisions for loan and lease losses and charge-offs; reduced bond and fixed income fund liquidity, resulting in lower performance, yields and fees; or higher funding costs.

Conversely, low-interest-rate environments generally result in a compressed net interest margin and also have a negative impact on our fees earned on certain of our products. For example, in the past we waived certain fees associated with money market funds due to the low level of short-term interest rates. Low net interest margins and fee waivers each negatively impact our earnings.

Although we have policies and procedures in place to assess and mitigate potential impacts of interest rate risks, if our assumptions about any number of variables are incorrect, these policies and procedures to mitigate risk may be ineffective, which could impact earnings negatively.

Please see "Market Risk" in the "Risk Management" section included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," for a more detailed discussion of interest rate and market risks we face.

# Changes in the monetary, trade and other policies of various regulatory authorities, central banks, governments and international agencies may reduce our earnings and affect our growth prospects negatively.

The monetary, trade and other policies of U.S. and international governments, agencies and regulatory bodies have a significant impact on economic conditions and overall financial market performance. For example, the Federal Reserve Board regulates the supply of money and credit in the U.S. through quantitative tightening and/or easing, and its policies determine in large part the level of interest rates and our cost of funds for lending and investing, and play a role in contributing to or moderating levels of inflation, all of which meaningfully impact our earnings. Further, their policies can affect our borrowers by increasing interest rates or making sources of funding less available, which may increase the risk that borrowers fail to repay their loans from us. Changes in monetary, trade and other governmental policies are beyond our

control and can be difficult to predict, and we cannot determine the ultimate effect that any such changes would have upon our business, financial condition or results of operations.

# Macroeconomic conditions and uncertainty in the global economy, including the financial stability of various regions or countries across the globe, including the risk of defaults on sovereign debt and related stresses on financial markets, could have a significant adverse effect on our earnings.

Risks and concerns about the financial stability of various regions or countries across the globe could have a detrimental impact on economic and market conditions in these or other markets across the world. Foreign market and economic disruptions have affected, and may in the future affect, consumer confidence levels and spending, international trade policy, personal bankruptcy rates, levels of incurrence of and default on consumer debt, and home prices. Additionally, financial markets may be adversely affected by the liquidity or capital deficiencies (actual or perceived) of financial institutions and related industry and government actions, current or anticipated impact of military conflict (including the continuing military conflicts involving Ukraine and the Russian Federation and Israel and Hamas and other evolving events in the Middle East), terrorism, political or civil unrest, public health epidemics or pandemics, the exit or potential exit of one or more countries from the EU, sovereign debt downgrades or debt crises, or other geopolitical events. For example, developments related to the U.S. federal debt ceiling, including the possibility of a government shutdown, default by the U.S. government on its debt obligations, or related credit-rating downgrades, could have adverse effects on the broader economy, disrupt access to capital markets, and contribute to, or worsen, an economic recession. The cumulative effect of uncertain business conditions or economic challenges faced in various foreign markets, including fiscal or monetary concerns, economic downturns and the possibility of a recession in some jurisdictions, other economic factors (including changes in foreign currency exchange rates, interest rates and changes to tax laws or the application or enforcement practices of such laws), or volatility or lack of confidence in the financial markets may adversely affect certain portions of our business, financial condition, and results of operations.

### Declines in the value of securities held in our investment portfolio can affect us negatively.

Our investment securities portfolio represents a greater proportion, and our loan portfolio represents a smaller proportion, of our total consolidated assets in comparison to many other financial institutions. The value of securities available for sale and held to maturity within our investment portfolio, which is generally determined based upon market values available from third-party sources, have fluctuated, and may continue in the future to fluctuate, as a result of market volatility and economic or financial market conditions. For example, in 2023, and again in early 2024, we realized notable losses on the sale of available for sale securities and we may realize additional losses in the future. Declines in the value of securities held in our investment portfolio negatively impact our levels of capital, liquidity, and, to the extent we realize losses, earnings. Although we have policies and procedures in place to assess and mitigate potential impacts of market risks, including hedging-related strategies, those policies and procedures are inherently limited because they cannot anticipate the existence or future development of currently unanticipated or unknown risks. Accordingly, market risks have, from time to time, negatively affected the value of securities held in our investment portfolio and in the future we could suffer additional adverse effects as a result of our failure to anticipate and manage these risks properly.

### Volatility levels and fluctuations in foreign currency exchange rates may affect our earnings.

We provide foreign exchange services to our clients, primarily in connection with our global custody business. Foreign currency volatility influences our foreign exchange trading income as does the level of client activity. Foreign currency volatility and changes in client activity may result in reduced foreign exchange trading income. Fluctuations in exchange rates may raise the potential for losses resulting from foreign currency trading positions where aggregate obligations to purchase and sell a currency other than the U.S. dollar do not offset each other or offset each other in different time periods. We also are exposed to non-trading foreign currency risk as a result of our holdings of non-U.S. dollar denominated assets and liabilities, investments in non-U.S. subsidiaries, and future non-U.S. dollar denominated revenue and expense.

We have policies and procedures in place to assess and mitigate potential impacts of foreign exchange risks, including hedging-related strategies. Any failure or circumvention of our procedures to mitigate risk may impact earnings negatively. Please see "Market Risk" in the "Risk Management" section included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," for a more detailed discussion of market risks we face.

### Changes in a number of particular market conditions can affect our earnings negatively.

In past periods, reductions in the volatility of currency-trading markets, the level of cross-border investing activity, and the demand for borrowing securities or willingness to lend such securities have affected our earnings from activities such as foreign exchange trading and securities lending negatively. If these conditions occur in the future, our earnings from these activities may be affected negatively. In certain of our businesses, such as securities lending, our fee is calculated as a percentage of our clients' earnings, such that market and other factors that reduce our clients' earnings from investments or trading activities also reduce our revenues.

### **Operational Risks**

### Many types of operational risks can affect our earnings negatively.

We regularly assess and monitor operational risk in our businesses. Despite our efforts to assess and monitor operational risk, our risk management program may not be effective in all cases. Factors that can impact operations and expose us to risks varying in size, scale and scope, some or all of which may be exacerbated by the trend toward hybrid and remote working arrangements in recent years, include:

- failures of technological systems or networks or breaches of security measures, including, but not limited to, those resulting from computer viruses, cyber-attacks or other information security incidents;
- human errors or omissions, including failures to comply with applicable laws or corporate policies and procedures;
- theft, fraud or misappropriation of assets, whether arising from the intentional actions of internal personnel or external third parties;
- defects or interruptions in computer or communications systems;
- breakdowns in processes and internal controls; over-reliance on manual processes and controls, which are less scalable than automated processes and controls;
- failures of the systems and facilities that support our operations;
- failure of any third-party vendor to properly execute the processes on which Northern Trust relies;
- unsuccessful or difficult implementation of computer systems upgrades;
- defects in product design or delivery;
- difficulty in accurately pricing assets, which can be aggravated by market volatility and illiquidity and lack of reliable pricing from third-party vendors;
- negative developments in relationships with key counterparties, third-party vendors, employees or associates in our day-to-day operations; and
- external events that are wholly or partially beyond our control, such as pandemics, geopolitical events, political or social unrest, natural disasters or acts of terrorism.

While we have in place many controls and business continuity plans designed to address many of these factors, these plans may not operate successfully to mitigate these risks effectively. We also may fail to identify or fully understand the implications and risks associated with changes in the financial markets or our businesses—particularly as our geographic footprint, product pipeline and client needs and expectations evolve—and consequently fail to enhance our controls and business continuity plans to address those changes in an adequate or timely fashion. If our controls and business continuity plans do not address the factors noted above and operate to mitigate the associated risks successfully, such factors may have a negative impact on our business (including operational resilience), financial condition or results of operations. In addition, an important aspect of managing our operational risk is creating a risk culture in which all employees fully understand the inherent risk in our business and the importance of managing risk as it relates to their job functions. We continue to enhance our risk management program to support our risk culture, ensuring that it is sustainable and appropriate for our role as a major financial institution. Nonetheless, if we fail to provide the appropriate environment that sensitizes all of our employees to managing risk, our business could be impacted adversely. Please see "Other Risks" in this "Risk Factors" section for further description of risks associated with the systems and models we employ to analyze, monitor and mitigate risks.

# We are highly dependent on information technology systems and networks, many of which are operated by third parties, and any failures of, or disruptions to, our or such third parties' technological systems or networks could materially and adversely affect our business.

Our business is dependent on our and third parties' information technology systems and networks. Any failure, interruption or breach in the security of any such systems or networks could severely disrupt our operations and could subject us to liability claims, harm our reputation, interrupt our operations, or otherwise adversely affect our business, financial condition or results of operations.

Additionally, our computer, communications, data processing, networks, backup, business continuity or other operating, information or technology systems, including those that we outsource to providers, may fail to operate properly or become disabled, overloaded or damaged as a result of a number of factors, including events that are wholly or partially beyond our control, which could have a negative effect on our ability to conduct our business activities.

The third parties with which we do business also are susceptible to the foregoing risks (including regarding the third parties with which they are similarly interconnected or on which they otherwise rely), and our or their business operations and activities may therefore be affected adversely, perhaps materially, by failures, terminations, errors or malfeasance by, or attacks or constraints on, one or more financial, technology, infrastructure or government institutions or intermediaries with whom we or they are interconnected or conduct business.

Our business interruption insurance may be inadequate to compensate us for all losses that may occur as a result of any system, network or operational failure or disruption.

### Breaches of our security measures, including, but not limited to, those resulting from cyber-attacks or other information security incidents, may result in losses.

Our systems involve the storage, transmission and other processing of clients' and our personal, proprietary, confidential and sensitive information, and security breaches, including cyber-attacks or other information security incidents, could expose us to a risk of theft, loss, destruction, gathering, monitoring, dissemination, misappropriation, misuse, alteration, or unauthorized disclosure of or unauthorized access to this information. Despite our implementation of a variety of security measures, our computer systems, networks, and data, including clients' or our personal, proprietary, confidential and sensitive information, could be subject to cyber-attacks or other information security incidents, such as, among other things, from physical and electronic break-ins or unauthorized tampering, malware and computer virus attacks, ransomware attacks, social engineering attacks (including phishing attacks) or denial-of-service attacks. Our security measures also may be breached due to the actions of outside parties, employee error, failure of our controls with respect to access to our systems, malfeasance or otherwise. Any failure, interruption or breach in the security of our systems could severely disrupt our operations and could subject us to liability claims, harm our reputation, interrupt our operations, or otherwise adversely affect our business, financial condition or results of operations.

Data privacy and security risks for large financial institutions like us are significant in part because of the evolving proliferation of new technologies, the use of internet-based solutions, mobile devices, and cloud technologies to conduct financial transactions and the increased sophistication and rapidly evolving techniques of hackers, terrorists, organized crime and other external parties, including foreign state actors and state-sponsored actors, any of which may see their effectiveness enhanced by the use of artificial intelligence. Data privacy and security risks also may derive from fraud or malice on the part of our employees or third parties, or may result from human error, software bugs, server malfunctions, software or hardware failure or other technological failure. If we fail to continue to upgrade our technology infrastructure to ensure effective data privacy and security relative to the type, size and complexity of our operations, we could become more vulnerable to cyber-attacks and other information security incidents and, consequently, subject to significant regulatory penalties and reputational damage. Also, like many large enterprises, the trend in the past several years toward a hybrid work environment that includes a combination of in-office and remote work creates a broader attack surface for, and potential vulnerabilities from, cyber threats.

While we generally conduct security assessments on third-party vendors, we cannot be certain that their information security protocols are sufficient to withstand a cyber-attack or other information security incident. Some of our vendors may store or have access to our data and may not have effective controls, processes, or practices to protect our information from loss, unauthorized disclosure, unauthorized use or misappropriation, cyber-attacks or other information security incidents. In addition, our clients often use personal devices, such as computers, smart phones and tablets, which are particularly vulnerable to loss and theft, as well as third parties with whom they share information used for authentication, to access our systems and networks and manage their accounts, which may heighten the risk of system failures, interruptions or security breaches.

Moreover, the increased use of mobile and cloud technologies could heighten these and other operational risks. Reliance on mobile or cloud technology or any failure by mobile technology and cloud service providers to adequately safeguard their systems and networks and prevent cyber-attacks or other information security incidents could disrupt our operations or the operations of our or their service providers and result in misappropriation, corruption or loss of personal, confidential, proprietary, or other sensitive information or the inability to conduct ordinary business operations. In addition, there is a risk that encryption and other protective measures may be circumvented, particularly to the extent that new computing technologies increase the speed and computing power available. A vulnerability in our service providers' software or systems, a failure of our service providers' safeguards, policies or procedures, or a cyber-attack or other information security incident affecting any of these third parties could harm our business.

In recent years, several financial services firms suffered successful cyber-attacks launched both domestically and from abroad, resulting in the disruption of services to clients, loss or misappropriation of sensitive or private information, and reputational harm. We and our clients have been, and expect to continue to be, subject to a wide variety of cyber-attacks and other similar threats, including computer viruses, ransomware and other malicious code, distributed denial-of-service attacks, and phishing and vishing attacks, and it is possible that we could suffer material losses resulting from a breach. Because the techniques used to obtain unauthorized access, disable or degrade service or sabotage systems and networks change frequently and often are not recognized until launched against a target, we may be unable to anticipate these techniques, to implement adequate preventative measures, or to address them until they are discovered. In addition, successful cyber-attacks may persist for an extended period of time before being detected. Because any investigation of an information security incident would be inherently unpredictable, the extent of a particular information security incident and the path of investigating the incident may not be immediately clear. It may take a significant amount of time before such an

investigation can be completed and full and reliable information about the incident is known. While such an investigation is ongoing, we may not necessarily know the extent of the harm or how best to remediate it, certain errors or actions could be repeated or compounded before they are discovered and remediated, and communication to the public, regulators, clients and other stakeholders may be inaccurate, any or all of which could further increase the costs and consequences of an information security incident.

We could be the subject of legal claims or proceedings related to information security incidents, including regulatory investigations and other legal actions, carrying the potential for damages, fines, sanctions or other penalties, injunctive relief requiring costly compliance measures and reputational damage. Further, the market perception of the effectiveness of our information security measures could be harmed, our reputation could suffer and we could lose clients in conjunction with security incidents, each of which could have a negative effect on our business, financial condition and results of operations. A breach of our security also may affect adversely our ability to effect transactions, service our clients, manage our exposure to risk or expand our business. An event that results in the loss of information also may require us to reconstruct lost data or reimburse clients for data and credit monitoring services, which could be costly and have a negative impact on our business and reputation. Although we maintain insurance coverage in the event of information theft, damage, or destruction from cyber-attacks or other information security incidents, there can be no assurance that liabilities or losses we may incur will be covered under such policies, that the amount of insurance will be adequate to cover such losses, that insurance will continue to be available to us on economically reasonable terms, or at all, or that our insurer will not deny coverage as to any future claim.

Further, even if not directed at us, attacks on financial or other institutions important to the overall functioning of the financial system or on our counterparties could affect, directly or indirectly, aspects of our business.

# Errors, breakdowns in controls or other mistakes in the provision of services to clients or in carrying out transactions for our own account can subject us to liability, result in losses or have a negative effect on our earnings in other ways.

In our asset servicing, investment management, fiduciary administration and other business activities, we effect or process transactions for clients and for ourselves that involve very large amounts of money. Failure to manage or mitigate operational risks properly can have adverse consequences, and increased volatility in the financial markets may increase the magnitude of resulting losses. Further, remote working and other modified business practices initiated in recent years, combined with the increasing sophistication and frequency of potential cyber-attacks and other information security incidents, have heightened our operational and execution risk. Given the high volume of transactions we process, errors that affect earnings may be repeated or compounded before they are discovered and corrected.

### Our dependence on technology, and the need to update frequently our technology infrastructure, exposes us to risks that also can result in losses.

Our businesses depend on information technology infrastructure, both internal and external, to record and process, among other things, a large volume of increasingly complex transactions and other data, in many currencies, on a daily basis, across numerous and diverse markets and jurisdictions. Due to our dependence on technology and the important role it plays in our business operations, combined with the increasing sophistication and frequency of potential cyber-attacks and other information security incidents, we must constantly improve and update our information technology infrastructure. Upgrading, replacing, and modernizing these systems can require significant resources and often involves implementation, integration and security risks that could cause financial, reputational, and operational harm. In recent years, there has been an acceleration in the transition from traditional to digital financial services and heightened customer expectations in this area, and this transition may require us to invest greater resources in technological advancements. Failure to ensure adequate review and consideration of critical business and regulatory issues prior to and during the introduction and deployment of key technological systems or networks or failure to align operational capabilities adequately with evolving client commitments and expectations may have a negative impact on our results of operations. The failure to respond properly to, and invest in, changes and advancements in technology and/or to compete for and retain employees with the necessary technical skills and expertise could limit our ability to attract and retain clients, prevent us from offering products and services comparable to those offered by our competitors, inhibit our ability to meet regulatory requirements or otherwise have a material adverse effect on our operations.

### A failure or circumvention of our controls and procedures could have a material adverse effect on our business, financial condition and results of operations.

We regularly review and update our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system will be met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, financial condition and results of operations. If we identify material weaknesses in our internal control over financial reporting or are otherwise required to restate our financial statements, we could be required to implement expensive and time-consuming remedial measures and could lose investor confidence in the accuracy and completeness of our financial reports. In addition, there are risks that individuals, either employees or contractors, consciously circumvent established control mechanisms by, for example, exceeding trading or investment management limitations, or committing fraud.

### Failure of any of our third-party vendors (or their vendors) to perform can result in losses.

Third-party vendors provide key components of our business operations such as data processing, recording and monitoring transactions, online banking interfaces and services, and network access. Our use of third-party vendors exposes us to the risk that such vendors (or their vendors) may not comply with their servicing and other contractual obligations, including with respect to indemnification and information security, and to the risk that we may not satisfy applicable regulatory responsibilities regarding the management and oversight of third parties and outsourcing providers. While we have established risk management processes and continuity plans, any disruptions in service from a key vendor for any reason or poor performance of services have in the past and could in the future have a negative effect on our ability to deliver products and services to our clients and conduct our business. Replacing these third-party vendors or performing the tasks they perform for ourselves has in the past and could in the future create significant delay and expense.

### We are subject to certain risks inherent in operating globally which may affect our business adversely.

In conducting our U.S. and non-U.S. business, we are subject to risks of loss and adverse economic impacts from various unfavorable political, economic, legal, public health, or other developments, including social or political instability, changes in governmental policies or policies of central banks, expropriation, nationalization, confiscation of assets, price controls, capital controls, exchange controls, unfavorable tax rate changes, tax court rulings and changes in laws and regulations. Less mature and often less regulated business and investment environments heighten these risks in various emerging markets. Our non-U.S. operations accounted for 32% of our revenue in 2023. Our non-U.S. businesses are subject to extensive regulation by various non-U.S. regulators, including governments, securities exchanges, central banks and other regulatory bodies in the jurisdictions in which those businesses operate. In many countries, the laws and regulations applicable to the financial services industry are uncertain and evolving and may be applied with extra scrutiny to foreign companies. Moreover, the regulatory and supervisory standards and expectations in one jurisdiction may not conform with standards or expectations in other jurisdictions. Even within a particular jurisdiction, the standards and expectations of multiple supervisory agencies exercising authority over our affairs may not be harmonized fully. Accordingly, it may be difficult for us to determine the exact requirements of local laws in every market or manage our relationships with multiple regulators in various jurisdictions. Our inability to remain in compliance with local laws in a particular market and manage our relationships with regulators could have an adverse effect not only on our businesses in that market but also on our reputation generally. The failure to mitigate properly such risks or the failure of our operating infrastructure to support such international activities could result in operational failures and regulatory fines or sanctions, which could affect our business and results of operations adversely.

We actively strive to optimize our geographic footprint. This optimization may occur by establishing operations in lower-cost locations or by outsourcing to third-party vendors in various jurisdictions. These efforts expose us to the risk that we may not maintain service quality, control or effective management within these operations. In addition, we are exposed to the relevant macroeconomic, political, public health, and similar risks generally involved in doing business in those jurisdictions. The increased elements of risk that arise from conducting certain operating processes in some jurisdictions could lead to an increase in reputational risk. During periods of transition, greater operational risk and client concern exist with respect to maintaining a high level of service delivery.

In addition, we are subject in our global operations to rules and regulations relating to corrupt and illegal payments, money laundering, and laws that prohibit us from doing business with certain individuals, groups and countries, such as the U.S. Foreign Corrupt Practices Act, the USA PATRIOT Act, the UK Bribery Act, and economic sanctions and embargo programs administered by the U.S. Office of Foreign Assets Control and similar agencies worldwide. While we have invested and continue to invest significant resources in training and in compliance monitoring, the geographic diversity of our operations, employees, clients and customers, as well as the vendors and other third parties with whom we deal, presents the risk that we may be found in violation of such rules, regulations, laws or programs and any such violation could subject us to significant penalties or affect our reputation adversely.

### Failure to control our costs and expenses adequately could affect our earnings negatively.

Our success in controlling the costs and expenses of our business operations also impacts operating results. Through various parts of our business strategy, we aim to produce efficiencies in operations that help reduce and control costs and expenses, including the costs of losses associated with operating risks attributable to servicing and managing financial assets. In recent years, increased expenses have affected—and a failure to control our costs and expenses in the future, whether as a result of inflation or otherwise, could affect—our earnings negatively.

### Pandemics, natural disasters, global climate change, acts of terrorism, geopolitical tensions, and global conflicts may have a negative impact on our business and operations.

Pandemics, natural disasters, global climate change, acts of terrorism, geopolitical tensions, global conflicts (including the continuing military conflicts involving Ukraine and the Russian Federation and Israel and Hamas) or other similar events, as well as government actions or other restrictions in connection with such events, have had in the past, or may in the future have, a negative impact on our business and operations. While we have in place business continuity plans, such events may still damage our facilities, disrupt or delay the normal operations of our business (including communications and technology), result in harm to or cause travel limitations on our employees, impose significant compliance costs with new financial and economic sanctions regimes, and have a similar impact on our clients, suppliers, third-party vendors and counterparties. For example, in some jurisdictions such as the Russian Federation, local market restrictions, laws, sanctions programs or government intervention inhibit our clients' and our ability to access or transfer cash or securities held for clients through subcustodians and clearing agencies. When such client deposit liabilities are on our consolidated balance sheet, we maintain a corresponding amount of cash on deposit with the subcustodian or clearing agency, which increases our credit exposure to that entity and can accumulate over time based upon distributions on, or other activities related to, our clients' assets. If the subcustodian or clearing agency were to become insolvent in circumstances not involving expropriation of assets or other sovereign risk events and/or factors or events beyond our reasonable control that excuse performance under force majeure or other contractual provisions, the risk of loss on such cash on deposit may potentially be incurred by us. As of December 31, 2023, we held cash that accumulates in relation to Russian securities with our subcustodian and/or clearing agencies for the benefit of certain clients in our Asset Servicing business which are subject to restrictions that inhibit our ability to access or transfer such deposits, and which amount is expected to increase significantly over time as long as the sanctions and other relevant restrictions remain in effect. Our subcustodian is also a subsidiary of a large, global financial institution with whom we have other credit exposures, which may limit the financial relationship we may have with this counterparty and has in the past made, and may in the future make, compliance with specific U.S. regulatory single counterparty credit limits more challenging.

The foregoing or similar events also could impact us negatively to the extent that they result in reduced capital markets activity, lower asset price levels, or disruptions in general economic activity in the U.S. or abroad, or in financial market settlement functions. In addition, these or similar events may impact economic growth negatively, which could have an adverse effect on our business and operations, and may have other adverse effects on us in ways that we are unable to predict. Please see "Strategic Risks" in this "Risk Factors" section for further description of risks associated with climate change.

### **Credit Risks**

### Failure to evaluate accurately the prospects for repayment when we extend credit or maintain an adequate allowance for credit losses can result in losses or the need to make additional provisions for credit losses, both of which reduce our earnings.

We evaluate extensions of credit before we make them and provide for credit risks based on our assessment of the credit losses inherent in our loan portfolio, including undrawn credit commitments. This process requires us to make difficult and complex judgments, including forecasts of economic conditions through the life of these credit exposures. Challenges associated with our credit risk assessments include identifying the proper factors to be used in assessments and accurately estimating the impacts of those factors. Allowances that prove to be inadequate may require us to realize increased provisions for credit losses or write down the value of certain assets on our balance sheet, which result in losses and/or increased provisions for credit losses and in turn would affect earnings negatively.

### Market volatility and/or weak economic conditions can result in losses or the need for additional provisions for credit losses, both of which reduce our earnings.

Credit risk levels and our earnings can be affected by market volatility and/or weakness in the economy in general and in the particular locales in which we extend credit, a deterioration in credit quality, or a reduced demand for credit. Adverse changes in the financial performance or condition of our borrowers resulting from market volatility, elevated interest rates, and/or weakened economic conditions could impact the borrowers' abilities to repay outstanding loans, which could in turn impact our financial condition and results of operations negatively.

### The failure or perceived weakness of any of our significant counterparties could expose us to loss.

The financial markets are characterized by extensive interconnections among financial institutions, including banks, broker-dealers, collective investment funds and insurance companies. As a result of these interconnections, we and many of our clients have counterparty exposure to other financial institutions. This counterparty exposure presents risks to us and to our clients because the failure or perceived weakness of any of our counterparties has the potential to expose us to risk of loss. Instability in the financial markets, or in certain countries where these counterparties are domiciled, has resulted historically in some financial institutions becoming less creditworthy. During such periods of instability, we are exposed to increased counterparty risks, both as principal and in our capacity as agent for our clients. Changes in market perception of the financial strength of particular financial institutions can occur rapidly, are often based upon a variety of factors and can be difficult to predict. In addition, the criteria for and manner of governmental support of financial institutions and other economically important sectors remain uncertain. Further, the consolidation of financial services firms and the failures of other financial institutions has in the past increased, and may in the future increase, the concentration of our counterparty risk. These risks are heightened by the fact that our operating model relies on the use of unaffiliated sub-custodians to a greater degree than certain of our competitors that have banking operations in more jurisdictions than we do. We are not able to mitigate all of our and our clients' counterparty credit risk. If a significant individual counterparty defaults on an obligation to us, we could incur financial losses that have a material and adverse effect on our business, financial condition and results of operations.

### **Liquidity Risks**

### If we do not manage our liquidity effectively, our business could suffer.

Liquidity is essential for the operation of our business. Market conditions, unforeseen outflows of funds or other events could have a negative effect on our level or cost of funding, affecting our ongoing ability to accommodate liability maturities and deposit withdrawals, meet contractual obligations, and fund new business transactions at a reasonable cost and in a timely manner. If our access to stable and low-cost sources of funding, such as customer deposits, is reduced, we may need to use alternative funding, which could be more expensive or of limited availability. Further evolution in the regulatory requirements relating to liquidity and risk management also may impact us negatively. Additional regulations may impose more stringent liquidity requirements for large financial institutions, including the Corporation and the Bank. Given the overlap and complex interactions of these regulations with other regulatory changes, the full impact of the adopted and proposed regulations remains uncertain until their full implementation.

In addition, a significant portion of our business involves providing certain services to large, complex clients, which, by their nature, require substantial liquidity. Our failure to manage successfully the liquidity and balance sheet issues attendant to this portion of our business may have a negative impact on our ability to meet client needs and grow.

We also manage investment products that, while not obligations of ours, may be exposed to liquidity risks. These products, such as money market and other short-term investments provide clients a right to the return of cash or assets on limited notice. If clients demand a return of their cash or assets, particularly on limited notice, and these investment products do not have the liquidity to support those demands, we could be forced to sell investment securities held by these investment products at unfavorable prices potentially damaging our reputation with the investment community.

For more information on regulations and other regulatory changes relating to liquidity, see "Supervision and Regulation—Liquidity Standards" in Item 1, "Business." Any substantial, unexpected or prolonged changes in the level or cost of liquidity could affect our business adversely.

# If the Bank is unable to supply the Corporation with funds over time, the Corporation could be unable to meet its various obligations.

The Corporation is a legal entity separate and distinct from the Bank and the Corporation's other subsidiaries. The Corporation relies in large part on dividends paid to it by the Bank to meet its obligations and to pay dividends to stockholders of the Corporation. There are various legal limitations on the extent to which the Bank and the Corporation's other subsidiaries can supply funds to the Corporation by dividend or otherwise. Dividend payments by the Bank to the Corporation in the future will require continued generation of earnings by the Bank and could require regulatory approval under certain circumstances. For more information on dividend restrictions, see "Supervision and Regulation—Payment of Dividends" in Item 1, "Business."

# We may need to raise additional capital in the future, which may not be available to us or may only be available on unfavorable terms.

We may need to raise additional capital to provide sufficient resources to meet our business needs and commitments, to accommodate the transaction and cash management needs of our clients, to maintain our credit ratings in response to regulatory changes, including capital rules, or for other purposes. However, our ability to access the capital markets, if needed, will depend on a number of factors, including the state of the financial markets. Rising interest rates, disruptions in financial markets, negative perceptions of our business or our financial strength, or other factors may impact our ability to raise additional capital, if needed, on terms acceptable to us. For example, in the event of future turmoil in the banking

industry or other idiosyncratic events, there is no guarantee that the U.S. government will invoke the systemic risk exception, create additional liquidity programs, or take any other action to stabilize the banking industry or provide liquidity. Any diminished ability to access short-term funding or capital markets to raise additional capital, if needed, could subject us to liability, restrict our ability to grow, require us to take actions that would affect our earnings negatively or otherwise affect our business and our ability to implement our business plan, capital plan and strategic goals adversely.

# Any downgrades in our credit ratings, or an actual or perceived reduction in our financial strength, could affect our borrowing costs, capital costs and liquidity adversely.

Rating agencies publish credit ratings and outlooks on our creditworthiness and that of our obligations or securities, including long-term debt, short-term borrowings, preferred stock and other securities. Our credit ratings are subject to ongoing review by the rating agencies and thus may change from time to time based on the agencies' evaluation of a number of factors, including our financial strength, performance, prospects and operations as well as factors not under our control, such as rating-agency-specific criteria or frameworks for our industry or certain security types, which are subject to revision from time to time, and conditions affecting the financial services industry generally.

Downgrades in our credit ratings may affect our borrowing costs, our capital costs and our ability to raise capital and, in turn, our liquidity adversely. A failure to maintain an acceptable credit rating also may preclude us from being competitive in certain products. Additionally, our counterparties, as well as our clients, rely on our financial strength and stability and evaluate the risks of doing business with us. If we experience diminished financial strength or stability, actual or perceived, a decline in our stock price or a reduced credit rating, our counterparties may be less willing to enter into transactions, secured or unsecured, with us, our clients may reduce or place limits on the level of services we provide them or seek other service providers, or our prospective clients may select other service providers, all of which may have other adverse effects on our business.

The risk that we may be perceived as less creditworthy relative to other market participants is higher in a market environment in which the consolidation, and in some instances failure, of financial institutions, including major global financial institutions, could result in a smaller number of larger counterparties and competitors. If our counterparties perceive us to be a less viable counterparty, our ability to enter into financial transactions on terms acceptable to us or our clients, on our or our clients' behalf, will be compromised materially. If our clients reduce their deposits with us or select other service providers for all or a portion of the services we provide to them, our revenues will decrease accordingly.

### Regulatory and Legal Risks

### Failure to comply with regulations and/or supervisory expectations can result in penalties and regulatory constraints that restrict our ability to grow or even conduct our business, or that reduce earnings.

Virtually every aspect of our business around the world is regulated, generally by domestic and foreign governmental agencies that have broad supervisory powers and the ability to impose sanctions. These regulations cover a variety of matters, including prohibited activities, required capital levels, resolution planning, human trafficking and modern slavery, and data privacy and security. Some of these requirements are directed specifically at protecting depositors of the Bank, the U.S. DIF and the banking system as a whole, not our stockholders or other security holders. Regulatory violations or the failure to meet formal or informal commitments made to regulators could generate penalties, require corrective actions that increase costs of conducting business, result in limitations on our ability to conduct business, restrict our ability to expand or impact our reputation adversely. Failure to obtain necessary approvals from regulatory agencies, whether formal or based upon supervisory expectations, on a timely basis could affect proposed business opportunities and results of operations adversely. Similarly, changes in laws or failure to comply with new requirements or with future changes in laws or regulations may impact our results of operations and financial condition negatively.

# We are subject to extensive and evolving government regulation and supervision that impacts our operations. Changes by the U.S. and other governments to laws, regulations and policies applicable to the financial services industry may heighten the challenges we face and make regulatory compliance more difficult and costly.

We operate in a highly regulated environment, and are subject to a comprehensive statutory and regulatory regime affecting all aspects of our business and operations, including oversight by governmental agencies both inside and outside the U.S. Various regulatory bodies have demonstrated heightened scrutiny of financial institutions through many regulatory initiatives. These initiatives have increased compliance costs and regulatory risks and may lead to financial and reputational damage in the event of a compliance violation, even if the failure to comply was inadvertent or reflects a difference in interpretation. We have programs in place, including policies, training and various forms of monitoring, designed to ensure compliance with legislative and regulatory requirements. We cannot provide assurance that these programs and policies are or will be adequate to identify and manage internal and external compliance risks. For example, our business may be adversely impacted by actual or alleged misconduct by an employee or other negative outcomes caused by human error. Changes to statutes, regulations or regulatory and supervisory policies or their interpretation or implementation and the continued heightening of regulatory and supervisory requirements could affect us in substantial and unpredictable ways.

Additionally, governments and regulators may take actions that increase intervention in the normal operation of our businesses and the businesses of our competitors in the financial services industry, and these likely would involve additional legislative and regulatory requirements imposed on banks and other financial services companies. Any such actions could increase compliance costs and regulatory risks, lead to financial and reputational damage in the event of a violation, affect our ability to compete successfully, and also may impact the nature and level of competition in the industry in unpredictable ways. The full scope and impact of possible legislative or regulatory changes and the extent of regulatory activity is uncertain and difficult to predict. For example, we are unable to predict what, if any, changes to financial services laws and regulations applicable to the financial services industry may be enacted by the U.S. Congress and what the impact of any such changes will be upon our business, financial condition, and results of operations.

The evolving regulatory and supervisory environment and uncertainty about the timing and scope of future laws, regulations and policies may contribute to decisions we may make to suspend, reduce or withdraw from existing businesses, activities or initiatives, which may result in potential lost revenue or significant restructuring or related costs or exposures. We also face the risk of becoming subject to new or more stringent requirements in connection with the introduction of new regulations or modification of existing regulations, which could require us to hold more capital or liquidity or have other adverse effects on our businesses or profitability. For example, proposed changes to applicable capital and liquidity requirements, such as the Basel III Endgame Proposal and the long-term debt proposal, could result in increased expenses or cost of funding, which could negatively affect our financial results or our ability to pay dividends and engage in share repurchases. For more information concerning our legal and regulatory obligations with respect to Basel III and long-term debt requirements, see "Supervision and Regulation" in Item 1, "Business."

In addition, regulatory responses in connection with severe market downturns or unforeseen stress events may alter or disrupt our planned future strategies and actions. Adverse developments affecting the overall strength and soundness of other financial institutions, the financial services industry as a whole and the general economic climate and the U.S. Treasury market could have a negative impact on perceptions about the strength and soundness of our business even if we are not subject to the same adverse developments. For example, during 2023, the FDIC took control and was appointed receiver of Silicon Valley Bank, Signature Bank, and First Republic Bank. The failure of other banks and financial institutions and the measures taken by governments and regulators in response to these events could adversely impact our business, financial condition and results of operations.

# We are subject to complex and evolving laws, regulations, rules, standards and contractual obligations regarding data privacy and security, which could increase the cost of doing business, compliance risks and potential liability.

We are subject to complex and evolving laws, regulations, rules, standards and contractual obligations governing data privacy and security, which may differ and potentially conflict, in various jurisdictions, and any failure to comply with these laws, regulations, rules, standards and contractual obligations could expose us to liability and/or reputational damage. Regulators globally are introducing the potential for greater monetary fines on institutions that suffer from breaches leading to the loss, misappropriation or unauthorized access, use or disclosure of personal, confidential, proprietary or sensitive information. Most U.S. states, the EU and other non-U.S. jurisdictions also have adopted their own statutes and/or regulations concerning data privacy and security and notification of data breaches. These and other changes in laws or regulations associated with the enhanced protection of personal and other types of information could greatly increase compliance costs, the size of potential fines related to the protection of such information and reporting obligations in the case of cyber-attacks or other information security incidents. Compliance with these laws, regulations, rules and standards may require us to change and continuously update our policies, procedures and technology controls for information security, which could, among other things, make us more vulnerable to operational failures and to monetary penalties for breach of such laws, regulations, rules and standards.

In the U.S., there are numerous federal, state and local data privacy and security laws and regulations governing the collection, sharing, use, retention, disclosure, security, storage, transfer and other processing of personal information. At the federal level, we are subject to, among other laws and regulations, the rules and regulations promulgated under the authority of the Federal Trade Commission and the Gramm-Leach-Bliley Act. Moreover, the U.S. Congress has recently considered, and is currently considering, various proposals for more comprehensive data privacy and security legislation, to which we may be subject if enacted. At the state level, we are subject to laws and regulations such as the CCPA. Numerous other states also have enacted, or are in the process of enacting or considering, comprehensive state-level data privacy and security laws and regulations that share similarities with the CCPA. Moreover, laws in all 50 U.S. states require businesses to provide notice under certain circumstances to consumers whose personal information has been disclosed as a result of a data breach.

At the international level, we are subject to the GDPR and UK GDPR and similar laws are in effect or being considered in other jurisdictions in which we operate across the globe. While the GDPR and the UK GDPR remain substantially similar for the time being, the UK government has announced that it would seek to chart its own path on data protection and reform its relevant laws, including in ways that may differ from the GDPR, to an extent. Legal developments in the EEA and the UK also have created complexity and uncertainty regarding processing and transfers of

personal data from the EEA and the UK to the U.S. and other so-called third countries outside the EEA and the UK that have not been determined by the relevant data protection authorities to provide an adequate level of protection for privacy rights. Importantly, significant monetary fines have been imposed since the introduction of such stringent privacy laws in the EU and the UK and regulatory expectations on governance and accountability in the protection of privacy and data continue to increase.

Further, while we strive to publish and prominently display privacy notices and policies that are accurate, comprehensive, and compliant with applicable laws, regulations, rules and industry standards, we cannot ensure that our privacy policies and other statements regarding our practices will be considered sufficient to protect us from claims, proceedings, liability or adverse publicity relating to data privacy and security, considering the fast-evolving regulatory expectations. Although we endeavor to comply with our privacy policies, we may at times fail to do so or be alleged to have failed to do so. The publication of our privacy policies and other documentation that provide promises and assurances about data privacy and security can subject us to potential government or legal action if they are found to be deceptive, unfair, or misrepresentative of our actual practices. Any concerns about our data privacy and security practices, even if unfounded, could damage our reputation and adversely affect our business.

Any failure or perceived failure by us to comply with our privacy policies, or applicable data privacy and security laws, regulations, rules, standards or contractual obligations, or any compromise of security that results in unauthorized access to, or unauthorized loss, destruction, use, modification, acquisition, disclosure, release or transfer of personal information, may result in requirements to modify or cease certain operations or practices, the expenditure of substantial costs, time and other resources, proceedings or actions against us, legal liability, governmental investigations, enforcement actions, claims, fines, judgments, awards, penalties, sanctions and costly litigation (including class actions). Any of the foregoing could harm our reputation, distract our management and technical personnel, increase our costs of doing business, adversely affect the demand for our products and services, and ultimately result in the imposition of liability, any of which could have a material adverse effect on our business, financial condition and results of operations.

# We may be impacted adversely by claims or litigation, including claims or litigation relating to our fiduciary responsibilities.

Our businesses involve the risk that clients or others may sue us, claiming that we or third parties for whom they say we are responsible have failed to perform under a contract or otherwise failed to carry out a duty perceived to be owed to them. Our trust, custody and investment management businesses are particularly subject to this risk. This risk is heightened when we act as a fiduciary for our clients and may be further heightened during periods when credit, equity or other financial markets are deteriorating in value or are particularly volatile, or when clients or investors are experiencing losses. In addition, regulators, tax authorities and courts have increasingly sought to hold financial institutions liable for the misconduct of their clients where such regulators and courts have determined that the financial institution should have detected that the client was engaged in wrongdoing, even though the financial institution had no direct knowledge of the wrongdoing.

Claims made or actions brought against us, whether founded or unfounded, may result in lawsuits, injunctions, settlements, damages, fines or penalties, which could have a material adverse effect on our financial condition or results of operations or require changes to our business. Even if we defend ourselves successfully, the cost of litigation is often substantial, and public reports regarding claims made against us may cause damage to our reputation among existing and prospective clients or negatively impact the confidence of counterparties, rating agencies and stockholders, consequently affecting our earnings negatively.

### We may be impacted adversely by supervisory and/or regulatory enforcement matters.

In the ordinary course of our business, we are subject to various governmental enforcement inquiries, supervisory examinations, investigations and subpoenas. These may be directed generally to participants in the businesses in which we are involved or may be directed specifically at us. In conjunction with both supervisory and enforcement matters, we may face limits on our ability to conduct or expand our business, be required to implement corrective actions that increase the costs of conducting business, or become subject to civil or criminal penalties or other remedial sanctions, any of which could result in reputational damage or otherwise have an adverse impact on us.

The complexity of the federal and state regulatory, supervisory and enforcement regimes in the U.S., coupled with the global scope of our operations and the increased aggressiveness of the tax and regulatory environment worldwide, also means that a single event may give risk to a large number of overlapping investigations and regulatory proceedings, either by multiple agencies in the U.S. or by multiple regulators and other governmental entities or tax authorities in different jurisdictions. Responding to inquiries, investigations, and proceedings, regardless of the outcome of the matter, is time consuming and expensive and can divert the attention of our senior management from our business. The outcome of such proceedings may be difficult to predict or estimate until late in the proceedings, which may last a number of years.

The number of regulatory and governmental investigations and proceedings, as well as the amount of penalties and fines sought, has remained elevated for many firms in the financial services industry. The Corporation and other financial

institutions have become subject to increased scrutiny, more intense supervision and regulation, and a higher risk of enforcement action, which we expect to continue. Any such heightened enforcement activity or new regulations could have a material adverse effect on our business, financial condition and results of operations.

# We may fail to set aside adequate reserves for, or otherwise underestimate our liability relating to, pending and threatened claims, with a negative effect on our earnings.

We estimate our potential liability for pending and threatened claims and record reserves when appropriate pursuant to generally accepted accounting principles (GAAP). The process is inherently subject to risk, including the risks that a judge or jury could decide a case contrary to our evaluation of the law or the facts or that a court could change or modify existing law on a particular issue important to the case. Our earnings will be adversely affected if our reserves are not adequate.

### The ultimate impact on us of regulatory divergence between the United Kingdom and the European Union remains uncertain.

While regulatory standards remain largely aligned following the UK's withdrawal from the EU, commonly referred to as "Brexit," it is possible that future divergence may occur between the UK and EU; therefore, the final impact remains uncertain. In December 2020, the UK and the EU agreed on a trade and cooperation agreement that entered into force on May 1, 2021. While the trade and cooperation agreement covers the general objectives and framework of the relationship between the UK and the EU, it generally does not address the regulation of financial services. Instead, in March 2021, the UK and the EU agreed upon a framework for voluntary regulatory cooperation and dialogue on financial services issues between the parties in a memorandum of understanding, which was signed on June 27, 2023.

Since the UK's withdrawal from the EU on December 31, 2020, the UK government has embarked on a program of significant regulatory reform. In particular, the recently enacted Financial Services and Markets Act 2023 contains provisions that will eventually repeal all EU rules and regulations relating to financial services that were incorporated into UK law following Brexit. The UK government and the UK financial services regulatory authorities has been consulting on a number of measures that will replace the current EU-based rules and regulations with measures that reflect the particular needs of the UK market and policy objectives of the UK's regulatory authorities. Consequently, over time it is likely that the rules and regulations relating to financial services will diverge, which may result in additional compliance costs for our UK and EU businesses.

# If we fail to comply with legal standards, we could incur liability to our clients or lose clients, which could affect our earnings negatively.

Managing or servicing assets with reasonable prudence in accordance with the terms of governing documents and applicable laws is an important part of our business. Failure to comply with the terms of governing documents and applicable laws, manage adequately the risks or manage appropriately the differing interests often involved in the exercise of fiduciary responsibilities may subject us to liability or cause client dissatisfaction, which may impact negatively our earnings and growth.

### Strategic Risks

### If we are not able to attract, retain and motivate personnel, our business could be negatively affected.

Our success depends, in large part, on our ability to attract new employees, retain and motivate our existing employees, and continue to compensate our employees competitively. Competition for the best employees in most activities in which we engage can be intense, and there can be no assurance that we will be successful in our efforts to recruit and retain necessary personnel. Factors that affect our ability to attract and retain talented and diverse employees include our compensation and benefits programs, our profitability and our reputation for rewarding and promoting qualified employees. Our ability to attract and retain key executives and other employees may be hindered as a result of existing and potential regulations applicable to incentive compensation and other aspects of our compensation programs. These laws and regulations may not apply in the same manner to all financial institutions and other companies, which therefore may subject us to more restrictions than other institutions and companies with which we compete for talent and may also hinder our ability to compete for talent with other industries. In addition, our current or future approach to in-office and remote work arrangements may not meet the needs or expectations of our current or prospective employees, may not be perceived as favorable as compared to the arrangements offered by competitors and may not be conducive to a collaborative working environment, which could adversely affect our ability to attract, retain and motivate employees. The unexpected loss of services of necessary personnel, both in businesses and corporate functions, could have a material adverse impact on our business because of their skills; knowledge of our markets, operations and clients; years of industry experience; and, in some cases, the difficulty of promptly finding qualified replacement personnel. Similarly, the loss of necessary employees, either individually or as a group, could affect our clients' perception of our abilities adversely. A competitive labor market may also have the effect of heightening many of these risks.

### If we do not develop and execute strategic plans successfully, our growth may be impacted negatively.

Our growth depends upon successful, consistent development and execution of our business strategies. A failure to develop and execute these strategies may impact growth negatively. A failure to grow organically or to integrate successfully an acquisition could have an adverse effect on our business. The challenges arising from the integration of an acquired business may include preserving valuable relationships with employees, clients, suppliers and other business partners, delivering enhanced products and services, as well as combining accounting, data processing and internal control systems. To the extent we enter into transactions to acquire complementary businesses and/or technologies, we may not achieve the expected benefits of such transactions, which could result in increased costs, lowered revenues, ineffective deployment of capital, regulatory concerns, exit costs or diminished competitive position or reputation. These risks may be increased if the acquired company operates internationally or in a geographic location where we do not already have significant business operations.

Execution of our business strategies also may require certain regulatory approvals or consents, which may include approvals of the Federal Reserve Board and other domestic and non-U.S. regulatory authorities. These regulatory authorities have the ability to impose conditions on the activities or transactions contemplated by our business strategies which may impact negatively our ability to realize fully the expected benefits of certain opportunities. Further, acquisitions we announce may not be completed, or completed in the time frame anticipated, if we do not receive the required regulatory approvals, if regulatory approvals are significantly delayed or if other closing conditions are not satisfied.

### We are subject to intense competition in all aspects of our businesses, which could have a negative effect on our ability to maintain satisfactory prices and grow our earnings.

We provide a broad range of financial products and services in highly competitive markets. We compete against large, well-capitalized, and geographically diverse companies that are capable of offering a wide array of financial products and services at competitive prices. In certain businesses, such as foreign exchange trading, electronic networks present a competitive challenge. Additionally, technological advances and the growth of internet-based commerce have made it possible for other types of institutions to offer a variety of products and services competitive with certain areas of our business. Many of these nontraditional service providers have fewer regulatory constraints and some have lower cost structures. The same may be said for competitors based in non-U.S. jurisdictions, where legal and regulatory environments may be more favorable than those applicable to the Corporation and the Bank as U.S.-domiciled financial institutions. These competitive pressures may have a negative effect on our earnings and ability to grow. Pricing pressures, as a result of the willingness of competitors to offer comparable or improved products or services at a lower price, also may result in a reduction in the price we can charge for our products and services, which could have, and in some cases has had, a negative effect on our ability to maintain or increase our profitability.

### Damage to our reputation could have a direct and negative effect on our ability to compete, grow and generate revenue.

Our ability to compete effectively, to attract and retain clients and employees, and to grow our business is dependent on maintaining our reputation. Damage to our reputation can therefore cause significant harm to our business and prospects, and can arise from various sources, including, among others, the failure or perceived failure to meet or appropriately address client expectations or fiduciary or other obligations; operational failures; legal and regulatory requirements; potential conflicts of interest; data privacy and security; social and sustainability concerns related to our business activities; or any other of the risks discussed in this Item 1A. Additionally, the actual or alleged actions of our affiliates, vendors or other third parties with which we do business, the actual or alleged actions or statements of our employees or adverse publicity could negatively impact our reputation and significantly harm our business prospects. Damage to our reputation for delivery of a high level of service could undermine the confidence of clients and prospects in our ability to serve them and accordingly affect our earnings negatively. Damage to our reputation also could affect the confidence of rating agencies, regulators, stockholders and other parties in a wide range of transactions that are important to our business and the performance of our common stock. Failure to maintain our reputation ultimately could have an adverse effect on our ability to manage our balance sheet or grow our business. Actions by the financial services industry generally or by other members of or individuals in the financial services industry also could impact our reputation negatively or lead to a general loss of confidence in, or impact market perception of, financial institutions that could negatively affect us.

Our reputation may be significantly damaged by adverse publicity or negative information regarding the Corporation and the Bank, whether true or not, that may be published or broadcast by the media or posted on social media, non-mainstream news services or other parts of the internet. The proliferation of social media channels utilized by us and third parties, as well as the personal use of social media by our employees and others, may increase the risk of negative publicity, including through the rapid dissemination of inaccurate, misleading or false information, which could harm our reputation or have other negative consequences. Furthermore, ESG-related issues have been the subject of increased focus by regulators and stakeholders, including outside the U.S., and particularly in Europe. Any inability to meet applicable requirements or expectations, including those from conflicting U.S. and non-U.S. global expectations, may adversely

impact our reputation. Additionally, various stakeholders have divergent views on ESG-related matters, including in the countries in which we operate and invest, as well as states and localities where we serve public sector clients. In the case of proxy voting, there is the inherent risk of misalignment between the proxy votes we cast on behalf of clients and all of our clients' values and preferences. This divergence increases the risk that any action or lack thereof by us on such matters will be perceived negatively by some stakeholders and could adversely impact our reputation and business.

### We need to invest in innovation constantly, and the inability or failure to do so may affect our businesses and earnings negatively.

Our success in the competitive environment in which we operate requires consistent investment of capital and human resources in innovation, particularly in light of the current "FinTech" environment, in which the financial services industry is undergoing rapid technological changes and financial institutions are investing significantly in evaluating new technologies, such as artificial intelligence, machine learning, blockchain and other distributed ledger technologies, and developing potentially industry-changing new products, services and industry standards. Our investment is directed at generating new products and services, and adapting existing products and services to the evolving standards and demands of the marketplace. Among other things, investing in innovation helps us maintain a mix of products and services that keeps pace with our competitors and achieve acceptable margins. Our investment also focuses on enhancing the delivery of our products and services in order to compete successfully for new clients or gain additional business from existing clients. Effectively identifying gaps or weaknesses in our product offerings is important to our success. Failure to keep pace with our competition in any of these areas could affect our business opportunities, growth and earnings adversely. There are substantial risks and uncertainties associated with innovation efforts, including an increased risk that new and emerging technologies may expose us to increased data privacy and security and other information technology threats. We must invest significant time and resources in developing and marketing new products and services, and expected timetables for the introduction and development of new products or services may not be achieved and price and profitability targets may not be met. Further, our revenues and costs may fluctuate because new products and services generally require start-up costs while corresponding revenues take time to develop or may not develop at all.

# Failure to understand or appreciate fully the risks associated with development or delivery of new product and service offerings may affect our businesses and earnings negatively.

The success of our innovation efforts depends, in part, on the successful implementation of new product and service initiatives. Not only must we keep pace with competitors in the development of these new offerings, but we must accurately price them (as well as existing products) on a risk-adjusted basis and deliver them to clients effectively. Our identification of risks arising from new products and services, both in their design and implementation, and effective responses to those identified risks, including pricing, is key to the success of our efforts at innovation and investment in new product and service offerings.

### Our success with large, complex clients requires an understanding of the market and legal, regulatory and accounting standards in various jurisdictions.

A significant portion of our business involves providing certain services to large, complex clients which requires an understanding of the market and legal, regulatory and accounting standards in various jurisdictions. Any failure to understand, address or comply with those standards appropriately could affect our growth prospects or affect our reputation negatively. We identify and manage risk through our business strategies and plans and our risk management practices and controls. If we fail to identify and manage significant risks successfully, we could incur financial loss, suffer damage to our reputation that could restrict our ability to grow or conduct business profitably, or become subject to regulatory penalties or constraints that could limit some of our activities or make them significantly more expensive. In addition, our businesses and the markets in which we operate are continuously evolving. We may fail to understand fully the implications of changes in legal or regulatory requirements, our businesses or the financial markets or fail to enhance our risk framework to address those changes in a timely fashion. If our risk framework is ineffective, either because it fails to keep pace with changes in the financial markets, legal and regulatory requirements, our businesses, our counterparties, clients or service providers or for other reasons, we could incur losses, suffer reputational damage or find ourselves out of compliance with applicable regulatory or contractual mandates or expectations. These risks are magnified as client requirements become more complex and as our increasingly global business requires end-to-end management of operational and other processes across multiple time zones and many inter-related products and services.

### We may take actions to maintain client satisfaction that result in losses or reduced earnings.

We may take action or incur expenses in order to maintain client satisfaction or preserve the usefulness of investments or investment vehicles we manage in light of changes in security ratings, liquidity or valuation issues or other developments, even though we are not required to do so by law or the terms of governing instruments. The risk that we will decide to take actions to maintain client satisfaction that result in losses or reduced earnings is greater in periods when credit or equity markets are deteriorating in value or are particularly volatile and liquidity in markets is disrupted.

### Our operations, businesses and clients could be materially adversely affected by the effects of climate change or concerns related thereto.

Risks related to climate change may impact our business, financial condition, and results of operations adversely. The physical risks of climate change include rising average global temperatures, rising sea levels, and an increase in the frequency and severity of extreme weather events and natural disasters. Such developments could disrupt our operations and resilience capabilities, those of our clients, or third parties on which we rely. Further, the consequences of climate change could negatively impact our clients' ability to pay outstanding loans, reduce the value of collateral, or result in insurance shortfalls.

Climate change could also result in transition risk arising from changes in policy, regulations, technology, business practices or market preferences toward a lower-carbon economy which could adversely impact us or our clients. These impacts could result in increased operational or compliance costs, higher energy expenses, additional taxes, and the devaluation of assets.

Our reputation and business prospects may also be damaged if we do not, or are perceived not to, effectively prepare for the potential business and operational opportunities and risks associated with climate change, including through the development and marketing of effective and competitive new products and services designed to address our clients' climate risk-related needs. We also face regulatory and liability risk associated with greenwashing claims, a failure to execute on our public climate-related commitments, or by association with individuals, entities, industries or products that may be inconsistent with our stated positions on climate change issues. At the same time, certain financial institutions have also been subject to significant scrutiny by regulatory agencies and government officials and other criticism and negative publicity as a result of their decisions to reduce their involvement in certain industries or projects perceived to be associated with climate change. If we do not identify, quantify, and mitigate such risks successfully, we may experience financial losses, litigation, reputational harm, and losses of investor and stakeholder confidence.

Even as regulators begin to mandate additional disclosure of climate-related information by companies across sectors, methodologies and data used to conduct more robust climate-related risk analyses are still in development. Third-party exposures, emissions, climate-related risks, and other data are limited in availability and variable in quality. Modeling capabilities across the industry to analyze climate-related risks and interconnections are improving but remain imperfect. These legislative and regulatory uncertainties along with inconsistencies and conflicts of policy across jurisdictions, and changes regarding climate-related risk management and disclosures are likely to result in higher regulatory, compliance, credit, reputational and other risks and costs.

#### Other Risks

# The systems and models we employ to analyze, monitor and mitigate risks, as well as for other business purposes, are inherently limited, may not be effective in all cases and, in any case, cannot eliminate all risks that we face.

We use various systems and models in analyzing and monitoring several risk categories, as well as for other business purposes. While we assess and improve these systems and models on an ongoing basis, there can be no assurance that they, along with other related controls, will effectively mitigate risk under all circumstances, or that they will adequately mitigate any risk or loss to us. As with any systems and models, there are inherent limitations because they involve techniques and judgments that cannot anticipate every economic and financial outcome in the markets in which we operate, nor can they anticipate the specifics and timing of such outcomes. Further, these systems and models may fail to quantify accurately the magnitude of the risks we face or they may not be effective against all types of risk, including risks that are unidentified or unanticipated. Our measurement methodologies rely on many assumptions and historical analyses and correlations. These assumptions may be incorrect, and the historical correlations on which we rely may not continue to be relevant. Models based on historical data sets might not be accurate predicators of future outcomes and their ability to appropriately predict future outcomes may degrade over time due to limited historical patterns, extreme or unanticipated market movements or customer behavior and liquidity, especially during severe market downturns or stress events (e.g., geopolitical or pandemic events). Consequently, the measurements that we make may not adequately capture or express the true risk profiles of our businesses or provide accurate data for other business purposes, each of which ultimately could have a negative impact on our business, financial condition and results of operations. Errors in the underlying model or model assumptions, or inadequate model assumptions, could result in unanticipated and adverse consequences, including material loss or noncompliance with regulatory requirements or expectations.

### Changes in tax laws and interpretations and challenges to our tax positions may affect our earnings negatively.

Both U.S. and non-U.S. governments and tax authorities, including states and municipalities, from time to time issue new, or modify existing, tax laws and regulations. These authorities may also issue new, or modify existing, interpretations of those laws and regulations. These new laws, regulations or interpretations, and our actions taken in response to, or reliance upon, such changes in the tax laws may impact our tax position in a manner that affects our earnings negatively.

In the course of our business, we are sometimes subject to challenges from U.S. and non-U.S. tax authorities, including states and municipalities, regarding the amount of taxes due. These challenges may result in adjustments to the timing or amount of taxable income, deductions, tax credits, or the allocation of income among tax jurisdictions, all of which may require a greater provision for taxes or otherwise affect earnings negatively.

### Changes in accounting standards may be difficult to predict and could have a material impact on our consolidated financial statements.

New accounting standards, changes to existing accounting standards, or changes in the interpretation of existing accounting standards by the Financial Accounting Standards Board, the SEC or bank regulatory agencies, or otherwise reflected in GAAP, potentially could have a material impact on our financial condition and results of operations. These changes are difficult to predict and in some cases we could be required to apply a new or revised standard retroactively, resulting in the revised treatment of certain transactions or activities, or even the restatement of consolidated financial statements for prior periods.

# Our ability to return capital to stockholders is subject to the discretion of our Board of Directors and may be limited by U.S. banking laws and regulations, applicable provisions of Delaware law, or our failure to pay full and timely dividends on our preferred stock and the terms of our outstanding debt.

Holders of our common stock are entitled to receive only such dividends and other distributions of capital as our Board of Directors may declare out of funds legally available for such payments under Delaware law. Although we have declared cash dividends on shares of our common stock historically, we are not required to do so. In addition to the approval of our Board of Directors, our ability to take certain actions, including our ability to pay dividends, repurchase stock, and make other capital distributions, is dependent upon, among other things, their payment being made in accordance with the capital plan rules and capital adequacy standards of the Federal Reserve Board.

A significant source of funds for the Corporation is dividends from the Bank. As a result, our ability to pay dividends on the Corporation's common stock will depend in large part on the ability of the Bank to pay dividends to the Corporation. There are various legal limitations on the extent to which the Bank and the Corporation's other subsidiaries can supply funds to the Corporation by dividend or otherwise. Dividend payments by the Bank to the Corporation in the future will require continued generation of earnings by the Bank and could require regulatory approval under certain circumstances. If the Bank is unable to pay dividends to the Corporation in the future, our ability to pay dividends on the Corporation's common stock would be affected adversely.

Our ability to declare or pay dividends on, or purchase, redeem or otherwise acquire, shares of our common stock or any of our shares that rank junior to our preferred stock as to the payment of dividends and/or the distribution of any assets on any liquidation, dissolution or winding-up of the Corporation also generally will be prohibited in the event that we do not declare and pay in full dividends on our Series D Non-Cumulative Perpetual Preferred Stock (Series D Preferred Stock) and Series E Non-Cumulative Perpetual Preferred Stock (Series E Preferred Stock). Further, in the future if we default on certain of our outstanding debt we will be prohibited from making dividend payments on our common stock until such payments have been brought current.

Any reduction or elimination of our common stock dividend, or even our failure to maintain the common stock dividend level in a manner comparable to our competitors, likely would have a negative effect on the market price of our common stock. For more information on dividend restrictions, see "Supervision and Regulation—Payment of Dividends" and "Supervision and Regulation—Capital Planning and Stress Testing" in Item 1, "Business."

Additionally, on October 19, 2021, we announced that our Board authorized a share repurchase program to repurchase up to 25.0 million shares of the Corporation's outstanding common stock. The Corporation retains the ability to repurchase when circumstances warrant and applicable regulation permits. The Inflation Reduction Act of 2022, imposes a 1% excise tax on the fair market value of stock repurchases after December 31, 2022. There have been recent proposals to significantly increase this excise tax rate. Any such material increases may impact our future strategies relating to the return of capital to our shareholders, including the size of, or execution against, current or future repurchase programs related to shares of our common stock.

### ITEM 1B – UNRESOLVED STAFF COMMENTS

None.

### ITEM 1C - CYBERSECURITY

Northern Trust understands the importance of managing cybersecurity risk to ensure the safety and security of our data and systems. The Business Risk Committee of the Board of Directors (Business Risk Committee), which reports regularly to the Board, oversees management's actions to identify, assess, mitigate and remediate material issues related to cybersecurity and technology risk as part of our enterprise risk management program and processes. The Cybersecurity Risk Oversight Subcommittee, chaired by the former chief information officer and chief transformation officer of a Fortune 50 company, assists the Business Risk Committee in discharging its oversight duties with respect to cybersecurity risk and meets on a regular basis to provide for an even deeper focus on, and governance framework around, cybersecurity risks inherent in the Corporation's business. The Business Risk Committee, Cybersecurity Risk Oversight Subcommittee, and the Board are regularly briefed on the organization's cybersecurity posture by senior management, including the Chief Executive Officer, Chief Information Officer (CIO), Chief Risk Officer, Head of Non-Financial Risk and Chief Information Risk Officer (CIRO), and Chief Information Security Officer (CISO). The CISO, a Certified Information Systems Security Professional (CISSP) with nearly 30 years of relevant experience, reports to the CIO and is responsible for identifying, managing, and, if necessary, remediating cybersecurity risk to ensure the protection of our data, network, and systems. The primary management-level committees responsible for assessing and managing cybersecurity risk are the Information Technology Oversight Committee, chaired by the CIO, who has over 20 years of experience in technology leadership roles, and the Information Technology Risk Committee, chaired by the CIRO, who has over 20 years of cybersecurity and risk management experience.

Effective management of risks related to the confidentiality, integrity, and availability of information is crucial in an environment of increasing cybersecurity threats and requires a structured approach to establish and communicate expectations and required practices. Northern Trust's cybersecurity and technology risk management program provides the overall structure for managing the respective risks in a sustainable manner supported by an organizational structure that reflects support from executive management and includes risk committees comprised of members from across the business. The program is supported by the Cyber and Technology Risk Management Policy and Framework approved by the Business Risk Committee. The Cyber and Technology Risk Management Policy and Framework are based on the National Institute of Standards and Technology (NIST) Cybersecurity Framework and provide a comprehensive overview of cybersecurity and technology risk management governance activities pertaining to the confidentiality of information, integrity of systems, data and processes, and the availability of business functions that may be adversely impacted. These governance processes, internal controls, and risk management practices, which are part of our enterprise risk management program and processes, are designed to keep risk at levels appropriate to Northern Trust's overall risk appetite and the inherent risk in the markets in which Northern Trust operates. Northern Trust employees are responsible for promoting cybersecurity as well as adhering to applicable policies and standards to safeguard data and business systems. In cases where Northern Trust relies on vendors to perform services, controls are routinely reviewed for alignment with industry standards and their ability to protect information. Any findings identified are remediated following a risk-based approach.

In addition to the cybersecurity controls managed and monitored within the organization, Northern Trust uses external third-party security teams on a regular basis to assess effectiveness of our cybersecurity program and controls. These teams perform program maturity assessments, penetration tests, security assessments, and reviews of Northern Trust's vulnerability to cyber-attacks. Northern Trust also operates a global security operations center for threat identification and response. This center aggregates security threat information from systems and platforms across the business and alerts the organization in accordance with its documented Cybersecurity Incident Response Plan.

The Cybersecurity Incident Response Plan was developed to respond to cybersecurity incidents. A cybersecurity incident can include, but is not limited to, disruptions of service, denials-of-service, compromises of information systems, data exfiltration or data corruption. The plan provides a streamlined approach that can be invoked rapidly to address matters that raise enterprise concern and to communicate impact, actions, and status to senior management, including the CISO, CIRO, and appropriate stakeholders. The plan design includes enterprise-level response plans, including escalation to appropriate Board-level governance committees, and is reviewed, tested, and updated regularly.

Northern Trust's disclosure procedures and controls also address cybersecurity incidents and include elements to ensure an analysis of potential disclosure obligations arising from any such incidents. Northern Trust maintains compliance programs to address the applicability of restrictions on securities trading while in possession of material, nonpublic information, including instances in which such information may relate to cybersecurity incidents.

Northern Trust also maintains a comprehensive Information and Cyber Security Training and Awareness practice providing baseline and targeted education and awareness for employees and contractors. This program includes at least one required annual online training class for all employees and contractors, supplemental refresher training throughout the year, targeted training based on roles and risk levels, multiple simulated phishing and vishing attacks with associated training, the distribution of regular cybersecurity awareness materials, and the designation of individuals as Information Security and Privacy champions within the businesses.

To date, Northern Trust has not identified any cybersecurity threats or incidents that have materially affected or are reasonably likely to materially affect our business strategy, results of operations, or financial condition. However, despite our efforts, we cannot eliminate all risks from cybersecurity threats or incidents, or provide assurances that we have not experienced an undetected cybersecurity threat or incident. For more information about these risks, see, "Breaches of our security measures, including, but not limited to, those resulting from cyber-attacks or other information security incidents, may result in losses," in Item 1A, "Risk Factors."

### **ITEM 2 – PROPERTIES**

The executive offices of the Corporation and the Bank are located at 50 South La Salle Street in Chicago. This Bank-owned building is occupied by various divisions of Northern Trust's businesses. Adjacent to this building is one office building in which the Bank leases space principally for corporate support functions. Financial services are provided by the Bank and other subsidiaries of the Corporation through a network of offices in 24 U.S. states and Washington, D.C., and across 22 locations in Canada, Europe, the Middle East and the Asia-Pacific region. The majority of those offices are leased. The Bank's other primary U.S. operations are located in five facilities: a leased facility at 333 South Wabash Avenue in Chicago; a leased facility in Tempe, Arizona; and one leased and two Bank-owned supplementary operations/data center buildings located in the western suburbs of Chicago. A majority of the Bank's London-based staff is located at a leased facility at Canary Wharf in London. Additional support and operations activity originates from four facilities in India, one facility in Ireland, and one facility in the Philippines, all of which are leased. The Bank and the Corporation's other subsidiaries operate from various other facilities in North America, Europe, the Asia-Pacific region, and the Middle East, most of which are leased.

The Corporation believes that its owned and leased facilities are suitable and adequate for its business needs. The Corporation continues to evaluate its owned and leased facilities and may determine from time to time that certain of its facilities are no longer necessary for its operations. There is no assurance that the Corporation will be able to dispose of any excess facilities or that it will not incur costs in connection with such dispositions, which could be material to its operating results in a given period.

For additional information relating to properties and lease commitments, refer to Note 8, "Buildings and Equipment" and Note 9, "Lease Commitments," included under Item 8, "Financial Statements and Supplementary Data," and which information is incorporated herein by reference.

### ITEM 3 – LEGAL PROCEEDINGS

The information presented under the caption "Legal Proceedings" in Note 24, "Commitments and Contingent Liabilities," included under Item 8, "Financial Statements and Supplementary Data," is incorporated herein by reference.

### ITEM 4 – MINE SAFETY DISCLOSURES

Not applicable.

### SUPPLEMENTAL ITEM – INFORMATION ABOUT OUR EXECUTIVE OFFICERS

The following sets forth certain information with regard to each executive officer of the Corporation.

- **Michael G. O'Grady** Mr. O'Grady, age 58, joined Northern Trust in 2011 and has served as Chairman of the Board since 2019, as Chief Executive Officer since 2018 and as President since 2017. Prior to that, Mr. O'Grady served as Executive Vice President and President of Corporate & Institutional Services from 2014 to 2016 and as Chief Financial Officer from 2011 to 2014. Before joining Northern Trust, Mr. O'Grady served as a Managing Director in Bank of America Merrill Lynch's Investment Banking Group.
- **Peter B. Cherecwich** Mr. Cherecwich, age 59, joined Northern Trust in 2007 and has served as Executive Vice President and President of Asset Servicing since 2017. Prior to that, Mr. Cherecwich served as Executive Vice President and President of Global Fund Services from 2010 to 2017 and as Chief Operating Officer of Corporate & Institutional Services from 2008 to 2014. From 2007 to 2008, he served as Head of Institutional Strategy & Product Development. Before joining Northern Trust, Mr. Cherecwich served in several executive and operational roles at State Street Corporation.
- **Daniel E. Gamba** Mr. Gamba, age 56, joined Northern Trust as Executive Vice President and President of Asset Management in April 2023. Before joining Northern Trust, Mr. Gamba spent over two decades at Blackrock, Inc., where he served as Co-Head of Fundamental Equities from 2020 to February 2023, as Global Head of Active Equity Product Strategy from 2016 to 2020, and as Head of Americas Institutional iShares Business and Co-Head iShares U.S. from 2011 to 2016. Prior to that, Mr. Gamba served in various executive roles at Blackrock, Inc.
- **Steven L. Fradkin** Mr. Fradkin, age 62, joined Northern Trust in 1985 and has served as Executive Vice President and President of Wealth Management since 2014. Prior to that, Mr. Fradkin served as President of Corporate & Institutional Services from 2009 to 2014. From 2004 to 2009, he served as Chief Financial Officer.
- **Mark C. Gossett** Mr. Gossett, age 62, joined Northern Trust in 1983 and has served as Executive Vice President and Chief Risk Officer since 2020. Prior to that, Mr. Gossett served as Chief Credit Officer and Head of Market and Liquidity Risk from 2014 to 2020 and as Co-Head of Global Foreign Exchange from 2012 to 2014. Mr. Gossett also previously served as the Chief Risk Officer of Asset Management from 2009 to 2012 and as the Chief Operating Officer of Asset Management from 2005 to 2009.
- **Jane B. Karpinski** Ms. Karpinski, age 61, joined Northern Trust in 2006 and has served as Executive Vice President since 2016 and as Global Head of Regulatory Affairs since December 2023. Ms. Karpinski previously served as Chief Audit Executive from 2017 to December 2023, and as Controller from 2013 to 2017. Prior to that, she served as International Chief Financial Officer from 2012 to 2013, and as Chief Financial Officer for Europe, Middle East and Africa from 2007 to 2012.
- **John P. Landers** Mr. Landers, age 51, joined Northern Trust in 2003 and has served as a Senior Vice President and as Controller since December 2023. Mr. Landers previously served as Chief Productivity Officer from January 2023 to December 2023 and as Chief Financial Officer of Asset Servicing from September 2015 to January 2023.
- **Susan C. Levy** Ms. Levy, age 66, joined Northern Trust in 2014 and has served as Executive Vice President and General Counsel since that time. Ms. Levy also previously served as Corporate Secretary from 2018 to 2021. Before joining Northern Trust, Ms. Levy served as Managing Partner of the law firm Jenner & Block from 2008 to 2014, where she was a partner since 1990.
- **Teresa A. Parker** Ms. Parker, age 63, joined Northern Trust in 1982 and has served as Executive Vice President and President of Europe, Middle East and Africa since 2017. Prior to that, Ms. Parker served as Chief Operating Officer of Corporate & Institutional Services from 2014 to 2017. From 2009 to 2014, she served as Executive Vice President, Corporate & Institutional Services for the Asia-Pacific region.
- **Thomas A. South** Mr. South, age 54, joined Northern Trust in 1999 and has served as Executive Vice President and Chief Information Officer since 2018. Prior to that, Mr. South served as Chief Business Architect from 2014 to 2018 and as Chief Operating Officer of Operations & Technology from 2013 to 2014.
- **Alexandria Taylor** Ms. Taylor, age 41, joined Northern Trust as Executive Vice President and Chief Human Resources Officer in 2022. Prior to joining Northern Trust, Ms. Taylor spent nearly two decades at Bank of America based in New York City where she was the head of Human Resources for corporate, institutional and wealth management businesses. She also oversaw the team responsible for Global Human Resources regulatory relations. Prior to that, Ms. Taylor held positions of increasing responsibility and complexity at Bank of America.

**Jason J. Tyler** - Mr. Tyler, age 52, joined Northern Trust in 2011 and has served as Executive Vice President and Chief Financial Officer since 2020. Prior to that, Mr. Tyler served as Chief Financial Officer of Wealth Management from 2018 to 2019, as Global Head of Asset Management's Institutional Group from 2014 to 2018, and as Global Head of Strategy from 2011 to 2014. Before joining Northern Trust, Mr. Tyler served in certain executive and operational roles at Ariel Investments and Bank One/American National Bank.

All officers are appointed annually by the Board of Directors. Officers continue to hold office until their successors are duly elected or until their death, resignation or removal by the Board.

### PART II

# ITEM 5 – MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is listed on The NASDAQ Stock Market LLC under the symbol "NTRS." There were 1,474 stockholders of record as of January 31, 2024. The following table shows certain information relating to the Corporation's purchases of common stock for the three months ended December 31, 2023.

TABLE 3: REPURCHASES OF COMMON STOCK IN THE FOURTH QUARTER OF 2023

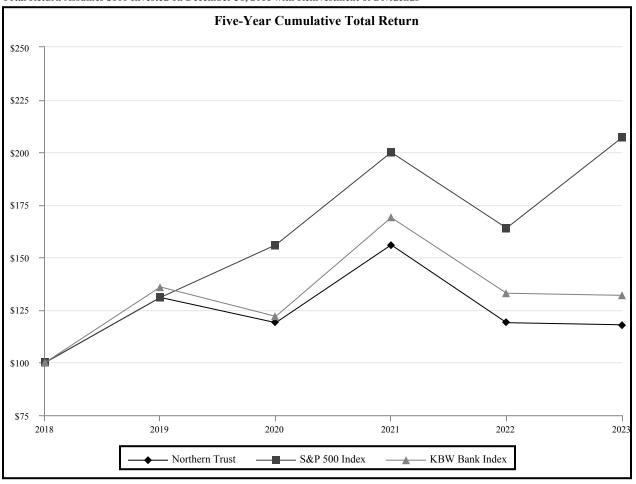
			TOTAL NUMBER OF SHARES	MAXIMUM NUMBER OF
			PURCHASED AS	SHARES THAT
	TOTAL NUMBER		PART OF A	MAY YET BE
	OF SHARES	AVERAGE PRICE	PUBLICLY	PURCHASED
PERIOD	PURCHASED	PAID PER SHARE	ANNOUNCED PLAN	UNDER THE PLAN
October 1 - 31, 2023	316,100	\$ 64.51	316,100	22,613,252
November 1 - 30, 2023	1,010,300	74.21	1,010,300	21,602,952
December 1 - 31, 2023	609,500	80.68	609,500	20,993,452
Total (Fourth Quarter)	1,935,900	\$ 74.66	1,935,900	20,993,452

On October 19, 2021, the Corporation announced a share repurchase program under which the Corporation's Board of Directors authorized the Corporation to repurchase up to 25.0 million shares of the Corporation's common stock. The repurchase authorization approved by the Board of Directors has no expiration date, thus the Corporation retains the ability to repurchase when circumstances warrant and applicable regulation permits. For more information, please refer to Note 13, "Stockholders' Equity," provided in Item 8, "Financial Statements and Supplementary Data."

#### COMPARISON OF FIVE-YEAR CUMULATIVE TOTAL RETURN

The following graph compares the cumulative total stockholder return on the Corporation's common stock to the cumulative total return of the S&P 500 Index and the KBW Bank Index for the five fiscal years ended December 31, 2023. The cumulative total stockholder return assumes the investment of \$100 in the Corporation's common stock and in each index on December 31, 2018 and assumes reinvestment of dividends. The KBW Bank Index is a modified-capitalization-weighted index made up of 24 of the largest banking companies in the United States. The Corporation is included in the S&P 500 Index and the KBW Bank Index.

Total Return Assumes \$100 Invested on December 31, 2018 with Reinvestment of Dividends



	DECEMBER 31,							
	2018	2019	2020	2021	2022	2023		
Northern Trust	\$ 100 \$	131 \$	119 \$	156 \$	119 \$	118		
S&P 500 Index	100	131	156	200	164	207		
KBW Bank Index	100	136	122	169	133	132		

ITEM 6 – [RESERVED]

# ITEM 7 – MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF **OPERATIONS**

The following is management's discussion and analysis of the financial condition and results of operations (MD&A) of Northern Trust Corporation (Corporation) for the year ended December 31, 2023. The following should be read in conjunction with the consolidated financial statements and related footnotes included in this report. Investors also should read the section entitled "Forward-Looking Statements."

# **BUSINESS OVERVIEW**

The Corporation is a leading provider of wealth management, asset servicing, asset management and banking solutions to corporations, institutions, families and individuals. The Corporation focuses on managing and servicing client assets through its two client-focused reporting segments: Asset Servicing and Wealth Management. Asset management and related services are provided to Asset Servicing and Wealth Management clients primarily by the Asset Management business.

The Corporation conducts business through various U.S. and non-U.S. subsidiaries, including The Northern Trust Company (the Bank). The Corporation was formed as a holding company for the Bank in 1971. The Corporation has a global presence with offices in 24 U.S. states and Washington, D.C., and across 22 locations in Canada, Europe, the Middle East and the Asia-Pacific region. Except where the context requires otherwise, the terms "Northern Trust," "we," "us," "our," "its," or similar terms refers to the Corporation and its subsidiaries on a consolidated basis.

#### FINANCIAL OVERVIEW

#### **TABLE 4: FINANCIAL HIGHLIGHTS**

	FOR THE YEAR ENDED DECEMBER 31,							
(\$ In Millions)	2023		2022		2021			
Noninterest Income	\$ 4,791.5	\$	4,874.0	\$	5,081.8			
Net Interest Income	1,982.0		1,887.2		1,382.7			
Total Revenue	\$ 6,773.5	\$	6,761.2	\$	6,464.5			
Provision for Credit Losses	24.5		12.0		(81.5)			
Noninterest Expense	5,284.2		4,982.9		4,535.9			
Income before Income Taxes	\$ 1,464.8	\$	1,766.3	\$	2,010.1			
Provision for Income Taxes	357.5		430.3		464.8			
Net Income	\$ 1,107.3	\$	1,336.0	\$	1,545.3			
Preferred Stock Dividends	41.8		41.8		41.8			
Net Income Applicable to Common Stock	\$ 1,065.5	\$	1,294.2	\$	1,503.5			
PER COMMON SHARE								
Net Income – Basic	\$ 5.09	\$	6.16	\$	7.16			
– Diluted	5.08		6.14		7.14			
Cash Dividends Declared Per Common Share	3.00		2.90		2.80			
Book Value – End of Period (EOP)	53.69		49.78		53.58			
Market Price – EOP	84.38		88.49		119.61			
SELECTED RATIOS AND METRICS								
Return on Average Common Equity	10.0 %	6	12.7 %	<b>6</b>	13.9 %			
Return on Average Assets	0.78		0.88		0.99			
Dividend Payout Ratio	59.1		47.2		39.2			
Average Stockholders' Equity to Average Assets	8.1		7.3		7.5			

Net Income decreased \$228.7 million, or 17%, to \$1.11 billion in 2023 from \$1.34 billion in 2022. Earnings per diluted common share was \$5.08 in 2023 compared to \$6.14 in 2022. Return on average common equity decreased to 10.0% in 2023 from 12.7% in 2022. Trust, Investment and Other Servicing Fees decreased 2% in 2023, as compared to a 2% increase in 2022.

Revenue increased \$12.3 million to \$6.77 billion in 2023 from \$6.76 billion in the prior year, primarily driven by an increase in Net Interest Income of 5%, partially offset by a decrease in Foreign Exchange Trading Income of 29%.

Client AUC/A increased 13% from \$13.60 trillion as of December 31, 2022 to \$15.40 trillion as of December 31, 2023, primarily reflecting favorable markets. Client assets under custody, a component of AUC/A, increased 12% from \$10.60 trillion as of December 31, 2022 to \$11.92 trillion as of December 31, 2023. Client assets under custody included \$8.01 trillion of global custody assets as of December 31, 2023, which increased 16% from \$6.91 trillion as of December 31, 2022. Client AUM increased 15% to \$1.43 trillion as of December 31, 2023 from \$1.25 trillion as of December 31, 2022. The increase primarily reflected favorable markets, net inflows, and favorable currency translation.

The Provision for Credit Losses in 2023 was \$24.5 million as compared to a Provision for Credit Losses of \$12.0 million in 2022. For additional information, please refer to Provision for Credit Losses within the "Consolidated Results of Operations" section.

Noninterest Expense of \$5.28 billion in 2023 increased \$301.3 million, or 6%, from \$4.98 billion in 2022, primarily reflecting increased Other Operating Expense, Equipment and Software, and Compensation. Please refer to Note 19, "Other Operating Expense" included under Item 8, "Financial Statements and Supplementary Data," for additional details related to the \$84.6 million FDIC special assessment.

The Provision for Income Taxes in 2023 totaled \$357.5 million, representing an effective tax rate of 24.4%. The Provision for Income Taxes in 2022 totaled \$430.3 million, representing an effective tax rate of 24.4%.

Northern Trust continued to maintain a strong capital position during 2023, with all capital ratios exceeding those required for classification as "well-capitalized" under federal bank regulatory capital requirements. For additional information, please refer to the "Capital Management" section.

#### CONSOLIDATED RESULTS OF OPERATIONS

The following information summarizes our consolidated results of operations for 2023 compared to 2022. For a discussion related to the consolidated results of operations for 2022 compared to 2021, refer to Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our Annual Report on Form 10-K for the year ended December 31, 2022 (2022 Form 10-K), which was filed with the United States Securities and Exchange Commission on February 28, 2023.

#### Revenue

Northern Trust generates the majority of its revenue from Noninterest Income that primarily consists of Trust, Investment and Other Servicing Fees. Net Interest Income comprises the remainder of revenue and consists of Interest Income generated by earning assets, net of Interest Expense on deposits and borrowed funds.

Revenue in 2023 of \$6.77 billion increased \$12.3 million from \$6.76 billion in 2022. Noninterest Income represented 71% and 72% of total revenue in 2023 and 2022, respectively, and totaled \$4.79 billion in 2023, which decreased \$82.5 million, or 2%, from \$4.87 billion in 2022.

Noninterest Income in 2023 decreased primarily due to lower Foreign Exchange Trading Income and lower Trust, Investment and Other Servicing Fees, partially offset by lower investment securities losses compared to the prior year and higher Other Operating Income. Investment Security Gains (Losses), net reflected \$169.5 million of losses in 2023 as compared to \$214.0 million of losses in 2022. Both losses in Investment Security Gains (Losses), net in 2023 and 2022 were due to a repositioning of the available for sale debt securities portfolio. Other Operating Income of \$228.7 million in 2023 increased \$37.4 million, or 19%, from \$191.3 million in the prior year, primarily due to higher income associated with a market value increase in supplemental compensation plans and higher banking and credit-related services fees. Trust, Investment and Other Servicing Fees of \$4.36 billion in 2023 decreased \$70.8 million, or 2%, from \$4.43 billion in 2022, primarily due to net asset outflows and unfavorable markets, partially offset by lower money market fee waivers and favorable currency translation.

Net Interest Income on a fully taxable equivalent (FTE) basis in 2023 of \$2.04 billion increased \$106.7 million, or 6%, from \$1.93 billion in 2022, primarily due to higher average interest rates, partially offset by an unfavorable balance sheet mix. The net interest margin on an FTE basis increased to 1.56% in 2023 from 1.39% in 2022, primarily due to higher average interest rates, partially offset by an unfavorable funding mix shift. Average earning assets decreased \$8.0 billion, or 6%, from \$138.8 billion in 2022 to \$130.8 billion in 2023, primarily due to lower client deposits, partially offset by higher borrowing activity, the net of which resulted in lower funding of earning assets.

Additional information regarding Northern Trust's revenue by type is provided in the following table.

**TABLE 5: REVENUE** 

	FOR THE YEAR	ENDED DECEMBE	R 31,
(In Millions)	2023	2022	2021
Noninterest Income			
Trust, Investment and Other Servicing Fees	\$ 4,361.8 \$	4,432.6 \$	4,361.1
Foreign Exchange Trading Income	203.9	288.6	292.6
Treasury Management Fees	31.6	39.3	44.3
Security Commissions and Trading Income	135.0	136.2	140.2
Other Operating Income	228.7	191.3	243.9
Investment Security Gains (Losses), net	(169.5)	(214.0)	(0.3)
Total Noninterest Income	\$ 4,791.5 \$	4,874.0 \$	5,081.8
Net Interest Income <sup>(1)</sup>	1,982.0	1,887.2	1,382.7
Total Revenue	\$ 67735 \$	6.761.2 \$	6 464 5

<sup>(1)</sup> Net Interest Income stated on a GAAP basis. Net Interest Income on an FTE basis includes FTE adjustments of \$57.5 million, \$45.6 million, and \$35.6 million for 2023, 2022, and 2021, respectively. A reconciliation of total consolidated revenue, Net Interest Income and net interest margin on a GAAP basis to revenue, Net Interest Income and net interest margin on an FTE basis, respectively, (each of which is a non-GAAP financial measure) is provided in "Supplemental Information—Reconciliation to Fully Taxable Equivalent" within this "Management's Discussion and Analysis of Financial Condition and Results of Operations" section.

# **Trust, Investment and Other Servicing Fees**

Trust, Investment and Other Servicing Fees were \$4.36 billion in 2023 compared with \$4.43 billion in 2022, and are based primarily on the market value of assets held in custody, managed or serviced; the volume of transactions; securities lending volume and spreads; and fees for other services rendered. Certain market value calculations on which fees are based are performed on a monthly or quarterly basis in arrears.

Northern Trust voluntarily waived \$8.8 million of money market fund fees in 2023 and \$64.2 million of money market fund fees in 2022.

The components of Trust, Investment and Other Servicing Fees are provided in the following table.

TABLE 6: TRUST, INVESTMENT AND OTHER SERVICING FEES

		FOR THE YEAR ENDED DECEMBER 31,			BER 31,	CHANGE		
(\$ In Millions)		2023		2022		2021	2023 / 2022	2022 / 2021
Asset Servicing Trust, Investment and Other Servicing Fees								
Custody and Fund Administration	\$	1,689.5	\$	1,700.1	\$	1,818.8	(1)%	(7)%
Investment Management		528.1		555.1		443.5	(5)	25
Securities Lending		83.0		81.4		76.7	2	6
Other		161.3		159.7		148.3	1	8
Total Asset Servicing Trust, Investment and Other Servicing Fees	\$	2,461.9	\$	2,496.3	\$	2,487.3	(1)%	— %
Wealth Management Trust, Investment and Other Servicing Fees								
Central	\$	673.8	\$	692.6	\$	698.7	(3)%	(1)%
East		491.5		504.0		509.3	(2)	(1)
West		378.0		382.1		380.2	(1)	_
Global Family Office		356.6		357.6		285.6	_	25
Total Wealth Management Trust, Investment and Other Servicing Fees	\$	1,899.9	\$	1,936.3	\$	1,873.8	(2)%	3 %
Total Consolidated Trust, Investment and Other Servicing Fees	\$	4,361.8	\$	4,432.6	\$	4,361.1	(2)%	2 %

# Asset Servicing

Asset Servicing Trust, Investment and Other Servicing Fees are primarily attributable to services related to custody, fund administration, investment management, and securities lending. Custody and Fund Administration fees, the largest component of Asset Servicing fees, are driven primarily by values of client AUC/A, transaction volumes and the number of accounts. The asset values used to calculate these fees vary depending on the individual fee arrangements negotiated with each client. Custody fees related to asset values are client specific and are priced based on month-end market values, quarter-end market values, or the average of month-end market values for the quarter. The fund administration fees that are asset-value-related are priced using month-end, quarter-end, or average daily balances. Investment Management fees are based generally on market values of client AUM management throughout the period. Typically, the asset values used to calculate fee revenue are based on a one-month or one-quarter lag.

Securities Lending revenue is affected by market values; the demand for securities to be lent, which drives volumes; and the interest rate spread earned on the investment of cash deposited by investment firms as collateral for securities they have borrowed. The Other fee category in Asset Servicing includes such products as investment risk and analytical services, benefit payments, and other services. Revenue from these products is based generally on the volume of services provided or a fixed fee.

Custody and Fund Administration fees decreased in 2023 from 2022 primarily due to unfavorable lagged markets. Investment Management fees in 2023 decreased from 2022 primarily due to asset outflows, partially offset by lower money market fund fee waivers.

The following tables provide a breakdown of the Asset Servicing assets under custody and AUM.

TABLE 7: ASSET SERVICING ASSETS UNDER CUSTODY

	DECEMBER 31, CHA				CHAN	GE
(\$ In Billions)		2023	2022	2021	2023 / 2022	2022 / 2021
North America	\$	6,373.4 \$	5,703.1 \$	6,566.4	12 %	(13)%
Europe, Middle East, and Africa		3,493.9	3,037.6	3,894.3	15	(22)
Asia Pacific		847.3	823.3	898.5	3	(8)
Securities Lending		167.4	148.3	195.6	13	(24)
Total Assets Under Custody	\$	10,882.0 \$	9,712.3 \$	11,554.8	12 %	(16)%

TABLE 8: ASSET SERVICING ASSETS UNDER MANAGEMENT

	DECI	EMBER 31,		CHANGE			
(\$ In Billions)	2023	2022	2021	2023 / 2022	2022 / 2021		
North America	\$ 681.3 \$	586.0 \$	789.2	16 %	(26)%		
Europe, Middle East, and Africa	141.8	121.3	148.5	17	(18)		
Asia Pacific	41.5	42.5	57.7	(2)	(26)		
Securities Lending	167.4	148.3	195.6	13	(24)		
Total Assets Under Management	\$ 1,032.0 \$	898.1 \$	1,191.0	15 %	(25)%		

Cash and other assets deposited by investment firms as collateral for securities borrowed from custody clients are managed by Northern Trust and are included in assets under custody and under management. This securities lending collateral totaled \$167.4 billion and \$148.3 billion at December 31, 2023 and 2022, respectively.

# Wealth Management

Wealth Management fee income is calculated primarily based on market values and is impacted by both one-month and one-quarter lagged asset values. Fee income in the regions decreased in 2023 from 2022 primarily due to product-related asset outflows, partially offset by favorable lagged markets. Global Family Office fee income was relatively flat primarily due to unfavorable lagged markets, partially offset by lower money market fund fee waivers and asset inflows. The following tables provide a summary of Wealth Management assets under custody and under management.

TABLE 9: WEALTH MANAGEMENT ASSETS UNDER CUSTODY

	DECEMBER 31,				CHANGE	
(\$ In Billions)		2023	2022	2021	2023 / 2022	2022 / 2021
Global Family Office	\$	728.0 \$	614.9 \$	742.6	18 %	(17)%
Central		120.7	124.2	139.1	(3)	(11)
East		119.8	92.0	105.0	30	(12)
West		66.0	61.2	70.8	8	(13)
Total Assets Under Custody	\$	1,034.5 \$	892.3 \$	1,057.5	16 %	(16)%

TABLE 10: WEALTH MANAGEMENT ASSETS UNDER MANAGEMENT

	DECI		CHANGE		
(\$ In Billions)	2023	2022	2021	2023 / 2022	2022 / 2021
Global Family Office	\$ 144.3 \$	119.9 \$	144.9	20 %	(17)%
Central	102.8	110.2	128.7	(7)	(14)
East	100.0	71.4	84.5	40	(16)
West	55.4	49.9	58.0	11	(14)
Total Assets Under Management	\$ 402.5 \$	351.4 \$	416.1	15 %	(16)%

The Wealth Management regions shown are comprised of the following: Central includes Illinois, Michigan, Minnesota, Missouri, Ohio and Wisconsin; East includes Connecticut, Delaware, Florida, Georgia, Massachusetts, New York, Pennsylvania, and Washington, D.C.; West includes Arizona, California, Colorado, Nevada, Texas, and Washington. Global Family Office provides customized services, including but not limited to investment consulting, global custody, fiduciary, and private banking, to meet the complex financial needs of ultra-high-net-worth individuals and family offices across the globe.

#### **Market Indices**

The following tables present selected market indices and the percentage changes year-over-year to provide context regarding equity and fixed income market impacts on the Corporation's results.

TABLE 11: EQUITY MARKET INDICES

	DAILY AVERAGES			YEAR-END			
	2023	2022	CHANGE	2023	2022	CHANGE	
S&P 500	4,282	4,101	4 %	4,770	3,840	24 %	
MSCI EAFE (U.S. dollars)	2,092	1,976	6	2,236	1,944	15	
MSCI EAFE (local currency)	1,331	1,249	7	1,393	1,232	13	

#### TABLE 12: FIXED INCOME MARKET INDICES

		DECEMBER 31,	
	2023	2022	CHANGE
Barclays Capital U.S. Aggregate Bond Index	2,162	2,049	6 %
Barclays Capital Global Aggregate Bond Index	471	446	6

#### Client Assets

Northern Trust, in the normal course of business, holds assets under custody/administration and management in a fiduciary or agency capacity for its clients. In accordance with GAAP, these assets are not assets of Northern Trust and are not included in its consolidated balance sheets. AUC/A and AUM are a driver of our Trust, Investment and Other Servicing Fees. For the purposes of disclosing AUC/A, to the extent that both custody and administration services are provided, the value of the assets is included only once in this amount.

At December 31, 2023, AUC/A increased from December 31, 2022, primarily reflecting favorable markets. Assets under custody, a component of AUC/A, at December 31, 2023, increased from December 31, 2022 and included \$8.01 trillion of global custody assets compared to \$6.91 trillion at December 31, 2022.

The following table presents AUC/A by reporting segment.

TABLE 13: ASSETS UNDER CUSTODY/ADMINISTRATION BY REPORTING SEGMENT

	DEC	CEMBER 31,		CHANGE	
(\$ In Billions)	2023	2022	2021	2023 /2022	2022 /2021
Asset Servicing	\$ 14,362.6 \$	12,705.5 \$	15,183.2	13 %	(16)%
Wealth Management	1,042.3	898.5	1,065.6	16	(16)
Total Assets Under Custody/Administration	\$ 15,404.9 \$	13,604.0 \$	16,248.8	13 %	(16)%

The following table presents assets under custody, a component of AUC/A, by reporting segment.

TABLE 14: ASSETS UNDER CUSTODY BY REPORTING SEGMENT

	DECEMBER 31,			CHAN	GE
(\$ In Billions)	2023	2022	2021	2023 /2022	2022 / 2021
Asset Servicing	\$ 10,882.0 \$	9,712.3 \$	11,554.8	12 %	(16)%
Wealth Management	1,034.5	892.3	1,057.5	16	(16)
Total Assets Under Custody	\$ 11,916.5 \$	10,604.6 \$	12,612.3	12 %	(16)%

Consolidated assets under custody increased from the prior year, primarily reflecting favorable markets.

The following table presents the investment allocation of Northern Trust's custodied assets by reporting segment.

TABLE 15: ALLOCATION OF ASSETS UNDER CUSTODY

DECEMBER 31, 2023 2022 2021 WM WMAS WM TOTAL AS TOTAL AS TOTAL Equities 46 % 44 % 47 % 61 % 48 % 60 % 47 % 56 % 45 % Fixed Income Securities 33 31 33 32 35 13 33 13 15 Cash and Other Assets 19 27 21 21 29 22 16 26 17 Securities Lending Collateral 2 2 2 2 1 1

The following table presents Northern Trust's assets under custody by investment type.

TABLE 16: ASSETS UNDER CUSTODY BY INVESTMENT TYPE

	DEC		CHANGE		
(\$ In Billions)	2023	2022	2021	2023 / 2022	2022 / 2021
Equities	\$ 5,652.5 \$	4,810.7 \$	6,049.1	17 %	(20)%
Fixed Income Securities	3,737.1	3,386.1	4,139.6	10	(18)
Cash and Other Assets	2,359.5	2,259.5	2,228.0	4	1
Securities Lending Collateral	167.4	148.3	195.6	13	(24)
Total Assets Under Custody	\$ 11,916.5 \$	10,604.6 \$	12,612.3	12 %	(16)%

The following table presents Northern Trust's AUM by reporting segment.

TABLE 17: ASSETS UNDER MANAGEMENT BY REPORTING SEGMENT

	DEC	CEMBER 31,		CHAN	GE
(\$ In Billions)	2023	2022	2021	2023 / 2022	2022 / 2021
Asset Servicing	\$ 1,032.0 \$	898.1 \$	1,191.0	15 %	(25)%
Wealth Management	402.5	351.4	416.1	15	(16)
Total Assets Under Management	\$ 1,434.5 \$	1,249.5 \$	1,607.1	15 %	(22)%

AUM at the end of 2023 increased from 2022. The increase primarily reflected favorable markets, net inflows, and favorable currency translation.

The following table presents the investment allocation of Northern Trust's AUM by reporting segment.

TABLE 18: ASSETS UNDER MANAGEMENT BY INVESTMENT TYPE

				DE	CEMBER 31,					
		2023			2022		2021			
_	AS	WM	TOTAL	AS	WM	TOTAL	AS	WM	TOTAL	
Equities	55%	55%	55%	54%	53%	54%	53%	55%	53%	
Fixed Income Securities	11	22	14	12	23	15	11	20	13	
Cash and Other Assets	18	23	19	17	24	19	20	25	22	
Securities Lending Collateral	16	_	12	17	_	12	16	_	12	

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#### **Other Noninterest Income**

The components of Other Noninterest Income, and a discussion of significant changes during 2023 and 2022, are provided below.

#### TABLE 19: OTHER NONINTEREST INCOME

	FOR THE	YEAR ENDED DEC	CEMBER 31,	CHANGE		
(\$ In Millions)	2023	2022	2021	2023 / 2022	2022 / 2021	
Foreign Exchange Trading Income	\$ 203.9 \$	288.6 \$	292.6	(29)%	(1)%	
Treasury Management Fees	31.6	39.3	44.3	(20)	(11)	
Security Commissions and Trading Income	135.0	136.2	140.2	(1)	(3)	
Other Operating Income	228.7	191.3	243.9	19	(22)	
Investment Security Gains (Losses), net	(169.5)	(214.0)	(0.3)	N/M	N/M	
Total Other Noninterest Income	\$ 429.7 \$	441.4 \$	720.7	(3)%	(39)%	

### Foreign Exchange Trading Income

Northern Trust provides foreign exchange services in the normal course of business as an integral part of its global custody services. Active management of currency positions, within conservative limits, also contributes to foreign exchange trading income. Foreign Exchange Trading Income in 2023 decreased from 2022, primarily driven by lower volatility, a decline in client volumes, and an unfavorable impact from foreign exchange swap activity in Treasury.

### Treasury Management Fees

Treasury Management Fees, generated from cash and treasury management products and services provided to clients, in 2023 decreased from 2022, primarily due to an increase in the earnings credit rate applied to client balances.

# Security Commissions and Trading Income

Security Commissions and Trading Income, generated primarily from securities brokerage services provided by Northern Trust Securities, Inc., in 2023 decreased from 2022, primarily driven by lower equity commissions from lower equity trading volumes.

# Other Operating Income

Other Operating Income in 2023 increased from 2022 primarily due to higher income associated with a market value increase in supplemental compensation plans and higher banking and credit-related services fees.

Please refer to Note 18, "Other Operating Income" included under Item 8, "Financial Statements and Supplementary Data," for additional details related to Other Operating Income.

# Investment Security Gains (Losses), Net

Investment Security Gains (Losses), net reflects a \$176.4 million available for sale debt security loss arising from a repositioning of the portfolio during the fourth quarter of 2023 and a \$6.9 million gain upon sale of certain available for sale debt securities in the first quarter of 2023. In the prior year, there was a \$213.0 million loss related to an intent to sell available for sale debt securities also arising from a repositioning of the portfolio.

#### **Net Interest Income**

Net Interest Income is defined as the total of Interest Income and amortized fees on earning assets, less Interest Expense on deposits and borrowed funds, adjusted for the impact of interest-related hedging activity. Earning assets—including Federal Funds Sold, Securities Purchased under Agreements to Resell, Interest-Bearing Due from and Deposits with Banks, Federal Reserve and Other Central Bank Deposits, Securities, Loans and Leases, and Other Interest-Earning Assets—are financed by a large base of interest-bearing liabilities that include client deposits, short-term borrowings, Senior Notes and Long-Term Debt. Short-term borrowings include Federal Funds Purchased, Securities Sold Under Agreements to Repurchase, and Other Borrowings. Earning assets also are funded by noninterest-bearing funds, which include demand deposits and Stockholders' Equity. Net Interest Income is subject to variations in the level and mix of earning assets and interest-bearing funds and their relative sensitivity to interest rates. In addition, the levels of nonaccruing assets and client compensating deposit balances used to pay for services impact Net Interest Income.

Net interest margin is the difference between what we earn on our assets and what we pay for deposits and other sources of funding. The direction and level of interest rates are important factors in our earnings. Net interest margin is calculated by dividing annualized Net Interest Income by average interest-earning assets.

Net Interest Income stated on an FTE basis is a non-GAAP financial measure that facilitates the analysis of asset yields. Management believes an FTE presentation provides a clearer indication of net interest margins for comparative purposes. When adjusted to an FTE basis, yields on taxable, nontaxable, and partially taxable assets are comparable; however, the adjustment to an FTE basis has no impact on Net Income. A reconciliation of Net Interest Income on a GAAP basis to Net Interest Income on an FTE basis is provided in "Supplemental Information—Reconciliation to Fully Taxable Equivalent" within this "Management's Discussion and Analysis of Financial Condition and Results of Operations" section.

The following tables present an analysis of average daily balances and interest rates affecting Net Interest Income and an analysis of Net Interest Income changes.

TABLE 20: AVERAGE CONSOLIDATED BALANCE SHEETS WITH ANALYSIS OF NET INTEREST INCOME (INTEREST AND RATE ON A FULLY TAXABLE EQUIVALENT BASIS) $^{(1)}$ 

		2023			2022			2021	
(\$ In Millions)	INTEREST	AVERAGE BALANCE	AVERAGE RATE <sup>(8)</sup>	INTEREST	AVERAGE BALANCE	AVERAGE RATE <sup>(8)</sup> I	NTEREST	AVERAGE BALANCE	AVERAGE RATE <sup>(8)</sup>
INTEREST-EARNING ASSETS									
Federal Reserve and Other Central Bank Deposits	\$ 1,462.3	\$ 31,205.4	4.69 %	\$ 472.0	\$ 36,248.8	1.30 % 5	11.3	\$ 39,028.2	0.03 %
Interest-Bearing Due from and Deposits with Banks <sup>(2)</sup>	130.1	4,333.9	3.00	46.6	4,192.5	1.11	9.1	5,779.7	0.16
Federal Funds Sold	0.3	6.1	4.92	0.1	5.5	3.22	_	0.1	0.41
Securities Purchased under Agreements to Resell <sup>(3)</sup>	1,585.2	950.9	166.71	103.7	1,071.2	9.68	3.5	1,067.4	0.33
Debt Securities									
Available For Sale	1,059.7	24,356.6	4.35	612.8	32,060.2	1.91	497.6	38,986.9	1.28
Held To Maturity	478.0	25,511.9	1.87	289.5	22,970.0	1.26	164.3	20,617.0	0.80
Trading Account	0.1	0.5	13.50	0.4	12.1	3.84		0.6	1.59
Total Debt Securities	1,537.8	49,869.0	3.08	902.7	55,042.3	1.64	661.9	59,604.5	1.11
Loans and Leases <sup>(4)</sup>	2,556.8	42,177.0	6.06	1,348.0	41,030.6	3.28	715.6	37,207.5	1.92
Other Interest-Earning Assets <sup>(5)</sup>	110.0	2,259.0	4.87	50.2	1,248.1	4.03	40.7	1,185.6	3.43
Total Interest-Earning Assets	7,382.5	130,801.3	5.64	2,923.3	138,839.0	2.11	1,442.1	143,873.0	1.00
Cash and Due from Banks and Other Central Bank Deposits <sup>(6)</sup>	_	1,771.6	_	_	2,069.5	_	_	2,285.9	_
Other Noninterest-Earning Assets	_	10,076.3	_		11,643.4	_		10,204.3	
Total Assets	s —	\$142,649.2	<b>— %</b>	\$ —	\$152,551.9	- % 5	S —	\$156,363.2	%
AVERAGE SOURCE OF FUNDS									
Deposits									
Savings, Money Market, and Other		\$ 24,172.4	2.85 %		\$ 30,205.0	0.74 % 5		\$ 28,339.0	0.05 %
Savings Certificates and Other Time	151.9	3,341.2	4.54	17.8	1,059.7	1.68	4.8	887.2	0.55
Non-U.S. Offices – Interest-Bearing	1,844.2	60,008.6	3.07	362.7	65,031.3	0.56	(78.9)	69,713.4	(0.11)
Total Interest-Bearing Deposits	2,685.3	87,522.2	3.07	602.8	96,296.0	0.63	(61.3)	98,939.6	(0.06)
Federal Funds Purchased	256.9	5,144.3	4.99	34.1	1,407.8	2.43	(0.4)	190.6	(0.19)
Securities Sold under Agreements to Repurchase <sup>(3)</sup>	1,541.1	401.5	383.84	90.7	433.6	20.94	0.2	232.0	0.07
Other Borrowings <sup>(7)</sup>	542.5	10,339.5	5.25	126.2	5,463.5	2.31	14.2	5,049.8	0.28
Senior Notes	170.0	2,734.0	6.22	92.7	2,756.0	3.36	48.3	2,856.4	1.69
Long-Term Debt	147.2	2,586.0	5.69	44.0	1,258.9	3.49	21.1	1,166.1	1.81
Floating Rate Capital Debt	_		_				1.7	218.4	0.78
Total Interest-Bearing Liabilities	5,343.0	108,727.5	4.91	990.5	107,615.8	0.92	23.8	108,652.9	0.02
Interest Rate Spread	_	_	0.73	_	_	1.19	_	_	0.98
Demand and Other Noninterest-Bearing Deposits	_	17,723.3	_	_	29,296.4	_	_	31,143.5	_
Other Noninterest-Bearing Liabilities	_	4,701.6	_	_	4,558.3	_	_	4,869.8	_
Stockholders' Equity		11,496.8			11,081.4			11,697.0	
Total Liabilities and Stockholders' Equity	s —	\$142,649.2	<b>- %</b>	\$ —	\$152,551.9	- % 5	<u> </u>	\$156,363.2	— %
Net Interest Income/Margin (FTE Adjusted)	\$ 2,039.5	\$ <u> </u>	1.56 %	\$ 1,932.8	\$	1.39 % 5	3 1,418.3	\$	0.99 %
Net Interest Income/Margin (Unadjusted)	\$ 1,982.0	s —	1.52 %	\$ 1,887.2	\$	1.36 % 5	1,382.7	\$	0.96 %

<sup>(1)</sup> Northern Trust's non-U.S. activities are primarily related to its asset servicing, asset management, foreign exchange, cash management, and commercial banking businesses. The operations of Northern Trust are managed on a reporting segment basis and include components of both U.S. and non-U.S. source income and assets are not separately identified in Northern Trust's internal management reporting system. However, Northern Trust is required to disclose non-U.S. activities based on the domicile of the customer. Due to the complex and integrated nature of Northern Trust's activities, it is difficult to segregate with precision revenues, expenses and assets between U.S. and non-U.S.-domiciled customers. On the basis of averages, the percentage of total assets attributable to foreign activities was 17%, 18%, and 19% as of December 31, 2023, 2022 and 2021, respectively. On the basis of averages, the percentage of total liabilities attributable to foreign activities was 52%, 55%, and 58% as of December 31, 2023, 2022 and 2021, respectively. For additional information, refer to the Geographic Area Information section of Note 31, "Reporting Segments and Related Information," provided in Item 8, "Financial Statements and Supplementary Data."

<sup>(2)</sup> Interest-Bearing Due from and Deposits with Banks includes the interest-bearing component of Cash and Due from Banks and Interest-Bearing Deposits with Banks as presented on the consolidated balance sheets.
(3) Includes the impact of balance sheet netting under master netting arrangements of approximately \$29.1 billion and \$3.6 billion in 2023 and 2022, respectively. Excluding the

<sup>&</sup>lt;sup>69</sup>Includes the impact of balance sheet netting under master netting arrangements of approximately \$29.1 billion and \$3.6 billion in 2023 and 2022, respectively. Excluding the impact of netting, the average interest rate on Securities Purchased under Agreements to Resell would be approximately 5.27% and 2.23% in 2023 and 2022, respectively. Excluding the impact of netting, the average interest rate on Securities Sold under Agreements to Repurchase would be approximately 5.22% and 2.27% in 2023 and 2022, respectively. Northern Trust nets securities sold under repurchase agreements against those purchased under resale agreements when there is a legally enforceable master netting arrangement.

<sup>&</sup>lt;sup>(4)</sup> Average balances include nonaccrual loans.

<sup>(5)</sup> Other Interest-Earning Assets include certain community development investments, collateral deposits with certain securities depositories and clearing houses, Federal Home Loan Bank and Federal Reserve stock, and money market investments which are classified in Other Assets on the consolidated balance sheets.

<sup>(6)</sup> Cash and Due from Banks and Other Central Bank Deposits includes the noninterest-bearing component of Federal Reserve and Other Central Bank Deposits on the consolidated balance sheets.

<sup>(7)</sup> Other Borrowings primarily includes advances from the Federal Home Loan Bank of Chicago.

<sup>(8)</sup> Rate calculations are based on actual balances rather than the rounded amounts presented in the average consolidated balance sheets with analysis of Net Interest Income.

TABLE 21: ANALYSIS OF NET INTEREST INCOME CHANGES DUE TO VOLUME AND RATE $^{(1)}$ 

(INTEREST AND RATE ON A FULLY TAXABLE EQUIVALENT BASIS)	2023 VS. 2022 CHANGE DUE TO					2022 VS. 2021 CHANGE DUE TO				
(In Millions)	AVERAGE BALANCE	AVERAGE RATE	(	NET DECREASE) INCREASE		AVERAGE BALANCE	AVERAGE RATE		NET ECREASE) INCREASE	
Increase (Decrease) in Net Interest Income (FTE)										
Federal Reserve and Other Central Bank Deposits	\$ (74.4) \$	1,064.7	\$	990.3	\$	(0.9) \$	461.6	\$	460.7	
Interest-Bearing Due from and Deposits with Banks	1.7	81.8		83.5		(3.1)	40.6		37.5	
Federal Funds Sold	_	0.2		0.2		0.1	_		0.1	
Securities Purchased under Agreements to Resell	(12.9)	1,494.4		1,481.5		_	100.2		100.2	
Debt Securities										
Available For Sale	(176.9)	623.8		446.9		(78.2)	193.4		115.2	
Held To Maturity	34.9	153.6		188.5		20.6	104.6		125.2	
Trading Account	(0.7)	0.4		(0.3)		0.4	_		0.4	
Total Debt Securities	(142.7)	777.8		635.1		(57.2)	298.0		240.8	
Loans and Leases	38.6	1,170.2		1,208.8		80.1	552.3		632.4	
Other Interest-Earning Assets	47.5	12.3		59.8		2.2	7.3		9.5	
Total Interest Income	\$ (142.2) \$	4,601.4	\$	4,459.2	\$	21.2 \$	1,460.0	\$	1,481.2	
Interest-Bearing Deposits										
Savings, Money Market and Other	\$ (52.8) \$	519.7	\$	466.9	\$	1.0 \$	208.5	\$	209.5	
Savings Certificates and Other Time	74.9	59.2		134.1		1.1	11.9		13.0	
Non-U.S. Offices - Interest-Bearing	(30.2)	1,511.7		1,481.5		(3.6)	445.2		441.6	
Total Interest-Bearing Deposits	(8.1)	2,090.6		2,082.5		(1.5)	665.6		664.1	
Federal Funds Purchased	159.3	63.5		222.8		7.7	26.8		34.5	
Securities Sold under Agreements to Repurchase	(7.2)	1,457.6		1,450.4		0.2	90.3		90.5	
Other Borrowings	171.8	244.5		416.3		1.3	110.7		112.0	
Senior Notes	(0.7)	78.0		77.3		(1.8)	46.2		44.4	
Long-Term Debt	64.6	38.6		103.2		1.8	21.1		22.9	
Floating Rate Capital Debt	_	_		_		(1.7)	_		(1.7)	
Total Interest Expense	\$ 379.7 \$	3,972.8	\$	4,352.5	\$	6.0 \$	960.7	\$	966.7	
(Decrease) Increase in Net Interest Income (FTE)	\$ (521.9) \$	628.6	\$	106.7	\$	15.2 \$	499.3	\$	514.5	

<sup>(1)</sup> Changes not due solely to average balance changes or rate changes are allocated proportionately to average balance and rate based on their relative absolute magnitudes.

Notes: Net Interest Income (FTE), a non-GAAP financial measure, includes adjustments to a fully taxable equivalent basis for loans, securities and other interest-earning assets. The adjustments are based on a federal income tax rate of 21.0%, where the rate is adjusted for applicable state income taxes, net of related federal tax benefit. Total taxable equivalent interest adjustments amounted to \$57.5 million in 2023, \$45.6 million in 2022 and \$35.6 million in 2021. A reconciliation of Net Interest Income and net interest margin on an FTE basis (each of which is a non-GAAP financial measure) is provided in "Supplemental Information—Reconciliation to Fully Taxable Equivalent" within this "Management's Discussion and Analysis of Financial Condition and Results of Operations" section. Net interest margin is calculated by dividing annualized net interest income by average interest-earning

Interest revenue on cash collateral positions is reported above within Interest-Bearing Due from and Deposits with Banks and within Loans and Leases. Interest expense on cash collateral positions is reported above within Non-U.S. Offices Interest-Bearing Deposits. Related cash collateral received from and deposited with derivative counterparties is recorded net of the associated derivative contract in Other Assets and Other Liabilities, respectively.

Net Interest Income in 2023 increased from 2022. Net Interest Income, stated on an FTE basis, increased from 2022, due to a higher net interest margin, partially offset by lower levels of average earning assets. Average earning assets in 2023 decreased from 2022, primarily due to lower client deposits, partially offset by higher borrowing activity, the net of which resulted in lower funding of earning assets.

The net interest margin in 2023 increased from 2022. The net interest margin on an FTE basis in 2023 increased from 2022, primarily due to higher average interest rates, partially offset by an unfavorable funding mix shift.

Federal Reserve and Other Central Bank Deposits averaged \$31.2 billion in 2023, which decreased \$5.0 billion, or 14%, from \$36.2 billion in 2022, due to deposit outflows. Interest-Bearing Due From and Deposits with Banks averaged \$4.3 billion in 2023 and \$4.2 billion in 2022. Average Securities were \$49.9 billion and decreased \$5.1 billion, or 9%, from \$55.0 billion in 2022. Average taxable Securities were \$46.8 billion in 2023 and \$52.4 billion in 2022. Average nontaxable Securities, which represent securities that are primarily exempt from U.S. federal and state income taxes, were \$3.1 billion in 2023 and \$2.6 billion in 2022.

Loans averaged \$42.2 billion in 2023, which increased \$1.2 billion, or 3%, from \$41.0 billion in 2022, primarily reflecting higher levels of commercial real estate, commercial and institutional, and private client loans, partially offset by non-U.S. loans. Commercial real estate loans averaged \$5.0 billion in 2023 and increased \$549.4 million, or 12%, from \$4.4 billion for 2022. Commercial and institutional loans averaged \$12.4 billion in 2023 and increased \$180.0 million, or 1%, from \$12.3 billion for 2022. Private client loans averaged \$14.0 billion in 2023 and increased \$122.3 million, or 1%, from \$13.9 billion for 2022. Non-U.S. loans averaged \$3.4 billion in 2023 and decreased \$101.8 million, or 3%, from \$3.5 billion for 2022. Residential real estate loans averaged \$6.4 billion in 2023 and was relatively unchanged from \$6.4 billion for 2022.

Average Other Interest-Earning Assets include certain community development investments, collateral deposits with certain securities depositories and clearing houses, Federal Home Loan Bank stock, money market investments, and Federal Reserve stock of \$899.2 million, \$825.2 million, \$364.6 million, \$84.3 million, and \$70.0 million, respectively, which are recorded in Other Assets on the consolidated balance sheets.

Northern Trust utilizes a diverse mix of funding sources. Average Interest-Bearing Deposits decreased \$8.8 billion, or 9%, to \$87.5 billion in 2023 from \$96.3 billion in 2022. Interest expense for Interest-Bearing Deposits in the current year was driven by higher interest rates. Average Non-U.S. Offices Interest-Bearing Deposits comprised 69% and 68% of total average Interest-Bearing Deposits for the years ended December 31, 2023 and 2022, respectively. Average Total Interest-Bearing Liabilities increased \$1.1 billion, or 1%, to \$108.7 billion in 2023 from \$107.6 billion in 2022. The balances within short-term borrowing classifications vary based on funding requirements and strategies, interest rate levels, changes in the volume of lower-cost deposit sources, and the availability of collateral to secure these borrowings. Average net noninterest-bearing funds decreased \$9.1 billion, or 29%, to \$22.1 billion in 2023 from \$31.2 billion in 2022, primarily resulting from lower levels of Demand and Other Noninterest-Bearing Deposits. Average Demand and Other Noninterest-Bearing Deposits decreased \$11.6 billion, or 40%, to \$17.7 billion in 2023 from \$29.3 billion in 2022. The average rate on total source of funds was 4.07% in 2023 and 0.70% in 2022.

## Stockholders' Equity

Stockholders' Equity averaged \$11.5 billion in 2023, compared with \$11.1 billion in 2022. The increase in average Stockholders' Equity of \$415.4 million, or 4%, was primarily due to higher Retained Earnings. During the year ended December 31, 2023, the Corporation maintained its quarterly common stock dividend at \$0.75 per share. During the year ended December 31, 2023, the Corporation, through common stock dividends and repurchase of 4,384,678 shares of common stock, returned \$977.7 million in capital to common stockholders. During the year ended December 31, 2022, the Corporation increased its quarterly common stock dividend to \$0.75 per share in the third quarter from \$0.70 per share in the second quarter. During the year ended December 31, 2022, the Corporation, through common stock dividends and repurchase of 311,536 shares of common stock, returned \$648.4 million in capital to common stockholders.

The Corporation's current stock repurchase authorization to repurchase up to 25.0 million shares was approved by the Board of Directors in October 2021. Shares are repurchased by the Corporation to, among other things, manage the Corporation's capital levels. Repurchased shares are used for general purposes, including the issuance of shares under stock option and other equity incentive plans. The repurchase authorization approved by the Board of Directors has no expiration date, thus the Corporation retains the ability to resume repurchases thereunder when circumstances warrant and applicable regulations permit. Please refer to Note 13, "Stockholders' Equity," provided in Item 8, "Financial Statements and Supplementary Data."

# **Provision for Credit Losses**

There was a \$24.5 million Provision for Credit Losses in 2023, as compared to a Provision for Credit Losses of \$12.0 million in 2022. The provision during 2023 was primarily due to a \$16.5 million increase in the reserve evaluated on a collective basis, which relates to pooled financial assets sharing similar risk characteristics. The increase in the provision for loans was primarily seen in the commercial real estate portfolio, driven by an increase in the size and duration of the portfolio, weaker economic projections for the industry, methodology updates, and credit quality deterioration on a small number of loans. The release of credit reserves in undrawn loan commitments and letters of credit during the year ended December 31, 2023 is primarily in the commercial and institutional portfolio, reflecting a combination of credit quality improvements, an improved macroeconomic outlook for that segment, and methodology updates. The remainder of the provision was due to \$5.0 million in charge-offs and a \$3.0 million increase in the individual reserve. The prior-year provision primarily reflected an increase in the reserve evaluated on a collective basis, driven by weaker macroeconomic conditions at the time and portfolio growth, partially offset by improvements in credit quality. The increase in the collective basis reserve was primarily reflected in certain commercial portfolios.

Net charge-offs in 2023 totaled \$5.0 million resulting from \$8.7 million of charge-offs and \$3.7 million of recoveries, compared to net recoveries of \$4.2 million in 2022 resulting from \$6.0 million of charge-offs and \$10.2 million of recoveries. For additional discussion of the Allowance for Credit Losses, refer to the "Asset Quality" section.

## **Noninterest Expense**

Noninterest Expense for 2023 increased from 2022, primarily reflecting increased Other Operating Expense, Equipment and Software, and Compensation.

The components of Noninterest Expense and a discussion of significant changes during 2023 and 2022 are provided below.

TABLE 22: NONINTEREST EXPENSE

				arrest an			
	FOR THE YEAR	ENDED DECEMBE	R 31,	CHANG	Е		
(\$ In Millions)	2023	2022	2021	2023 / 2022	2022 / 2021		
Compensation	\$ 2,321.8 \$	2,248.0 \$	2,011.0	3 %	12 %		
Employee Benefits	405.2	437.4	431.4	(7)	1		
Outside Services	906.5	880.3	849.4	3	4		
Equipment and Software	945.5	838.8	736.3	13	14		
Occupancy	232.3	219.1	208.7	6	5		
Other Operating Expense	472.9	359.3	299.1	32	20		
Total Noninterest Expense	\$ 5,284.2 \$	4,982.9 \$	4,535.9	6 %	10 %		

### **Compensation**

Compensation expense, the largest component of Noninterest Expense, increased in 2023 from 2022, primarily reflecting higher salary expense, partially offset by lower incentives. Severance-related charges were \$36.7 million in 2023 as compared to \$30.4 million in 2022. Full-time equivalent employees totaled approximately 23,100 at December 31, 2023, down 2% from approximately 23,600 at December 31, 2022.

## **Employee Benefits**

Employee Benefits expense in 2023 decreased from 2022, primarily due to a \$44.1 million pension settlement charge in 2022.

#### **Outside Services**

Outside Services expense in 2023 increased from 2022, primarily reflecting higher technical services costs, partially offset by lower consulting services.

# **Equipment and Software**

Equipment and Software expense in 2023 increased from 2022, primarily due to higher software amortization and higher software costs.

# **Occupancy**

Occupancy expense in 2023 increased from 2022, primarily due to net rent increases and charges related to reducing Northern Trust's real estate footprint.

# Other Operating Expense

Other Operating Expense in 2023 increased from 2022 primarily reflecting an \$84.6 million FDIC special assessment and a \$25.6 million charge related to the write-off of an investment in a client capability.

In November 2023, the FDIC issued a final rule to implement a special assessment to recoup losses to the deposit insurance fund associated with bank failures in the first half of 2023. In conjunction with the special assessment, \$84.6 million was recognized as an accrued liability and related expense in the fourth quarter of 2023. The final amount of the total special assessment incurred by Northern Trust may be adjusted as the FDIC's loss estimates change. The final rule becomes effective on April 1, 2024, with the first payment due on June 28, 2024.

Please refer to Note 19, "Other Operating Expense" included under Item 8, "Financial Statements and Supplementary Data," for additional details related to other operating expenses.

#### **Provision for Income Taxes**

The 2023 Provision for Income Taxes was \$357.5 million, representing an effective rate of 24.4%. This compares with a Provision for Income Taxes of \$430.3 million and an effective rate of 24.4% in 2022.

See Note 20, "Income Taxes," provided in Item 8, "Financial Statements and Supplementary Data," for more information on income taxes.

# REPORTING SEGMENTS AND RELATED INFORMATION

The following information summarizes our consolidated results of operations by reporting segment for 2023 compared to 2022. For a discussion related to the consolidated results of operations by reporting segment for 2022 compared to 2021, refer to Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our 2022 Form 10-K, which was filed with the SEC on February 28, 2023.

Northern Trust is organized around its two client-focused reporting segments: Asset Servicing and Wealth Management. Asset management and related services are provided to Asset Servicing and Wealth Management clients primarily by the Asset Management business. The revenue and expenses of Asset Management and certain other support functions are allocated fully to Asset Servicing and Wealth Management.

Reporting segment financial information, presented on an internal management-reporting basis, is determined by accounting systems used to allocate revenue and expense to each segment, and incorporates processes for allocating assets, liabilities, equity and the applicable interest income and expense utilizing a funds transfer pricing (FTP) methodology. Under the methodology, assets and liabilities receive a funding charge or credit that considers interest rate risk, liquidity risk, and other product characteristics on an instrument level. Additionally, segment information is presented on a fully taxable equivalent (FTE) basis as management believes an FTE presentation provides a clearer indication of net interest income. The adjustment to an FTE basis has no impact on Net Income.

Equity is allocated to the reporting segments based on a variety of factors including, but not limited to, risk, regulatory considerations, and internal metrics. Allocations of capital and certain corporate expense may not be representative of levels that would be required if the segments were independent entities. The accounting policies used for management reporting are consistent with those described in Note 1, "Summary of Significant Accounting Policies." Transfers of income and expense items are recorded at cost; there is no consolidated profit or loss on sales or transfers between reporting segments. Northern Trust's presentations are not necessarily consistent with similar information for other financial institutions.

Revenues, expenses and average assets are allocated to Asset Servicing and Wealth Management, with the exception of non-recurring activities such as certain corporate transactions and costs incurred associated with acquisitions, divestitures, litigation, restructuring, and tax adjustments not directly attributable to a specific reporting segment, which are reported within the Other segment.

Reporting segment results are subject to reclassification when organizational changes are made. The results are also subject to refinements in revenue and expense allocation methodologies, which are typically reflected on a prospective basis.

The following table presents the earnings and average assets for the Corporation.

TABLE 23: CONSOLIDATED FINANCIAL INFORMATION

	FOR THE YEAR	R ENDED DECEMB	ER 31,	CHANGE		
(\$ In Millions)	2023	2022	2021	2023 / 2022	2022 / 2021	
Noninterest Income						
Trust, Investment and Other Servicing Fees	\$ 4,361.8 \$	4,432.6 \$	4,361.1	(2)%	2 %	
Foreign Exchange Trading Income	203.9	288.6	292.6	(29)	(1)	
Other Noninterest Income	225.8	152.8	428.1	48	(64)	
Total Noninterest Income	4,791.5	4,874.0	5,081.8	(2)	(4)	
Net Interest Income	1,982.0	1,887.2	1,382.7	5	36	
Revenue	6,773.5	6,761.2	6,464.5	_	5	
Provision for (Release of) Credit Losses	24.5	12.0	(81.5)	N/M	N/M	
Noninterest Expense	5,284.2	4,982.9	4,535.9	6	10	
Income before Income Taxes	1,464.8	1,766.3	2,010.1	(17)	(12)	
Provision for Income Taxes	357.5	430.3	464.8	(17)	(7)	
Net Income	\$ 1,107.3 \$	1,336.0 \$	1,545.3	(17)%	(14)%	
Average Assets	\$ 142,649.2 \$	152,551.9 \$	156,363.2	(6)%	(2)%	

Segment results are stated on an FTE basis which has no impact on Net Income. Net Interest Income on an FTE basis includes FTE adjustments of \$57.5 million, \$45.6 million, and \$35.6 million for 2023, 2022, and 2021, respectively. A reconciliation of total consolidated revenue, Net Interest Income and net interest margin on a GAAP basis to revenue, Net Interest Income and net interest margin on an FTE basis, respectively, (each of which is a non-GAAP financial measure) is provided in "Supplemental Information—Reconciliation to Fully Taxable Equivalent" within this "Management's Discussion and Analysis of Financial Condition and Results of Operations" section.

### **Asset Servicing**

Asset Servicing is a leading global provider of asset servicing and related services to corporate and public retirement funds, foundations, endowments, fund managers, insurance companies, sovereign wealth funds, and other institutional investors around the globe. Asset servicing and related services encompass a full range of capabilities including but not limited to: custody; fund administration; investment operations outsourcing; investment management; investment risk and analytical services; employee benefit services; securities lending; foreign exchange; treasury management; brokerage services; transition management services; banking; and cash management. Client relationships are managed through the Bank and the Bank's and the Corporation's other subsidiaries, including support from locations in North America, Europe, the Middle East, and the Asia-Pacific region. The following table summarizes the results of operations of Asset Servicing for the years ended December 31, 2023, 2022, and 2021 on a management-reporting basis.

TABLE 24: ASSET SERVICING RESULTS OF OPERATIONS

	FOR THI	E YEA	R ENDED DE	BER 31,	CHANGE		
(\$ In Millions)	202	3	2022	2	2021	2023 / 2022	2022 / 2021
Noninterest Income							
Trust, Investment and Other Servicing Fees	\$ 2,461.9	\$	2,496.3	\$	2,487.3	(1)%	— %
Foreign Exchange Trading Income	213.0		281.0		279.0	(24)	1
Other Noninterest Income	263.4		250.7		261.2	5	(4)
Total Noninterest Income	2,938.3		3,028.0		3,027.5	(3)	_
Net Interest Income <sup>(1)</sup>	1,197.3		1,072.7		637.2	12	68
Revenue <sup>(1)</sup>	4,135.6		4,100.7		3,664.7	1	12
Provision for (Release of) Credit Losses	0.5		2.4		(33.8)	N/M	N/M
Noninterest Expense	3,273.2		3,092.7		2,863.0	6	8
Income before Income Taxes <sup>(1)</sup>	861.9		1,005.6		835.5	(14)	20
Provision for Income Taxes <sup>(1)</sup>	187.1		243.2		194.1	(23)	25
Net Income	\$ 674.8	\$	762.4	\$	641.4	(11)%	19 %
Percentage of Consolidated Net Income	61 %	<b>6</b>	57 %	<b>%</b>	41 %		
Average Assets	\$ 101,472.6	\$	115,646.4	\$	120,883.2	(12)%	(4)%

<sup>(1)</sup> Non-GAAP financial measures stated on an FTE basis.

### Asset Servicing Net Income

Asset Servicing Net Income decreased in 2023 compared to 2022, primarily reflecting higher Noninterest Expense and lower Foreign Exchange Trading Income, partially offset by higher Net Interest Income and lower Provision for Income Taxes

### Asset Servicing Trust, Investment and Other Servicing Fees

For an explanation of Asset Servicing Trust, Investment, and Other Servicing Fees, please see the "Trust, Investment, and Other Servicing Fees" section within the Consolidated Results of Operations section of the MD&A.

# Asset Servicing Foreign Exchange Trading Income

Foreign Exchange Trading Income for 2023 decreased from 2022, primarily driven by lower volatility, a decline in client volumes, and an unfavorable impact from foreign exchange swap activity in Treasury that is allocated to Asset Servicing.

# Asset Servicing Other Noninterest Income

Other Noninterest Income for 2023 increased from 2022, primarily due to higher Other Operating Income, partially offset by lower Treasury Management Fees.

## Asset Servicing Net Interest Income

Net Interest Income on an FTE basis increased in 2023 from 2022, primarily due to higher average interest rates. Net interest margin on an FTE basis increased to 1.29% from 1.03%. Average earning assets of \$92.5 billion, decreased \$12.3 billion, or 12%, from \$104.8 billion in the prior year. The earning assets in Asset Servicing consisted primarily of intercompany assets and loans. Funding sources were primarily comprised of non-U.S. custody-related interest-bearing deposits, which averaged \$60.0 billion in 2023 as compared to \$65.0 billion in 2022.

### Asset Servicing Provision for Credit Losses

There was a Provision for Credit Losses of \$0.5 million for 2023 compared to a Provision for Credit Losses of \$2.4 million for 2022. The 2023 Provision for Credit Losses was primarily due to credit quality deterioration on a small number of loans, offset by a better overall macroeconomic outlook. The Provision for Credit Losses during 2022 primarily reflected weaker macroeconomic conditions at the time.

## Asset Servicing Noninterest Expense

Asset Servicing Noninterest Expense, which includes the direct expense of the reporting segment, indirect expense allocations for product and operating support, and indirect expense allocations for certain corporate support services, increased in 2023 from 2022. The increase primarily reflects higher expense allocations.

#### Wealth Management

Wealth Management focuses on high-net-worth individuals and families, business owners, executives, professionals, retirees, and established privately-held businesses in its target markets. In supporting these targeted segments, Wealth Management provides trust, investment management, custody, and philanthropic services; financial consulting; guardianship and estate administration; family business consulting; family financial education; brokerage services; and private and business banking. Wealth Management also includes Global Family Office, which provides customized services, including but not limited to: investment consulting; global custody; fiduciary; and private banking; family office consulting, and technology solutions, to meet the complex financial and reporting needs of ultra-high-net-worth individuals and family offices across the globe. Wealth Management is one of the largest providers of advisory services in the United States with AUC/A, assets under custody, and AUM of \$1.04 trillion, \$1.03 trillion, and \$402.5 billion, respectively, at December 31, 2023. Wealth Management services are delivered by multidisciplinary teams through a network of offices in 19 U.S. states and Washington, D.C., as well as offices in London, Guernsey, and Abu Dhabi.

The following table summarizes the results of operations of Wealth Management for the years ended December 31, 2023, 2022, and 2021 on a management-reporting basis.

TABLE 25: WEALTH MANAGEMENT RESULTS OF OPERATIONS

	FOR THI	E YEAI	SER 31,	CHANGE			
(\$ In Millions)	202	3	202	2	2021	2023 / 2022	2022 / 2021
Noninterest Income							_
Trust, Investment and Other Servicing Fees	\$ 1,899.9	\$	1,936.3	\$	1,873.8	(2)%	3 %
Foreign Exchange Trading Income (Loss)	(9.1)		7.6		13.6	N/M	(44)
Other Noninterest Income	150.8		137.7		188.2	10	(27)
Total Noninterest Income	2,041.6		2,081.6		2,075.6	(2)	
Net Interest Income <sup>(1)</sup>	842.2		860.1		781.1	(2)	10
Revenue <sup>(1)</sup>	2,883.8		2,941.7		2,856.7	(2)	3
Provision for (Release of) Credit Losses	24.0		9.6		(47.7)	N/M	N/M
Noninterest Expense	1,882.3		1,815.5		1,651.1	4	10
Income before Income Taxes <sup>(1)</sup>	977.5		1,116.6		1,253.3	(12)	(11)
Provision for Income Taxes <sup>(1)</sup>	245.9		310.0		317.0	(21)	(2)
Net Income	\$ 731.6	\$	806.6	\$	936.3	(9)%	(14)%
Percentage of Consolidated Net Income	66 9	<b>%</b>	60 9	%	61 %		
Average Assets	\$ 41,176.6	\$	36,905.5	\$	35,480.0	12 %	4 %

<sup>(1)</sup> Non-GAAP financial measures stated on an FTE basis.

# Wealth Management Net Income

Wealth Management Net Income decreased in 2023, primarily reflecting higher Noninterest Expense, lower Trust, Investment and Other Servicing Fees, lower Net Interest Income, and lower Foreign Exchange Trading Income, partially offset by a lower Provision for Income Taxes.

# Wealth Management Trust, Investment and Other Servicing Fees

For an explanation of Wealth Management Trust, Investment, and Other Servicing Fees, please see the "Trust, Investment, and Other Servicing Fees" section within the Consolidated Results of Operations section of the MD&A.

# Wealth Management Foreign Exchange Trading Income (Loss)

Foreign Exchange Trading Income for 2023 decreased from 2022, primarily due to an unfavorable impact from foreign exchange swap activity in Treasury that is allocated to Wealth Management.

# Wealth Management Other Noninterest Income

Other Noninterest Income for 2023 increased from 2022, primarily due to higher Other Operating Income.

### Wealth Management Net Interest Income

Net Interest Income on an FTE basis for 2023 decreased from 2022, primarily attributable to lower deposit balances. Net interest margin on an FTE basis decreased to 2.20% from 2.53%. Average earning assets of \$38.3 billion in 2023, increased \$4.3 billion, or 13%, from \$34.0 billion in 2022. Earning assets and funding sources for the year ended December 31, 2023 were primarily comprised of loans and domestic interest-bearing deposits, respectively.

# Wealth Management Provision for Credit Losses

There was a Provision for Credit Losses of \$24.0 million for 2023 compared to a Provision for Credit Losses of \$9.6 million in 2022. The Provision for Credit Losses during 2023 was primarily due to an increase in the reserve evaluated on a collective basis relating to the commercial real estate portfolio, driven by an increase in the size and duration of the portfolio, weaker economic projections for the industry, methodology updates, and credit quality deterioration on a small number of loans. The Provision for Credit Losses during 2022 reflected an increase in the reserve evaluated on a collective basis driven by weaker economic conditions at the time and portfolio growth, partially offset by improvements in portfolio quality. The 2022 increase in the collective basis reserve was primarily reflected in certain commercial portfolios.

# Wealth Management Noninterest Expense

Wealth Management Noninterest Expense, which includes the direct expense of the reporting segment, indirect expense allocations for product and operating support, and indirect expense allocations for certain corporate support services,

increased in 2023 from 2022. The increase primarily reflects higher expense allocations, Compensation expense, and Other Operating Expense.

#### Other

Income and expenses associated with non-recurring activities such as certain costs associated with acquisitions, divestitures, litigation, restructuring, and tax adjustments are included within Other. The following table summarizes the results of operations of the Other segment for the years ended December 31, 2023, 2022, and 2021 on a managementreporting basis.

**TABLE 26: OTHER RESULTS OF OPERATIONS** 

		FOR THE YEAR	ENDED DECEMBE	R 31,	CHANGE		
(\$ In Millions)		2023	2022	2021	2023 / 2022	2022 / 2021	
Noninterest Income (Loss)	\$	(188.4) \$	(235.6) \$	(21.3)	N/M	N/M	
Net Interest Income <sup>(1)</sup>		_	_	_	N/M	N/M	
Revenue <sup>(1)</sup>		(188.4)	(235.6)	(21.3)	N/M	N/M	
Noninterest Expense		128.7	74.7	21.8	N/M	N/M	
Income (Loss) before Income Taxes <sup>(1)</sup>		(317.1)	(310.3)	(43.1)	N/M	N/M	
Provision (Benefit) for Income Taxes <sup>(1)</sup>		(18.0)	(77.3)	(10.7)	N/M	N/M	
Net Income (Loss)	\$	(299.1) \$	(233.0) \$	(32.4)	N/M	N/M	
Percentage of Consolidated Net Income (Loss)		(27)%	(17)%	(2)%			
Average Assets	\$	— \$	<b>—</b> \$	_	N/M	N/M	

<sup>(1)</sup> Non-GAAP financial measures stated on an FTE basis.

### Other—Noninterest Income (Loss)

Noninterest Income (Loss) in 2023 primarily reflected an \$176.4 million available for sale debt security loss and a \$6.9 million available for sale debt security gain recognized in Investment Security Gains (Losses), net, where securities were sold in conjunction with a repositioning of the portfolio. In the prior year, there was a \$213.0 million loss recognized in Investment Security Gains (Losses), net arising from an intent to sell available for sale debt securities in conjunction with a repositioning of the portfolio.

## Other—Noninterest Expense

Noninterest Expense in 2023 increased from 2022, primarily reflecting an \$84.6 million FDIC special assessment and higher non-allocated occupancy expense due to early lease exits on vacant space, partially offset by a \$44.1 million pension settlement charge in 2022.

### **Asset Management**

Asset Management, through the Corporation's various subsidiaries, supports the Asset Servicing and Wealth Management reporting segments by providing a broad range of asset management and related services and other products to clients around the world. Investment solutions are delivered through separately managed accounts, bank common and collective funds, registered investment companies, exchange traded funds, non-U.S. collective investment funds, and unregistered private investment funds. Asset Management's capabilities include active and passive equity; active and passive fixed income; cash management; multi-asset and alternative asset classes (such as private equity and hedge funds of funds); and multi-manager advisory services and products. Asset Management's activities also include overlay services and other risk management services. Asset Management operates internationally through subsidiaries and distribution arrangements and its revenue and expense are allocated fully to Asset Servicing and Wealth Management.

At December 31, 2023, Northern Trust managed \$1.43 trillion in assets for personal and institutional clients, including \$1.03 trillion for Asset Servicing clients and \$402.5 billion for Wealth Management clients. The following table presents consolidated AUM as of December 31, 2023, 2022 and 2021 by investment type.

TABLE 27: CONSOLIDATED ASSETS UNDER MANAGEMENT BY INVESTMENT TYPE

			CHANGE			
(\$ In Billions)		2023	2022	2021	2023 / 2022	2022 / 2021
Equities	\$	785.5 \$	671.3 \$	856.5	17 %	(22)%
Fixed Income Securities		203.4	186.5	216.1	9	(14)
Cash and Other Assets		278.2	243.4	338.9	14	(28)
Securities Lending Collateral		167.4	148.3	195.6	13	(24)
Total Assets Under Management	\$	1,434.5 \$	1,249.5 \$	1,607.1	15 %	(22)%

AUM increased at year-end 2023 from year-end 2022. The increase primarily reflected favorable markets, net inflows, and favorable currency translation. The following table presents activity in consolidated AUM by product during the years ended December 31, 2023, 2022 and 2021.

TABLE 28: ACTIVITY IN CONSOLIDATED ASSETS UNDER MANAGEMENT BY PRODUCT

(In Billions)	20	23	2022	2021
Balance as of January 1	\$ 1,249	.5 \$	1,607.1 \$	1,405.3
Inflows by Product				
Equities	206	.4	187.7	292.9
Fixed Income	57	.8	48.7	63.7
Cash and Other Assets	2,012	.5	643.2	810.2
Securities Lending Collateral	238	.3	235.3	270.6
Total Inflows	2,515	.0	1,114.9	1,437.4
Outflows by Product				
Equities	(224	.5)	(231.9)	(321.0)
Fixed Income	(57	.1)	(55.5)	(56.2)
Cash and Other Assets	(1,970	.3)	(743.2)	(745.4)
Securities Lending Collateral	(219	.2)	(282.6)	(261.9)
Total Outflows	(2,471	.1)	(1,313.2)	(1,384.5)
Net Inflows (Outflows)	43	9	(198.3)	52.9
Market Performance, Currency & Other				
Market Performance & Other	133	.8	(143.0)	159.8
Currency	7	.3	(16.3)	(10.9)
Total Market Performance, Currency & Other	141	.1	(159.3)	148.9
Balance as of December 31	\$ 1,434	.5 \$	1,249.5 \$	1,607.1

#### CONSOLIDATED BALANCE SHEET REVIEW

The following tables summarize selected consolidated balance sheet information.

TABLE 29: SELECT CONSOLIDATED BALANCE SHEET INFORMATION

(\$ In Billions)	DECEM	IBER 31, 2023	DECEMBER 31, 2022	CHANG	iΕ
Assets					
Federal Reserve and Other Central Bank Deposits	\$	34.3	\$ 40.0	\$ (5.7)	(14)%
Interest-Bearing Due from and Deposits with Banks <sup>(1)</sup>		5.3	4.9	0.4	6
Securities Purchased under Agreements to Resell		0.8	1.1	(0.3)	(27)
Total Debt Securities		49.3	51.8	(2.5)	(5)
Loans		47.6	42.9	4.7	11
Other Interest-Earning Assets <sup>(2)</sup>		3.1	1.8	1.3	77
Total Earning Assets		140.4	142.5	(2.1)	(1)
Total Assets		150.8	155.0	(4.2)	(3)
Liabilities and Stockholders' Equity					
Total Interest-Bearing Deposits		93.3	98.6	(5.3)	(5)
Demand and Other Noninterest-Bearing Deposits		22.8	25.3	(2.5)	(10)
Federal Funds Purchased		3.0	1.9	1.1	61
Securities Sold under Agreements to Repurchase		0.8	0.6	0.2	38
Other Borrowings <sup>(3)</sup>		6.6	7.6	(1.0)	(13)
Total Stockholders' Equity		11.9	11.3	0.6	6

<sup>(1)</sup> Interest-Bearing Due from and Deposits with Banks includes the interest-bearing component of Cash and Due from Banks and Interest-Bearing Deposits with Banks as presented on the consolidated balance sheets.

TABLE 30: SELECT AVERAGE CONSOLIDATED BALANCE SHEET INFORMATION

	TWELVE MONTHS ENDED DECEMBER 31,								
(\$ In Billions)		2023	2022	CHANGI	3				
Assets									
Federal Reserve and Other Central Bank Deposits	\$	31.2 \$	36.2 \$	(5.0)	(14)%				
Interest-Bearing Due from and Deposits with Banks <sup>(1)</sup>		4.3	4.2	0.1	3				
Securities Purchased under Agreements to Resell		1.0	1.1	(0.1)	(11)				
Total Debt Securities		49.9	55.0	(5.1)	(9)				
Loans		42.2	41.0	1.2	3				
Other Interest-Earning Assets <sup>(2)</sup>		2.2	1.3	0.9	81				
Total Earning Assets		130.8	138.8	(8.0)	(6)				
Total Assets		142.6	152.6	(10.0)	(6)				
Liabilities and Stockholders' Equity									
Total Interest-Bearing Deposits		87.5	96.3	(8.8)	(9)				
Demand and Other Noninterest-Bearing Deposits		17.7	29.3	(11.6)	(40)				
Federal Funds Purchased		5.1	1.4	3.7	N/M				
Securities Sold under Agreements to Repurchase		0.4	0.4	_	(7)				
Other Borrowings <sup>(3)</sup>		10.3	5.5	4.8	89				
Total Stockholders' Equity		11.5	11.1	0.4	4				

<sup>(1)</sup> Interest-Bearing Due from and Deposits with Banks includes the interest-bearing component of Cash and Due from Banks and Interest-Bearing Deposits with Banks as presented on the consolidated balance sheets.

Average balances are considered to be a better measure of balance sheet trends, as period-end balances can be impacted by the timing of deposit and withdrawal activity involving large client balances. Average earning assets decreased from the

Other Interest-Earning Assets includes certain community development investments, collateral deposits with certain securities depositories and clearing houses, Federal Home Loan Bank and Federal Reserve stock, and money market investments which are classified in Other Assets on the consolidated balance sheets.

 $<sup>^{(3)}</sup>$  Other Borrowings primarily includes advances from the Federal Home Loan Bank of Chicago.

Other Interest-Earning Assets includes certain community development investments, collateral deposits with certain securities depositories and clearing houses, Federal Home Loan Bank and Federal Reserve stock, and money market investments which are classified in Other Assets on the consolidated balance sheets.

 $<sup>^{(3)}</sup>$  Other Borrowings primarily includes advances from the Federal Home Loan Bank of Chicago.

prior year primarily due to lower client deposits, partially offset by higher borrowing activity, the net of which resulted in lower funding of earning assets.

**Select Earning Assets.** Average securities decreased from the prior year, reflecting the impact of repositioning. For additional discussion relating to the securities portfolio, refer to the "Asset Quality" section in this MD&A and to Note 4, "Securities" to the consolidated financial statements provided in Item 8, "Financial Statements and Supplementary Data".

**Client Deposits.** Average Interest-Bearing Deposits and Demand and Other Noninterest-Bearing Deposits decreased from the prior year as clients migrated into higher yielding products.

**Short-Term Borrowings.** Short-term borrowings includes Federal Funds Purchased, Securities Sold under Agreements to Repurchase, and Other Borrowings. Securities Sold under Agreements to Repurchase are accounted for as collateralized financings and recorded at the amounts at which the securities were sold plus accrued interest. To minimize any potential credit risk associated with these transactions, the fair value of the securities sold is monitored, limits are set on exposure with counterparties, and the financial condition of counterparties is regularly assessed. Securities Sold under Agreements to Repurchase are held by the counterparty until the repurchase. See Note 24, "Commitments and Contingent Liabilities," Note 26, "Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase," and Note 27, "Offsetting of Assets and Liabilities" to the consolidated financial statements provided in Item 8, "Financial Statements and Supplementary Data" for additional information on Northern Trust's repurchase and reverse repurchase agreements.

Stockholders' Equity. The increase in average Stockholders' Equity was primarily due to higher Retained Earnings.

During the year ended December 31, 2023, the Corporation declared cash dividends totaling \$630.2 million to common stockholders and repurchased 4,384,678 shares of common stock, including 378,130 shares withheld to satisfy tax withholding obligations related to share-based compensation, at a total cost of \$347.5 million (\$79.26 average price per share). During the year ended December 31, 2023, the Corporation declared cash dividends totaling \$41.8 million to preferred stockholders.

During the year ended December 31, 2022, the Corporation declared cash dividends totaling \$613.0 million to common stockholders and repurchased 311,536 shares of common stock, all of which were shares withheld to satisfy tax withholding obligations related to share-based compensation, at a total cost of \$35.4 million (\$113.70 average price per share). During the year ended December 31, 2022, the Corporation declared cash dividends totaling \$41.8 million to preferred stockholders.

# **Asset Quality**

# Securities Portfolio

The following table presents the remaining maturity and average yield of Northern Trust's held to maturity (HTM) debt securities and available for sale (AFS) debt securities by security type as of December 31, 2023. Depending on market conditions, Northern Trust continuously seeks to optimize its securities portfolio, including through purchases and sales of AFS debt securities from time to time.

TABLE 31: REMAINING MATURITY AND AVERAGE YIELD OF HELD TO MATURITY AND AVAILABLE FOR SALE DEBT SECURITIES

	<b>DECEMBER 31, 2023</b>										
	тот	AL	ONE YE		ONE TO YEA		FIVE T		OVER YEA		AMERACE
(\$ in Millions)	воок	YIELD	воок	YIELD	воок	YIELD	воок	YIELD	воок	YIELD	AVERAGE MATURITY
Held to Maturity Debt Securities											
U.S. Government	<b>s</b> —	<b>-</b> %	<b>s</b> —	<b>-</b> %	<b>s</b> —	<b>_%</b>	<b>\$</b> —	<b>— %</b>	<b>s</b> —	<b>-</b> %	0 mos.
Obligations of States and Political Subdivisions	2,563.9	3.47	45.7	3.21	1,100.7	3.41	1,126.3	3.41	291.2	3.97	70 mos.
Government Sponsored Agency	9,355.3	2.13	984.3	2.52	3,381.4	2.27	3,248.6	1.94	1,741.0	1.97	75 mos.
Non-U.S. Government	4,789.1	0.72	3,376.0	0.69	1,379.3	0.81	33.8	0.28	_	_	10 mos.
Corporate Debt	646.1	0.76	276.8	0.14	353.7	1.29	15.6	(0.20)	_	_	19 mos.
Covered Bonds	2,208.6	2.61	345.4	2.68	1,623.1	2.64	240.1	2.29	_	_	32 mos.
Certificates of Deposit	585.1	4.37	585.1	4.37	_	_	_	_	_	_	0 mos.
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	5,245.5	1.45	1,080.8	2.17	4,159.0	1.27	5.7	(0.35)	_	_	24 mos.
Other Asset-Backed	214.2	6.91	14.7	5.28	102.0	7.29	97.5	6.76	_	_	62 mos.
Commercial Mortgage-Backed	37.6	6.66	_	_	37.6	6.66	_	_	_	_	41 mos.
Other	576.3	1.63	47.8	1.34	319.0	2.10	30.7	2.30	178.8	0.76	103 mos.
Total Held to Maturity Debt Securities	\$26,221.7	1.96%	\$6,756.6	1.62%	\$12,455.8	1.95%	\$4,798.3	2.38 %	\$2,211.0	2.14%	46 mos.
Available for Sale Debt Securities											
U.S. Government	\$3,622.2	3.95%	\$ 197.8	4.64%	\$3,424.4	3.91%	<b>\$</b> —	<b>— %</b>	<b>\$</b> —	<u>_%</u>	39 mos.
Obligations of States and Political Subdivisions	295.8	2.07	_	_	106.8	1.97	189.0	2.13	_	_	69 mos.
Government Sponsored Agency	11,553.0	5.51	2,357.0	5.65	5,237.5	5.42	3,282.8	5.65	675.7	5.09	52 mos.
Non-U.S. Government	264.4	0.59	66.1	0.95	198.3	0.48	_	_	_	_	30 mos.
Corporate Debt	279.5	2.82	103.8	2.77	175.7	2.85	_	_	_	_	15 mos.
Covered Bonds	347.1	3.74	89.2	3.03	257.9	3.98	_	_	_	_	27 mos.
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	2,899.9	3.18	277.8	2.08	2,567.1	3.34	55.0	1.43	_	_	34 mos.
Other Asset-Backed	2,962.6	5.03	212.8	2.22	2,631.1	5.18	107.8	6.87	10.9	6.87	37 mos.
Commercial Mortgage-Backed	865.3	4.88	39.3	3.15	708.2	5.31	117.8	2.83			37 mos.
Total Available for Sale Debt Securities	\$23,089.8	4.73%	\$3,343.8	4.79%	\$15,307.0	4.54%	\$3,752.4	5.36 %	\$ 686.6	5.12%	44 mos.

Note: Yield is calculated on amortized cost and presented on a taxable equivalent basis giving effect to the applicable federal and state tax rates.

Northern Trust maintains a high quality debt securities portfolio. Debt securities not explicitly rated were grouped where possible under the credit rating of the issuer of the security. The following tables provide the fair value of AFS debt securities and amortized cost of HTM debt securities by credit rating.

TABLE 32: FAIR VALUE OF AVAILABLE FOR SALE DEBT SECURITIES BY CREDIT RATING

	AS OF DECEMBER 31, 2023									
(\$ In Millions)	AAA		AA		A		BBB	NO'	T RATED	TOTAL
U.S. Government	\$ 3,622.2	\$	_	\$	_	\$	_	\$	_	\$ 3,622.2
Obligations of States and Political Subdivisions	38.1		257.7		_		_		_	295.8
Government Sponsored Agency	11,553.0		_		_		_		_	11,553.0
Non-U.S. Government	264.4		_		_		_		_	264.4
Corporate Debt	24.7		87.0		157.4		_		10.4	279.5
Covered Bonds	325.3		_		21.8		_		_	347.1
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	2,353.5		334.0		212.4		_		_	2,899.9
Other Asset-Backed	2,962.6		_		_		_		_	2,962.6
Commercial Mortgage-Backed	865.3		_		_		_		_	865.3
Total	\$ 22,009.1	\$	678.7	\$	391.6	\$	_	\$	10.4	\$ 23,089.8
Percent of Total	95 %	6	3 %	ó	2 %	o	<u> </u>	ó	<b>— %</b>	100 %
	AS OF DECEMBER 31, 2022									
				A	S OF DECE	MBE	R 31, 2022			
(\$ In Millions)	AAA		AA	A	S OF DECE A	MBE	R 31, 2022 BBB	NO	T RATED	TOTAL
(\$ In Millions) U.S. Government	AAA \$ 2,747.4	\$	AA	\$		SMBE	· ·	NO \$	T RATED	**TOTAL *** 2,747.4
		\$	AA — 651.2				· ·		T RATED — —	
U.S. Government	\$ 2,747.4	\$	_				· ·		T RATED  —  —  —	\$ 2,747.4
U.S. Government Obligations of States and Political Subdivisions	\$ 2,747.4 136.4	\$	_				· ·		T RATED  —  —  —  —  —	\$ 2,747.4 787.6
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency	\$ 2,747.4 136.4 11,545.2	\$	_				· ·		T RATED — — — — — — — 24.2	\$ 2,747.4 787.6 11,545.2
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government	\$ 2,747.4 136.4 11,545.2 360.0	\$	651.2		A — — — — — — — — — — —		BBB — — — — — — — — —		_ _ _ _	\$ 2,747.4 787.6 11,545.2 360.0
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt	\$ 2,747.4 136.4 11,545.2 360.0 302.5	\$	651.2		A — — — — — 938.7		BBB — — — — — — — — —		_ _ _ _	\$ 2,747.4 787.6 11,545.2 360.0 1,747.6
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds	\$ 2,747.4 136.4 11,545.2 360.0 302.5 367.0	\$	651.2 — — 462.6		A — — — — — — 938.7 — 21.7		BBB — — — — — — — — —		_ _ _ _	\$ 2,747.4 787.6 11,545.2 360.0 1,747.6 388.7
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	\$ 2,747.4 136.4 11,545.2 360.0 302.5 367.0 1,816.3	\$	651.2 — — 462.6		A — — — — — — 938.7 — 21.7		BBB — — — — — — — — —		_ _ _ _	\$ 2,747.4 787.6 11,545.2 360.0 1,747.6 388.7 2,479.4
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds Sub-Sovereign, Supranational and Non-U.S. Agency Bonds Other Asset-Backed	\$ 2,747.4 136.4 11,545.2 360.0 302.5 367.0 1,816.3 5,256.2	\$	651.2 — — 462.6		A — — — — — — 938.7 — 21.7		BBB — — — — — — — — —		_ _ _ _	\$ 2,747.4 787.6 11,545.2 360.0 1,747.6 388.7 2,479.4 5,256.2

As of both December 31, 2023 and December 31, 2022, the less than 1% of AFS debt securities not rated by Moody's Investors Service, Inc. (Moody's), S&P Global Ratings (S&P Global) or Fitch Ratings, Inc. (Fitch Ratings) consisted of corporate debt securities.

TABLE 33: AMORTIZED COST OF HELD TO MATURITY DEBT SECURITIES BY CREDIT RATING

			AS	OF DEC	ЕМВ	ER 31, 202	23			
(\$ In Millions)	AAA	AA		A		BBB	NC	T RATED		TOTAL
U.S. Government	\$ _	<b>\$</b> —	\$	_	\$	_	\$	_	\$	_
Obligations of States and Political Subdivisions	954.7	1,609.0		_		_		0.2		2,563.9
Government Sponsored Agency	9,355.3	_		_		_		_		9,355.3
Non-U.S. Government	813.3	1,179.6	2	,463.3		332.9		_		4,789.1
Corporate Debt	2.1	302.6		341.4		_		_		646.1
Covered Bonds	2,208.6	_		_		_		_		2,208.6
Certificates of Deposit	545.9	_		_		_		39.2		585.1
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	4,047.9	1,166.5		30.0		1.1		_		5,245.5
Other Asset-Backed	214.2	_		_		_		_		214.2
Commercial Mortgage-Backed	37.6	_		_		_		_		37.6
Other	54.8	_		_		_		521.5		576.3
Total	\$ 18,234.4	\$ 4,257.7	\$ 2	,834.7	\$	334.0	\$	560.9	\$	26,221.7
Percent of Total	70 %	16 %	6	11 %	6	1 %	6	2 %	,	100 %

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(In Millions)	AAA		AA		A		BBB	NO	T RATED		TOTAL
U.S. Government	\$ 50.0	\$	_	\$	_	\$	_	\$	_	\$	50.0
Obligations of States and Political Subdivisions	926.8		1,638.5		_		_		_		2,565.3
Government Sponsored Agency	9,407.7		_		_		_		_		9,407.7
Non-U.S. Government	762.2		926.5		1,223.0		322.3		_		3,234.0
Corporate Debt	2.1		305.7		405.5		_		_		713.3
Covered Bonds	2,530.3		_		_		_		_		2,530.3
Certificates of Deposit	_		_		_		_		35.9		35.9
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	4,171.3		1,502.0		28.9		1.1		_		5,703.3
Other Asset-Backed	263.7		_		_		_		_		263.7
Other	65.8		_		_		_		466.8		532.6
Total	\$ 18,179.9	\$	4,372.7	\$	1,657.4	\$	323.4	\$	502.7	\$	25,036.1
Percent of Total	73 %	6	17 %	6	7 %	6	1 %	o	2 %	)	100 %

As of both December 31, 2023 and December 31, 2022, 2% of HTM debt securities not rated by Moody's, S&P Global or Fitch Ratings primarily consisted of certificates of deposit with a remaining life of less than six months, as well as investments purchased by Northern Trust to fulfill its obligations under the Community Reinvestment Act (CRA). Northern Trust fulfills its obligations under the CRA by making qualified investments for purposes of supporting institutions and programs that benefit low-to-moderate income communities within Northern Trust's market area.

Net unrealized losses within the investment securities portfolio totaled \$2.3 billion at December 31, 2023, compared to net unrealized losses of \$3.2 billion as of December 31, 2022. Net unrealized losses as of December 31, 2023 were comprised of \$20.1 million and \$2.3 billion of gross unrealized gains and losses, respectively. Net unrealized losses as of December 31, 2022 were comprised of \$9.1 million and \$3.2 billion of gross unrealized gains and losses, respectively.

As of December 31, 2023, the \$23.1 billion AFS debt securities portfolio had unrealized losses of \$200.3 million, \$105.8 million, and \$100.0 million related to government sponsored agency, sub-sovereign, supranational and non-U.S. agency bonds, and other asset-backed, respectively, which are primarily attributable to lower yields and tighter spreads. As of December 31, 2022, the \$26.7 billion AFS debt securities portfolio had unrealized losses of \$351.6 million, \$288.1 million, and \$157.6 million related to government-sponsored agency, other asset-backed, and sub-sovereign supranational and non-U.S. agency bonds, respectively, which are primarily attributable to changes in market interest rates and credit spreads since their purchase.

As of December 31, 2023, the \$26.2 billion HTM debt securities portfolio had an unrealized loss of \$1.0 billion and \$294.9 million related to government sponsored agency and sub-sovereign, supranational and non-U.S. agency bonds, respectively, which are primarily attributable to lower yields and tighter spreads. As of December 31, 2022, the \$25.0 billion HTM debt securities portfolio had an unrealized loss of \$1.1 billion and \$436.1 million related to government-sponsored agency and sub-sovereign, supranational and non-U.S. agency bonds, respectively, which are primarily attributable to changes in overall market interest rates and credit spreads since their purchase.

HTM debt securities consist of securities that management intends to, and Northern Trust has the ability to, hold until maturity. During the year ended December 31, 2023, there were no securities transferred from AFS to HTM. During the year ended December 31, 2022, the Corporation transferred government sponsored agency and obligation of states and political subdivisions securities that had a fair value of \$6.6 billion from AFS to HTM classification for capital management purposes, all of which were transferred in the third quarter of 2022. Upon transfer of a debt security from the AFS to HTM classification, the amortized cost is reset to fair value. Any net unrealized gain or loss at the date of transfer will remain in Accumulated Other Comprehensive Income (Loss) (AOCI) and be amortized into Net Interest Income over the remaining life of the securities using the effective interest method. The amortization of amounts retained in AOCI will offset the effect on interest income of the amortization of the premium or discount resulting from transferring the securities at fair value.

For additional information relating to the securities portfolio, refer to Note 4, "Securities," provided in Item 8, "Financial Statements and Supplementary Data."

#### Loans

Total Loans

For additional information relating to the loan portfolio, refer to Note 5, "Loans," and Note 7, "Concentrations of Credit Risk" provided in Item 8, "Financial Statements and Supplementary Data."

The following table presents the remaining maturity of loans by segment and class as of December 31, 2023.

**TABLE 34: REMAINING MATURITY OF LOANS** 

**DECEMBER 31, 2023** FIVE TO OVER FIFTEEN YEARS FIFTEEN YEARS ONE YEAR OR ONE TO FIVE (In Millions) TOTAL LESS YEARS U.S.: Commercial Commercial and Institutional \$ 11,555.3 \$ 4,906.4 \$ 6,362.2 \$ 285.8 \$ 0.9 Commercial Real Estate 5,134.2 787.3 3,439.1 907.8 Other 5,944.8 5,944.8 Personal Private Client 9,170.2 5,060.1 129.4 0.3 14,360.0 Residential Real Estate 6,327.1 260.7 926.8 1,621.2 3,518.4 Other 1,088.3 1,088.3 Total U.S. 2,944.2 \$ 3,519.6 \$ 44,409.7 \$ 22,157.7 \$ 15,788.2 \$ Non-U.S.: Non-U.S. - Commercial \$ 2,778.5 \$ 2,686.2 \$ 92.3 \$ - \$ Non-U.S. - Personal 428.8 316.8 51.9 29.4 30.7 Total Non-U.S. \$ 3,207.3 \$ 3,003.0 \$ 144.2 \$ 29.4 \$ 30.7

47,617.0 \$

25,160.7 \$

15,932.4 \$

3,550.3

2,973.6 \$

Note: Non-U.S. and Other U.S. loans primarily include short duration exposures related to custodied client investments.

TABLE 35: INTEREST RATE SENSITIVITY OF LOANS

DECEMBER	31.	2023

(In Millions)	TOTAL	ONE YEAR OR LESS	ONE TO FIV YEAR		FIVE TO FIFTEEN YEARS	o	VER FIFTEEN YEARS
Fixed Rate:							
Commercial							
Commercial and Institutional	\$ 294.5 \$	114.3	\$ 135	8 \$	43.5	\$	0.9
Commercial Real Estate	180.6	35.1	128	6	16.9		_
Non-U.S.	26.9	26.9	-	_	_		_
Total Commercial	\$ 502.0 \$	176.3	\$ 264	4 \$	60.4	\$	0.9
Personal							
Private Client	\$ 426.1 \$	91.7	\$ 333	7 \$	0.5	\$	0.2
Residential Real Estate	773.6	70.3	266	.2	421.9		15.2
Non-U.S.	9.8	0.1	9	.7	_		_
Total Personal	\$ 1,209.5 \$	162.1	\$ 609	6 \$	422.4	\$	15.4
Total Fixed Rate	\$ 1,711.5 \$	338.4	\$ 874	0 \$	482.8	\$	16.3
Variable Rate:							
Commercial							
Commercial and Institutional	\$ 11,260.8 \$	4,792.1	\$ 6,226	4 \$	242.3	\$	_
Commercial Real Estate	4,953.6	752.2	3,310	.5	890.9		_
Non-U.S.	2,751.6	2,659.3	92	.3	_		_
Other	5,944.8	5,944.8	-	_	_		_
Total Commercial	\$ 24,910.8 \$	14,148.4	\$ 9,629	2 \$	1,133.2	\$	_
Personal							
Private Client	\$ 13,933.9 \$	9,078.5	\$ 4,726	4 \$	128.9	\$	0.1
Residential Real Estate	5,553.5	190.4	660	.6	1,199.3		3,503.2
Non-U.S.	419.0	316.7	42	.2	29.4		30.7
Other	1,088.3	1,088.3	-	_	_		_
Total Personal	\$ 20,994.7 \$	10,673.9	\$ 5,429	2 \$	1,357.6	\$	3,534.0
Total Variable Rate	\$ 45,905.5 \$	24,822.3	\$ 15,058	4 \$	2,490.8	\$	3,534.0
Total Loans	\$ 47,617.0 \$	25,160.7	\$ 15,932	4 \$	2,973.6	\$	3,550.3

# Nonaccrual Assets and 90 Days Past Due Loans

Nonaccrual assets consist of nonaccrual loans and other real estate owned (OREO). OREO is comprised of commercial and residential properties acquired in partial or total satisfaction of loans. Loans that are delinquent 90 days or more and still accruing interest can fluctuate widely at any reporting period based on the timing of cash collections, renegotiation and renewals. For additional information relating to nonaccrual loans, refer to Note 5, "Loans," provided in Item 8, "Financial Statements and Supplementary Data."

The following table presents nonaccrual assets and loans that were delinquent 90 days or more and still accruing interest at December 31, 2023 and 2022.

**TABLE 36: NONACCRUAL ASSETS** 

(\$ In Millions)	DECEN	MBER 31, 2023	% OF 2023 NONACCRUAL LOANS TO TOTAL NONACCRUAL LOANS	DECEMBER 31, 2022	% OF 2022 NONACCRUAL LOANS TO TOTAL NONACCRUAL LOANS
Nonaccrual Loans					
Commercial					
Commercial and Institutional	\$	16.3	26 %	\$ 17.4	38 %
Commercial Real Estate		_	_	10.2	22
Total Commercial	\$	16.3	26 %	\$ 27.6	60 %
Personal					
Private Client	\$	20.3	32 %	<b>\$</b>	— %
Residential Real Estate		27.0	42	18.3	40
Total Personal	\$	47.3	74 %	\$ 18.3	40 %
Total Nonaccrual Loans		63.6		45.9	
Other Real Estate Owned		1.5		_	
Total Nonaccrual Assets	\$	65.1		\$ 45.9	
90 Day Past Due Loans Still Accruing	\$	20.1		\$ 54.2	
Nonaccrual Loans to Total Loans		0.13 %		0.11 %	6
Allowance for Credit Losses Assigned to Loans to Nonaccrual Loans		2.8x		3.1x	

Nonaccrual assets as of December 31, 2023 increased from December 31, 2022, primarily due to one new private client nonaccrual loan and two new residential real estate nonaccrual loans, partially offset by one commercial real estate nonaccrual loan upgrade to accrual status and one commercial real estate nonaccrual loan pay-down/charge-off. In addition to the negative impact on Net Interest Income and the risk of credit losses, nonaccrual assets also increase operating costs due to the expense associated with collection efforts. Changes in the level of nonaccrual assets may be indicative of changes in the credit quality of one or more loan classes. Changes in credit quality impact the allowance for credit losses through the resultant adjustment of the allowance evaluated on an individual basis and the quantitative and qualitative factors used in the determination of the allowance evaluated on a collective basis within the allowance for credit losses.

# Allowance for Credit Losses

The Allowance for Credit Losses—which represents management's best estimate of lifetime expected credit losses related to various portfolios subject to credit risk, off-balance sheet credit exposure, and specific borrower relationships—is determined by management through a disciplined credit review process. Northern Trust measures expected credit losses of financial assets with similar risk characteristics on a collective basis. A financial asset is measured individually if it does not share similar risk characteristics with other financial assets and the related allowance is determined through an individual evaluation.

Management's estimates utilized in establishing an appropriate level of allowance for credit losses are not dependent on any single assumption. In determining an appropriate allowance level, management evaluates numerous variables, many of which are interrelated or dependent on other assumptions and estimates, and takes into consideration past events, current conditions and reasonable and supportable forecasts.

The results of the credit reserve estimation methodology are reviewed quarterly by Northern Trust's Credit Loss Reserve Committee, which receives input from Financial Risk Management, Treasury, Corporate Finance, the Economic Research Department, and each of Northern Trust's reporting business units.

As of December 31, 2023, the Allowance for Credit Losses related to loans, undrawn loan commitments and standby letters of credit, HTM debt securities, and other financial assets, was \$178.7 million, \$26.9 million, \$12.7 million, and \$0.9 million, respectively. As of December 31, 2022, the Allowance for Credit Losses related to loans, undrawn loan commitments and standby letters of credit, HTM debt securities, and other financial assets, was \$144.3 million, \$38.5 million, \$16.0 million, and \$0.8 million, respectively. For additional information relating to the Allowance for Credit Losses and the changes in the Allowance for Credit Losses during the years ended December 31, 2023 and 2022 due to

charge-offs, recoveries and provisions for credit losses, refer to Note 6, "Allowance for Credit Losses," provided in Item 8, "Financial Statements and Supplementary Data."

The following table shows the net recoveries (charge-offs) to average loans and leases by segment and class at December 31, 2023, 2022, and 2021.

TABLE 37: NET RECOVERIES (CHARGE-OFFS) TO AVERAGE LOANS AND LEASES

(\$ in Millions)	2023	3	2022	2	2021
Net Recoveries (Charge-Offs) to Select Average Loans and Leases <sup>(1)</sup>					
Commercial					
Commercial and Institutional	_ %	6	%	<b>%</b>	0.01 %
Commercial Real Estate	(0.10)		0.05		(0.01)
Lease Financing, net <sup>(2)</sup>	_		(61.3)		_
Total Commercial	(0.03)		(0.02)		_
Personal					
Private Client	_		_		0.01
Residential Real Estate	0.02		0.11		0.07
Total Personal	0.01		0.03		0.03
Total Net Recoveries (Charge-Offs) to Select Average Loans and Leases <sup>(1)</sup>	(0.01)%	6	0.01 %	<b>%</b>	0.02 %
Net Recoveries (Charge-Offs)					
Commercial					
Commercial and Institutional	\$ 0.2	\$	0.1	\$	0.9
Commercial Real Estate	(5.2)		2.2		(0.3)
Lease Financing, net	_		(4.9)		_
Total Select Commercial <sup>(3)</sup>	(5.0)		(2.6)		0.6
Personal					
Private Client	0.4		_		1.3
Residential Real Estate	1.3		6.8		4.4
Total Personal	1.7		6.8		5.7
Total Net Recoveries (Charge-Offs) <sup>(3)</sup>	\$ (3.3)	\$	4.2	\$	6.3
Average Loans and Leases					
Commercial					
Commercial and Institutional	\$ 12,438.9	\$	12,258.9	\$	10,428.6
Commercial Real Estate	4,981.6		4,432.2		3,977.0
Lease Financing, net	_		8.0		11.2
Total Select Commercial <sup>(1)</sup>	17,420.5		16,699.1		14,416.8
Personal					
Private Client	14,000.2		13,877.9		13,686.7
Residential Real Estate	 6,390.7		6,352.5		6,190.6
Total Select Personal <sup>(1)</sup>	 20,390.9		20,230.4		19,877.3
Total Select Average Loans and Leases <sup>(1)</sup>	\$ 37,811.4	\$	36,929.5	\$	34,294.1
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<sup>(1)</sup> The table excludes the Other and Non-U.S. average loan segments.

Net recoveries (charge-offs) for the Non-U.S. segment was zero and therefore the ratio of net recoveries (charge-offs) to average loans and leases was excluded from the above table. Total average loans and leases for all loan portfolio categories were \$42.2 billion, \$41.0 billion, and \$37.2 billion for the years ended December 31, 2023, 2022, and 2021, respectively.

The following disclosure has been prepared in compliance with the SEC requirement to disclose the Allowance for Credit Losses that is applicable to international operations; however, the amounts disclosed should not be construed as being the only amounts available to cover future non-U.S. loan charge-offs, since the entire Allowance for Credit Losses assigned to Loans is available to absorb losses on both U.S. and non-U.S. loans. In addition, these amounts are not intended to be indicative of future charge-off trends. Please refer to Table 38 in the following section for the non-U.S. allowance balances.

<sup>(2)</sup> The ratio reflects a charge-off in the third quarter of 2022 in association with a sale of the last lease remaining in Northern Trust's lease portfolio. As

of December 31, 2022, there were no leases outstanding.

(3) As of December 31, 2023, there was a \$0.5 million net charge-off in other commercial which was not reflected as the segment is excluded from the table above.

The following table provides the allowance evaluated on an individual and collective basis for the loans portfolio by segment and class at December 31, 2023 and 2022.

TABLE 38: ALLOCATION OF THE ALLOWANCE FOR CREDIT LOSSES

DECEMBER 31, 2023 2022 PERCENT OF LOANS TO TOTAL LOANS PERCENT OF LOANS TO ALLOWANCE ALLOWANCE (\$ In Millions) AMOUN' TOTAL LOANS AMOUN Evaluated on an Individual Basis % \$ 13.4 % \$ 10.4 Evaluated on a Collective Basis Commercial Commercial and Institutional 57.2 24 57.0 29 Commercial Real Estate 101.4 11 76.5 11 Non-U.S. 1.6 8.3 7 6 Other 0.1 0.3 3 13 Total Commercial 160.3 54 142.1 50 Personal Private Client 12.0 30 11.2 33 Residential Real Estate 18.8 15 13 18.0 Non-U.S. 1.1 1 1 1.1 Other 2 1 Total Personal 31.9 46 30.3 50 Total Allowance Evaluated on a Collective Basis 192.2 172.4 \$ \$ Total Allowance for Credit Losses 205.6 \$ 182.8 \$ Allowance Assigned to: Loans 178.7 \$ 144.3 \$ Undrawn Commitments and Standby Letters of Credit 26.9 38.5 Total Allowance for Credit Losses \$ \$ 205.6 182.8

Allowance Related to Credit Exposure Evaluated on an Individual Basis: The individual allowance is determined through individual evaluations of loans and lending-related commitments that have defaulted, generally those with Borrower Ratings of 8 and 9, that are based on expected future cash flows, the value of collateral, and other factors that may impact the borrower's ability to pay.

0.38 %

0.34 %

The allowance evaluated on an individual basis for Loans increased \$3.0 million from \$10.4 million at December 31, 2022 to \$13.4 million at December 31, 2023, primarily attributable to a net increase in outstanding loans in the private client portfolio and commercial portfolio.

Allowance Related to Credit Exposure Evaluated on a Collective Basis: Expected credit losses are measured on a collective basis as long as the financial assets included in the respective pool share similar risk characteristics. If financial assets are deemed not to share similar risk characteristics, an individual assessment is warranted.

The allowance evaluated on a collective basis for loans increased \$31.4 million to \$165.3 million at December 31, 2023, compared with \$133.9 million at December 31, 2022, primarily seen in the commercial real estate portfolio, driven by an increase in the size and duration of the portfolio, weaker economic projections for the industry, and methodology updates. The remainder of the provision was due to charge-offs. The allowance evaluated on a collective basis for undrawn loan commitments and letters of credit decreased \$11.6 million to \$26.9 million at December 31, 2023, compared with \$38.5 million at December 31, 2022, primarily in the commercial and institutional portfolio, reflecting a combination of credit quality improvements, an improved macroeconomic outlook for that segment, and methodology updates.

**Overall Allowance:** The reserve evaluated on an individual and collective basis resulted in a total Allowance for Credit Losses of \$220.4 million at December 31, 2023, compared with \$200.9 million at the end of 2022. The allowance of \$178.7 million assigned to Loans, as a percentage of total Loans, was 0.38% at December 31, 2023, which increased from a \$144.3 million allowance assigned to Loans, representing 0.34% of total Loans at December 31, 2022. Allowances assigned to undrawn loan commitments and standby letters of credit totaled \$26.9 million and \$38.5 million at December 31, 2023 and 2022, respectively, and are included in Other Liabilities on the consolidated balance sheets.

Allowance Assigned to Loans to Total Loans

#### Capital Expenditures

Capital expenditures in 2023 included continued investments in public cloud technologies and to enhance Northern Trust's software capabilities, as well as renovation and relocation projects to reduce our real estate footprint and modernize our existing offices for new ways of working. Capital expenditures for 2023 totaled \$675.8 million, of which \$559.3 million was for software, \$56.4 million was for computer hardware, \$56.0 million was for building and leasehold improvements, and \$4.1 million was for furnishings. These capital expenditures principally support, enhance, and protect Northern Trust's investment management, asset servicing and wealth management systems and capabilities, with focus on delivering secure, highly available and innovative solutions to better serve our clients. Additional capital expenditures committed for technology platforms will result in future expense for the depreciation of hardware and amortization of software. Software amortization and depreciation on computer hardware are charged to Equipment and Software expense. Depreciation on building and leasehold improvements and on furnishings is charged to Occupancy expense and equipment expense, respectively. Capital expenditures for 2022 totaled \$723.5 million, of which \$594.9 million was for software, \$84.0 million was for computer hardware, \$35.5 million was for building and leasehold improvements, and \$9.1 million was for furnishings.

#### **Deposits**

The following table provides the scheduled maturity of total time deposits in denominations of \$250,000 or greater at December 31, 2023. For additional information, refer to Note 11, "Deposits," provided in Item 8, "Financial Statements and Supplementary Data."

TABLE 39: REMAINING MATURITY OF TIME DEPOSITS \$250,000 OR MORE

		DECEMBER 31, 2023						
		U.S. OFFICE	NON	N-U.S. OFFICES				
(In Millions)		CERTIFICATES OF DEPOSIT	О	THER TIME	TOTAL			
3 Months or Less	\$	2,029.4	\$	2,557.5 \$	4,586.9			
Over 3 Months through 6 Months		798.2		22.6	820.8			
Over 6 Months through 12 Months		566.4		_	566.4			
Over 12 Months		58.0		_	58.0			
Total	<u> </u>	3,452.0	\$	2,580.1 \$	6,032.1			

Deposits not insured by the FDIC as of December 31, 2023 and 2022 totaled \$109.9 billion and \$116.1 billion, respectively. These deposit amounts are derived by adding estimated U.S. office uninsured deposits as allowed by Federal Financial Institutions Examination Council instructions to all non-U.S. office deposits. Estimated uninsured U.S. office deposits are determined by calculating and totaling the deposits in excess of the deposit insurance limit on an individual account basis.

# **Short-Term Borrowings**

Securities purchased under agreements to resell and securities sold under agreements to repurchase are accounted for as collateralized financings and recorded at the amounts at which the securities were acquired or sold plus accrued interest. To minimize any potential credit risk associated with these transactions, the fair value of the securities purchased or sold is monitored, limits are set on exposure with counterparties, and the financial condition of counterparties is regularly assessed. It is Northern Trust's policy to take possession, either directly or via third-party custodians, of securities purchased under agreements to resell. Securities sold under agreements to repurchase are either directly held by, or pledged to the counterparty until the repurchase. Northern Trust nets securities sold under agreements to repurchase against those purchased under agreements to resell when the requirements to net are met. See Note 24, "Commitments and Contingent Liabilities," Note 26, "Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase," and Note 27, "Offsetting of Assets and Liabilities" provided in Item 8, "Financial Statements and Supplementary Data" for additional information on our repurchase and reverse repurchase agreements.

## **Geographic Area Information**

Northern Trust's non-U.S. activities are primarily related to its asset servicing, asset management, foreign exchange, cash management, and commercial banking businesses. The operations of Northern Trust are managed on a reporting segment basis and include components of both U.S and non-U.S. source assets. Non-U.S. source assets are not separately identified in Northern Trust's internal management reporting system. However, Northern Trust is required to disclose non-U.S. activities based on the domicile of the customer. Due to the complex and integrated nature of Northern Trust's activities, it is difficult to segregate with precision assets between U.S. and non-U.S.-domiciled customers. Therefore, certain subjective estimates and assumptions have been made to allocate assets between U.S. and non-U.S. operations.

The following tables present selected average assets and liabilities attributable to non-U.S. operations (based on the obligor's domicile) and the percent of those balances to total consolidated average assets. For additional information refer to Note 31, "Reporting Segments and Related Information," provided in Item 8, "Financial Statements and Supplementary Data."

TABLE 40: SELECTED AVERAGE ASSETS AND LIABILITIES ATTRIBUTABLE TO NON-U.S. OPERATIONS

(In Millions)	2023	2022
Total Assets	\$ 24,927.8 \$	26,904.3
Time Deposits with Banks	1,847.7	2,082.2
Loans	2,349.5	2,562.7
Non-U.S. Investments	14,565.0	16,002.1
Total Liabilities	67,964.2	77,481.6
Deposits	66,232.9	75,808.6

#### Non-U.S. Outstandings

As used in this discussion, non-U.S. outstandings are cross-border outstandings as defined by the SEC. They consist of loans, securities, interest-bearing deposits with financial institutions, accrued interest and other monetary assets. Not included are letters of credit, loan commitments, and non-U.S. office local currency claims on residents. Non-U.S. outstandings related to a country are net of guarantees given by third parties resident outside the country and the value of tangible, liquid collateral realizable outside the country. However, transactions with branches of non-U.S. banks are included in these outstandings and are classified according to the country location of the non-U.S. bank's head office.

Short-term interbank time deposits with non-U.S. banks represent the largest category of non-U.S. outstandings. Northern Trust actively participates in the interbank market with U.S. and non-U.S. banks.

Northern Trust places deposits with non-U.S. counterparties that have strong internal (Northern Trust) risk ratings and external credit ratings. These non-U.S. banks are approved and monitored by Northern Trust's Capital Markets Credit Committee, which has credit authority for exposure to all non-U.S. banks and approves credit limits. This process includes financial analysis of the non-U.S. banks, use of an internal risk rating system and consideration of external market indicators. Each counterparty is reviewed at least annually and potentially more frequently based on credit fundamentals or general market conditions. Separate from the entity-specific review process, the average life to maturity of deposits with non-U.S. banks is deliberately maintained on a short-term basis in order to respond quickly to changing credit conditions. Northern Trust also utilizes certain risk mitigation tools and agreements that may reduce exposures through use of collateral and/or balance sheet netting. Additionally, the Capital Markets Credit Committee oversees country-risk analyses and imposes limits on country exposure. For additional information refer to Note 31, "Reporting Segments and Related Information," provided in Item 8, "Financial Statements and Supplementary Data."

#### STATEMENTS OF CASH FLOWS

The following discusses the statement of cash flow activities for the years ended December 31, 2023, 2022, and 2021.

**TABLE 41: CASH FLOW ACTIVITY SUMMARY** 

	FOR THE YEAR			
(In Millions)	2023	2022	2021	
Net cash provided by (used in):			_	
Operating activities	\$ 2,625.6 \$	2,392.4 \$	1,356.0	
Investing activities	4,784.1	25,929.8	(18,602.6)	
Financing activities	(7,182.6)	(26,437.4)	16,073.5	
Effect of Foreign Currency Exchange Rates on Cash	(89.8)	(287.4)	(159.6)	
Change in Cash and Due from Banks	\$ 137.3 \$	1,597.4 \$	(1,332.7)	

# **Operating Activities**

Net cash provided by operating activities of \$2.6 billion for the year ended December 31, 2023 was primarily attributable to period earnings and the impact of other operating activities, net.

For the year ended December 31, 2022, net cash provided by operating activities of \$2.4 billion was primarily attributable to period earnings and lower net collateral deposited with derivative counterparties, partially offset by the impact of other operating activities, net.

# **Investing Activities**

Net cash provided by investing activities of \$4.8 billion for the year ended December 31, 2023 was primarily attributable to lower levels of deposits with the Federal Reserve and other central banks and net proceeds from available for sale debt securities arising from a repositioning of the portfolio, partially offset by higher levels of loans.

For the year ended December 31, 2022, net cash provided by investing activities of \$25.9 billion primarily reflected lower levels of deposits with the Federal Reserve and other central banks and net proceeds from held to maturity debt securities, partially offset by higher levels of loans.

# Financing Activities

Net cash used in financing activities of \$7.2 billion for the year ended December 31, 2023 was primarily attributable to decreased levels of total deposits. The decrease in total deposits was primarily attributable to lower levels of savings, money market and other interest-bearing.

For the year ended December 31, 2022, net cash used in financing activities of \$26.4 billion primarily reflected decreased levels of total deposits, partially offset by higher short-term other borrowings, proceeds from the issuance of 4.00% senior notes and 6.125% subordinated notes, and higher federal funds purchased. The decrease in total deposits was primarily attributable to lower levels of non-U.S. office noninterest-bearing deposits, non-U.S. office interest-bearing deposits, and demand and other noninterest-bearing deposits.

# **CAPITAL MANAGEMENT**

One of Northern Trust's primary objectives is to maintain a strong capital position to merit the confidence of clients, counterparties, creditors, regulators and stockholders. A strong capital position helps Northern Trust execute its strategies and withstand unforeseen adverse developments.

Senior management, with oversight from the Capital Governance Committee of the Board of Directors and the full Board of Directors, is responsible for capital management and planning. Northern Trust manages its capital on both a total Corporation basis and a legal entity basis. The Capital Committee is responsible for measuring and managing capital metrics against levels set forth within the Capital Policy approved by the Capital Governance Committee of the Board of Directors. In establishing the metrics related to capital, a variety of factors are taken into consideration, including the unique risk profiles of Northern Trust's businesses, regulatory requirements, capital levels relative to peers, economic and market forecasts, and the impact on credit ratings.

Capital levels increased in 2023 as average stockholders' equity increased \$415.4 million, or 4%, to \$11.5 billion. Total stockholders' equity was \$11.9 billion at December 31, 2023, as compared to \$11.3 billion at December 31, 2022. Preferred dividends totaling \$41.8 million were declared in 2023. During 2023, the Corporation maintained its quarterly common stock dividend at \$0.75 per common share. Common dividends totaling \$630.2 million were declared in 2023. During the year ended December 31, 2023, the Corporation repurchased 4,384,678 shares of common stock, including 378,130 shares withheld related to share-based compensation, at an average price per share of \$79.26.

In accordance with Basel III requirements, capital ratios are calculated using both the standardized and advanced approaches. As required by the Dodd-Frank Act, the lower of each capital ratio calculated under the standardized approach and the advanced approach serves as the effective ratio for purposes of determining capital adequacy. The following table provides a reconciliation of the Corporation's common stockholders' equity to total risk-based capital and its risk-based capital ratios, under the applicable U.S. regulatory rules as of December 31, 2023 and 2022.

**TABLE 42: CAPITAL ADEQUACY** 

DECEMBER 31, 2023			DECEMBER 31, 2022			
		ADVANCED APPROACH				ADVANCED APPROACH
\$ 11,013.1	\$	11,013.1	\$	10,374.6	\$	10,374.6
(722.2)		(722.2)		(719.7)		(719.7)
(111.5)		(111.5)		(115.2)		(115.2)
10,179.4		10,179.4		9,539.7		9,539.7
884.9		884.9		884.9		884.9
(40.4)		(40.4)		(27.2)		(27.2)
844.5		844.5		857.7		857.7
11,023.9		11,023.9		10,397.4		10,397.4
219.2		_		199.6		_
1,490.8		1,490.8		1,648.5		1,648.5
1,710.0		1,490.8		1,848.1		1,648.5
\$ 12,733.9	\$	12,514.7	\$	12,245.5	\$	12,045.9
\$ 89,527.4	\$	75,980.0	\$	88,107.7	\$	83,181.2
150,783.1		150,783.1		155,036.7		155,036.7
135,701.9		135,701.9		146,883.8		146,883.8
47,617.0		47,617.0		42,893.3		42,893.3
23.13 %		23.13 %		24.19 %		24.19 %
7.30		7.30		6.69		6.69
11.4 %	,	13.4 %	6	10.8 %	)	11.5 %
12.3		14.5		11.8		12.5
14.2		16.5		13.9		14.5
8.1		8.1		7.1		7.1
N/A		8.6		N/A		7.9
\$	\$ 11,013.1 (722.2) (111.5) 10,179.4  884.9 (40.4) 844.5 11,023.9  219.2 1,490.8 1,710.0 \$ 12,733.9 \$ 89,527.4 150,783.1 135,701.9 47,617.0  23.13 % 7.30  11.4 % 12.3 14.2 8.1	\$ 11,013.1 \$ (722.2) (111.5) \$ 10,179.4 \$ 884.9 (40.4) \$ 844.5 \$ 11,023.9 \$ 219.2 \$ 1,490.8 \$ 1,710.0 \$ 12,733.9 \$ \$ 89,527.4 \$ 150,783.1 \$ 135,701.9 \$ 47,617.0 \$ 23.13 % 7.30 \$ 11.4 % 12.3 \$ 14.2 \$ 8.1	STANDARDIZED APPROACH         ADVANCED APPROACH           \$ 11,013.1         \$ 11,013.1           (722.2)         (722.2)           (111.5)         (111.5)           10,179.4         10,179.4           884.9         884.9           (40.4)         (40.4)           844.5         844.5           11,023.9         11,023.9           219.2         —           1,490.8         1,490.8           \$ 12,733.9         \$ 12,514.7           \$ 89,527.4         \$ 75,980.0           150,783.1         150,783.1           135,701.9         47,617.0           47,617.0         47,617.0           23.13 %         23.13 %           7.30         7.30           11.4 %         13.4 %           12.3         14.5           14.2         16.5           8.1         8.1	STANDARDIZED APPROACH         ADVANCED APPROACH         STANDARDIZED APPROACH           \$ 11,013.1         \$ 11,013.1         \$ (722.2)           (111.5)         (111.5)         (111.5)           10,179.4         10,179.4           884.9         (40.4)         (40.4)           844.5         844.5           11,023.9         11,023.9           219.2         —           1,490.8         1,490.8           \$ 12,733.9         \$ 12,514.7         \$           \$ 89,527.4         \$ 75,980.0         \$           \$ 150,783.1         150,783.1         135,701.9           47,617.0         47,617.0         47,617.0           23.13 %         23.13 %         7.30           7.30         7.30         7.30           11.4 %         13.4 %         12.3           14.2         16.5         8.1           8.1         8.1         8.1	STANDARDIZED APPROACH         ADVANCED APPROACH         STANDARDIZED APPROACH           \$ 11,013.1         \$ 11,013.1         \$ 10,374.6           (722.2)         (722.2)         (719.7)           (111.5)         (111.5)         (115.2)           10,179.4         10,179.4         9,539.7           884.9         884.9         884.9           (40.4)         (40.4)         (27.2)           844.5         844.5         857.7           11,023.9         11,023.9         10,397.4           219.2         —         199.6           1,490.8         1,490.8         1,648.5           1,710.0         1,490.8         1,848.1           \$ 12,733.9         \$ 12,514.7         \$ 12,245.5           \$ 89,527.4         \$ 75,980.0         \$ 88,107.7           150,783.1         150,783.1         155,036.7           135,701.9         135,701.9         146,883.8           47,617.0         47,617.0         42,893.3           23.13 %         23.13 %         24.19 %           7.30         7.30         6.69           11.4 %         13.4 %         10.8 %           12.3         14.5         11.8           14.2	STANDARDIZED APPROACH         ADVANCED APPROACH         STANDARDIZED APPROACH           \$ 11,013.1         \$ 11,013.1         \$ 10,374.6         \$ (722.2)           \$ (722.2)         (722.2)         (719.7)           \$ (111.5)         \$ (111.5)         (115.2)           \$ 884.9         \$ 884.9         \$ 884.9           \$ (40.4)         \$ (40.4)         \$ (27.2)           \$ 844.5         \$ 844.5         \$ 857.7           \$ 11,023.9         \$ 11,023.9         \$ 10,397.4           \$ 219.2         —         \$ 199.6           \$ 1,490.8         \$ 1,490.8         \$ 1,648.5           \$ 1,710.0         \$ 1,490.8         \$ 1,848.1           \$ 12,733.9         \$ 12,514.7         \$ 12,245.5         \$ 8 89,527.4         \$ 75,980.0         \$ 88,107.7         \$ 150,783.1         \$ 155,036.7           \$ 135,701.9         \$ 135,701.9         \$ 146,883.8         \$ 47,617.0         \$ 42,893.3           \$ 23.13 %         \$ 23.13 %         \$ 24.19 %         \$ 6.69           \$ 11.4 %         \$ 13.4 %         \$ 10.8 %         \$ 12.3         \$ 14.5         \$ 11.8           \$ 14.2         \$ 16.5         \$ 13.9         \$ 13.9         \$ 13.9         \$ 13.9         \$ 13.9         \$ 13.9         <

<sup>(1)</sup> Risk-weighted assets exclude, as applicable under each regulatory approach, amounts primarily related to goodwill, certain other intangible assets, and net unrealized gains or losses on securities and reflect adjustments for excess allowances for credit losses that have been excluded from Tier 1 and Tier 2 capital, if any.

As of December 31, 2023 and 2022, the Corporation's capital ratios exceeded the requirements for classification as "well-capitalized" under applicable U.S. regulatory requirements.

Northern Trust is a Category II institution as defined by the Federal Reserve Board which requires us to adhere to regulatory capital standards. In adhering to these standards, Northern Trust engages in a range of reporting and activities with regulators to affirm our financial strength and stability, including but not limited to, capital adequacy reporting that deducts any unrealized losses related to AFS securities from reported capital, and stringent, annual company-run and supervisory stress testing in the form of Comprehensive Capital Analysis and Review (CCAR) exercises, which confirms our ability to remain solvent under severely adverse market conditions.

The results of the 2023 DFAST, published by the Federal Reserve Board on June 28, 2023, resulted in Northern Trust's stress capital buffer and effective Common Equity Tier 1 capital ratio minimum requirement remaining constant at 2.5% and 7.0%, respectively, for the annual capital plan cycle, which began on October 1, 2023 and continues through September 30, 2024.

<sup>(2)</sup> Adjusted average fourth quarter assets exclude amounts primarily related to goodwill, other intangible assets, and net unrealized gains or losses on securities.

On July 27, 2023, the U.S. banking regulators issued the Basel III Endgame Proposal, which would change how risk-based capital requirements are determined for banking organizations including Northern Trust. The proposal would eliminate the existing advanced approach methodologies for determining RWAs and replace it with a new expanded risk based approach. The new requirements would be phased in over a three year period beginning July 1, 2025. Based on our current understanding of the proposed rule, we estimate that, if the expanded risk-based approach had applied on a fully phased-in basis as of December 31, 2023, and in the absence of taking any actions to mitigate its impact, our expanded risk-based approach RWAs as of that date would have been approximately 5% to 15% higher than our actual standardized approach RWAs as of that date.

Further information regarding the Corporation's and the Bank's capital ratios and the minimum requirements for classification as "well-capitalized" is provided in the "Supervision and Regulation—Capital Adequacy Requirements" section of Item 1, "Business," and Note 32, "Regulatory Capital Requirements," provided in Item 8, "Financial Statements and Supplementary Data."

# CRITICAL ACCOUNTING ESTIMATES

Our significant accounting policies are described in Note 1, "Summary of Significant Accounting Policies," provided in Item 8, "Financial Statements and Supplementary Data." The use of estimates and assumptions is required in the preparation of financial statements in conformity with GAAP and actual results could differ from those estimates. The SEC has issued guidance relating to the disclosure of critical accounting estimates. Critical accounting estimates are those that require management to make subjective or complex judgments about the effect of matters that are inherently uncertain and may change in subsequent periods. Changes that may be required in the underlying assumptions or estimates in these areas could have a material impact on Northern Trust's future financial condition and results of operations.

For Northern Trust, accounting estimates that are viewed as critical are those relating to the allowance for credit losses and pension plan accounting. Management has discussed the development and selection of each critical accounting estimate with the Audit Committee of the Board of Directors (Audit Committee).

#### **Allowance for Credit Losses**

The Allowance for Credit Losses—which represents management's estimate of lifetime expected credit losses related to various portfolios subject to credit risk, off-balance sheet credit exposure, and specific borrower relationships—is determined by management through a disciplined credit review process. Northern Trust measures expected credit losses of financial assets with similar risk characteristics on a collective basis. The allowance for a financial asset that does not share similar risk characteristics with other financial assets is determined through an individual evaluation.

Management's estimates utilized in establishing an appropriate level of Allowance for Credit Losses are not dependent on any single assumption. In determining an appropriate allowance level, management evaluates numerous variables, many of which are interrelated or dependent on other assumptions and estimates, and takes into consideration past events, current conditions and reasonable and supportable forecasts. Due to the inherent imprecision in accounting estimates, other estimates or assumptions could reasonably have been used in 2023 and changes in estimates are reasonably likely to occur from period to period.

The Allowance for Credit Losses consists of the following components:

Allowance Evaluated on a Collective Basis. Expected credit losses are measured on a collective basis as long as the financial assets included in the respective pool share similar risk characteristics. If financial assets are deemed not to share similar risk characteristics, an individual assessment is warranted.

The allowance estimation methodology for the collective assessment is based on data representative of the Corporation's financial asset portfolio from a historical observation period that includes both expansionary and recessionary periods. The estimation methodology and the related qualitative adjustment framework segregate the loan portfolio into segments based on loan and obligor-specific factors, including loan type, borrower type, collateral type, loan size, and borrower credit quality. For each segment, the probability of default and loss given default are derived for each quarter of the remaining life of each instrument. For the first two years (the reasonable and supportable period), these factors are derived by applying quarterly macroeconomic projections using models developed from historical data on macroeconomic factors and loans with similar characteristics. For periods beyond the reasonable and supportable period, Northern Trust reverts to its long-run historical loss experiences on a straight-line basis over four quarters. The projected exposure at default for every quarter is based on contractual balance projections as of each quarter-end, with adjustments made for potential draws on off-balance sheet commitments.

Northern Trust utilizes a quantitative probability of default/loss given default approach for the calculation of its credit allowance on a collective basis. For each segment, the probability of default and the loss given default are applied to the exposure at default for each projected quarter to determine the quantitative component of the allowance. The quantitative allowance is then reviewed within a qualitative adjustment framework, through which management applies judgment by

assessing internal risk factors, potential limitations in the quantitative methodology, and environmental factors that are not fully contemplated in the forecast to compute an adjustment to the quantitative allowance for each segment and class of the loan portfolio.

ASC 326-20-30 requires the use of projected macroeconomic factors. The Corporation uses multiple forecasts approved by Northern Trust's Macroeconomic Scenario Development Committee (MSDC). The baseline forecast aligns with the Corporation's latest thinking on macroeconomic projections for the next eight quarters. An alternative scenario is also considered, which reflects a recession that incorporates the experiences of a wider set of historical economic cycles. The forecasts are probability-weighted at each evaluation period and are management's best estimate of future economic projections at that time.

The allowance estimate is sensitive to changes in portfolio composition, portfolio quality, and macroeconomic forecasts. Increases in the amount of borrowing and material downgrades to the quality of the lending portfolio will increase the reserve, all else equal. Similarly, deteriorating projections for macroeconomic conditions will increase the reserve. Macroeconomic factors that are particularly correlated to Northern Trust's loan portfolio are equity market values, market volatility, corporate profits, residential and commercial real estate price indices, unemployment, and disposable income. To demonstrate the sensitivity to changes in macroeconomic conditions, Northern Trust applied a 100% probability weighting to downturn conditions, resulting in an increase to the collective component of the allowance for the loan portfolio of approximately \$121.2 million. The investment security and other financial assets portfolios are less sensitive to macroeconomic factors in terms of overall reserve impact due to factors such as high credit quality, short duration, and low historical losses.

The commercial and institutional (C&I) portfolio utilizes Northern Trust's internal borrower rating assessments to determine initial credit quality. A sensitivity analysis was performed to determine the impact of upgrades or downgrades by shifting the rating up or down by one rating class, assuming no changes to other factors, such as macroeconomic projections or qualitative adjustments. The analysis excludes defaulted loans and does not assume a default event; hence, borrowers at the lowest non-default rating were not downgraded. Similarly, those at the highest rating could not be upgraded. Assuming the final forecast probability weighting, the collective component of the allowance assigned to the C&I portfolio would increase by approximately \$82.3 million if all C&I borrowers were downgraded by one performing rating class. The C&I collective allowance would decrease by approximately \$32.4 million if borrower ratings were upgraded by one rating class (if possible).

The results of the credit reserve estimation methodology are reviewed quarterly by Northern Trust's Credit Loss Reserve Committee, which receives input from Financial Risk Management, Treasury, Corporate Finance, the Economic Research Department, and each of Northern Trust's reporting business units. The Credit Loss Reserve Committee determines the probability weights applied to each forecast approved by MSDC, and also reviews and approves qualitative adjustments to the collective allowance in line with Northern Trust's qualitative adjustment framework.

Allowance Evaluated on an Individual Basis. The individual allowance is determined through individual evaluations of financial assets that have defaulted, based on expected future cash flows, the value of collateral, and other factors that may impact the borrowers' ability to pay. For defaulted loans for which the amount of allowance, if any, is determined based on the value of the underlying real estate collateral, third-party appraisals are typically obtained and utilized by management. These appraisals are generally less than twelve months old and are subject to adjustments to reflect management's judgment as to the realizable value of the collateral.

Analysis and Controls. The quarterly analysis of the individual and collective allowance components and the control process maintained by Financial Risk Management and the lending staff are the principal methods relied upon by management for the timely identification and estimation of individual expected credit losses. In addition to Northern Trust's own experience, management also considers regulatory guidance. Control processes and analyses employed to determine an appropriate level of allowance for credit losses are reviewed at least annually and modified as considered appropriate.

Management believes that the Allowance for Credit Losses adequately considers these uncertainties and has been established at an appropriate level. Actual losses may vary from current estimates and the amount of the provision for credit losses may be greater or less than actual net charge-offs in any particular period.

# **Pension Plan Accounting**

Northern Trust maintains a noncontributory defined benefit pension plan covering substantially all U.S. employees (U.S. Qualified Plan) and a U.S. noncontributory supplemental pension plan (U.S. Non-Qualified Plan). Certain European-based employees also retain benefits in local defined benefit pension plans, of which the majority are closed to new employees and to future benefit accruals. Measuring cost and reporting liabilities resulting from defined benefit pension plans requires the use of several assumptions regarding future interest rates, asset returns, compensation increases, mortality rates, and other actuarial-based projections relating to the plans. Due to the long-term nature of this obligation and the estimates that are required to be made, the assumptions used in determining the periodic pension expense and the projected benefit obligation are closely monitored and reviewed annually for adjustments that may be required. Pension accounting guidance requires that differences between estimates and actual experience be recognized as other comprehensive income in the period in which they occur. The differences are amortized into net periodic pension expense from accumulated other comprehensive income over the average remaining service period of eligible participants. As a result, differences between the estimates made in the calculation of periodic pension expense and the projected benefit obligation and actual experience affect stockholders' equity in the period in which they occur but continue to be recognized as expense systematically and gradually over subsequent periods.

Northern Trust recognizes the significant impact that these pension-related assumptions have on the determination of the pension obligations and related expense and has established procedures for monitoring and setting these assumptions each year. These procedures include an annual review of actual demographic and investment experience with the pension plans' actuaries. In addition to actual experience, adjustments to these assumptions consider observable yields on fixed income securities, known compensation trends and policies, as well as economic conditions and investment strategies that may impact the estimated long-term rate of return on plan assets.

In determining the pension expense for the U.S. Qualified Plan and for the U.S. Non-Qualified Plan in 2023, Northern Trust utilized a discount rate of 5.22% and 5.15% as of December 31, 2022, respectively. For both plans, the rate of increase in the compensation level is based on a graded schedule from 9.00% to 2.50% that averaged 5.56%. The expected long-term rate of return on U.S. Qualified Plan assets was 7.25% as of December 31, 2022.

In evaluating possible revisions to pension-related assumptions for the U.S. pension plans as of Northern Trust's December 31, 2023 measurement date, the following were considered:

- **Discount Rate:** Northern Trust estimates the discount rate for its U.S. pension plans by applying the plan specific projected cash flows for future benefit payments for each plan to the Aon AA Above Median yield curve as of the measurement date. This yield curve is composed of individual zero-coupon interest rates for 198 different time periods over a 99-year time horizon. Zero-coupon rates utilized by the yield curve are mathematically derived from observable market yields for AA-rated corporate bonds. This yield curve model referenced by Northern Trust in establishing the discount rate resulted in a rate of 5.03% and 4.95% at December 31, 2023 for the U.S. Qualified and U.S. Non-Qualified Plans, respectively.
- Compensation Level: Based on a review of actual and anticipated salary experience, the compensation scale assumption is based on a graded schedule from 9.00% to 2.50% that averages 5.56%.
- Rate of Return on Plan Assets: The expected return on plan assets is based on an estimate of the long-term (30 years) rate of return on plan assets, which is determined using a building block approach that considers the current asset mix and estimates of return by asset class based on historical experience, giving proper consideration to diversification and rebalancing. Current market factors such as inflation and interest rates are also evaluated before long-term capital market assumptions are determined. Peer data and historical returns are reviewed to check for reasonability and appropriateness. As a result of these analyses, Northern Trust's rate of return assumption for the U.S. Qualified Plan will continue to be 7.25% for 2024.
- Mortality Table: Northern Trust had adopted the aggregate Pri-2012 mortality table with a 2012 base year, which was released by the Society of Actuaries in October 2019. Northern Trust's pension obligations reflect proposed future improvement under scale MP-2021, which was released by the Society of Actuaries in October 2021. As was the case in 2022, no change to these assumptions was made in 2023 since the Society of Actuaries did not release any updates to its mortality tables and improvement scales in 2023. Mortality assumptions on lump sum payments remain static and continue to be in line with the IRS prescribed table for minimum lump sums in 2024.

The net pension expense in 2024 is expected to slightly increase, primarily driven by higher amortization of prior year's asset losses, offset by the positive effects of the cash contribution made to the U.S. Qualified Plan at the beginning of 2024.

In order to illustrate the sensitivity of these assumptions on the expected U.S pension plans' 2024 periodic pension expense and the projected benefit obligation as of December 31, 2023, the following table is presented to show the effect of increasing or decreasing each of these assumptions by 25 basis points.

TABLE 43: SENSITIVITY OF U.S. PENSION PLANS ASSUMPTIONS

(In Millions)	POINT	25 BASIS INCREASE POINT	25 BASIS DECREASE
Increase (Decrease) in 2024 Pension Expense			
Discount Rate Change	\$	(2.9) \$	3.0
Compensation Level Change		2.3	(2.3)
Rate of Return on Plan Assets Change		(4.0)	4.0
Increase (Decrease) in December 31, 2023 Projected Benefit Obligation			
Discount Rate Change		(32.7)	34.3
Compensation Level Change		9.1	(8.9)

**Pension Contributions.** The deduction limits specified by the Internal Revenue Code for contributions made by sponsors of defined benefit pension plans are based on a "Target Liability" under the provisions of the Pension Protection Act of 2006. There were no contributions to the U.S. Qualified Plan for the 2023 plan year. \$200.0 million was contributed to the U.S. Qualified Plan for the 2024 plan year at the beginning of 2024.

The minimum required contribution to the U.S. Qualified Plan is expected to be zero in 2024. The remaining 2024 maximum deductible contribution, after considering the cash contribution of \$200.0 million, is estimated at \$220.0 million.

#### RECENT ACCOUNTING PRONOUNCEMENTS AND DEVELOPMENTS

In March 2023, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2023-02, "Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method—a consensus of the Emerging Issues Task Force" (ASU 2023-02). The amendments in ASU 2023-02 permit reporting entities to elect to account for their tax equity investments, regardless of the tax credit program from which the income tax credits are received, using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the income tax credits and other income tax benefits received and recognizes the net amortization and income tax credits and other income tax benefits in the income statement as a component of income tax expense (benefit). In addition, ASU 2023-02 requires specific disclosures that must be applied to all investments that generate income tax credits and other income tax benefits from a tax credit program for which the entity has elected to apply the proportional amortization method in accordance with Subtopic 323-740. ASU 2023-02 is effective for interim and annual periods beginning after December 15, 2023. Northern Trust adopted ASU 2023-02 as of January 1, 2024 using the modified retrospective method. The adoption of ASU 2023-02 is not expected to impact significantly Northern Trust's consolidated balance sheets or consolidated statements of income.

In November 2023, the FASB issued ASU No. 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" (ASU 2023-07). ASU 2023-07 significantly expands disclosures about a public entity's reportable segments, primarily through more frequent and enhanced disclosures about significant segment expenses. ASU 2023-07 does not change how a public entity identifies its operating segments, aggregates those operating segments or applies the quantitative thresholds to determine its reportable segments. ASU 2023-07 is effective for annual periods beginning after December 15, 2023, and interim periods within annual periods beginning after December 15, 2024. Early adoption is permitted. Upon adoption, the impact of ASU 2023-07 will be limited to certain enhancements within the notes to the consolidated financial statements and therefore is not expected to have an impact on Northern Trust's consolidated balance sheets or consolidated statements of income.

In December 2023, the FASB issued ASU No. 2023-08, "Intangibles—Goodwill and Other—Crypto Assets (Subtopic 350-60): Accounting for and Disclosure of Crypto Assets" (ASU 2023-08). ASU 2023-08 requires entities to subsequently measure certain crypto assets at fair value, with changes in fair value recorded in net income in each reporting period. In addition, ASU 2023-08 requires the presentation of crypto assets separately from other intangible assets on the face of the balance sheet and changes in fair value of crypto assets separately from changes in the carrying amount of other intangible assets on the statement of income. ASU 2023-08 also requires enhanced disclosures about in-scope crypto assets and respective activities. ASU 2023-08 is effective for interim and annual periods beginning after December 15, 2024, although

early adoption is permitted. Upon adoption, ASU 2023-08 is not expected to have a significant impact on Northern Trust's consolidated balance sheets or consolidated statements of income.

In December 2023, the FASB issued ASU No. 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" (ASU 2023-09). ASU 2023-09 enhances disclosures by further disaggregating existing annual income tax disclosures related to the effective tax rate reconciliation and income taxes paid. ASU 2023-09 is effective for annual periods beginning after December 15, 2024, although early adoption is permitted. Upon adoption, the impact of ASU 2023-09 will be limited to certain enhancements within the notes to the consolidated financial statements and therefore is not expected to have an impact on Northern Trust's consolidated balance sheets or consolidated statements of income.

#### RISK MANAGEMENT

### **Risk Management Overview**

Northern Trust employs an integrated risk management framework to enable a risk informed profile and support its business decisions and the execution of its corporate strategies. The framework provides a methodology to identify, manage, report and govern both internal and external risks to Northern Trust, and promotes a culture of risk awareness and good conduct across the organization. Northern Trust's risk culture encompasses the general awareness, attitude and conduct of employees with respect to risk and the management of risk across all lines of defense within the organization. Northern Trust cultivates a culture of effective risk management by defining and embedding risk management accountabilities in all employee performance expectations and provides training, development and performance rewards to reinforce this culture.

Northern Trust's risk management framework contains three inter-related elements, designed to support consistent enterprise risk identification, management and reporting: a comprehensive risk inventory, a static taxonomy of risk categories and a dynamic taxonomy of risk themes. The risk inventory is a detailed register of the risks inherently faced by Northern Trust. The risk categories and risk themes are classification systems used for classifying and managing the risk inventory and enabling different risk profile views. All identified risks inherent in Northern Trust's business activities are cataloged into the following risk categories: credit, operational, fiduciary, compliance, liquidity, market, and strategic risk. All material risks are also dynamically cataloged into various risk themes which are defined groupings that share common characteristics, focus on business outcomes and span across risk categories.

Northern Trust implements its risk management framework through a "three lines of defense" operating model, embedding a robust risk management capability within its businesses. The model, used to communicate risk management expectations across the organization, contains three roles, each with a complementary level of risk management accountability. Within this operating model, Northern Trust's businesses are the first line of defense for protecting it against the risks inherent in its businesses and are supported by dedicated business risk management teams. The Risk Management function, the second line of defense, sets the direction for Northern Trust's risk management activities and provides aggregate risk oversight and reporting in support of risk governance. Audit Services, the third line of defense, provides independent assurance as to the effectiveness of the integrated risk framework.

### Risk Governance and Oversight Overview

Risk governance is an integral aspect of corporate governance at Northern Trust, and includes clearly defined accountabilities, expectations, internal controls and processes for risk-based decision-making and escalation of issues. The following diagram provides a high-level overview of Northern Trust's risk governance structure, highlighting oversight by the Board of Directors and key risk-related committees.

TABLE 44: RISK GOVERNANCE STRUCTURE

	Northern Trust Corporation Board of Directors												
A I'v C	***	Business Risl	k Committee	0.710	C :"	Human Capital and Compensation							
Audit Committee			security Risk ght Subcommittee	1 1	ance Committee	Committee							
		Glo	bal Enterprise Ri	sk Committee (GE	CRC)								
Credit Risk Committee	Market & Liquidity Risk Committee	Operational Risk Committee	Fiduciary Risk Committee	Compliance & Ethics Oversight Committee	Information Technology Risk Committee	Model Risk Oversight Committee	Workforce Risk Committee						

The Board of Directors provides oversight of risk management directly and through certain of its committees: the Audit Committee, the Business Risk Committee, the Capital Governance Committee and the Human Capital and Compensation Committee.

The Board of Directors annually approves Northern Trust's Risk Management Framework and Corporate Risk Appetite Statement.

The Audit Committee provides oversight with respect to financial reporting and legal risk.

The Business Risk Committee assumes primary responsibility and oversight with respect to the credit risk, operational risk, fiduciary risk, compliance risk, market risk, liquidity risk, strategic risk, and associated risk themes. The Cybersecurity Risk Oversight Subcommittee is a subcommittee of the Business Risk Committee and assists the Business Risk Committee in discharging its duties with respect to risks related to cybersecurity inherent in Northern Trust's businesses.

The Human Capital and Compensation Committee oversees the development and operation of Northern Trust's incentive compensation program. The Committee annually reviews management's assessment of the effectiveness of the design and performance of Northern Trust's incentive compensation arrangements and practices in providing incentives that are consistent with Northern Trust's safety, soundness, and culture. This assessment includes an evaluation of whether Northern Trust's incentive compensation arrangements and practices discourage inappropriate risk-taking behavior by participants.

The Capital Governance Committee assists the Board of Directors in discharging its oversight duties with respect to capital management and resolution planning activities. Among other responsibilities, the Capital Governance Committee oversees Northern Trust's capital management assessments, forecasting, and stress testing processes and activities, including the annual CCAR exercise, and challenges management, as appropriate, on various elements of such processes and activities. Accordingly, the Capital Governance Committee provides oversight with respect to Northern Trust's linkage of material risks to the capital adequacy assessment process.

The Chief Risk Officer (CRO) oversees Northern Trust's management of risk and compliance, promotes risk awareness and fosters a proactive risk management environment wherein risks inherent in the business strategy are identified, understood, appropriately monitored and mitigated. The CRO reports directly to the Business Risk Committee and the Corporation's Chief Executive Officer. The CRO regularly advises the Business Risk Committee and reports to the Committee at least quarterly on risk exposures, risk management deficiencies and emerging risks. In accordance with the risk management framework, the Chief Risk Officer, Chief Compliance and Ethics Officer, Head of Financial Risk, Head of Non-Financial Risk, Head of Strategic Risk, Chief Fiduciary Risk Officer, International Chief Risk Officer, Chief Executive Officer, President—Asset Management, President—Asset Servicing, President—Wealth Management, Chief Financial Officer and Chief Information Officer, meet as the Global Enterprise Risk Committee (GERC) to provide executive management oversight and guidance with respect to the management of the categories of risk and risk themes within Northern Trust. The Chief Audit Executive, or such officer's designee, and the General Counsel, or such officer's designee, shall be invited to attend each GERC meeting as a non-voting member. All other members of the executive management team of the Corporation will also be standing invitees. Among other risk management responsibilities, GERC receives reports, escalations, or recommendations from senior risk committees that are responsible for the management of risk, and from time to time may delegate responsibility to such committees for risk issues. Senior risk committees include:

The Credit Risk Committee (CRC) establishes and monitors credit-related policies and practices throughout Northern Trust and promotes their uniform application.

The Market & Liquidity Risk Committee (MLRC) oversees activities relating to the management of market and liquidity risks by facilitating a focused review of market and liquidity risk exposures and providing rigorous challenge of related policies, key assumptions, and practices.

The Operational Risk Committee (ORC) provides independent oversight and is responsible for setting the operational risk-related policies and developing and implementing the operational risk management framework and programs that support coordination of operational risk activities.

The Fiduciary Risk Committee (FRC) is responsible for establishing and reviewing the fiduciary risk policies and establishing the fiduciary risk framework, governance and programs that support the coordination of fiduciary risk activities.

The Compliance & Ethics Oversight Committee (CEOC) provides oversight and direction with respect to compliance policies, implementation of the compliance and ethics program, and the coordination of regulatory compliance initiatives across the Corporation.

The Information Technology Risk Committee (ITRC) provides oversight and direction with respect to information security, technology and cyber risk. The committee is responsible for recommending the policies related to, and overseeing development and implementation of the risk management framework, standards and processes supporting coordination and governance of, information security, technology and cyber risk management activities.

The Model Risk Oversight Committee (MROC) is responsible for providing management attention, direction, and oversight of the model risk management framework and model risk within Northern Trust.

The Workforce Risk Committee (WRC) is responsible for assessing workforce risk and monitoring initiatives associated with workforce risk management.

In addition to the aforementioned committees, Northern Trust establishes business and regional risk committees that also report into GERC.

### Risk Assessment, Appetite and Reporting Processes

As part of the integrated risk framework, Northern Trust has established key risk identification and risk management processes, embedded within its businesses to enable a risk-informed profile that supports its business decisions and the execution of its corporate strategies. Northern Trust's risk assessment process consists of a series of programs across the first and second lines of defense that identify, measure, manage and report risks in line with risk appetite and guidelines.

Northern Trust defines its risk appetite as the aggregate level and types of risk the Board of Directors and senior management are willing to assume to achieve the Corporation's strategic objectives and business plan, consistent with prudent management of risk and applicable capital, liquidity, and other regulatory requirements. It includes consideration of the likelihood and impact of risks, using both monetary loss and non-financial measures across risk themes to monitor against tolerance thresholds and guideline levels that trigger escalation to risk committees, senior management, and the Board of Directors or committees thereof, as appropriate.

#### Risk Control

Risk Control is an internal, independent review function within the Risk Management function. Risk Control is managed by the Head of Risk Control and is comprised of Model Risk Management, Credit Review, and Global Compliance Testing groups, each with its own risk focus and oversight. Model Risk Management is responsible for the implementation and management of the enterprise-wide model risk framework and independently validating new models and reviewing and revalidating existing models. Credit Review provides an independent, ongoing assessment of credit exposure and related credit risk management processes across Northern Trust. Lastly, Global Compliance Testing evaluates the effectiveness of procedures and controls designed to comply with relevant laws and regulations, as well as corresponding Northern Trust policies governing regulatory compliance activities. The Business Risk Committee has oversight responsibility with respect to Risk Control generally as well as each of these groups.

#### **Audit Services**

Audit Services is an independent control function that assesses and validates controls within Northern Trust's risk management framework. Audit Services is managed by the Chief Audit Executive with oversight from the Audit Committee. Audit Services tests the overall adequacy and effectiveness of the system of internal controls associated with the framework on an ongoing basis and reports the results of these audits directly to the Audit Committee. Audit Services includes professionals with a broad range of audit and industry experience, including risk management expertise. The Chief Audit Executive reports directly to the Audit Committee and administratively reports to the Corporation's Chief Executive Officer and is a non-voting member of GERC.

#### Credit Risk

Credit risk is the risk to interest income or principal from the failure of a borrower, issuer, or counterparty to perform on an obligation.

#### Credit Risk Overview

Credit risk is inherent in many of Northern Trust's activities. The bulk of credit risk relates to loans, securities, and wholesale counterparty-related exposures, such as over-the-counter (OTC) derivatives and securities financing activities. Northern Trust's loan portfolio differs significantly from those of other large U.S. financial institutions in that Northern Trust is generally:

- not an originator of loan products intended to be sold into a secondary market or to be bundled into asset securitizations;
- not an agent bank or syndicator of loans, where risk management is achieved post-close through the sale of participations; and
- not a participant in leveraged financial transactions, such as project finance, hedge fund leveraging, loans to private equity sponsored companies, or prime brokerage activities.

#### Credit Risk Framework and Governance

The CRC is the most senior credit committee at Northern Trust, with responsibility for establishing, approving, and monitoring credit-related policies and programs throughout the Bank. The Chief Credit Officer reports directly to the CRO, chairs the CRC, and heads the Credit Risk Management function at Northern Trust.

The Credit Risk Management function is the focal point of the credit risk framework and, while independent of the business units that manage client relationships, it works closely with them to achieve the goal of assuring proactive management of credit risk. To monitor and control credit risk, the Credit Risk Management function maintains a framework that consists of policies, standards, and programs designed to promote a prudent credit culture and monitors adherence to those internal policies, standards, and programs, as well as external regulations. Independent oversight and review of the credit risk framework also is provided by Risk Control.

The credit risk framework stipulates authority levels for approval of the extension of credit. Individual credit authority for commercial and personal loans is limited to specified amounts and maturities. Credit requests exceeding policies or standards because of amount, maturity, rating, or other conditions, are referred to the relevant Group Credit Approval Committee. Credit decisions involving requests in excess of Group Credit Approval Committee limits require the approval of the Senior Credit Committee. The Capital Markets Credit Committee has sole authority for the approval, modification, or renewal of credit exposure limits to all wholesale market counterparties. The Senior Credit Committee and Capital Markets Credit Committee are both direct sub-committees of the CRC. The Treasury Credit Committee provides similar approval for investments in assets subject to credit risk, such as bonds and equities.

### Credit Risk Measurement

The credit risk framework covers a number of different measurements of credit risk at Northern Trust, including RWA, the allowance for credit losses, and stress tests using various macroeconomic scenarios, such as the internal capital adequacy approval program and CCAR.

An integral component of credit risk measurement is Northern Trust's internal risk rating system. Northern Trust's internal risk rating system enables identification, measurement, approval and monitoring of the Corporation's credit risk. Calculations include entity-specific information about the obligor's or counterparty's probability of default (PD) and exposure-specific information about loss given default (LGD), exposure at default (EAD), and maturity. Northern Trust's internal risk rating system is intended to rank its credit risk without any direct linkage to external credit ratings.

Obligors are assigned PDs after consideration of both quantitative and qualitative factors. Although the criteria vary, the objective is for assigned PDs to be consistent in the measurement and ranking of risk. LGD and EAD are assigned based on obligor, product, collateral and instrument characteristics.

Risk ratings are assigned at the time a counterparty or an obligation is approved, renewed, or amended. Risk ratings are reviewed annually or when new information relevant to the rating is received. Risk ratings are utilized for credit underwriting, management reporting, and the calculation of regulatory capital.

The Credit Risk Management function is responsible for the ongoing oversight of each model that supports the internal risk-rating system. Independent model governance and oversight is further supported by the activities of Risk Control.

#### Loans and Other Extensions of Credit

A significant component of credit risk relates to the loan portfolio, including contractual obligations such as legally binding commitments to extend credit, commercial letters of credit, and standby letters of credit. These contractual obligations and arrangements are discussed in Note 24, "Commitments and Contingent Liabilities," provided in Item 8, "Financial Statements and Supplementary Data."

Undrawn commitments to extend credit generally have fixed expiration dates or other termination clauses. Since a significant portion of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future loans or liquidity requirements. The following table provides information about the industry sector and expiration dates of undrawn commitments to extend credit as of December 31, 2023 and 2022.

TABLE 45: UNDRAWN COMMITMENTS TO EXTEND CREDIT BY INDUSTRY SECTOR

			DECEME	BER :	31, 2023		DECEMBER 31, 2022						
		COMN	MITMENT	s									
(In Millions)	TOTAI		NE YEAR AND LESS	O	VER ONE YEAR	OUTSTANDING LOANS	TOTAL	ONE YEAR AND LESS					
Commercial													
Commercial and Institutional													
Finance and Insurance	\$ 3,536.8	8	1,664.0	\$	1,872.8	\$ 1,109.3	\$ 3,394.7	\$ 1,598.0	\$ 1,796.7	\$ 953.8			
<b>Holding Companies</b>	_	-	_		_	28.9	_	_	_	45.0			
Manufacturing	6,551.9	)	1,104.3		5,447.6	1,619.1	6,063.3	764.2	5,299.1	1,855.0			
Mining	461.8	3	29.8		432.0	29.8	499.0	36.8	462.2	60.7			
Private Equity	2,740.4	ı	1,888.9		851.5	3,248.9	3,300.1	2,383.3	916.8	4,091.1			
Public Administration	50.0	)	50.0		_	28.1	50.0	50.0	_	13.3			
Retail Trade	1,003.8	3	382.2		621.6	244.2	1,158.2	369.0	789.2	203.7			
Services	6,133.1	l	2,528.1		3,605.0	4,041.7	5,860.6	2,357.7	3,502.9	4,099.0			
Transportation and Warehousing	239.9	)	3.7		236.2	273.2	243.9	_	243.9	251.8			
Utilities	1,246.3	3	8.5		1,237.8	36.8	1,220.7	67.7	1,153.0	8.6			
Wholesale Trade	759.2	2	60.0		699.2	510.4	741.4	118.8	622.6	484.7			
Other Commercial	159.7	7	49.5		110.2	384.9	147.5	89.4	58.1	348.3			
Commercial and Institutional <sup>(1)</sup>	22,882.9	)	7,769.0		15,113.9	11,555.3	22,679.4	7,834.9	14,844.5	12,415.0			
Commercial Real Estate	413.0	)	58.3		354.7	5,134.2	449.3	124.4	324.9	4,773.0			
Non-U.S.													
Other Non-US	1,340.4	ı	677.7		662.7	1,543.0	1,562.4	1,046.0	516.4	1,627.9			
Private Equity	446.2	2	446.2		_	1,235.5	575.2	526.5	48.7	1,503.2			
Non-U.S.	1,786.6	5	1,123.9		662.7	2,778.5	2,137.6	1,572.5	565.1	3,131.1			
Other	87.5	5	87.5		_	5,944.8	91.4	91.4	_	1,316.5			
Total Commercial	25,170.0	)	9,038.7		16,131.3	25,412.8	25,357.7	9,623.2	15,734.5	21,635.6			
Personal										_			
Private Client	3,876.2	2	2,033.6		1,842.6	14,360.0	3,970.0	3,090.4	879.6	14,119.0			
Residential Real Estate	804.2	2	251.3		552.9	6,327.1	783.4	125.6	657.8	6,413.5			
Non-U.S.	908.7	7	525.9		382.8	428.8	849.5	800.0	49.5	510.0			
Other						1,088.3				215.2			
Total Personal	5,589.1	l	2,810.8		2,778.3	22,204.2	5,602.9	4,016.0	1,586.9	21,257.7			
Total	\$ 30,759.1	\$	11,849.5	\$	18,909.6	\$ 47,617.0	\$30,960.6	\$ 13,639.2	\$ 17,321.4	\$ 42,893.3			

<sup>(1)</sup> The commercial and institutional industry sector information is presented on the basis of the North American Industry Classification System (NAICS).

As part of Northern Trust's credit processes, the Credit Risk Management function oversees a range of portfolio reviews that focus on significant and/or weaker-rated credits. This approach allows management to take remedial action in an effort to deal with potential problems. An integral part of the Credit Risk Management function is a formal review of past due and potential problem loans to determine which credits, if any, need to be placed on nonaccrual status or charged off. Northern Trust maintains a loan portfolio "watch list" for adversely classified credit exposures that includes all nonaccrual credits as well as other loans with elevated risk of default. Independent from the Credit Risk Management function, Credit Review undertakes both on-site and off-site file reviews that evaluate the effectiveness of management's implementation of Credit Risk Management's requirements.

### Counterparty Credit Risk

Counterparty credit risk for Northern Trust primarily arises from a variety of funding, treasury, trading and custody-related activities, including trading OTC foreign exchange and interest rate derivatives, indemnified securities lending transactions, and sponsored repurchase and reverse repurchase transactions. Credit exposure to counterparties is managed by use of a framework for setting limits by product type and exposure tenor.

To calculate exposure, Northern Trust treats repurchase agreements, reverse repurchase agreements, indemnified securities lending, and sponsored repurchase and reverse repurchase transactions as repo-style transactions. Foreign exchange exposures and interest rate derivatives are treated as OTC derivatives. The exposure at default measurement methodology for each eligible type of counterparty credit exposure, including the use of netting and collateral as risk mitigants, is determined based on regulatory requirements.

## Credit Risk Mitigation

Northern Trust considers cash flow to be the primary source of repayment for client-related credit exposures. However, Northern Trust employs several different types of credit risk mitigants to manage its overall credit risk in the event cash flow is not sufficient to repay a credit exposure. Northern Trust broadly groups its risk mitigation techniques into the following three primary categories.

**Physical and Financial Collateral:** One of Northern Trust's primary credit risk mitigation approaches is the requirement of collateral. Residential and commercial real estate exposures are typically secured by properly margined mortgages on the property. Various other types of physical and financial collateral are also accepted for certain commercial and personal loans, in line with Northern Trust's lending standards. In cases where loans to clients are secured by marketable securities, the daily values of the securities are monitored closely to ensure adherence to collateral coverage policies.

**Netting:** On-balance sheet netting is employed where applicable for counterparties with master netting arrangements. Netting is primarily related to foreign exchange transactions with major banks and institutional clients subject to eligible master netting arrangements.

**Guarantees:** Personal and corporate guarantees are accepted, as warranted, to reduce risk of default, facilitate potential collection efforts, and protect Northern Trust's claims relative to other creditors.

Another important risk management practice is the avoidance of undue concentrations of exposure, such as in any single (or small number of related) obligor/counterparty, loan type, industry, geography, country or risk mitigant. Processes are in place to establish limits on certain concentrations and the monitoring of adherence to the limits.

### **Operational Risk**

Operational risk is the risk of loss from inadequate or failed internal processes, human factors and systems, or from external events.

# Operational Risk Overview

Operational risk is inherent in each of Northern Trust's businesses and corporate functions and reflects the potential for inadequate information systems, operating problems, challenges related to reliance on third parties, product design and delivery difficulties, potential legal actions or catastrophes to result in losses. This includes the potential that continuity of service and resilience may be impacted.

Operational risk includes information technology and cybersecurity, compliance, fiduciary and legal risks, which under the Corporation's risk structure are governed and managed explicitly.

# Operational Risk Framework and Governance

To monitor and control operational risk, Northern Trust maintains a framework consisting of risk management policies, programs and practices designed to promote a sound operational environment and maintain the Corporation's operational risk profile and losses within approved risk appetites and guidelines. The framework implements a structured approach to establishing and communicating operational risk management practices and responsibilities. This structured approach to measuring and managing operational risk addresses operational resilience which requires that Northern Trust minimize service disruptions and limit systemic impacts from adverse events as well as risk quantification. The framework is deployed consistently and globally across all businesses and its objective is to identify and measure the factors that influence risk and drive action to maintain operational resilience and reduce future loss events. The Operational Risk Management function operates within the independent Non-Financial Risk function and is responsible for defining the operational risk management framework and providing independent oversight of the framework implementation and application across Northern Trust. It is the responsibility of each business to implement the enterprise-wide operational risk framework and business-specific risk management programs to identify, monitor, measure, manage and report on operational risk and mitigate Northern Trust's exposure to service disruptions and loss. Several key programs support the operational risk framework, including:

• Loss Event Data Program - a program that collects internal and external loss data for use in monitoring operational risk exposure, various business analyses and the Basel Advanced Measurement Approach (AMA) capital quantification. Both internal and external loss data are used in the operational risk capital quantification. Thresholds

drive analysis, action and escalation through Northern Trust's businesses and the Operational Risk Management function.

- **Risk and Control Self-Assessment** a comprehensive, structured risk management process used by Northern Trust's businesses to identify, measure, monitor and mitigate operational risk exposures throughout the enterprise.
- Operational Risk Scenario Analysis a systematic process of obtaining expert opinions from business managers and
  risk management experts to derive reasoned assessments of the likelihood of occurrence and the potential loss impact
  of plausible operational losses.
- Product and Process Risk Management Program a program used for evaluating and managing risks associated with
  the introduction of new and modified noncredit products and services and with significant changes to operating
  processes.
- *Operational Resilience* a program designed to ensure the resilience and continuity of service delivery of Northern Trust's most important business services.
- Third-Party Risk Management Program a program that provides processes for evaluating, quantifying and qualifying appropriate risk assessment, measurement, monitoring and management of third and fourth parties (inclusive of external and internal, e.g., Northern Trust legal entity to legal entity relationships).
- Global Fraud Risk a program designed to prevent, detect and respond to attempted or actual fraud impacting the bank and its clients globally.
- **Data Management** a program that embeds data management and data governance related activities into Northern Trust processes in order to manage data risk.
- **Data Privacy Program** a program that sets forth a consistent, global approach to compliance with all applicable laws, rules, and regulations relating to privacy and establishes overarching principles for the responsible use and protection of confidential information.
- Cyber and Technology Risk Management a program that sets forth a consistent, global approach to communicate risk management processes and controls addressing cybersecurity (inclusive of information security), technology, and related compliance risks to the organization. Please see Item 1C, "Cybersecurity," for a detailed discussion of cybersecurity risk management, strategy, and governance.
- **Business Continuity Management Program** a program designed to protect life safety, minimize and manage the business impact and support the recovery of critical functions for clients following an incident.
- **Physical Security** a program that provides for the life safety of Northern Trust partners, clients, and visitors worldwide by setting and enforcing standards, providing training, establishing partnerships, and encouraging continual improvement in workplace security.
- *Insurance Management Program* a program designed to reduce the monetary impact of certain operational loss events through the securing of appropriate insurance policy protection.

As discussed in "Risk Control" above, Model Risk Management also is part of the operational risk framework.

The ORC is responsible for overseeing the activities of Northern Trust related to the management of operational risk including establishing and maintaining the Corporate Operational Risk Management Policy and approving the operational risk framework and programs. This committee has the expanded role of coordinating operational risk issues related to information technology, cybersecurity, compliance and fiduciary risks. The purpose of this committee is to provide executive management's insight and guidance to the management of existing and emerging operational risks. This includes identification and assessment of evolving risk trends across the operational risk framework and how these can be best managed.

### Operational Risk Measurement

Northern Trust utilizes the AMA capital quantification process to estimate required capital for the Corporation and applicable U.S. banking subsidiaries. Northern Trust's AMA capital quantification process incorporates outputs from the Loss Event Data, Risk and Control Self-Assessment and Operational Risk Scenario Analysis programs to derive required capital. While internal loss data is the foundation for the capital quantification, external loss event data and qualitative risk and control self-assessments are also utilized to inform the creation of scenario analysis data employed in the capital quantification process. Business environment factor information is used to estimate loss frequency. The AMA capital quantification process uses a Loss Distribution Approach methodology to combine frequency and severity distributions to arrive at an estimate of the potential aggregate loss at the 99.9<sup>th</sup> percentile of the aggregate loss distribution over a one-year time horizon.

# Operational Resilience and Recovery Management

Northern Trust's operational resilience approach encompasses operational resilience and recovery processes enterprisewide (including staff, technology and facilities) to anticipate and limit disruptions and to ensure that following a disaster or business interruption Northern Trust is able to resume critical business functions and fulfill all regulatory and legal requirements.

Northern Trust's operational resilience mitigation and preventative measures include sophisticated physical security, resilient designs and peer capacity for its corporate data centers, a highly redundant global network, robust network security, resilience centers that offer alternative workstations and transfer of work and work-from-home programs that provide further capability.

All of Northern Trust's businesses are required to risk-assess all of their functions regularly and develop business continuity plans covering resource requirements (people, systems, vendor relationships and other assets), arrangements for obtaining these resources and prioritizing the resumption of each function in compliance with corporate standards. The business continuity programs of all critical third-party vendors to Northern Trust are reviewed on a regular basis. All of Northern Trust's businesses test their plans at least annually. The ORC annually reviews and presents the corporate business continuity plan to the Business Risk Committee.

#### Fiduciary Risk

Fiduciary risks are risks arising from the failure: (a) in administering or managing financial and other assets in clients' fiduciary accounts; (b) to adhere to a fiduciary standard of care if required under the terms of governing documents or applicable laws; or (c) to properly discharge fiduciary duties. Fiduciary status may hinge on the nature of a particular function being performed and fiduciary standards may vary by jurisdiction, type of relationship, and governing document.

#### Fiduciary Risk Overview

The fiduciary risk management framework identifies, assesses, measures, monitors, and reports on fiduciary risk matters deemed significant. Fiduciary risk is best managed at the source of the risk, and is mitigated through internal controls and risk management practices that are designed to identify, understand, and keep such risk at levels consistent with the organization's overall risk appetite while also managing the inherent risk in each client relationship for which Northern Trust serves in a fiduciary capacity. Each business is responsible for complying with all corporate policies and external regulations and for establishing specific procedures, standards, and guidelines to manage fiduciary risk within the desired risk appetite.

# Fiduciary Risk Framework and Governance

The FRC is responsible for overseeing activities related to the exercise of fiduciary powers throughout the organization, and for establishing and reviewing the fiduciary risk policies and the fiduciary risk framework that supports the coordination of activities to identify, monitor, manage, and report on fiduciary risk. In addition, the FRC serves as an escalation point for significant issues raised by its subcommittees or elsewhere in the organization.

# Compliance Risk

Compliance risk is the risk of legal or regulatory sanctions, financial loss, or damage to reputation resulting from failure to comply with laws, regulations, rules, other regulatory requirements, or codes of conduct and other standards of self-regulatory organizations applicable to Northern Trust. Compliance risk includes the following two subcategories:

- Regulatory risk risk arising from failure to comply with prudential and conduct of business or other regulatory requirements.
- Financial crime risk risk arising from financial crime (e.g., money laundering, sanctions violations, fraud, insider dealing, theft, etc.) in relation to the products, services, or accounts of the institution, its clients, or others associated with the same.

### Compliance Risk Framework and Governance

The compliance risk management framework identifies, assesses, controls, measures, monitors and reports on compliance risk. The framework is designed to minimize compliance risk and maintain an environment in which criminal or regulatory violations do not occur. The framework includes a comprehensive governance structure and a Compliance and Ethics Program approved by the Business Risk Committee.

Each business is responsible for the implementation and effectiveness of the Compliance and Ethics Program and specific compliance policies within their respective businesses. Each business is responsible for its respective employees' compliance with corporate policies and external regulations and for establishing specific procedures, standards and guidelines to manage compliance risk in accordance with Northern Trust's Compliance and Ethics Program.

The Compliance and Ethics Oversight Committee ("CEOC") oversees and provides direction with respect to the implementation of Northern Trust's Compliance and Ethics Program and the coordination of compliance initiatives across the enterprise. The CEOC approves policies necessary to effectively manage Regulatory and Financial Crime Risk. The Chief Compliance and Ethics Officer reports to the Business Risk Committee, as appropriate, and chairs the CEOC.

### Liquidity Risk Management

### Liquidity Risk Overview

Liquidity risk is the risk of not being able to raise sufficient funds or maintain collateral to meet balance sheet and contingent liability cash flow obligations when due, because of firm-specific or market-wide stress events. Northern Trust is a Category II institution as defined by the Federal Reserve Board which requires us to adhere to the same regulatory liquidity standards as U.S. GSIBs. In adhering to these standards, Northern Trust engages in a range of reporting and activities with regulators to affirm our financial strength and stability, including but not limited to, daily Liquidity Coverage Ratio and Net Stable Funding Ratio calculations to regulators.

Northern Trust maintains a strong liquidity position and liquidity risk profile. Northern Trust's balance sheet is primarily liability-driven. That is, the main driver of balance sheet changes comes from changing levels of client deposits, which are generally related to the level of custody assets serviced and commercial and personal deposits and can also be influenced by market conditions. This liability-driven business model differs from a typical asset-driven business model, where increased levels of deposits and wholesale borrowings are required to support, for example, increased levels of lending. Northern Trust's balance sheet is generally comprised of high-quality assets that are managed to meet anticipated obligations under stress, resulting in low liquidity risk.

## Liquidity Risk Framework and Governance

Northern Trust maintains a liquidity risk framework consisting of risk management policies and practices to keep its risk profile within the Board-approved Corporate Risk Appetite Statement. All liquidity risk activities are overseen by the Risk Management function, which is independent of the businesses undertaking the activities.

The Liquidity Management Policy and exposure limits for liquidity risk are set by the Board of Directors, and committee structures have been established to implement and monitor adherence to corporate policies, external regulations and established procedures. Limits are monitored based on measures such as the LCR, the NSFR, and the liquidity stress-testing buffer across a range of time horizons. Treasury, in the first line of defense, proposes liquidity risk management strategies and is responsible for performing liquidity management activities. The Asset and Liability Management Committee (ALCO) provides first-line management oversight and is responsible for approving strategies and activities within the risk appetite, monitoring risk metrics, overseeing balance sheet resources, and reviewing reporting such as cash flows, LCR, NSFR, and stress test results.

Market and Liquidity Risk Management, in the second line of defense, provides challenge to the first-line activities, evaluates compliance with regulatory requirements and process effectiveness, and escalates material items for corrective action. The Market and Liquidity Risk Committee (MLRC) provides second-line oversight and is responsible for reviewing market and liquidity risk exposures, approving and monitoring risk metrics, and approving key methodologies and assumptions that drive liquidity risk measurement.

### Liquidity Risk Analysis, Monitoring, and Reporting

Liquidity risk is analyzed and monitored in order to ensure compliance with the approved risk appetite. Various liquidity analysis and monitoring activities are employed by Northern Trust to understand better the nature and sources of its liquidity risks, including: liquidity stress testing, liquidity metric monitoring, collateral management, intraday management, cash flow projections, operational deposit modeling, liquid asset buffer measurement, funds transfer pricing, and contingency funding planning.

The liquidity risk management process is supported through management and regulatory reporting. Both Northern Trust's Treasury and Market and Liquidity Risk Management functions produce management reports that enable oversight bodies to make informed decisions and support management of liquidity risk within the approved risk appetite. Holistic liquidity metrics such as LCR, NSFR and internal liquidity stress testing are actively monitored, along with a suite of other metrics that provide early warning indicators of changes in the risk profile.

#### Regulatory Environment

Northern Trust actively follows regulatory developments and regularly evaluates its liquidity risk management framework against proposed rule-making and industry best practices in order to comply with applicable regulations and further enhance its liquidity policies. Please refer to "Supervision and Regulation—Liquidity Standards" in Item 1, "Business," for a discussion of applicable liquidity standards.

### U.S. Liquidity Coverage Ratio (LCR)

The LCR Final Rule requires covered banking organizations, which include the Corporation, to maintain an amount of high-quality liquid assets (HQLAs) equal to or greater than 100% of the banking organization's total net cash outflows over a 30 calendar-day standardized supervisory liquid stress scenario. The requirements of the LCR Final Rule are intended to promote the short-term resilience of the liquidity risk profile of covered banking organizations, improve the banking industry's ability to absorb shocks arising from financial and economic stress, and improve the measurement and management of liquidity risk. The Corporation and the Bank each satisfied the U.S. liquidity coverage ratio requirements during 2023.

#### U.S. Net Stable Funding Ratio (NSFR)

The NSFR Final Rule requires covered banking organizations, which include the Corporation, to maintain an amount of available stable funding (ASF) equal to or greater than the banking organization's projected minimum funding needs, or required stable funding (RSF), over a one-year time horizon. The NSFR is designed to reduce the likelihood that disruptions to a banking organization's regular sources of funding will compromise its liquidity position, promote effective liquidity risk management, and support the ability of banking organizations to provide financial intermediation to businesses and households across a range of market conditions. The NSFR supports financial stability by requiring banking organizations to fund their activities with stable sources of funding on an ongoing basis, reducing the possibility that funding shocks would substantially increase distress at individual banking organizations. The Corporation and the Bank each satisfied the NSFR requirements during 2023.

#### Funding

Northern Trust maintains a very liquid balance sheet, with cash and due from banks, deposits with the Federal Reserve and other central banks, short-term money market assets and investment securities in aggregate representing 59% and 63% of total assets as of December 31, 2023 and 2022, respectively. The market value of unencumbered securities at the Bank, which include those placed at the central bank discount window, totaled \$39.0 billion and \$46.2 billion at December 31, 2023 and 2022, respectively.

As the Corporation's principal subsidiary encompassing all of Northern Trust's banking activities, the Bank centrally manages liquidity for all U.S. and international banking operations. Liquidity is provided by a variety of sources, including client deposits (institutional and personal) from the Asset Servicing and Wealth Management businesses, wholesale funding from the capital markets, maturities of short-term investments, interest earned on investment securities and money market assets, Federal Home Loan Bank advances, and unencumbered liquid assets that can be sold or pledged to secure additional funds. While management does not view central bank discount windows as primary sources of liquidity, at December 31, 2023 and 2022, the Bank had over \$34.7 billion and \$39.0 billion, respectively of securities and loans readily available as collateral to support discount window borrowings. The Bank also is active in the U.S. interbank funding market, providing an important source of additional liquidity and low-cost funds.

The liquidity of the Corporation is managed separately from that of the Bank. The primary sources of cash for the Corporation are issuances of debt or equity and dividend payments from the Bank. For further information on issuances or redemptions of debt or equity, please refer to Note 12, "Senior Notes and Long-Term Debt" provided in Item 8, "Financial Statements and Supplementary Data." The Corporation received \$850.0 million of dividends and no dividends from the

Bank in 2023 and 2022, respectively. Dividends from the Bank are subject to certain restrictions, as discussed in further detail in Note 30, "Restrictions on Subsidiary Dividends and Loans or Advances," provided in Item 8, "Financial Statements and Supplementary Data."

The Corporation's liquidity, defined as the amount of cash and highly marketable assets, was \$795.6 million and \$601.4 million at December 31, 2023 and 2022, respectively. During, and at year-end, 2023 and 2022, these assets were comprised almost entirely of cash in a demand deposit account at the Bank or overnight money market placements, both of which were fully available to the Corporation to support its own cash flow requirements or those of its subsidiaries, as needed. Average liquidity during 2023 and 2022 was \$797.2 million and \$1.2 billion, respectively. The cash flows of the Corporation are shown in Note 33, "Northern Trust Corporation (Corporation only)," provided in Item 8, "Financial Statements and Supplementary Data."

### Uses of Liquidity

Liquidity supports a variety of activities, including client withdrawals, purchases of securities, net loan growth, and draws on commitments to extend credit.

The Corporation's uses of cash consist mainly of dividend payments to the Corporation's stockholders; the payment of principal and interest to note holders; repurchases of its common stock; and investments in, or loans to, its subsidiaries. The most significant uses of cash by the Corporation during 2023 were \$621.5 million of common stock dividends and \$347.5 million of common stock repurchases. The most significant uses of cash by the Corporation during 2022 were \$750.2 million of common stock dividends and \$35.4 million of common stock repurchases.

### Credit Ratings

A significant source of liquidity for both the Corporation and the Bank is the ability to draw funding from capital markets globally. The credit ratings of the Corporation and the Bank as of December 31, 2023, provided in the following table, allow Northern Trust to access capital markets on favorable terms.

TABLE 46: NORTHERN TRUST CREDIT RATINGS AS OF DECEMBER 31, 2023

		CREDIT RATING	
	STANDARD & POOR'S	MOODY'S	FITCH RATINGS
Northern Trust Corporation:			_
Senior Debt	A+	A2	A+
Subordinated Debt	A	A2	A+
Preferred Stock	BBB+	Baa1	BBB
Outlook	Stable	Stable	Stable
The Northern Trust Company:			
Short-Term Deposit	A-1+	P-1	F1+
Long-Term Deposit/Debt	AA-	Aa2	AA
Subordinated Debt	A+	A2	A+
Outlook	Stable	Stable	Stable

A significant downgrade in one or more of these ratings could limit Northern Trust's access to capital markets and/or increase the rates paid for short-term borrowings, including deposits, and future long-term debt issuances. The size of these rate increases would depend on multiple factors, including the extent of the downgrade, Northern Trust's relative debt rating compared to other financial institutions, current market conditions, and other factors. In addition, as discussed in Note 27, "Offsetting of Assets and Liabilities," provided in Item 8, "Financial Statements and Supplementary Data," Northern Trust enters into certain master netting arrangements with derivative counterparties that contain credit-risk-related contingent features in which the counterparty has the option to declare Northern Trust in default and accelerate cash settlement of net derivative liabilities with the counterparty in the event Northern Trust's credit rating falls below specified levels. At December 31, 2023, the net maximum amount of these termination payments that Northern Trust could have been required to pay was \$52.2 million. Other than these credit-risk-related contingent derivative counterparty payments, Northern Trust had no long-term debt covenants or other credit-risk-related payments at December 31, 2023, that would be triggered by a significant downgrade in its debt ratings.

#### Off-Balance Sheet Arrangements

Please refer to Note 24, "Commitments and Contingent Liabilities," provided in Item 8, "Financial Statements and Supplementary Data" for information on off-balance sheet arrangements and the Credit Risk discussion in the "Risk Management" section for further detail on undrawn commitments.

#### Market Risk

There are two types of market risk, interest rate risk associated with the banking book and trading risk. Interest rate risk associated with the banking book is the potential for movements in interest rates to cause changes in Net Interest Income and the market value of equity, including Accumulated Other Comprehensive Income (Loss) from the AFS debt securities portfolio. Trading risk is the potential for movements in market variables such as foreign exchange and interest rates to cause changes in the value of trading positions.

#### Market Risk Framework and Governance

Northern Trust maintains a market risk framework consisting of risk management policies and practices to keep its risk profile within the Board-approved Corporate Risk Appetite Statement. All market risk activities are overseen by the Risk Management function, which is independent of the businesses undertaking the activities.

The Asset and Liability Management Policy, Policy on Dealer Trading Activities, and exposure limits for market risk are set by Board-level committees, and committee structures have been established to implement and monitor adherence to corporate policies, external regulations and established procedures. Limits are monitored based on measures such as sensitivity of Net Interest Income (NII), sensitivity of market value of equity (MVE), and value-at-risk (VaR) across a range of time horizons.

Treasury, in the first line of defense, proposes market risk management strategies and is responsible for performing market risk management activities. The ALCO provides first-line management oversight and is responsible for approving strategies and activities within the risk appetite, monitoring risk metrics, overseeing balance sheet resources, overseeing the execution of strategies, and reviewing reporting such as cash flows, the liquidity coverage ratio and stress test results.

The Market and Liquidity Risk Management function, in the second line of defense, provides challenge to the first-line activities, evaluates compliance with regulatory requirements and process effectiveness, and escalates material items for corrective action. The MLRC provides second-line oversight and is responsible for reviewing market risk exposures, establishing and monitoring risk metrics, and approving key methodologies and assumptions that drive market risk measurement.

### Interest Rate Risk Overview

Interest rate risk in the banking book is the potential for deterioration in Northern Trust's financial position (e.g., interest income, market value of equity, or capital) due to changes in interest rates. NII and MVE sensitivity are the primary metrics used for measurement and management of interest rate risk. Changes in interest rates can have a positive or negative impact on NII depending on the positioning of assets, liabilities and off-balance sheet instruments. Changes in interest rates also can impact the values of assets, liabilities and off-balance sheet positions, which directly impact the MVE. Higher interest rates may impact the fair value of available for sale debt securities which in turn affects Accumulated Other Comprehensive Income (Loss) that can impact regulatory capital ratios. To mitigate interest rate risk, the structure of the balance sheet is managed so that movements of interest rates on assets and liabilities (adjusted for hedges) are sufficiently correlated, which allows Northern Trust to manage its interest rate risk within its risk appetite.

There are four commonly recognized types of structural interest rate risk in the banking book:

- repricing risk, which arises from differences in the maturity and repricing terms of assets and liabilities;
- yield curve risk, which arises from changes in the shape of the yield curve;
- basis risk, which arises from imperfect correlation in the adjustment of the rates earned and paid on different financial instruments with otherwise similar repricing characteristics; and
- embedded optionality risk, which arises from client or counterparty behavior in response to interest rate changes.

### Interest Rate Risk Analysis, Monitoring, and Reporting

Northern Trust uses two primary measurement techniques to manage interest rate risk: NII and MVE sensitivity. NII sensitivity provides management with a short-term view of the impact of interest rate changes on NII. MVE sensitivity provides management with a long-term view of interest rate changes on MVE based on the period-end balance sheet.

Northern Trust limits aggregate interest rate risk (as measured by the NII sensitivity and MVE sensitivity simulation techniques) to an acceptable level within the context of risk appetite. A variety of actions may be used to implement risk management strategies to modify interest rate risk including:

- purchase of investment securities;
- sale of investment securities that are classified as available for sale;
- issuance of senior notes and subordinated notes;
- collateralized borrowings from the Federal Home Loan Bank; and
- hedging with various types of derivative financial instruments.

### NII Sensitivity

The modeling of NII sensitivity incorporates on-balance sheet positions, as well as derivative financial instruments (principally interest rate swaps) that are used to manage interest rate risk. Northern Trust uses market implied forward interest rates as the base case and measures the sensitivity (i.e., change) of a static balance sheet to changes in interest rates. Stress testing of interest rates is performed to include such scenarios as immediate parallel shocks to rates, nonparallel (i.e., twist) changes to yield curves that result in their becoming steeper or flatter, and changes to the relationship among the yield curves (i.e., basis risk).

The NII sensitivity analysis incorporates certain critical assumptions such as interest rates and client behaviors under changing rate environments. These assumptions are based on a combination of historical analysis and future expected pricing behavior. The simulation cannot precisely estimate NII sensitivity given uncertainty in the assumptions. The following key assumptions are incorporated into the NII simulation:

- the balance sheet size and mix remains constant over the simulation horizon with maturing assets and liabilities replaced with instruments with similar terms as those that are maturing, with the exception of certain nonmaturity deposits that are considered short-term in nature and therefore receive a more conservative interest-bearing treatment;
- prepayments on mortgage loans and securities collateralized by mortgages are projected under each rate scenario using a third-party mortgage analytics system that incorporates market prepayment assumptions;
- cash flows for structured securities are estimated using a third-party vendor in conjunction with the prepayments provided by the third-party mortgage analytics vendor;
- nonmaturity deposit pricing is projected based on Northern Trust's actual historical patterns and management judgment, depending upon the availability of historical data and current pricing strategies/or judgment; and
- new business rates are based on current spreads to market indices.

The following table shows the estimated NII impact over the next twelve months of 100 and 200 basis point ramps upward and 100 and 200 basis point ramps downward movements in interest rates relative to forward rates as of December 31, 2023 and 2022. Each rate movement is assumed to occur gradually over a one-year period.

TABLE 47: NET INTEREST INCOME SENSITIVITY

INCREASE (DECREASE) ESTIMATED IMPACT ON NEXT TWELVE MONTHS OF NET INTEREST INCOME

(In Millions)	DECEMBER 31, 2023	DECEMBER 31, 2022
INCREASE IN INTEREST RATES ABOVE MARKET IMPLIED FORWARD RATES		
100 Basis Points	\$ 43 \$	41
200 Basis Points	82	80
DECREASE IN INTEREST RATES BELOW MARKET IMPLIED FORWARD RATES		
100 Basis Points	\$ (63) \$	(31)
200 Basis Points	(150)	(64)

The NII sensitivity analysis does not incorporate certain management actions that may be used to mitigate adverse effects of actual interest rate movement. For that reason and others, the estimated impacts do not reflect the likely actual results but serve as estimates of interest rate risk. NII sensitivity is not comparable to actual results disclosed elsewhere or directly predictive of future values of other measures provided.

#### MVE Sensitivity

MVE is defined as the present value of assets minus the present value of liabilities, net of the value of financial derivatives that are used to manage the interest rate risk of balance sheet items. The MVE looks at the whole balance sheet, which includes AFS debt securities, HTM debt securities, money market accounts, deposits, loans and wholesale borrowings. The potential effect of interest rate changes on MVE is derived from the impact of such changes on projected future cash flows and the present value of these cash flows and is then compared to the established limit. Northern Trust uses current market rates (and the future rates implied by these market rates) as the base case and measures MVE sensitivity under various rate scenarios. Stress testing of interest rates is performed to include such scenarios as immediate parallel shocks to rates, nonparallel (i.e., twist) changes to yield curves that result in their becoming steeper or flatter, and changes to the relationship among the yield curves (i.e., basis risk).

The MVE sensitivity analysis incorporates certain critical assumptions such as interest rates and client behaviors under changing rate environments. These assumptions are based on a combination of historical analysis and future expected pricing behavior. The simulation cannot precisely estimate MVE sensitivity given uncertainty in the assumptions. Many of the assumptions that apply to NII sensitivity also apply to MVE sensitivity simulations, with the following separate key assumptions incorporated into the MVE simulation:

- the present value of nonmaturity deposits are estimated using dynamic decay methodologies or estimated remaining lives, which are based on a combination of Northern Trust's actual historical runoff patterns and management judgment—some balances are assumed to be core and have longer lives while other balances are assumed to be temporary and have comparatively shorter lives;
- the present values of most noninterest-bearing balances (such as receivables, equipment, and payables) are the same as their book values; and
- Monte Carlo simulation is used to generate forward interest rate paths.

The following table shows the estimated impact on MVE of 100 and 200 basis point shocks up and 100 and 200 basis point shocks down from current market implied forward rates at December 31, 2023 and 2022. Each rate movement is assumed to occur gradually over a one-year period.

TABLE 48: MARKET VALUE OF EQUITY SENSITIVITY

INCREASE (DECREASE) ESTIMATED IMPACT ON MARKET VALUE OF EQUITY

(In Millions)	Γ	DECEMBER 31, 2023	DECEMBER 31, 2022
INCREASE IN INTEREST RATES ABOVE MARKET IMPLIED FORWAR	D RATES		
100 Basis Points	\$	(360) \$	(472)
200 Basis Points		(817)	(965)
DECREASE IN INTEREST RATES BELOW MARKET IMPLIED FORWAR	RD RATES		
100 Basis Points	\$	430 \$	596
200 Basis Points		725	842

The MVE simulations do not incorporate certain management actions that may be used to mitigate adverse effects of actual interest rate movements. For that reason and others, the estimated impacts do not reflect the likely actual results but serve as estimates of interest rate risk. MVE sensitivity is not comparable to actual results disclosed elsewhere or directly predictive of future values of other measures provided.

# Foreign Currency Market Risk

Foreign Currency Non-Trading Risk Overview

Northern Trust's balance sheet is exposed to non-trading foreign currency risk as a result of its holdings of non-U.S.-dollar-denominated assets and liabilities, investment in non-U.S. subsidiaries, and future non-U.S.-dollar-denominated revenue and expense. To manage currency exposures on the balance sheet, Northern Trust attempts to match its assets and liabilities by currency. If those currency offsets do not exist on the balance sheet, Northern Trust will use foreign exchange derivative contracts to mitigate its currency exposure.

### Trading Market Risk

Within Market Risk, trading risk arises from providing foreign exchange, interest rate derivatives, and securities brokerage services to clients. Securities positions are limited and their trading risks are *de minimis*. For regulatory capital purposes, trading risk also includes foreign currency balances from business operations.

#### Trading Book Composition and Risk Drivers

Northern Trust's trading book is composed of positions arising from activity in four business areas: Global Foreign Exchange (GFX), which includes Treasury foreign exchange trades; Interest rate derivative (IRD) trades; Northern Trust Securities Inc. (NTSI) inventory; and foreign currency balances (FCBs) accrued on the balance sheet.

GFX desks execute foreign exchange transactions for client accommodation purposes and mitigate most of the exposure via offsetting trades. In addition, Northern Trust's Treasury department executes foreign exchange transactions to manage balance sheet flows. The risk system includes these within GFX and applies FX and interest rate (IR) drivers to produce VaR for regulatory capital.

Northern Trust's Treasury Department executes IRD trades for client accommodation purposes and mitigates the exposure via offsetting trades. The risk system applies IR and volatility drivers to produce VaR for regulatory capital.

FCBs arise not from executing trades but rather in the course of regular business operations, from non-U.S.-dollar-denominated revenues and expenses accruing onto the Corporation's balance sheet. Prior to September 1, 2023, FX risk from these positions were mitigated through hedging activity. This hedging activity was discontinued on September 1, 2023. The risk system applies FX drivers to produce VaR for regulatory capital.

NTSI, a brokerage subsidiary of the Corporation, executes fixed-income securities trades directly for client accounts. A small inventory of securities remains held in inventory overnight. This portfolio exposure is de minimis, and VaR calculations are not required. The valuation of the securities serves as the basis for calculating regulatory capital.

# Foreign Currency Trading Risk Overview

Foreign currency or foreign exchange trading positions exist when aggregate obligations to purchase and sell a currency other than the U.S. dollar do not offset each other in amount, or offset each other over different time periods. The GFX trading portfolio at Northern Trust is composed of spot, forward, non-deliverable forward, and foreign exchange rate (FX) swap transactions.

For FCBs, the daily high, low, average, and quarter-end VaR values were all less than \$1.5 million for the year ended December 31, 2023.

#### Interest Rate Derivatives Trading Risk Overview

IRD positions exist when aggregate interest cash inflows and outflows do not offset each other in amount or offset each other over different time periods. The IRD trading portfolio at Northern Trust is composed mostly of interest rate swaps entered into to meet clients' interest rate risk management needs, but also including a small number of swaptions, caps, and floors. IRD risk measures during the second quarter of 2023 became temporarily inflated as a result of transitions of IRD contracts from LIBOR to SOFR referencing. The risk measures declined in the third quarter of 2023 as the bulk of transitions was completed. For the IRD portfolio, the daily high, low, average, and as of December 31 VaR values were all less than \$0.6 million for the year ended December 31, 2023.

### Other Non-material Trading Activities

Northern Trust's broker-dealer subsidiary, NTSI, maintains a portfolio of trading securities held for customer accommodation purposes and invests excess cash balances in short-term investment vehicles. The portfolio averaged \$0.5 million and \$12.1 million for the year ended December 31, 2023 and 2022, respectively.

### Trading Book Risk Measurement

For trading book activities other than NTSI, Northern Trust measures daily the risk of loss associated with all non-U.S. currency positions using a VaR model and applying the historical simulation methodology. This statistical model provides estimates, based on high confidence levels, of the potential loss in value that might be incurred if an adverse shift in interest rates and non-U.S. currency exchange rates were to occur over a small number of days. The model incorporates foreign currency and interest rate volatilities and correlations in price movements among the currencies and interest rates. VaR is computed for each trading desk and for the global portfolio.

VaR measures are computed daily in a vendor software application which reads positions from Northern Trust's trading systems and foreign currency balances from the general ledger. Data vendors provide foreign exchange rates, interest rates, and volatilities for all currencies. The Risk Management function monitors on a daily basis VaR model inputs and outputs for reasonableness.

### Trading Book Risk Monitoring, Reporting and Analysis

Northern Trust monitors several variations of the VaR measures to meet specific regulatory and internal management needs. Variations include different methodologies (historical simulation, Monte Carlo simulation and Taylor

approximation), horizons of one day and ten days, confidence levels of 95% and 99%, subcomponent VaRs using only FX drivers, only IR drivers, and only volatility drivers, and look-back periods of one year, two years, and four years. Those alternative measures provide management an array of corroborating metrics and alternative perspectives on Northern Trust's market risks.

Automated daily reports are produced and distributed to business managers and risk managers. The Risk Management function also reviews and reports several variations of the VaR measures in historical time series format to provide management with a historical perspective on risk.

The following table presents the levels of total regulatory VaR and its subcomponents for GFX in the years indicated below, based on the historical simulation methodology, a 99% confidence level, a one-day horizon and equally-weighted volatility. The total VaR for GFX is typically less than the sum of its two subcomponents due to diversification benefits derived from the two subcomponents.

TABLE 49: GLOBAL FOREIGN CURRENCY VALUE-AT-RISK

(In Millions)	TOTAL VaR (FX AND IR DRIVERS)		FX VaR (FX DI	RIVERS ONLY)	IR VaR (IR DI	RIVERS ONLY)
FOR THE YEAR ENDED DECEMBER 31,	2023	2022	2023	2022	2023	2022
High	\$ 0.7 \$	0.2 \$	0.7	\$ 0.2	\$ 0.4	\$ 0.3
Low	0.1	0.1	_	_	_	_
Average	0.2	0.1	0.1	0.1	0.1	0.1
As of December 31,	0.2	0.1	0.2	0.1	0.1	0.1

During 2023 and 2022, Northern Trust did not incur an actual GFX trading loss in excess of the daily GFX VaR estimate.

### Strategic Risk

Strategic risk is the vulnerability of the organization to internal or external developments that render corporate strategy ineffective or unachievable. The consequences of strategic risk can be diminished long-term earnings and capital, as well as reputational damage to the firm. Strategic risk encompasses two main areas:

- Macroeconomic and geopolitical risk centers on external events or developments that would have a detrimental impact on financial markets and/or financial services firms.
- Business risk arises from internal, secular, competitive, or regulatory trends that impact Northern Trust's stated strategy or its achievability.

### Strategic Risk Framework and Governance

The Corporate Strategic Risk Framework has been developed in conjunction with the Corporation's risk appetite and risk management policies, and defines the mission and expectations of the Strategic Risk Management function to identify and analyze the sources and consequences of strategic risk.

This is achieved through participation in the establishment and review of business line strategy, coordination of risk input to the evaluation of key strategic opportunities, and developing and maintaining a risk inventory and set of metrics which attempt to gauge the level of strategic risk within the organization.

In addition, the Strategic Risk Management function maintains the Global Event Response Program, which aims to anticipate and prepare for stress scenarios, and provide an outline for responding to them when they occur.

Both GERC and the Business Risk Committee are responsible for reviewing the general methods, guidelines and frameworks by which Northern Trust monitors and evaluates strategic risk.

#### Climate Risk

Climate risk continues to be an evolving strategic risk for the Corporation. Climate risk refers to the risk of loss arising from climate change and is comprised of physical risk, liability risk and transition risk. Physical risk refers to risks to banks and the financial system emanating from the increased severity of extreme weather events (e.g., cyclones, droughts, floods, and fires). It can also refer to longer-term shifts in precipitation and temperature and increased variability in weather patterns (e.g., sea level rise). Liability risk stems from the potential for litigation where institutions and boards do not adequately consider or respond to the impacts of climate change. Transition risk reflects the risks to banks and financial systems of transitioning to a lower-carbon economy that may entail extensive policy, legal, technological, and market changes. Depending on the nature, speed, and focus of these changes, transition risks may pose varying levels of financial and reputational risk to banks and the financial system.

Effective management of climate risk requires coordinated governance, clearly defined roles and responsibilities and well-developed processes to identify, measure, monitor and control risks. We continue to build out and enhance our climate risk management capabilities. Our climate risk management efforts are overseen by the Chief Climate and Sustainability

Risk Officer who reports directly to the CRO. The Risk Management function has created a dedicated climate and sustainability risk unit to monitor, oversee and take account of the increasing impact that climate change has, or may in the future have, on financial risk, nonfinancial risk, and regulatory compliance across the globe. The climate and sustainability risk unit works to evolve the risk management framework to ensure the Corporation meets the expectations of all stakeholders as well as all climate-related commitments made by the Corporation to external agencies.

The Board of Directors, and in particular its Corporate Governance Committee, engages in active oversight of ESG matters of significance to the Corporation and its subsidiaries. In addition, the Business Risk Committee provides oversight of certain financial and operational risks associated with climate change and other environmental factors through its oversight of the Corporation's global risk management framework and risk management policies. The Business Risk Committee also engages in periodic discussions with management and members of the Risk Management function regarding strategic risks, including climate-related risk.

The Corporation expects that climate change will increasingly impact the risk types it manages, and the Corporation will continue to integrate climate considerations into its risk management framework as its understanding of climate change and risks driven by it evolve. Various regulatory agencies, investors, and other stakeholders have increased expectations and scrutiny in this area. The Corporation is committed to helping mitigate the impacts of climate change related to its activities and to partner with key stakeholders to do the same.

#### FORWARD-LOOKING STATEMENTS

This report may include statements which constitute "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are identified typically by words or phrases such as "believe," "expect," "anticipate," "intend," "estimate," "project," "likely," "plan," "goal," "target," "strategy," and similar expressions or future or conditional verbs such as "may," "will," "should," "would," and "could." Forward-looking statements include statements, other than those related to historical facts, that relate to Northern Trust's financial results and outlook; capital adequacy; dividend policy and share repurchase program; accounting estimates and assumptions; credit quality including allowance levels; future pension plan contributions; effective tax rate; anticipated expense levels; contingent liabilities; acquisitions; strategies; market and industry trends; and expectations regarding the impact of accounting pronouncements and legislation. These statements are based on Northern Trust's current beliefs and expectations of future events or future results, and involve risks and uncertainties that are difficult to predict and subject to change. These statements are also based on assumptions about many important factors, including:

- financial market disruptions or economic recession in the U.S. or other countries across the globe resulting from any of a number of factors;
- volatility or changes in financial markets, including debt and equity markets, that impact the value, liquidity, or credit ratings of financial assets in general, or financial assets held in particular investment funds or client portfolios, including those funds, portfolios, and other financial assets with respect to which Northern Trust has taken, or may in the future take, actions to provide asset value stability or additional liquidity;
- the impact of equity markets on fee revenue;
- changes in interest rates or in the monetary or other policies of various regulatory authorities or central banks;
- Northern Trust's success in controlling the costs and expenses of its business operations and the impacts of any broader inflationary environment thereon;
- a decline in the value of securities held in Northern Trust's investment portfolio, the liquidity and pricing of which may be negatively impacted by periods of economic turmoil and financial market disruptions;
- Northern Trust's ability to address operating risks, including those related to cybersecurity, data privacy and security, human errors or omissions, pricing or valuation of securities, fraud, operational resilience (including systems performance), failure to maintain sustainable business practices, and breakdowns in processes or internal controls;
- Northern Trust's success in responding to and investing in changes and advancements in technology;
- geopolitical risks, risks related to global climate change and the risks of extraordinary events such as pandemics, natural disasters, terrorist events and war (including the continuing military conflicts involving Ukraine and the Russian Federation and Israel and Hamas and other evolving events in the Middle East), and the responses of the U.S. and other countries to those events:
- unexpected deposit outflows;
- the effectiveness of Northern Trust's management of its human capital, including its success in recruiting and retaining
  necessary and diverse personnel to support business growth and expansion and maintain sufficient expertise to support
  increasingly complex products and services;
- changes in the legal, regulatory and enforcement framework and oversight applicable to financial institutions, including Northern Trust;
- changes in foreign exchange trading client volumes and volatility in foreign currency exchange rates, changes in the valuation of the U.S. dollar relative to other currencies in which Northern Trust records revenue or accrues expenses, and Northern Trust's success in assessing and mitigating the risks arising from all such changes and volatility;
- a significant downgrade of any of Northern Trust's debt ratings;
- the health and soundness of the financial institutions and other counterparties with which Northern Trust conducts business;
- uncertainties inherent in the complex and subjective judgments required to assess credit risk and establish appropriate allowances therefor;
- increased costs of compliance and other risks associated with changes in regulation, the current regulatory
  environment, and areas of increased regulatory emphasis and oversight in the U.S. and other countries, such as antimoney laundering, anti-bribery, and data privacy and security;
- failure to satisfy regulatory standards or to obtain regulatory approvals when required, including for the use and distribution of capital;
- Northern Trust's success in continuing to enhance its risk management practices and controls and managing risks
  inherent in its businesses, including credit risk, operational risk, market and liquidity risk, fiduciary risk, compliance
  risk and strategic risk;
- risks and uncertainties inherent in the litigation and regulatory process, including the possibility that losses may be in excess of Northern Trust's recorded liability and estimated range of possible loss for litigation exposures;

- the risk of damage to Northern Trust's reputation which may undermine the confidence of clients, counterparties, rating agencies, and stockholders;
- the downgrade of U.S. government-issued and other securities;
- changes in tax laws, accounting requirements or interpretations and other legislation in the U.S. or other countries that could affect Northern Trust or its clients;
- the pace and extent of continued globalization of investment activity and growth in worldwide financial assets;
- changes in the nature and activities of Northern Trust's competition;
- Northern Trust's success in maintaining existing business and continuing to generate new business in existing and targeted markets and its ability to deploy deposits in a profitable manner consistent with its liquidity requirements;
- Northern Trust's ability to address the complex needs of a global client base and manage compliance with legal, tax, regulatory and other requirements;
- Northern Trust's ability to maintain a product mix that achieves acceptable margins;
- Northern Trust's ability to continue to generate investment results that satisfy clients and to develop an array of investment products;
- uncertainties inherent in Northern Trust's assumptions concerning its pension plan, including discount rates and expected contributions, returns and payouts;
- risks associated with being a holding company, including Northern Trust's dependence on dividends from its principal subsidiary; and
- other factors identified elsewhere in this Annual Report on Form 10-K, including those factors described in Item 1A, "Risk Factors," and other filings with the SEC, all of which are available on Northern Trust's website.

Actual results may differ materially from those expressed or implied by forward-looking statements. The information contained herein is current only as of the date of that information. All forward-looking statements included in this document are based upon information presently available, and Northern Trust assumes no obligation to update its forward-looking statements.

#### SUPPLEMENTAL INFORMATION

# **Reconciliation to Fully Taxable Equivalent**

The following table presents a reconciliation of Interest Income, Net Interest Income, net interest margin, and total revenue prepared in accordance with GAAP to such measures on an FTE basis, which are non-GAAP financial measures. Net interest margin is calculated by dividing annualized Net Interest Income by average interest-earning assets. Management believes this presentation provides a clearer indication of these financial measures for comparative purposes. When adjusted to an FTE basis, yields on taxable, nontaxable and partially taxable assets are comparable; however, the adjustment to an FTE basis has no impact on Net Income.

TABLE 50: RECONCILIATION TO FULLY TAXABLE EQUIVALENT

	FOR THE	YEA	R ENDED DECI	EMBER	31,
(\$ In Millions)	2023		2022		2021
Net Interest Income					
Interest Income - GAAP	\$ 7,325.0	\$	2,877.7	\$	1,406.5
Add: FTE Adjustment	57.5		45.6		35.6
Interest Income (FTE) - Non-GAAP	\$ 7,382.5	\$	2,923.3	\$	1,442.1
Net Interest Income - GAAP	\$ 1,982.0	\$	1,887.2	\$	1,382.7
Add: FTE Adjustment	57.5		45.6		35.6
Net Interest Income (FTE) - Non-GAAP	\$ 2,039.5	\$	1,932.8	\$	1,418.3
Net Interest Margin - GAAP	1.52 %		1.36 %	<b>%</b>	0.96 %
Net Interest Margin (FTE) - Non-GAAP	1.56 %		1.39 %	<b>%</b>	0.99 %
Total Revenue					
Total Revenue - GAAP	\$ 6,773.5	\$	6,761.2	\$	6,464.5
Add: FTE Adjustment	57.5		45.6		35.6
Total Revenue (FTE) - Non-GAAP	\$ 6,831.0	\$	6,806.8	\$	6,500.1

### ITEM 7A – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information called for by this item is incorporated herein by reference to the "Risk Management" section of Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in this Annual Report on Form 10-K.

#### ITEM 8 – FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors Northern Trust Corporation:

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Northern Trust Corporation and subsidiaries (the Corporation) as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2023, and the related notes (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Corporation as of December 31, 2023 and 2022, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2023, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Corporation's internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 27, 2024 expressed an unqualified opinion on the effectiveness of the Corporation's internal control over financial reporting.

# Basis for Opinion

These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Corporation in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of a critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

Assessment of the allowance for credit losses for commercial loans evaluated on a collective basis

As discussed in Notes 1 and 6 to the consolidated financial statements, the Corporation's allowance for credit losses for commercial loans evaluated on a collective basis (the collective ACL) was \$135.4 million of a total allowance for credit losses assigned to loans of \$178.7 million as of December 31, 2023. Expected credit losses are measured on a collective basis as long as the financial assets included in the respective pool share similar risk characteristics. The allowance estimation methodology for the collective assessment is based on data representative of the Corporation's financial asset portfolio from a historical observation period that includes both expansionary and recessionary periods. The estimation methodology and the related qualitative adjustment framework segregate the loan portfolio into segments based on loan and obligor specific factors, including loan type, borrower type, collateral type, loan size, and borrower credit quality. The estimation methodology applies probability of default and loss given default assumptions to the projected exposure at default on a pool basis. For each segment, the probability of default (PD) and loss given default (LGD) are derived for each quarter of the remaining life of each instrument. For the first two years (the reasonable and supportable period), these factors are derived by applying quarterly macroeconomic projections using models developed from historical data on macroeconomic factors and loans with similar factors, including the borrower rating assigned to individual obligors, as applicable. For periods beyond the reasonable and supportable period, the Corporation reverts to its own long-run historical loss experience on a straight-line basis over four quarters. The projected exposure at default for every quarter is based on contractual balance projections as of each quarter-end. Estimating expected lifetime credit losses requires the consideration of the effect of future economic conditions. The Corporation employs multiple scenarios over a reasonable and supportable period to project future conditions. The Corporation determines the probability weights assigned to each scenario at each quarter-end. The quantitative allowance is then reviewed within the qualitative adjustment framework, through which the Corporation applies judgment by assessing internal risk factors, potential limitations in the quantitative methodology, and environmental factors that are not fully contemplated in the forecast to compute adjustments to the quantitative allowance that may impact individual or multiple segments of the loan portfolio.

We identified the assessment of the quantitative component of the collective ACL as a critical audit matter. A high degree of audit effort, including specialized skills and knowledge, and subjective and complex auditor judgment was involved in the assessment of the quantitative component of the collective ACL due to significant measurement uncertainty. Specifically, the assessment encompassed the evaluation of the quantitative component of the collective ACL methodology, including the methods and models used to estimate the PD and LGD and their significant assumptions, the multiple economic forecast scenarios and macroeconomic factors and their respective weightings, and borrower ratings for certain commercial loans. In addition, auditor judgment was required to evaluate the sufficiency of audit evidence obtained.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and operating effectiveness of certain internal controls related to the critical audit matter. This included controls related to the Corporation's measurement of the quantitative component of the collective ACL estimate, including controls over:

- development of the quantitative component of the collective ACL methodology
- development, calibration and/or performance monitoring of certain PD and LGD models
- development and approval of the multiple economic forecast scenarios, macroeconomic factors and their respective weightings
- identification and determination of the significant assumptions used in certain PD and LGD models
- analysis of the allowance for credit losses for loans results.

We evaluated the Corporation's process to develop the quantitative component of the collective ACL estimate by testing certain sources of data, factors, and assumptions that the Corporation used, and considered the relevance and reliability of such data, factors and assumptions. In addition, we involved credit risk professionals with specialized skills and knowledge, who assisted in:

- evaluating the quantitative component of the Corporation's collective ACL methodology for compliance with U.S. generally accepted accounting principles
- evaluating judgments made by the Corporation relative to the development, calibration and/or performance monitoring of certain PD and LGD models
- assessing the conceptual soundness and performance testing of certain PD and LGD models by inspecting model documentation to determine whether the models were suitable for their intended use

- assessing the economic forecast scenarios, the economic input variables and their respective weightings through comparison to publicly available forecasts and the Corporation's business environment
- testing individual borrower ratings for a selection of commercial loan relationships by evaluating the financial performance of the borrower, sources of repayment, and any relevant guarantees or underlying collateral.

We also assessed the sufficiency of the audit evidence obtained related to the quantitative component of the collective ACL by evaluating the:

- cumulative results of the procedures
- qualitative aspects of the Corporation's accounting practices
- potential bias in the accounting estimate

KPMG LLP

We have served as the Corporation's auditor since 2002.

Chicago, Illinois February 27, 2024

# CONSOLIDATED BALANCE SHEETS

	DECEM	BER 31,
(In Millions Except Share Information)	2023	2022
ASSETS		
Cash and Due from Banks	\$ 4,791.5	\$ 4,654.2
Federal Reserve and Other Central Bank Deposits	34,326.2	40,030.4
Interest-Bearing Deposits with Banks	1,939.0	1,941.1
Federal Funds Sold	_	32.0
Securities Purchased under Agreements to Resell	784.7	1,070.3
Debt Securities		
Available for Sale (Amortized cost of \$23,659.0 and \$27,760.0)	23,089.8	26,699.9
Held to Maturity (Fair value of \$24,473.0 and \$22,879.3)	26,221.7	25,036.1
Trading Account	_	95.2
Total Debt Securities	49,311.5	51,831.2
Loans		
Commercial	25,412.8	21,635.6
Personal	22,204.2	21,257.7
Total Loans (Net of unearned income of \$5.9 and \$9.0)	47,617.0	42,893.3
Allowance for Credit Losses	(192.3)	(161.1
Buildings and Equipment	502.2	500.5
Client Security Settlement Receivables	212.6	1,698.3
Goodwill	702.3	691.3
Other Assets	10,788.4	9,855.2
Total Assets	\$ 150,783.1	\$ 155,036.7
LIABILITIES		
Deposits		
Demand and Other Noninterest-Bearing	\$ 14,246.4	\$ 16,582.7
Savings, Money Market and Other Interest-Bearing	25,252.1	31,128.6
Savings Certificates and Other Time	4,109.7	1,981.3
Non U.S. Offices — Noninterest-Bearing	8,584.7	8,757.6
— Interest-Bearing	63,971.1	65,481.9
Total Deposits	116,164.0	123,932.1
Federal Funds Purchased	3,045.4	1,896.9
Securities Sold Under Agreements to Repurchase	784.7	567.2
Other Borrowings	6,567.8	7,592.3
Senior Notes	2,773.2	2,724.2
Long-Term Debt	4,065.0	2,066.2
Other Liabilities	5,485.1	4,998.3
Total Liabilities	138,885.2	143,777.2
STOCKHOLDERS' EQUITY		
Preferred Stock, No Par Value; Authorized 10,000,000 shares:		
Series D, authorized and outstanding shares of 5,000	493.5	493.5
Series E, authorized and outstanding shares of 16,000	391.4	391.4
Common Stock, \$1.66 2/3 Par Value; Authorized 560,000,000 shares; Outstanding shares of 205,126,224 and 208,428,309	408.6	408.6
Additional Paid-In Capital	1,009.6	983.5
Retained Earnings	14,233.8	13,798.5
Accumulated Other Comprehensive Loss	(1,137.9)	(1,569.2
Treasury Stock (40,045,300 and 36,743,215 shares, at cost)	(3,501.1)	(3,246.8
Total Stockholders' Equity	11,897.9	11,259.5
Total Stockholders Equity	11,097.9	11,237.3

 $See\ accompanying\ notes\ to\ consolidated\ financial\ statements\ on\ pages\ 102-171.$ 

### CONSOLIDATED STATEMENTS OF INCOME

		FOR THE	YEA	AR ENDED DECEMI	BER 31,
(In Millions Except Share Information)		2023		2022	2021
Noninterest Income					
Trust, Investment and Other Servicing Fees	\$	4,361.8	\$	4,432.6 \$	4,361.1
Foreign Exchange Trading Income		203.9		288.6	292.6
Treasury Management Fees		31.6		39.3	44.3
Security Commissions and Trading Income		135.0		136.2	140.2
Other Operating Income		228.7		191.3	243.9
Investment Security Gains (Losses), net		(169.5)	)	(214.0)	(0.3)
Total Noninterest Income		4,791.5		4,874.0	5,081.8
Net Interest Income					
Interest Income		7,325.0		2,877.7	1,406.5
Interest Expense		5,343.0		990.5	23.8
Net Interest Income		1,982.0		1,887.2	1,382.7
Provision for (Release of) Credit Losses		24.5		12.0	(81.5)
Net Interest Income after Provision for Credit Losses		1,957.5		1,875.2	1,464.2
Noninterest Expense				· · · · · · · · · · · · · · · · · · ·	
Compensation		2,321.8		2,248.0	2,011.0
Employee Benefits		405.2		437.4	431.4
Outside Services		906.5		880.3	849.4
Equipment and Software		945.5		838.8	736.3
Occupancy		232.3		219.1	208.7
Other Operating Expense		472.9		359.3	299.1
Total Noninterest Expense		5,284.2		4,982.9	4,535.9
Income before Income Taxes		1,464.8		1,766.3	2,010.1
Provision for Income Taxes		357.5		430.3	464.8
NET INCOME	\$	1,107.3	\$	1,336.0 \$	1,545.3
Preferred Stock Dividends	Ψ	41.8	Ψ	41.8	41.8
Net Income Applicable to Common Stock	\$	1,065.5	\$	1,294.2 \$	1,503.5
PER COMMON SHARE	Ψ	1,000.0	Ψ	1,271.2 ψ	1,505.5
Net Income – Basic	\$	5.09	2	6.16 \$	7.16
– Diluted	Ф	5.08	Ψ	6.14	7.10
Average Number of Common Shares Outstanding – Basic		207,248,094		208,309,331	208,075,522
- Diluted		207,563,746		208,867,264	208,899,230
- Diluted		207,303,740		200,007,204	200,099,230
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME					
a Mill			YEA	AR ENDED DECEMI	-
(In Millions)  Net Income	\$	1,107.3	¢.	1,336.0 \$	1,545.3
	Þ	1,107.3	Ф	1,550.0 \$	1,343.3
Other Comprehensive Income (Loss) (Net of Tax and Reclassifications)  Net Unrealized Gains (Losses) on Available for Sale Debt Securities		442.5		(1.474.7)	(524.7)
		443.7		(1,474.7)	(534.7)
Net Unrealized Gains (Losses) on Cash Flow Hedges		(0.4)	)	3.6	0.8
Net Foreign Currency Adjustments		39.0		9.4	10.5
Net Pension and Other Postretirement Benefit Adjustments		(51.0)	<u> </u>	(71.9)	59.8
Other Comprehensive Income (Loss)		431.3		(1,533.6)	(463.6)

See accompanying notes to consolidated financial statements on pages 102-171.

Comprehensive Income (Loss)

(197.6) \$

1,081.7

\$

1,538.6 \$

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(In Millions Except Per Share Information)	EFERRED STOCK	C	COMMON STOCK	A	DDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)		EASURY STOCK	TOTAL
Balance at January 1, 2021	\$ 884.9	\$	408.6	\$	963.6	\$ 12,207.7	\$ 428.0	\$	(3,204.5) \$	5 11,688.3
Net Income	_		_		_	1,545.3	_		_	1,545.3
Other Comprehensive Income (Loss) (Net of Tax and Reclassifications)	_		_		_	_	(463.6)	)	_	(463.6)
Dividends Declared:										
Common Stock, \$2.80 per share	_		_		_	(593.9)	_		_	(593.9)
Preferred Stock	_		_		_	(41.8)	_		_	(41.8)
Stock Awards and Options Exercised	_		_		(24.3)	_	_		174.4	150.1
Stock Purchased	_		_		_	_	_		(267.6)	(267.6)
Balance at December 31, 2021	\$ 884.9	\$	408.6	\$	939.3	\$ 13,117.3	\$ (35.6)	\$	(3,297.7) \$	5 12,016.8
Net Income	_		_		_	1,336.0	_		_	1,336.0
Other Comprehensive Income (Loss) (Net of Tax and Reclassifications)	_		_		_	_	(1,533.6)	)	_	(1,533.6)
Dividends Declared:										
Common Stock, \$2.90 per share	_		_		_	(613.0)	_		_	(613.0)
Preferred Stock	_		_		_	(41.8)	_		_	(41.8)
Stock Awards and Options Exercised	_		_		44.2	_	_		86.3	130.5
Stock Purchased	_		_		_	_	_		(35.4)	(35.4)
Balance at December 31, 2022	\$ 884.9	\$	408.6	\$	983.5	\$ 13,798.5	\$ (1,569.2)	\$	(3,246.8) \$	3 11,259.5
Net Income	_		_		_	1,107.3	_		_	1,107.3
Other Comprehensive Income (Loss) (Net of Tax and Reclassifications)	_		_		_	_	431.3		_	431.3
Dividends Declared:										
Common Stock, \$3.00 per share	_		_		_	(630.2)	_		_	(630.2)
Preferred Stock	_		_		_	(41.8)	_		_	(41.8)
Stock Awards and Options Exercised	_		_		26.1	_	_		95.7	121.8
Stock Purchased	_		_		_	_	_		(347.5)	(347.5)
Excise Tax on Share Repurchases	_		_		_	_	_		(2.5)	(2.5)
Balance at December 31, 2023	\$ 884.9	\$	408.6	\$	1,009.6	\$ 14,233.8	\$ (1,137.9)	\$	(3,501.1) \$	5 11,897.9

See accompanying notes to consolidated financial statements on pages 102-171.

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Millions)         2023         2023           CASH FLOWS FROM OPERATING ACTIVITIES         \$ 1,107.3 \$ 1,336.9           Net Income         \$ 1,107.3 \$ 1,336.9           Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities         169.5 1.           Investment Security (Gains) Losses, net         3.0 59.2           Provision for Credit Losses         24.5 12.5           Depreciation and Amortization         634.6 553.0           Change in Accrued Income Taxes         (44.4) 61.2	0 \$ 1,545.3 1 0.3 2 99.7 0 (81.5) 6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities Investment Security (Gains) Losses, net Amortization and Accretion of Securities and Unearned Income, net Provision for Credit Losses Depreciation and Amortization  \$ 1,336.9  169.5  1.  \$ 2.  \$ 3.0  \$ 59.  \$ 1.  \$ 59.  \$ 24.5  \$ 12.  \$ 553.0  \$ 553.0	1 0.3 2 99.7 0 (81.5) 6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities Investment Security (Gains) Losses, net  Amortization and Accretion of Securities and Unearned Income, net  Provision for Credit Losses Depreciation and Amortization  169.5 1. 24.5 12. 3.0 59.3.	1 0.3 2 99.7 0 (81.5) 6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
Investment Security (Gains) Losses, net  Amortization and Accretion of Securities and Unearned Income, net  Provision for Credit Losses  Depreciation and Amortization  169.5  1.  3.0  59.5  12.1  634.6  553.0	2 99.7 0 (81.5) 6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
Amortization and Accretion of Securities and Unearned Income, net Provision for Credit Losses 24.5 12.0 Depreciation and Amortization 634.6 553.0	0 (81.5) 6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
Provision for Credit Losses Depreciation and Amortization  24.5 12.0 634.6 553.0	6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
Depreciation and Amortization 634.6 553.	6 515.6 3 37.2 3) (11.2) 7) 2.0 9 (460.9)
1	3) (11.2) 7) 2.0 9 (460.9)
Change in Accrued Income Taxes (44.4) 61.	7) 2.0 9 (460.9)
Pension Plan Contributions (20.4)	7) 2.0 9 (460.9)
Deferred Income Tax Provision (48.2) (142.)	9 (460.9)
Change in Receivables 12.0 57.1	` ′
Change in Interest Payable 85.8 172.	$6 \qquad (7.8)$
g	` '
	` ′
· · · · · · · · · · · · · · · · · · ·	
Net Cash Provided by Operating Activities 2,625.6 2,392.  CASH FLOWS FROM INVESTING ACTIVITIES	4 1,356.0
Change in Federal Funds Sold  32.0  (32.)	m —
	·
	1
	` ' '
Purchases of Held to Maturity Debt Securities (32,773.9) (32,830.	, , , ,
Proceeds from the Maturity and Redemption of Held to Maturity Debt Securities 32,123.0 37,667.	<i>'</i>
Purchases of Available for Sale Debt Securities (7,320.2) (4,567.	
Proceeds from the Maturity and Sales of Available for Sale Debt Securities 11,614.8 6,513.	
Change in Loans (4,702.1) (2,441.1)	
Purchases of Buildings and Equipment (116.5) (128.	6) (95.5)
Purchases and Development of Computer Software (559.3)	9) (419.6)
Change in Client Security Settlement Receivables 1,505.5 258.	0 (801.4)
Bank-Owned Life Insurance Policy Premiums — (500.	0) —
Other Investing Activities, net (1,539.0) (319.:	3) (163.7)
Net Cash Provided by (Used in) Investing Activities 4,784.1 25,929.	8 (18,602.6)
CASH FLOWS FROM FINANCING ACTIVITIES	
Change in Deposits (8,478.4) (32,996.	9) 17,885.5
Change in Federal Funds Purchased 1,148.6 1,896.	7 (260.0)
Change in Securities Sold under Agreements to Repurchase 217.5 35	3 492.1
Change in Short-Term Other Borrowings (1,059.1) 3,966.	9 (426.5)
Proceeds from Long-Term Debt 2,000.0 —	
Proceeds from Senior Notes – 1,988:	8 —
Repayments of Senior Notes – (500.	0) (500.0)
Repayment of Floating Rate Capital Debt — — —	(278.8)
Treasury Stock Purchased (347.5)	` '
Net Proceeds from Stock Options  2.3 3.1	
Cash Dividends Paid on Common Stock (621.5) (750.2)	
Cash Dividends Paid on Preferred Stock (41.8) (46.	
	1
Other I manering Nett vittes, net	
Net Cash (Used in) Provided by Financing Activities (7,182.6) (26,437.4	
Effect of Foreign Currency Exchange Rates on Cash (89.8) (287.4	
Change in Cash and Due from Banks 137.3 1,597.	` ' '
Cash and Due from Banks at Beginning of Period 4,654.2 3,056.	
Cash and Due from Banks at End of Period \$ 4,791.5 \$ 4,654.	2 \$ 3,056.8
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION	4 6 200
Interest Paid \$ 5,285.5 \$ 822.  Income Taxes Paid \$ 362.5 459.	
medine raxes raid	9 371.0 - 12.9
Transfers from Loans to OKEO	
Transfers from Available for Sale Debt Securities to Held to Maturity Debt Securities — 6,623	3 6,864.1

See accompanying notes to consolidated financial statements on pages 102-171.

# Note 1 – Summary of Significant Accounting Policies

The consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) and reporting practices prescribed for the banking industry. A description of the more significant accounting policies follows.

- **A. Basis of Presentation.** The consolidated financial statements include the accounts of Northern Trust Corporation (Corporation) and its wholly-owned subsidiary, The Northern Trust Company (Bank), and various other wholly-owned subsidiaries of the Corporation and Bank. Throughout the notes to the consolidated financial statements, the term "Northern Trust" refers to the Corporation and its subsidiaries. Intercompany balances and transactions have been eliminated in consolidation. The consolidated statements of income include results of acquired subsidiaries from the dates of acquisition. Certain prior-year balances have been reclassified consistent with the current year's presentation.
- **B. Nature of Operations.** The Corporation is a bank holding company that has elected to be a financial holding company under the Bank Holding Company Act of 1956, as amended. The Bank is an Illinois banking corporation headquartered in Chicago and the Corporation's principal subsidiary. The Corporation conducts business in the United States (U.S.) and internationally through various U.S. and non-U.S. subsidiaries, including the Bank.

Northern Trust generates the majority of its revenue from its two client-focused reporting segments: Asset Servicing and Wealth Management. Asset management and related services are provided to Asset Servicing and Wealth Management clients primarily by the Asset Management business.

Asset Servicing is a leading global provider of asset servicing and related services to corporate and public retirement funds, foundations, endowments, fund managers, insurance companies, sovereign wealth funds, and other institutional investors around the globe. Asset servicing and related services encompass a full range of capabilities including but not limited to: custody; fund administration; investment operations outsourcing; investment management; investment risk and analytical services; employee benefit services; securities lending; foreign exchange; treasury management; brokerage services; transition management services; banking; and cash management. Client relationships are managed through the Bank and the Bank's and the Corporation's other subsidiaries, including support from locations in North America, Europe, the Middle East, and the Asia-Pacific region.

Wealth Management focuses on high-net-worth individuals and families, business owners, executives, professionals, retirees, and established privately-held businesses in its target markets. In supporting these targeted segments, Wealth Management provides trust, investment management, custody, and philanthropic services; financial consulting; guardianship and estate administration; family business consulting; family financial education; brokerage services; and private and business banking. Wealth Management also includes Global Family Office, which provides customized services, including but not limited to: investment consulting; global custody; fiduciary; and private banking; family office consulting, and technology solutions, to meet the complex financial and reporting needs of ultra-high-net-worth individuals and family offices across the globe. Wealth Management services are delivered by multidisciplinary teams through a network of offices in 19 U.S. states and Washington, D.C., as well as offices in London, Guernsey, and Abu Dhabi.

- C. Use of Estimates in the Preparation of Financial Statements. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions in the application of certain of our significant accounting policies that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.
- **D. Foreign Currency Remeasurement and Translation.** Asset and liability accounts denominated in nonfunctional currencies are remeasured into functional currencies at period-end rates of exchange, except for certain balance sheet items including but not limited to buildings and equipment, goodwill and other intangible assets, which are remeasured at historical exchange rates. Results from remeasurement of asset and liability accounts are reported in Other Operating Income on the consolidated statements of income. Income and expense accounts are remeasured at period-average rates of exchange.

Asset and liability accounts of entities with functional currencies that are not the U.S. dollar are translated at periodend rates of exchange. Income and expense accounts are translated at period-average rates of exchange. Translation adjustments, net of applicable taxes, are reported directly to accumulated other comprehensive income (AOCI), a component of stockholders' equity.

**E. Securities.** Available for Sale (AFS) Securities are reported at fair value, with unrealized gains and losses credited or charged, net of the tax effect, to AOCI. Realized gains and losses on AFS securities are determined on a specific identification basis and are reported within Investment Security Gains (Losses), net, on the consolidated statements of

income. Interest income is recorded on the accrual basis, adjusted for the amortization of premium and accretion of discount.

Held to Maturity (HTM) Securities consist of debt securities that management intends to, and Northern Trust has the ability to, hold until maturity. Such securities are reported at cost, adjusted for amortization of premium and accretion of discount. Interest income is recorded on the accrual basis adjusted for the amortization of premium and accretion of discount

*Held for Trading Securities* are reported at fair value. Realized and unrealized gains and losses on securities held for trading are reported within Security Commissions and Trading Income on the consolidated statements of income.

Nonmarketable Securities primarily consist of Federal Reserve Bank of Chicago and Federal Home Loan Bank stock and community development investments, each of which are recorded in Other Assets on the consolidated balance sheets. Federal Reserve Bank of Chicago and Federal Home Loan Bank stock are reported at cost, which represents redemption value. Community development investments are typically reported at amortized cost. Those community development investments that are designed to generate a return primarily through realization of tax credits and other tax benefits, which are discussed in further detail in Note 28, "Variable Interest Entities," are amortized over the lives of the related tax credits and other tax benefits.

F. Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase. Securities purchased under agreements to resell and securities sold under agreements to repurchase are accounted for as collateralized financings and recorded at the amounts at which the securities were acquired or sold plus accrued interest. To minimize any potential credit risk associated with these transactions, the fair value of the securities purchased or sold is monitored, limits are set on exposure with counterparties, and the financial condition of counterparties is regularly assessed. It is Northern Trust's policy to take possession, either directly or via third-party custodians, of securities purchased under agreements to resell. Securities sold under agreements to repurchase are either directly held by, or pledged to the counterparty until the repurchase. Northern Trust nets securities sold under agreements to repurchase against those purchased under agreements to resell when the requirements to net are met.

**G. Derivative Financial Instruments.** Northern Trust is a party to various derivative financial instruments that are used in the normal course of business to meet the needs of its clients, as part of its trading activity for its own account, and as part of its risk management activities. These instruments generally include foreign exchange contracts, interest rate contracts, total return swap contracts and credit default swap contracts. All derivative financial instruments, whether designated as hedges or not, are recorded at fair value within Other Assets and Other Liabilities on the consolidated balance sheets. Derivative asset and liability positions with the same counterparty are reflected on a net basis on the consolidated balance sheets in cases where legally enforceable master netting arrangements or similar agreements exist. These derivative assets and liabilities are further reduced by cash collateral received from, and deposited with, derivative counterparties. The accounting for changes in the fair value of a derivative on the consolidated statements of income depends on whether or not the contract has been designated as a hedge and qualifies for hedge accounting under GAAP. Derivative financial instruments are recorded within the line item, Other Operating Activities, net, on the consolidated statement of cash flows, except for net investment hedges which are recorded within Other Investing Activities, net.

Changes in the fair value of client-related and trading derivative instruments, which are not designated hedges under GAAP, are recognized currently in either Foreign Exchange Trading Income or Security Commissions and Trading Income on the consolidated statements of income. Changes in the fair value of derivative instruments entered into for risk management purposes but not designated as hedges are recognized currently in Other Operating Income on the consolidated statements of income. Certain derivative instruments used by Northern Trust to manage risk are formally designated and qualify for hedge accounting as fair value, cash flow, or net investment hedges.

Derivatives designated as fair value hedges are used to limit Northern Trust's exposure to changes in the fair value of assets and liabilities due to movements in interest rates. Changes in the fair value of the derivative instrument and changes in the fair value of the hedged asset or liability attributable to the hedged risk are recognized currently in Interest Income or Interest Expense on the consolidated statements of income. For substantially all fair value hedges, Northern Trust applies the "shortcut" method of accounting, available under GAAP. As a result, changes recorded in the fair value of the hedged item are assumed to equal the offsetting gain or loss on the derivative. For fair value hedges that do not qualify for the "shortcut" method of accounting, Northern Trust utilizes regression analysis in assessing whether these hedging relationships are highly effective at inception and quarterly thereafter.

Derivatives designated as cash flow hedges are used to minimize the variability in cash flows of earning assets or forecasted transactions caused by movements in interest or foreign exchange rates. Changes in the fair value of such derivatives are recognized in AOCI, a component of stockholders' equity, and there is no change to the accounting for the hedged item. Balances in AOCI are reclassified to earnings when the hedged forecasted transaction impacts earnings, and are reflected in the same income statement line item. Northern Trust applies the "shortcut" method of accounting for cash flow hedges of certain available for sale investment securities. For cash flow hedges of certain other available for sale

investment securities, foreign currency denominated investment securities, and forecasted foreign currency denominated revenue and expenditure transactions, Northern Trust closely matches all terms of the hedged item and hedging derivative at inception and on an ongoing basis. For cash flow hedges of available for sale investment securities, to the extent all terms are not perfectly matched, effectiveness is assessed using regression analysis. For cash flow hedges of forecasted foreign currency denominated revenue and expenditure transactions and investment securities, to the extent all terms are not perfectly matched, effectiveness is assessed using the dollar-offset method.

Foreign exchange contracts and qualifying non-derivative instruments designated as net investment hedges are used to minimize Northern Trust's exposure to variability in the foreign currency translation of net investments in non-U.S. branches and subsidiaries. Changes in the fair value of the hedging instrument are recognized in AOCI consistent with the related translation gains and losses of the hedged net investment. For net investment hedges, all critical terms of the hedged item and the hedging instrument are matched at inception and on an ongoing basis. Amounts recorded in AOCI are reclassified to earnings only upon the sale or liquidation of an investment in a non-U.S. branch or subsidiary.

Fair value, cash flow, and net investment hedges are designated and formally documented as such contemporaneous with the transaction. The formal documentation describes the hedge relationship and identifies the hedging instruments and hedged items. Included in the documentation is a discussion of the risk management objectives and strategies for undertaking such hedges, the nature of the risk being hedged, and a description of the method for assessing hedge effectiveness at inception and on an ongoing basis. For hedges that do not qualify for the "shortcut" or the critical terms match methods of accounting, a formal assessment is performed on a calendar quarter basis to verify that derivatives used in hedging transactions continue to be highly effective in offsetting the changes in fair value or cash flows of the hedged item. Hedge accounting is discontinued if a derivative ceases to be highly effective, matures, is terminated or sold, if a hedged forecasted transaction is no longer expected to occur, or if Northern Trust removes the derivative's hedge designation. Subsequent gains and losses on these derivatives are included in Foreign Exchange Trading Income or Security Commissions and Trading Income on the consolidated statements of income. For discontinued cash flow hedges, the accumulated gain or loss on the derivative remains in AOCI and is reclassified to earnings in the period in which the previously hedged forecasted transaction impacts earnings or is no longer probable of occurring. For discontinued fair value hedges, the previously hedged asset or liability ceases to be adjusted for changes in its fair value. Previous adjustments to the hedged item are amortized over the remaining life of the hedged item.

**H. Loans.** Loans are recognized assets that represent a contractual right to receive money either on demand or on fixed or determinable dates. Loans are disaggregated for disclosure purposes by portfolio segment (segment) and by class. Northern Trust has defined its segments as commercial and personal. A class of loans is a subset of a segment, the components of which have similar risk characteristics, measurement attributes, or risk monitoring methods. The classes within the commercial segment have been defined as commercial and institutional, commercial real estate, non-U.S. and other. The classes within the personal segment have been defined as residential real estate, private client and other.

**Loan Classification.** Loans that are held for investment are reported at the principal amount outstanding, net of unearned income. Loans classified as held for sale are reported at the lower of cost or fair value. Undrawn commitments relating to loans that are not held for sale are recorded in Other Liabilities and are carried at the amount of unamortized fees with an allowance for credit loss liability recognized for any estimated expected losses.

Nonaccrual Loans and Recognition of Income. Interest income on loans is recorded on an accrual basis unless, in the opinion of management, there is a question as to the ability of the debtor to meet the terms of the loan agreement, or interest or principal is more than 90 days contractually past due and the loan is not well-secured and in the process of collection. Loans meeting such criteria are classified as nonaccrual and interest income is recorded on a cash basis. Past due status is based on how long since the contractual due date a principal or interest payment has been past due. For disclosure purposes, loans that are 29 days past due or less are reported as current. At the time a loan is determined to be nonaccrual, interest accrued but not collected is reversed against interest income in the current period. Interest collected on nonaccrual loans is applied to principal unless, in the opinion of management, collectability of principal is not in doubt. Management's assessment of indicators of loan collectability, and its policies relative to the recognition of interest income, including the suspension and subsequent resumption of income recognition, do not meaningfully vary between the different loan classes. Nonaccrual loans are returned to performing status when factors indicating doubtful collectability no longer exist. Factors considered in returning a loan to performing status are consistent across all classes of loans and, in accordance with regulatory guidance, relate primarily to expected payment performance. A loan is eligible to be returned to performing status when: (i) no principal or interest that is due is unpaid and repayment of the remaining contractual principal and interest is expected or (ii) the loan has otherwise become well-secured (possessing realizable value sufficient to discharge the debt, including accrued interest, in full) and is in the process of collection (through action reasonably expected to result in debt repayment or restoration to a current status in the near future). A loan that has not been brought fully current may be restored to performing status provided there has been a sustained period of repayment performance (generally a minimum of six payment periods) by the borrower in accordance with the contractual terms, and Northern Trust is reasonably assured of repayment within a reasonable period of time. Additionally, a loan that has been formally

restructured so as to be reasonably assured of repayment and performance according to its modified terms may be returned to accrual status, provided there was a well-documented credit evaluation of the borrower's financial condition and prospects of repayment under the revised terms, and there has been a sustained period of repayment performance (generally a minimum of six payment periods) under the revised terms.

Loan Modifications to Borrowers Experiencing Financial Difficulty - After the Adoption of Accounting Standards Update No. 2022-02. For borrowers experiencing financial difficulties, Northern Trust may provide payment relief by modifying the terms of the original loan. Loan modifications to borrowers experiencing financial difficulty involve primarily the extensions of term, deferrals of principal and interest, interest rate concessions, and other modifications or a combination thereof. Northern Trust considers payment deferrals of less than 90 days as insignificant, absent any material modifications to other loan terms.

The expected credit loss for modifications to borrowers experiencing financial difficulty is measured based on either the expected future cash flows, the value of collateral, or other factors that may impact the borrower's ability to pay. When the discounted cash flow method is applied, the expected credit loss reflects the difference between the amortized cost basis and the present value of the expected cash flows and is measured based upon the present value of expected future cash flows, discounted at the post-modification effective interest rate and contractual terms. If a loan's contractual interest rate varies based on subsequent changes in an independent factor, such as an index or rate, the loan's effective interest rate is calculated based on the factor as it changes over the life of the loan. Northern Trust elected not to project changes in the factor for purposes of estimating expected future cash flows. If the loan is collateral dependent, the expected loss is measured based on the fair value of the collateral at the reporting date.

If the loan valuation is less than the recorded value of the loan, either an allowance is established or a charge-off is recorded for the difference. The nature and extent of further deterioration in credit quality, including a subsequent default, is considered in the determination of an appropriate level of allowance for credit losses for all loan modifications to borrowers experiencing financial difficulty.

Troubled Debt Restructurings (TDRs) - Prior to the Adoption of Accounting Standards Update No. 2022-02. A loan that was modified as a concession by Northern Trust or a bankruptcy court resulting from the debtor's financial difficulties was referred to as a troubled debt restructuring (TDR). All TDRs were reported starting in the calendar year of their restructuring. In subsequent years, a TDR may have ceased to be reported if the loan was modified at a market rate and performed according to the modified terms for at least six payment periods. A loan that was modified at a below market rate was returned to accrual status if it satisfied the six-payment-period performance requirement.

The expected credit loss was measured based upon the present value of expected future cash flows, discounted at the effective interest rate based on the original contractual rate. If a loan's contractual interest rate varied based on subsequent changes in an independent factor, such as an index or rate, the loan's effective interest rate was calculated based on the factor as it changed over the life of the loan. Northern Trust elected not to project changes in the factor for purposes of estimating expected future cash flows. Further, Northern Trust elected not to adjust the effective interest rate for prepayments. If the loan was collateral dependent, the expected loss was measured based on the fair value of the collateral at the reporting date.

If the loan valuation was less than the recorded value of the loan, either an allowance was established, or a charge-off was recorded, for the difference. Smaller balance (individually less than \$1 million) homogeneous loans were collectively evaluated.

All loans with TDR modifications were evaluated for additional expected credit losses. The nature and extent of further deterioration in credit quality, including a subsequent default, was considered in the determination of an appropriate level of allowance for credit losses.

Collateral Dependent Financial Assets. A financial asset is collateral-dependent when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the sale or operation of the collateral. Most of Northern Trust's collateral dependent credit exposure relates to its residential real estate portfolio for which the collateral is usually the underlying real estate property. For collateral dependent financial assets, it is Northern Trust's policy to reserve or charge-off the difference between the amortized cost basis of the loan and the value of the collateral.

**Premium, Discounts, Origination Costs and Fees.** Premiums and discounts on loans are recognized as an adjustment of yield using the interest method based on the contractual terms of the loan. Certain direct origination costs and fees are netted, deferred and amortized over the life of the related loan as an adjustment to the loan's yield.

**I. Allowance for Credit Losses.** The allowance for credit losses represents management's best estimate of lifetime expected credit losses related to various financial assets subject to credit risk and off-balance sheet credit exposure.

Northern Trust measures expected credit losses of financial assets with similar risk characteristics on a collective basis. A financial asset is measured individually if it does not share similar risk characteristics with other financial assets and the related allowance is determined through an individual evaluation.

Management's estimates utilized in establishing an appropriate level of allowance for credit losses are not dependent on any single assumption. In determining an appropriate allowance level, management evaluates numerous variables, many of which are interrelated or dependent on other assumptions and estimates, and takes into consideration past events, current conditions and reasonable and supportable forecasts.

Forecasting and Reversion. Estimating expected lifetime credit losses requires the consideration of the effect of future economic conditions. Northern Trust employs multiple scenarios over a reasonable and supportable period (currently two years) to project future conditions. Key variables determined to be relevant for projecting credit losses on the portfolios in scope include macroeconomic factors, such as corporate profits, unemployment, and real estate price indices, as well as financial market factors such as equity prices, volatility, and credit spreads. For periods beyond the reasonable and supportable period, Northern Trust reverts to its own historical loss experiences on a straight-line basis over four quarters.

**Allowance for Loans.** The allowance estimation methodology for the collective assessment is based on data representative of the Corporation's financial asset portfolio from a historical observation period that includes both expansionary and recessionary periods. The estimation methodology and the related qualitative adjustment framework segregate the loan portfolio into homogeneous segments based on similar risk characteristics or risk monitoring methods.

Northern Trust utilizes a quantitative probability of default/loss given default approach for the calculation of its credit allowance on a collective basis. For each of the different parameters, specific credit models or qualitative estimation methodologies for the individual loan segments were developed. For each segment, the probability of default and the loss given default are applied to the exposure at default for each projected quarter to determine the quantitative component of the allowance. The quantitative allowance is then reviewed within a qualitative adjustment framework, through which management applies judgment by assessing internal risk factors, potential limitations in the quantitative methodology, and environmental factors that are not fully contemplated in the forecast to compute an adjustment to the quantitative allowance for each segment and class of the loan portfolio.

The allowance related to credit exposures evaluated on an individual basis is determined through evaluations of individual loans, and lending-related commitments that have defaulted, generally those with Borrower Ratings of 8 and 9, that are based on expected future cash flows, the value of collateral, and other factors that may impact the borrowers' ability to pay. For defaulted loans for which the amount of allowance, if any, is determined based on the value of the underlying collateral, third-party appraisals are typically obtained and utilized by management. These appraisals are generally less than twelve months old and are subject to adjustments to reflect management's judgment as to the realizable value of the collateral.

Northern Trust analyzes its exposure to credit losses from both on-balance sheet and off-balance sheet activity using a consistent methodology for the quantitative framework as well as the qualitative framework. For purposes of estimating the allowance for credit losses for undrawn loan commitments and standby letters of credit, the exposure at default includes estimated drawdowns of the undrawn commitments based on credit utilization factors, resulting in a proportionate amount of expected credit losses.

**Allowance for HTM Securities.** HTM debt securities classified as U.S. government, government sponsored agency, and certain securities classified as obligations of states and political subdivisions are considered to be guarantees of the U.S. government or an agency of the U.S. government, and therefore an allowance for credit losses is not estimated for such investments as the expected probability of non-payment of the amortized cost basis is zero.

HTM debt securities classified as "other asset-backed securities" represent pools of underlying receivables from which the cash flows are used to pay the bonds that vary in seniority. Utilizing a qualitative estimation approach, the allowance for other asset-backed securities is assessed by evaluating underlying pool performance based on delinquency rates and available credit support.

HTM debt securities classified as "other" relate to investments purchased by Northern Trust to fulfill its obligations under the Community Reinvestment Act (CRA). Northern Trust fulfills its obligations under the CRA by making qualified investments for purposes of supporting institutions and programs that benefit low-to-moderate income communities within Northern Trust's market area. The allowance for CRA investments is assessed using a qualitative estimation approach primarily based on internal historical performance experience and default history of the underlying CRA portfolios to determine a quantitative component of the allowance.

The allowance estimation methodology for all other HTM debt securities is developed using a combination of external and internal data. The estimation methodology groups securities with shared characteristics for which the probability of default and the loss given default are applied to the total exposure at default to determine a quantitative component of the allowance.

Allowance for AFS Securities. AFS securities impairment reviews are conducted quarterly to identify and evaluate securities that have indications of possible credit losses. A determination as to whether a security's decline in market value is related to credit impairment takes into consideration numerous factors and the relative significance of any single factor can vary by security. Factors Northern Trust considers in determining whether impairment is credit related include, but are not limited to, the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer, which may indicate adverse credit conditions; Northern Trust's intent regarding the sale of the security as of the balance sheet date; and the likelihood that Northern Trust will not be required to

sell the security for a period of time sufficient to allow for the recovery of the security's amortized cost basis. For each security meeting the requirements of Northern Trust's internal screening process, an extensive review is conducted to determine if a credit loss has occurred that is then based on the best estimate of cash flows to be collected from the security, discounted using the security's effective interest rate. If the present value of the expected cash flows is found to be less than the current amortized cost of the security, an allowance for credit losses is generally recorded equal to the difference between the two amounts, limited to the amount the amortized cost basis exceeds the fair value of the security.

If management intends to sell, or will more likely than not be required to sell, an AFS security prior to recovery of its amortized cost basis, the security is written down to fair value with unrealized losses recognized in Investment Security Gains (Losses), net on the consolidated statements of income.

Allowance for Other Financial Assets. The allowance for other financial assets covers assets categorized as Due from Banks, Other Central Bank Deposits, Interest-Bearing Deposits with Banks, Federal Funds Sold, and Other Assets. The Other Assets category includes other miscellaneous credit exposures reported in Other Assets on the consolidated balance sheets. The allowance estimation methodology for other financial assets primarily utilizes a similar approach as the one used for the HTM debt securities portfolio. It consists of a combination of externally and internally developed loss data, adjusted for the appropriate contractual term. Northern Trust's portfolio is composed mostly of institutions within the "1 to 3" internal borrower rating category and is expected to exhibit minimal to modest likelihood of loss.

The portion of the allowance assigned to loans, HTM debt securities, and other financial assets is presented as a contra asset in Allowance for Credit Losses on the consolidated balance sheets. The portion of the allowance assigned to undrawn loan commitments and standby letters of credit is reported in Other Liabilities on the consolidated balance sheets. The allowance for AFS securities is presented parenthetically with the amortized cost basis of AFS securities on the consolidated balance sheets.

**Provision for Credit Losses.** Provision for Credit Losses on the consolidated statements of income represents the change in the Allowance for Credit Losses on the consolidated balance sheets and is the charge to current period earnings. It represents the amount needed to maintain the Allowance for Credit Losses on the consolidated balance sheets at an appropriate level to absorb lifetime expected credit losses related to financial assets in scope. Actual losses may vary from current estimates and the amount of the Provision for Credit Losses may be either greater than or less than actual net charge-offs.

Contractual Term. Northern Trust estimates expected credit losses over the contractual term of the financial assets adjusted for prepayments, unless prepayments are not relevant to specific portfolios or sub-portfolios. Extension and renewal options are typically not considered since it is not Northern Trust's practice to enter into arrangements where the borrower has the unconditional option to renew, or a conditional extension option whereby the conditions are beyond Northern Trust's control.

**Accrued Interest.** Northern Trust elected not to measure an allowance for credit losses for accrued interest receivables related to its loan and securities portfolios as its policy is to write-off uncollectible accrued interest receivable balances in a timely manner. Accrued interest is written off by reversing interest income during the quarter the financial asset is moved from an accrual to a nonaccrual status.

- **J. Standby Letters of Credit.** Fees on standby letters of credit are recognized in Other Operating Income on the consolidated statements of income using the straight-line method over the lives of the underlying agreements. Northern Trust's recorded other liability for standby letters of credit, reflecting the obligation it has undertaken, is measured as the amount of unamortized fees on these instruments.
- **K. Buildings and Equipment.** Buildings and equipment owned are carried at original cost less accumulated depreciation. The charge for depreciation is computed using the straight-line method based on the following range of lives: buildings up to 30 years; equipment 3 to 10 years; and leasehold improvements the shorter of the lease term or 15 years.
- L. Other Real Estate Owned (OREO). OREO is comprised of commercial and residential real estate properties acquired in partial or total satisfaction of loans. OREO assets are carried at the lower of cost or fair value less estimated costs to sell and are recorded in Other Assets on the consolidated balance sheets. Fair value is typically based on third-party appraisals. Appraisals of OREO properties are updated on an annual basis and are subject to adjustments to reflect management's judgment as to the realizable value of the properties. Losses identified during the 90-day period after the acquisition of such properties are charged against the Allowance for Credit Losses assigned to Loans. Subsequent write-downs to the carrying value of these assets that may be required and gains or losses realized from asset sales are recorded within Other Operating Expense on the consolidated statements of income.
- M. Goodwill and Other Intangible Assets. Goodwill is not subject to amortization. Separately identifiable acquired intangible assets with finite lives are amortized over their estimated useful lives, primarily on a straight-line basis. Purchased software, software licenses, and allowable internal costs, including compensation relating to software developed for internal use, are capitalized. Software is amortized using the straight-line method over the estimated useful lives of the

assets, generally ranging from 3 to 10 years. Fees paid for the use of software services that do not convey a software license are expensed as incurred.

Goodwill and other intangible assets are reviewed for impairment on an annual basis or more frequently if events or changes in circumstances indicate the carrying amounts may not be recoverable.

- **N. Trust, Investment and Other Servicing Fees.** Trust, Investment and Other Servicing Fees are recorded on an accrual basis, over the period in which the service is provided. Fees are primarily a function of the market value of assets custodied, managed and serviced, transaction volumes, and securities lending volume and spreads, as set forth in the underlying client agreement. This revenue recognition involves the use of estimates and assumptions, including components that are calculated based on estimated asset valuations and transaction volumes.
- **O.** Client Security Settlement Receivables. These receivables result from custody client security sales executed under contractual settlement date accounting that have not yet settled as well as custody client withdrawals from short-term investment funds that settle on the following business day. Northern Trust advances cash to the client on the date of either trade execution or client withdrawal and awaits collection from either the settled trade or short-term investment funds.
- **P. Income Taxes.** Northern Trust follows an asset and liability approach to account for income taxes. The objective is to recognize the amount of taxes payable or refundable for the current year, and to recognize deferred tax assets and liabilities for future tax consequences of temporary differences between the amounts reported in the financial statements and the tax bases of assets and liabilities. The measurement of tax assets and liabilities is based on enacted tax laws and applicable tax rates.

Tax positions taken or expected to be taken on a tax return are evaluated based on their likelihood of being sustained upon examination by tax authorities. Only tax positions that are considered more-likely-than-not to be sustained are recorded on the consolidated financial statements. A valuation allowance is established for deferred tax assets if it is more-likely-than-not that all or a portion will not be realized. Northern Trust recognizes any interest and penalties related to unrecognized tax benefits in the Provision for Income Taxes on the consolidated statements of income.

- **Q. Cash Flow Statements.** Cash and cash equivalents in the cash flow statements have been defined as "Cash and Due from Banks" on the consolidated balance sheets.
- **R. Pension and Other Postretirement Benefits.** Northern Trust records the funded status of its defined benefit pension and other postretirement plans on the consolidated balance sheets. Overfunded pension and postretirement benefits are reported in Other Assets and underfunded pension and postretirement benefits are reported in Other Liabilities on the consolidated balance sheets. Plan assets and benefit obligations are measured annually at December 31, unless specific circumstances require an interim remeasurement. Plan assets are determined based on fair value generally representing observable market prices. The projected benefit obligations are determined based on the present value of projected benefit distributions at an assumed discount rate. Actuarial gains and losses accumulated in AOCI are amortized as a component of net periodic pension cost if they exceed 10% of the greater of the projected benefit obligation or the market-related value of plan assets as of the beginning of the year. Amortization is recognized on a straight-line basis over the expected average remaining service period of the active employees or over the expected remaining lifetime of plan participants for plans that have been previously frozen.
- **S. Share-Based Compensation Plans.** Northern Trust recognizes as expense the grant-date fair value of stock and stock unit awards and other share-based compensation granted to employees as Compensation on the consolidated statements of income. The fair values of stock and stock unit awards, including performance stock unit awards and director awards, are based on the closing price of the Corporation's stock on the date of grant adjusted for certain awards that do not accrue dividends while vesting.

Compensation expense for share-based award grants with terms that provide for a graded vesting schedule, whereby portions of the award vest in increments over the requisite service period, are recognized on a straight-line basis over the requisite service period for the entire award. Compensation expense for performance stock unit awards are recognized on a straight-line basis over the requisite service period of the award based on expected achievement of the performance condition. Adjustments are made for employees that meet certain eligibility criteria at the grant date or during the requisite service period.

Northern Trust does not include an estimate of future forfeitures in its recognition of share-based compensation expense. Share-based compensation expense is adjusted based on forfeitures as they occur. Dividend equivalents are accrued for performance stock unit awards, most restricted stock unit awards, and director awards not yet vested, and are paid upon vesting. Certain restricted stock units are not entitled to dividend equivalents during the vesting period. Cash flows resulting from the realization of excess tax benefits are classified as operating cash flows on the consolidated statements of cash flows.

**T. Net Income Per Common Share.** Basic net income per common share is computed by dividing net income/loss applicable to common stock by the weighted average number of common shares outstanding during each period. Diluted net income per common share is computed by dividing net income applicable to common stock and potential common shares by the aggregate of the weighted average number of common shares outstanding during the period and common share equivalents calculated for stock options outstanding using the treasury stock method. In a period of a net loss, diluted net income per common share is calculated in the same manner as basic net income per common share.

Northern Trust calculates net income applicable to common stock using the two-class method, whereby net income is allocated between common stock and participating securities.

### **Note 2 – Recent Accounting Pronouncements**

On January 1, 2023, Northern Trust adopted Accounting Standards Update (ASU) No. 2022-01, "Derivatives and Hedging (Topic 815): Fair Value Hedging—Portfolio Layer Method" (ASU 2022-01). The amendments in ASU 2022-01 expand the current last-of-layer hedging model from a single-layer method to allow multiple hedged layers of a single closed portfolio. To reflect that expansion, the last-of-layer method is renamed the portfolio layer method. In addition, ASU 2022-01 (1) expands the scope of the portfolio layer method to include non-prepayable assets, (2) specifies eligible hedging instruments in a single-layer hedge, (3) provides additional guidance on the accounting for and disclosure of hedge basis adjustments under the portfolio layer method and (4) specifies how hedge basis adjustments should be considered when determining credit losses for the assets included in the closed portfolio. Upon adoption of ASU 2022-01, there was no impact to Northern Trust's consolidated balance sheets or consolidated statements of income.

On January 1, 2023, Northern Trust adopted ASU No. 2022-02, "Financial Instruments—Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures" (ASU 2022-02). The amendments in ASU 2022-02 eliminate the accounting guidance for troubled debt restructurings (TDRs) for creditors that have adopted the current expected credit losses accounting standard while enhancing disclosure requirements for certain loan refinancings and restructurings made to borrowers experiencing financial difficulty. In addition, ASU 2022-02 requires that a public business entity disclose current-period gross charge-offs by year of origination for financing receivables and net investment in leases. Upon adoption of ASU 2022-02, there was no significant impact to Northern Trust's consolidated balance sheets or consolidated statements of income. Please refer to Note 5, "Loans" for further information.

On January 1, 2023, Northern Trust adopted ASU No. 2022-04, "Liabilities—Supplier Finance Programs (Topic 405-50): Disclosure of Supplier Finance Program Obligations" (ASU 2022-04). The amendments in ASU 2022-04 enhance the transparency about the use of supplier finance programs for investors or other allocators of capital. Specifically, ASU 2022-04 requires that a buyer in a supplier finance program disclose sufficient qualitative and quantitative information about the program to allow a user of financial statements to understand the program's nature, activity during the period, changes from period to period, and potential magnitude. Upon adoption of ASU 2022-04, there was no impact to Northern Trust's consolidated balance sheets or consolidated statements of income.

### Note 3 – Fair Value Measurements

Fair value under GAAP is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date.

Fair Value Hierarchy. The following describes the hierarchy of valuation inputs (Levels 1, 2, and 3) used to measure fair value and the primary valuation methodologies used by Northern Trust for financial instruments measured at fair value on a recurring basis. Observable inputs reflect market data obtained from sources independent of the reporting entity; unobservable inputs reflect the entity's own assumptions about how market participants would value an asset or liability based on the best information available. GAAP requires an entity measuring fair value to maximize the use of observable inputs and establishes a fair value hierarchy of inputs. Financial instruments are categorized within the hierarchy based on the lowest level input that is significant to their valuation. Northern Trust's policy is to recognize transfers into and transfers out of fair value levels as of the end of the reporting period in which the transfer occurred. No transfers into or out of Level 3 occurred during the years ended December 31, 2023, or 2022.

*Level 1 – Quoted, active market prices for identical assets or liabilities.* Northern Trust's Level 1 assets are comprised primarily of AFS investments in U.S. Treasury securities.

Level 2 – Observable inputs other than Level 1 prices, such as quoted active market prices for similar assets or liabilities, quoted prices for identical or similar assets in inactive markets, and model-derived valuations in which all significant inputs are observable in active markets. Northern Trust's Level 2 assets include AFS and certain trading account debt securities, the fair values of which are determined predominantly by external pricing vendors. Prices received from vendors are compared to other vendor and third-party prices. If a security price obtained from a pricing vendor is determined to exceed pre-determined tolerance levels that are assigned based on an asset type's characteristics, the exception is researched and, if the price is not able to be validated, an alternate pricing vendor is utilized, consistent with Northern Trust's pricing source hierarchy. As of December 31, 2023, Northern Trust's AFS debt securities portfolio included 929 Level 2 securities with an aggregate market value of \$19.5 billion. All 929 debt securities were valued by external pricing vendors. As of December 31, 2022, Northern Trust's AFS debt securities portfolio included 1,163 Level 2 debt securities with an aggregate market value of \$24.0 billion. All 1,163 debt securities were valued by external pricing vendors.

Northern Trust has established processes and procedures to assess the suitability of valuation methodologies used by external pricing vendors, including reviews of valuation techniques and assumptions used for selected securities. On a daily basis, periodic quality control reviews of prices received from vendors are conducted which include comparisons to prices on similar security types received from multiple pricing vendors and to the previous day's reported prices for each security. Predetermined tolerance level exceptions are researched and may result in additional validation through available market information or the use of an alternate pricing vendor. Quarterly, Northern Trust reviews documentation from third-party pricing vendors regarding the valuation processes and assumptions used in their valuations and assesses whether the fair value levels assigned by Northern Trust to each security classification are appropriate. Annually, valuation inputs used within third-party pricing vendor valuations are reviewed for propriety on a sample basis through a comparison of inputs used to comparable market data, including security classifications that are less actively traded and security classifications comprising significant portions of the portfolio.

Level 2 assets and liabilities also include derivative contracts which are valued internally using widely accepted income-based models that incorporate inputs readily observable in actively quoted markets and reflect the contractual terms of the contracts. Observable inputs include foreign exchange rates and interest rates for foreign exchange contracts; interest rates for interest rate swap contracts and forward contracts; and interest rates and volatility inputs for interest rate option contracts. Northern Trust evaluates the impact of counterparty credit risk and its own credit risk on the valuation of its derivative instruments. Factors considered include the likelihood of default by Northern Trust and its counterparties, the remaining maturities of the instruments, net exposures after giving effect to master netting arrangements or similar agreements, available collateral, and other credit enhancements in determining the appropriate fair value of derivative instruments. The resulting valuation adjustments have not been considered material.

# Level 3 - Valuation techniques in which one or more significant inputs are unobservable in the marketplace.

Northern Trust's Level 3 liabilities consist of swaps that Northern Trust entered into with the purchaser of 1.1 million and 1.0 million shares of Visa Inc. Class B common stock (Visa Class B common shares) previously held by Northern Trust and sold in June 2016 and 2015, respectively. Pursuant to the swaps, Northern Trust retains the risks associated with the ultimate conversion of the Visa Class B common shares into shares of Visa Inc. Class A common stock (Visa Class A common shares), such that the counterparty will be compensated for any dilutive adjustments to the conversion ratio and Northern Trust will be compensated for any anti-dilutive adjustments to the ratio. The swaps also require periodic payments from Northern Trust to the counterparty calculated by reference to the market price of Visa Class A common shares and a fixed rate of interest. The fair value of the swaps is determined using a discounted cash flow methodology. The significant unobservable inputs used in the fair value measurement are Northern Trust's own assumptions about

estimated changes in the conversion rate of the Visa Class B common shares into Visa Class A common shares, the date on which such conversion is expected to occur and the estimated growth rate of the Visa Class A common share price. See "Visa Class B Common Shares" under Note 24, "Commitments and Contingent Liabilities," for further information.

Northern Trust believes its valuation methods for its assets and liabilities carried at fair value are appropriate; however, the use of different methodologies or assumptions, particularly as applied to Level 3 assets and liabilities, could have a material effect on the computation of their estimated fair values.

Management of various businesses and departments of Northern Trust (including Corporate Market Risk, Credit Risk Management, Corporate Finance, Asset Servicing and Wealth Management) reviews valuation methods and models for Level 3 assets and liabilities. Fair value measurements are performed upon acquisitions of an asset or liability. Management of the appropriate business or department reviews assumed inputs, especially when unobservable in the marketplace, in order to substantiate their use in each fair value measurement. When appropriate, management reviews forecasts used in the valuation process in light of other relevant financial projections to understand any variances between current and previous fair value measurements. In certain circumstances, third party information is used to support the fair value measurements. If certain third party information seems inconsistent with consensus views, a review of the information is performed by management of the respective business or department to determine the appropriate fair value of the asset or liability.

The following table presents the fair values of Northern Trust's Level 3 liabilities as of December 31, 2023 and 2022, as well as the valuation techniques, significant unobservable inputs, and quantitative information used to develop significant unobservable inputs for such liabilities as of such dates.

TABLE 51: LEVEL 3 SIGNIFICANT UNOBSERVABLE INPUTS

# **DECEMBER 31, 2023**

FINANCIAL INSTRUMENT	FAIR VALUE	VALUATION TECHNIQUE	UNOBSERVABLE INPUTS	INPUT VALUES	WEIGHTED- AVERAGE INPUT VALUES <sup>(1)</sup>
Swaps Related to Sale of Certain	\$25.4 million	Discounted Cash	<b>Conversion Rate</b>	1.59x	1.59x
Visa Class B Common Shares	res F		Visa Class A Appreciation	10.49%	10.49%
			<b>Expected Duration</b>	9 - 27 months	13 months
Visa Class B Common Shares		Flow	Appreciation		nonths

<sup>(1)</sup> Weighted average of expected duration based on scenario probability.

## **DECEMBER 31, 2022**

FINANCIAL INSTRUMENT	FAIR VALUE	VALUATION TECHNIQUE	UNOBSERVABLE INPUTS	INPUT VALUES	WEIGHTED- AVERAGE INPUT VALUES <sup>(1)</sup>
Swaps Related to Sale of Certain	\$34.8 million	Discounted Cash	Conversion Rate	1.60x	1.60x
Visa Class B Common Shares		Flow	Visa Class A Appreciation	8.53%	8.53%
			Expected Duration	12 - 33 months	20 months

<sup>(1)</sup> Weighted average of expected duration based on scenario probability.

The following presents assets and liabilities measured at fair value on a recurring basis as of December 31, 2023 and 2022, segregated by fair value hierarchy level.

TABLE 52: RECURRING BASIS HIERARCHY LEVELING

# **DECEMBER 31, 2023**

(In Millions)	LEVEL 1	LEVEL 2	LEVEL 3	NETTING	ASSETS/ LIABILITIES AT FAIR VALUE
Debt Securities					
Available for Sale					
U.S. Government	\$ 3,622.2 \$	<b>— \$</b>	<b>— \$</b>	<b>— \$</b>	3,622.2
Obligations of States and Political Subdivisions	_	295.8	_	_	295.8
Government Sponsored Agency	_	11,553.0	_	_	11,553.0
Non-U.S. Government	_	264.4	_	_	264.4
Corporate Debt	_	279.5	_	_	279.5
Covered Bonds	_	347.1	_	_	347.1
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	_	2,899.9	_	_	2,899.9
Other Asset-Backed	_	2,962.6	_	_	2,962.6
Commercial Mortgage-Backed	_	865.3	_	_	865.3
Total Available for Sale	3,622.2	19,467.6	_	_	23,089.8
Other Assets					
Money Market Investment	95.0	_	_	_	95.0
Derivative Assets					
Foreign Exchange Contracts	_	3,266.7	_	(2,937.2)	329.5
Interest Rate Contracts	_	301.5	_	(189.5)	112.0
Total Derivative Assets	_	3,568.2	_	(3,126.7)	441.5
Other Liabilities					
Derivative Liabilities					
Foreign Exchange Contracts	_	3,255.2	_	(2,175.7)	1,079.5
Interest Rate Contracts	_	369.2	_	(6.0)	363.2
Other Financial Derivatives <sup>(1)</sup>	_	_	25.4	(23.7)	1.7
Total Derivative Liabilities	\$ <b>— \$</b>	3,624.4 \$	25.4 \$	(2,205.4) \$	1,444.4

Note: Northern Trust has elected to net derivative assets and liabilities when legally enforceable master netting arrangements or similar agreements exist between Northern Trust and the counterparty. As of December 31, 2023, derivative assets and liabilities shown above also include reductions of \$2,093.8 million and \$1,172.5 million, respectively, as a result of cash collateral received from and deposited with derivative counterparties.

(1) This line consists of swaps related to the sale of certain Visa Class B common shares.

DECEMBER 31, 2022

(In Millions)	LEVEL 1	LEVEL 2	LEVEL 3	NETTING	ASSETS/ LIABILITIES AT FAIR VALUE
Debt Securities					
Available for Sale					
U.S. Government	\$ 2,747.4 \$	— \$	— \$	— \$	2,747.4
Obligations of States and Political Subdivisions	_	787.6	_	_	787.6
Government Sponsored Agency	_	11,545.2	_	_	11,545.2
Non-U.S. Government	_	360.0	_	_	360.0
Corporate Debt	_	1,747.6	_	_	1,747.6
Covered Bonds	_	388.7	_	_	388.7
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	_	2,479.4	_	_	2,479.4
Other Asset-Backed	_	5,256.2	_	_	5,256.2
Commercial Mortgage Backed	_	1,387.8	_	_	1,387.8
Total Available for Sale	2,747.4	23,952.5	_	_	26,699.9
Trading Account	95.0	0.2	_	_	95.2
Total Available for Sale and Trading Debt Securities	2,842.4	23,952.7	_	_	26,795.1
Other Assets					
Derivative Assets					
Foreign Exchange Contracts	_	3,510.1	_	(2,666.4)	843.7
Interest Rate Contracts	_	222.0	_	(144.3)	77.7
Other Financial Derivatives <sup>(1)</sup>	_	0.3	_	_	0.3
Total Derivatives Assets	_	3,732.4	_	(2,810.7)	921.7
Other Liabilities					
Derivative Liabilities					
Foreign Exchange Contracts	_	3,187.5	_	(1,826.7)	1,360.8
Interest Rate Contracts	_	431.8	_	(5.9)	425.9
Other Financial Derivatives <sup>(2)</sup>	_	_	34.8	(33.3)	1.5
Total Derivative Liabilities	\$ — \$	3,619.3 \$	34.8 \$	(1,865.9) \$	1,788.2

Note: Northern Trust has elected to net derivative assets and liabilities when legally enforceable master netting arrangements or similar agreements exist between Northern Trust and the counterparty. As of December 31, 2022, derivative assets and liabilities shown above also include reductions of \$1,140.2 million and \$195.3 million, respectively, as a result of cash collateral received from and deposited with derivative counterparties.

(1) This line consists of total return swap contracts.

(1) Gains (losses) are recorded in Other Operating Income on the consolidated statements of income.

The following table presents the changes in Level 3 liabilities for the years ended December 31, 2023 and 2022.

## **TABLE 53: CHANGES IN LEVEL 3 LIABILITIES**

LEVEL 3 LIABILITIES	S	SWAPS RELATED TO CERTAIN VIS. COMMO	
(In Millions)		2023	2022
Fair Value at January 1	\$	34.8 \$	37.5
Total (Gains) Losses:			
Included in Earnings <sup>(1)</sup>		18.9	22.6
Purchases, Issues, Sales, and Settlements			
Settlements		(28.3)	(25.3)
Fair Value at December 31	\$	25.4 \$	34.8
Unrealized Losses (Gains) Included in Earnings Related to Financial Instruments Held at December 31 <sup>(1)</sup>	\$	15.4 \$	16.6

Carrying values of assets and liabilities that are not measured at fair value on a recurring basis may be adjusted to fair value in periods subsequent to their initial recognition, for example, to record an impairment of an asset. GAAP requires entities to separately disclose these subsequent fair value measurements and to classify them under the fair value hierarchy.

<sup>(2)</sup> This line consists of swaps related to the sale of certain Visa Class B common shares.

Assets measured at fair value on a nonrecurring basis at December 31, 2023 and 2022, all of which were categorized as Level 3 under the fair value hierarchy, were comprised of nonaccrual loans whose values were based on real estate and other available collateral, and of OREO properties.

Fair values of real estate loan collateral were estimated using a market approach typically supported by third-party valuations and property-specific fees and taxes. As of December 31, 2023, the fair values of real estate loan collateral were subject to adjustments to reflect management's judgment as to realizable value and consisted of discount factors ranging from 0.0% to 20.0% with a weighted average based on fair values of 2.0%. As of December 31, 2022, the fair value of real estate loan collateral consisted of discount factors ranging from 15.0% to 20.0% with a weighted average based on fair values of 17.2%. Other loan collateral, which typically consists of accounts receivable, inventory and equipment, is valued using a market approach adjusted for asset-specific characteristics and in limited instances third-party valuations are used. OREO assets are carried at the lower of cost or fair value less estimated costs to sell, with fair value typically based on third-party appraisals.

Collateral-dependent nonaccrual loans that have been adjusted to fair value totaled \$43.3 million and \$6.6 million at December 31, 2023 and 2022, respectively.

The following table presents the fair values of Northern Trust's Level 3 assets that were measured at fair value on a nonrecurring basis as of December 31, 2023 and 2022, as well as the valuation technique, significant unobservable inputs, and quantitative information used to develop the significant unobservable inputs for such assets as of such dates.

### TABLE 54: LEVEL 3 NONRECURRING BASIS SIGNIFICANT UNOBSERVABLE INPUTS

## **DECEMBER 31, 2023**

FINANCIAL INSTRUMENT	FAIR VALUE <sup>(1)</sup>	VALUATION TECHNIQUE	UNOBSERVABLE INPUTS	INPUT VALUES	WEIGHTED-AVERAGE INPUT VALUES
Loans	\$43.3 million	Market Approach	Discount factor applied to real estate collateral-dependent loans to reflect realizable value	0.0% - 20.0%	2.0%

<sup>(1)</sup> Includes real estate collateral-dependent loans and other collateral-dependent loans.

**DECEMBER 31, 2022** 

FINANCIAL INSTRUMENT	FAIR VALUE <sup>(1)</sup>	VALUATION TECHNIQUE	UNOBSERVABLE INPUTS	INPUT VALUES	WEIGHTED-AVERAGE INPUT VALUES
Loans	\$6.6 million	Market Approach	Discount factor applied to real estate collateral-dependent loans to reflect	15.0% - 20.0%	17.2%

<sup>(1)</sup> Includes real estate collateral-dependent loans and other collateral-dependent loans.

The following tables presents the book value and estimated fair value, including the fair value hierarchy level, of Northern Trust's financial instruments that are not measured at fair value on the consolidated balance sheets as of December 31, 2023 and 2022. The following tables exclude those items measured at fair value on a recurring basis.

TABLE 55: FAIR VALUE OF FINANCIAL INSTRUMENTS

**DECEMBER 31, 2023** 

			ESTIMATED FAIR VALUE						
(In Millions)	BOOK VALUE	TOTAL ESTIMATED FAIR VALUE	LEVEL 1	LEVEL 2	LEVEL 3				
FINANCIAL ASSETS									
Cash and Due from Banks	\$ 4,791.5	\$ 4,791.5	\$ 4,791.5	- \$	_				
Federal Reserve and Other Central Bank Deposits	34,326.2	34,326.2	_	34,326.2	_				
Interest-Bearing Deposits with Banks	1,939.0	1,939.0	_	1,939.0	_				
Securities Purchased under Agreements to Resell	784.7	784.7	_	784.7	_				
Debt Securities - Held to Maturity	26,221.7	24,473.0	_	24,473.0	_				
Loans									
Held for Investment	47,438.3	47,598.3	_	_	47,598.3				
Other Assets	1,476.6	1,458.0	86.1	1,371.9	_				
FINANCIAL LIABILITIES									
Deposits	116,164.0	116,207.6	_	116,207.6	_				
Federal Funds Purchased	3,045.4	3,045.4	_	3,045.4	_				
Securities Sold Under Agreements to Repurchase	784.7	784.7	_	784.7	_				
Other Borrowings	6,567.8	6,607.4	_	6,607.4	_				
Senior Notes	2,773.2	2,798.1	_	2,798.1	_				
Long-Term Debt	4,065.0	4,186.8	_	4,186.8	_				
Unfunded Commitments	178.8	178.8	_	178.8	_				
Other Liabilities	74.9	74.9	_	_	74.9				

# DECEMBER 31, 2022

## ESTIMATED FAIR VALUE

(In Millions)	ВО	OK VALUE	TOTAL ESTIMATED FAIR VALUE	LEVEL 1	LEVEL 2	LEVEL 3						
FINANCIAL ASSETS												
Cash and Due from Banks	\$	4,654.2	\$ 4,654.2 \$	4,654.2 \$	— \$	_						
Federal Reserve and Other Central Bank Deposits		40,030.4	40,030.4	_	40,030.4	_						
Interest-Bearing Deposits with Banks		1,941.1	1,941.1	_	1,941.1	_						
Federal Funds Sold		32.0	32.0	_	32.0	_						
Securities Purchased under Agreements to Resell		1,070.3	1,070.3	_	1,070.3	_						
Debt Securities - Held to Maturity		25,036.1	22,879.3	50.0	22,829.3	_						
Loans												
Held for Investment		42,749.0	42,636.5	_	_	42,636.5						
Other Assets		1,476.9	1,460.4	94.7	1,365.7	_						
FINANCIAL LIABILITIES												
Deposits <sup>(1)</sup>		123,932.1	123,926.9	_	123,926.9	_						
Federal Funds Purchased		1,896.9	1,896.9	_	1,896.9	_						
Securities Sold Under Agreements to Repurchase		567.2	567.2	_	567.2	_						
Other Borrowings		7,592.3	7,592.8	_	7,592.8	_						
Senior Notes		2,724.2	2,729.8	_	2,729.8	_						
Long-Term Debt		2,066.2	2,110.7	_	2,110.7	_						
Unfunded Commitments		218.9	218.9	_	218.9	_						
Other Liabilities		73.2	73.2	_	_	73.2						

<sup>(1)</sup> Northern Trust reclassified its leveling interpretation on client deposits, moving Demand, Noninterest-Bearing, Savings, Money Market and Other Interest-Bearing from Level 1 to Level 2 during 2023, and collapsed client deposits into one row.

# Note 4 – Securities

**Available for Sale Debt Securities.** The following tables provide the amortized cost, fair values, and remaining maturities of AFS debt securities.

TABLE 56: RECONCILIATION OF AMORTIZED COST TO FAIR VALUE OF AVAILABLE FOR SALE DEBT SECURITIES

	<b>DECEMBER 31, 2023</b>												
(In Millions)		AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES		FAIR VALUE							
U.S. Government	\$	3,681.5	\$ 2.2	\$ 61.5	\$	3,622.2							
Obligations of States and Political Subdivisions		315.8	_	20.0		295.8							
Government Sponsored Agency		11,744.3	9.0	200.3		11,553.0							
Non-U.S. Government		284.8	_	20.4		264.4							
Corporate Debt		287.5	0.1	8.1		279.5							
Covered Bonds		356.8	_	9.7		347.1							
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds		3,013.8	0.1	114.0		2,899.9							
Other Asset-Backed		3,061.0	1.6	100.0		2,962.6							
Commercial Mortgage-Backed		913.5	0.2	48.4		865.3							
Total	\$	23,659.0	\$ 13.2	\$ 582.4	\$	23,089.8							

	DECEMBER 31, 2022										
(In Millions)		AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES		FAIR VALUE					
U.S. Government	\$	2,837.7	\$ 2.5	\$ 92.8	\$	2,747.4					
Obligations of States and Political Subdivisions		817.8	_	30.2		787.6					
Government Sponsored Agency		11,892.5	4.3	351.6		11,545.2					
Non-U.S. Government		387.6	_	27.6		360.0					
Corporate Debt		1,774.3	0.2	26.9		1,747.6					
Covered Bonds		403.1	0.3	14.7		388.7					
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds		2,645.8	0.3	166.7		2,479.4					
Other Asset-Backed		5,544.3	_	288.1		5,256.2					
Commercial Mortgage-Backed		1,456.9	0.1	69.2		1,387.8					
Total	\$	27,760.0	\$ 7.7	\$ 1,067.8	\$	26,699.9					

TABLE 57: REMAINING MATURITY OF AVAILABLE FOR SALE DEBT SECURITIES

<b>DECEMBER 31, 2023</b>	o	NE YEA	RO	R LESS	C	ONE TO FIVE YEARS		FIVE TO TEN YEARS			OVER TEN YEARS				TOTAL		
(In Millions)	Aı	mortized Cost	Fa	ir Value		Amortized Cost	Fair Value	A	mortized Cost	F	air Value	Aı	mortized Cost	Fai	r Value	Amortized Cost	Fair Value
U.S. Government	\$	198.3	\$	197.8	\$	3,483.2	\$ 3,424.4	\$	_	\$	_	\$		\$		\$ 3,681.5	\$ 3,622.2
Obligations of States and Political Subdivisions		_		_		113.2	106.8		202.6		189.0		_		_	315.8	295.8
Government Sponsored Agency		2,384.3		2,357.0		5,330.2	5,237.5		3,327.0		3,282.8		702.8		675.7	11,744.3	11,553.0
Non-U.S. Government		67.9		66.1		216.9	198.3		_		_		_		_	284.8	264.4
Corporate Debt		105.2		103.8		182.3	175.7		_		_		_		_	287.5	279.5
Covered Bonds		90.3		89.2		266.5	257.9		_		_		_		_	356.8	347.1
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds		280.3		277.8		2,665.8	2,567.1		67.7		55.0		_		_	3,013.8	2,899.9
Other Asset-Backed		218.1		212.8		2,724.2	2,631.1		107.8		107.8		10.9		10.9	3,061.0	2,962.6
Commercial Mortgage-Backed		41.9		39.3		736.0	708.2		135.6		117.8		_		_	913.5	865.3
Total	\$	3.386.3	S	3.343.8	\$	15,718,3	\$15,307.0	\$	3,840,7	\$	3,752.4	\$	713.7	\$	686.6	\$23,659.0	\$23,089.8

Note: Mortgage-backed and asset-backed securities are included in the above table taking into account anticipated future prepayments.

**Available for Sale Debt Securities with Unrealized Losses.** The following table provides information regarding AFS debt securities with no credit losses reported that had been in a continuous unrealized loss position for less than twelve months and for twelve months or longer as of December 31, 2023 and 2022.

TABLE 58: AVAILABLE FOR SALE DEBT SECURITIES IN UNREALIZED LOSS POSITION WITH NO CREDIT LOSSES REPORTED

AS OF DECEMBER 31, 2023	I	LESS THAN	N 12 MONTHS	1	2 MONTHS	OR LONGER	TO	TAL
(In Millions)		FAIR VALUE	UNREALIZED LOSSES		FAIR VALUE	UNREALIZED LOSSES	FAIR VALUE	UNREALIZED LOSSES
U.S. Government	\$	_	s —	\$	3,364.7	\$ 61.5	\$ 3,364.7	\$ 61.5
Obligations of States and Political Subdivisions		87.8	5.9		208.0	14.1	295.8	20.0
Government Sponsored Agency		331.0	11.5		9,486.6	188.8	9,817.6	200.3
Non-U.S. Government		_	_		264.5	20.4	264.5	20.4
Corporate Debt		4.4	0.1		143.0	2.1	147.4	2.2
Covered Bonds		_	_		213.2	9.7	213.2	9.7
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds		_	_		2,477.0	105.8	2,477.0	105.8
Other Asset-Backed		19.8	2.0		1,998.7	98.0	2,018.5	100.0
Commercial Mortgage-Backed		60.0	4.6		776.6	43.8	836.6	48.4
Total	\$	503.0	\$ 24.1	\$	18,932.3	\$ 544.2	\$ 19,435.3	\$ 568.3

Note: Three corporate debt AFS securities with a fair value of \$98.4 million and unrealized losses of \$5.9 million and one sub-sovereign, supranational and non-U.S. agency bonds AFS security with a fair value of \$71.0 million and unrealized loss of \$8.2 million have been excluded from the table above as these AFS securities have a \$1.2 million allowance for credit losses reported as of December 31, 2023. Refer to the discussion further below and Note 6, "Allowance for Credit Losses" for further information.

AS OF DECEMBER 31, 2022	LESS THAN	12 MONTHS	1	12 MONTHS	OR LONGER	TO	TAL	
(In Millions)	FAIR VALUE	UNREALIZED LOSSES		FAIR VALUE	UNREALIZED LOSSES	FAIR VALUE	UNI	REALIZED LOSSES
U.S. Government	\$ 1,123.6	\$ 64.1	\$	343.1	\$ 28.7	\$ 1,466.7	\$	92.8
Obligations of States and Political Subdivisions	160.0	16.8		120.6	13.4	280.6		30.2
Government Sponsored Agency	7,631.4	262.1		2,737.7	89.5	10,369.1		351.6
Non-U.S. Government	235.4	17.3		124.6	10.3	360.0		27.6
Corporate Debt	427.3	14.6		130.3	2.8	557.6		17.4
Covered Bonds	238.0	13.5		42.8	1.2	280.8		14.7
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	1,305.4	74.4		807.1	83.2	2,112.5		157.6
Other Asset-Backed	3,873.4	217.5		1,247.6	70.6	5,121.0		288.1
Commercial Mortgage-Backed	670.9	47.4		215.6	21.8	886.5		69.2
Total	\$ 15,665.4	\$ 727.7	\$	5,769.4	\$ 321.5	\$ 21,434.8	\$	1,049.2

Note: Three corporate debt AFS securities with a fair value of \$93.8 million and unrealized losses of \$9.5 million and one sub-sovereign, supranational and non-U.S. agency bonds AFS security with a fair value of \$68.3 million and unrealized loss of \$9.1 million have been excluded from the table above as these AFS securities have a \$1.3 million allowance for credit losses reported as of December 31, 2022. Refer to the discussion further below and Note 6, "Allowance for Credit Losses" for further information.

As of December 31, 2023, 898 AFS debt securities with a combined fair value of \$19.4 billion were in an unrealized loss position without an allowance for credit losses, with their unrealized losses totaling \$568.3 million. As of December 31, 2023, unrealized losses in AFS debt securities of \$200.3 million, \$105.8 million, and \$100.0 million related to government sponsored agency, sub-sovereign, supranational and non-U.S. agency bonds, and other asset-backed, respectively, which are primarily attributable to lower yields and tighter spreads.

As of December 31, 2022, 1,030 AFS debt securities with a combined fair value of \$21.4 billion were in an unrealized loss position without an allowance for credit losses, with their unrealized losses totaling \$1.0 billion. As of December 31, 2022, unrealized losses in AFS debt securities of \$351.6 million, \$288.1 million, and \$157.6 million related to government-sponsored agency, other asset-backed, and sub-sovereign, supranational and non-U.S. agency bonds, respectively, which are primarily attributable to changes in market interest rates and credit spreads since their purchase.

AFS debt securities impairment reviews are conducted quarterly to identify and evaluate securities that have indications of possible credit losses. A determination as to whether a security's decline in market value is related to credit impairment takes into consideration numerous factors and the relative significance of any single factor can vary by security. Factors Northern Trust considers in determining whether impairment is credit-related include, but are not limited to, the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer, which may indicate adverse credit conditions; Northern Trust's intent regarding the sale of the security as of the balance sheet date; and the likelihood that Northern Trust will not be required to sell the

security for a period of time sufficient to allow for the recovery of the security's amortized cost basis. For each security meeting the requirements of Northern Trust's internal screening process, an extensive review is conducted to determine if a credit loss has occurred.

As of December 31, 2022, the Corporation intended to sell certain AFS debt securities that were in an unrealized loss position. The securities were written down to their fair value of \$2.1 billion with a \$213.0 million loss recognized in Investment Security Gains (Losses), net on the consolidated statements of income for the period ended December 31, 2022. In January 2023, the securities were subsequently sold, resulting in an incremental \$6.9 million gain upon sale. In November 2023, the Corporation sold an additional \$3.2 billion of AFS securities with a fair value of \$3.0 billion, which resulted in a \$176.4 million loss recognized in Investment Securities Gains (Losses), net on the consolidated statements of income for the period ended December 31, 2023.

There was a \$1.2 million allowance for credit losses for AFS securities for the year ended December 31, 2023, primarily for corporate debt securities, reflecting a \$0.1 million release from December 31, 2022. There was a \$1.3 million allowance for credit losses for AFS securities for the year ended December 31, 2022, primarily for corporate debt securities, reflecting an increase of \$1.3 million from December 31, 2021. The process for identifying credit losses for AFS securities is based on the best estimate of cash flows to be collected from the security, discounted using the security's effective interest rate. If the present value of the expected cash flows is found to be less than the current amortized cost of the security, an allowance for credit losses is generally recorded equal to the difference between the two amounts, limited to the amount the amortized cost basis exceeds the fair value of the security. For additional information, please refer to Note 6, "Allowance for Credit Losses."

**Held to Maturity Debt Securities.** The following tables provide the amortized cost, fair values and remaining maturities of held to maturity (HTM) debt securities.

TABLE 59: RECONCILIATION OF AMORTIZED COST TO FAIR VALUES OF HELD TO MATURITY DEBT SECURITIES

		DECEMB	ER 31, 2023		
(In Millions)	AMORTIZED COST	GROSS UNREALIZED GAINS	UNREALIZE	D	FAIR VALUE
U.S. Government	\$ _	<b>s</b> —	\$ -	- \$	_
Obligations of States and Political Subdivisions	2,563.9	0.5	72	.4	2,492.0
Government Sponsored Agency	9,355.3	2.3	1,012	.4	8,345.2
Non-U.S. Government	4,789.1	0.2	90	.7	4,698.6
Corporate Debt	646.1	_	28	.2	617.9
Covered Bonds	2,208.6	0.3	108	.3	2,100.6
Certificates of Deposit	585.1	_	0	.7	584.4
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	5,245.5	3.2	294	.9	4,953.8
Other Asset-Backed	214.2	0.4	0	.2	214.4
Commercial Mortgage-Backed	37.6	_	0	.8	36.8
Other	576.3	_	147	.0	429.3
Total	\$ 26,221.7	\$ 6.9	\$ 1,755	.6 \$	24,473.0
		DECEMBI	ER 31, 2022		
(In Millions)	AMORTIZED COST	DECEMBI GROSS UNREALIZED GAINS		D	FAIR VALUE
(In Millions) U.S. Government	\$	GROSS UNREALIZED GAINS	GROS UNREALIZE LOSSI	D	
	\$ COST	GROSS UNREALIZED GAINS	GROS UNREALIZE LOSSI	ES - \$	VALUE
U.S. Government	\$ 50.0	GROSS UNREALIZED GAINS	GROS UNREALIZE LOSSI	ES - \$	VALUE 50.0
U.S. Government Obligations of States and Political Subdivisions	\$ 50.0 2,565.3	GROSS UNREALIZED GAINS \$ —	GROS UNREALIZE LOSSI \$ -	ES	50.0 2,415.5
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency	\$ 50.0 2,565.3 9,407.7	GROSS UNREALIZED GAINS \$ — —	GROUNREALIZE LOSSI  \$ 149 1,076	ES	50.0 2,415.5 8,331.7
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government	\$ 50.0 2,565.3 9,407.7 3,234.0	GROSS UNREALIZED GAINS \$ — —	GRO: UNREALIZE LOSSI \$ - 149 1,076 133	ES 8 8 0 8 4	50.0 2,415.5 8,331.7 3,100.3
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt	\$ 50.0 2,565.3 9,407.7 3,234.0 713.3	GROSS UNREALIZED GAINS	\$	ES 8 8 0 8 4	50.0 2,415.5 8,331.7 3,100.3 667.9
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds	\$ 50.0 2,565.3 9,407.7 3,234.0 713.3 2,530.3	GROSS UNREALIZED GAINS	\$	ES 8 8 0 8 4 7 —	VALUE 50.0 2,415.5 8,331.7 3,100.3 667.9 2,371.9
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds Certificates of Deposit	\$ 50.0 2,565.3 9,407.7 3,234.0 713.3 2,530.3 35.9	GROSS UNREALIZED GAINS  \$ —  0.1  0.3 —	\$	ES 8 8 0 8 4 7 —	50.0 2,415.5 8,331.7 3,100.3 667.9 2,371.9 35.9
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds Certificates of Deposit Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	\$ 50.0 2,565.3 9,407.7 3,234.0 713.3 2,530.3 35.9 5,703.3	GROSS UNREALIZED GAINS  \$ —  0.1  0.3 —	\$	ES 8 8 0 8 4 4 7 - 1 0 0	VALUE 50.0 2,415.5 8,331.7 3,100.3 667.9 2,371.9 35.9 5,268.2
U.S. Government Obligations of States and Political Subdivisions Government Sponsored Agency Non-U.S. Government Corporate Debt Covered Bonds Certificates of Deposit Sub-Sovereign, Supranational and Non-U.S. Agency Bonds Other Asset-Backed	\$ 50.0 2,565.3 9,407.7 3,234.0 713.3 2,530.3 35.9 5,703.3 263.7	GROSS UNREALIZED GAINS \$ —  0.1  0.3  — 1.0 — —	\$	ED	VALUE 50.0 2,415.5 8,331.7 3,100.3 667.9 2,371.9 35.9 5,268.2 262.7

As of December 31, 2023, the \$26.2 billion HTM debt securities portfolio had unrealized losses of \$1.0 billion and \$294.9 million related to government sponsored agency and sub-sovereign, supranational and non-U.S. agency bonds, respectively, which are primarily attributable to lower yields and tighter spreads. As of December 31, 2022, the \$25.0 billion HTM debt securities portfolio had unrealized losses of \$1.1 billion and \$436.1 million related to government-sponsored agency and sub-sovereign, supranational and non-U.S. agency bonds, respectively, which are primarily attributable to changes in overall market interest rates and credit spreads since their purchase.

TABLE 60: REMAINING MATURITY OF HELD TO MATURITY DEBT SECURITIES

<b>DECEMBER 31, 2023</b>	ONE YEA	R OR LESS	ONE TO F	IVE YEARS	FIVE TO T	EN YEARS	OVER TE	N YEARS	TO	ΓAL
(In Millions)	Amortized Cost	Fair Value	Amortized Cost	Fair Value						
U.S. Government	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b>						
Obligations of States and Political Subdivisions	45.7	45.3	1,100.7	1,076.8	1,126.3	1,090.8	291.2	279.1	2,563.9	2,492.0
Government Sponsored Agency	984.3	885.4	3,381.4	3,037.6	3,248.6	2,905.4	1,741.0	1,516.8	9,355.3	8,345.2
Non-U.S. Government	3,376.0	3,374.3	1,379.3	1,294.7	33.8	29.6	_	_	4,789.1	4,698.6
Corporate Debt	276.8	269.5	353.7	335.2	15.6	13.2	_	_	646.1	617.9
Covered Bonds	345.4	342.1	1,623.1	1,542.5	240.1	216.0	_	_	2,208.6	2,100.6
Certificates of Deposit	585.1	584.4	_	_	_	_	_	_	585.1	584.4
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	1,080.8	1,055.6	4,159.0	3,893.6	5.7	4.6	_	_	5,245.5	4,953.8
Other Asset-Backed	14.7	14.7	102.0	102.1	97.5	97.6	_	_	214.2	214.4
Commercial Mortgage-Backed	_	_	37.6	36.8	_	_	_	_	37.6	36.8
Other	47.8	46.7	319.0	287.9	30.7	23.5	178.8	71.2	576.3	429.3
Total	\$ 6,756.6	\$ 6,618.0	\$ 12,455.8	\$11,607.2	\$ 4,798.3	\$ 4,380.7	\$ 2,211.0	\$ 1,867.1	\$26,221.7	\$24,473.0

Note: Mortgage-backed and asset-backed securities are included in the above table taking into account anticipated future prepayments.

HTM debt securities consist of securities that management intends to, and Northern Trust has the ability to, hold until maturity. During the year ended December 31, 2022, for capital management purposes, the Corporation transferred government sponsored agency and obligations of states and political subdivisions securities that had a fair value of \$6.6 billion from the AFS to HTM classification, all of which were transferred in the third quarter of 2022. Upon transfer of a debt security from the AFS to HTM classification, the amortized cost is reset to fair value. Any net unrealized gain or loss at the date of transfer will remain in AOCI and be amortized into Net Interest Income over the remaining life of the securities using the effective interest method. The amortization of amounts retained in AOCI will offset the effect on interest income of the amortization of the premium or discount resulting from transferring the securities at fair value.

Credit Quality Indicators. The following table provides the amortized cost of HTM debt securities by credit rating.

TABLE 61: AMORTIZED COST OF HELD TO MATURITY DEBT SECURITIES BY CREDIT RATING

			AS OF DECEMB	ER 31, 2023		
(\$ In Millions)	AAA	AA	A	BBB	NOT RATED	TOTAL
U.S. Government	\$ —	s —	s — s	_ :	<b>s</b> —	\$ —
Obligations of States and Political Subdivisions	954.7	1,609.0	_	_	0.2	2,563.9
Government Sponsored Agency	9,355.3	_	_	_	_	9,355.3
Non-U.S. Government	813.3	1,179.6	2,463.3	332.9	_	4,789.1
Corporate Debt	2.1	302.6	341.4	_	_	646.1
Covered Bonds	2,208.6	_	_	_	_	2,208.6
Certificates of Deposit	545.9	_	_	_	39.2	585.1
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	4,047.9	1,166.5	30.0	1.1	_	5,245.5
Other Asset-Backed	214.2	_	_	_	_	214.2
Commercial Mortgage-Backed	37.6	_	_	_	_	37.6
Other	54.8	_	_	_	521.5	576.3
Total	\$ 18,234.4	\$ 4,257.7	\$ 2,834.7 \$	334.0	\$ 560.9	\$ 26,221.7
Percent of Total	70	% 16 %	6 11 %	1 %	2 %	100 %

AS OF DECI	EMIDED 2	1 2022

(\$ In Millions)	AAA		AA		A		BBB	NO	T RATED		TOTAL
U.S. Government	\$ 50.0	\$	_	\$	_	\$	_	\$	_	\$	50.0
Obligations of States and Political Subdivisions	926.8		1,638.5		_		_		_		2,565.3
Government Sponsored Agency	9,407.7		_		_		_		_		9,407.7
Non-U.S. Government	762.2		926.5		1,223.0		322.3		_		3,234.0
Corporate Debt	2.1		305.7		405.5		_		_		713.3
Covered Bonds	2,530.3		_		_		_		_		2,530.3
Certificates of Deposit	_		_		_		_		35.9		35.9
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	4,171.3		1,502.0		28.9		1.1		_		5,703.3
Other Asset-Backed	263.7		_		_		_		_		263.7
Other	65.8		_		_		_		466.8		532.6
Total	\$ 18,179.9	\$	4,372.7	\$	1,657.4	\$	323.4	\$	502.7	\$	25,036.1
Percent of Total	73 %	6	17 %	6	7 %	ó	1 %	o	2 %	)	100 %

Credit quality indicators are metrics that provide information regarding the relative credit risk of debt securities. Northern Trust maintains a high quality debt securities portfolio, with 97% of the HTM portfolio composed of securities rated A or higher as of both December 31, 2023 and 2022. The remaining HTM debt securities portfolio was composed of 1% rated BBB at both December 31, 2023 and 2022, and 2% not rated by Moody's, S&P Global, or Fitch Ratings at both December 31, 2023 and 2022. Securities not explicitly rated were grouped where possible under the credit rating of the issuer of the security.

**Investment Security Gains and Losses.** There was a \$176.4 million available for sale debt security loss arising from a repositioning of the portfolio during the fourth quarter of 2023 and a \$6.9 million gain upon sale of certain available for sale debt securities in the first quarter of 2023. During the fourth quarter of 2022, losses of \$213.0 million were recognized in conjunction with the intent to sell certain AFS debt securities which is included in the tables below. Proceeds of \$5.2 billion, \$138.7 million and \$116.7 million in 2023, 2022 and 2021, respectively, from the sale of debt securities resulted in the following pre-tax Investment Security Gains (Losses), net shown in the following tables.

TABLE 62: INVESTMENT SECURITY GAINS AND LOSSES

	DECEMBER 31,				
(In Millions)	2023	2022	2021		
Gross Realized Debt Securities Gains	\$ 10.5 \$	— \$	1.4		
Gross Realized Debt Securities Losses	(180.0)	(214.0)	(1.7)		
Investment Security Gains (Losses), net <sup>(1)</sup>	\$ (169.5) \$	(214.0) \$	(0.3)		

<sup>(1) \$214.0</sup> million of Investment Security Gains (Losses), net includes a \$213.0 million loss recognized in 2022 in conjunction with the intent to sell certain AFS debt securities.

TABLE 63: INVESTMENT SECURITY GAINS AND LOSSES BY SECURITY TYPE

	DEC	EMBER 31,	
(In Millions)	2023	2022	2021
U.S. Governments	\$ (29.9) \$	— \$	
Obligations of States and Political Subdivisions	9.8	(95.8)	_
Government Sponsored Agency	(73.2)	_	_
Corporate Debt	(7.6)	(67.3)	(0.3)
Sub-Sovereign, Supranational and Non-U.S. Agency Bonds	(9.1)	_	_
Other Asset-Backed	(58.6)	(17.1)	_
Commercial Mortgage-Backed	(0.9)	(33.8)	_
Investment Security Gains (Losses), net <sup>(1)</sup>	\$ (169.5) \$	(214.0) \$	(0.3)

<sup>(1) \$214.0</sup> million of Investment Security Gains (Losses), net includes a \$213.0 million loss recognized in 2022 in conjunction with the intent to sell certain AFS debt securities.

## Note 5 - Loans

Amounts outstanding for Loans, by segment and class, are shown in the following table.

**TABLE 64: LOANS** 

	DECEMBER :	31,
(In Millions)	2023	2022
Commercial		
Commercial and Institutional <sup>(1)</sup>	\$ 11,555.3 \$	12,415.0
Commercial Real Estate	5,134.2	4,773.0
Non-U.S. <sup>(1)</sup>	2,778.5	3,131.1
Other	5,944.8	1,316.5
Total Commercial	25,412.8	21,635.6
Personal		
Private Client	14,360.0	14,119.0
Residential Real Estate	6,327.1	6,413.5
Non-U.S.	428.8	510.0
Other	1,088.3	215.2
Total Personal	22,204.2	21,257.7
Total Loans	\$ 47,617.0 \$	42,893.3

<sup>(1)</sup> Commercial and institutional and commercial-non-U.S. combined include \$4.5 billion and \$5.6 billion of private equity capital call finance loans at December 31, 2023 and 2022, respectively.

Residential real estate loans consist of traditional first lien mortgages and equity credit lines that generally require a loan-to-collateral value ratio of 65% to 80% at inception. Northern Trust's equity credit line products generally have draw periods of up to 10 years and a balloon payment of any outstanding balance is due at maturity. Payments are interest-only with variable interest rates. Northern Trust does not offer equity credit lines that include an option to convert the outstanding balance to an amortizing payment loan. As of December 31, 2023 and 2022, equity credit lines totaled \$228.7 million and \$248.6 million, respectively. Equity credit lines for which first liens were held by Northern Trust represented 96% and 98% of the total equity credit lines as of December 31, 2023 and 2022, respectively.

Included within the other commercial, non-U.S. commercial, and other personal classes are short duration advances, primarily related to the processing of custodied client investments, totaling \$8.4 billion and \$2.9 billion at December 31, 2023 and 2022, respectively. The \$8.4 billion short duration advances at December 31, 2023 primarily reflected higher levels of year-end trading and settlement activity. Demand deposit overdrafts reclassified as loan balances, primarily in personal-other, totaled \$12.1 million and \$24.4 million at December 31, 2023 and 2022, respectively. There were no loans classified as held for sale on either December 31, 2023 or December 31, 2022. Loans classified as held for sale are recorded at the lower of cost or fair value. There was a \$2.5 million commercial real estate loan sold during the year ended December 31, 2023. There were \$11.2 million of loans sold during the year ended December 31, 2022, which were composed of residential real estate and commercial and institutional loans.

**Credit Quality Indicators.** Credit quality indicators are statistics, measurements or other metrics that provide information regarding the relative credit risk of loans. Northern Trust uses a variety of credit quality indicators to assess the credit risk of loans at the segment, class, and individual credit exposure levels.

As part of its credit process, Northern Trust utilizes an internal borrower risk rating system to support identification, approval, and monitoring of credit risk. Borrower risk ratings are used in credit underwriting and management reporting. Risk ratings are used for ranking the credit risk of borrowers and their probability of default. Each borrower is rated using one of a number of ratings models, which consider both quantitative and qualitative factors. The ratings models vary among classes of loans in order to capture the unique risk characteristics inherent within each particular type of credit exposure. Provided below are the more significant performance indicator attributes considered within Northern Trust's borrower rating models, by loan class:

- Commercial and Institutional: leverage, profit margin, liquidity, asset size and capital levels;
- Commercial Real Estate: debt service coverage, loan-to-value ratio, leasing status and guarantor support;
- Commercial-Other: leverage, profit margin, liquidity, asset size and capital levels;
- Non-U.S.: leverage, profit margin, liquidity, return on assets and capital levels;
- Residential Real Estate: payment history, credit bureau scores and loan-to-value ratio;
- Private Client: cash-flow-to-debt and net worth ratios, leverage and liquidity; and
- Personal-Other: cash-flow-to-debt and net worth ratios.

While the criteria vary by model, the objective is for the borrower ratings to be consistent in both the measurement and ranking of risk. Each model is calibrated to a master rating scale to support this consistency. Ratings for borrowers not in default range from "1" for the strongest credits to "7" for the weakest non-defaulted credits. Ratings of "8" or "9" are used for defaulted borrowers. Borrower risk ratings are monitored and are revised when events or circumstances indicate a change is required. Risk ratings are generally validated at least annually.

Loans in the "1 to 3" category are expected to exhibit minimal to modest probabilities of default and are characterized by borrowers having the strongest financial qualities, including above average financial flexibility, cash flows and capital levels. Borrowers assigned these ratings are anticipated to experience very little to moderate financial pressure in adverse down-cycle scenarios. As a result of these characteristics, borrowers within this category exhibit a minimal to modest likelihood of loss. Loans in the "4 to 5" category are expected to exhibit moderate to acceptable probabilities of default and are characterized by borrowers with less financial flexibility than those in the "1 to 3" category. Cash flows and capital levels are generally sufficient to allow for borrowers to meet current requirements, but have fewer financial resources to manage through economic downturns. As a result of these characteristics, borrowers within this category exhibit a moderate likelihood of loss. Loans in the watch list category have elevated credit risk profiles that are monitored through internal watch lists, and consist of credits with borrower ratings of "6 to 9." These credits, which include all nonaccrual credits, are expected to exhibit probabilities of default, elevated risk of default, or are currently in default. Borrowers associated with these risk profiles that are not currently in default have limited financial flexibility. Cash flows and capital levels range from acceptable to potentially insufficient to meet current requirements, particularly in adverse down cycle scenarios. As a result of these characteristics, borrowers in this category exhibit an elevated to probable likelihood of loss.

Loan segment and class balances as of December 31, 2023 are provided in the following table, segregated by borrower ratings into "1 to 3," "4 to 5" and "6 to 9" (watch list and nonaccrual status) categories by year of origination at amortized cost basis. Loans that are held for investment are reported at the principal amount outstanding, net of unearned income.

TABLE 65: CREDIT QUALITY INDICATOR AT AMORTIZED COST BASIS BY ORIGINATION YEAR

DECEMBER 31, 2023			TEDM	LOANG				REVOLVING LOANS	
(In Millions)	2023	2022	2021	LOANS 2020	2019	PRIOR	REVOLVING LOANS	CONVERTED TO	TOTAL
Commercial	2023	2022	2021	2020	2019	FRIOR	LUANS	TERM LOANS	TOTAL
Commercial and Institutional									
Risk Rating:									
-	\$ 443.9	\$ 534.1	\$ 668.3	\$ 78.1	\$ 137.2	\$ 409.9	\$ 4,909.8	\$ 15.0	\$ 7,196.3
1 to 3 Category	801.4	790.9	729.5	138.7	120.5	178.7	1,332.4	72.0	4,164.1
4 to 5 Category	13.8	790.9	60.8	12.0	0.1	1.7	34.7	1.8	194.9
6 to 9 Category	13.0	70.0	00.8	12.0	0.1	1./	34./	1.0	194.9
Total Commercial and Institutional	1,259.1	1,395.0	1,458.6	228.8	257.8	590.3	6,276.9	88.8	11,555.3
Commercial Real Estate (CRE)									
Risk Rating:									
1 to 3 Category	403.6	389.9	159.1	23.9	37.8	44.8	51.0	_	1,110.1
4 to 5 Category	1,513.5	1,208.8	521.0	218.4	252.8	96.0	136.3	7.9	3,954.7
6 to 9 Category	16.1	_	30.5	_	8.2	14.6	_	_	69.4
Total CRE	1,933.2	1,598.7	710.6	242.3	298.8	155.4	187.3	7.9	5,134.2
CRE Gross Charge-offs	(0.7)	(4.4)	_	_	_	_	_	_	(5.1)
Non-U.S.									
Risk Rating:									
1 to 3 Category	487.9	_	43.2	65.2	34.2	3.3	760.0	_	1,393.8
4 to 5 Category	974.7	0.8	_	_	_	150.0	243.4	_	1,368.9
6 to 9 Category	1.5	14.3	_	_	_	_	_	_	15.8
Total Non-U.S.	1,464.1	15.1	43.2	65.2	34.2	153.3	1,003.4		2,778.5
Other	1,404.1	13.1	45.2	03.2	54.2	133.3	1,005.4		2,770.3
Risk Rating:	4 212 2								4,313.2
1 to 3 Category	4,313.2	_	_	_	_	_	_	_	
4 to 5 Category	1,631.6								1,631.6
Total Other	5,944.8	_	_	_	_	_	_	_	5,944.8
Other Gross Charge-offs	(0.6)							_	(0.6)
Total Commercial	10,601.2	3,008.8	2,212.4	536.3	590.8	899.0	7,467.6	96.7	25,412.8
Commercial Gross Charge-offs	(1.3)	(4.4)	_	_	_	_	_	_	(5.7)
Personal									
Private Client									
Risk Rating:									
1 to 3 Category	504.7	140.8	52.3	67.5	8.7	134.7	5,320.9	168.1	6,397.7
4 to 5 Category	290.1	488.2	655.1	100.9	158.8	44.7	5,721.5	447.8	7,907.1
6 to 9 Category	23.6	0.3	_	_	_	18.3	13.0	_	55.2
Total Private Client	818.4	629.3	707.4	168.4	167.5	197.7	11,055.4	615.9	14,360.0
Residential Real Estate (RRE)									
Risk Rating:									
1 to 3 Category	278.7	464.0	500.6	373.3	142.4	722.4	219.8	_	2,701.2
4 to 5 Category	191.6	694.9	717.4	686.7	290.0	805.3	170.3	_	3,556.2
6 to 9 Category	_	10.9	_	0.7	1.6	43.6	12.9	_	69.7
Total RRE	470.3	1,169.8	1,218.0	1,060.7	434.0	1,571.3	403.0		6,327.1
		1,107.0	1,210.0	1,000.7	151.0				
RRE Gross Charge-offs	(0.8)	_	_	_	_	(1.0)	_	_	(1.8)
Non-U.S.									
Risk Rating:									
1 to 3 Category	15.5		0.6	_		4.6	71.4		92.1
4 to 5 Category	12.7	16.0	39.2		16.4	8.9	236.1	7.4	336.7
Total Non-U.S.	28.2	16.0	39.8	_	16.4	13.5	307.5	7.4	428.8
Other									
Risk Rating:									
1 to 3 Category	461.7	_	_	_	_	_	_	_	461.7
4 to 5 Category	626.6								626.6
Total Other	1,088.3	_	_	_		_		_	1,088.3
Total Personal	2,405.2	1,815.1	1,965.2	1,229.1	617.9	1,782.5	11,765.9	623.3	22,204.2
Personal Gross Charge-offs	(0.8)	_	_	_	_	(1.0)	_	_	(1.8)
Total Loans		\$ 4,823.9	\$ 4,177.6	\$ 1,765.4	\$ 1,208.7	\$ 2,681.5	\$ 19,233.5	\$ 720.0	\$47,617.0
the state of the s	\$ (2.1)				-				

December 31, 2022			TEDA	LOANS				REVOLVING LOANS	
(In Millions)	2022	2021	2020	2019	2018	PRIOR	- REVOLVING LOANS	CONVERTED TO	TOTAL
Commercial	2022	2021	2020	2019	2010	NUN	LUANS	TERM LOANS	TOTAL
Commercial and Institutional									
Risk Rating: 1 to 3 Category	\$ 753.3	\$ 1,087.5	\$ 209.8	\$ 159.3	\$ 45.9	\$ 511.3	\$ 6,032.8	\$ 17.7	\$ 8,817.6
<b>U</b> ,	744.		300.8				1,102.3	32.9	3,437.9
4 to 5 Category	50.3		J00.6			1/4./	64.5	32.7	159.5
6 to 9 Category	30.0	5 30.3		15.7			04.3		137.3
Total Commercial and Institutional	1,548.2	1,858.6	510.6	364.1	197.3	686.0	7,199.6	50.6	12,415.0
CRE									
Risk Rating:	2107	227.4	102.6	122.5	20.0	20.1	112.4	2.0	000.5
1 to 3 Category	318.		123.6				113.4		988.5
4 to 5 Category	968.:	,	637.8			256.9	181.5	17.5	3,702.5
6 to 9 Category	7.			49.1			2.5		82.0
Total CRE	1,294.9	1,290.1	761.4	619.9	192.8	3 296.0	297.4	20.5	4,773.0
Non-U.S.									
Risk Rating:									
1 to 3 Category	991.9		109.6	14.8	_	- 6.5	,	_	2,327.3
4 to 5 Category	459.0		_	_	_	- 214.9	89.5	1.8	765.2
6 to 9 Category	0.			23.1			15.4		38.6
Total Non-U.S.	1,451.0	46.2	109.6	37.9	_	- 221.4	1,263.2	1.8	3,131.1
Other									
Risk Rating:									
1 to 3 Category	993.9	—	_	_	_		_	_	993.9
4 to 5 Category	322.0	<u> </u>	_	_	_		_	_	322.6
Total Other	1,316.:	<u> </u>	_	_	_	_	_	_	1,316.5
Total Commercial	5,610.0	3,194.9	1,381.6	1,021.9	390.1	1,203.4	8,760.2	72.9	21,635.6
Personal									
Private Client									
Risk Rating:									
1 to 3 Category	395.:	159.9	50.5	313.6	13.4	18.5	5,352.5	28.2	6,332.1
4 to 5 Category	430.	755.1	192.4	191.3	38.7	160.0	5,728.6	267.2	7,763.6
6 to 9 Category	0.9	_	0.1	_	18.6	<u> </u>	3.7	_	23.3
Total Private Client	826.		243.0					295.4	14,119.0
RRE							,		,
Risk Rating:									
_	871.6	666.7	567.7	168.1	102.9	750.8	128.4	7.9	3,264.1
1 to 3 Category	354.		597.6						3,089.1
4 to 5 Category	JJ4	- 6.8	1.5					1.0	60.3
6 to 9 Category	1,225.9		1,166.8					8.9	6,413.5
Total RRE	1,443.	1,330.2	1,100.8	437.2	211.3	1,024.9	320.1	8.9	0,413.3
Non-U.S.									
Risk Rating:	2.4	) 27			4 (		124.6		120.2
1 to 3 Category	3.0		_	21.2	4.6				138.2
4 to 5 Category	24.2	2 40.3	_	21.3	3.2		272.0		371.7
6 to 9 Category	27.			21.2		0.1			0.1
Total Non-U.S.	27.2	2 44.0	_	21.3	7.8	5.3	396.6	7.8	510.0
Other									
Risk Rating:									
1 to 3 Category	190.		_		_	_	_	_	190.8
4 to 5 Category	24.4			_	_		_		24.4
Total Other	215.2								215.2
Total Personal	2,295.0		1,409.8						21,257.7
Total Loans	\$ 7,905.0	\$ 5,484.1	\$ 2,791.4	\$ 2,007.3	\$ 746.1	\$ 3,012.1	\$ 20,561.7	\$ 385.0	\$42,893.3

**Past Due Status.** Past due status is based on the length of time from the contractual due date a principal or interest payment has been past due. For disclosure purposes, loans that are 29 days past due or less are reported as current. The following table provides balances and delinquency status of accrual and nonaccrual loans by segment and class, as well as the other real estate owned and nonaccrual asset balances, as of December 31, 2023 and 2022.

**TABLE 66: DELINQUENCY STATUS** 

Personal

Private Client

Non-U.S

Other

Total Personal

**Total Loans** 

Residential Real Estate

13,843.5

6,373.2

509.9

215.2

20,941.8

\$ 42,504.6 \$

192.3

201.9

243.4 \$

9.6

						•		
(In Millions)	CURRENT	30 – 59 DAYS PAST DUE	60 – 89 DAYS PAST DUE	90 DAYS OR MORE PAST DUE	TOTAL ACCRUAL	NONACCRUAL	TOTAL LOANS	NONACCRUAL WITH NO ALLOWANCE
December 31, 2023								
Commercial								
Commercial and Institutional	\$ 11,374.6	\$ 163.7	\$ 0.7	<b>s</b> –	\$ 11,539.0	\$ 16.3	<b>\$</b> 11,555.3	\$ 4.1
Commercial Real Estate	5,123.7	4.4	6.1	_	5,134.2	_	5,134.2	_
Non-U.S.	2,778.5	_	_	_	2,778.5	_	2,778.5	_
Other	5,944.8	_	_	_	5,944.8	_	5,944.8	_
Total Commercial	25,221.6	168.1	6.8	_	25,396.5	16.3	25,412.8	4.1
Personal								
Private Client	14,240.0	63.9	24.8	11.0	14,339.7	20.3	14,360.0	18.3
Residential Real Estate	6,283.0	7.5	0.5	9.1	6,300.1	27.0	6,327.1	27.0
Non-U.S.	428.2	_	0.6	_	428.8	_	428.8	_
Other	1,088.3	_	_	_	1,088.3	_	1,088.3	_
Total Personal	22,039.5	71.4	25.9	20.1	22,156.9	47.3	22,204.2	45.3
Total Loans	\$ 47,261.1	\$ 239.5	\$ 32.7	\$ 20.1	\$ 47,553.4	\$ 63.6	\$ 47,617.0	\$ 49.4
			(	Other Real E	state Owned	\$ 1.5	_	
				Total Nonac	crual Assets	\$ 65.1		
			ACCRUAL					
(In Millions)	CURRENT	30 – 59 DAYS PAST DUE	89 DAYS	OR MORE	E TOTAL	L L NONACCRUAI	L TOTAL LOANS	NONACCRUAL WITH NO ALLOWANCE
December 31, 2022								
Commercial								
Commercial and Institutional	\$ 12,353.7	\$ 40.2	\$ 3.0	\$ 0.7	7 \$ 12,397.6	6 \$ 17.4	\$ 12,415.0	\$ 4.4
Commercial Real Estate	4,761.5	1.3	_	_	4,762.8	8 10.2	4,773.0	6.2
Non-U.S.	3,131.1	_	_	_	- 3,131.	1 —	3,131.1	_
Other	1,316.5	_	_	_	- 1,316.5	5 —	- 1,316.5	_
Total Commercial	21,562.8	41.5	3.0	0.7	21,608.0	0 27.6	21,635.6	10.6

ACCRUAL

Other Real Estate Owned \$ —
Total Nonaccrual Assets \$ 45.9

14,119.0

6,395.2

510.0

215.2

21,239.4

54.2 \$ 42,847.4 \$

Interest income that would have been recorded for nonaccrual loans and leases in accordance with their original terms was \$3.4 million in 2023, \$4.1 million in 2022, and \$4.6 million in 2021.

29.9

12.3

42.2

45.2

53.3

0.1

0.1

53.5

Northern Trust may obtain physical possession of real estate via foreclosure on an in-substance repossession. As of December 31, 2023 and 2022, Northern Trust held foreclosed real estate properties with an immaterial carrying value for both years as a result of obtaining physical possession. In addition, as of December 31, 2023 and 2022, Northern Trust had loans with a carrying value of \$3.5 million and \$1.1 million, respectively, for which formal foreclosure proceedings were in process.

# Loan Modifications to Borrowers Experiencing Financial Difficulty (After the Adoption of Accounting Standards Update No. 2022-02)

The following table shows the amortized cost basis of loan modifications provided to financially distressed borrowers that impacted the respective cash flows of the underlying loans as of December 31, 2023, disaggregated by relevant class of financing receivable and type of modification provided.

14,119.0

6,413.5

510.0

215.2

42,893.3 \$

21,257.7

18.3

18.3

28.9

18.3

18.3

45.9 \$

### TABLE 67: LOAN MODIFICATIONS MADE TO BORROWERS EXPERIENCING FINANCIAL DIFFICULTY

### YEAR ENDED DECEMBER 31, 2023

(\$ In Millions)	LOAN MODIFICATION DETAIL		ORTIZED T BASIS	% OF TOTAL SEGMENT
Commercial <sup>(1)</sup>				
Commercial and Institutional	Term extension	\$	16.7	0.14 %
Commercial Real Estate	Principal and/or interest deferral		_	_
Commercial Real Estate	Commercial Real Estate  Combination of principal and/or interest deferral and term extension		_	_
Total Commercial		\$	16.7	0.07 %
Personal <sup>(1)</sup>				
Private Client	Term extension	\$	_	<b>— %</b>
Private Client	Principal and/or interest deferral		18.3	0.13
Residential Real Estate	Principal and/or interest deferral		1.0	0.02
Residential Real Estate	Interest rate concession		_	_
Residential Real Estate	Combination of principal and/or interest deferral and term extension		4.7	0.07
Total Personal		\$	24.0	0.11 %
Total Loans		\$	40.7	0.09 %

<sup>(1)</sup> Included are financially distressed modifications for which the respective loans had no amortized cost basis as of December 31, 2023 due to pay-downs or charge-offs.

The following table describes the financial effect of the modifications made to borrowers experiencing financial difficulty.

EINANCIAL EFFECT

TABLE 68: FINANCIAL EFFECT OF MODIFICATIONS MADE TO BORROWERS EXPERIENCING FINANCIAL DIFFICULTY

	FINANCIAL EFFECT
PRINCIPAL AND INTEREST D	EFERRAL
Commercial	
Commercial Real Estate	Northern Trust provided a weighted average of 6 months payment deferrals to borrowers for total deferred principal and interest of \$32.5 million.
Personal	
Residential Real Estate	Northern Trust provided a weighted average of 14 months payment deferrals to borrowers for immaterial principal and interest deferral amounts.
Private Client	Northern Trust provided payment deferrals to borrowers until collateral sale is executed for total principal and interest of \$18.9 million.
TERM EXTENSION	
Commercial	
Commercial and Institutional	Northern Trust provided weighted average term extension of 12 months.
Commercial Real Estate	Northern Trust provided weighted average term extension of 6 months.
Personal	
Residential Real Estate	Northern Trust provided weighted average term extension of 9 months.
Private Client	Northern Trust provided weighted average term extension of 60 months.

# INTEREST RATE CONCESSION

Personal

Residential Real Estate Northern Trust provided a 2% reduction in the weighted average contractual interest rates.

The effectiveness of Northern Trust's modification efforts is measured by the loans' respective past-due status under the modified terms as of the end of the period. Of the loans that were modified since the adoption of ASU 2022-02 as of January 1, 2023, and were not performing in accordance with their modified terms and considered past due for purposes of these disclosures as of December 31, 2023, were \$4.7 million 30-89 days past due and \$16.2 million 90 days and greater past due. As of December 31, 2023, Northern Trust charged-off \$2.0 million related to modifications to borrowers experiencing financial difficulty that had been processed since the adoption of ASU 2022-02.

There were no undrawn loan commitments or standby letters of credit issued to financially distressed borrowers for which Northern Trust had modified the payment terms of the loans as of December 31, 2023.

# Troubled Debt Restructurings (Prior to the Adoption of Accounting Standard Update No. 2022-02)

Prior to January 1, 2023, a loan that was modified as a concession by Northern Trust or a bankruptcy court resulting from the debtor's financial difficulties was referred to as a troubled debt restructuring (TDR). All TDRs were reported starting in the calendar year of their restructuring. In subsequent years, a TDR may cease being reported if the loan was modified at a market rate and performed according to the modified terms for at least six payment periods. A loan that was modified at a below market rate returned to accrual status if it satisfied the six-payment-period performance requirement.

The expected credit loss was measured based upon the present value of expected future cash flows, discounted at the effective interest rate based on the original contractual rate. If a loan's contractual interest rate varied based on subsequent changes in an independent factor, such as an index or rate, the loan's effective interest rate was calculated based on the factor as it changed over the life of the loan. Northern Trust elected not to project changes in the factor for purposes of estimating expected future cash flows. Further, Northern Trust elected not to adjust the effective interest rate for prepayments. If the loan was collateral dependent, the expected loss was measured based on the fair value of the collateral at the reporting date. If the loan valuation was less than the recorded value of the loan, either an allowance was established or a charge-off was recorded for the difference. Smaller balance (individually less than \$1 million) homogeneous loans were collectively evaluated. Northern Trust's accounting policies for material nonaccrual loans was consistent across all classes of loans.

All loans with TDR modifications were evaluated for additional expected credit losses. The nature and extent of further deterioration in credit quality, including a subsequent default, was considered in the determination of an appropriate level of allowance for credit losses.

Included within nonaccrual loans were \$35.3 million of nonaccrual TDRs, and \$39.7 million of accrual TDRs as of December 31, 2022. There were \$0.2 million of aggregate undrawn loan commitments and standby letters of credit at December 31, 2022, issued to borrowers with TDR modifications of loans.

TDR modifications involved extensions of term, deferrals of principal, interest rate concessions, and other modifications. Other modifications typically reflected other nonstandard terms which Northern Trust would not offer in non-troubled situations.

The following table provides, by segment and class, the number of TDR modifications of loans entered into during the year ended December 31, 2022, and the recorded investments and unpaid principal balances as of December 31, 2022.

TABLE 69: TROUBLED DEBT RESTRUCTURINGS

(\$ In Millions)	LOAN MODIFICATION DETAIL	NUMBER OF LOANS	RECORDED INVESTMENT	UNPAID PRINCIPAL BALANCE
December 31, 2022	December 31, 2022			
Commercial				
Commercial and Institutional	Interest rate concession, extension of term, and other modification	2	\$ 0.6	\$ 0.6
Commercial Real Estate	Interest rate concession and other modification	1	31.6	32.5
Total Commercial		3	32.2	33.1
Personal				
Residential Real Estate	Interest rate concession, deferrals of principal, extension of term, and other modification	3	0.2	0.2
Private Client	Interest rate concession and extension of term	1	0.4	0.4
Total Personal		4	0.6	0.6
Total Loans		7	\$ 32.8	\$ 33.7

Note: Period-end balances reflect all paydowns and charge-offs during the year.

There were no loan TDR modifications during the previous twelve-month period which subsequently had a payment default during the year ended December 31, 2022.

# Note 6 - Allowance for Credit Losses

Allowance and Provision for Credit Losses. The allowance for credit losses—which represents management's best estimate of lifetime expected credit losses related to various portfolios subject to credit risk, off-balance sheet credit exposures, and specific borrower relationships—is determined by management through a disciplined credit review process. Northern Trust measures expected credit losses of financial assets with similar risk characteristics on a collective basis. A financial asset is measured individually if it does not share similar risk characteristics with other financial assets and the related allowance is determined through an individual evaluation.

Management's estimates utilized in establishing an appropriate level of allowance for credit losses are not dependent on any single assumption. In determining an appropriate allowance level, management evaluates numerous variables and takes into consideration past events, current conditions, and reasonable and supportable forecasts. The primary forecast provides for continued slow, but steady, economic growth, with inflation, unemployment and interest rates gradually returning to their longer-run norms. An alternative scenario is also considered, which reflects a recession that incorporates the experiences of a wider set of historical economic cycles.

The results of the credit reserve estimation methodology are reviewed quarterly by Northern Trust's Credit Loss Reserve Committee, which receives input from Financial Risk Management, Treasury, Corporate Finance, the Economic Research Department, and each of Northern Trust's reporting business units. The Credit Loss Reserve Committee determines the probability weights applied to each forecast approved by Northern Trust's Macroeconomic Scenario Development Committee, and also reviews and approves qualitative adjustments to the collective allowance in line with Northern Trust's qualitative adjustment framework.

The following table provides information regarding changes in the total allowance for credit losses.

TABLE 70: CHANGES IN THE ALLOWANCE FOR CREDIT LOSSES

2023 UNDRAWN LOAN OTHER COMMITMENTS HELD TO MATURITY DEBT FINANCIAL (In Millions) LOANS LETTERS OF CREDIT SECURITIES ASSETS TOTAL \$ Balance at Beginning of Period 144.3 \$ 38.5 199.6 16.0 \$ 0.8 \$ Charge-Offs (7.5)(1.2)(8.7)Recoveries 3.7 3.7 (3.8)Net Recoveries (Charge-Offs) (1.2)(5.0)Provision for (Release of) Credit Losses<sup>(1)</sup> 38.2 (11.6)(2.1)0.1 24.6 178.7 26.9 219.2 Balance at End of Period

<sup>(1)</sup> The table excludes a release of credit reserves of \$0.1 million for the year ended December 31, 2023 for AFS debt securities. See further detail in Note 4. "Securities."

			2022		
(In Millions)	LOANS	UNDRAWN LOAN COMMITMENTS AND STANDBY LETTERS OF CREDIT	HELD TO MATURITY DEBT SECURITIES	OTHER FINANCIAL ASSETS	TOTAL
Balance at Beginning of Period	\$ 138.4	\$ 34.1	\$ 11.2	\$ 1.0	\$ 184.7
Charge-Offs	(6.0)	_	_	_	(6.0)
Recoveries	10.2	_	_	_	10.2
Net Recoveries (Charge-Offs)	4.2	_	_	_	4.2
Provision for (Release of) Credit Losses <sup>(1)</sup>	1.7	4.4	4.8	(0.2)	10.7
Balance at End of Period	\$ 144.3	\$ 38.5	\$ 16.0	\$ 0.8	\$ 199.6

<sup>(1)</sup> The table excludes a provision for credit losses of \$1.3 million for the year ended December 31, 2022 for AFS debt securities. See further detail in Note 4, "Securities."

2021

(In Millions)	LOANS AND LEASES	UNDRAWN LOAN COMMITMENTS AND STANDBY LETTERS OF CREDIT	HELD TO MATURITY DEBT SECURITIES	OTHER FINANCIAL ASSETS	TOTAL
Balance at Beginning of Period	190.7	61.1	7.3	0.8	259.9
Charge-Offs	(0.7)	_	_	_	(0.7)
Recoveries	7.0	_	_	_	7.0
Net Recoveries (Charge-Offs)	6.3	_	_	_	6.3
Provision for (Release of) Credit Losses	(58.6)	(27.0)	3.9	0.2	(81.5)
Balance at End of Period	\$ 138.4	\$ 34.1	\$ 11.2	\$ 1.0	\$ 184.7

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The Provision for Credit Losses, excluding the release of credit reserves for available for sale debt securities of \$0.1 million, was a provision of \$24.6 million for the year ended December 31, 2023, as compared to a \$10.7 million Provision for Credit Losses, excluding the provision for available for sale debt securities of \$1.3 million, for the year ended December 31, 2022. The provision for loans was primarily due to an increase in the reserve evaluated on a collective basis, which relates to pooled financial assets sharing similar risk characteristics. The increase was primarily seen in the commercial real estate portfolio, driven by an increase in the size and duration of the portfolio, weaker economic projections for the industry, methodology updates, and credit quality deterioration on a small number of loans during the year ended December 31, 2023. The release of credit reserves in undrawn loan commitments and letters of credit during the year ended December 31, 2023 is primarily in the commercial and institutional portfolio, reflecting a combination of credit quality improvements, an improved macroeconomic outlook for that segment, and methodology updates. There were net charge-offs of \$5.0 million during the year ended December 31, 2023, as compared to net recoveries of \$4.2 million for the year ended December 31, 2022. For further detail, please see the Allowance for the Loan Portfolio and the Allowance for Held to Maturity Debt Securities Portfolio sections below.

For credit exposure and the associated allowance related to fee receivables, please refer to Note 16, "Revenue from Contracts with Clients." For information related to the allowance for AFS debt securities, please refer to Note 4, "Securities." For the allowance pertaining to all other financial assets recognized at amortized cost, which include Due from Banks, Other Central Bank Deposits, Interest Bearing Deposits with Banks, and Other Assets, please refer to the Allowance for Other Financial Assets section within this footnote.

Allowance for the Loan Portfolio. The following table provides information regarding changes in the total allowance for credit losses related to loans, including undrawn loan commitments and standby letters of credit, by segment.

TABLE 71: CHANGES IN THE ALLOWANCE FOR CREDIT LOSSES RELATED TO LOANS

				202	23								
			LOANS		UNDRAWN LOAN COMMITMENTS AND STAND LETTERS OF CREDIT								
(In Millions)	(	COMMERCIAL	PERSONAL	TOTAL	COMMERCIAL		PERSONAL		TOTAL				
Balance at Beginning of Period	\$	116.2 \$	28.1 \$	144.3	\$ 36.3	\$	2.2	\$	38.5				
Charge-Offs		(5.7)	(1.8)	(7.5)	_		_		_				
Recoveries		0.2	3.5	3.7	_		_						
Net Recoveries (Charge-Offs)		(5.5)	1.7	(3.8)	_		_						
Provision for (Release of) Credit Losses		36.1	2.1	38.2	(11.4)	)	(0.2)	ı	(11.6)				
Palance at End of Pariod	<b>e</b>	1469 \$	210 €	179.7	\$ 240	·	2.0	•	26.0				

				, ,	( )	
Balance at End of Period	\$ 146.8 \$	31.9 \$	178.7 \$	24.9 \$	2.0 \$	26.9
			2022			
	L	OANS	UNI	ORAWN LOAN COMI LETTERS	MITMENTS AND STA S OF CREDIT	ANDBY

			LOTHIO		ELITERS OF CREEKI								
(In Millions)		COMMERCIAL	PERSONAL	TOTAL	COMMERCIAL	PERSONAL	TOTAL						
Balance at Beginning of Period	\$	105.6 \$	32.8 \$	138.4 \$	31.4 \$	2.7 \$	34.1						
Charge-Offs		(5.3)	(0.7)	(6.0)	_	_	_						
Recoveries		2.7	7.5	10.2	_	_	_						
Net Recoveries (Charge-Offs)		(2.6)	6.8	4.2	_	_	_						
Provision for (Release of) Credit Losses		13.2	(11.5)	1.7	4.9	(0.5)	4.4						
Balance at End of Period	\$	116.2 \$	28.1 \$	144.3 \$	36.3 \$	2.2 \$	38.5						

2021 UNDRAWN LOAN COMMITMENTS AND STANDBY LETTERS OF CREDIT LOANS AND LEASES

(In Millions)	COMMERCIAL	PERSONAL	TOTAL	COMMERCIAL	PERSONAL	TOTAL
Balance at Beginning of Period	\$ 142.2 \$	48.5 \$	190.7 \$	57.6 \$	3.5 \$	61.1
Charge-Offs	(0.3)	(0.4)	(0.7)	_	_	_
Recoveries	0.9	6.1	7.0	_	_	
Net Recoveries (Charge-Offs)	0.6	5.7	6.3	_	_	_
Provision for (Release of) Credit Losses	(37.2)	(21.4)	(58.6)	(26.2)	(0.8)	(27.0)
Balance at End of Period	\$ 105.6 \$	32.8 \$	138.4 \$	31.4 \$	2.7 \$	34.1

The following table provides information regarding the recorded investments in loans and the allowance for credit losses for loans and undrawn loan commitments and standby letters of credit by segment as of December 31, 2023 and 2022.

TABLE 72: RECORDED INVESTMENTS IN LOANS

		DECI	EMI	BER 31, 202	23		DECEMBER 31, 2022							
(In Millions)	COM	COMMERCIAL		ERSONAL		TOTAL	(	COMMERCIAL	PERSONAL			TOTAL		
Loans														
Evaluated on an Individual Basis	\$	33.7	\$	62.6	\$	96.3	\$	63.0	\$	46.1	\$	109.1		
Evaluated on a Collective Basis		25,379.1		22,141.6		47,520.7		21,572.6	2	21,211.6	42	2,784.2		
Total Loans		25,412.8		22,204.2		47,617.0		21,635.6	2	21,257.7	42	2,893.3		
Allowance for Credit Losses on Loans														
Evaluated on an Individual Basis		11.4		2.0		13.4		10.4		_		10.4		
Evaluated on a Collective Basis		135.4		29.9		165.3		105.8		28.1		133.9		
Allowance Assigned to Loans		146.8		31.9		178.7		116.2		28.1		144.3		
Allowance for Undrawn Loan Commitments and Standby Letters of Credit														
Evaluated on an Individual Basis		_		_		_		_		_		_		
Evaluated on a Collective Basis		24.9		2.0		26.9		36.3		2.2		38.5		
Allowance Assigned to Undrawn Loan Commitments and Standby Letters of Credit		24.9		2.0		26.9		36.3		2.2		38.5		
Total Allowance Assigned to Loans and Undrawn Loan Commitments and Standby Letters of Credit	\$	171.7	\$	33.9	\$	205.6	\$	152.5	\$	30.3	\$	182.8		

**Allowance for Held to Maturity Debt Securities Portfolio.** The following table provides information regarding changes in the total allowance for credit losses for HTM debt securities.

TABLE 73: CHANGES IN THE ALLOWANCE FOR CREDIT LOSSES RELATED TO HELD TO MATURITY DEBT SECURITIES 2023

(In Millions)	COF	RPORATE DEBT	NON-U.S. GOVERNMENT	SUB-SOVEREIGN, UPRANATIONAL, AND NON-U.S. AGENCY BONDS	O	OBLIGATIONS F STATES AND POLITICAL UBDIVISIONS <sup>(1)</sup>	C	OVERED BONDS	O'	ГНЕR	TO	)TAL_
Balance at Beginning of Period	\$	1.9	\$ 3.6	\$ 4.0	\$	1.5	\$	0.1	\$	4.9 \$		16.0
Charge-Offs		_	_	_		_		_		(1.2)		(1.2)
Recoveries		_	_	_		_		_		_		_
Net Recoveries (Charge-Offs)		_	_	_		_				(1.2)		(1.2)
Provision for (Release of) Credit Losses		(1.0)	(0.1)	(1.8)		(0.3)		_		1.1		(2.1)
Balance at End of Period	\$	0.9	\$ 3.5	\$ 2.2	\$	1.2	\$	0.1	\$	4.8 \$		12.7

<sup>(1)</sup> The allowance for Obligations of States and Political Subdivisions is related to (non pre-refunded) municipal securities that do not fall under Northern Trust's zero-loss assumption.

2022

2021

				202	2			
				SUB-SOVEREIGN, SUPRANATIONAL,	OBLIGATIONS OF STATES AND			
	COF	RPORATE	NON-U.S.	AND NON-U.S.	POLITICAL	COVERED		
(In Millions)		DEBT	GOVERNMENT	AGENCY BONDS	SUBDIVISIONS <sup>(1)</sup>	BONDS	OTHER	TOTAL
Balance at Beginning of Period	\$	1.4 \$	1.9	\$ 3.0	\$ —	\$ 0.1	\$ 4.8	\$ 11.2
Provision for Credit Losses		0.5	1.7	1.0	1.5	_	0.1	4.8
Balance at End of Period	\$	1.9 \$	3.6	\$ 4.0	\$ 1.5	\$ 0.1	\$ 4.9	\$ 16.0

<sup>(1)</sup> The allowance for Obligations of States and Political Subdivisions is related to (non pre-refunded) municipal securities that do not fall under Northern Trust's zero-loss assumption.

					/=1			
	COR	PORATE	NON-U.S.	SUB-SOVEREIGN, SUPRANATIONAL , AND NON-U.S.	OBLIGATIONS OF STATES AND POLITICAL	COVERED		
(In Millions)		DEBT	GOVERNMENT	AGENCY BONDS	SUBDIVISIONS	BONDS	OTHER	TOTAL
Balance at Beginning of Period	\$	0.8	\$ 0.2	\$ 1.2	\$ —	\$ 0.1	\$ 5.0 \$	7.3
Provision for Credit Losses		0.6	1.7	1.8	_	_	(0.2)	3.9
Balance at End of Period	\$	1.4	\$ 1.9	\$ 3.0	\$	\$ 0.1	\$ 4.8 \$	11.2

Allowance for Other Financial Assets. The allowance for Other Financial Assets consists of the allowance for Due from Banks, Other Central Bank Deposits, Interest Bearing Deposits with Banks, and Other Assets. Northern Trust's portfolio is composed mostly of institutions within the "1 to 3" internal borrower rating category and is expected to exhibit minimal to

modest likelihood of loss. The Allowance for Credit Losses related to Other Financial Assets was \$0.9 million and \$0.8 million as of December 31, 2023 and 2022, respectively.

**Accrued Interest.** Accrued interest balances are reported within Other Assets on the consolidated balance sheets. Northern Trust elected not to measure an allowance for credit losses for accrued interest receivables related to its loan and securities portfolios as its policy is to write-off uncollectible accrued interest receivable balances in a timely manner. Accrued interest is written off by reversing interest income during the period the financial asset is moved from an accrual to a nonaccrual status

The following table provides the amount of accrued interest excluded from the amortized cost basis of the following portfolios.

**TABLE 74: ACCRUED INTEREST** 

(In Millions)	DI	ECEMBER 31, 2023	DECEMBER 31, 2022
Loans	\$	241.7 \$	203.1
Debt Securities			
Held to Maturity		72.0	63.2
Available for Sale		129.2	147.1
Other Financial Assets		86.0	43.8
Total	\$	528.9 \$	457.2

Accrued interest in 2023 increased compared to 2022, primarily due to higher interest rates. The amount of accrued interest reversed through interest income for loans and securities was immaterial during the years ended 2023 and 2022.

### Note 7 – Concentrations of Credit Risk

Concentrations of credit risk exist if a number of borrowers or other counterparties are engaged in similar activities and have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The fact that a credit exposure falls into one of these groups does not necessarily indicate that the credit has a higher than normal degree of credit risk. These groups are: banks and bank holding companies, residential real estate, and commercial real estate.

Banks and Bank Holding Companies. At December 31, 2023, on-balance sheet credit risk to banks and bank holding companies, both U.S. and non-U.S., consisted primarily of Interest-Bearing Deposits with Banks of \$1.9 billion, demand balances maintained at correspondent banks of \$4.7 billion and Securities Purchased under Agreements to Resell of \$0.8 billion. At December 31, 2022, on-balance sheet credit risk to banks and bank holding companies, both U.S. and non-U.S., consisted primarily of Interest-Bearing Deposits with Banks of \$1.9 billion, demand balances maintained at correspondent banks of \$4.6 billion, and Securities Purchased under Agreements to Resell of \$1.1 billion. Credit risk associated with U.S. and non-U.S. banks and bank holding companies deemed to be counterparties by Credit Risk Management is managed by the Capital Markets Credit Committee. Credit limits are established through a review process that includes an internally-prepared financial analysis, use of an internal risk rating system and consideration of external ratings from rating agencies. Northern Trust places deposits with banks that have strong internal and external credit ratings and the average life to maturity of deposits with banks is maintained on a short-term basis in order to respond quickly to changing credit conditions.

Residential Real Estate. Residential real estate loans totaled \$6.3 billion at December 31, 2023 and \$6.4 billion at December 31, 2022, representing 14% and 16%, respectively, of total U.S. loans. Residential real estate loans consist of traditional first lien mortgages and equity credit lines, which generally require a loan-to-collateral value ratio of 65% to 80% at inception. Revaluations of supporting collateral are obtained upon refinancing or default or when otherwise considered warranted. Collateral revaluations for mortgages are performed by independent third parties. Legally binding undrawn commitments to extend residential real estate credit, which are primarily equity credit lines, totaled \$804.2 million and \$783.4 million at December 31, 2023 and 2022, respectively. The table below provides additional detail regarding residential real estate loans by geographic region.

TABLE 75: RESIDENTIAL REAL ESTATE LOANS BY GEOGRAPHIC REGION

	DECEMBER 3	1,
(In Millions)	2023	2022
Residential Real Estate by geographic region:		_
Florida	\$ 1,648.1 \$	1,603.2
California	1,463.8	1,508.1
Illinois	640.3	686.9
New York	505.4	498.7
Colorado	344.1	364.2
Texas	318.7	312.4
All other <sup>(1)</sup>	1,406.7	1,440.0
Total Residential Real Estate	\$ 6,327.1 \$	6,413.5

<sup>(1)</sup> The remainder is distributed throughout the other geographic regions within the U.S. served by Northern Trust.

Commercial Real Estate. In managing its credit exposure, management has defined a commercial real estate loan as one where: (1) the borrower's principal business activity is the acquisition or the development of real estate for commercial purposes; (2) the principal collateral is real estate held for commercial purposes, and loan repayment is expected to flow from the operation of the property; or (3) the loan repayment is expected to flow from the sale or refinance of real estate as a normal and ongoing part of the business. Unsecured lines of credit to firms or individuals engaged in commercial real estate endeavors are included without regard to the use of loan proceeds. The commercial real estate portfolio consists of commercial mortgages and construction, acquisition and development loans extended primarily to experienced investors well known to Northern Trust. Underwriting standards generally reflect conservative loan-to-value ratios and debt service coverage requirements. Recourse to borrowers through guarantees is also generally required. Commercial mortgage financing is provided for the acquisition or refinancing of income-producing properties. Cash flows from the properties generally are sufficient to amortize the loan. These loans are primarily located in the California, Illinois, Florida, Texas, and New York markets. Construction, acquisition and development loans provide financing for commercial real estate prior to rental income stabilization. The intent is generally that the borrower will sell the project or refinance the loan through a commercial mortgage with Northern Trust or another financial institution upon completion. At December 31, 2023, legally binding commitments to extend credit and standby letters of credit to commercial real estate borrowers totaled \$413.0 million and \$82.1 million, respectively. At December 31, 2022, legally binding commitments to extend credit and standby letters of credit to commercial real estate borrowers totaled \$449.3 million and \$69.7 million, respectively.

The table below provides additional detail regarding commercial real estate loan types.

TABLE 76: COMMERCIAL REAL ESTATE LOANS

	DECEMBER 3	1,
(In Millions)	2023	2022
Commercial Mortgages		
Office	\$ 1,035.1 \$	1,054.0
Apartment/ Multi-family	1,633.9	1,392.7
Retail	620.9	572.2
Industrial/ Warehouse	687.1	596.2
Other	575.3	548.0
Total Commercial Mortgages	4,552.3	4,163.1
Construction, Acquisition and Development Loans	581.9	609.9
Total Commercial Real Estate Loans	\$ 5,134.2 \$	4,773.0

# Note 8 – Buildings and Equipment

A summary of Buildings and Equipment is presented in the following table.

**TABLE 77: BUILDINGS AND EQUIPMENT** 

			DECEMBER 31, 202		
(In Millions)		ORIGINAL COST	ACCUMULATED DEPRECIATION		NET BOOK VALUE
Land and Improvements	\$	11.5	\$ 0.3	\$	11.2
Buildings		253.1	141.4		111.7
Equipment		536.5	337.5		199.0
Leasehold Improvements		530.0	349.7		180.3
Total Buildings and Equipment	\$	1,331.1	\$ 828.9	\$	502.2
		DECEMBER 31, 2022			
				_	
(In Millions)		ORIGINAL COST	ACCUMULATED DEPRECIATION		NET BOOK VALUE
(In Millions)  Land and Improvements	\$	ORIGINAL	ACCUMULATED DEPRECIATION		
	\$	ORIGINAL COST	ACCUMULATED DEPRECIATION		VALUE
Land and Improvements	s	ORIGINAL COST	ACCUMULATED DEPRECIATION  \$ 0.3	\$	VALUE 11.2
Land and Improvements Buildings	\$	ORIGINAL COST 11.5 224.7	ACCUMULATED DEPRECIATION  \$ 0.3 137.7	\$	11.2 87.0

The charge for depreciation amounted to \$115.9 million in 2023, \$110.1 million in 2022, and \$110.8 million in 2021 on the consolidated statements of income.

## Note 9 - Lease Commitments

As of December 31, 2023, Northern Trust was obligated under a number of non-cancelable operating leases, primarily for real estate. Certain leases contain rent escalation clauses based on market indices, renewal option clauses calling for increased rentals, and rental payments based on usage. There are no restrictions imposed by any lease agreement regarding the payment of dividends, debt financing or Northern Trust entering into further lease agreements.

The components of lease costs for the years ended December 31, 2023 and 2022 were as follows.

**TABLE 78: LEASE COST COMPONENTS** 

FOR THE YEAR ENDED DECEMBER 31, (In Millions) 2022 Operating Lease Cost \$ 109.2 \$ 104.5 Variable Lease Cost (1) 54.7 82.2 Sublease Income (2.7)(2.9)Total Lease Cost \$ 161.2 \$ 183.8

<sup>(1)</sup> Variable Lease Cost includes rental payments based on usage, common-area maintenance costs and property taxes.

The following table presents a maturity analysis of lease liabilities as of December 31, 2023.

TABLE 79: MATURITY OF LEASE LIABILITIES

(In Millions)	TY OF LEASE LIABILITIES
2024	\$ 93.2
2025	100.3
2026	85.5
2027	84.9
2028	72.8
Later Years	393.5
Total Lease Payments	830.2
Less: Imputed Interest	(137.4)
Present Value of Lease Liabilities	\$ 692.8

As of December 31, 2023, there were no commitments for operating leases in addition to the above that have not yet commenced.

Northern Trust uses its incremental borrowing rate to determine the present value of lease payments for operating leases. Operating lease right-of-use (ROU) assets and lease liabilities may include options to extend or terminate the lease only when it is reasonably certain that Northern Trust will exercise that option. Northern Trust elects not to separate lease and non-lease components of a contract for its real estate leases. The location and amount of ROU assets and lease liabilities recorded on the consolidated balance sheets as of December 31, 2023 and 2022 are presented in the following table.

TABLE 80: LOCATION AND AMOUNT OF LEASE ASSETS AND LIABILITIES

(In Millions)	LOCATION OF LEASE ASSETS AND LEASE LIABILITIES ON THE BALANCE SHEET	DEC	EMBER 31, 2023	DEC	CEMBER 31, 2022
Assets					
Operating Lease Right-of-Use Asset	Other Assets	\$	522.8	\$	484.8
Liabilities					
Operating Lease Liability	Other Liabilities	\$	692.8	\$	626.2

The weighted-average remaining lease term and weighted-average discount rate applied to leases as of December 31, 2023 and 2022 were as follows:

TABLE 81: WEIGHTED-AVERAGE REMAINING LEASE TERM AND DISCOUNT RATE

	<b>DECEMBER 31, 2023</b>	DECEMBER 31, 2022
Operating Leases		
Weighted-Average Remaining Lease Term	10.1 years	9.3 years
Weighted-Average Discount Rate	3.3 %	3.0 %

The following table provides supplemental cash flow information related to leases for the years ended December 31, 2023 and 2022.

TABLE 82: SUPPLEMENTAL CASH FLOW INFORMATION

	FOR THE YEAR ENDED DECEMBER 31,		
(In Millions)		2023	2022
Supplemental cash flow information			
Cash paid for amounts included in the measurement of lease liabilities - operating cash flows	\$	91.4 \$	70.3
Supplemental non-cash information			
Right-of-use assets obtained in exchange for new operating lease liabilities	\$	122.6 \$	61.0

## Note 10 – Goodwill and Other Intangibles

**Goodwill.** Changes by reporting segment in the carrying amount of Goodwill for the years ended December 31, 2023 and 2022, including the effect of foreign exchange rates on non-U.S.-dollar denominated balances, were as follows.

**TABLE 83: GOODWILL** 

(In Millions)	ASSET SERVICING MANA	WEALTH AGEMENT	TOTAL
Balance at December 31, 2021	\$ 625.7 \$	80.5 \$	706.2
Foreign Exchange Rates	(14.7)	(0.2)	(14.9)
Balance at December 31, 2022	\$ 611.0 \$	80.3 \$	691.3
Foreign Exchange Rates	10.9	0.1	11.0
Balance at December 31, 2023	\$ 621.9 \$	80.4 \$	702.3

The goodwill impairment test is performed at least annually at the reporting-unit level. The Corporation has determined its reporting units for this purpose to be Asset Servicing and Wealth Management. Goodwill was tested for impairment during the fourth quarter of 2023 using a quantitative assessment in which the estimated fair values of the reporting units are compared to their carrying values. Impairment is deemed to exist if the carrying value of a reporting unit exceeds its estimated fair value. Based upon the quantitative assessments, there were no impairments to goodwill in 2023.

**Other Intangible Assets Subject to Amortization.** The gross carrying amount and accumulated amortization of other intangible assets subject to amortization as of December 31, 2023 and 2022 were as follows.

**TABLE 84: OTHER INTANGIBLE ASSETS** 

		DECEMBER 31.	,
(In Millions)		2023	2022
Gross Carrying Amount	\$	135.0 \$	197.9
Less: Accumulated Amortization		63.4	120.3
Net Book Value	S	71.6 \$	77.6

Other intangible assets consist primarily of the value of acquired client relationships and are included in Other Assets on the consolidated balance sheets. Amortization expense related to other intangible assets was \$9.3 million, \$9.3 million, and \$14.8 million for the years ended December 31, 2023, 2022, and 2021, respectively. Amortization for the years 2024, 2025, 2026, 2027, and 2028 is estimated to be \$9.5 million, \$8.9 million, \$8.5 million, \$8.3 million, and \$7.7 million, respectively.

**Capitalized Software.** The gross carrying amount and accumulated amortization of capitalized software as of December 31, 2023 and 2022 were as follows.

TABLE 85: CAPITALIZED SOFTWARE

		DECEMBER 3	1,
(In Millions)		2023	2022
Gross Carrying Amount	\$	3,781.7 \$	3,479.3
Less: Accumulated Amortization		1,754.2	1,517.4
Net Book Value	<b>\$</b>	2,027.5 \$	1,961.9

Capitalized software, which is included in Other Assets on the consolidated balance sheets, consists primarily of purchased software, software licenses, and allowable internal costs, including compensation relating to software developed for internal use. Fees paid for the use of software licenses that are not hosted by Northern Trust are expensed as incurred. Amortization expense, which is included in Equipment and Software on the consolidated statements of income, totaled \$509.4 million in 2023, \$434.2 million in 2022, and \$390.1 million in 2021.

# Note 11 – Deposits

The following table provides the scheduled maturity of total time deposits in denominations of \$250,000 or greater at December 31, 2023.

TABLE 86: REMAINING MATURITY OF TIME DEPOSITS \$250,000 OR MORE

			DECEMBER 31, 2023		
		U.S. OFFICE	NON-U.S. OFFICES		
(In Millions)	CERTIF	ICATES OF DEPOSIT	OTHER TIME	TOTAL	
1 Year or Less	\$	3,394.0	\$ 2,580.1	\$	5,974.1
Over 1 Year to 2 Years		39.3	_		39.3
Over 2 Years to 3 Years		6.7	_		6.7
Over 3 Years to 4 Years		2.1	_		2.1
Over 4 Years to 5 Years		9.9	_		9.9
Over 5 Years		_	_		
Total	\$	3,452.0	\$ 2,580.1	\$	6,032.1

As of December 31, 2022, there were \$3,721.8 million of time deposits in denominations of \$250,000 or greater, of which \$1,697.6 million were Certificates of Deposit and \$2,024.2 million were non-U.S.

# Note 12 - Senior Notes and Long-Term Debt

**Senior Notes.** A summary of Senior Notes outstanding at December 31, 2023 and 2022 is presented in the following table. **TABLE 87: SENIOR NOTES** 

	DEC	EMBER 31,	
(\$ In Millions)	RATE	2023	2022
Corporation-Senior Notes			
Fixed Rate Due May 2027 <sup>(1)</sup>	4.00 % \$	997.6 \$	995.0
Fixed Rate Due Aug. 2028 <sup>(2)(3)</sup>	3.65	483.3	476.6
Fixed Rate Due May 2029 <sup>(2)(3)</sup>	3.15	469.1	460.3
Fixed Rate Due May 2030 <sup>(2)(3)</sup>	1.95	823.2	792.3
Total Senior Notes	<u> </u>	2,773.2 \$	2,724.2

<sup>(1)</sup> Redeemable within one month of maturity.

<sup>(2)</sup> Redeemable within three months of maturity.

<sup>(3)</sup> Interest rate swap contracts were entered into to modify the interest expense from fixed rates to floating rates. The swaps are recorded as fair value hedges and (decreases) increases in the carrying values of senior notes outstanding of \$(219.1) million and \$(264.7) million were recorded as of December 31, 2023 and 2022, respectively. See further detail in Note 25, "Derivative Financial Instruments."

**Long-Term Debt.** A summary of Long-Term Debt, defined as debt with original maturities of one year or more, outstanding at December 31, 2023 and 2022 is presented in the following table. We do not reclassify long-term debt to short-term borrowings within a year of maturity.

**TABLE 88: LONG-TERM DEBT** 

		DECEMBER 3	1,
(\$ In Millions)	RATE	2023	2022
Corporation-Subordinated Debt			
Fixed Rate Notes due October 2025 <sup>(1)(2)</sup>	3.950 % \$	720.3 \$	720.1
Fixed-to-Floating Rate Notes due May 2032 <sup>(3)</sup>	3.375	349.7	349.7
Fixed Rate Notes due November 2032 <sup>(4)</sup>	6.125	995.0	996.4
Total Corporation-Subordinated Debt	\$	2,065.0 \$	2,066.2
Federal Home Loan Bank (FHLB) Advances			
FHLB Fixed Rate Advance due December 2025	5.13 % \$	30.0 \$	_
FHLB Fixed Rate Advance due December 2025	5.18	570.0	_
FHLB Fixed Rate Advance due March 2026	5.13	600.0	_
FHLB Fixed Rate Advance due June 2026	5.09	800.0	_
Total FHLB Advances	\$	2,000.0 \$	_
Total Long-Term Debt	\$	4,065.0 \$	2,066.2
Long-Term Debt Qualifying as Risk-Based Capital	\$	1,490.8 \$	1,648.5

 $<sup>^{(</sup>l)}$  Not redeemable prior to maturity.

## Note 13 – Stockholders' Equity

**Preferred Stock.** The Corporation is authorized to issue 10 million shares of preferred stock without par value. The Board of Directors is authorized to fix the particular designations, preferences and relative, participating, optional and other special rights and qualifications, limitations or restrictions for each series of preferred stock issued.

As of December 31, 2023, 5,000 shares of Series D Non-Cumulative Perpetual Preferred Stock ("Series D Preferred Stock") and 16,000 shares of Series E Non-Cumulative Perpetual Preferred Stock ("Series E Preferred Stock") were outstanding.

Series D Preferred Stock. As of December 31, 2023, the Corporation had issued and outstanding 500,000 depositary shares, each representing a 1/100th ownership interest in a share of Series D Preferred Stock, issued in August 2016. Equity related to Series D Preferred Stock as of December 31, 2023 and 2022 was \$493.5 million. Shares of the Series D Preferred Stock have no par value and a liquidation preference of \$100,000 per share (equivalent to \$1,000 per depositary share).

Dividends on the Series D Preferred Stock, which are not mandatory, accrue and are payable on the liquidation preference amount, on a non-cumulative basis, at a rate per annum equal to (i) 4.60% from the original issue date of the Series D Preferred Stock to but excluding October 1, 2026; and (ii) a floating rate equal to three-month CME Term SOFR, plus a statutory spread adjustment of 0.26161% (as set forth in the final rule to implement the LIBOR Act) plus 3.202% from and including October 1, 2026. Fixed rate dividends are payable in arrears on the first day of April and October of each year, through and including October 1, 2026, and floating rate dividends will be payable in arrears on the first day of January, April, July and October of each year, commencing on January 1, 2027.

The Series D Preferred Stock has no maturity date and is redeemable at the Corporation's option in whole, or in part, on any dividend payment date on or after October 1, 2026. The Series D Preferred Stock is redeemable at the Corporation's option in whole, but not in part, including prior to October 1, 2026, within 90 days of a regulatory capital treatment event, as described in the Series D Preferred Stock Certificate of Designation.

<sup>(2)</sup> Interest rate swap contracts were entered into to modify the interest expense from fixed rates to floating rates. The swaps are recorded as fair value hedges and (decreases) increases in the carrying values of the subordinated notes outstanding of \$(29.3) million were recorded as of December 31, 2022. See further detail in Note 25, "Derivative Financial Instruments." There were no swaps as of December 31, 2023 as the fair value hedge was discontinued.

<sup>(3)</sup> The subordinated notes will bear interest from the date they were issued to, but excluding, May 8, 2027, at an annual rate of 3.375%, payable semi-annually in arrears. Effective February 27, 2023, the Board of Governors of the Federal Reserve adopted a final rule to implement the Adjustable Interest Rate (LIBOR) Act (the "LIBOR Act"). The final rule establishes benchmark replacements for contracts governed by U.S. law that reference certain tenors of U.S. dollar LIBOR after June 30, 2023. Pursuant to the final rule, three-month LIBOR will be replaced by the three-month CME Term SOFR Reference Rate, as administered by CME Group Benchmark Administration, Ltd. ("three-month CME Term SOFR") plus the statutory spread adjustment of 0.26161% as set forth in the final rule. As a result, from, and including, May 8, 2027, the subordinated notes will bear interest at an annual rate equal to three-month CME Term SOFR plus 0.26161% plus 1.131%, payable quarterly in arrears. The subordinated notes are unsecured and may be redeemed, in whole but not in part, on, and only on, May 8, 2027, at a redemption price equal to 100% of the principal amount of the subordinated notes to be redeemed, plus accrued and unpaid interest, if any, up to but excluding the redemption date.

(4) Redeemable within three months of maturity.

Shares of the Series D Preferred Stock rank senior to the Corporation's common stock, and will rank at least equally with any other series of preferred stock it may issue (except for any senior series that may be issued with the requisite consent of the holders of the Series D Preferred Stock) and all other parity stock, with respect to the payment of dividends and distributions upon liquidation, dissolution or winding up.

Series E Preferred Stock. As of December 31, 2023, the Corporation had issued and outstanding 16 million depositary shares, each representing 1/1,000th ownership interest in a share of Series E Preferred Stock, issued in November 2019. Equity related to Series E Preferred Stock as of December 31, 2023 and 2022 was \$391.4 million. Shares of the Series E Preferred Stock have no par value and a liquidation preference of \$25,000 per share (equivalent to \$25 per depositary share).

Dividends on the Series E Preferred Stock, which are not mandatory, accrue and are payable on the liquidation preference amount, on a non-cumulative basis, quarterly in arrears on the first day of January, April, July and October of each year, at a rate per annum equal to 4.70%. On October 17, 2023, the Corporation declared a cash dividend of \$293.75 per share of Series E Preferred Stock payable on January 1, 2024, to stockholders of record as of December 15, 2023.

The Series E Preferred Stock has no maturity date and is redeemable at the Corporation's option in whole, or in part, on any dividend payment date on or after January 1, 2025. The Series E Preferred Stock is redeemable at the Corporation's option in whole, but not in part, including prior to January 1, 2025, within 90 days of a regulatory capital treatment event, as described in the Series E Preferred Stock Certificate of Designation.

Shares of the Series E Preferred Stock rank senior to the Corporation's common stock, and will rank at least equally with any other series of preferred stock it may issue (except for any senior series that may be issued with the requisite consent of the holders of the Series E Preferred Stock) and all other parity stock, with respect to the payment of dividends and distributions upon liquidation, dissolution or winding up.

Common Stock. The Corporation's current stock repurchase authorization to repurchase up to 25.0 million shares was approved by the Board of Directors in October 2021. Shares are repurchased by the Corporation to, among other things, manage the Corporation's capital levels. Repurchased shares are used for general purposes, including the issuance of shares under stock option and other incentive plans. The repurchase authorization approved by the Board of Directors has no expiration date. During the year ended December 31, 2023, the Corporation repurchased 4,384,678 shares of common stock, including 378,130 shares withheld to satisfy tax withholding obligations related to share-based compensation, at a total cost of \$347.5 million. During the year ended December 31, 2022, the Corporation repurchased 311,536 shares of common stock, all of which were shares withheld to satisfy tax withholding obligations related to share-based compensation, at a total cost of \$35.4 million. During the year ended December 31, 2021, the Corporation repurchased 2,527,544 shares of common stock, including 394,326 shares withheld to satisfy tax withholding obligations related to share-based compensation, at a total cost of \$267.6 million. The 2021 purchase was made pursuant to the repurchase program authorized by the Board of Directors in July 2018.

The average price paid per share for common stock repurchased in 2023, 2022, and 2021 was \$79.26, \$113.70, and \$105.90, respectively.

An analysis of changes in the number of shares of common stock outstanding follows:

TABLE 89: SHARES OF COMMON STOCK

	2023	2022	2021
Balance at January 1	208,428,309	207,761,875	208,289,178
Incentive Plan and Awards	1,040,450	914,404	1,162,484
Stock Options Exercised	42,143	63,566	837,757
Treasury Stock Purchased	(4,384,678)	(311,536)	(2,527,544)
Balance at December 31	205,126,224	208,428,309	207,761,875

# Note 14 – Accumulated Other Comprehensive Income (Loss)

The following tables summarize the components of Accumulated Other Comprehensive Income (Loss) (AOCI) at December 31, 2023, 2022, and 2021, and changes during the years then ended.

TABLE 90: SUMMARY OF CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

(In Millions)	NET UNREALIZED GAINS (LOSSES) ON AVAILABLE FOR SALE DEBT SECURITIES <sup>(1)</sup>	NET UNREALIZED (LOSSES) GAINS ON CASH FLOW HEDGES	NET FOREIGN CURRENCY ADJUSTMENT	NET PENSION AND OTHER POSTRETIREMENT BENEFIT ADJUSTMENTS	
Balance at December 31, 2020	\$ 641.8	\$ (3.2)	\$ 144.7	\$ (355.3	\$ 428.0
Net Change	(534.7)	0.8	10.5	59.8	(463.6)
Balance at December 31, 2021	\$ 107.1	\$ (2.4)	\$ 155.2	\$ (295.5	\$ (35.6)
Net Change	(1,474.7)	3.6	9.4	(71.9	(1,533.6)
Balance at December 31, 2022	\$ (1,367.6)	\$ 1.2	\$ 164.6	\$ (367.4	\$ (1,569.2)
Net Change	443.7	(0.4)	39.0	(51.0	431.3
Balance at December 31, 2023	\$ (923.9)	\$ 0.8	\$ 203.6	\$ (418.4	\$ (1,137.9)

<sup>(1)</sup> Includes net unrealized gains (losses) on debt securities transferred from AFS to HTM. Refer to Note 4, "Securities" for further information.

## TABLE 91: DETAILS OF CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

FOR THE YEAR ENDED DECEMBER 31,		2023				20	22				2021	
(In Millions)	PRE- TAX	TAX	AFTER TAX	P	RE-TAX	Т	'ΑΧ	AFTER TAX		PRE- TAX	TAX	AFTER TAX
Unrealized Gains (Losses) on Available for Sale Debt Securities												
Unrealized Gains (Losses) on Available for Sale Debt Securities	\$ 319.4	\$ (81.1) \$	238.3	\$ (	2,263.8)	\$ 58	0.2	\$ (1,683.6)	\$ (	(685.0)	\$ 177.5	\$ (507.5)
Reclassification Adjustments for Losses (Gains) Included in Net Income:												
Interest Income on Debt Securities <sup>(1)</sup>	105.6	(26.7)	78.9		65.1	(1	6.4)	48.7		(36.6)	9.2	(27.4)
Net Losses on Debt Securities <sup>(2)</sup>	169.5	(43.0)	126.5		214.0	(5	3.8)	160.2		0.3	(0.1)	0.2
Net Change	\$ 594.5	\$ (150.8) \$	443.7	\$ (	1,984.7)	\$ 51	0.0	\$ (1,474.7)	\$ (	(721.3)	\$ 186.6	\$ (534.7)
Unrealized (Losses) Gains on Cash Flow Hedges												
Foreign Exchange Contracts	\$ 36.3	\$ (9.2) \$	27.1	\$	1.0	\$ (	0.3)	\$ 0.7	\$	5.6	\$ (1.4)	\$ 4.2
Reclassification Adjustment for (Gains) Losses Included in Net Income <sup>(3)</sup>	(36.8)	9.3	(27.5)		3.7	(	0.8)	2.9		(4.5)	1.1	(3.4)
Net Change	\$ (0.5)	\$ 0.1 \$	(0.4)	\$	4.7	\$ (	1.1)	\$ 3.6	\$	1.1	\$ (0.3)	\$ 0.8
Foreign Currency Adjustments												
Foreign Currency Translation Adjustments	\$ 100.8	\$ (1.6) \$	99.2	\$	(200.1)	\$	3.0	\$ (197.1)	\$ (	(133.8)	\$ 4.1	\$ (129.7)
Long-Term Intra-Entity Foreign Currency Transaction (Losses) Gains	(0.9)	0.2	(0.7)		(2.6)		0.7	(1.9)		0.6	(0.1)	0.5
Net Investment Hedge Gains (Losses)	(77.4)	17.9	(59.5)		278.7	(7	0.3)	208.4		186.6	(46.9)	139.7
Net Change	\$ 22.5	\$ 16.5 \$	39.0	\$	76.0	\$ (6	6.6)	\$ 9.4	\$	53.4	\$ (42.9)	\$ 10.5
Pension and Other Postretirement Benefit Adjustments												
Net Actuarial (Losses) Gains	\$ (71.4)	\$ 15.7 \$	(55.7)	\$	(163.9)	\$ 4	4.7	\$ (119.2)	\$	7.9	\$ 0.2	\$ 8.1
Reclassification Adjustment for Losses (Gains) Included in Net Income <sup>(4)</sup>												
Amortization of Net Actuarial Loss	6.4	(1.7)	4.7		19.1	(	4.7)	14.4		41.4	(10.3)	31.1
Amortization of Prior Service Cost (Credit)	_	_	_		(1.0)		0.3	(0.7)		(1.0)	0.3	(0.7)
Settlement Loss	_	_	_		44.9	(1	1.3)	33.6		28.3	(7.0)	21.3
Net Change	\$ (65.0)	\$ 14.0 \$	(51.0)	\$	(100.9)	\$ 2	9.0	\$ (71.9)	\$	76.6	\$ (16.8)	\$ 59.8
Total Net Change	\$ 551.5	\$ (120.2) \$	431.3	\$ (	2,004.9)	\$ 47	1.3	\$ (1,533.6)	\$ (	(590.2)	\$ 126.6	\$ (463.6)

<sup>(1)</sup> The before-tax reclassification adjustment is related to the unrealized gains (losses) amortization on AFS debt securities that were transferred to HTM debt securities during the second quarter of 2021 and third quarter of 2022. Refer to Note 4, "Securities" for further information.

<sup>(2)</sup> The net losses on AFS debt securities before-tax reclassification adjustment is recorded in Investment Security Gains (Losses), net on the consolidated statements of income. Refer to Note 4, "Securities" for further information.

(3) See Note 25, "Derivative Financial Instruments" for the location of the reclassification adjustment related to cash flow hedges.

<sup>(4)</sup> The pension and other postretirement benefit before-tax reclassification adjustment is recorded in Employee Benefits expense on the consolidated statements of income.

## Note 15 – Net Income per Common Share

The computations of net income per common share are presented in the following table.

TABLE 92: NET INCOME PER COMMON SHARE

	FOR THE YEAR ENDED DECEMBER 31,					BER 31,
(\$ In Millions Except Per Common Share Information)		2023		2022		2021
BASIC NET INCOME PER COMMON SHARE						
Average Number of Common Shares Outstanding		207,248,094		208,309,331		208,075,522
Net Income	\$	1,107.3	\$	1,336.0	\$	1,545.3
Less: Dividends on Preferred Stock		41.8		41.8		41.8
Net Income Applicable to Common Stock		1,065.5		1,294.2		1,503.5
Less: Earnings Allocated to Participating Securities		11.6		11.8		12.9
Earnings Allocated to Common Shares Outstanding	\$	1,053.9	\$	1,282.4	\$	1,490.6
Basic Net Income Per Common Share		5.09		6.16		7.16
DILUTED NET INCOME PER COMMON SHARE						_
Average Number of Common Shares Outstanding		207,248,094		208,309,331		208,075,522
Plus Dilutive Effect of Share-based Compensation		315,652		557,933		823,708
Average Common and Potential Common Shares		207,563,746		208,867,264		208,899,230
Earnings Allocated to Common and Potential Common Shares	\$	1,053.9	\$	1,282.4	\$	1,490.6
Diluted Net Income Per Common Share		5.08		6.14		7.14

Note: Common stock equivalents of 0.1 million for the year ended December 31, 2023, were not included in the computation of diluted net income per common share because their inclusion would have been antidilutive. For the years ended December 31, 2022 and 2021, respectively, there were de minimis and no common stock equivalents excluded in the computation of diluted net income per share.

### Note 16 – Revenue from Contracts with Clients

**Trust, Investment, and Other Servicing Fees.** Custody and Fund Administration income is comprised of revenues received from our core asset servicing business for providing custody, fund administration, and middle-office-related services, primarily to Asset Servicing clients. Investment Management and Advisory income contains revenue received from providing asset management and related services to Wealth Management and Asset Servicing clients and to Northern Trust sponsored funds. Securities Lending income represents revenues generated from securities lending arrangements that Northern Trust enters into as agent, mainly with Asset Servicing clients. Other income largely consists of revenues received from providing employee benefit, investment risk and analytic and other services to Asset Servicing and Wealth Management clients.

Other Noninterest Income. Treasury Management income represents revenues received from providing cash and liquidity management services to Asset Servicing and Wealth Management clients. The portion of Security Commissions and Trading Income that relates to revenue from contracts with clients is primarily comprised of commissions earned from providing securities brokerage services to Wealth Management and Asset Servicing clients. The portion of Other Operating Income that relates to revenue from contracts with clients is mainly comprised of service fees for banking-related services provided to Wealth Management and Asset Servicing clients.

**Performance Obligations.** Clients are typically charged monthly or quarterly in arrears based on the fee arrangement agreed to with each client; payment terms will vary depending on the client and services offered.

Substantially all revenues generated from contracts with clients for asset servicing, asset management, securities lending, treasury management and banking-related services are recognized on an accrual basis, over the period in which services are provided. The nature of Northern Trust's performance obligations is to provide a series of distinct services in which the customer simultaneously receives and consumes the benefits of the promised services as they are performed. Fee arrangements are mainly comprised of variable amounts based on market value of client assets managed and serviced, transaction volumes, number of accounts, and securities lending volume and spreads. Revenue is recognized using the output method in an amount that reflects the consideration to which Northern Trust expects to be entitled in exchange for providing each month or quarter of service. For contracts with multiple performance obligations, revenue is allocated to each performance obligation based on the price agreed to with the client, representing its relative standalone selling price.

Security brokerage revenue is primarily represented by securities commissions received in exchange for providing trade execution related services. Control is transferred at a point in time, on the trade date of the transaction, and fees are typically variable based on transaction volumes and security types.

Northern Trust's contracts with its clients are typically open-ended arrangements and are therefore considered to have an original duration of less than one year. Northern Trust has elected the practical expedient to not disclose the value of remaining performance obligations for contracts with an original expected duration of one year or less.

The following table presents revenues disaggregated by major revenue source.

**TABLE 93: REVENUE DISAGGREGATION** 

	FOR	THE YEAR ENDED D	ECEMBER 31,
(In Millions)	2023	2022	2021
Noninterest Income			
Trust, Investment and Other Servicing Fees			
Custody and Fund Administration	\$ 1,805.3 \$	1,816.0 \$	1,917.5
Investment Management and Advisory	2,232.3	2,299.1	2,140.0
Securities Lending	83.9	81.6	76.9
Other	240.3	235.9	226.7
Total Trust, Investment and Other Servicing Fees	\$ 4,361.8 \$	4,432.6 \$	4,361.1
Other Noninterest Income			
Foreign Exchange Trading Income	\$ 203.9 \$	288.6 \$	292.6
Treasury Management Fees	31.6	39.3	44.3
Security Commissions and Trading Income	135.0	136.2	140.2
Other Operating Income	228.7	191.3	243.9
Investment Security Gains (Losses), net	(169.5)	(214.0)	(0.3)
Total Other Noninterest Income	\$ 429.7 \$	441.4 \$	720.7
Total Noninterest Income	\$ 4,791.5 \$	4,874.0 \$	5,081.8

On the consolidated statements of income, Trust, Investment and Other Servicing Fees and Treasury Management Fees represent revenue from contracts with clients. For the year ended December 31, 2023, revenue from contracts with clients also includes \$115.9 million of the \$135.0 million total Security Commissions and Trading Income and \$38.9 million of the \$228.7 million total Other Operating Income. For the year ended December 31, 2022, revenue from contracts with clients also includes \$116.8 million of the \$136.2 million total Security Commissions and Trading Income and \$37.2 million of the \$191.3 million total Other Operating Income. For the year ended December 31, 2021, revenue from contracts with clients also includes \$112.1 million of the \$140.2 million total Security Commissions and Trading Income and \$53.9 million of the \$243.9 million total Other Operating Income.

**Receivables Balances.** The following table represents receivables balances from contracts with clients, which are included in Other Assets on the consolidated balance sheets, at December 31, 2023 and 2022.

**TABLE 94: CLIENT RECEIVABLES** 

		DECE	EMBER 31,
(In Millions)	202	3	2022
Trust Fees Receivable, net <sup>(1)</sup>	\$ 863.	5 \$	882.5
Other	64.	•	55.4
Total Client Receivables	\$ 928.	4 S	937.9

<sup>(1)</sup> Trust Fees Receivable is net of a \$15.9 million and \$13.5 million fee receivable allowance as of December 31, 2023 and 2022, respectively.

# Note 17 – Net Interest Income

The components of Net Interest Income were as follows.

TABLE 95: NET INTEREST INCOME

	FOR THE YEA	R ENDED DECI	EMBEF	R 31,
(In Millions)	2023	2022		2021
Interest Income				
Federal Reserve and Other Central Bank Deposits	\$ 1,462.3 \$	472.0	\$	11.3
Interest-Bearing Due from and Deposits with Banks <sup>(1)</sup>	130.1	46.6		9.1
Federal Funds Sold	0.3	0.1		_
Securities Purchased under Agreements to Resell	1,585.2	103.7		3.5
Securities – Taxable	1,534.4	899.9		658.8
- Nontaxable <sup>(2)</sup>	1.3	1.3		1.5
Loans and Leases	2,551.1	1,344.3		713.5
Other Interest-Earning Assets <sup>(3)</sup>	60.3	9.8		8.8
Total Interest Income	\$ 7,325.0 \$	2,877.7	\$	1,406.5
Interest Expense				
Deposits	\$ 2,685.3 \$	602.8	\$	(61.3)
Federal Funds Purchased	256.9	34.1		(0.4)
Securities Sold under Agreements to Repurchase	1,541.1	90.7		0.2
Other Borrowings	542.5	126.2		14.2
Senior Notes	170.0	92.7		48.3
Long-Term Debt	147.2	44.0		21.1
Floating Rate Capital Debt	_	_		1.7
Total Interest Expense	\$ 5,343.0 \$	990.5	\$	23.8
Net Interest Income	\$ 1,982.0 \$	1,887.2	\$	1,382.7

<sup>(1)</sup> Interest-Bearing Due from and Deposits with Banks includes the interest-bearing component of Cash and Due from Banks and Interest-Bearing Deposits with Banks as

# Note 18 – Other Operating Income

The components of Other Operating Income were as follows.

# TABLE 96: OTHER OPERATING INCOME

	FOR THE YEAR E	31,	
(In Millions)	2023	2022	2021
Loan Service Fees	\$ 83.1 \$	71.5 \$	66.6
Banking Service Fees	53.0	49.8	50.9
Bank Owned Life Insurance	69.5	61.0	48.5
Other Income <sup>(1)</sup>	23.1	9.0	77.9
Total Other Operating Income	\$ 228.7 \$	191.3 \$	243.9

<sup>(1)</sup> Other Income includes the mark-to-market gain or loss on derivative swap activity primarily related to the sale of certain Visa Class B common shares.

presented on the consolidated balance sheets.

(2) Non-taxable Securities represent securities that are exempt from U.S. federal income taxes.

(3) Other Interest-Earning Assets include certain community development investments, collateral deposits with certain securities depositories and clearing houses, Federal Home Loan Bank and Federal Reserve stock, and money market investments which are classified in Other Assets on the consolidated balance sheets.

# Note 19 – Other Operating Expense

The components of Other Operating Expense were as follows.

## TABLE 97: OTHER OPERATING EXPENSE

E VEAD ENI	DED DECEMBER 3	2.1

(In Millions)		2023	2022	2021
Business Promotion	\$	74.8 \$	76.7 \$	65.5
Staff Related		35.0	34.6	33.9
FDIC Insurance Premiums <sup>(1)</sup>		112.0	17.8	14.6
Charitable Contributions		15.6	19.4	18.0
Other Expenses		235.5	210.8	167.1
Total Other Operating Expense	S	472.9 \$	359.3 \$	299.1

<sup>(1)</sup> FDIC Insurance Premiums include the \$84.6 million FDIC special assessment for the year ended December 31, 2023. This line also reflects an initial base deposit insurance assessment rate increase which began in the first quarterly assessment period of 2023.

In November 2023, the FDIC issued a final rule to implement a special assessment to recoup losses to the Deposit Insurance Fund associated with bank failures in the first half of 2023. Under the final rule, the assessment base for the special assessment is equal to an insured depository institution's estimated uninsured domestic office deposits reported as of December 31, 2022, adjusted to exclude the first \$5 billion of uninsured domestic office deposits. The final rule provides that the FDIC will collect the special assessment at a quarterly rate of 3.36 basis points over eight quarterly assessment periods, subject to change depending on any adjustments to the loss estimate, mergers, failures, or amendments to reported estimates of uninsured deposits. In conjunction with the special assessment, \$84.6 million was recognized as an accrued liability and related expense in the fourth quarter of 2023. The final rule becomes effective on April 1, 2024, and the first collection, including any adjustments as described above, will be reflected on the invoice for the first quarterly assessment period of 2024, with the first payment due on June 28, 2024.

### Note 20 – Income Taxes

The following table reconciles the statutory federal tax rate with the effective tax rate for the periods presented below.

TABLE 98: INCOME TAXES

FOR THE YEAR ENDED DECEMBER 31,

	2023	2022	2021
Statutory Federal Tax Rate	21.0 %	21.0 %	21.0 %
State Taxes, net	3.4	3.3	3.4
Foreign Tax Rate Differential	0.6	0.1	0.1
Excess Tax Benefit Related to Share-Based Compensation	(0.1)	(0.2)	(0.4)
Tax Credits	(2.7)	(2.0)	(1.6)
Tax Exempt Income	(1.4)	(0.9)	(0.6)
Valuation Allowance	1.8	1.5	0.6
Other, net	1.8	1.6	0.6
Effective Tax Rate	24.4 %	24.4 %	23.1 %

Income tax expense for the year ended December 31, 2023, 2022, and 2021 was \$357.5 million, \$430.3 million, and \$464.8 million, representing an effective tax rate of 24.4%, 24.4%, and 23.1% respectively.

For the year ended December 31, 2022, the increase in the effective tax rate was primarily driven by a higher net impact from international operations, including limitations on the U.S. foreign tax credit and reserves for uncertain tax positions, partially offset by increased tax benefits from tax-credit investments and tax-exempt income.

For the year ended December 31, 2021, the decrease in the effective tax rate was primarily driven by the lower net tax impact from international operations and \$26.8 million of prior-year tax expense related to the reversal of tax benefits previously recognized through earnings.

The Corporation files income tax returns in the U.S. federal, various state, and foreign jurisdictions. The Corporation is no longer subject to income tax examinations by U.S. federal authorities before 2015, U.S. state or local tax authorities for years before 2011, or non-U.S. tax authorities for years before 2014.

Included in Other Liabilities on the consolidated balance sheets at December 31, 2023 and 2022 were \$60.7 million and \$40.7 million of unrecognized tax benefits, respectively. If recognized, the amounts would reduce 2023 and 2022 income tax expense by \$54.4 million and \$37.4 million, respectively. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows.

TABLE 99: UNRECOGNIZED TAX BENEFITS

(In Millions)	2023	2022	2021
Balance at January 1	\$ 40.7 \$	25.3 \$	22.4
Additions for Tax Positions Taken in the Current Year	2.1	1.7	1.2
Additions for Tax Positions Taken in Prior Years	24.0	13.7	4.2
Reductions for Tax Positions Taken in Prior Years	(5.1)	_	(2.5)
Reductions Resulting from Expiration of Statutes	(1.0)	_	
Balance at December 31	\$ 60.7 \$	40.7 \$	25.3

It is possible that changes in the amount of unrecognized tax benefits could occur in the next 12 months due to changes in judgment related to recognition or measurement, settlements with taxing authorities, or expiration of statute of limitations. Management does not believe that future changes, if any, would have a material effect on the consolidated financial position or liquidity of Northern Trust, although they could have a material effect on operating results for a particular period.

A provision for interest and penalties of \$0.2 million, net of tax, was included in the Provision for Income Taxes for the year ended December 31, 2023. This compares to a provision for interest and penalties of \$11.1 million, net of tax, and a benefit of \$0.4 million, net of tax, for the year ended December 31, 2022 and 2021, respectively. As of December 31, 2023 and 2022, the liability for the potential payment of interest and penalties totaled \$22.7 million and \$22.2 million, net of tax, respectively.

The components of the consolidated Provision for Income Taxes for each of the three years ended December 31 are as follows.

TABLE 100: PROVISION FOR INCOME TAXES

	FOR THE YEAR ENDED DECEMBER 31,			
(In Millions)	2023	2022	2021	
Current Tax Provision:				
Federal	\$ 250.5 \$	357.7 \$	241.5	
State	63.2	84.7	74.0	
Non-U.S.	92.0	130.6	147.3	
Total	\$ 405.7 \$	573.0 \$	462.8	
Deferred Tax Provision:				
Federal	\$ (54.0) \$	(126.0) \$	(11.7)	
State	(1.4)	(10.7)	12.0	
Non-U.S.	7.2	(6.0)	1.7	
Total	\$ (48.2) \$	(142.7) \$	2.0	
Provision for Income Taxes	\$ 357.5 \$	430.3 \$	464.8	

In addition to the amounts shown above, tax charges (benefits) have been recorded directly to Stockholders' Equity for the following. For further detail, refer to Note 14, "Accumulated Other Comprehensive Income (Loss)."

TABLE 101: TAX CHARGES (BENEFITS) RECORDED DIRECTLY TO STOCKHOLDERS' EQUITY

	FOR THE YEAR ENDED DECEMBER 31,			
(In Millions)		2023	2022	2021
Tax Effect of Other Comprehensive Income	\$	120.2 \$	(471.3) \$	(126.6)

Deferred taxes result from temporary differences between the amounts reported on the consolidated financial statements and the tax bases of assets and liabilities. Deferred tax assets and liabilities have been computed as follows.

TABLE 102: DEFERRED TAX ASSETS AND LIABILITIES

	DECEMBER 31,	Ι,
(In Millions)	2023	2022
Deferred Tax Liabilities:		
Software Development	394.9	354.7
Depreciation and Amortization	23.9	122.6
Compensation and Benefits	_	5.2
State Taxes, net	46.8	58.3
Other Liabilities	53.4	42.1
Gross Deferred Tax Liabilities	519.0	582.9
Deferred Tax Assets:		
Allowance for Credit Losses	46.2	41.8
Unrealized Losses on Securities, net	244.6	427.3
Compensation and Benefits	70.2	_
Tax Credit and Loss Carryforwards	121.2	95.3
Other Assets	116.0	143.7
Gross Deferred Tax Assets	598.2	708.1
Valuation Reserve	(121.2)	(95.3)
Deferred Tax Assets, net of Valuation Reserve	477.0	612.8
Net Deferred Tax Assets (Liabilities)	\$ (42.0) \$	29.9

The Corporation generated a foreign tax credit carryforward during the years ended December 31, 2023 and 2022, expiring in 2033 and 2032, respectively. A cumulative valuation allowance related to the credit carryforward of \$120.7 million and \$94.9 million was recorded at December 31, 2023 and 2022, respectively, as management believes the foreign tax credit carryforwards will not be fully realized.

Northern Trust had various state net operating loss carryforwards as of December 31, 2023 and 2022. The income tax benefits associated with these loss carryforwards were approximately \$0.4 million and \$0.4 million as of December 31, 2023 and 2022, respectively. A valuation allowance related to the loss carryforwards of \$0.4 million and \$0.4 million was recorded at December 31, 2023 and 2022, respectively, as management believes the net operating losses will not be fully realized.

# Note 21 – Employee Benefits

The Corporation and certain of its subsidiaries provide various benefit programs, including defined benefit pension and defined contribution plans. A description of each major plan and related disclosures are provided below.

**Pension.** A noncontributory qualified defined benefit pension plan covers substantially all U.S. employees of Northern Trust. Employees of certain European subsidiaries retain benefits in local defined benefit plans, although those plans are closed to new participants and to future benefit accruals. Employees continue to accrue benefits under the Swiss pension plan, which is accounted for as a defined benefit plan under U.S. GAAP.

Northern Trust also maintains a noncontributory supplemental pension plan for participants whose retirement benefits under the U.S. Qualified Plan are expected to exceed the limits imposed by federal tax law. Northern Trust has a nonqualified trust, referred to as a "Rabbi" Trust, used to hold assets designated for the funding of benefits in excess of those permitted in certain of its qualified retirement plans. This arrangement offers participants a degree of assurance for payment of benefits in excess of those permitted in the related qualified plans. As the "Rabbi" Trust assets remain subject to the claims of creditors and are not the property of the employees, they are accounted for as corporate assets and are included in Other Assets on the consolidated balance sheets. Total assets in the "Rabbi" Trust related to the nonqualified pension plan at December 31, 2023 and 2022 amounted to \$90.3 million and \$92.3 million, respectively. Contributions of \$16.5 million and \$20.7 million were made to the "Rabbi" Trust in 2023 and 2022, respectively.

The following tables set forth the status, amounts included in AOCI, and net periodic pension expense of the U.S. Qualified Plan, Non-U.S. Pension Plans, and U.S. Non-Qualified Plan. Prior service credits for the U.S. Qualified Plan were amortized on a straight-line basis over 11 years and were amortized in full as of December 31, 2022. Prior service

costs for the U.S. Non-Qualified Plan were amortized on a straight-line basis over 10 years and were amortized in full as of December 31, 2021.

TABLE 103: EMPLOYEE BENEFIT PLAN STATUS

	U.S. QUALIFIED PLAN			1	NON-U.S.	PENSI	ON PLANS	s t	U.S. NON-QUALIFIED PLA			
(\$ In Millions)		202	3	2022	2	202	3	2022	2	2023	3	2022
Accumulated Benefit Obligation	\$	1,015.6	\$	963.3	\$	143.7	\$	126.2	\$	94.1	\$	97.4
Projected Benefit Obligation	\$	1,151.7	\$	1,077.7	\$	148.6	\$	129.0	\$	109.2	\$	113.6
Plan Assets at Fair Value		1,200.8		1,176.8		148.7		134.5		_		
Funded Status at December 31	\$	49.1	\$	99.1	\$	0.1	\$	5.5	\$	(109.2)	\$	(113.6)
Weighted-Average Assumptions:												
Discount Rates		5.03 %	<b>6</b>	5.22 %	6	3.12 %	6	3.76 %	6	4.95 %	o	5.15 %
Rate of Increase in Compensation Level		5.56		5.56		1.75		1.75		5.56		5.56
Expected Long-Term Rate of Return on Assets		7.25		7.25		3.90		3.99		N/A		N/A

#### TABLE 104: AMOUNTS INCLUDED IN ACCUMULATED OTHER COMPREHENSIVE INCOME

	U.S. QUALIFIED PLAN		NON-U.S. PENSIO	N PLANS	U.S. NON-QUALIFIED PLAN		
(In Millions)	2023	2022	2023	2022	2023	2022	
Net Actuarial Loss	\$ 467.7 \$	418.3 \$	34.4 \$	24.3	\$ 62.3 \$	59.2	
Prior Service (Credit) Cost	_	_	_	0.2	_		
Gross Amount in Accumulated Other Comprehensive Income	467.7	418.3	34.4	24.5	62.3	59.2	
Income Tax Effect	117.7	105.1	5.1	4.9	15.6	14.8	
Net Amount in Accumulated Other Comprehensive Income	\$ 350.0 \$	313.2 \$	29.3 \$	19.6	\$ 46.7 \$	44.4	

#### TABLE 105: NET PERIODIC PENSION EXPENSE

			U.S. QU	ALIFIED I	PLAN <sup>(1)</sup>		NON-U	.S. I	PENSION	N PL	ANS		U.S. NO	N-Ç	UALIFI	ED I	PLAN
(\$ In Millions)		2023		2022		2021	2023		2022		2021		2023		2022		2021
Service Cost	\$	46.0	\$	48.0	\$	52.3	\$ 1.6	\$	1.7	\$	2.2	\$	4.8	\$	5.6	\$	5.3
Interest Cost		53.9		46.3		40.4	4.8		2.5		2.2		5.3		3.9		3.7
Expected Return on Plan Assets	(	100.9)		(85.7)		(79.0)	(6.7)		(3.2)		(3.2)		_		_		_
Amortization:																	
Net Actuarial Loss		1.5		11.4		32.4	(0.4)		0.6		1.0		5.3		7.4		8.2
Prior Service (Credit) Cost		_		(0.1)		(0.4)	_		_		0.2		_		_		0.1
Net Periodic Pension Expense	\$	0.5	\$	19.9	\$	45.7	\$ (0.7)	\$	1.6	\$	2.4	\$	15.4	\$	16.9	\$	17.3
Settlement Expense		_		44.1		27.9	_		0.8		0.4		_		_		
Total Pension Expense	\$	0.5	\$	64.0	\$	73.6	\$ (0.7)	\$	2.4	\$	2.8	\$	15.4	\$	16.9	\$	17.3
Weighted-Average Assumptions:																	
Discount Rates		5.22%	3.03%	4.81%	2.75%	3.05%	3.76 %	,	1.34 %	ó	0.93 %	ò	5.15 %		2.80 %	, D	2.45 %
			5.49%	5.22%	3.06%	3.03%											
Rate of Increase in Compensation Level		5.56		4.97		4.97	1.75		1.50		1.50		5.56		4.97		4.97
Expected Long-Term Rate of Return on Assets		7.25	5.25	6.00 6.50	5.25	5.00	3.99		1.79		1.28		N/A		N/A		N/A

<sup>(1)</sup> In determining the pension expense for the U.S. Qualified Plan for 2022, Northern Trust utilized a discount rate of 3.03% as of December 31, 2021, 4.81% as of June 30, 2022, 5.49% as of September 30, 2022, and 5.22% as of December 31, 2022 and the expected long-term rate of return was 5.25% as of December 31, 2021, 6.00% as of June 30, 2022, and 6.50% as of September 30, 2022.

Northern Trust's U.S. Qualified Plan provides participants the option to select lump-sum benefit payments upon retirement and termination of service. In the second quarter of both 2022 and 2021, it became probable that total lump-sum payments

In determining the pension expense for the U.S. Qualified Plan for 2021, Northern Trust utilized a discount rate of 2.75% as of December 31, 2020, 3.05% as of June 30, 2021, 3.06% as of September 30, 2021, and 3.03% as of December 31, 2021 and the expected long-term rate of return was 5.25% as of both December 31, 2020 and June 30, 2021, and 5.00% as of September 31, 2021.

during each year would exceed the settlement threshold of the sum of annual service and interest cost. Therefore, Northern Trust recognized settlement charges related to its U.S. Qualified Plan in the second, third, and fourth quarter of both 2022 and 2021, which required interim remeasurements of the U.S. Qualified Plan as of each respective quarter-end. The settlement charge represents the pro rata amount of the net loss in AOCI that is charged to income based on the proportion of the Projected Benefit Obligation settled to the total Projected Benefit Obligation and amounted to a total of \$44.1 million and \$27.9 million in 2022 and 2021, respectively.

The components of net periodic pension expense are included in Employee Benefits expense on the consolidated statements of income.

TABLE 106: CHANGE IN PROJECTED BENEFIT OBLIGATION

	U.S. QUAL	IFIED PLAN	NON-U.S. PENS	ION PLANS	U.S. NON-QUALI	FIED PLAN
(In Millions)	2023	2022	2023	2022	2023	2022
Beginning Balance	\$ 1,077.7 \$	1,401.3 \$	129.0 \$	210.1 \$	113.6 \$	147.7
Service Cost	46.0	48.0	1.6	1.7	4.8	5.6
Interest Cost	53.9	46.3	4.8	2.5	5.3	3.9
Employee Contributions	_	_	0.8	0.7	_	_
Plan Amendment	_	_	(0.2)	(0.3)	_	_
Actuarial Loss (Gain)	36.8	(281.2)	8.1	(64.3)	8.4	(20.0)
Settlements	_	(125.0)	_	(0.9)	_	_
Benefits Paid	(62.7)	(11.7)	(4.1)	(4.6)	(22.9)	(23.6)
Foreign Exchange Rate Changes	_	_	8.6	(15.9)	_	
Ending Balance	\$ 1,151.7 \$	1,077.7 \$	148.6 \$	129.0 \$	109.2 \$	113.6

Actuarial losses of \$53.3 million in 2023 were primarily caused by decreases in discount rates, while actuarial gains of \$365.5 million in 2022 were primarily caused by substantial increases in discount rates.

TABLE 107: ESTIMATED FUTURE BENEFIT PAYMENTS

(In Millions)	U.S. QUALIFIED PLAN	NON-U.S.PENSION PLANS	U.S. NON-QUALIFIED PLAN
2024 \$	95.7	\$ 6.2	\$ 15.8
2025	99.6	4.7	16.1
2026	98.9	5.5	13.4
2027	101.2	6.5	11.2
2028	98.6	6.8	11.2
2029-2033	487.6	35.3	49.8

TABLE 108: CHANGE IN PLAN ASSETS

	U.S. QUAI	LIFIED PLAN	NON-U.S PENSION PLAN	
(In Millions)	2023	2022	2023	2022
Fair Value of Assets at Beginning of Period	\$ 1,176.8 \$	1,708.9 \$	134.5 \$	198.7
Actual Return on Assets	86.8	(395.4)	5.0	(46.9)
Employer Contributions	_	_	3.9	3.6
Employee Contributions	_	_	0.8	0.7
Settlements	_	(125.0)	_	(0.9)
Benefits Paid	(62.8)	(11.7)	(4.1)	(4.6)
Foreign Exchange Rate Changes	_	_	8.6	(16.1)
Fair Value of Assets at End of Period	\$ 1,200.8 \$	1,176.8 \$	148.7 \$	134.5

The minimum required and maximum deductible contributions for the U.S. Qualified Plan in 2024 are estimated to be zero and \$420.0 million, respectively. The remaining 2024 maximum deductible contribution, after considering a cash contribution of \$200.0 million made to the U.S. Qualified Plan during January 2024, is estimated at \$220.0 million.

The investment strategy employed for Northern Trust's U.S. Qualified Plan utilizes a dynamic glide path based on a set of pre-approved asset allocations to return-seeking and liability-hedging assets that vary in accordance with the U.S. Qualified Plan's projected benefit obligation funded ratio. In general, as the U.S. Qualified Plan's projected benefit

obligation funded ratio increases beyond an established threshold, the U.S. Qualified Plan's allocation to liability-hedging assets will increase while the allocation to return-seeking assets will decrease. Conversely, a decrease in the U.S. Qualified Plan's projected benefit obligation funded ratio beyond an established threshold will generally result in a decrease in the U.S. Qualified Plan's allocation to liability-hedging assets and increase in the allocation to return-seeking assets. Liability-hedging assets include U.S. long credit bonds, U.S. long government bonds, and a custom completion strategy used to hedge more closely the liability duration of projected plan benefits with bond duration across all durations. Return-seeking assets include: U.S. equity, international developed equity, emerging markets equity, real estate, high yield bonds, global listed infrastructure, emerging market debt, private equity and hedge funds. During 2022, the funded ratio fell below the threshold and in early 2023 the asset allocation of the U.S. Qualified Plan was adjusted to a stage of the glide path which allows for a greater component of return-seeking assets.

Northern Trust utilizes an asset/liability methodology to determine the investment policies that will best meet its short and long-term objectives. The process is performed by modeling current and alternative strategies for asset allocation, funding policy and actuarial methods and assumptions. The financial modeling uses projections of expected capital market returns and expected volatility of those returns to determine alternative asset mixes having the greatest probability of meeting the U.S. Qualified Plan's investment objectives. Risk tolerance is established through careful consideration of the U.S. Qualified Plan liabilities, funded status, and corporate financial condition. The intent of this strategy is to protect the U.S. Qualified Plan's funded status and generate returns, which in combination with voluntary contributions are expected to outpace the U.S. Qualified Plan's liability growth over the long run.

As of December 31, 2023, the target allocation of the U.S. Qualified Plan assets consisted of 45% U.S. long credit bonds, 20% global equities (developed and emerging markets), 10% custom completion, 5% private equity, 5% high yield bonds, 4% emerging market debt, 4% global listed infrastructure, 4% private real estate, and 3% hedge funds.

Global equity investments include common stocks that are listed on an exchange and investments in commingled funds that invest primarily in publicly traded equities. Equity investments are diversified across country, region, investment style and market capitalization. Fixed income securities held include U.S. treasury securities, corporate bonds, and investments in commingled funds that invest in a diversified blend of longer duration fixed income securities; the custom completion strategy uses U.S. treasury securities and interest rate futures (or similar instruments) to align more closely with the target hedge ratio across maturities. Diversifying investments, including private equity, hedge funds, private real estate, emerging market debt, high yield bonds, and global listed infrastructure, are used judiciously to enhance long-term returns while improving portfolio diversification. Private equity assets consist primarily of investments in limited partnerships that invest in individual companies in the form of non-public equity or non-public debt positions. Direct or co-investment in non-public stock by the U.S. Qualified Plan is prohibited. The U.S. Qualified Plan's private equity investments are limited to 20% of each of the total limited partnership or fund of funds and the maximum allowable loss cannot exceed the commitment amount. The U.S. Qualified Plan invests in one hedge fund of funds, which invests, either directly or indirectly, in diversified portfolios of funds or other pooled investment vehicles.

Investments in private real estate, high yield bonds, emerging market debt, and global listed infrastructure are designed to provide income and added diversification.

Derivatives may be used, depending on the nature of the asset class to which they relate, to gain market exposure in an efficient and timely manner, to hedge foreign currency exposure or interest rate risk, or to alter the duration of a portfolio. There were four derivatives held by the U.S. Qualified Plan at both December 31, 2023 and 2022.

Investment risk is measured and monitored on an ongoing basis through monthly liability measurements, periodic asset/liability studies, and quarterly investment portfolio reviews. Standards used to evaluate the U.S. Qualified Plan's investment manager performance include, but are not limited to, the achievement of objectives, operation within guidelines and policy, and comparison against a benchmark. In addition, each manager of the investment funds held by the U.S. Qualified Plan is ranked against a universe of peers and compared to a benchmark. Total U.S. Qualified Plan performance analysis includes an analysis of the market environment, asset allocation impact on performance, risk and return relative to other ERISA plans, and manager impacts upon U.S. Qualified Plan performance.

The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used by Northern Trust for the U.S. Qualified Plan assets measured at fair value.

Level 1 – Quoted, active market prices for identical assets or liabilities. The U.S. Qualified Plan's Level 1 assets are comprised primarily of mutual funds and domestic common stocks. The U.S. Qualified Plan's Level 1 investments that are exchange traded are valued at the closing price reported by the respective exchanges on the day of valuation.

Level 2 – Observable inputs other than Level 1 prices, such as quoted active market prices for similar assets or liabilities, quoted prices for identical or similar assets in inactive markets, and model-derived valuations in which all significant inputs are observable in active markets. The U.S. Qualified Plan's Level 2 assets are comprised of collective trust funds, corporate bonds, government obligations, and municipal and provincial bonds. The investments in collective trust funds fair values are calculated on a scheduled basis using the closing market prices and accruals of securities in the

funds (total value of the funds) divided by the number of fund shares currently issued and outstanding. Redemptions of the collective trust funds occur by contract at the respective fund's redemption date net asset value (NAV).

Level 3 – Valuation techniques in which one or more significant inputs are unobservable in the marketplace. The U.S. Qualified Plan did not hold Level 3 assets as of December 31, 2023 and 2022.

Assets valued at fair value using NAV per share - The U.S. Qualified Plan's assets valued at fair value using NAV per share include investments in private equity funds and a hedge fund, which invest in underlying groups of investment funds or other pooled investment vehicles that are selected by the respective funds' investment managers. The investment funds and the underlying investments held by these investment funds are valued at fair value. In determining the fair value of the underlying investments of each fund, the fund's investment manager or general partner takes into account the estimated value reported by the underlying funds as well as any other considerations that may, in their judgment, increase or decrease such estimated value. The investments in the private equity funds and a hedge fund are considered to be long-term investments. There are no capital withdrawal options related to the investments in the private equity funds. However, capital is periodically distributed as underlying investments are sold. It is estimated that the current private equity investments would be liquidated over 1 to 15 years, depending on the vintage year of a particular fund. With sixty days advance notice, the Plan's investment in the hedge fund can be withdrawn at the next calendar quarter end.

The U.S. Qualified Plan's assets valued at fair value using NAV per share also include investments in real estate funds, which invest in real estate assets. The investment in properties by the real estate funds are carried at fair value, which is estimated based on the price that would be received to sell an asset in an orderly transaction between marketplace participants at the measurement date. The valuation plan for each real estate investment is subject to review on an annual basis which is based on either an external appraisal from appraisal firms or internal valuations prepared by the real estate fund's investment advisor. The Plan's investment in real estate funds are considered to be long-term investments and, with forty-five days advance notice, can be withdrawn at the next calendar quarter end to the extent the real estate funds have liquid assets.

As investments in the private equity funds, hedge fund, and real estate fund are valued at fair value using NAV per share, they are not required to be categorized within the fair value hierarchy.

While Northern Trust believes its valuation methods for U.S. Qualified Plan assets are appropriate and consistent with other market participants, the use of different methodologies or assumptions could have a material effect on the computation of the estimated fair values.

The following table presents the fair values of Northern Trust's U.S. Qualified Plan assets, by major asset category, and their level within the fair value hierarchy defined by GAAP as of December 31, 2023 and 2022.

TABLE 109: FAIR VALUE OF U.S. QUALIFIED PLAN ASSETS

	<b>DECEMBER 31, 2023</b>			
(In Millions)	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Domestic Common Stock	\$ 16.6 \$	<b>— \$</b>	<b>— \$</b>	16.6
Foreign Common Stock	0.3	_	_	0.3
Domestic Corporate Bonds	_	218.2	_	218.2
Foreign Corporate Bonds	_	33.6	_	33.6
U.S. Government Obligations	_	87.5	_	87.5
Non-U.S. Government Obligations	_	14.0	_	14.0
Domestic Municipal and Provincial Bonds	_	17.2	_	17.2
Foreign Municipal and Provincial Bonds	_	0.3	_	0.3
Collective Trust Funds	_	571.5	_	571.5
Mutual Funds	80.3	_	_	80.3
Cash and Other <sup>(1)</sup>	(3.4)	_	_	(3.4)
Total Assets at Fair Value in the Fair Value Hierarchy	\$ 93.8 \$	942.3 \$	<b>— \$</b>	1,036.1
Assets Valued at NAV per share				
Northern Trust Private Equity Funds				45.6
Northern Trust Hedge Fund				36.2
Real Estate Funds	 			82.9
Total Assets at Fair Value	 		S	1,200.8

<sup>(1)</sup> Negative balance in Cash and Other as of December 31, 2023 primarily relates to the timing of transfers between cash accounts and short-term investment funds presented in Collective Trust Funds.

		DECEMBER 31, 2022				
(In Millions)		LEVEL 1	LEVEL 2	LEVEL 3	TOTAL	
Domestic Common Stock	\$	14.7 \$	— \$	— \$	14.7	
Foreign Common Stock		0.5	_	_	0.5	
Domestic Corporate Bonds		_	263.6	_	263.6	
Foreign Corporate Bonds		_	39.6	_	39.6	
U.S. Government Obligations		_	77.5	_	77.5	
Non-U.S. Government Obligations		_	13.8	_	13.8	
Domestic Municipal and Provincial Bonds		_	16.8	_	16.8	
Foreign Municipal and Provincial Bonds		_	0.2	_	0.2	
Collective Trust Funds		_	522.3	_	522.3	
Mutual Funds		61.4	_	_	61.4	
Cash and Other <sup>(1)</sup>		(1.1)	_	_	(1.1)	
Total Assets at Fair Value in the Fair Value Hierarchy	\$	75.5 \$	933.8 \$	— \$	1,009.3	
Assets Valued at NAV per share						
Northern Trust Private Equity Funds					33.2	
Northern Trust Hedge Fund					35.2	
Real Estate Funds					99.1	
Total Assets at Fair Value	-			\$	1,176.8	

<sup>(1)</sup> Negative balance in Cash and Other as of December 31, 2022 primarily relates to due to broker for securities purchased.

A building block approach is employed for Northern Trust's U.S. Qualified Plan in determining the long-term rate of return for plan assets. Historical markets and long-term historical relationships between equities, fixed income and other asset classes are studied using the widely accepted capital market principle that assets with higher volatility generate a greater return over the long-run. Current market factors such as inflation expectations and interest rates are evaluated before long-term capital market assumptions are determined. The long-term portfolio rate of return is established with consideration given to diversification and rebalancing. The rate is reviewed against peer data and historical returns to verify the return is reasonable and appropriate. Based on this approach and the U.S. Qualified Plan's target asset allocation, the expected long-term rate of return on assets as of the U.S. Qualified Plan's December 31, 2023 measurement date was set at 7.25%.

**Defined Contribution Plans.** The Corporation and its subsidiaries maintain various defined contribution plans covering substantially all employees. The Corporation's contribution to the U.S. plan and to certain European-based plans includes a matching component. The expense associated with defined contribution plans is charged to Employee Benefits expense on the consolidated statements of income and totaled \$72.4 million in 2023, \$67.2 million in 2022, and \$65.3 million in 2021.

# Note 22 – Share-Based Compensation Plans

Northern Trust recognizes expense for the grant-date fair value of share-based compensation granted to employees and non-employee directors.

Total compensation expense for share-based payment arrangements to employees and the associated tax impacts were as follows for the periods presented.

TABLE 110: TOTAL COMPENSATION EXPENSE FOR SHARE-BASED PAYMENT ARRANGEMENTS TO EMPLOYEES

	FOR THE YEAR ENDED DECEMBER 31,							
(In Millions)	2023	2022	2021					
Restricted Stock Unit Awards	\$ 95.7 \$	96.4 \$	78.2					
Performance Stock Units	22.5	28.8	17.3					
Total Share-Based Compensation Expense	\$ 118.2 \$	125.2 \$	95.5					
Tax Benefits Recognized	\$ 29.9 \$	31.4 \$	24.0					

As of December 31, 2023, there was \$96.0 million of unrecognized compensation cost related to unvested share-based compensation arrangements granted under the Corporation's share-based compensation plans. That cost is expected to be recognized as expense over a weighted-average period of approximately 3 years.

The Northern Trust Corporation 2017 Long-Term Incentive Plan (2017 Plan) is administered by the Human Capital and Compensation Committee (Committee) of the Board of Directors. All employees of the Corporation and its subsidiaries and all directors of the Corporation are eligible to receive awards under the 2017 Plan. The 2017 Plan provides for the grant of non-qualified and incentive stock options; tandem and free-standing stock appreciation rights; stock awards in the form of restricted stock, restricted stock units and other stock awards; and performance awards.

Restricted stock unit and performance stock unit grants continue to vest in accordance with the original terms of the award if the applicable employee retires after satisfying applicable age and service requirements.

Grants are outstanding under the 2017 Plan, the Northern Trust Corporation 2012 Stock Plan (2012 Plan), and the Amended and Restated Northern Trust Corporation 2002 Stock Plan (2002 Plan). The 2017 Plan was approved by stockholders in April 2017. Upon approval of the 2017 Plan, no additional shares have been or will be granted under the 2012 Plan or 2002 Plan. The total number of shares of the Corporation's common stock authorized for issuance under the 2017 Plan is 20,000,000 plus shares forfeited under the 2012 Plan and 2002 Plan. As of December 31, 2023, shares available for future grant under the 2017 Plan, including shares forfeited under the 2012 Plan and 2002 Plan, totaled 13,718,608.

The following describes Northern Trust's share-based payment arrangements and applies to awards under the 2017 Plan, 2012 Plan and the 2002 Plan, as applicable.

**Stock Options.** Stock options consist of options to purchase common stock at prices not less than 100% of the fair value thereof on the date the options are granted. Options have a maximum 10 years life and generally vest and become exercisable in 1 year to 4 years after the date of grant. All options terminate at such time as determined by the Committee and as provided in the terms and conditions of the respective option grants. There were no options granted during the years ended December 31, 2023, 2022, and 2021.

The following table provides information about stock options granted, vested, and exercised in the years ended December 31, 2023, 2022, and 2021.

TABLE 111: STOCK OPTIONS GRANTED, VESTED, AND EXERCISED

	FOR THE YEAR EN	31,	
(In Millions)	2023	2022	2021
Grant-Date Fair Value of Stock Options Vested	\$ — \$	— \$	2.2
Stock Options Exercised			
Intrinsic Value as of Exercise Date	1.6	3.6	41.3
Cash Received	2.3	3.9	53.8
Tax Deduction Benefits Realized	1.6	3.5	41.3

A summary of the status of stock options at December 31, 2023, and changes during the year then ended, are presented in the following table.

TABLE 112: STATUS OF STOCK OPTIONS AND CHANGES

(\$ In Millions Except Per Share Information)	SHARES	WEIGHTED AVERAGE EXERCISE PRICE PER SHARE	WEIGHTED AVERAGE REMAINING CONTRACTUAL TERM (YEARS)	AGGREGATE INTRINSIC VALUE
Options Outstanding, December 31, 2022	441,547	\$ 72.58		
Granted	_	_		
Exercised	(42,143)	54.87		
Forfeited, Expired or Cancelled	_	_		
Options Outstanding, December 31, 2023	399,404	\$ 74.45	1.9 \$	4.7
Options Exercisable, December 31, 2023	399,404	\$ 74.45	1.9 \$	4.7

**Restricted Stock Unit Awards.** Restricted stock units may be granted to participants and entitles them to receive a payment in the Corporation's common stock or cash and such other terms and conditions as the Committee deems appropriate. Each restricted stock unit provides the recipient the opportunity to receive one share of stock for each stock unit that vests. The restricted stock units granted in 2023 predominately vest at a rate equal to 25% per year for four years on the first day of the month following the month in which the grant date falls. Restricted stock unit grants totaled 1,166,376, 1,061,573, and 846,433, with weighted average grant-date fair values of \$91.56, \$110.99, and \$99.31 per share, for the years ended December 31, 2023, 2022, and 2021, respectively. The total fair value of restricted stock units vested during the years ended December 31, 2023, 2022, and 2021, was \$85.9 million, \$75.6 million, and \$89.4 million, respectively.

A summary of the status of outstanding restricted stock unit awards at December 31, 2023, and changes during the year then ended, is presented in the following table.

TABLE 113: OUTSTANDING RESTRICTED STOCK UNIT AWARDS

(\$ In Millions)	AGGREGATE NUMBER INTRINSIC VALUE
Restricted Stock Unit Awards Outstanding, December 31, 2022	2,243,183 \$ 198.5
Granted	1,166,376
Distributed	(847,281)
Forfeited or Cancelled	(62,220)
Restricted Stock Unit Awards Outstanding, December 31, 2023	2,500,058 \$ 211.0
Units Convertible, December 31, 2023	18,887 \$ 1.6

The following is a summary of nonvested restricted stock unit awards at December 31, 2023, and changes during the year then ended.

TABLE 114: NONVESTED RESTRICTED STOCK UNIT AWARDS

NONVESTED RESTRICTED STOCK UNITS	NUMBER	WEIGHTED AVERAGE GRANT- DATE FAIR VALUE PER UNIT	WEIGHTED AVERAGE REMAINING VESTING TERM (YEARS)
Nonvested at December 31, 2022	2,223,657	\$ 103.41	2.4
Granted	1,166,376	91.56	
Vested	(846,642)	101.38	
Forfeited or Cancelled	(62,220)	99.66	
Nonvested at December 31, 2023	2,481,171	\$ 98.62	2.4

**Performance Stock Units.** Each performance stock unit provides the recipient the opportunity to receive one share of the Corporation's common stock for each stock unit based on the attainment of certain performance criteria over a three-year period. For performance stock unit awards granted in 2021, 2022 and 2023, the number of units that will vest are subject to the attainment of specified performance targets that are a function of average return on equity goals and average return on equity performance relative to that of a performance peer group, each measured over a three-year period. For performance stock units outstanding as of December 31, 2023, the number of performance stock units that will vest ranges from 0% to 150% of the original award granted based on the achievement of both absolute and relative return on equity goals over a three-year period compared to performance targets. Distribution of the shares is then made after vesting.

Performance stock unit grants totaled 219,314, 211,906, and 204,539 for the years ended December 31, 2023, 2022, and 2021, respectively, with weighted average grant-date fair values of \$93.97, \$113.64, and \$97.77. Performance stock units outstanding at target level performance totaled 613,450, 607,892, and 622,817 at December 31, 2023, 2022, and 2021, respectively. Performance stock units had aggregate intrinsic values of \$51.8 million, \$53.8 million, and \$74.5 million, and weighted average remaining vesting terms of 1.0 year each at December 31, 2023, 2022, and 2021, respectively.

Non-employee Director Stock Awards. Stock units with total values of \$1.6 million (20,405 units), \$1.6 million (14,773 units), and \$1.5 million (13,968 units) were granted to non-employee directors in 2023, 2022, and 2021, respectively, which vest or vested on the date of the annual meeting of the Corporation's stockholders in the following years. Total expense recognized on these grants was \$1.7 million, \$1.7 million, and \$1.6 million in 2023, 2022, and 2021, respectively. Stock units granted to non-employee directors do not have voting rights. Each stock unit entitles a director to one share of common stock at vesting, unless a director elects to defer receipt of the shares. Directors may elect to defer the payment of their annual stock unit grant and cash-based compensation until termination of services as director. Deferred cash compensation is converted into stock units representing shares of common stock of the Corporation. Distributions of deferred stock units are made in stock. For compensation deferred prior to January 1, 2018, distributions of the stock units at the time of distribution. For compensation deferred on or after January 1, 2018, distributions of the stock unit accounts that relate to cash-based compensation are made in stock.

# Note 23 - Cash-Based Compensation Plans

Various incentive plans provide for cash incentives and bonuses to selected employees based upon accomplishment of corporate net income objectives, goals of the reporting segments and support functions, and individual performance. The provision for awards under these plans is charged to Compensation expense and totaled \$358.7 million in 2023, \$392.7 million in 2022, and \$377.1 million in 2021.

# Note 24 – Commitments and Contingent Liabilities

Off-Balance Sheet Financial Instruments, Guarantees and Other Commitments. Northern Trust, in the normal course of business, enters into various types of commitments and issues letters of credit to meet the liquidity and credit enhancement needs of its clients. The contractual amounts of these instruments represent the maximum potential credit exposure should the instrument be fully drawn upon and the client default. To control the credit risk associated with entering into commitments and issuing letters of credit, Northern Trust subjects such activities to the same credit quality and monitoring controls as its lending activities. Northern Trust does not believe the total contractual amount of these instruments to be representative of its future credit exposure or funding requirements.

The following table provides details of Northern Trust's off-balance sheet financial instruments as of December 31, 2023 and 2022.

TABLE 115: SUMMARY OF OFF-BALANCE SHEET FINANCIAL INSTRUMENTS

DECEMBER 31,

		2023		2022			
(In Millions)	ONE YEAR AND LESS	OVER ONE YEAR TO	ONE YEAR AND LESS	OVER ONE YEAR TOTAL			
Undrawn Commitments <sup>(1)</sup>	\$ 11,849.5 \$	18,909.6 \$ 30,7	<b>59.1</b> \$ 13,639.2 \$	5 17,321.4 \$ 30,960.6			
Standby Letters of Credit and Financial Guarantees (2)(3)	85,752.0	639.0 86,3	<b>91.0</b> 17,553.0	409.9 17,962.9			
Commercial Letters of Credit	29.2	1.3	<b>30.5</b> 25.4	1.3 26.7			
Securities Lent with Indemnification	140,539.1	— 140,5	<b>39.1</b> 130,311.0	— 130,311.0			
Unsettled Reverse Repurchase Agreements	27,667.7	_ 27,6	<b>67.7</b> 496.8	— 496.8			
Total Off-Balance Sheet Financial Instruments	\$ 265,837.5 \$	19,549.9 \$ 285,3	<b>87.4</b> \$ 162,025.4 \$	5 17,732.6 \$ 179,758.0			

<sup>(1)</sup> These amounts exclude \$222.2 million and \$266.6 million of commitments participated to others at December 31, 2023 and 2022, respectively.

*Undrawn Commitments* generally have fixed expiration dates or other termination clauses. Since a significant portion of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future loans or liquidity requirements.

Standby Letters of Credit obligate Northern Trust to meet certain financial obligations of its clients, if, under the contractual terms of the agreement, the clients are unable to do so. These instruments are primarily issued to support public and private financial commitments, including commercial paper, bond financing, initial margin requirements on futures exchanges, and similar transactions. Northern Trust is obligated to meet the entire financial obligation of these agreements and in certain cases is able to recover the amounts paid through recourse against collateral received or other participants. Since the vast majority of the standby letters of credit are never drawn, the total standby letters of credit amount does not necessarily represent future loans or liquidity requirements.

*Financial Guarantees* are issued by Northern Trust to guarantee the performance of a client to a third party under certain arrangements.

Commercial Letters of Credit are instruments issued by Northern Trust on behalf of its clients that authorize a third party (the beneficiary) to draw drafts up to a stipulated amount under the specified terms and conditions of the agreement and other similar instruments. Commercial letters of credit are issued primarily to facilitate international trade.

Securities Lent with Indemnification involves Northern Trust lending securities owned by clients to borrowers who are reviewed and approved by the Northern Trust Capital Markets Credit Committee, as part of its securities custody activities and at the direction of its clients. In connection with these activities, Northern Trust has issued indemnifications to certain clients against certain losses that are a direct result of a borrower's failure to return securities when due, should the value of such securities exceed the value of the collateral required to be posted. Borrowers are required to fully collateralize securities received with cash or marketable securities. As securities are loaned, collateral is maintained at a minimum of 100% of the fair value of the securities plus accrued interest. The collateral is revalued on a daily basis. The amount of securities loaned subject to indemnification as of December 31, 2023 and December 31, 2022, was \$140.5 billion and \$130.3 billion, respectively. Because of the credit quality of the borrowers and the requirement to fully collateralize securities borrowed, management believes that the exposure to credit loss from this activity is not significant and no liability was recorded at December 31, 2023, or 2022 related to these indemnifications.

Unsettled Repurchase and Reverse Repurchase Agreements. Northern Trust enters into repurchase agreements and reverse repurchase agreements which may settle at a future date. In repurchase agreements, Northern Trust receives cash from and provides securities as collateral to a counterparty. In reverse repurchase agreements, Northern Trust advances cash to and receives securities as collateral from a counterparty. These transactions are recorded on the consolidated balance sheets on the settlement date. As of December 31, 2023, and 2022, there were \$27.7 billion and \$496.8 million of unsettled reverse repurchase agreements, and no unsettled repurchase agreements, respectively.

**Sponsored Member Program.** Northern Trust is an approved Government Securities Division (GSD) netting and sponsoring member in the Fixed Income Clearing Corporation (FICC) sponsored member program, through which Northern Trust submits eligible repurchase and reverse repurchase transactions in U.S. government securities between Northern Trust and its sponsored member clients for novation and clearing. Northern Trust may sponsor clients to clear

<sup>(2)</sup> These amounts include \$39.1 million and \$35.1 million of standby letters of credit secured by cash deposits or participated to others as of December 31, 2023 and 2022, respectively.

<sup>(3)</sup> This amount includes a \$84.6 billion guarantee to the Fixed Income Clearing Corporation (FICC) under the sponsored member program, without taking into consideration the related collateral, as of December 31, 2023. As of December 31, 2022, there was a \$16.3 billion guarantee to the FICC; Northern Trust became a sponsored member during the third quarter of 2021.

their eligible repurchase transactions with the FICC. As a sponsoring member, Northern Trust guarantees to the FICC the prompt and full payment and performance of its sponsored member clients' respective obligations under the FICC GSD's rules. To mitigate Northern Trust's credit exposure under this guarantee, Northern Trust obtains a security interest in its sponsored member clients' collateral. Please refer to Note 27, "Offsetting of Assets and Liabilities" for additional information on Northern Trust's repurchase and reverse repurchase agreements.

Clearing and Settlement Organizations. The Bank is a participating member of various cash, securities and foreign exchange clearing and settlement organizations. It participates in these organizations on behalf of its clients and on its own behalf as a result of its own activities. A wide variety of cash and securities transactions are settled through these organizations, including those involving U.S. Treasuries, obligations of states and political subdivisions, asset-backed securities, commercial paper, dollar placements, and securities issued by the Government National Mortgage Association.

Certain of these industry clearing and settlement exchanges require their members to guarantee their obligations and liabilities and/or to provide liquidity support in the event other members do not honor their obligations as stipulated in each clearing organization's membership agreement. Exposure related to these agreements varies, primarily as a result of fluctuations in the volume of transactions cleared through the organizations. At December 31, 2023 and 2022, Northern Trust has not recorded any material liabilities under these arrangements as Northern Trust believes the likelihood that a clearing or settlement exchange (of which Northern Trust is a member) would become insolvent is remote. Controls related to these clearing transactions are closely monitored by management to protect the assets of Northern Trust and its clients.

**Legal Proceedings.** In the normal course of business, the Corporation and its subsidiaries are routinely defendants in or parties to pending and threatened legal actions, and are subject to regulatory examinations, information-gathering requests, investigations, and proceedings, both formal and informal. In certain legal actions, claims for substantial monetary damages are asserted. In regulatory matters, claims for disgorgement, restitution, penalties and/or other remedial actions or sanctions may be sought.

Based on current knowledge, after consultation with legal counsel and after taking into account current accruals, management does not believe that losses, fines or penalties, if any, arising from pending litigation or threatened legal actions or regulatory matters either individually or in the aggregate, after giving effect to applicable reserves and insurance coverage will have a material adverse effect on the consolidated financial position or liquidity of the Corporation, although such matters could have a material adverse effect on the Corporation's operating results for a particular period.

Under GAAP, (i) an event is "probable" if the "future event or events are likely to occur"; (ii) an event is "reasonably possible" if "the chance of the future event or events occurring is more than remote but less than likely"; and (iii) an event is "remote" if "the chance of the future event or events occurring is slight."

The outcome of litigation and regulatory matters is inherently difficult to predict and/or the range of loss often cannot be reasonably estimated, particularly for matters that (i) will be decided by a jury, (ii) are in early stages, (iii) involve uncertainty as to the likelihood of a class being certified or the ultimate size of the class, (iv) are subject to appeals or motions, (v) involve significant factual issues to be resolved, including with respect to the amount of damages, (vi) do not specify the amount of damages sought or (vii) seek very large damages based on novel and complex damage and liability legal theories. Accordingly, the Corporation cannot reasonably estimate the eventual outcome of these pending matters, the timing of their ultimate resolution or what the eventual loss, fines or penalties, if any, related to each pending matter will be.

In accordance with applicable accounting guidance, the Corporation records accruals for litigation and regulatory matters when those matters present loss contingencies that are both probable and reasonably estimable. When loss contingencies are not both probable and reasonably estimable, the Corporation does not record accruals. No material accruals have been recorded for pending litigation or threatened legal actions or regulatory matters.

For a limited number of matters for which a loss is reasonably possible in future periods, whether in excess of an accrued liability or where there is no accrued liability, the Corporation is able to estimate a range of possible loss. As of December 31, 2023, the Corporation has estimated the range of reasonably possible loss for these matters to be from zero to approximately \$25 million in the aggregate. The Corporation's estimate with respect to the aggregate range of reasonably possible loss is based upon currently available information and is subject to significant judgment and a variety of assumptions and known and unknown uncertainties. The matters underlying the estimated range will change from time to time, and actual results may vary significantly from the current estimate.

In certain other pending matters, there may be a range of reasonably possible loss (including reasonably possible loss in excess of amounts accrued) that cannot be reasonably estimated for the reasons described above. Such matters are not included in the estimated range of reasonably possible loss discussed above.

In 2015, Northern Trust Fiduciary Services (Guernsey) Limited (NTFS), an indirect subsidiary of the Corporation, was charged by a French investigating magistrate judge with complicity in estate tax fraud in connection with the administration of two trusts for which it serves as trustee. Charges also were brought against a number of other persons and

entities related to this matter. In 2017, a French court found no estate tax fraud had occurred and NTFS and all other persons and entities charged were acquitted. The Public Prosecutor's Office of France appealed the court decision and in June 2018 a French appellate court issued its opinion on the matter, acquitting all persons and entities charged, including NTFS. In January 2021, the Cour de Cassation, the highest court in France, reversed the June 2018 appellate court ruling, requiring a re-trial at the appellate court level. This re-trial concluded in October 2023 and the appellate court is expected to render its verdict in March 2024. As trustee, NTFS provided no tax advice and had no involvement in the preparation or filing of the challenged estate tax filings.

Visa Class B Common Shares. Northern Trust, as a member of Visa U.S.A. Inc. (Visa U.S.A.) and in connection with the 2007 restructuring of Visa U.S.A. and its affiliates and the 2008 initial public offering of Visa Inc. (Visa), received certain Visa Class B common shares. The Visa Class B common shares are subject to certain transfer restrictions until the final resolution of certain litigation related to interchange fees involving Visa (the covered litigation), at which time the shares are convertible into Visa Class A common shares based on a conversion rate dependent upon the ultimate cost of resolving the covered litigation. Since 2018, Visa has deposited an additional \$2.8 billion into an escrow account previously established with respect to the covered litigation. As a result of the additional contributions to the escrow account, the rate at which Visa Class B common shares will convert into Visa Class A common shares was reduced to 1.5875 as of December 31, 2023.

In September 2018, Visa reached a proposed class settlement agreement covering damage claims but not injunctive relief claims regarding the covered litigation. In December 2019, the district court granted final approval for the proposed class settlement agreement. In March 2023, the Second Circuit Court of Appeals affirmed the district court's approval of the class settlement agreement. Certain merchants have opted out of the class settlement and are pursuing claims separately. The ultimate resolution of the covered litigation, the timing for removal of the selling restrictions on the Visa Class B common shares and the rate at which such shares will ultimately convert into Visa Class A common shares are uncertain.

On January 29, 2024, Visa filed a registration statement under the Securities Act of 1933 with the SEC. This registration statement has not yet become effective. If Visa commences the exchange offer contemplated by the registration statement, Visa Class B shareholders would have the option to tender some or all of their Class B shares and in return receive shares of a newly issued series of Visa Class B common shares with a value equal to half the value of the tendered shares and Visa Class C common shares with value equal to the other half of the tendered shares. The newly issued series of Visa Class B common shares would be subject to the same transfer and convertibility restrictions as the currently outstanding Visa Class B common shares. One third of the Visa Class C common shares received would be transferable within the first 45 days following the potential exchange, up to two-thirds would be transferable within the first 90 days, and all such shares would be transferable after 90 days. The Visa Class C common shares will automatically be converted at the then applicable conversion rate into shares of Visa Class A common stock if transferred to a person other than a Visa member or an affiliate of a Visa member. After the initial exchange offer, Visa could, at its discretion, conduct up to three successive potential exchange offers, in each case, if more than 12 months have passed since the previous exchange offer and after a further 50% reduction of interchange fees at issue in the unresolved claims for damages in the covered litigation.

In June 2016 and 2015, Northern Trust recorded a \$123.1 million and \$99.9 million net gain on the sale of 1.1 million and 1.0 million of its Visa Class B common shares, respectively. These sales do not affect Northern Trust's risk related to the impact of the covered litigation on the rate at which such shares will ultimately convert into Visa Class A common shares. Northern Trust continued to hold approximately 4.1 million Visa Class B common shares, which are recorded at their original cost basis of zero, as of both December 31, 2023 and 2022.

#### **Note 25 – Derivative Financial Instruments**

Northern Trust is a party to various derivative financial instruments that are used in the normal course of business to meet the needs of its clients, as part of its trading activity for its own account; and as part of its risk management activities. These instruments may include foreign exchange contracts, interest rate contracts, total return swap contracts, and swaps related to the sale of certain Visa Class B common shares. Please refer to Note 1, "Summary of Significant Accounting Policies" for the significant accounting policies for derivative financial instruments.

Foreign exchange contracts are agreements to exchange specific amounts of currencies at a future date, at a specified rate of exchange. Foreign exchange contracts are entered into primarily to meet the foreign exchange needs of clients. Foreign exchange contracts are also used for trading and risk management purposes. For risk management purposes, Northern Trust uses foreign exchange contracts to reduce its exposure to changes in foreign exchange rates relating to certain forecasted non-functional-currency-denominated revenue and expenditure transactions, foreign-currency-denominated assets and liabilities, including debt securities and net investments in non-U.S. affiliates.

Interest rate contracts include swap and option contracts. Interest rate swap contracts involve the exchange of fixed and floating rate interest payment obligations without the exchange of the underlying principal amounts. Northern Trust enters into interest rate swap contracts with its clients and also may utilize such contracts to reduce or eliminate the exposure to changes in the cash flows or fair value of hedged assets or liabilities due to changes in interest rates. Interest rate option contracts may include caps, floors, collars and swaptions, and provide for the transfer or reduction of interest rate risk, typically in exchange for a fee. Northern Trust enters into option contracts primarily as a seller of interest rate protection to clients. Northern Trust receives a fee at the outset of the agreement for the assumption of the risk of an unfavorable change in interest rates. This assumed interest rate risk is then mitigated by entering into an offsetting position with an outside counterparty. Northern Trust may also purchase or enter into option contracts for risk management purposes including to reduce the exposure to changes in the cash flows of hedged assets due to changes in interest rates.

The following table shows the notional and fair values of all derivative financial instruments as of December 31, 2023 and 2022.

TABLE 116: NOTIONAL AND FAIR VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

	<b>DECEMBER 31, 2023</b>						DECEMBER 31, 2022					
			FAIR V	VA	LUE	UE			FAIR VALUE			
(In Millions)	NOTIONAL VALUE		ASSET <sup>(1)</sup>	]	LIABILITY <sup>(2)</sup>		NOTIONAL VALUE		ASSET <sup>(1)</sup>	J	LIABILITY <sup>(2)</sup>	
Derivatives Designated as Hedging under GAAP												
Interest Rate Contracts												
Fair Value Hedges	\$ 7,042.7	\$	94.7	\$	71.0	\$	4,622.0	\$	58.5	\$	32.7	
Foreign Exchange Contracts												
Cash Flow Hedges	1,453.6		15.0		42.2		150.9		7.4		5.7	
Net Investment Hedges	4,077.4		13.3		31.9		3,765.0		283.5		12.7	
Total Derivatives Designated as Hedging under GAAP	\$ 12,573.7	\$	123.0	\$	145.1	\$	8,537.9	\$	349.4	\$	51.1	
Derivatives Not Designated as Hedging under GAAP												
Non-Designated Risk Management Derivatives												
Foreign Exchange Contracts	\$ 20.7	\$	_	\$	0.1	\$	55.9	\$	0.1	\$	0.1	
Other Financial Derivatives <sup>(3)</sup>	867.9		_		25.4		717.7		0.3		34.8	
Total Non-Designated Risk Management Derivatives	\$ 888.6	\$	_	\$	25.5	\$	773.6	\$	0.4	\$	34.9	
Client-Related and Trading Derivatives												
Foreign Exchange Contracts	\$ 313,336.9	\$	3,238.4	\$	3,181.0	\$	288,994.6	\$	3,219.1	\$	3,169.0	
Interest Rate Contracts	13,584.1		206.8		298.2		12,378.2		163.5		399.1	
Total Client-Related and Trading Derivatives	\$ 326,921.0	\$	3,445.2	\$	3,479.2	\$	301,372.8	\$	3,382.6	\$	3,568.1	
Total Derivatives Not Designated as Hedging under GAAP	\$ 327,809.6	s	3,445.2	\$	3,504.7	\$	302,146.4	\$	3,383.0	s	3,603.0	
Total Gross Derivatives	\$ 340,383.3		3,568.2		,		310,684.3		3,732.4		3,654.1	
Less: Netting <sup>(4)</sup>			3,126.7		2,205.4				2,810.7		1,865.9	
Total Derivative Financial Instruments		\$	441.5	\$	1,444.4			\$	921.7	\$	1,788.2	

<sup>(1)</sup> Derivative assets are reported in Other Assets on the consolidated balance sheets.

Notional amounts of derivative financial instruments do not represent credit risk, and are not recorded on the consolidated balance sheets. They are used merely to express the volume of this activity. Northern Trust's credit-related risk of loss is limited to the positive fair value of the derivative instrument, net of any collateral received, which is significantly less than the notional amount.

<sup>(2)</sup> Derivative liabilities are reported in Other Liabilities on the consolidated balance sheets.

<sup>(3)</sup> This line includes swaps related to sales of certain Visa Class B common shares and total return swap contracts.

<sup>(4)</sup> See further detail in Note 27, "Offsetting of Assets and Liabilities."

**Hedging Derivative Instruments Designated under GAAP.** Northern Trust uses derivative instruments to hedge its exposure to foreign currency, interest rate, and equity price. Certain hedging relationships are formally designated and qualify for hedge accounting under GAAP as fair value, cash flow or net investment hedges. Other derivatives that are entered into for risk management purposes as economic hedges are not formally designated as hedges and changes in fair value are recognized currently in Other Operating Income within the consolidated statements of income (see below section "Derivative Instruments Not Designated as Hedging under GAAP").

**Fair Value Hedges.** Derivatives are designated as fair value hedges to limit Northern Trust's exposure to changes in the fair value of assets and liabilities due to movements in interest rates.

**Cash Flow Hedges.** Derivatives are also designated as cash flow hedges in order to minimize the variability in cash flows of earning assets or forecasted transactions caused by movements in interest or foreign exchange rates.

There were no material gains or losses reclassified into earnings during the years ended December 31, 2023, 2022, and 2021 as a result of the discontinuance of cash flow hedges of forecasted transactions that were no longer probable of occurring. It is estimated that net losses of \$27.3 million will be reclassified into Net Income within the next twelve months relating to cash flow hedges of foreign-currency-denominated debt securities. As of December 31, 2023, 4 months was the maximum length of time over which the exposure to variability in future cash flows of forecasted foreign-currency-denominated debt securities was being hedged.

The following table provides fair value and cash flow hedge derivative gains and losses recognized in income during the years ended December 31, 2023, 2022 and 2021.

TABLE 117: LOCATION AND AMOUNT OF FAIR VALUE AND CASH FLOW HEDGE DERIVATIVE GAINS AND LOSSES RECORDED IN INCOME

(In Millions)			IN	TEREST	'IN	COME		Π	NTI	EREST !	EX	PENSE	•	OT	HER OPE I		TING OME
For the Year Ended December 31,		2023		2022		2021		2023		2022		2021	2023		2022		2021
Total amounts on the consolidated statements of income	\$7,	325.0	\$2	2,877.7	\$1	,406.5	\$5	,343.0	\$	990.5	\$	23.8	\$ 228.7	\$	191.3	5 2	43.9
Gains (Losses) on fair value hedges recognized on																	
Interest Rate Contracts																	
Recognized on derivatives	(	132.6)		82.8		39.1		74.9	(	373.4)		(161.6)	_		_		_
Recognized on hedged items		132.6		(82.8)		(39.1)		(74.9)		373.4		161.6	_		_		_
Amounts related to interest settlements on derivatives		47.1		(4.4)		(16.2)		(86.5)		24.1		57.1	_		_		
Total gains (losses) recognized on fair value hedges	\$	47.1	\$	(4.4)	\$	(16.2)	\$	(86.5)	\$	24.1	\$	57.1	\$ _	\$	_ 5	5	_
Gains (Losses) on cash flow hedges recognized on																	
Foreign Exchange Contracts																	
Net gains (losses) reclassified from AOCI to net income	\$	34.9	\$	0.6	\$	10.5	\$	_	\$	_	\$	_	\$ 1.9	\$	(4.3) \$	5	(6.0)
Total gains (losses) reclassified from AOCI to net income on cash flow hedges	\$	34.9	\$	0.6	\$	10.5	\$	_	\$		\$	_	\$ 1.9	\$	(4.3) \$	5	(6.0)

The following table provides the impact of fair value hedge accounting on the carrying value of the designated hedged items, which includes hedged items no longer designated.

#### TABLE 118: HEDGED ITEMS IN FAIR VALUE HEDGES

#### **DECEMBER 31, 2023**

**DECEMBER 31, 2022** 

(In Millions)	CARRYING VALUE OF THE HEDGED ITEMS	JMULATIVE HEDGE ACCOUNTING BASIS ADJUSTMENT <sup>(1)(3)</sup>	C	ARRYING VALUE OF THE HEDGED ITEMS	UMULATIVE HEDGE ACCOUNTING BASIS ADJUSTMENT <sup>(2)(3)</sup>
Available for Sale Debt Securities <sup>(4)</sup>	\$ 5,048.8	\$ 77.5	\$	1,820.8	\$ (60.2)
Senior Notes and Long-Term Subordinated Debt	2,495.9	(248.7)	)	2,746.2	(294.0)

<sup>(1)</sup> The cumulative hedge accounting basis adjustment includes \$2.2 million related to discontinued hedging relationships of AFS debt securities and \$29.6 million related to discontinued hedging relationships in the cumulative hedge accounting basis adjustment of senior notes and long-term debt as of December 31, 2023.

Net Investment Hedges. Certain foreign exchange contracts are designated as net investment hedges to minimize Northern Trust's exposure to variability in the foreign currency translation of net investments in non-U.S. branches and subsidiaries. Net investment hedge losses of \$77.4 million and net investment hedge gains of \$278.7 million were recognized in AOCI related to foreign exchange contracts for the years ended December 31, 2023 and 2022, respectively.

Derivative Instruments Not Designated as Hedging under GAAP. Northern Trust's derivative instruments that are not designated as hedging under GAAP include derivatives for purposes of client-related and trading activities, as well as other risk management purposes. These activities consist principally of providing foreign exchange services to clients in connection with Northern Trust's global custody business. However, in the normal course of business, Northern Trust also engages in trading of currencies for its own account.

Non-designated risk management derivatives include foreign exchange contracts entered into to manage the foreign currency risk of non-U.S.-dollar-denominated assets and liabilities, the net investment in certain non-U.S. affiliates, commercial loans, and forecasted foreign-currency-denominated transactions. Swaps related to sales of certain Visa Class B common shares were entered into pursuant to which Northern Trust retains the risks associated with the ultimate conversion of the Visa Class B common shares into Visa Class A common shares. Total return swaps are entered into to manage the equity price risk associated with certain investments.

Changes in the fair value of derivative instruments not designated as hedges under GAAP are recognized currently in income. The following table provides the location and amount of gains and losses recorded on the consolidated statements of income for the years ended December 31, 2023, 2022, and 2021 for derivative instruments not designated as hedges under GAAP.

TABLE 119: LOCATION AND AMOUNT OF GAINS AND LOSSES RECORDED IN INCOME FOR DERIVATIVES NOT DESIGNATED AS HEDGING UNDER GAAP

	DERIVATIVE GAINS (LOSSES)	AMOUNT OF DERIVATIVE GAINS (LOSSES) RECOGNIZED IN INCOME								
(In Millions)	LOCATION RECOGNIZED IN INCOME		2023	2022	2021					
Non-designated risk management derivatives										
Foreign Exchange Contracts	Other Operating Income	\$	1.8 \$	(3.1) \$	1.2					
Other Financial Derivatives <sup>(1)</sup>	Other Operating Income		(21.2)	(22.2)	(21.3)					
Gains (Losses) from non-designated risk management derivatives		\$	(19.4) \$	(25.3) \$	(20.1)					
Client-related and trading derivatives										
Foreign Exchange Contracts	Foreign Exchange Trading Income	\$	203.9 \$	288.6 \$	292.6					
Interest Rate Contracts	Security Commissions and Trading Income		8.9	9.6	15.7					
Gains (Losses) from client-related and trading derivatives		\$	212.8 \$	298.2 \$	308.3					
Total gains (losses) from derivatives not designated as hedging under GAAP		\$	193.4 \$	272.9 \$	288.2					

<sup>(1)</sup> This line includes swaps related to the sale of certain Visa Class B common shares and total return swap contracts.

<sup>&</sup>lt;sup>(2)</sup> The cumulative hedge accounting basis adjustment includes \$7.3 million related to discontinued hedging relationships of AFS debt securities as of December 31, 2022. There were no amounts related to discontinued hedging relationships in the cumulative hedge accounting basis adjustment of senior notes and long-term debt as of December 31,

<sup>(3)</sup> Positive (negative) amounts related to AFS securities represent cumulative fair value hedge basis adjustments that will reduce (increase) net interest income in future periods. Positive (negative) amounts related to Senior Notes and Long-Term Subordinated Debt represent cumulative fair value hedge basis adjustments that will increase (reduce) net interest income in future periods.

(4) Carrying value represents amortized cost.

# Note 26 – Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase

Securities purchased under agreements to resell and securities sold under agreements to repurchase are accounted for as collateralized financings and recorded at the amounts at which the securities were acquired or sold plus accrued interest. To minimize any potential credit risk associated with these transactions, the fair value of the securities purchased or sold is monitored, limits are set on exposure with counterparties, and the financial condition of counterparties is regularly assessed. It is Northern Trust's policy to take possession, either directly or via third-party custodians, of securities purchased under agreements to resell. Securities sold under agreements to repurchase are either directly held by, or pledged to the counterparty until the repurchase. Northern Trust nets securities sold under repurchase agreements against those purchased under resale agreements when there is a legally enforceable master netting arrangement and the other conditions to net are met

The following tables summarize information related to Securities Purchased under Agreements to Resell and Securities Sold under Agreements to Repurchase.

#### TABLE 120: SECURITIES PURCHASED UNDER AGREEMENTS TO RESELL

(\$ In Millions)	2023	i	2022
Balance at December 31	\$ 784.7	\$	1,070.3
Average Balance During the Year	950.9		1,071.2
Average Interest Rate Earned During the Year	166.71 %	o O	9.68 %
Maximum Month-End Balance During the Year	\$ 1,326.2	\$	1,320.8

Note: The table above includes the impact of balance sheet netting of approximately \$29.1 billion and \$3.6 billion in 2023 and 2022, respectively.

#### TABLE 121: SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

(\$ In Millions)	2023	2022
Balance at December 31	\$ 784.7	\$ 567.2
Average Balance During the Year	401.5	433.6
Average Interest Rate Paid During the Year	383.84 %	20.94 %
Maximum Month-End Balance During the Year	\$ 988.1	\$ 869.0

Note: The table above includes the impact of balance sheet netting of approximately \$29.1 billion and \$3.6 billion in 2023 and 2022, respectively.

#### TABLE 122: REPURCHASE AGREEMENTS ACCOUNTED FOR AS SECURED BORROWINGS

# REMAINING CONTRACTUAL MATURITY OF THE AGREEMENTS

	 OVERNIGHT AND CONTINUOUS						
(In Millions)	December 31, 2023	December 31, 2022					
U.S. Treasury and Agency Securities	\$ <b>784.7</b> \$	567.2					
Total Borrowings	784.7	567.2					
Net Amount of Recognized Liabilities for Repurchase Agreements in Note 27	784.7	567.2					

# Note 27 – Offsetting of Assets and Liabilities

The following table provides information regarding the offsetting of derivative assets and of securities purchased under agreements to resell within the consolidated balance sheets as of December 31, 2023 and 2022.

TABLE 123: OFFSETTING OF DERIVATIVE ASSETS AND SECURITIES PURCHASED UNDER AGREEMENTS TO RESELL

	<b>DECEMBER 31, 2023</b>											
(In Millions)		GROSS RECOGNIZED ASSETS	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup>	PRESENTED IN	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	NET AMOUNT <sup>(5)</sup>						
Derivative Assets <sup>(1)</sup>												
Foreign Exchange Contracts Over the Counter (OTC)	\$	3,006.3	\$ 2,937.2	\$ 69.1	\$ 12.2	\$ 56.9						
Interest Rate Swaps OTC		301.4	189.5	111.9	_	111.9						
Interest Rate Swaps Exchange Cleared		0.1	_	0.1	_	0.1						
Total Derivatives Subject to a Master Netting Arrangement		3,307.8	3,126.7	181.1	12.2	168.9						
Total Derivatives Not Subject to a Master Netting Arrangement		260.4	_	260.4	_	260.4						
Total Derivatives		3,568.2	3,126.7	441.5	12.2	429.3						
Securities Purchased under Agreements to Resell <sup>(2)</sup>	\$	62,860.2	\$ 62,075.5	\$ 784.7	<b>s</b> —	\$ 784.7						
				DECEMBER 31, 202	2							
(In Millions)		GROSS RECOGNIZED ASSETS	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup>	THE BALANCE	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	NET AMOUNT <sup>(5)</sup>						
Derivative Assets <sup>(1)</sup>												
Foreign Exchange Contracts OTC	\$	2,928.9	\$ 2,666.4	\$ 262.5	\$ 5.0	\$ 257.5						
Interest Rate Swaps OTC		217.6	144.3	73.3	_	73.3						
Interest Rate Swaps Exchange Cleared		4.4	_	4.4	_	4.4						
Other Financial Derivatives		0.3	_	0.3	_	0.3						
Total Derivatives Subject to a Master Netting Arrangement		3,151.2	2,810.7	340.5	5.0	335.5						
Total Derivatives Not Subject to a Master Netting Arrangement		581.2	_	581.2	_	581.2						
Total Derivatives		3,732.4	2,810.7	921.7	5.0	916.7						
Securities Purchased under Agreements to Resell <sup>(2)</sup>			\$ 11,423.9	\$ 1,070.3	\$ 1,070.3							

<sup>(1)</sup> Derivative assets are reported in Other Assets on the consolidated balance sheets. Other Assets (excluding derivative assets) totaled \$10.3 billion and \$8.9 billion as of December 31, 2023 and 2022, respectively.

<sup>(2)</sup> Offsetting of Securities Purchased under Agreements to Resell primarily relates to our involvement in the FICC.

<sup>(3)</sup> Including cash collateral received from counterparties.

<sup>(4)</sup> Including financial assets accepted as collateral which are received from counterparties.

<sup>(5)</sup> Northern Trust did not possess any cash collateral that was not offset on the consolidated balance sheets that could have been used to offset the net amounts presented on the consolidated balance sheets as of December 31, 2023 and 2022.

The following table provides information regarding the offsetting of derivative liabilities and of securities sold under agreements to repurchase within the consolidated balance sheets as of December 31, 2023 and 2022.

DECEMBED 21 2022

TABLE 124: OFFSETTING OF DERIVATIVE LIABILITIES AND SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

		Ι	DECEMBER 31, 202	3	
(In Millions)	GROSS RECOGNIZED LIABILITIES	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup>	NET AMOUNTS PRESENTED IN THE BALANCE SHEET	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	NET AMOUNT <sup>(5)</sup>
Derivative Liabilities <sup>(1)</sup>					
Foreign Exchange Contracts OTC	\$ 2,411.7	\$ 2,175.7	\$ 236.0	<b>s</b> —	\$ 236.0
Interest Rate Swaps OTC	368.3	6.0	362.3	_	362.3
Interest Rate Swaps Exchange Cleared	0.9	_	0.9	_	0.9
Other Financial Derivatives	25.4	23.7	1.7	_	1.7
Total Derivatives Subject to a Master Netting Arrangement	2,806.3	2,205.4	600.9	_	600.9
Total Derivatives Not Subject to a Master Netting Arrangement	843.5	_	843.5	_	843.5
Total Derivatives	3,649.8	2,205.4	1,444.4	_	1,444.4
Securities Sold under Agreements to Repurchase <sup>(2)</sup>	\$ 62,860.2	\$ 62,075.5	\$ 784.7	\$ 784.7	s —
		1	DECEMBER 31, 202	2	
(In Millions)	GROSS RECOGNIZED LIABILITIES	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup>	DECEMBER 31, 202  NET AMOUNTS PRESENTED IN THE BALANCE SHEET	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	NET AMOUNT <sup>(5)</sup>
(In Millions)  Derivative Liabilities <sup>(1)</sup>	RECOGNIZED	GROSS AMOUNTS OFFSET IN THE BALANCE	NET AMOUNTS PRESENTED IN THE BALANCE	GROSS AMOUNTS NOT OFFSET IN THE BALANCE	
	\$ RECOGNIZED	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup>	NET AMOUNTS PRESENTED IN THE BALANCE SHEET	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	
Derivative Liabilities <sup>(1)</sup>	\$ RECOGNIZED LIABILITIES	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup>	NET AMOUNTS PRESENTED IN THE BALANCE SHEET	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	AMOUNT <sup>(5)</sup>
Derivative Liabilities <sup>(1)</sup> Foreign Exchange Contracts OTC	\$ RECOGNIZED LIABILITIES  2,082.3	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup> \$ 1,826.7	NET AMOUNTS PRESENTED IN THE BALANCE SHEET	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	* 255.6
Derivative Liabilities <sup>(1)</sup> Foreign Exchange Contracts OTC Interest Rate Swaps OTC	\$ RECOGNIZED LIABILITIES 2,082.3 426.5	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup> \$ 1,826.7	NET AMOUNTS PRESENTED IN THE BALANCE SHEET  \$ 255.6 420.6	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	\$ 255.6 420.6
Derivative Liabilities <sup>(1)</sup> Foreign Exchange Contracts OTC Interest Rate Swaps OTC Interest Rate Swaps Exchange Cleared	\$ 2,082.3 426.5 5.3	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup> \$ 1,826.7 5.9	NET AMOUNTS PRESENTED IN THE BALANCE SHEET  \$ 255.6 420.6 5.3	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	\$ 255.6 420.6 5.3
Derivative Liabilities <sup>(1)</sup> Foreign Exchange Contracts OTC Interest Rate Swaps OTC Interest Rate Swaps Exchange Cleared Other Financial Derivatives Total Derivatives Subject to a Master Netting	\$ 2,082.3 426.5 5.3 34.8	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup> \$ 1,826.7 5.9 — 33.3	NET AMOUNTS PRESENTED IN THE BALANCE SHEET  \$ 255.6 420.6 5.3 1.5	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	\$ 255.6 420.6 5.3 1.5
Derivative Liabilities <sup>(1)</sup> Foreign Exchange Contracts OTC Interest Rate Swaps OTC Interest Rate Swaps Exchange Cleared Other Financial Derivatives  Total Derivatives Subject to a Master Netting Arrangement  Total Derivatives Not Subject to a Master Netting	\$ 2,082.3 426.5 5.3 34.8 2,548.9	GROSS AMOUNTS OFFSET IN THE BALANCE SHEET <sup>(3)</sup> \$ 1,826.7 5.9 — 33.3	NET AMOUNTS PRESENTED IN THE BALANCE SHEET  \$ 255.6 420.6 5.3 1.5	GROSS AMOUNTS NOT OFFSET IN THE BALANCE SHEET <sup>(4)</sup>	\$ 255.6 420.6 5.3 1.5

<sup>(1)</sup> Derivative liabilities are reported in Other Liabilities on the consolidated balance sheets. Other Liabilities (excluding derivative liabilities) totaled \$4.0 billion and \$3.2 billion as of December 31, 2023 and 2022, respectively.

All of Northern Trust's securities sold under agreements to repurchase (repurchase agreements) and securities purchased under agreements to resell (reverse repurchase agreements) involve the transfer of financial assets in exchange for cash subject to a right and obligation to repurchase those assets for an agreed upon amount. In the event of a repurchase failure, the cash or financial assets are available for offset. All of Northern Trust's repurchase agreements and reverse repurchase agreements are subject to a master netting arrangement, which sets forth the rights and obligations for repurchase and offset. Under the master netting arrangement, Northern Trust is entitled to set off receivables from and collateral placed with a single counterparty against obligations owed to that counterparty. In addition, collateral held by Northern Trust can be offset against receivables from that counterparty. Northern Trust has elected to net securities sold under repurchase agreements against those purchased under resale agreements when the GAAP requirements to net are met.

Derivative asset and liability positions with a single counterparty can be offset against each other in cases where legally enforceable master netting arrangements or similar agreements exist. Derivative assets and liabilities can be further offset by cash collateral received from, and deposited with, the transacting counterparty. The basis for this view is that, upon termination of transactions subject to a master netting arrangement or similar agreement, the individual derivative receivables do not represent resources to which general creditors have rights and individual derivative payables do not represent claims that are equivalent to the claims of general creditors. Northern Trust has elected to net derivative assets

<sup>(2)</sup> Offsetting of Securities Sold under Agreements to Repurchase primarily relates to our involvement in the FICC.

<sup>(3)</sup> Including cash collateral deposited with counterparties.

<sup>(4)</sup> Including financial assets accepted as collateral which are deposited with counterparties.

<sup>(5)</sup> Northern Trust did not place any cash collateral with counterparties that was not offset on the consolidated balance sheets that could have been used to offset the net amounts presented on the consolidated balance sheets as of December 31, 2023 and 2022.

and liabilities when legally enforceable master netting arrangements or similar agreements exist between Northern Trust and the counterparty.

Credit risk associated with derivative instruments relates to the failure of the counterparty and the failure of Northern Trust to pay based on the contractual terms of the agreement, and is generally limited to the unrealized fair value gains and losses on these instruments, net of any collateral received or deposited. The amount of credit risk will increase or decrease during the lives of the instruments as interest rates, foreign exchange rates, or equity prices fluctuate. Northern Trust's risk is controlled by limiting such activity to an approved list of counterparties and by subjecting such activity to the same credit and quality controls as are followed in lending and investment activities. Credit support annexes and other similar agreements are currently in place with a number of Northern Trust's counterparties which mitigate the aforementioned credit risk associated with derivative activity conducted with those counterparties by requiring that significant net unrealized fair value gains be supported by collateral placed with Northern Trust.

Additional cash collateral received from and deposited with derivative counterparties totaling \$373.1 million and \$21.3 million, respectively, as of December 31, 2023, and \$131.8 million and \$26.3 million, respectively, as of December 31, 2022, was not offset against derivative assets and liabilities on the consolidated balance sheets as the amounts exceeded the net derivative positions with those counterparties.

Certain master netting arrangements Northern Trust enters into with derivative counterparties contain credit risk-related contingent features in which the counterparty has the option to declare Northern Trust in default and accelerate cash settlement of net derivative liabilities with the counterparty in the event Northern Trust's credit rating falls below specified levels. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position was \$1.2 billion and \$190.9 million at December 31, 2023 and 2022, respectively. Cash collateral amounts deposited with derivative counterparties on those dates included \$1.1 billion and \$55.1 million, respectively, posted against these liabilities, resulting in a net maximum amount of termination payments that could have been required at December 31, 2023 and 2022 of \$52.2 million and \$135.8 million, respectively. Accelerated settlement of these liabilities would not have a material effect on the consolidated financial position or liquidity of Northern Trust.

# Note 28 - Variable Interest Entities

Northern Trust is involved with various entities in the normal course of business that are deemed to be variable interest entities (VIEs). VIEs are defined within GAAP as entities which either (1) lack sufficient equity at risk to permit the entity to finance its activities without additional subordinated financial support, (2) have equity investors that lack attributes typical of an equity investor, such as the ability to make significant decisions through voting rights affecting the entity's operations, or the obligation to absorb expected losses or the right to receive residual returns of the entity, or (3) are structured with voting rights that are disproportionate to the equity investor's obligation to absorb losses or right to receive returns, and substantially all of the activities are conducted on behalf of the holder of the equity investment at risk with disproportionately few voting rights. Investors that finance a VIE through debt or equity interests are variable interest holders in the entity and the variable interest holder, if any, that has both the power to direct the activities that most significantly impact the entity's economic performance and, through its variable interest, the obligation to absorb losses or the right to receive returns that could potentially be significant to the entity is deemed to be the VIE's primary beneficiary and is required to consolidate the VIE.

Tax credit structures. Northern Trust holds tax-advantaged investments in unconsolidated entities that own and operate affordable housing and other community development projects. These entities, which are limited partnerships and similar entities, are primarily VIEs and are designed to generate a return primarily through the realization of tax credits and other tax benefits, such as tax deductions from operating losses of the investments. Northern Trust invests as a limited partner/investor member and lacks both the power to direct the entities' most significant activities and the obligation to absorb losses or right to receive benefits that could potentially be significant to the entities. Northern Trust is not required to consolidate these entities as it does not have a controlling financial interest and thus is not the primary beneficiary.

Northern Trust's maximum exposure to loss as a result of its involvement with these entities is limited to the carrying amounts of its investments, including any undrawn commitments. Northern Trust's funding requirements are limited to its invested capital and undrawn commitments for future equity contributions. Northern Trust has no exposure to loss from liquidity arrangements and no obligation to purchase assets of these entities.

Northern Trust's investments in these unconsolidated entities and related unfunded commitments are reported in Other Assets and Other Liabilities, respectively, on the consolidated balance sheets.

TABLE 125: SUMMARY OF UNCONSOLIDATED TAX CREDIT STRUCTURES

(In Millions)	DECE	MBER 31, 2023	DECEMBE	ER 31, 2022
Investment Carrying Amount				
Affordable Housing	\$	622.8	\$	635.9
Other Community Development		266.3		268.4
Total Investment Carrying Amount <sup>(1)</sup>	\$	889.1	\$	904.3
Unfunded Commitments				
Affordable Housing	\$	178.8	\$	218.9
Other Community Development		_		
Total Unfunded Commitments <sup>(2)</sup>	\$	178.8	\$	218.9

<sup>(1)</sup> As of December 31, 2023 and December 31, 2022, \$857.0 million and \$867.2 million are VIEs, respectively.

Tax credits and other tax benefits attributable to unconsolidated tax credit structures totaled \$113.9 million and \$99.1 million, respectively, as of December 31, 2023 and 2022 and are reported in Provision for Income Taxes on the consolidated statements of income.

**Investment funds.** Northern Trust acts as asset manager for various funds in which clients of Northern Trust are investors. As an asset manager of funds, Northern Trust earns a competitively priced fee that is based on assets managed and varies with each fund's investment objective. Based on its analysis, Northern Trust has determined that it is not the primary beneficiary of these VIEs under GAAP.

Some of the funds for which Northern Trust acts as asset manager comply or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds and therefore the funds are exempt from the consolidation requirements in ASC 810-10. Northern Trust voluntarily waived \$8.8 million and \$64.2 million of money market fund fees for the years ended December 31, 2023, and December 31, 2022, respectively, related to certain competitive factors. Northern Trust does not have any contractual obligations to provide financial support to the funds. Any potential future support of the funds will be at the discretion of Northern Trust after an evaluation of the specific facts and circumstances.

Periodically, Northern Trust makes seed capital investments to certain funds. As of December 31, 2023, Northern Trust had no seed capital investments and no unfunded commitments related to seed capital investments. As of December 31, 2022, Northern Trust had \$19.9 million of such investments valued using net asset value per share and included in Other Assets and had no unfunded commitments related to seed capital investments.

# Note 29 - Pledged Assets, Accepted Collateral and Restricted Assets

**Pledged Assets.** For our liquidity management strategy, we may pledge loans and/or securities to various financial market utilities to allow for client payment, clearing and settlement processing as part of our custody services. We may pledge loans or securities to Central Banks, Federal Home Loan Bank (FHLB) of Chicago and third parties for various purposes, for example: securing public and trust deposits, repurchase agreements, borrowings and derivative contracts.

For the year ended December 31, 2023 and 2022, respectively, \$1.1 billion and \$453.9 million of collateral we pledge, related to loans and/or securities, is eligible to be repledged or sold by the secured party. The following table presents the carrying value of Northern Trust's pledged assets by type.

TABLE 126: TYPE OF PLEDGED ASSETS

FOR THE YEAR ENDED DECEMBER 31,

(In Billions)	2023	2022
Debt Securities <sup>(1)</sup>	\$ 33.0 \$	31.4
Loans <sup>(2)</sup>	10.3	11.8
Total Pledged Assets	\$ 43.3 \$	43.2

<sup>(1)</sup> Debt securities are comprised of held to maturity and available for sale securities.

<sup>(2)</sup> As of December 31, 2023 and December 31, 2022, \$172.0 million and \$210.1 million relate to undrawn commitments on VIEs, respectively.

<sup>(2)</sup> Loans pledged at the FHLB of Chicago and the Federal Reserve Bank of Chicago.

**Accepted Collateral.** Northern Trust accepts financial assets as collateral that it may, in some instances, be permitted to repledge or sell. The collateral is generally obtained under certain reverse repurchase agreements and derivative contracts. The following table presents the fair value of securities accepted as collateral.

TABLE 127: ACCEPTED COLLATERAL

FOR THE	VEAR	ENDED	DECEMBER	31

(In Millions)	2023	2022
Collateral that may be repledged or sold		_
Reverse repurchase agreements <sup>(1)</sup>	\$ 62,767.8 \$	12,119.4
Derivative contracts	12.2	5.0
Collateral that may not be repledged or sold		
Reverse repurchase agreements	_	450.0
Total Collateral Accepted	\$ 62,780.0 \$	12,574.4

<sup>(1)</sup> The fair value of securities collateral that was repledged or sold totaled \$62.0 billion and \$11.5 billion at December 31, 2023 and 2022, respectively. This primarily includes collateral accepted as related to the sponsored member program. Refer to Note 24, "Commitments and Contingent Liabilities" and Note 27, "Offsetting of Assets and Liabilities" for further information.

**Restricted Assets.** Certain cash may be restricted in terms of usage or withdrawal. As a result of the continuing military conflict involving Ukraine and the Russian Federation and related sanctions and legal restrictions in place, cash balances denominated in Russian rubles received for the benefit of certain clients in our Asset Servicing business are subject to distribution restrictions. As of December 31, 2023 and 2022, these balances totaled \$722.2 million and \$330.4 million, respectively, and are reported in Cash and Due from Banks on the consolidated balance sheet.

At December 31, 2023 and 2022, Northern Trust held cash of \$575.2 million and \$574.2 million, respectively, to meet non-U.S. reserve requirements. As a result of the economic environment arising from the COVID-19 pandemic, the Federal Reserve reduced the U.S. reserve requirement to zero percent on March 26, 2020. There were no average deposits required to meet Federal Reserve Bank reserve requirements at December 31, 2023 and 2022.

# Note 30 - Restrictions on Subsidiary Dividends and Loans or Advances

Various federal and state statutory provisions limit the amount of dividends the Bank can pay to the Corporation without regulatory approval. Approval of the Federal Reserve Board is required for payment of any dividend by a state-chartered bank that is a member of the Federal Reserve System if the total of all dividends declared by the bank in any calendar year would exceed the total of its retained net income (as defined by regulatory agencies) for that year combined with its retained net income for the preceding two years. In addition, a state member bank may not pay a dividend in an amount greater than its "undivided profits," as defined, without regulatory and stockholder approval.

Under Illinois law, an Illinois state bank, prior to paying a dividend, must carry over to surplus at least one-tenth of its net profits since the date of the declaration of the last preceding dividend, until the bank's surplus is equal to its capital. In addition, an Illinois state bank may not pay any dividend in an amount greater than its net profits then on hand, after deduction of losses and bad debts (defined as debts due to a state bank on which interest is past due and unpaid for a period of six months or more, unless the same are well secured and in the process of collection).

The Bank is also prohibited under federal law from paying any dividends if the Bank is undercapitalized or if the payment of the dividends would cause the Bank to become undercapitalized. In addition, the federal regulatory agencies are authorized to prohibit a bank or bank holding company from engaging in an unsafe or unsound banking practice. The payment of dividends could, depending on the financial condition of the Bank, be deemed to constitute an unsafe or unsound practice. The Dodd-Frank Act and Basel III impose additional restrictions on the ability of banking institutions to pay dividends (e.g., the Corporation may pay dividends only in accordance with the capital plan rules and capital adequacy standards of the Federal Reserve). Our Bank subsidiary could have declared additional dividends of approximately \$1.5 billion at December 31, 2023, without obtaining prior regulatory approval.

Under federal law, financial transactions by the Bank, the Corporation's insured banking subsidiary, with the Corporation and its affiliates that are in the form of loans or extensions of credit, investments, guarantees, derivative transactions, repurchase agreements, securities lending transactions or purchases of assets, are restricted. These transactions must be on terms and conditions that are, or in good faith would be, offered to non-affiliated companies (i.e. on terms not less favorable to the Bank than market terms). Further, extensions of credit must be secured fully with qualifying collateral and are limited to 10% of the Bank's capital and surplus for transactions with a single affiliate and to 20% of the Bank's capital and surplus with all affiliates. Other state and federal laws may limit the transfer of funds by the Corporation's banking subsidiaries to the Corporation and certain of its affiliates.

#### Note 31 – Reporting Segments and Related Information

**Segment Information.** Northern Trust is organized around its two client-focused reporting segments: Asset Servicing and Wealth Management. Asset management and related services are provided to Asset Servicing and Wealth Management clients primarily by the Asset Management business. The revenue and expenses of Asset Management and certain other support functions are allocated fully to Asset Servicing and Wealth Management.

Reporting segment financial information, presented on an internal management-reporting basis, is determined by accounting systems used to allocate revenue and expense to each segment, and incorporates processes for allocating assets, liabilities, equity and the applicable interest income and expense utilizing a funds transfer pricing (FTP) methodology. Under the methodology, assets and liabilities receive a funding charge or credit that considers interest rate risk, liquidity risk, and other product characteristics on an instrument level. Additionally, segment information is presented on a fully taxable equivalent (FTE) basis as management believes an FTE presentation provides a clearer indication of net interest income. The adjustment to an FTE basis has no impact on Net Income.

Equity is allocated to the reporting segments based on a variety of factors including, but not limited to, risk, regulatory considerations, and internal metrics. Allocations of capital and certain corporate expense may not be representative of levels that would be required if the segments were independent entities. The accounting policies used for management reporting are consistent with those described in Note 1, "Summary of Significant Accounting Policies." Transfers of income and expense items are recorded at cost; there is no consolidated profit or loss on sales or transfers between reporting segments. Northern Trust's presentations are not necessarily consistent with similar information for other financial institutions.

Revenues, expenses and average assets are allocated to Asset Servicing and Wealth Management, with the exception of non-recurring activities such as certain corporate transactions and costs incurred associated with acquisitions, divestitures, litigation, restructuring, and tax adjustments not directly attributable to a specific reporting segment, which are reported within the Other segment.

Reporting segment results are subject to reclassification when organizational changes are made. The results are also subject to refinements in revenue and expense allocation methodologies, which are typically reflected on a prospective basis

Asset Servicing. Asset Servicing is a leading global provider of asset servicing and related services to corporate and public retirement funds, foundations, endowments, fund managers, insurance companies, sovereign wealth funds, and other institutional investors around the globe. Asset servicing and related services encompass a full range of capabilities including but not limited to: custody; fund administration; investment operations outsourcing; investment management; investment risk and analytical services; employee benefit services; securities lending; foreign exchange; treasury management; brokerage services; transition management services; banking; and cash management. Client relationships are managed through the Bank and the Bank's and the Corporation's other subsidiaries, including support from locations in North America, Europe, the Middle East, and the Asia-Pacific region.

Wealth Management. Wealth Management focuses on high-net-worth individuals and families, business owners, executives, professionals, retirees, and established privately-held businesses in its target markets. In supporting these targeted segments, Wealth Management provides trust, investment management, custody, and philanthropic services; financial consulting; guardianship and estate administration; family business consulting; family financial education; brokerage services; and private and business banking. Wealth Management also includes Global Family Office, which provides customized services, including but not limited to: investment consulting; global custody; fiduciary; and private banking; family office consulting, and technology solutions, to meet the complex financial and reporting needs of ultra-high-net-worth individuals and family offices across the globe. Wealth Management services are delivered by multidisciplinary teams through a network of offices in 19 U.S. states and Washington, D.C., as well as offices in London, Guernsey, and Abu Dhabi.

*Other.* Income and expenses associated with non-recurring activities such as certain costs associated with acquisitions, divestitures, litigation, restructuring, and tax adjustments are included within Other.

The following tables reflect the earnings contribution and average assets of Northern Trust's reporting segments for the years ended December 31, 2023, 2022, and 2021. Segment results are stated on an FTE basis which has no impact on net income. Financial measures stated on an FTE basis includes FTE adjustments of \$57.5 million, \$45.6 million, and \$35.6 million for 2023, 2022, and 2021, respectively.

TABLE 128: ASSET SERVICING RESULTS OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31,

(\$ In Millions)	202	3	2022	2	2021
Noninterest Income					
Trust, Investment and Other Servicing Fees	\$ 2,461.9	\$	2,496.3	\$	2,487.3
Foreign Exchange Trading Income	213.0		281.0		279.0
Other Noninterest Income	263.4		250.7		261.2
Total Noninterest Income	2,938.3		3,028.0		3,027.5
Net Interest Income <sup>(1)</sup>	1,197.3		1,072.7		637.2
Revenue <sup>(1)</sup>	4,135.6		4,100.7		3,664.7
Provision for (Release of) Credit Losses	0.5		2.4		(33.8)
Noninterest Expense	3,273.2		3,092.7		2,863.0
Income before Income Taxes <sup>(1)</sup>	861.9		1,005.6		835.5
Provision for Income Taxes <sup>(1)</sup>	187.1		243.2		194.1
Net Income	\$ 674.8	\$	762.4	\$	641.4
Percentage of Consolidated Net Income	61 %	6	57 %	6	41 %
Average Assets	\$ 101,472.6	\$	115,646.4	\$	120,883.2

 $<sup>^{\</sup>left( l\right) }$  Financial measures stated on an FTE basis.

# TABLE 129: WEALTH MANAGEMENT RESULTS OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31,

	2023	3	2022	!	2021
\$	1,899.9	\$	1,936.3	\$	1,873.8
	(9.1)		7.6		13.6
	150.8		137.7		188.2
	2,041.6		2,081.6		2,075.6
	842.2		860.1		781.1
	2,883.8		2,941.7		2,856.7
	24.0		9.6		(47.7)
	1,882.3		1,815.5		1,651.1
	977.5		1,116.6		1,253.3
	245.9		310.0		317.0
\$	731.6	\$	806.6	\$	936.3
	66 %		60 %	6	61 %
\$	41,176.6	\$	36,905.5	\$	35,480.0
	\$	\$ 1,899.9 (9.1) 150.8 2,041.6 842.2 2,883.8 24.0 1,882.3 977.5 245.9 \$ 731.6 66 %	(9.1) 150.8 2,041.6 842.2 2,883.8 24.0 1,882.3 977.5 245.9 \$ 731.6 \$ 66 %	\$ 1,899.9 \$ 1,936.3 (9.1) 7.6 150.8 137.7 2,041.6 2,081.6 842.2 860.1 2,883.8 2,941.7 24.0 9.6 1,882.3 1,815.5 977.5 1,116.6 245.9 310.0 \$ 731.6 \$ 806.6 66 % 60 9	\$ 1,899.9 \$ 1,936.3 \$ (9.1) 7.6 150.8 137.7 2,041.6 2,081.6 842.2 860.1 2,883.8 2,941.7 24.0 9.6 1,882.3 1,815.5 977.5 1,116.6 245.9 310.0 \$ 731.6 \$ 806.6 \$ 66 % 60 %

 $<sup>^{\</sup>left( l\right) }$  Financial measures stated on an FTE basis.

# TABLE 130: OTHER RESULTS OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31,

(\$ In Millions)	2023	2022	2021
Noninterest Income (Loss)	\$ (188.4) \$	(235.6) \$	(21.3)
Net Interest Income <sup>(1)</sup>	_	_	_
Revenue <sup>(1)</sup>	(188.4)	(235.6)	(21.3)
Noninterest Expense	128.7	74.7	21.8
Income (Loss) before Income Taxes <sup>(1)</sup>	(317.1)	(310.3)	(43.1)
Provision (Benefit) for Income Taxes <sup>(1)</sup>	(18.0)	(77.3)	(10.7)
Net Income (Loss)	\$ (299.1) \$	(233.0) \$	(32.4)
Percentage of Consolidated Net Income (Loss)	(27)%	(17)%	(2)%
Average Assets	\$ — \$	— \$	_

 $<sup>^{(1)}</sup>$  Financial measures stated on an FTE basis.

TABLE 131: CONSOLIDATED FINANCIAL INFORMATION

FOR T	LHE A	ÆAR.	ENDED	DECEN	MBER 31.

(In Millions)	2023	2022	2021
Noninterest Income			
Trust, Investment and Other Servicing Fees	\$ 4,361.8 \$	4,432.6 \$	4,361.1
Foreign Exchange Trading Income	203.9	288.6	292.6
Other Noninterest Income	225.8	152.8	428.1
Total Noninterest Income	4,791.5	4,874.0	5,081.8
Net Interest Income	1,982.0	1,887.2	1,382.7
Revenue	6,773.5	6,761.2	6,464.5
Provision for (Release of) Credit Losses	24.5	12.0	(81.5)
Noninterest Expense	5,284.2	4,982.9	4,535.9
Income before Income Taxes	1,464.8	1,766.3	2,010.1
Provision for Income Taxes	357.5	430.3	464.8
Net Income	\$ 1,107.3 \$	1,336.0 \$	1,545.3
Average Assets	\$ 142,649.2 \$	152,551.9 \$	156,363.2

Geographic Area Information. Northern Trust's non-U.S. activities are primarily related to its asset servicing, asset management, foreign exchange, cash management, and commercial banking businesses. The operations of Northern Trust are managed on a reporting segment basis and include components of both U.S and non-U.S. source income and assets. Non-U.S. source income and assets are not separately identified in Northern Trust's internal management reporting system. However, Northern Trust is required to disclose non-U.S. activities based on the domicile of the customer. Due to the complex and integrated nature of Northern Trust's activities, it is difficult to segregate with precision revenues, expenses and assets between U.S. and non-U.S.-domiciled customers. Therefore, certain subjective estimates and assumptions have been made to allocate revenues, expenses and assets between U.S. and non-U.S. operations.

For purposes of this disclosure, all foreign exchange trading income has been allocated to non-U.S. operations. Interest expense is allocated to non-U.S. operations based on specifically matched or pooled funding. Allocations of indirect noninterest expenses, when made, are based on various methods such as time, space, and number of employees.

The following table summarizes Northern Trust's performance based on the allocation process described above without regard to guarantors or the location of collateral.

TABLE 132: DISTRIBUTION OF TOTAL ASSETS AND OPERATING PERFORMANCE

(\$ In Millions)	то	TAL ASSETS	% OF TOTAL	TOTAL REVENUE <sup>(1)</sup>		ME BEFORE OME TAXES	% OF TOTAL	NET INCOME	% OF TOTAL
2023									
Non-U.S.	\$	39,661.5	26 % \$	2,156.1	32 % \$	473.7	32 % \$	354.0	32 %
U.S.		111,121.6	74 %	4,617.4	68 %	991.1	68 %	753.3	68 %
Total	\$	150,783.1	100 % \$	6,773.5	100 % \$	1,464.8	100 % \$	1,107.3	100 %
2022									
Non-U.S.	\$	35,991.3	23 % \$	2,273.3	34 % \$	560.9	32 % \$	420.2	31 %
U.S.		119,045.4	77 %	4,487.9	66 %	1,205.4	68 %	915.8	69 %
Total	\$	155,036.7	100 % \$	6,761.2	100 % \$	1,766.3	100 % \$	1,336.0	100 %
2021									
Non-U.S.	\$	38,555.3	21 % \$	2,017.5	31 % \$	569.4	28 % \$	426.7	28 %
U.S.		145,334.5	79 %	4,447.0	69 %	1,440.7	72 %	1,118.6	72 %
Total	\$	183,889.8	100 % \$	6,464.5	100 % \$	2,010.1	100 % \$	1,545.3	100 %

<sup>(1)</sup> Total revenue is comprised of net interest income and noninterest income.

# **Note 32 – Regulatory Capital Requirements**

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal bank regulatory authorities. Under these requirements, banks must maintain specific risk-based capital and leverage ratios in order to be classified as "well-capitalized." The regulatory capital requirements impose certain restrictions upon banks that meet minimum capital requirements but are not "well-capitalized" and obligate the federal bank regulatory authorities to take "prompt corrective action" with respect to banks that do not maintain such minimum ratios. Such prompt corrective action could have a direct material effect on a bank's financial statements.

As of December 31, 2023 and 2022, the Bank had capital ratios above the levels required for classification as a "well-capitalized" institution and had not received any regulatory notification of a lower classification. The results of the 2023 DFAST, published by the Federal Reserve Board on June 28, 2023, resulted in Northern Trust's stress capital buffer and effective Common Equity Tier 1 capital ratio minimum requirement remaining constant at 2.5% and 7.0%, respectively, for the annual capital plan cycle, which began on October 1, 2023 and continues through September 30, 2024.

Additionally, Northern Trust's subsidiary banks located outside the U.S. are subject to regulatory capital requirements in the jurisdictions in which they operate. As of December 31, 2023 and 2022, Northern Trust's non-U.S. banking subsidiaries had capital ratios above their specified minimum requirements. There were no conditions or events since December 31, 2023, that management believes have adversely affected the capital categorization of any Northern Trust subsidiary bank. The following table provides capital ratios for the Corporation and the Bank determined by Basel III phased in requirements.

TABLE 133: RISK-BASED AND LEVERAGE CAPITAL AMOUNTS AND RATIOS

	<b>DECEMBER 31, 2023</b>				DECEMBER 31, 2022			
(\$ In Millions)	STANDARDIZED APPROACH			ADVANCED APPROACH		DIZED ACH	ADVANCED APPROACH	
	BALANCE	RATIO	BALANCE	RATIO	BALANCE	RATIO	BALANCE	RATIO
Common Equity Tier 1 Capital								
Northern Trust Corporation	\$ 10,179.4	11.4 %	\$ 10,179.4	13.4 %	\$ 9,539.7	10.8 %	\$ 9,539.7	11.5 %
The Northern Trust Company	10,806.2	12.2	10,806.2	14.6	10,111.2	11.6	10,111.2	12.4
Minimum to qualify as well-capitalized:								
Northern Trust Corporation	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Northern Trust Company	5,768.4	6.5	4,808.6	6.5	5,684.4	6.5	5,286.2	6.5
Tier 1 Capital								
Northern Trust Corporation	11,023.9	12.3	11,023.9	14.5	10,397.4	11.8	10,397.4	12.5
The Northern Trust Company	10,806.2	12.2	10,806.2	14.6	10,111.2	11.6	10,111.2	12.4
Minimum to qualify as well-capitalized:								
Northern Trust Corporation	5,371.6	6.0	4,558.8	6.0	5,286.5	6.0	4,990.9	6.0
The Northern Trust Company	7,099.5	8.0	5,918.3	8.0	6,996.2	8.0	6,506.1	8.0
Total Capital								
Northern Trust Corporation	12,733.9	14.2	12,514.7	16.5	12,245.5	13.9	12,045.9	14.5
The Northern Trust Company	12,279.3	13.8	12,060.2	16.3	11,766.8	13.5	11,567.2	14.2
Minimum to qualify as well-capitalized:								
Northern Trust Corporation	8,952.7	10.0	7,598.0	10.0	8,810.8	10.0	8,318.1	10.0
The Northern Trust Company	8,874.4	10.0	7,397.9	10.0	8,745.3	10.0	8,132.6	10.0
Tier 1 Leverage								
Northern Trust Corporation	11,023.9	8.1	11,023.9	8.1	10,397.4	7.1	10,397.4	7.1
The Northern Trust Company	10,806.2	8.0	10,806.2	8.0	10,111.2	6.9	10,111.2	6.9
Minimum to qualify as well-capitalized:								
Northern Trust Corporation	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Northern Trust Company	6,764.0	5.0	6,764.0	5.0	7,323.8	5.0	7,323.8	5.0
Supplementary Leverage <sup>(1)</sup>								
Northern Trust Corporation	N/A	N/A	11,023.9	8.6	N/A	N/A	10,397.4	7.9
The Northern Trust Company	N/A	N/A	10,806.2	8.5	N/A	N/A	10,111.2	7.7
Minimum to qualify as well-capitalized:								
Northern Trust Corporation	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Northern Trust Company	N/A	N/A	3,825.6	3.0	N/A	N/A	3,931.5	3.0

<sup>(1)</sup> In November 2019, the Federal Reserve Board and other U.S. federal banking agencies adopted a final rule that established a deduction for central bank deposits from the total leverage exposures of custodial banking organizations, including the Corporation and the Bank, equal to the lesser of (i) the total amount of funds the custodial banking organization and its consolidated subsidiaries have on deposit at qualifying central banks and (ii) the total amount of client funds on deposit at the custodial banking organization that are linked to fiduciary or custodial and safekeeping accounts. The rule became effective on April 1, 2020.

Under the final Basel III rules, the Corporation and the Bank are required to calculate and publicly disclose risk-based capital ratios using two methodologies: an advanced approach and a standardized approach. Under the advanced approach, credit RWA are based on internal credit models and parameters. Additionally, the advanced approach incorporates operational risk RWA. Under the standardized approach, RWA are based on supervisory prescribed risk weights that are primarily dependent on counterparty type and asset class.

The supplementary leverage ratios at December 31, 2023 and December 31, 2022 for the Corporation and the Bank reflect the impact of the final rule.

Pursuant to the Federal Reserve Board's implementation in the final Basel III rules of a provision of the Dodd-Frank Act, the capital adequacy of the Corporation and the Bank is assessed based on the lower of the advanced approach or standardized approach capital ratios.

# **Note 33 – Northern Trust Corporation (Corporation only)**

Condensed financial information is presented in the following tables. Investments in wholly-owned subsidiaries are carried on the equity method of accounting.

TABLE 134: CONDENSED BALANCE SHEETS

	DECEMBER 31,			
(In Millions)		2023	2022	
ASSETS				
Cash on Deposit with Subsidiary Bank	\$	795.5 \$	601.4	
Advances to Wholly-Owned Subsidiaries - Banks		3,760.0	4,010.0	
Investments in Wholly-Owned Subsidiaries – Banks		11,591.4	10,897.1	
– Nonbank		209.7	194.7	
Other Assets		1,233.1	1,226.3	
Total Assets	\$	17,589.7 \$	16,929.5	
LIABILITIES				
Senior Notes	\$	2,773.2 \$	2,724.2	
Long-Term Debt		2,065.0	2,066.2	
Other Liabilities		853.6	879.6	
Total Liabilities		5,691.8	5,670.0	
STOCKHOLDERS' EQUITY				
Preferred Stock		884.9	884.9	
Common Stock		408.6	408.6	
Additional Paid-in Capital		1,009.6	983.5	
Retained Earnings		14,233.8	13,798.5	
Accumulated Other Comprehensive Income (Loss)		(1,137.9)	(1,569.2)	
Treasury Stock		(3,501.1)	(3,246.8)	
Total Stockholders' Equity		11,897.9	11,259.5	
Total Liabilities and Stockholders' Equity	\$	17,589.7 \$	16,929.5	

TABLE 135: CONDENSED STATEMENTS OF INCOME

	FOR THE YEAR	R 31,	
(In Millions)	2023	2022	2021
OPERATING INCOME			
Dividends – Bank Subsidiaries	\$ 850.0 \$	— \$	751.1
- Nonbank Subsidiaries	_	_	8.3
Intercompany Interest and Other Charges	260.2	112.8	20.1
Interest and Other Income	12.2	(5.7)	32.3
Total Operating Income	1,122.4	107.1	811.8
OPERATING EXPENSES			
Interest Expense	279.5	132.3	71.3
Other Operating Expenses	32.3	11.9	36.7
Total Operating Expenses	311.8	144.2	108.0
Income (Loss) before Income Taxes and Equity in Undistributed Net Income of Subsidiaries	810.6	(37.1)	703.8
Benefit for Income Taxes	12.4	16.9	25.7
Income (Loss) before Equity in Undistributed Net Income of Subsidiaries	823.0	(20.2)	729.5
Equity in Undistributed Net Income of Subsidiaries – Banks	269.4	1,338.5	803.3
– Nonbank	14.9	17.7	12.5
Net Income	\$ 1,107.3 \$	1,336.0 \$	1,545.3
Preferred Stock Dividends	41.8	41.8	41.8
Net Income Applicable to Common Stock	\$ 1,065.5 \$	1,294.2 \$	1,503.5

TABLE 136: CONDENSED STATEMENTS OF CASH FLOWS

(In Millions)		FOR THE YEAR ENDED DECEMBER 31,		
		2023	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Income	\$	1,107.3 \$	1,336.0 \$	1,545.3
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities				
Equity in Undistributed Net Income of Subsidiaries		(284.3)	(1,356.2)	(815.8)
Change in Prepaid Expenses		1.7	(3.8)	0.1
Change in Accrued Income Taxes		(10.2)	36.6	2.2
Other Operating Activities, net		138.1	(608.2)	236.6
Net Cash Provided by (Used in) Operating Activities		952.6	(595.6)	968.4
CASH FLOWS FROM INVESTING ACTIVITIES				
Investments in and Advances to Subsidiaries, net		250.0	(1,200.1)	(140.0)
Other Investing Activities, net		_	(0.1)	5.1
Net Cash Provided by (Used in) Investing Activities		250.0	(1,200.2)	(134.9)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from Senior Notes		_	1,988.8	_
Repayments of Senior Notes		_	(500.0)	(500.0)
Repayment of Floating Rate Capital Debt		_	_	(278.8)
Treasury Stock Purchased		(347.5)	(35.4)	(267.6)
Net Proceeds from Stock Options		2.3	3.9	53.8
Cash Dividends Paid on Common Stock		(621.5)	(750.2)	(583.3)
Cash Dividends Paid on Preferred Stock		(41.8)	(46.5)	(41.8)
Other Financing Activities, net		_	4.9	(0.1)
Net Cash (Used in) Provided by Financing Activities		(1,008.5)	665.5	(1,617.8)
Net Change in Cash on Deposit with Subsidiary Bank		194.1	(1,130.3)	(784.3)
Cash on Deposit with Subsidiary Bank at Beginning of Year		601.4	1,731.7	2,516.0
Cash on Deposit with Subsidiary Bank at End of Year	\$	795.5 \$	601.4 \$	1,731.7

# Note 34 – Subsequent Events

In January 2024, the Corporation sold certain available-for-sale debt securities with an amortized cost of \$2.2 billion that were in an unrealized loss position in conjunction with a repositioning of the portfolio. As a result, the Corporation recognized a \$189.4 million loss recorded in Investment Security Gains (Losses), net on the consolidated statements of income in the first quarter of 2024. The \$189.4 million realized loss includes \$18.4 million of cumulative hedge accounting basis adjustments related to discontinued fair value hedging relationships of certain available-for-sale debt securities sold.

# ITEM 9 – CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A – CONTROLS AND PROCEDURES

#### **Disclosure Controls and Procedures**

As of December 31, 2023, the Corporation's management, with the participation of the Corporation's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Corporation's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Based on such evaluation, such officers have concluded that, as of December 31, 2023, the Corporation's disclosure controls and procedures are effective.

# Management's Report on Internal Control Over Financial Reporting

Management of the Corporation is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) to provide reasonable assurance to the Corporation's management and Board of Directors regarding the preparation of reliable published financial statements. This internal control includes monitoring mechanisms, and actions are taken to correct deficiencies identified.

Management assessed the Corporation's internal control over financial reporting as of December 31, 2023, based on the criteria for effective internal control over financial reporting described in *Internal Control – Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concluded that, as of December 31, 2023, the Corporation maintained effective internal control over financial reporting. Additionally, KPMG LLP, the independent registered public accounting firm that audited the Corporation's consolidated financial statements as of, and for the year ended, December 31, 2023, included in this Annual Report on Form 10-K, has issued an attestation report on the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2023.

# **Changes in Internal Control Over Financial Reporting**

There have been no changes in the Corporation's internal control over financial reporting identified in connection with the evaluation required by Rules 13a-15 and 15d-15 under the Exchange Act during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

#### Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors Northern Trust Corporation:

Opinion on Internal Control Over Financial Reporting

We have audited Northern Trust Corporation and subsidiaries' (the Corporation) internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Corporation as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2023, and the related notes (collectively, the consolidated financial statements), and our report dated February 27, 2024 expressed an unqualified opinion on those consolidated financial statements.

### Basis for Opinion

The Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Corporation's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Corporation in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

# Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



Chicago, Illinois February 27, 2024

#### ITEM 9B - OTHER INFORMATION

During the three months ended December 31, 2023, none of our directors or officers (as defined in Rule 16a-1(f) promulgated under the Securities Exchange Act of 1934, as amended) adopted, terminated or modified a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K).

# ITEM 9C – DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable.

#### PART III

# ITEM 10 – DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information called for by this item is incorporated by reference to "Supplemental Item – Information About Our Executive Officers" in Part I of this Annual Report on Form 10-K, as well as the following sections of the Corporation's definitive Proxy Statement for the 2024 Annual Meeting of Stockholders: "Item 1 – Election of Directors," "Information about the Nominees for Director," "Security Ownership by Directors and Executive Officers," "Corporate Governance – Code of Business Conduct and Ethics," "Corporate Governance – Director Nominations and Qualifications and Proxy Access," "Board and Board Committee Information – Audit Committee" and "Board and Board Committee Information – Board Committees."

#### ITEM 11 – EXECUTIVE COMPENSATION

The information called for by this item is incorporated herein by reference to the "Compensation Discussion and Analysis," "Human Capital and Compensation Committee Report," "Executive Compensation," and "Director Compensation" sections of the Corporation's definitive Proxy Statement for the 2024 Annual Meeting of Stockholders.

# ITEM 12 – SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information called for by this item is incorporated herein by reference to the "Security Ownership by Directors and Executive Officers," "Security Ownership of Certain Beneficial Owners," and "Equity Compensation Plan Information" sections of the Corporation's definitive Proxy Statement for the 2024 Annual Meeting of Stockholders.

# ITEM 13 – CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information called for by this item is incorporated herein by reference to the "Board and Board Committee Information," "Corporate Governance – Director Independence" and the "Corporate Governance – Related Person Transactions Policy" sections of the Corporation's definitive Proxy Statement for the 2024 Annual Meeting of Stockholders.

# ITEM 14 - PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information called for by this item is incorporated herein by reference to the "Audit Matters" section of the Corporation's definitive Proxy Statement for the 2024 Annual Meeting of Stockholders.

# ITEM 15 - EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

# ITEM 15(a)(1) AND (2) – NORTHERN TRUST CORPORATION AND SUBSIDIARIES LIST OF FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULES

The following financial statements of the Corporation and its Subsidiaries included in Item 8, "Financial Statements and Supplementary Data," of this Annual Report on Form 10-K are incorporated herein by reference.

For Northern Trust Corporation and Subsidiaries:

Consolidated Balance Sheets - December 31, 2023 and 2022

Consolidated Statements of Income - Years Ended December 31, 2023, 2022, and 2021

Consolidated Statements of Comprehensive Income - Years Ended December 31, 2023, 2022, and 2021

Consolidated Statements of Changes in Stockholders' Equity - Years Ended December 31, 2023, 2022, and 2021

Consolidated Statements of Cash Flows - Years Ended December 31, 2023, 2022, and 2021

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm (KPMG LLP, Chicago, IL, Auditor Firm ID: 185)

Financial statement schedules have been omitted for the reason that they are not required or are not applicable.

# ITEM 15(a)(3) – EXHIBITS

Exhibit Number	Description
3.1	Restated Certificate of Incorporation of Northern Trust Corporation, as amended to date (incorporated herein by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed April 19, 2006).
3.2	Certificate of Designation of Series D Non-Cumulative Perpetual Preferred Stock of Northern Trust Corporation, dated August 4, 2016 (incorporated herein by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed August 8, 2016).
3.3	Certificate of Designation of Series E Non-Cumulative Perpetual Preferred Stock of Northern Trust Corporation, dated October 31, 2019 (incorporated herein by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed November 5, 2019).
3.4	By-laws of Northern Trust Corporation, as amended November 15, 2022 (incorporated herein by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed November 18, 2022).
4.1	Deposit Agreement, dated August 8, 2016, among Northern Trust Corporation, Wells Fargo Bank, N.A., as depositary (which, effective February 1, 2018, was succeeded by Equiniti Trust Company), and the holders from time to time of the depositary receipts described therein (incorporated by reference to Exhibit 4.2 to the Corporation's Current Report on Form 8-K filed August 8, 2016).
4.2	Deposit Agreement, dated November 5, 2019, among Northern Trust Corporation, Equiniti Trust Company, as depositary, and the holders from time to time of the depositary receipts described therein (incorporated by reference to Exhibit 4.2 to the Corporation's Current Report on Form 8-K filed November 5, 2019).
4.3	Description of securities registered pursuant to Section 12 of the Securities Exchange Act of 1934.
4.4	Certain instruments defining the rights of the holders of long-term debt of the Corporation and certain of its subsidiaries, none of which authorize a total amount of indebtedness in excess of 10% of the total assets of the Corporation and its subsidiaries on a consolidated basis, have not been filed as exhibits. The Corporation hereby agrees to furnish a copy of any of these agreements to the SEC upon request.

Exhibit Number	Description
10.1**	Deferred Compensation Plans Trust Agreement, dated May 11, 1998, between Northern Trust Corporation and Harris Trust and Savings Bank as Trustee (which, effective August 31, 1999, was succeeded by U.S. Trust Company, N.A., which effective June 1, 2009, was succeeded by Evercore Trust Company, N.A., and, which, effective October 19, 2017, was succeeded by Newport Trust Company) regarding the Supplemental Employee Stock Ownership Plan for Employees of The Northern Trust Company, the Supplemental Thrift-Incentive Plan for Employees of The Northern Trust Company, the Supplemental Pension Plan for Employees of The Northern Trust Company, and the Northern Trust Corporation Deferred Compensation Plan (incorporated herein by reference to Exhibit 10(iv) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998).
(i)**	Amendment, dated August 31, 1999 (incorporated herein by reference to Exhibit 10(vi) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 1999).
(ii)**	Second Amendment, dated as of May 16, 2000 (incorporated herein by reference to Exhibit 10(v) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 2000).
10.2**	Northern Trust Corporation Supplemental Employee Stock Ownership Plan, as amended and restated effective as of January 1, 2008 (incorporated herein by reference to Exhibit 10(vi) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2008).
(i)**	Amendment Number One, dated December 28, 2022 and effective January 1, 2023 (incorporated herein by reference to Exhibit 10.2(i) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2022).
10.3**	Northern Trust Corporation Supplemental Thrift-Incentive Plan, as amended and restated effective as of January 1, 2008 (incorporated herein by reference to Exhibit 10(vii) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2008).
(i)**	Amendment Number One, dated October 29, 2009 and effective January 1, 2010 (incorporated herein by reference to Exhibit 10(vi)(1) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2009).
(ii)**	Amendment Number Two, dated August 6, 2015 and effective January 1, 2015 (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2015).
(iii)**	Amendment Number Three, dated December 28, 2022 and effective January 1, 2023 (incorporated herein by reference to Exhibit 10.3(iii) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2022).
10.4**	Northern Trust Corporation Supplemental Pension Plan, as amended and restated effective January 1, 2009 (incorporated herein by reference to Exhibit 10(viii) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2008).
(i)**	Amendment Number One, dated December 28, 2022 and effective January 1, 2023 (incorporated herein by reference to Exhibit 10.4(i) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2022).
10.5**	Northern Trust Corporation Deferred Compensation Plan, as amended and restated effective as of January 1, 2024.
10.6**	Northern Trust Corporation 2012 Stock Plan (incorporated herein by reference to Exhibit 10.1 to the Corporation's Current Report on Form 8-K filed April 19, 2012).
(i)**	Form of Director Stock Unit Agreement (incorporated herein by reference to Exhibit 10(iii) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012).
(ii)**	Form of Director Prorated Stock Agreement (incorporated herein by reference to Exhibit 10(iv) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012).
(iii)**	Form of New Director Stock Unit Agreement (incorporated herein by reference to Exhibit 10(v) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012).
(iv)**	Form of 2014 Executive Stock Option Terms and Conditions (incorporated herein by reference to Exhibit 10.7(xi) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2013).

Exhibit Number	Description
(v)**	Form of 2017 Stock Option Award Terms and Conditions, as amended (incorporated herein by reference to Exhibit 10.7(x) to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017).
10.7**	Northern Trust Corporation 1997 Stock Plan for Non-Employee Directors (incorporated herein by reference to Exhibit 10(xix) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1998).
10.8**	Northern Trust Corporation 1997 Deferred Compensation Plan for Non-Employee Directors, as amended and restated effective as of July 15, 2014 (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014).
10.9**	Northern Trust Corporation 2018 Deferred Compensation Plan for Non-Employee Directors (incorporated herein by reference to Exhibit 10.11 to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017).
10.10**	Northern Trust Corporation Key Officer Change in Control Severance Plan (incorporated herein by reference to Exhibit 10.2 to the Corporation's Current Report on Form 8-K filed April 28, 2017).
10.11**	Northern Trust Corporation Executive Change in Control Severance Plan (incorporated herein by reference to Exhibit 10.1 to the Corporation's Current Report on Form 8-K filed April 28, 2017).
10.12**	Form of Non-Solicitation Agreement and Confidentiality Agreement (incorporated herein by reference to Exhibit 10(iii) to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009).
10.13**	Northern Trust Corporation 2017 Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.1 to the Corporation's Current Report on Form 8-K filed April 26, 2017).
(i)**	Form of Director Stock Unit Agreement (incorporated herein by reference to Exhibit 10.10 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2017).
(ii)**	Form of Director Stock Unit Agreement (prorated) (incorporated herein by reference to Exhibit 10.11 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2017).
(iii)**	Form of 2021 Performance Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021).
(iv)**	Form of 2022 Performance Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2022).
(v)**	Form of 2023 Performance Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2023).
(vi)**	Form of 2020 Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.2 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020).
(vii)**	Form of 2021 Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.2 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021).
(viii)**	Form of 2022 Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.2 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2022).
(ix)**	Form of 2023 Stock Unit Award Terms and Conditions (incorporated herein by reference to Exhibit 10.2 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2023).
10.14**	Northern Trust Corporation Wealth Planning and Tax Consulting Services Plan, as amended and restated effective January 1, 2021 (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2021).
10.15**	Northern Trust Corporation Non-Employee Director Compensation Plan, as amended (incorporated herein by reference to Exhibit 10.17 to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2021).
10.16**	Northern Partners Incentive Plan, as amended and restated on January 16, 2024.
10.17**	Letter Agreement with Frederick H. Waddell, dated January 23, 2019 (incorporated herein by reference to Exhibit 10.26 to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2018).
10.18**	The Northern Trust Company Death Benefit Plan (incorporated herein by reference to Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 2019).

Exhibit Number	Description
(i)**	Amendment Number One to The Northern Trust Company Death Benefit Plan, dated July 11, 2019 and effective May 17, 2019 (incorporated herein by reference to Exhibit 10.20(i) to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2020).
(ii)**	Amendment Number Two to The Northern Trust Company Death Benefit Plan, dated July 29, 2019 and effective May 17, 2019 (incorporated herein by reference to Exhibit 10.20(ii) to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2020).
(iii)**	Amendment Number Three to The Northern Trust Company Death Benefit Plan, dated March 18, 2020 and effective May 17, 2019 (incorporated herein by reference to Exhibit 10.20(iii) to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2020).
(iv)**	Amendment Number Four to The Northern Trust Company Death Benefit Plan, dated June 22, 2022 and effective May 4, 2022 (incorporated herein by reference to Exhibit 10.19(iv) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2022).
10.19**	Transition Agreement by and between Northern Trust Corporation and Shundrawn A. Thomas, dated as of May 3, 2022 (incorporated herein by reference to Exhibit 10.1 to the Corporation's Current Report on Form 8-K filed May 3, 2022).
21	Subsidiaries of the Registrant.
23	Consent of Independent Registered Public Accounting Firm.
31.1	Rule 13a-14(a)/15d-14(a) Certification of CEO Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Rule 13a-14(a)/15d-14(a) Certification of CFO Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certifications of CEO and CFO Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
97	Northern Trust Corporation Rule 10D-1 Incentive-Based Compensation Recoupment Policy
101	Includes the following financial and related information from the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, formatted in Inline Extensible Business Reporting Language (iXBRL): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) Notes to Consolidated Financial Statements.
104	The cover page from this Annual Report on Form 10-K, formatted in Inline XBRL.

<sup>\*\*</sup> Indicates a management contract or a compensatory plan or agreement.

# ITEM 16 – FORM 10-K SUMMARY

None.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 27, 2024		
	Northern Trust Corp	poration
	(Registrant)	
	Ву:	/s/ Michael G. O'Grady
		Michael G. O'Grady
		Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report on Form 10-K has been signed below by the following persons on behalf of the Registrant and in the capacities and on the date indicated.

Signature Capacity

/s/ Michael G. O'Grady  Michael G. O'Grady	Chairman and Chief Executive Officer (Principal Executive Officer)
Michael G. O Grady	
/s/ Jason J. Tyler Jason J. Tyler	Executive Vice President and Chief Financial Officer (Principal Financial Officer)
·	
/s/ John P. Landers	Senior Vice President and Controller (Principal Accounting Officer)
John P. Landers	
/s/ Linda Walker Bynoe	Director
Linda Walker Bynoe	
/s/ Susan Crown	Director
Susan Crown	
/s/ Dean M. Harrison	Director
Dean M. Harrison	
/s/ Jay L. Henderson	Director
Jay L. Henderson	
/s/ Marcy S. Klevorn	Director
Marcy S. Klevorn	
/s/ Siddharth N. (Bobby) Mehta	Director
Siddharth N. (Bobby) Mehta	
/s/ Jose Luis Prado	Director
Jose Luis Prado	_
/s/ Martin P. Slark	Director
Martin P. Slark	
/s/ David H.B. Smith, Jr.	Director
David H.B. Smith, Jr.	_
/s/ Donald Thompson	Director
Donald Thompson	
/s/ Charles A. Tribbett, III	Director
Charles A. Tribbett, III	

Date: February 27, 2024

# Certification of CEO Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

# I, Michael G. O'Grady, certify that:

- 1. I have reviewed this report on Form 10-K for the year ended December 31, 2023 of Northern Trust Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact
  necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with
  respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date:	February 27, 2024	/s/ Michael G. O'Grady
		Michael G. O'Grady
		Chief Executive Officer
		(Principal Executive Officer)

# Certification of CFO Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

#### I, Jason J. Tyler, certify that:

- 1. I have reviewed this report on Form 10-K for the year ended December 31, 2023 of Northern Trust Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2024	/s/ Jason J. Tyler
	Jason J. Tyler
	Chief Financial Officer
	(Principal Financial Officer)

# Certifications of CEO and CFO Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of Northern Trust Corporation (the "Corporation") on Form 10-K for the period ended December 31, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Michael G. O'Grady, as Chief Executive Officer of the Corporation, and Jason J. Tyler, as Chief Financial Officer of the Corporation, each hereby certifies, pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

/s/ Michael G. O'Grady

Michael G. O'Grady

Chief Executive Officer

(Principal Executive Officer)

February 27, 2024

/s/ Jason J. Tyler

Jason J. Tyler

Chief Financial Officer

(Principal Financial Officer)
February 27, 2024

This certification accompanies the Report pursuant to section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by Northern Trust Corporation for purposes of section 18 of the Securities Exchange Act of 1934.

BOARD OF DIRECTORS

Michael G. O'Grady

Chairman and Chief Executive Officer

Northern Trust Corporation

Linda Walker Bynoe

President and Chief Executive Officer

Telemat Limited LLC

Project management and consulting firm

Susan Crown

Chairman and Chief Executive Officer

Owl Creek Partners, LLC

Private equity firm

Chairman and Founder

Susan Crown Exchange Inc.

Social investment organization

Dean M. Harrison

Retired President and Chief Executive Officer

Northwestern Memorial HealthCare

Primary teaching affiliate of Northwestern University

Feinberg School of Medicine and parent corporation of

Northwestern Memorial Hospital

Jay L. Henderson

Retired Vice Chairman, Client Service

PricewaterhouseCoopers LLP Professional services firm

Marcy S. Klevorn

Retired Executive Vice President and President,

Mobility

Ford Motor Company

Global automaker

Siddharth N. (Bobby) Mehta

Retired President and Chief Executive Officer

TransUnion

Global risk and information solutions provider

Jose Luis Prado

Chairman of the Board

**Tropicale Foods Group** 

Manufacturer of frozen foods

**Executive Chairman** 

Palmex Alimentos

Manufacturer of snack product ingredients

Martin P. Slark

Retired Chief Executive Officer

Molex LLC

Manufacturer of electronic, electrical, and fiber optic

interconnection products and systems

David H. B. Smith Jr.

Executive Vice President, Policy & Legal Affairs

and General Counsel

Mutual Fund Directors Forum

Nonprofit membership organization for investment

company directors

Donald Thompson

Founder and Chief Executive Officer

Cleveland Avenue, LLC

Food and beverage accelerator and investment company

Retired President and Chief Executive Officer

McDonald's Corporation Global foodservice retailer

Charles A. Tribbett III

Vice Chairman

Russell Reynolds Associates

Global executive recruiting firm

Advisory Director

Lord Charles D. Powell of Bayswater KCMG

Former private secretary and advisor on foreign affairs and defense to Prime Ministers Margaret Thatcher and

John Major

#### MANAGEMENT GROUP

Michael G. O'Grady

Chairman and Chief Executive Officer

Peter B. Cherecwich

President – Asset Servicing

Steven L. Fradkin

President – Wealth Management

Daniel E. Gamba

President – Asset Management

Mark C. Gossett

Executive Vice President

Chief Risk Officer

Jane B. Karpinski

**Executive Vice President** 

Global Head of Regulatory Affairs

Susan C. Levy

**Executive Vice President** 

General Counsel

Teresa A. Parker

**Executive Vice President** 

President – Europe, Middle East and Africa

Thomas A. South

Executive Vice President

Chief Information Officer

Alexandria Taylor

**Executive Vice President** 

Chief Human Resources Officer

Jason J. Tyler

Executive Vice President

Chief Financial Officer

#### CORPORATE INFORMATION

#### ANNUAL MEETING

The 2024 Annual Meeting of Stockholders will be held on Tuesday, April 16, 2024, at 10:30 A.M. (Central Time). If you plan to attend the Annual Meeting, please review the information regarding attendance contained in the proxy statement relating to the Annual Meeting.

#### STOCK LISTING

The common stock of Northern Trust Corporation is traded on the NASDAQ Global Select Market under the symbol "NTRS".

# STOCK TRANSFER AGENT, REGISTRAR, AND DIVIDEND DISBURSING AGENT

EQ Shareowner Services 1110 Centre Pointe Curve, Suite 101 Mendota Heights, MN 55120 General Phone Number: 1-800-468-9716 Internet Site: shareowneronline.com

#### AVAILABLE INFORMATION

Through our website at northerntrust.com, we make available free of charge our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all other reports and all amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after we file such material with, or furnish such material to, the SEC. The contents of our website, the website of the SEC or any other website referenced herein are not a part of this document.

#### INVESTOR RELATIONS

Email: investor relations@ntrs.com

#### NORTHERNTRUST.COM

Information about the Corporation, including financial performance and products and services, is available on Northern Trust's website at northerntrust.com.