

# The Northern Trust Company of Saudi Arabia (A Closed Joint Stock Company)

**Financial Statements** 

For the year ended 31 December 2019





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# INDEPENDENT AUDITOR'S REPORT

TO: THE SHAREHOLDERS OF THE NORTHERN TRUST COMPANY OF SAUDI ARABIA (A Closed Joint Stock Company)

# Opinion

We have audited the financial statements of **The Northern Trust Company of Saudi Arabia (the "Company")**, which comprise the statement of financial position as at December 31, 2019 and the statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2019 and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRS) as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Certified Public Accountants ("SOCPA").

# **Basis of Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs") that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements in the Kingdom of Saudi Arabia that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the International Financial Reporting Standards (IFRS) as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Certified Public Accountants ("SOCPA"), the Companies Regulations, the Company's by-laws, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



# INDEPENDENT AUDITOR'S REPORT (Continued) THE NORTHERN TRUST COMPANY OF SAUDI ARABIA (A Closed Joint Stock Company)

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs that are endorsed in the Kingdom of Saudi Arabia will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events
  in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Al Azem, Al Sudairy, Al Shaikh & Partners Certified Public Accountants

> Abdullah M. Al Azem Licence No. 335

5 Shabaan 1441H (29 March 2020) Riyadh, Saudi Arabia



# Statement of Financial Position As at 31 December 2019

	Note	31 December 2019	31 December 2018
Assets		SAR	SAR
Non-current assets			
Property and equipment	6	2,472,910	592,260
ROU assets	21	3,377,917	-
Deferred tax asset - net	18	242,636	189,522
Total non-current assets		6,093,463	781,782
Current assets			
Cash and cash equivalents	7	83,090,407	80,138,323
Due from related parties	8	25,291,185	7,182,304
Accrued income and fee receivable	9	14,553,681	6,987,326
Prepayments and other current assets	10	710,542	907,171
Total current assets		123,645,815	95,215,124
Total assets		129,739,278	95,996,906
<u>Liabilities</u>			
Non-current liabilities			
Employees' end of service benefits	11	880,431	680,196
Leases	21	2,995,551	-
Total non-current liabilities		3,875,982	680,196
Current liabilities			
Due to related parties	8	117,922	911,356
Accrued expenses and other liabilities		4,617,407	2,025,043
Taxation	18	3,391,929	2,082,250
Total current liabilities		8,127,258	5,018,649
Total Liabilities		12,003,240	5,698,845
Equity			
Share capital	12	52,000,000	52,000,000
Statutory reserves	13	9,656,891	6,901,967
Remeasurement reserve of defined benefit obligation		(133,579)	(22,319)
Retained earnings		56,212,726	31,418,413
Total equity		117,736,038	90,298,061
Total liabilities and equity		129,739,278	95,996,906



# Statement of Profit or Loss For the Year Ended 31 December 2019

		For the Year Ended	For the Year Ended
	Note	31 December 2019	31 December 2018
		SAR	SAR
Revenues			
Revenue from contract with customers	14	45,324,500	29,496,151
Transfer pricing revenues		10,750,079	9,748,134
Total operating revenues		56,074,579	39,244,285
Expenses			
Salaries and employee related expenses		(14,576,693)	(10,909,908)
Legal and professional expenses		(5,082,452)	(1,822,022)
Occupancy expenses		(211,522)	(1,251,188)
Business development expenses		(670,201)	(590,707)
Depreciation	6,21	(1,169,058)	(175,059)
Interest expense	21	(47,962)	
Other expenses		(811,356)	(684,587)
Total operating expenses		(22,569,244)	(15,433,471)
Operating profit		33,505,335	23,810,814
Other income	15	1,495,014	996,068
Profit before income tax		35,000,349	24,806,882
Income tax expense	18	(7,451,112)	(5,126,596)
Profit for the year		27,549,237	19,680,286



# Statement of Comprehensive Income For the Year Ended 31 December 2019

	Note	For the Year Ended 31 December 2019 SAR	For the Year Ended 31 December 2018 SAR
Profit for the year		27,549,237	19,680,286
Items that will not be reclassified to statement of income in subsequent years			
Actuarial (losses)/gains on defined benefit obligations	11	(139,075)	56,828
Related deferred tax	18	27,815	(11,366)
		(111,260)	45,462
Total comprehensive income for the year		27,437,977	19,725,748



# Statement of Changes in Equity For the Year Ended 31 December 2019

	Share Capital SAR	Statutory Reserves SAR	Retained Earnings SAR	Remeasurement Reserve SAR	Total SAR
Balance as at 1 January 2018	52,000,000	4,933,938	13,706,156	(67,781)	70,572,313
Total comprehensive income for the year Actuarial benefit on defined obligations	-		19,680,286	- 45,462	19,680,286 45,462
Transfer to statutory reserves		1,968,029	(1,968,029)	-	
Balance as at 31 December 2018	52,000,000	6,901,967	31,418,413	(22,319)	90,298,061
Total comprehensive income for the year		-	27,549,237		27,549,237
Actuarial benefit on defined obligations	1.2	-	-	(111,260)	(111,260)
Transfer from statutory reserves		2,754,924	(2,754,924)	-	-
Balance as at 31 December 2019	52,000,000	9,656,891	56,212,726	(133,579)	117,736,038



# Statement of Cash Flows For the Year Ended 31 December 2019

		For the Year Ended	For the Year Ended
		31 December 2019	31 December 2018
		SAR	SAR
Cash flows from operating activities	Note		
Net income for the year		27,549,237	19,680,286
Adjustments to reconcile net income to net cash generated in			
operating activities:			
Depreciation	6,21	1,169,058	175,059
Other non monetary items			7,790
Provision for employees' end of service benefits	11	301,587	269,746
Interest expense		47,962	
Income tax		7,451,112	5,126,596
		36,518,956	25,259,477
Changes in operating assets and liabilities:			
(Increase) in due from related party balances		(18,108,881)	(3,584,358)
Decrease / (increase) in prepayments and other current assets		196,629	(512,588)
(Increase) in accrued income and fee receivables		(7,566,355)	(1,902,573)
(Increase) in accrued expenses and other current liabilities		1,798,930	589,083
Employees' end of service benefits paid	11	(240,427)	(74,652)
Income tax paid	18	(6,166,730)	(4,404,822)
Net cash from operating activities		6,432,122	15,369,567
Cash flows from investing activities			
Purchase of property and equipment	6	(2,093,643)	(124,050)
Net cash used in investing activities		(2,093,643)	(124,050)
Cash flows from financing activities			
Payments for the principal portion of the lease liability		(1,386,395)	
Net cash used in financing activities		(1,386,395)	-
Net increase in cash and cash equivalents		2,952,084	15,245,517
Cash and cash equivalents at beginning of the year		80,138,323	64,892,806
Cash and cash equivalents at end of the year		83,090,407	80,138,323
Non-cash transactions			
Actuarial gain/(loss) on defined benefit obligation net of tax		(111,260)	45,462



#### Organisation and its activities

The Northern Trust Company of Saudi Arabia ("the Company") is a Saudi Closed Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010366439 issued in Riyadh on 22 Rabi Al Thani 1434H (corresponding to 04 March 2013), the Capital Market Authority ("CMA") license No. 12163-26 dated 25 Shawwal 1433H (corresponding to 12 September 2012) and ministerial resolution number 70/Q dated 21 Rabi Al Aw ai 1434H (corresponding to 02 February 2013). The Company received its full CMA operating license on 6 Dhul Al Qa'dah 1434H (corresponding to 12 September 2013).

The Company's registered office is located at the following address: The Northern Trust Company of Saudi Arabia, P.O. Box 3515, Riyadh 11481, Kingdom of Saudi Arabia. The Company is a subsidiary of The Northern Trust Scottish Limited Partnership ("the Holding Company"), registered in the United Kingdom. The ultimate holding Company is The Northern Trust Corporation ("the Group"), registered in the Unites States of America.

The principal activities of the Company are to offer custody and advisory services relating to financial securities and to manage investment funds and private investment portfolios on behalf of its customers.

#### 2. Basis of preparation of financial statements

#### a) Statement of compliance

The accompanying financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements that are issued by Saudi Organization of Certified Public Accountants ("SOCPA").

The Company prepared its financial statements for all periods including the year ended 31 December 2019 in accordance with the International Financial Reporting Standards (IFRS) as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements that are issued by Saudi Organization of Certified Public Accountants ("SOCPA").

#### b) Basis of measurement

The financial statements have been prepared on historical cost basis using the accrual basis of accounting and the going concern assumption, except for provision for end employees' end service benefits which is recognised on present value.

### c) Functional and presentation currency

These financial statements are presented in Saudi Arabian Riyals ("SAR"), which is the functional currency of the Company. All financial information presented in Saudi Arabian Riyal has been rounded to the nearest Riyals, except where otherwise indicated.

#### 3. Standards and amendments is sued

# a) Standards and interpretations in issue but not yet effective

The following standards, amendments and interpretations were in issue at the date of authorisation of these financial statements, but not yet effective, and therefore were not applied in these financial statements.

The impact of the adoption of these standards is currently being assessed; however, the directors anticipate that the adoption of these standards, amendments and interpretations in future periods will not have a significant impact on the financial statements of the Company.

1 January 2020 Amendments to References to Conceptual Framework in IFRS Standards

Definition of a Business (Amendments to IFRS 3)

Definition of Material (Amendments to IAS 1 and IAS 8)

1 January 2023 IFRS 17 Insurance Contracts

#### b) Changes in accounting policy

On 1 January 2019, the Company adopted IFRS 16 Leases ("IFRS 16"). The standard applies a single lessee accounting model which requires lessees to recognise almost all leases on the balance sheet in the form of a "right-of-use" ("ROU") asset, representing its right to use the underlying leased asset, and a corresponding lease liability, representing its obligation to make lease payments. Prior to 1 January 2019, the Company classified all leases as operating.

The Company elected the practical expedients to apply IFRS 16 to contracts that were previously identified as leases upon transition, to rely on its assessment of whether leases are onerous under IAS 37 immediately before the date of initial application.



#### 3. Standards and amendments is sued (continued)

#### b) Changes in accounting policy (continued)

The Company adopted IFRS 16 on a modified retrospective basis and accordingly, comparative information has not been restated. As a result of adopting IFRS 16, the Company recognised lease liabilities at 1 January 2019 of SAR595,746 with corresponding ROU assets of SAR595,746 calculated based on the present value of the remaining lease payments, and adjustments to the ROU assets by the amount of any prepaid or accrued lease payments and by the amount of the IAS 37 onerous lease provision recognised in the Balance Sheet immediately before the date of initial application. There was no significant impact to the Company's statement of profit or loss.

The Company discounted the remaining lease payments using its incremental borrowing rate at 1 January 2019 when measuring lease liabilities. The weighted average rate applied is 2.99%. The following table presents a reconciliation of operating lease commitments under IAS 17 as of 31 December 2018, discounted using the Company's incremental borrowing rate at the date of initial application, and lease liabilities recognised as of 1 January 2019.

31 December 2019 SAR

Balance as at 1 January

Discounted at the incremental borrow ing rate at 1 January 2019

(8,189)

Lease liabilities recognised at 1 January 2019

595,746

#### 4. Summary of significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these financial statements to the extent they have not already been disclosed in the other notes. These policies have been applied to all the years presented, unless otherwise stated.

#### a. Property and equipment

**ROU** assets

Property and equipment are stated at cost less accumulated depreciation. Depreciation is calculated on a straight line basis over the estimated useful lives of assets.

Residual values, useful lives and the method of the depreciation are reviewed annually and adjusted, if appropriate. Impairment reviews take place when events or changes in circumstances indicate that the carrying value may not be recoverable. The depreciation charge for the period is recognized in profit or loss

Expenditure for repair and maintenance is charged to the profit or loss. Improvements that increase the value or materially extend the useful life of the related assets are capitalized. The estimated useful lives of assets for calculation of depreciation are as follows:

Leasehold improvements 15 years or lease term w hichever is low er

Office equipment 3-5 years
Office furniture 10 years

Gains and losses on disposal are determined by comparing proceeds with carrying amount. These are included in the statement of profit or loss.

#### Revenue recognition

Fee income is recorded on the accrual basis, over the period in which the service is provided. Fees are a function of the market value of assets serviced, the volume of transactions, and fees for other services rendered as set forth in the underlying client agreement. This revenue recognition involves the use of estimates and assumptions, including components that are calculated based on estimated asset valuations and transaction volumes. Revenue recognition from contracts with customers is further explained in note 14.

Commission Income: Commission income on term deposits is recognized on accrual basis.

#### c. Operating Expenses

The Company follows accrual basis of accounting to record the operating expenses and recognised as expenses in the period in which they are incurred. Expenses that are deferred for more than one financial period are allocated to expenses over such periods using historical cost.

#### d. Payables and accruals

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed by the service provider or not.



#### 4. Summary of significant accounting policies (continued)

#### e) Employees' end of service benefits

Company operates employees' end of service benefits in accordance with the Saudi Arabian regulations. The benefits are accrued using the projected unit credit method as required by IAS 19. Employee' end service liability is estimated using the average service life of employees, retirement age and historical average salary increments.

The liability is discounted using the appropriate discount rate. The current service and financial cost is charged to profit or loss and actuarial gains/ losses are recognised in the statement of other comprehensive income. The obligation is discharged when employee service terminates.

#### f) Financial instruments

#### Classification and measurement - financial assets

Classification and measurement of financial assets are based on the underlying business model and estimated cash flows.

Any derivatives embedded in the contracts are not separated and is considered as a whole for classification. The financial assets are principally categorized as under;

- Measured at amortized cost
- Fair value through other comprehensive income (FVTOCI)
- Fair value through profit or loss (FVTPL)

Financial assets that are initially recognized at fair value are subsequently measured at amortized cost based on expected credit loss (ECL) described below:

- 12-month expected credit losses- expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date.
- Lifetime expected credit losses- expected credit losses that result from all possible default events over the life of the financial instrument.

A loss allow ance for full lifetime expected credit losses is required for a financial instrument if the credit risk of that financial instrument has increased significantly since initial recognition, as well as to contract assets or trade receivables that do not constitute a financing transaction in accordance with IFRS 15.

#### Trust fee receivables

Trust fee receivables are classified as loans and receivables and are initially recognised at fair value. They are subsequently measured at their amortised cost using the effective interest rate method less any provision for impairment. A provision for impairment is made where there is objective evidence, including customers with financial difficulties or in default on payments, that amounts will not be recovered in accordance with original terms of the agreement. An allowance for impairment is recognised when the carrying value of the receivable exceeds the present value of the future cash flow discounted using the original effective commission rate. The carrying value of the receivable is reduced through the use of an allowance account and any impairment loss is recognized in the consolidated statement of profit or loss and other comprehensive income.

#### Financial liabilities

Financial liabilities include accrued expenses and other liabilities and are classified according to the substance of the respective contractual arrangement and are initially measured at their fair value, net of transaction costs.

Financial liabilities are subsequently carried at their amortised cost, with commission cost being recognised on an effective yield basis in the consolidated statement of profit or loss and other comprehensive income over the term of the instrument.

#### Trade payables

Trade payables are initially recognised at fair value and subsequently at amortised cost using the effective interest method.

#### a) Leases

The Company recognises a "right-of-use" ("ROU") asset and a lease liability at lease commencement date for all leases [except for those with a lease term of 12 months or less for which the short-term lease exemption is applied]. The lease liability is measured at the present value of the lease payments that are not paid at lease commencement and discounted using the Company's incremental borrowing rate. The ROU asset is initially measured at an amount equal to the lease liability, adjusted for any initial direct costs incurred and any lease payments made or incentives received before the commencement date.

The Company will present the interest expense on the lease liability and depreciation charge for the ROU asset separately in the statement of profit or loss. The ROU asset is depreciated using the straight-line method from the commencement date.

The Company presents ROU assets in "non-current assets" on the Statement of Financial Position and leases in "non-current liabilities" on the Statement of Financial Position.



#### 4. Summary of significant accounting policies (continued)

#### h) Offsetting

Financial assets and liabilities are offset and are reported net in the balance sheet when there is a legally enforceable right to set off the recognized amounts and when the Company intends to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### i) Foreign currency transactions

Foreign currencies transactions are translated and recorded in Saudi Riyals using the exchange rate at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the year-end exchange rates are recognised in profit or loss.

#### j) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimates.

#### k) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks in current accounts and other short- term liquid investments with original maturities of three month or less, if any, which are available to the Company without any restrictions.

#### 1) Taxation

The income tax expense is the tax payable on the current period's taxable income based on the regulations of the General Authority of Zakat and Income Tax ("GAZT").

Deferred income tax is provided in full, using the liability method, on all temporary differences between the tax bases of assets and liabilities and their carrying amounts used for financial reporting purposes. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on laws that have been enacted at the reporting date.

Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Current and deferred tax is recognised in profit or loss, expect to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The Company withholds taxes on transactions with non-resident parties and on dividends paid to foreign shareholders in accordance with GAZT regulations.

#### m) Dividends

Interim dividends are recorded as liability in the period in which the Board of Directors approves them. Final Dividends are recorded in the period in which they are approved by the shareholders.

#### n) Share based payments

The Company grants rights of its parent's equity instrument to its employees, these share-based payments are accounted as cash-settled. The fair value in initially measured at grant date and spread over the period during which the employees become unconditionally entitled to payment. The fair value is measured based on an option pricing model taking into account the terms and conditions upon which the instruments were granted. The liability is revalued at each balance sheet and settlement date with any changes to fair value being recognised in the profit and loss account. Fair value is measured by the use of the Black Scholes pricing model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioral conditions.

#### Impairment of financial assets

#### · Cash and cash equivalents

The Company operates current accounts and hold placements with banks for a maximum period of 3 months. These bank accounts and short term placements are subject to impairment requirements under IFRS 9.



#### 4. Summary of significant accounting policies (continued)

#### Cash and cash equivalents (continued)

IFRS 9 replaced the "incurred loss" impairment approach and instead requires an "expected loss model" which result in an allow ance based on forward-looking information, versus delaying recognition of a credit loss until a credit loss event occurs. The Company applies a general approach to impairment and assess all cash and cash equivalents to carry low credit risk at the reporting date, therefore only recognise 12 months expected credit loss allow ance, which reflect expected credit losses that are based on an unbiased and probability-weighted amount, the time value of money, and reasonable and supportable forward-looking information.

Impairment loss if any, are presented as net within operating profit and are included in other operating expenses.

#### Trust and other servicing fees receivables

IFRS 9 replaces the existing "incurred loss" impairment approach and instead requires an "expected loss model" which result in an allow ance based on forward-looking information, versus delaying recognition of a credit loss until a credit loss event occurs. The Company applies simplified approach to impairment and uses a provision matrix for measuring impairment loss at the reporting date.

Impairment loss, if any, are presented as net within operating profit and are included in other operating expenses.

#### p) Impairment of non-financial assets

Non-current assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss, if any, is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non-current assets that suffered impairment are reviewed for possible reversal of impairment at each reporting date. Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined, had no impairment loss been recognized for the assets or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately in the profit or loss.

#### 5. Critical accounting estimates

#### a) Measurement of contract assets and trade receivables

The management makes significant assumptions on the estimation of expected credit loss (ECL) in connection with trust fee receivables which is assessed based on the terms of contract and evaluation is made where there is objective evidence, including customers with financial difficulties or in default on payments, possibilities of bankruptcy of the customer that amounts will not be recovered in accordance with original terms of the agreement. Based on such periodic assessment the Company recognises for full lifetime expected losses for all trust fee receivables with or without significant financing transaction and for lease receivables. For all other financial instruments, expected credit losses are measured at an amount equal to the 12-month expected credit losses in accordance with IFRS 9.

# b) Useful lives, residual values and depreciation method of equipment and fixture

The Group's management determines the estimated useful lives of equipment and fixture for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear.

Management reviews the useful lives, residual values and depreciation method of equipment and fixture annually and future depreciation charge would be adjusted where the management believes the useful lives, residual values and depreciation method differ from previous estimates.

#### c) Fair value measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

While estimating the fair value of an asset or a liability the group takes into consideration the assumptions that market participants would use when pricing the asset or liability for their best economic interest.

Fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the best use or by selling it to another market participant for the best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.



#### 5. Critical accounting estimates (continued)

#### c) Fair value measurements (continued)

For the financial reporting purpose, The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities;

- Level 1: Quoted prices in active markets for the same instrument (i.e., without modification or additions);
- Level 2: Quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data; and
- Level 3: Valuation techniques for which any significant input is not based on observable market data.

#### 6. Property and equipment

		31 December 2019 SAR	31 December 2018 SAR
		JAK	OAK
Cost		3,558,650	1,465,007
Less: accumulated depreciation		1,085,740	872,747
Net book value		2,472,910	592,260
		2019	
	Capital in	Other operational	
	process	assets	Total
	SAR	SAR	SAR
Cost:			
Balance at the beginning of the year	371,200	1,093,807	1,465,007
Additions	1,753,663	339,980	2,093,643
Balance at the end of year	2,124,863	1,433,787	3,558,650
Accumulated depreciation:			
Balance at the beginning of the year	371,200	501,547	872,747
Charge for the year	-	212,993	212,993
Balance at end of the year	371,200	714,540	1,085,740

#### 7. Cash and cash equivalents

The term deposit w as placed with local banks and carries a interest rate ranging from 2.1% to 2.2% per annum (2018: 2.2% to 2.4% per annum) with a maturity period of three months from the date of deposit.

	31 December 2019	31 December 2018
	SAR	SAR
Cash and Bank - current accounts	8,100,330	15,028,953
Term deposits	75,000,000	65,118,194
	83,100,330	80,147,147
Less: Provision for impairment	(9,923)	(8,824)
	83,090,407	80,138,323
Movement in the impairment provision for cash and equivalents		
	31 December 2019	31 December 2018
	SAR	SAR
Opening balance	8,824	-
opening bulance		
Provision for the year	1,099	8,824



#### 8. Related party transactions and balances

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions, or one other party controls both. The definition includes Shareholders, the Northern Trust Corporation Group ("the Group"), its affiliated companies and key management personnel.

The Company contracts with related parties in the ordinary course of its business in order to provide services to clients of the Company and to procure services for the Company from unrelated vendors. The related party contracts are not separately valued and no compensation is paid. The Company accounts for revenues and expenses as calculated under the Group's global transfer pricing methodology.

Transfer pricing refers to the determination of compensation for transactions conducted between commonly controlled taxpayers. The determination of an appropriate level of compensation is relevant for all transactions between affiliates for the provision of services, the utilization of intellectual property and/or intercompany financing. This determination is made using an "arm's-length" standard that tests what would have occurred in comparable circumstances between comparable, unrelated taxpayers.

The Group's global transfer pricing methodology uses a residual profit split approach that allocates profit by providing appropriate recognition of each entity's contribution, revenues and expenses, its function in the Group, and its assets and risk profile. The framework also accounts for the fact that each of the Group's service line may engage multiple affiliates to perform functions of varying complexity and value.

The residual profit split methodology framework starts with the Group's global revenue which is first used to reimburse most direct costs of affiliates with a routine margin. The remaining profit is then split into product related profit pools which are in turn allocated to affiliates, such as the Company, using product specific allocation keys. The allocation keys are reflective of the economics of the Group's lines of business. The determination and the ultimate selection of the appropriate allocation keys begins with an evaluation of the metrics that are representative of relative contributions made by the various entities with respect to each of the product lines. Allocation keys are reassessed on a global basis periodically to ensure that these continue to be representative of the relative contributions of the various product lines.

Transactions entered between related parties during the year ended 31 December are as follows:

Related party	Nature of transaction	31 December 2019	31 December 2018
		SAR	SAR
Affiliates	Fee income	22,994,743	9,934,884
	Net revenue under the transfer pricing policy	10,750,079	9,748,134
	Salaries and employees related expenses - allocation of employee costs (share based compensation)	325,987	313,697
Shareholders	Dividend	-	

Key Management Personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Company (directly or indirectly) and comprise the Directors and Executives of the Company.

The compensation of the key management personnel for the year ended December were as follows

	31 December 2019	31 December 2018
	SAR	SAR
Salaries and short term benefits	4,008,861	7,351,780
Other long term benefits		-
End service benefits	179,548	159,176
Share-based payments	124,776	313,697
(0.000,0.000,0.000	4,313,185	7,824,653
The end of service benefits payable to key management personnel were as follows:	ows:	
	31 December 2019	31 December 2018
	SAR	SAR
End of service benefits payable	181,140	416,682



9.

#### 8. Related party transactions and balances (continued)

The independent non-executive directors are entitled to a fee on basis of their respective service agreements with the Company. The fee for December 2019 was SAR 383,844 (Dec 2018: SAR 402,371).

The related party balances outstanding at 31 December are as follows:

	31 December 2019	31 December 2018
Due from related parties	SAR	SAR
The Northern Trust Company, USA	3,001,457	1,250,825
The Northern Trust Company, London Branch	162,652	355,456
Public pension agency	22,121,173	5,540,233
Other affiliates	5,903	35,790
	25,291,185	7,182,304
	31 December 2019	31 December 2018
Due to related parties	SAR	SAR SAR
The Northern Trust Company, USA		(689,825)
The Northern Trust Company, London Branch		(116,855)
Public pension agency	-	(28,189)
Other affiliates	(117,922)	(76,487)
	(117,922)	(911,356)
	31 December 2019 SAR	31 December 2018 SAR
Accrued fee income	7,508,898	4,793,287
Accrued commission income	258,611	226,072
Trust and other service fee receivables	6,968,255	2,089,867
	14,735,764	7,109,226
Less: Provision for impairment	(182,083)	(121,900)
	14,553,681	6,987,326
Movement in the impairment provision for Trust and other service fee receival	bles	
	31 December 2019	31 December 2018
	SAR	SAR
Opening balance	121,900	-
Provision for the year	60,183	121,900
Closing balance	182,083	121,900



# Accrued income and fees receivable (continued)

The following provide the aging of Trust and fee receivables.

	31 December 2019	31 December 2018
	SAR	SAR
Neither past due nor impaired	4,593,164	815,352

4,593,164	815,352
-	
1,432,792	923,098
800,670	351,417
141,629	
2,375,091	1,274,515
6,968,255	2,089,867
	1,432,792 800,670 141,629 2,375,091

#### 10. Prepayments and other current assets

	31 December 2019	31 December 2018
	SAR	SAR
Prepaid expenses	604,909	823,919
Other current assets	105,633	83,252
	710,542	907,171

#### 11. Employee's end of service benefits

# General description

The company provides an end service benefits to all employees in accordance with the Saudi Arabia regulations.

#### Principal actuarial assumptions

The actuarial valuation was carried out based on projected unit credit method, using the following significant assumptions.

Principal actuarial assumptions         SAR         SAR           Valuation discount rate         3.05%         4.50%           Rate of salary increases         5.00%         5.00%           Withdraw al rate         10.00%         10.00%           Reconciliation of defined benefit obligation         SAR         SAR           Present value of defined benefits obligation         880,431         680,196           Net Liability         880,431         680,196           Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)           880,431         680,196		31 December 2019	31 December 2018
Rate of salary increases         5.00%         5.00%           Withdraw al rate         10.00%         10.00%           Reconciliation of defined benefit obligation         31 December 2019         31 December 2018           Present value of defined benefits obligation         880,431         680,196           Net Liability         880,431         680,196           Movement of defined benefit obligation         31 December 2019         31 December 2018           Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Principal actuarial assumptions	SAR	SAR
Withdraw al rate         10.00%         10.00%           Reconciliation of defined benefit obligation         31 December 2019         31 December 2018           Present value of defined benefits obligation         880,431         680,196           Net Liability         880,431         680,196           Movement of defined benefit obligation         31 December 2019         31 December 2018           Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Valuation discount rate	3.05%	4.50%
Reconciliation of defined benefit obligation         31 December 2019         31 December 2018           Present value of defined benefits obligation         880,431         680,196           Net Liability         880,431         680,196           Movement of defined benefit obligation         31 December 2019         31 December 2018           SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Rate of salary increases	5.00%	5.00%
Reconciliation of defined benefit obligation         SAR         SAR           Present value of defined benefits obligation         880,431         680,196           Net Liability         31 December 2019         31 December 2018           Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Withdraw al rate	10.00%	10.00%
Present value of defined benefits obligation         880,431         680,196           Net Liability         31 December 2019         31 December 2018           Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)		31 December 2019	31 December 2018
Net Liability         880,431         680,196           Movement of defined benefit obligation         31 December 2019         31 December 2018           Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Reconciliation of defined benefit obligation	SAR	SAR
Movement of defined benefit obligation         31 December 2019         31 December 2018           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Present value of defined benefits obligation	880,431	680,196
Movement of defined benefit obligation         SAR         SAR           Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Net Liability	880,431	680,196
Opening balance         680,196         541,930           Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)		31 December 2019	31 December 2018
Charge to income statement         301,587         269,746           Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Movement of defined benefit obligation	SAR	SAR
Charge to comprehensive income         139,075         (56,828)           Payment of benefits during the year         (240,427)         (74,652)	Opening balance	680,196	541,930
Payment of benefits during the year (240,427) (74,652)	Charge to income statement	301,587	269,746
	Charge to comprehensive income	139,075	(56,828)
<b>880,431</b> 680,196	Payment of benefits during the year	(240,427)	(74,652)
		880,431	680,196



#### 11. Employee's end of service benefits (continued)

Reconciliation of present value of defined benefit obligation	31 December 2019	31 December 2018
	SAR	SAR
Opening balance	680,196	541,930
Current service cost	269,040	246,892
Financial cost	32,547	22,854
Actuarial gain/(loss) from experience adjustments	139,075	(56,828)
Benefits paid	(240,427)	(74,652)
	880,431	680,196
	31 December 2019	31 December 2018
	SAR	SAR
Sensitivity Analysis		
0.5% decrease in discount rate	49,228	36,457
1.00% decrease in salary	(86,712)	(65,043)
5.00% decrease in withdraw al rate	283,477	176,589

#### 12. Share capital

As at 31 December 2019, the authorised, issued and paid-up share capital of the Company is SR 52 million divided into 5.2 million shares of SR 10 each (31 December 2018; SR 52 million divided into 5.2 million shares of SR 10 each).

#### 13. Statutory reserve

In accordance with the Company's By-laws, the Company is required to transfer at least 10% of its net income for the year to a statutory reserve until such reserve equals 30% of its paid up capital as a minimum. Accordingly, this reserve is not available for distribution. The Company has transferred 10% of its net income for the year to statutory reserve.

#### 14. Revenue from contracts with customers

Disaggregation of revenue from contracts with customers

	31 December 2019	31 December 2018
	SAR	SAR
Revenue from assets owners	23,941,548	10,994,748
Revenue from fund managers	21,382,952	18,501,403
	45,324,500	29,496,151

#### Trust and other servicing fees

Trust, and other servicing fees, comprise of revenues from our core asset servicing business for providing custody, fund administration and middle office and related services primarily to Assets Owners and Fund Managers.

# Performance obligations

Customers are billed in arrears either monthly or quarterly, based on the fee arrangement agreed. The payment terms will vary depending on the client and services offered.

All revenues generated from contracts with customers are recognised on an accrual basis, over the period in which services are provided. The nature of the Company's performance obligations is to provide a series of distinct services in which the customer simultaneously receives and consumes the benefits of the promised services as they are performed. Fee arrangements are mainly comprised of variable amounts based on market value of client assets serviced, transaction volumes and number of accounts.



#### 14. Revenue from contracts with customers (continued)

#### Performance obligations (continued)

Revenues accruals are recognized using the output method to an amount that reflects the consideration the Company expects to be entitled to in exchange for providing each month or quarter of service. The revenue recognition involves the use of estimates and assumptions, including components that are calculated based on estimated asset valuations and transaction volumes.

Receivables are recognised when performance obligations are fully satisfied and invoice is issued, at this point of time the consideration is unconditional because only the passage of time is required before the payment is due.

		31 December 2019 SAR	31 December 2018 SAR
	Fee receivables	6,968,255	2,089,867
	Accrued fee income	7,508,298	4,793,287
15.	Otherincome		
		31 December 2019	31 December 2018
		SAR	SAR
	Commission income	1,487,814	964,325
	Other	7,200	31,743
		1,495,014	996,068

#### 16. Impairment loss

During the year, the following losses were recognised in the profit or loss under other operating expenses, in relation to impaired financial assets.

	31 December 2019	31 December 2018
	SAR	SAR
Impairment loss on cash and cash equivalents	9,923	8,824
Impairment loss on trust and other servicing fee receivables	182,083	121,900
	192,006	130,724

### Share based payments

The Company participates in the Northern Trust Corporation Stock Plan. Plan provides for the grant of non-qualified stock options, incentive stock options, stock appreciation rights, stock awards, stock units and performance stock units. Below is the information relevant to the Company for grants outstanding at year end.

Grant dates: 19 February 2019, 20 February 2018, 3 July 2017, 21 February 2017 and 17 February 2015.

Vesting period: 5 years from date of grant

Vesting conditions: Employee to remain employed during the vesting period

Method of settlement: Shares

Awards granted during the year: 237 (2018: 209)

Market price at award date USD 86.12 (2018: USD 104.72)

Total expenses for share based payment for the year was SR 325,987. (2018: SR 313,697).



#### 18. Taxation

	31 December 2019 SAR	31 December 2018 SAR
Current tax		
Current year	7,348,872	5,126,644
Prior year	127,538	41,275
	7,476,410	5,167,919
Deferred tax		
Defined benefit pension obligations	(12,232)	(39,019)
Fixed assets	(13,066)_	(2,304)
Total	7,451,112	5,126,596

#### Income tax provision

The Company has made a provision for income tax of SAR 7.349 million (2018: SAR 5.126 million) for the year ended 31 December on the following basis:

	31 December 2019	31 December 2018
	SAR	SAR
Net income from operations	35,000,349	24,806,887
Tax adjustments	2,255,212	826,335
Taxable income for the year	37,255,561	25,633,222
Income tax provision at 20% of taxable income	7,451,112	5,126,644
Balance Sheet - movement in the provision		
Balance at beginning of the year	2,082,250	1,319,153
Charge for the year - current year	7,348,871	5,126,644
Charge for the year - prior year	127,538	41,275
Payments made during the year	(6,166,730)	(4,404,822)
Balance at end of the year	3,391,929	2,082,250

# Status of assessment

The income tax declaration for the year ended December 2019 will be submitted to the GAZT in the due course.

	31 December 2019	31 December 2018
Deferred taxation	SAR	SAR
Deductible temporary differences on		
Property and equipment	66,550	53,484
Employees' end service benefits	176,086	136,038
Balance at end of the year	242,636	189,522



#### 19. Financial risk management

Risk management is the responsibility of the Company's Board of Directors ("the Board"). This is conducted within the overall global risk framework of the Group. Policies and practices are validated and locally approved by the Board and the regional risk organization is structured to provide the Board with the necessary risk reporting and oversight to satisfy its responsibilities.

The Company aims to achieve an appropriate balance between risk and return and to minimize potential adverse effects on the Company's financial performance

Financial assets of the Company comprise of bank balances, amounts due from related parties and certain other assets. Financial liabilities of the Company comprise of amounts due to related parties and employees' end of service benefits. Accounting policies for financial assets and liabilities are set out in note 4.

#### **Credit risk**

Credit risk is the risk to interest income or principal from the failure of a borrower or counterparty to perform an obligation. Credit risk mainly arises from the placement of cash with local banks and fee income that may not be received. The counterparties used for investment of surplus cash are highly credit worthy financial institutions and placements are limited to a maximum tenor of 3 months.

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage I' and has its credit risk continuously monitored by the Company.
- b) If a significant increase in credit risk since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired.
- c) If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'
- d) Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.
- e) A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward looking information

The key judgments and assumptions adopted by the Company in addressing the requirements of IFRS 9 are discussed below:

#### Significantincrease in credit risk

The Company considers a financial instrument to have experienced a significant increase in credit risk when one or more of the following quantitative and qualitative criteria have been met.

#### Quantitative criteria:

- Dow nw ard movement in the external credit rating by two notches;
- Dow nw ard movement in the external credit rating by one notch if the revised external credit rating becomes below "investment grade":
- Contractual payments are more than 150 days past due;

#### Qualitative criteria:

- An actual or expected significant adverse change in the regulatory, economic, or technological environment of the counterparty that results in a significant decrease in the counterparty's ability to meet its obligations to the Company;
- A group company of the counterparty has defaulted and in the Company's opinion repayment capacity of the counterparty would also be significantly impacted.

#### Definition of default and credit-impaired assets

The Company defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

#### Quantitative criteria:

- Contractual payments are more than 150 days past due;
- Counterparty's refusal to pay the amounts due.



#### Financial risk management (continued)

#### Definition of default and credit-impaired assets (continued)

Qualitative criteria:

- Information about the bankruptcy of the counterparty;
- Legal case on recovery proceedings;

The criteria above have been applied to all financial assets other than trust fee receivables and are consistent with the definition of default used for internal risk management purposes. An instrument is considered to no longer be in default (i.e. to have cured) when it no longer meets any of the default criteria for a consecutive period of six months. This period of six months has been determined based on an analysis which considers the likelihood of a financial instrument returning to default status after cure using different possible cure definitions. For impairment of trust fee receivables, consider Note 4.

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on consideration of a variety of external actual and forecast information, the Company formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies and monetary authorities in the Kingdom and selected private-sector and academic forecasters. The base case represents a most-likely outcome. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Company carries out stress testing of more extreme shocks.to calibrate its determination of these other representative scenarios.

The Company considers scenarios in range of 3-5 years' horizon (consistent with forecast available from public sources) beyond which long term average macroeconomic conditions prevail. Externally available macroeconomic forecast from Global Rating Agencies are used for making base case forecast. For other scenarios, adjustment is made to base case forecast based on expert judgement. The Company uses multiple scenarios and probabilities are assigned to each scenario based on expert judgement.

Based on the detailed analysis of the Companies exposures to the credit risk, the management of the Company has opted to benefit from the practical expedient in calculating the expected credit losses provided by IFRS 9 for financial assets with low credit risk. The management of the Company measures impairment using 12-month expected credit losses for its financial assets subject to impairment. The low credit risk financial assets of the Company meet the following requirements of IFRS 9 to measure impairment using 12-month expected credit losses:

- Low credit risk of default;
- The counterparties have a strong capacity to meet their obligations in the near term;

Adverse changes in economic and business conditions in the longer term may, but will not necessarily; reduce the ability of the counterparties to fulfil their contractual cash flow obligations.

The Company uses external credit risk ratings of well-known and reputable rating agencies to assess the probability of default of individual counterparties.

The Company does not recognise lifetime expected credit losses on a financial instrument simply because it was considered to have low credit risk in the previous reporting period and is not considered to have low credit risk at the reporting date. In such a case, the Company will determine whether there has been a significant increase in credit risk since initial recognition and thus whether lifetime expected credit losses are required to be recognised.

#### Measuring expected credit losses

The Expected Credit Loss (ECL) is measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD), defined as follows:

- The PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months (12-month PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- EAD is based on the amounts the Company expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD).
- Loss Given Default (LGD) represents the Company's expectation of the extent of loss on a defaulted exposure. LGD
  is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month
  or lifetime basis, where 12 month LGD is the percentage of loss expected to be made if the default occurs in the next
  12 months and Lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining
  expected lifetime of the exposure.



#### 19. Financial risk management (continued)

#### Measuring expected credit losses (continued)

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective profit rate.

The Lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the exposures. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

	31 December 2019	31 December 2018
	SAR	SAR
Cash and cash equivalents	83,090,407	80,138,323
Due from related parties	25,291,184	7,182,304
Fee receivables and accrued income	14,553,681	6,987,326
Prepayments and other current assets	710,542	907,171
	123,645,814	95,215,124

#### Liquidity risk

Liquidity risk is the risk of not being able to raise sufficient funds or collateral to meet balance sheet and contingent liability cash flow obligations when due, because of firm-specific or market-wide events. Liquidity risk may result from the inability to sell a financial asset quickly at an amount close to its fair value. The Company's liquidity risk is minimal as it does not take on customer deposits or trade as principal; liquidity risk is limited to the management of day to day operating expenses. Liquidity risk is managed by monitoring on a regular basis that sufficient funds are readily available to meet the Company's future commitments.

The below summaries maturities profile of financial liabilities.

December 2019	Less than	More than	
	one year	one year	Total
	SAR	SAR	SAR
Liabilities			
Due to related parties	(117,922)		(117,922)
Accrued expenses and other current liabilities	(4,617,406)		(4,617,406)
Lease liability	(724,269)	(2,271,282)	(2,995,551)
Employees'end of service benefit		(880,432)	(880,432)
	(5,459,597)	(3,151,714)	(8,611,311)
December 2018	Less than	More than	
	one year	one year	Total
	SAR	SAR	SAR
Liabilities			
Due to related parties	(911,356)		(911,356)
Accrued expenses and other current liabilities	(2,025,043)	¥	(2,025,043)
Employees'end of service benefit		(680,196)	(680,196)
	(2,936,399)	(680,196)	(3,616,595)
Due to related parties Accrued expenses and other current liabilities	(2,025,043)		(2,025, (680,



#### 19. Financial risk management (continued)

#### Foreign exchange risk

Foreign exchange risk is defined as the potential for movements in foreign exchange to cause changes in the value of financial instruments. The Company's transactions are principally in Saudi Riyals and United States Dollars, other transactions in foreign currencies are not material. Currency risk is managed on regular basis. Company's currency exposures are set out below:

	31 December 2019	31 December 2018
	SAR	SAR
Saudi Arabia Riyal	118,469,326	90,349,921
United States Dollar	(189,755)	(51,860)
Total	118,279,571	90,298,061

#### Commission rate risk

Commission risk is the potential for movements in commission rates to cause changes in net interest income and the market value of equity. The Company does not take client deposits so commission rate risk is limited to short term investments of surplus cash in money market deposits. The Company manages its commission rate risk by making short-term bank deposits for a maximum period of three months. The followings provide the contractual re-pricing dates of the short term bank placements.

	31 December 2019	31 December 2018
	SAR	SAR
Less than 1 months	50,000,000	25,118,194
Less than 3 months	25,000,000	40,000,000
	75,000,000	65,118,198

# 20. Capital management

The primary capital adequacy objective of the Company is to maintain capital at a level that allows the Company to meet the requirements or expectations of c1ients, creditors and regulators while providing adequate returns to the parent holding companies. A strong capital position helps the Company withstand unforeseen adverse developments and pursue profitable business opportunities. The utilisation of capital resources, whether via business growth or capital distributions, is evaluated in relation to the Company's capital adequacy objectives, as well as its strategic objectives and risk profile.

The capital adequacy position of the Company is calculated in accordance with the prudential rules and regulations ('Rules') issued by the CMA. The prudential rules and regulations require company to calculate the regulatory capital adequacy position using the Capital Adequacy Model ('CAM') on a monthly basis. The Company monitors the adequacy of its capital using ratios established by the CMA. The Capital adequacy ratio measures capital adequacy by comparing the Company's capital base against the sum of minimum capital requirements for credit, market and operational risk.

The Capital adequacy position of Company as at 31 December was as follows:

	31 December 2019	31 December 2018
Capital base	SAR '000	SAR '000
Tier 1 Capital	117,493	90,109
Tier 2 Capital		<u> </u>
Total Capital Base	117,493	90,109



#### 20. Capital management (continued)

#### Minimum capital requirement

	31 December 2019	31 December 2018
	SAR '000	SAR '000
Market risk	609	1
Credit risk	7,660	3,939
Operational risk	6,621	5,199
Total minimum capital requirement	14,890	9,139
Capital adequacy ratio		
	31 December 2019	31 December 2018
	SAR '000	SAR '000
Surplus in capital	102,603	80,969
Total capital ratio (times)	7.89	9.86
26.07055,8940,39.4073,048893,045,05033,910,0560,0465		

Capital Base of the Company comprises of Tier 1 capital that consists of paid-up share capital, statutory reserves and retained earnings. The Company does not have any Tier 2 Capital.

The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in the Rules.

#### 21. Leases

On the commencement date, the Company assesses whether a contract is or contains a lease. If a lease exists, the Company as the lessee will recognise a "right-of-use" ("ROU") asset and a lease liability. The ROU asset is measured at cost which is equal to the amount of the initial measurement of the lease liability plus any lease payments made or incentives received before the commencement date plus any initial direct costs incurred and an estimate of the cost of restoring the asset to the condition required by the lease terms if the obligation for these costs arises on commencement or as a consequence of using the asset.

At commencement date the lease liability is measured at the present value of the lease payments that are not paid at that date. The discount rate used is the Company's incremental borrowing rate. The Company will recognise in the statement of profit or loss the interest expense on the lease liability and the depreciation charge for the ROU asset. The ROU asset is depreciated using the straight-line method from the commencement date. The Company presents ROU assets in "Property and equipment" within "Assets" and lease liabilities in "Lease liability" on the Statement of Financial Position.

The Company leases floor space at the office building at Floor 11, Al Nakheel Tower, King Fahad Road, Riyadh, Saudi Arabia and Floor 20, Kingdom Centre Tower, King Fahad Road, Riyadh, Saudi Arabia under a sublease. The Company entered into the lease agreements on 17 February 2015 and 9 May 2019 respectively.

	31 December 2019
ROU assets	SAR
Balance as at 1 January	595,746
Additions during the year	3,738,235
Depreciation charge for the year	(956,064)
Carrying amount of ROU asset as at 31 December	3,377,917



# 21. Leases (continued)

	31 December 2019
Maturity analysis of lease liabilities	SAR
Less than 1 year	782,460
1 to 5 years	2,347,380
More than 5 years	•
Total undiscounted lease liabilities at 31 December	3,129,840
	31 December 2019
Amounts recognised in profit and loss	SAR
Interest on lease liabilities	47,962
Finance income from subleasing ROU assets	-
Depreciation charge for ROU assets	956,064
Total amounts recognised in profit and loss at 31 December	1,004,026

#### 22. Operational risk management

Operational risk includes compliance and fiduciary risks which are governed and managed separately under Northern Trust's risk management framework.

Operational risk is defined as the risk of loss from inadequate or failed internal processes, human factors and systems or from external events. The objective is to manage operational risk as to balance the avoidance of financial losses and reputational damage with overall cost effectiveness.

# 23. Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As the accompanying financial statements are prepared under the historical cost method, differences may arise between the book values and the fair value estimates.

The fair values of all on-balance sheet financial instruments are not significantly different from the carrying values included in the financial statements. The fixed term bank placements are held with one bank and re-price every quarter and current market commission rates for similar financial instruments are not significantly different from the contracted rates accordingly the fair value approximates the carrying value.

#### 24. Segment reporting

As the Company's business activity primarily falls within a single business and geographical segment, no additional disclosure is provided under segment reporting.

## 25. Fiduciary accounts

Company had appointed a related party, The Northern Trust Company London Branch, as global custodian, that held its client's cash, as at 31 December 31 2019 amounting to SAR 3,100.2 million (31 December 31 2018: SAR 688.4 million). Such balances are not included in the Company's financial statements.

#### 26. Subsequent event

There are no significant adjusting events subsequent to the reporting date. However, with the outbreak of Covid-19 and the various precautionary measures taken to contain it, the management expects that the overall operations of the business might be affected. The management is still considering the financial impact of same.

#### 27. Approval of financial statements

The financial statements were approved by the Directors of the Company and signed on their behalf on 25 March 2020 (corresponding to 30 Rajab 1441H).