



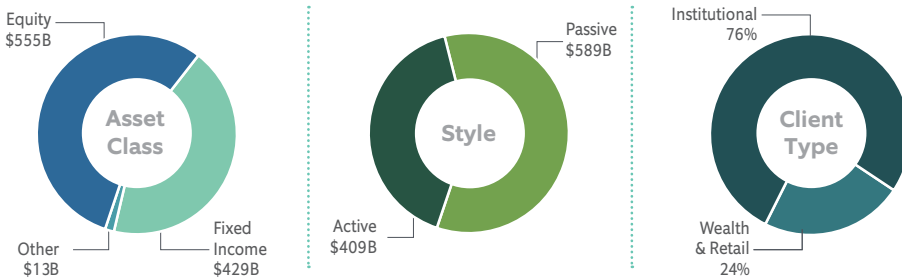
# DYNAMIC INVESTMENT MANAGEMENT LEADER

As a leading global asset management firm, **our investment expertise, strength and innovation** have earned the trust and confidence of sophisticated institutional and individual investors around the globe.

**With nearly \$1.0 trillion in total assets under management,\*** and a longstanding fiduciary history of solving complex investment challenges, we believe our strength and stability drive opportunities for our clients.

## TOTAL ASSETS UNDER MANAGEMENT

As of September 30, 2022



## EXTENSIVE CAPITAL MARKETS EXPERTISE

Northern Trust's forward-looking, historically aware investment approach and deep capital markets expertise power a comprehensive set of solutions. Our asset class capabilities range from passive and factor-based, to fundamental active and multi-manager.

EQUITY	FIXED INCOME	ALTERNATIVES	SOLUTIONS	ASSET ALLOCATION
<ul style="list-style-type: none"> <li>Factor-Based</li> <li>Active</li> <li>Passive</li> <li>Tax Advantaged</li> <li>Multi-Manager</li> </ul>	<ul style="list-style-type: none"> <li>Active</li> <li>Passive</li> <li>Cash Management</li> <li>Multi-Manager</li> </ul>	<ul style="list-style-type: none"> <li>Hedge Funds</li> <li>Private Equity</li> <li>Private Credit</li> <li>Real Assets</li> <li>Infrastructure</li> <li>Real Estate</li> </ul>	<ul style="list-style-type: none"> <li>ESG/Sustainable Investing</li> <li>Retirement</li> <li>Target Date</li> <li>Multi-Manager</li> <li>Investment Advisory</li> <li>Investment Institute</li> </ul>	<ul style="list-style-type: none"> <li>Strategic</li> <li>Tactical</li> </ul>

## GLOBAL PRODUCT VEHICLES

Collective Funds | Common Contractual Funds | Common Funds | ETFs | FGR Funds | Investment Company Variable Capital Managed Accounts | Mutual Funds | Separate Accounts

### Top Money Manager Ranking

*"Special Report on the Largest Money Managers, 2022," P&I<sup>5</sup> 6/6/2022. Ranking based on total worldwide AUM of \$1.3T as of 12/31/2021.*

Worldwide Assets <sup>1</sup>	18th largest
Worldwide Institutional Assets <sup>2</sup>	13th largest
ESG Mandates <sup>1</sup>	9th largest
Factor-Based Strategies <sup>1</sup>	7th largest
Endowment/Foundation Assets <sup>1</sup>	4th largest
Sovereign Wealth Funds <sup>1</sup>	9th largest
Defined Benefit Manager <sup>4</sup>	8th largest
Defined Contribution Manager <sup>3</sup>	10th largest
Indexed (U.S.) Equity <sup>4</sup>	4th largest

\* Assets under management as of September 30, 2022. For the Northern Trust Asset Management entities included in AUM total, please see disclosure at end of this document.

<sup>1</sup>Total worldwide assets under management. <sup>2</sup>Worldwide institutional assets under management. <sup>3</sup>Total institutional client assets globally; U.S. Institutional- tax exempt. <sup>4</sup>U.S. Institutional, tax exempt, managed internally. The above rankings are not indicative of future performance.

Unless otherwise noted, rankings were published in Pensions & Investments magazine's 2022 Special Report on the Largest Money Managers, and are based on 12/31/2021 AUM. Rankings are calculated based on 444 investment management firms responding to P&I's online questionnaire. To qualify for inclusion in the rankings, each firm must manage assets for U.S. institutional tax-exempt clients, such as qualified retirement plans, endowments or foundations, and answer the minimum required questions.

# STABILITY + STRENGTH = OPPORTUNITY

We're referred to as the stable institution that people trust—but trust and stability don't mean tired and stationary. Quite the contrary: trust and stability mean we operate from a position of strength.

And with strength comes the ability to identify, create and seize unique opportunities for our clients.

## Principles that Endure

### Service

### Expertise

### Integrity

For more than 125 years, Northern Trust has aligned our efforts with these guiding principles.

Today we remain committed to these founding principles, delivering our clients service, expertise and integrity.

### Equity

LEADERS IN FACTOR-BASED INVESTING  
SINCE 1994

### Fixed Income & Liquidity Solutions

40+ YEARS MANAGING TAXABLE & TAX-  
EXEMPT STRATEGIES

### Sustainable Investing

OVER 30 YEARS OF MANAGING SOCIALLY  
RESPONSIBLE PORTFOLIOS  
PRI SIGNATORY

### Retirement Solutions

TOP 10 LARGEST DB & DC MANAGER  
SPECIAL REPORT: "LARGEST MONEY MANAGERS,"  
P&I 6/6/2022. BASED ON AUM AS OF 12/31/2021

### Multi-Manager

9TH LARGEST OUTSOURCING MANAGER  
"SPECIAL REPORT: INVESTMENT OUTSOURCING,"  
P&I 7/4/2022. BASED ON AUM AS OF 3/31/2022

### 50 South Capital

HEDGE FUNDS AND  
PRIVATE EQUITY SOLUTIONS

### FlexShares®

20TH LARGEST ETF SPONSOR IN U.S.  
SOURCE: MORNINGSTAR & NTAM, BASED ON  
AUM AS OF 12/31/2021

### Northern Funds

\$180 BILLION DIVERSIFIED MUTUAL FUND FAMILY  
AS OF 9/30/2022



## LEARN MORE

Visit us at [northerntrust.com](https://northerntrust.com)

#### About Sustainable Investing

At Northern Trust Asset Management ("NTAM"), we define Sustainable Investing as encompassing all of NTAM's investment strategies and accounts that utilize values based and norms based screens, best-in-class and ESG integration, or thematic investing that may focus on a specific ESG issue such as climate risk. NTAM's Sustainable Investing includes portfolios designed by NTAM as well as those portfolios managed to client-defined methodologies or screens. As the data, analytical models and aforementioned portfolio construction tools available in the marketplace have evolved over time, so too has NTAM. NTAM's Sustainable Investing encompasses strategies and client assets managed in accordance with client specified responsible investing terms (historically referred to as Socially Responsible), as well as portfolios that leverage contemporary approaches and datasets, including ESG analytics and ESG thematic investing.

The information contained herein is intended for use with current or prospective clients of Northern Trust Investments, Inc. The information is not intended for distribution or use by any person in any jurisdiction where such distribution would be contrary to local law or regulation. This information is obtained from sources believed to be reliable, and its accuracy and completeness are not guaranteed. Information does not constitute a recommendation of any investment strategy, is not intended as investment advice and does not take into account all the circumstances of each investor. Information shown is current as of the date appearing in this material only and is subject to change without notice. Indices and trademarks are the property of their respective owners. All rights reserved.

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For more information, read our legal and regulatory information about individual market offices (available at [northerntrust.com/disclosures](https://northerntrust.com/disclosures)).

Past performance and rankings are not indicative of future results.

#### About Northern Trust Asset Management

Northern Trust Asset Management is composed of Northern Trust Investments, Inc., Northern Trust Global Investments Limited, Northern Trust Fund Managers (Ireland) Limited, Northern Trust Global Investments Japan, K.K., NT Global Advisors, Inc., 50 South Capital Advisors, LLC, Belvedere Advisors LLC, Northern Trust Asset Management Australia Pty Ltd, and investment personnel of The Northern Trust Company of Hong Kong Limited and The Northern Trust Company.