As one of the largest managers of defined contribution (DC) assets, our team has deep expertise in developing innovative answers to challenges faced by many of the world’s largest DC plan sponsors.

We take a consultative approach to addressing the needs of plan sponsors and their participants while offering a suite of solutions aimed at improving retirement outcomes.

### RESEARCH & INSIGHTS: OUR RETIREMENT DISCOVERIES

**Industry Trends**
Offering meaningful analysis of the retirement landscape to help you make decisions about plan design and structure.

**Annual Survey**
Providing plan sponsors with actionable solutions based on real-world feedback to further enhance DC plan design.

**Participant Behavior**
Uncovering the latest trends and actions that are materially affecting the way participants invest for retirement.

**DC Analytics**
Determining how much your employees need to save, whether they are on track and how to improve their probability of meeting their retirement goals.

### OUR SOLUTIONS

#### TARGET DATE OPTIONS
- Index-Based Target Date
- Factor-Based Target Date
- Custom Target Date

#### CORE OPTIONS
- Factor-Based Equity
- Active Fixed Income
- Liquidity Solutions
- Inflation-Sensitive Assets
- Index Solutions
- Sustainable Investing
- Multi-Manager

#### VEHICLES
- Collective Funds
- Mutual Funds
- Separate Accounts

#### RESOURCES
- White Label
- Participant Communications
- Analytics
ABOUT US
Northern Trust Asset Management is a global investment manager that helps investors navigate changing market environments, so they can confidently realize their long-term objectives. Entrusted with more than $1 trillion of assets\(^1\) we understand that investing ultimately serves a greater purpose and believe investors should be compensated for the risks they take — in all market environments and any investment strategy. That’s why we combine robust capital markets research, expert portfolio construction and comprehensive risk management to craft innovative and efficient solutions that deliver targeted investment outcomes. As engaged contributors to our communities, we consider it a great privilege to serve our investors and our communities with integrity, respect, and transparency.

Learn more at northerntrust.com/strength.

\(^1\) Assets under management were $1.2 trillion as of September 30, 2018.
\(^2\) Defined contribution assets under management as of September 30, 2018.
\(^3\) Pensions and Investments as of August 21, 2017. The above rankings are not indicative of future performance. Unless otherwise noted, rankings are based on Pensions & Investments magazine’s 2017 Special Report on DC Money Managers.

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