As a leading global asset management firm, our investment expertise, strength and innovation have earned the trust and confidence of the world’s most sophisticated institutional and individual investors.

With $956 billion in total assets under management,* and a longstanding fiduciary history of solving complex investment challenges, we believe our strength and stability drive opportunities for our clients.

**TOTAL ASSETS UNDER MANAGEMENT**
As of March 31, 2019

* Assets under management as of March 31, 2019. For the Northern Trust Asset Management entities included in AUM total, please see disclosure at end of this document.

**EXEMPLARY CAPITAL MARKETS EXPERTISE**
Northern Trust's forward-looking, historically aware investment approach and deep capital markets expertise power a comprehensive set of solutions. Our asset class capabilities range from passive and factor-based, to fundamental active and multi-manager.

**GLOBAL PRODUCT VEHICLES**
Collective Funds | Common Contractual Funds | Common Funds | ETFs | FGR Funds | Investment Company Variable Capital Managed Accounts | Mutual Funds | Separate Accounts

* The above rankings are not indicative of future performance. Unless otherwise noted, rankings are based on total worldwide assets under management of $961 billion as of December 31, 2017 by Pensions & Investments magazine’s 2018 Special Report on the Largest Money Managers.

See back page for footnote and additional important information.
STABILITY + STRENGTH = OPPORTUNITY

We’re referred to as the stable institution that people trust — but trust and stability don’t mean tired and stationary. Quite the contrary: trust and stability mean we operate from a position of strength.

And with strength comes the ability to identify, create and seize unique opportunities for our clients.

Equities
LEADERS IN FACTOR-BASED INVESTING SINCE 1994

Fixed Income/Cash
TWO-TIME FIXED INCOME MUNICIPAL MANAGER OF THE YEAR

ESG
OVER 30 YEARS OF MANAGING SOCIALLY RESPONSIBLE PORTFOLIOS
UNPRI SIGNATORY

Retirement Solutions
9TH LARGEST DB MANAGER
10TH LARGEST DC MANAGER

Multi-Manager
THIRD-PARTY MANAGER SOLUTIONS
6TH LARGEST OUTSOURCING MANAGER WORLDWIDE /4TH U.S.

50 South Capital
HEDGE FUNDS AND PRIVATE EQUITY SOLUTIONS

FlexShares®
FAMILY OF EQUITY, FIXED INCOME AND REAL ASSET ETFs

Northern Funds
$164 BILLION DIVERSIFIED MUTUAL FUND FAMILY

Principles that Endure

Service
Relentless drive to provide exceptional service.

Expertise
Resolving complex challenges with multi-asset class capabilities.

Integrity
Acting with the highest ethics, utmost honesty and unfailing reliability.

For more than 125 years, Northern Trust has led the financial services industry by adhering to our guiding principles.

Today we remain committed to these founding principles, delivering our clients unparalleled service and expertise — with integrity.

LEARN MORE
Visit us at northerntrust.com


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Past performance is no guarantee of future results.

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