

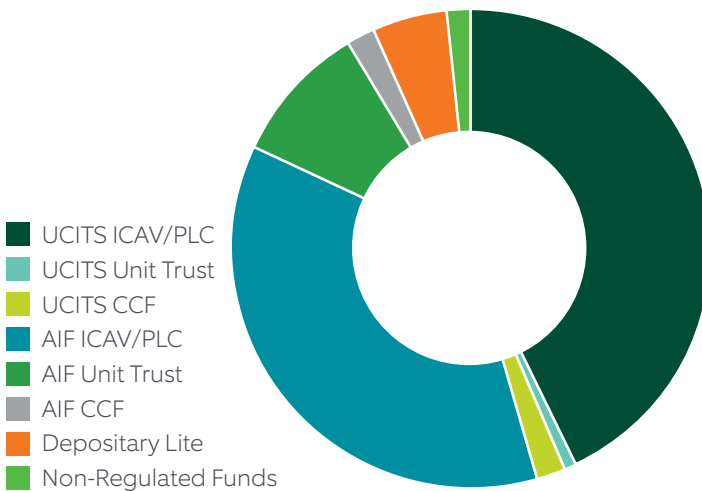
# IRELAND DEPOSITARY SERVICES

Since our launch in 1989, we have grown our Irish depositary business significantly, building a team of industry professionals who are at the forefront of regulatory reform. Using our consultative approach, we work hard to understand your needs to provide you with relevant guidance and a first class depositary service, tailored to your business. We support multiple fund types, asset classes and investment strategies.

We are also an industry leader in traditional UCITS/AIFs, complex structures, real estate, money market funds, hedge funds, private equity, loan origination and common contractual funds.

## SCHEME TYPES

Depositary support for authorised and unauthorised scheme types



## EXCEPTIONAL CLIENT SERVICE

Working in partnership with all our clients



A client-facing team with more than 550 years of combined depositary and funds industry experience



A dedicated depositary relationship manager for every client



Specialised depositary teams, responsible for regulatory guidance, product support, new business onboarding and client reporting

## KEY STATISTICS

Significant Irish depositary business growth

**\$448B+**  
ASSETS UNDER DEPOSITARY



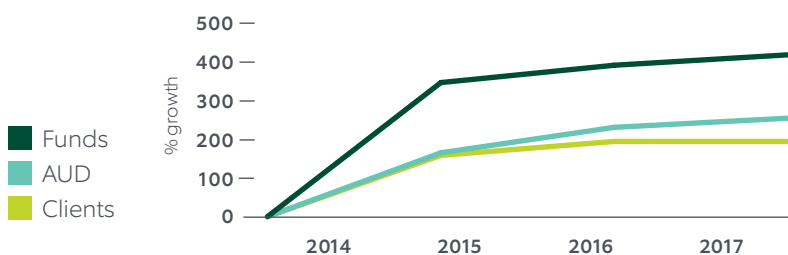
**1120+**  
FUNDS



**125+**  
CLIENTS



OUTSTANDING GROWTH IN THE LAST FOUR YEARS



REGULATORY ENGAGEMENT

- Regular communications, events and client update sessions on the impact of regulation.
- Active members of various industry associations, including Irish Funds.

RISK MANAGEMENT

- A risk-based oversight approach tailored to fund characteristics and our clients' requirements.
- Dedicated Depositary Risk Oversight Committee.

INDEPENDENCE

- Northern Trust Fiduciary Services (Ireland) Limited is authorised by the Central Bank of Ireland.
- A separate board with two appointed independent non-executive directors, further supported by internal depositary and corporate governance committees.
- Independent oversight by internal audit, risk and compliance.
- Appointment and oversight of prime brokers, global-custodians and sub-custodians.

**Second largest** provider based on number of domiciled and non-domiciled funds in Ireland with **20%** market share\*

Providing custody in **105+** markets, based on a strong risk rating approach and due diligence of sub-custodians

**50+** dedicated depositary services personnel located in two locations, Dublin and Limerick, and further support by a Limerick-based EMEA operations team of **30+**

**Five** depositary domiciles under one EMEA management structure

TO LEARN MORE

Contact your Northern Trust relationship manager, or visit [northerntrust.com](http://northerntrust.com)

All data as of 31 May 2018

\* June 2017 Monterey Survey

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