



COMPREHENSIVE, CUSTOMIZED
FINANCIAL SOLUTIONS

Services for Healthcare Institutions



Northern Trust



CREATIVITY, FLEXIBILITY, EXPERIENCE

The complexities of managing a multi-faceted institution never end – planning for capital investments, administering pension funds, managing cash flow, funding day-to-day operations, addressing regulatory issues.

You need a creative, flexible and experienced financial partner who understands and supports your priorities. Northern Trust can help you bring all of the pieces into focus – so you can concentrate on long-term strategic priorities.



SPECIALIZED FOCUS

Healthcare institutions look to Northern Trust for specialized expertise to address a spectrum of needs.

- **Delivering** asset administration, custody and investment management solutions to 32% of the top 50 healthcare organizations.
- **Providing** institutional investment management, asset administration and banking services for more than a century.
- **Offering** trust, custody and investment solutions for pension and self-insured funds.
- **Facilitating** your operating needs with credit and treasury management services.
- **Supporting** your executives, board members, physicians and donors with private client services.

CREDIT SOLUTIONS

Your relationship manager can help you structure solutions to answer ongoing operating needs and sustain long-term initiatives.

- Your relationship manager will consult with you to identify the optimum vehicles to pursue your objectives, from direct lending and derivative products to credit and liquidity facilities to support tax-exempt bond financings.
- Rely on Northern Trust's financial strength, as exemplified by our AA- rating from Standard & Poor's, to help you capture attractive market rates on bond issues.

INTEGRATED TRUST AND CUSTODY SOLUTIONS

Leverage the comprehensive services of one of the world's leading custodians for your pension and self-insured funds.

- Securities safekeeping
- Collection and disbursement of income and principal
- Security transaction recordkeeping

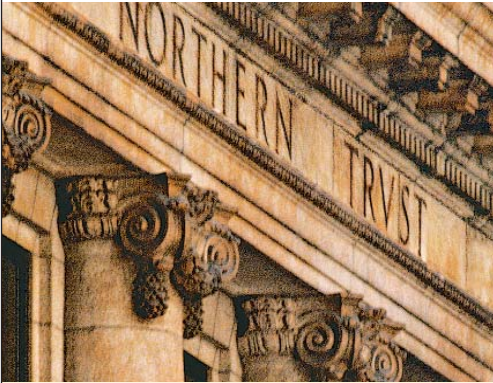


CUSTOMIZED APPROACH

Your organization is unique in every respect – in its mission, its structure, its funding requirements. Northern Trust will work closely with you to design solutions that address your current objectives and anticipate your emerging needs.

You'll enjoy a measure of customization and dexterity normally associated with boutique firms – but backed by the resources of one of the world's leading financial institutions.

You need a creative, flexible and experienced financial partner who understands and supports your priorities.



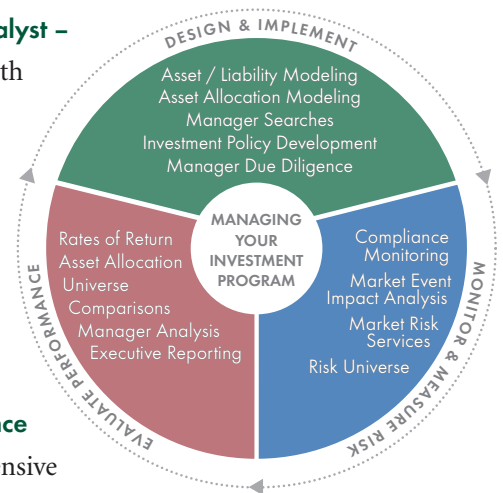
Northern Trust is one of the world's leading providers of asset servicing, asset management and wealth management services.

Founded in 1889, we have a history of strength and stability. Today, we are a global leader in combining high-touch client service and expertise with innovative products and technology.

Investment Risk and Analytical Services

Integrate advanced risk monitoring and measurement techniques into your investment program.

- **Compliance Monitoring** – Northern Trust Compliance Analyst® helps you monitor investment guideline compliance on a daily basis, making it easier to identify when portfolios are approaching guideline limits.
- **Market Event Impact Analyst** – Identify market trends with Northern Trust Event Analyst®. Gain quick access to focused reports that clarify the potential impact of allocation rebalances and currency and security volatility.
- **Analytics and Performance Results** – Get a comprehensive view of your worldwide portfolio performance, including rates of return, asset allocation, universe comparisons and manager analyses.
- **Executive Reporting** – Create tailored reports to meet the information needs of your board, committee and staff.



Accounting

Take advantage of Northern Trust's extensive fund accounting capabilities. Select the accounting method best suited to your needs.

- **Dollar Accounting** reports holdings to plan participants by allocating fund assets into multiple pools. Each participant's assets are derived using a calculated allocation percentage applied to the total dollar value of the fund.
- **Unitized Accounting** allows each plan to hold units of one or more collective investment funds in a separate account, in amounts precisely suited to that plan's needs.

Tax Services

Choose from an extensive array of tax reporting, compliance and preparation capabilities. A dedicated team of specialists focuses exclusively on tax-related issues.

Investment Management

To help you pursue your risk-adjusted performance targets, Northern Trust Global Investments (NTGI) confers with you to identify leading-edge solutions. NTGI offers a unique mix of proprietary and open-architecture capabilities across a wide array of investment styles and asset classes.

- Active Equity and Fixed Income
- Quantitative Index, Enhanced and Active
- Manager of Managers
- Short Duration
- Securities Lending
- Transition Management
- Brokerage

TREASURY MANAGEMENT SOLUTIONS

Enhance back-office efficiency and reduce costs with Northern Trust's focused treasury management services and technology.

- **A specialized healthcare team** of consultants, relationship managers and servicing and implementation experts works with you to create the configuration of solutions that best meets your needs.
- **Treasury PassportSM** delivers real-time information and lets you execute transactions, make inquiries, and modify instructions using the Internet.



You enjoy ready access to the latest in innovation and information through Northern Trust Passport®, the industry's first Web-based portal.



PRIVATE CLIENT SERVICES

Support the success of those who are vital to your organization – your executives, physicians, board members and donors. Northern Trust extends to your important colleagues all of the capabilities and services that make us one of the pre-eminent private banks in the United States.

- **Dedicated Expertise** – A single, knowledgeable relationship manager will provide access to all of the services and specialists of Northern Trust.
- **84 Financial Centers** – The largest private banking reach of any financial institution in the United States.
- **Private Passport®** – Our online account management system provides individuals the same powerful, user-friendly technology available to our institutional clients.

INDUSTRY-LEADING TECHNOLOGY

Northern Trust Passport® allows you to personally select and integrate the information you need, from across Northern Trust and third-party sources, in an easy-to-navigate format.

Northern Trust reinvests continuously in an integrated systems and operating architecture. A single data repository is used for transaction processing and reporting. You gain quicker access to more accurate information, because Northern Trust does not need to duplicate, transfer or reconcile data between separate systems.



FOR MORE INFORMATION

Contact your relationship manager or visit www.northerntrust.com.

NORTHERN TRUST LOCATIONS

Amsterdam

Bangalore

Beijing

Chicago

Dublin

Guernsey

Hong Kong

Isle of Man

Jersey

London

Luxembourg

New York

Singapore

Tokyo

Toronto

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