

U.S. ECONOMIC & INTEREST RATE OUTLOOK

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Soft data for the first quarter, firming thereafter

U.S. political issues have dominated the economic headlines for the past month. The failure of the Republican-led House of Representatives to repeal and replace the Affordable Care Act delays consideration of tax reform and infrastructure spending. Following this legislative battle, there is more uncertainty now about when and if Congress can deliver changes to fiscal policy this year.

Consumer and business sentiment surveys present an upbeat assessment of the economy. Actual "hard" economic data present a less sanguine picture. The recent step-back in consumer spending should be reversed soon. A pickup in real gross domestic product (GDP) growth is predicted for the second quarter after a slow performance in the first quarter.

Key Economic Indicators

	2016				2017				Q4 to Q4 change			Annual change		
	16:1a	16:2a	16:3a	16:4f	17:1f	17:2f	17:3f	17:4f	2015a	2016f	2017f	2015a	2016f	2017f
Real Gross Domestic Product (% change, SAAR)	0.8	1.4	3.5	2.1	1.0	2.5	2.1	2.2	1.9	2.0	2.0	2.6	1.6	2.0
Consumer Price Index (% change, annualized)	0.1	2.3	1.8	3.0	1.8	1.5	2.2	2.1	0.4	1.8	2.0	0.1	1.3	2.3
Civilian Unemployment Rate (%, average)	4.9	4.9	4.9	4.7	4.7	4.6	4.5	4.5				5.3*	4.8*	4.6*
Federal Funds rate (forecast: mid-point)	0.36	0.37	0.40	0.45	0.70	0.88	0.93	1.18				0.40*	0.40*	0.92*
2-yr. Treasury Note	0.84	0.77	0.73	1.01	1.24	1.60	1.69	1.92				0.69*	0.84*	1.61*
10-yr. Treasury Note	1.92	1.75	1.56	2.13	2.44	2.65	2.80	3.00				2.14*	1.84*	2.72*

a=actual f=forecast *=annual average

Key Elements of the Forecast

- Consumer spending fell 0.1% and 0.2% in February and January, respectively. Oneoff factors influenced these numbers. Auto sales shot up in December (18.4 million
 units) to their highest level in more than a decade, and a partial payback occurred in
 the first quarter. Warm weather in the first two months of the year reduced spending
 on utilities. Looking ahead, the factors that underpin consumer spending remain
 supportive of a recovery.
- The current U.S unemployment rate (4.5% in March and 4.7% on average in the first quarter) points to full employment conditions. Monthly gains in payrolls slowed in March (+98,000) following solid increases in the prior two months. Bad weather in some parts of the country explains a part of the weakness. Hourly earnings increased 2.7% in March, representing a small deceleration from the prior month. Employment

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- compensation should match hiring strength in the months ahead, which should boost consumer spending.
- Developments in the housing sector are largely positive. Single-family housing starts
 advanced in January and February, while the volatile multi-family starts component fell.
 Sales of new single-family homes have risen since December, while purchases of existing
 single-family homes have been flat. Actual residential construction spending in the first two
 months of the year implies strong growth in residential investment expenditures during the
 first quarter.
- The Institute for Supply Management's (ISM) factory survey in the first quarter recorded the
 highest reading in six years. Quarter-to-date, shipments of non-defense capital goods (an
 input for the business equipment spending in the GDP report) suggest a stronger gain
 compared with the fourth quarter. In other words, hard data are pointing to continued growth
 in business equipment spending that is more muted than the more upbeat message from soft
 survey data.
- The personal consumption expenditure price index rose 2.1% from a year ago in February and the core price measure, which excludes food and energy, increased 1.8% in the same period. Overall inflation exceeds the Federal Reserve's 2.0% inflation target, but should recede somewhat now that energy prices have tapered off. The bottom line is that inflation numbers are firming as the economic expansion ages.
- The latest employment and inflation numbers indicate the Fed's dual mandate of full
 employment and price stability is satisfied. In light of this, the Fed has room to raise the
 policy rate gradually and normalize its balance sheet. We continue to expect two rounds of
 policy tightening in September and December of this year.
- Stress within Congress, and between Congress and the White House, does not bode
 positively for fiscal expansion this year. Our forecast does not anticipate significant changes
 to the tax code or much in the way of incremental infrastructure spending.
- The 10-year Treasury note yield, at 2.62% in mid-March, was the highest in the past year. It
 is trading about 30 basis points lower now. The bond market has lowered growth
 expectations anticipated after the presidential elections. Bullish economic data, including a
 pickup in consumer spending, should reverse most of the recent reduction in interest rates.
- The geopolitical situation has been shaken somewhat following the Syrian conflict, but our
 view is that it is unlikely to escalate into a broader challenge and shake financial markets.
 Market response to the outcome of the first round of French elections later in the month is
 uncertain.

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