

FOUNDATIONS AND ENDOWMENTS UNIVERSE SUMMARY

ASSET OWNERS RECORD MODEST FIRST-QUARTER GAIN



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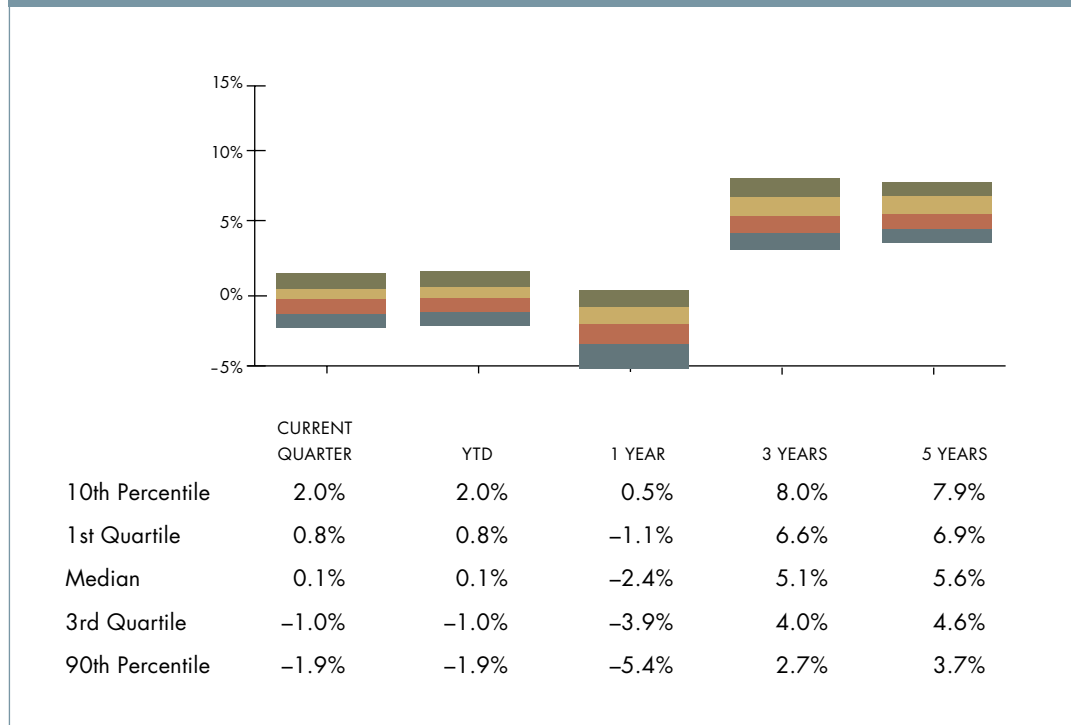
Overall, the Northern Trust Foundations and Endowments Universe posted modest gains during the first quarter of 2016, as the median fund returned 0.1%. This represented a second consecutive quarter of positive returns for the Universe, which has posted positive returns in four out of the previous five quarters. As a result, the Universe posted a one-year median return of -2.4% as of March 31. The Universe has experienced positive results over longer periods, with three- and five-year returns of 5.1% and 5.6%, respectively.

The U.S. equity program also netted positive results during the first quarter, posting a median return of 0.3%. The median one-year return as of March 31 was -2.6%. In comparison, the Universe

has underperformed both the S&P 500 and Russell 3000 indices for the quarter and one-year periods. The S&P 500 posted a 1.0% return for the quarter and -0.3% for the one-year timeframe, whereas the Russell 3000 returned 1.4% and 1.8% for the same periods.

International equity markets posted negative results during the first quarter, offsetting some of the gains produced during the fourth quarter of 2015. The international equity program returned -0.9% for the quarter, dropping the one-year return to -7.4% as of March 31. The MSCI EAFE, MSCI ACWI ex US and MSCI Emerging Market indices generated mixed results during the first quarter with returns of -2.9%, -0.3% and 5.8%, respectively. The

FOUNDATION AND ENDOWMENT PLANS – TOTAL RETURNS MARCH 31, 2016



indices produced negative returns for the one-year period with the MSCI EAFE return of -7.9% detracting the least of the three. The MSCI ACWI ex US and Emerging Markets indices posted returns of -8.8% and -11.7% for the period.

The domestic fixed income median program generated positive results of 1.9% for the first quarter, while the international fixed income median program snapped a string of six consecutive quarters of losses by posting a 4.0% return. The Barclays Capital US Aggregate Index generated a 3.0% return for the quarter, whereas the Citi-Group WGBI ex US index posted a 9.1% return. The U.S. fixed income median mandate generated a positive one-year return of 1.1% as of March 31, whereas the international fixed income programs posted losses of -0.8% over the same period.

The venture capital program median generated gains of 2.1% during the first quarter. For the

one-year period ending March 31, the program produced a 14.1% return. The real estate program posted a modest gain of 1.3% for the quarter, bringing the program's one-year median return to -1.6%.

The Foundations and Endowments Universe continues to experience significant asset allocation changes compared to prior years. While domestic equity still remains one of the largest components at approximately 19% (compared to 40% in the first quarter of 2006), there has been a noticeable transition of assets from domestic equity into hedge funds and private equity, which now comprise 23% each of the total allocation for the quarter. Domestic fixed income and international equity continue to make up a significant portion of the Foundations and Endowments Universe at roughly 12% each of the total allocation for the first quarter.

COMPOSITE ASSET ALLOCATION – FOUNDATIONS AND ENDOWMENTS				
	Current	1 Year Ago	3 Years Ago	5 Years Ago
U.S. Equity	19%	20%	21%	25%
Global/Non-U.S. Equity	12%	12%	11%	12%
U.S. Fixed Income	12%	12%	14%	16%
Global/Non-U.S. Bonds	2%	3%	3%	2%
Private Equity/Hedge Funds	46%	46%	41%	36%
Cash & Other	8%	9%	3%	9%

ABOUT NORTHERN TRUST UNIVERSES

Northern Trust Universes represent the performance results of about 300 large institutional investment plans that subscribe to Northern Trust performance measurement services. These plans, with a combined asset value of approximately \$899 billion, represent a broad snapshot of overall institutional investment plan performance within the U.S. market.

Northern Trust's Investment Risk and Analytical Services give you a comprehensive array of risk management capabilities, supported by powerful technology and delivered by experienced professionals. We can help you bring all the details to focus – so you can address strategic program management issues. If you would like to participate in our universe analysis and receive more in-depth information, please contact your relationship manager.

Returns are shown gross of fees. Index returns assume reinvestment of dividends and earnings and do not reflect the deduction of any trading costs or other expenses. It is not possible to invest directly in an index. Periods greater than one year are annualized. Past performance does not indicate future results.