NOTATIONS FOR FORM 401

This form is designed for a settlor who wishes to establish an irrevocable trust which will own insurance policies on his or her single life. The trust benefits settlor's spouse and children, and it seeks to avoid federal estate taxation of the insurance proceeds on the deaths of the settlor and settlor's spouse. The settlor may not amend or revoke the trust agreement, although alternate EIGHTH gives the rights to amend and terminate the trust agreement to another person.

For community property states:

At the end of second sentence, add the phrase "which is my separate property."

This form assumes that property initially contributed to the trust, and settlor's subsequent contributions to the trust (including the settlor paying directly to the insurance company the premiums on insurance policies owned by the trustee), will be the SEPARATE PROPERTY of the settlor. If the contributions are community property, a portion of the trust estate will be subject to federal estate taxation upon the death of settlor's spouse under IRC §§2036 and 2038.

The settlor should not transfer or contribute community property to the trust. Rather, the settlor and his or her spouse can sever some of their community property into settlor's separate property and spouse's separate property. Then, the settlor can contribute property to the trust from settlor's separate property bank account.

Certain provisions of this form assume that there is a disinterested party acting as trustee or co-trustee under the agreement after the death of the settlor. Alternate SECTION 8 of FIFTH operates to preclude a spouse who is so acting as co-trustee from the exercise of powers which would have adverse tax consequences. A beneficiary should not so act as sole trustee where the trustee may accumulate income or pay it to or spray it among a group which includes the beneficiary; see IRC §678(a)(1).

Settlor's spouse should not make gifts of his or her own property to the trust. The spouse may consent to gift splitting with the settlor under IRC §2513(a). If gift splitting is to be used, however, (i) the spouse should not have any power to appoint, amend or terminate the trust (i.e., do not use alternate provision #8 or 16) and (ii) the spouse as trustee or co-trustee should be permitted to distribute trust property only pursuant to a fixed or ascertainable standard (i.e., modify alternate provision #5). See the completed gift rules in Treas. Reg. §25.2511–2(b), (c).

Corporate Trustee as Initial Trustee:

Northern Trust recommends that an individual serve as initial trustee of an irrevocable insurance trust, with Northern Trust becoming trustee only when the insurance policy matures. In some cases Northern Trust might agree to be initial trustee, however, if it serves on a "no responsibility" basis and the agreement appoints an individual as trust director. If Northern Trust is to be the initial trustee of the trust:

- (a) Substitute "director" for "trustee" in SECTION 1(a) of SECOND so that the director notifies beneficiaries of their *Crummey* withdrawal rights.
- (b) Delete the first sentence of SECTION 2 of SECOND and delete "also" from the second sentence.
- (c) Substitute for SECTION 13(b) of FIFTH:
 - (b) The trustee and director need not pay or see to the payment of premiums or assessments on the policy, whether owned by the trustee or another person.

NOTE: This provision assumes that the settlor will pay the premiums directly to the insurance company.

- (d) Add after the TESTIMONIUM a signature line for the director's acceptance of office.
- (e) Insert the following after FOURTH and renumber the succeeding articles:

1

TRUST AGREEMENT

I, JOHN DOE, of _____, ____, as settlor, make this agreement with MARY DOE, of _____, as trustee, this _____day of _____, 20 .

I hereby transfer to the trustee the property listed in the attached schedule. That property and all investments and reinvestments thereof and additions thereto are herein collectively referred to as the "trust estate" and shall be held upon the following trusts:

FIRST: My wife's name is MARY DOE, and she is herein referred to as "my wife." I FAMILY have three children now living, namely:

> JOHN DOE, JR., born (date) DOROTHY DOE, born (date); and DAVID DOE, born _____(date)_____

SECOND: During my lifetime the trust estate shall be held and disposed of as follows:

SECTION 1: I or any other donor may make contributions to the trust at any time or times. For purposes of this agreement, the term "contribution" means any transfer of property to the trust for federal gift tax purposes, including property initially transferred to the trust or subsequently added thereto and payments of premiums on any insurance policy owned by the trustee which are paid otherwise than by the trustee. The amount of a contribution shall be its value for federal gift tax purposes.

Each of my wife and my children who is living at the time of contribution to the trust **RIGHTS OF** may withdraw from the principal of the trust estate an equal share of the value of the contri-WITHDRAWAL bution, except that neither my wife nor any child may withdraw, in the aggregate during any calendar year, more than the largest per donee amount that qualifies for the federal gift tax annual exclusion under Internal Revenue Code Section 2503(b) in effect from time to time and assuming that a split gift election will be made if the donor was married at the time of the contribution. By granting these withdrawal rights I intend that contributions to the trust shall qualify for the federal gift tax annual exclusion as gifts of present interests, and all powers and duties granted to the trustee shall be interpreted accordingly.

CONTRIBUTIONS

FIFTH: I appoint the following persons, singly and in the order listed, to act as director of this trust:

- (a) _____

[Insert names, e.g., spouse, child, sibling, accountant, attorney, but not the settlor or the trustee.]

Notwithstanding any other provision of this agreement, while I am living, the trustee's only duties under this agreement shall be to have custody of the trust property and to carry out the directions of the director. During that time the director shall have sole responsibility for the investment and distribution of trust property and for the administration of the trust, including notifying beneficiaries of their rights to withdraw contributions to the trust. The trustee shall be under no obligation to review trust investments or distributions, solicit any direction from the director, or inquire into the director's administration of the trust. The office of director shall terminate upon my death. A director shall serve without compensation from the trust.

A director's powers shall be deemed to be and exercised as fiduciary powers. The trustee need not review whether the director is satisfying his or her responsibilities hereunder, and the trustee shall not be liable for any action or inaction of the director.

Any director may resign at any time by written notice to the trustee and to his or her named successor director, or if none, to mywife if living, otherwise to my living children.

___, if he [or she] is living and under no disability and has not relinquished the power granted to him [or her] hereunder, otherwise_____, may remove any director at any time by written notice to the director and the trustee.

In case of the death, resignation, removal, disability or refusal to act of any director acting or appointed to act hereunder, the next person listed in the first paragraph of this article shall be successor director, or if none, then my wife if living, otherwise a majority in number of my living children, shall appoint a successor director. I shall not be a director.

Every successor director shall have all the powers given the originally named director. A successor director has no duty to inquire into the administration of any predecessor director and is not personally liable for any act or omission of any predecessor director.

The statement of the trustee that it is acting according to this article shall fully protect all persons dealing with the trustee. The trustee shall have no responsibility for any loss that may result from acting in accordance with this article or from carrying out any direction given by the director.

NOTE: The settlor should not have the power to remove a director. An attorney often serves as director remover.

If there may be after-born children, add to FIRST:

3 I intend by this agreement to provide for all my children, including any hereafter born or adopted.

If it is desired that all of settlor's descendants (e.g., settlor's grandchildren as well as children) have Crummey withdrawal rights, (i) substitute "descendants" for "children" and also "descendant" for "child" throughout SECOND, and (ii) substitute for fifth paragraph of SECTION 1 of SECOND:

Each payment to a descendant under this section shall be treated as an advancement and charged without interest against the share hereinafter provided for the descendant or his or her ancestor or descendants.

If notice of a contribution is given less than 30 days before the end of a calendar year, the beneficiaries or their representatives should notify the trustee in writing before the end of the calendar year that they have had adequate time to consider their withdrawal rights under SECTION 1 of SECOND and that they intend to let their rights lapse.

4

With respect to each contribution made to the trust during a calendar year:

(a) The trustee shall notify each beneficiary of his or her withdrawal right with respect to the contribution. The trustee may give notice after each contribution, once annually for all contributions made during the calendar year, or otherwise as the trustee deems advisable, but in no event later than December 31 of the calendar year.

(b) A beneficiary's withdrawal rights with respect to contributions to the trust shall continue from year to year until exercised (including after my death), except that on December 31 of each year the beneficiary's aggregate withdrawal rights shall lapse as to the amount specified in Internal Revenue Code Section 2514(e) in effect from time to time (currently the greater of \$5,000 and 5% of the value of the trust estate), and except further that those withdrawal rights shall lapse upon the death of the beneficiary.

A beneficiary may exercise a withdrawal right only by written request delivered to the trustee. The trustee shall make payment pursuant to a written request in cash to the extent practicable, otherwise from other trust property selected by the trustee, including policies of life insurance.

Any donor may place conditions on donor's current and future contributions to the trust, which may include (i) excluding any person from having a withdrawal right, (ii) increasing or decreasing the amount subject to withdrawal (but any increase shall be limited to the amount of the contribution), and (iii) changing the period during which the withdrawal right can be exercised. The conditions shall remain in effect for future contributions until the donor prospectively amends or revokes them. Conditions may be imposed, amended or revoked only by instrument in writing delivered to the trustee.

Each payment to a child under this section shall be treated as an advancement and charged without interest against the share hereinafter provided for the child or his or her descendants.

The succeeding provisions of this agreement shall be subject to the terms of this section.

SECTION 2: The trustee may pay from the income and principal of the trust estate any premiums or assessments on any policy of life insurance owned by the trustee. The trustee may also pay so much or all of the income of the trust estate to any one or more of my wife and children from time to time living, in equal or unequal proportions and at such times as the trustee deems necessary or advisable for their health and maintenance in reasonable comfort, except that no payment shall be made to satisfy any legal obligation of any person to a beneficiary. Any income not so paid shall be added to principal.

INCOME AND PRINCIPAL

If the unlimited marital deduction is not used in settlor's estate plan, modify (a) of THIRD as appropriate.

If a spray of the income from trust estate is desired but the spouse is to be the primary beneficiary, add to first paragraph of SECTION 1 of FOURTH:

5 ..., but if the income so payable to my wife shall at any time or times exceed the amount which the trustee deems to be in her best interests (considering her other income and means of support known to the trustee, the desirability of augmenting her separate estate, and any other circumstances and factors deemed pertinent), the trustee may pay any part or all of the excess income to any one or more of my descendants from time to time living, in equal or unequal proportions, according to their respective needs and best interests, or accumulate the same and add it to principal as the trustee deems advisable.

If a spray of the income and principal from trust estate for the spouse and descendants is desired, substitute for first two paragraphs of SECTION 1 of FOURTH:

SECTION 1: If my wife survives me, then during her lifetime the trustee may pay so much or all of the income and principal of the trust estate to any one or more of my wife and descendants from time to time living, in equal or unequal proportions and at such times and in such manner as the trustee deems necessary or advisable for their health, support in reasonable comfort, and education (including postgraduate), considering the income of each of them from all sources known to the trustee. Any income not so paid shall be added to principal. No payment of income or principal to a descendant of mine shall be charged against the share hereinafter provided for the descendant or his or her ancestor or descendants.

If principal encroachment for spouse alone is desired, substitute for second paragraph of SECTION 1 of FOURTH:

The trustee may also pay to my wife such sums from principal as the trustee deems necessary or advisable from time to time for her health and maintenance in reasonable comfort, considering the income and other sources of funds known to the trustee to be available to her.

6

7

THIRD: If any portion of the trust estate shall be included in my gross estate for federal estate tax purposes, then upon my death that portion shall be subject to the following:

(a) If my wife survives me, the trustee shall forthwith distribute the portion to my wife, except that if there are one or more trusts which qualify in full for the federal estate tax marital deduction in my estate and which are not treated for federal generation–skipping tax purposes as if the qualified terminable interest property election had not been made, the portion shall be added in equal shares to those trusts. For purposes of this article, my wife shall be deemed to have survived me if the order of our deaths cannot be proved. This distribution shall carry with it a proportionate part of the income of the trust estate from the date of my death to the date of distribution.

(b) If my wife does not survive me, then notwithstanding any contrary provision in my will or revocable trust, the trustee shall pay from the principal of the portion the amount, if any, by which the estate and inheritance taxes assessed by reason of my death shall be increased as a result of the inclusion of the portion in my estate for such tax purposes. The trustee may make payment directly or to the personal representative of my estate, as the trustee deems advisable. The trustee shall make these payments without apportionment or reimbursement.

In making distribution or payment, the trustee shall accept without inquiry the statement of the fiduciary responsible for filing the federal estate tax return or paying the estate and inheritance taxes, as the case may be, of the amounts required to satisfy the provisions of this article.

The balance of the trust estate which remains after the foregoing distribution or payment has been made or provided for shall be held and disposed of as hereinafter provided.

FOURTH: After my death the trust estate shall be held and disposed of as follows:

SECTION 1: If my wife survives me, then commencing with my death the trustee shall **INCOME** pay the income from the trust estate in convenient installments, at least quarterly, to her during her lifetime.

The trustee may also pay to my wife such sums from principal as the trustee deems necessary or advisable from time to time for her health and maintenance in reasonable comfort, and for the health, support in reasonable comfort, and education (including postgraduate) of any child of mine who may be dependent upon her, considering the income and other sources of funds known to the trustee to be available to each of them. No payment made for a child of mine shall be charged against the share hereinafter provided for the child or his or her descendants.

If it is desired to give the spouse a testamentary power of appointment not subject to federal estate tax, substitute for first paragraph of SECTION 2 of FOURTH:

8 SECTION 2: Upon the death of my wife if she survives me, the trust estate shall be held in trust hereunder or distributed to or in trust for such one or more of my descendants and their respective spouses and charitable, scientific or educational purposes, with such powers and in such manner and proportions as my wife may appoint by her will making specific reference to this power of appointment.

Upon the death of my wife any part of the trust estate not effectively appointed (or upon my death if my wife does not survive me, the trust estate) shall be divided into equal shares to create one share for each then living child of mine and one share for the then living descendants, collectively, of each deceased child of mine.

If minor child, add to first paragraph of SECTION 3 of FOURTH:

9...; except that while the child is under the age of 21 years, the trustee may pay to or for the benefit of the child so much or all of the income from his or her share as the trustee deems necessary or advisable from time to time for his or her health, maintenance in reasonable comfort, education (including postgraduate) and best interests, adding to principal any income not so paid.

If a child's share is of sufficient size to warrant withdrawal in three stages, substitute for SECTION 4 of FOURTH:

10 SECTION 4: After division of the trust estate into shares and after a child has reached any one or more of the following ages, the child may withdraw from the principal of his or her share at any time or times not to exceed in the aggregate:

1/3 in value after 25 years of age;

1/2 in value (after deducting any amount subject to withdrawal but not actually withdrawn) after 30 years of age; and

The balance after 35 years of age.

The value of the share shall be its value as of the first exercise of each withdrawal right, plus the value of any subsequent addition as of the date of addition. The trustee shall make payment without question upon the child's written request. The right of withdrawal shall be a privilege which may be exercised only voluntarily and shall not include an involuntary exercise.

A disclaimer by my wife of any part or all of an outright distribution under paragraph (a) of THIRD shall not preclude her from receiving benefits from the disclaimed property in the trust.

SECTION 2: Upon the death of my wife, or upon my death if my wife does not survive **DIVISION** me, the trustee shall divide the trust estate into equal shares to create one share for each then living child of mine and one share for the then living descendants, collectively, of each deceased child of mine.

Each share created for the descendants of a deceased child shall be distributed per stirpes to those descendants, subject to postponement of possession as provided below. Each share created for a living child shall be held as a separate trust and disposed of as hereinafter provided.

SECTION 3: The income from a child's share shall be paid in convenient installments, **INCOME** at least quarterly, to the child until complete distribution of the share or his or her prior death.

The trustee may also pay to the child such sums from the principal of his or her share as the trustee deems necessary or advisable from time to time for his or her health, maintenance in reasonable comfort, education (including postgraduate) and best interests, considering the income of the child from all sources known to the trustee.

SECTION 4: After division of the trust estate into shares and after a child has reached the age of 25 years, the child may withdraw any part or all of the principal of his or her share at any time or times, but not to exceed in the aggregate 1/2 in value thereof prior to reaching the age of 30 years. The value of the share shall be its value as of the child's first exercise of his or her withdrawal right, plus the value of any subsequent addition as of the date of addition. The trustee shall make payment without question upon the child's written request. The right of withdrawal shall be a privilege which may be exercised only voluntarily and shall not include an involuntary exercise.

SECTION 5: If a child dies before receiving his or her share in full, then upon the death of the child his or her share shall be held in trust hereunder or distributed to or in trust for such appointee or appointees other than the child, his or her estate, his or her creditors and the creditors of his or her estate, with such powers and in such manner and proportions as the child may appoint by his or her will making specific reference to this power of appointment.

LIMITED TESTAMENTARY POWER OF APPOINTMENT

RIGHT TO WITHDRAW

© 2014, Northern Trust Corporation

This form assumes that the settlor will not allocate GST exemption to the trust during his or her lifetime and that the trust will have an inclusion ratio of one for generation–skipping tax purposes. The second paragraph of SECTION 5 of FOURTH grantsa child a general testamentary power of appointment over his or her share so that federal estate tax (and not federal generation–skipping tax) will be incurred upon the death of the child. If this is not desired, the second paragraph may be deleted.

If a retained share is of sufficient size to warrant distribution in two stages, substitute for SECTION 8 of FOURTH:

11 SECTION 8: Each share of the trust estate which is distributable to a beneficiary who has not reached the age of 30 years shall immediately vest in the beneficiary, but the trustee shall retain possession of the share as a separate trust, paying to or for the benefit of the beneficiary so much or all of the income and principal of the share as the trustee deems necessary or advisable from time to time for his or her health, maintenance in reasonable comfort, education (including postgraduate) and best interests, adding to principal anyincome not so paid (except that after the beneficiary has reached the age of 21 years, the trustee shall pay to him or her all the income from the share in convenient installments, at least quarterly), and distributing 1/2 in value of the principal of the share to the beneficiary when he or she reaches the age of 30 years or to the estate of the beneficiary if he or she dies before receiving the share in full.

In addition, if a child's share would incur generation-skipping tax upon the death of the child (assuming the non-exercise of all testamentary powers of appointment granted to the child hereunder), then the child shall also have the power to appoint the portion of the share otherwise constituting a generation-skipping transfer to the creditors of his or her estate. This general testamentary power of appointment is granted to avoid generation-skipping tax. This power of appointment may be exercised only by a will making specific reference to this power. Any such portion not effectively appointed shall be held and disposed of as hereinafter provided, except that unless the child directs otherwise by his or her will or revocable trust, the trustee shall first pay from the principal of such portion, directly or to the personal representative of the child's estate as the trustee deems advisable, the amount by which the estate and inheritance taxes assessed by reason of the death of the child shall be increased as a result of the inclusion of such portion in the child's estate for such tax purposes. The trustee's selection of assets to be sold to pay that amount, and the tax effects thereof, shall not be subject to question by any beneficiary.

SECTION 6: Upon the death of a child any part of his or her share not effectively **DEF** appointed shall be distributed per stirpes to his or her then living descendants, or if none, then per stirpes to my then living descendants, subject to postponement of possession as provided below, except that each portion otherwise distributable to a descendant of mine for whom a share of the trust estate is then held hereunder shall be added to that share.

SECTION 7: If upon the death of the survivor of my wife and me, or at any time thereafter but prior to complete distribution of the trust estate, there is no living descendant of mine, any trust property then held under this agreement and not vested or effectively appointed shall be distributed 1/2 to my heirs-at-law and 1/2 to my wife's heirs-at-law, the heirs-at-law and the proportions which they shall respectively take to be determined in each case according to the present laws of descent of the state of my domicile as if my wife and I had both died at that time.

SECTION 8: Each share of the trust estate which is distributable to a beneficiary who has not reached the age of 21 years shall immediately vest in the beneficiary, but the trustee shall (a) establish with the share a custodianship for the beneficiary under a Uniform Transfers or Gifts to Minors Act, or (b) retain possession of the share as a separate trust, paying to or for the benefit of the beneficiary so much or all of the income and principal of the share as the trustee deems necessary or advisable from time to time for his or her health, maintenance in reasonable comfort, education (including postgraduate) and best interests, adding to principal any income not so paid, and distributing the share to the beneficiary when he or she reaches the age of 21 years or to the estate of the beneficiary if he or she dies before receiving the share in full.

CONTINGENT GENERAL TESTAMENTARY POWER OF APPOINTMENT

DEFAULT

FAILURE OF DESCENDANTS

POSTPONEMENT OF POSSESSION

principal of the trust),

FORM 401 (continued)

ADMINISTRATIVE

this agreement:	PROVISIONS
SECTION 1: If income or discretionary amounts of principal become payable to a beneficiary under disability, then that income or principal shall be paid or expended only in such of the following ways as the trustee deems best: (a) directly to the beneficiary or his or her attorney in fact; (b) to the legally appointed guardian or conservator of the beneficiary; (c) to a custodian for the beneficiary under a Uniform Transfers or Gifts to Minors Act; (d) by the trustee directly for the benefit of the beneficiary; (e) to an adult relative or friend in reimbursement for amounts properly advanced for the benefit of the beneficiary.	FACILITY OF PAYMENT
SECTION 2: The interests of beneficiaries in principal or income shall not be subject to the claims of any creditor, any spouse for alimony or support, or others, or to legal process, and may not be voluntarily or involuntarily alienated or encumbered. This provision shall not limit the exercise of any power of appointment.	SPENDTHRIFT
Except with respect to SECOND, the rights of beneficiaries to withdraw trust property are personal and may not be exercised by a guardian, conservator, attorney in fact or others.	
SECTION 3: The allocation of receipts and disbursements between income and principal shall be determined as provided by this agreement and applicable state statute or in cases not covered by statute by the trustee, except that	PRINCIPAL AND INCOME
(a) if the trust is beneficiary or owner of an individual account in any employee benefit plan or individual retirement plan, income earned after death in the account shall be income of the trust, and if the trustee is required to pay all trust income to a beneficiary, the trustee shall collect and pay the income of the account to the beneficiary at least quarterly (and to the extent that all income cannot be collected from the account, the deficiency shall be paid from the	

FIFTH: The following provisions shall apply to the trust estate and to each trust under

(b) reserves for depreciation shall be established out of income only to the extent that the trustee determines that readily marketable assets in the principal of the trust will be insufficient for any renovation, major repair, improvement or replacement of trust property which the trustee deems advisable, and

(c) income received after the last income payment date and undistributed at the termination of any estate or interest shall, together with any accrued income, be paid by the trustee as income to the persons entitled to the next successive interest in the proportions in which they take that interest.

SECTION 4: For convenience of administration or investment, the trustee may hold separate trusts as a common fund, dividing the income proportionately among them, assign undivided interests to the separate trusts, and make joint investments of the funds belonging to them. The trustee may consolidate any separate trust with any other trust with similar provisions for the same beneficiary or beneficiaries.

SECTION 5: After my death the trustee shall render an account of trust receipts and disbursements and a statement of assets at least annually to each beneficiary then entitled to receive or receiving the income from the trust and, in addition, to any other beneficiaries who are entitled to receive accounts under applicable state law. An account is binding on each beneficiary who receives it and on all persons claiming by or through the beneficiary, and the trustee is released, as to all matters stated in the account or shown by it, unless the beneficiary commences a judicial proceeding to assert a claim within one year after the mailing or other delivery of the account.

Before distributing property to a beneficiary upon termination of a trust in whole or in part, the trustee shall have the right to require an approval of the trustee's accounts, either by a written approval and release from the beneficiary or, if it cannot be obtained, by a judicial settlement of accounts. The expenses of the judicial proceeding (including attorneys fees) shall be paid from the beneficiary's share of the trust. The trustee shall also have the right to require an indemnification from the beneficiary for any environmental law liability or expense which the trustee has incurred or may incur in the future with respect to the property distributed.

SECTION 6: The trustee shall be reimbursed for all reasonable expenses incurred in the management and protection of the trust, and any corporate trustee shall receive compensation for its services in accordance with its schedule of fees in effect from time to time. A trustee's regular compensation shall be charged against income and principal as provided by applicable state law, except that the trustee shall have full discretion at any time or times to charge a larger portion or all against income.

SECTION 7: A corporate trustee in its discretion may terminate and distribute any trust hereunder if the corporate trustee determines that the costs of continuance thereof will substantially impair accomplishment of the purposes of the trust. The trustee shall terminate and forthwith distribute any trust created hereby, or by exercise of a power of appointment hereunder, which is still held at the end of the period allowed by the applicable rule against perpetuities, if any. Distribution under this section shall be made to the persons then entitled to receive or eligible to have the benefit of the income from the trust in the proportions in which they are entitled thereto, or if their interests are indefinite, to those persons per stirpes if they have a common ancestor, or if not, then in equal shares.

COMMON FUND AND CONSOLIDATION

ACCOUNTS

COMPENSATION

SMALL TRUST **TERMINATION** AND PERPETUITIES SAVINGS

If settlor's spouse is to continue to act as individual trustee with the corporate trustee after the death of the settlor, substitute for SECTION 8 and SECTION 9 of FIFTH:

12 SECTION 8: Upon my death NORTHERN TRUST, of ______, _____ shall be corporate trustee hereunder. If MARY DOE is acting as trustee upon my death, she shall continue to act as individual trustee, but any other trustee then acting hereunder shall cease to be trustee.

After my death the individual trustee, if any, shall have jointly with the corporate trustee all the powers given the trustee, except that the individual trustee shall not participate in the exercise of any tax election or allocation which affects her interests or the interests of any person to whom she is legally obligated or any discretion to determine the propriety or amount of payments or distributions of income or principal to herself or to any person to whom she is legally obligated, or possess any of the incidents of ownership with respect to any policy of insurance on her life, and the corporate trustee alone shall exercise that tax election, allocation or discretion and possess those incidents of ownership. The term "trustee" shall mean the trustee or trustees from time to time qualified and acting, and the term "corporate trustee" shall mean NORTHERN TRUST and any successor to it from time to time qualified and acting. The compensation, if any, of the individual trustee shall be in addition to the full fee of the corporate trustee.

Any trustee may resign at any time by written notice to the other trustee, if any, and to each beneficiary then entitled to receive or eligible to have the benefit of the income from the trust.

In case of the death, resignation, refusal or inability to act of any trustee during my lifetime, a successor trustee shall be appointed by the beneficiary or a majority in interest of the beneficiaries then entitled to receive or eligible to have the benefit of the income from the trust (or if their interests are indefinite, by a majority in number of the oldest generation of such beneficiaries), except that in no event shall I be a successor trustee.

In case of the death, resignation, refusal or inability to act of the individual trustee after my death, the corporate trustee shall be sole trustee with all the powers given the originally named trustee.

In case of the resignation, refusal or inability to act of the corporate trustee acting or appointed to act hereunder after my death, a successor corporate trustee shall be appointed by the beneficiary or a majority in interest of the beneficiaries then entitled to receive or eligible to have the benefit of the income from the trust (or if their interests are indefinite, by a majority in number of the oldest generation of such beneficiaries). Separate trusts under this agreement may have the same or different trustees.

Every successor trustee shall have all the powers given the originally named trustee. A successor trustee has no duty to inquire into the accounts or administration of any predecessor trustee and is not personally liable for any act or omission of any predecessor trustee. With the approval of the beneficiaries appointing a successor trustee, a successor trustee may accept the account rendered and the property received as a complete release and discharge to a predecessor trustee without incurring any liability for so doing.

No trustee wherever acting shall be required to give bond or surety or be appointed by or account for the administration of any trust to any court. The trustee need not register a trust with any court.

If another corporation succeeds to part or all of the trust business of a corporate trustee acting or appointed to act hereunder, that corporation shall be the successor corporate trustee, without the necessity of appointment, assignment or other action.

The corporate trustee shall have custody of the trust property, keep the records of the trust and prepare the accounts. If the corporate trustee proposes the investment, sale or voting of trust property and the individual trustee fails to respond to the proposal within 10 days after being requested to do so in writing, the corporate trustee may carry out the proposal without a response from the individual trustee. The individual trustee may at any time or times by a writing delivered to the corporate trustee delegate to it any or all of her powers. The statement of the corporate trustee as to whether the individual trustee is acting or has delegated to it any or all of her powers shall fully protect all persons dealing with the trust.

Except as otherwise specifically provided, if at any time the trustees shall be evenly divided, the decision of the corporate [or individual] trustee shall control. The dissenting trustee shall have no liability for participating in or carrying out the acts of the controlling trustee.

SECTION 9: If for any reason either trustee is unwilling or unable to act as to any property, the remaining trustee if willing and able to act, otherwise such person or qualified corporation as the trustees shall from time to time designate in writing, shall act as special trustee as to that property. Any person or corporation acting as special trustee may resign at any time by written notice to the trustees. Each special trustee shall have the powers granted to the trustees by this agreement, to be exercised only with the approval of the trustees, to which the net income and the proceeds from sale of any part or all of the property shall be remitted to be administered under this agreement.

SECTION 8: Any trustee may resign at any time by written notice to each beneficiary then entitled to receive or eligible to have the benefit of the income from the trust. In case of the death, resignation, refusal or inability to act of any trustee acting or appointed to act hereunder, a successor trustee shall be appointed by the beneficiary or a majority in interest of the beneficiaries then entitled to receive or eligible to have the benefit of the income from the trust (or if their interests are indefinite, by a majority in number of the oldest generation of such beneficiaries), except that in no event shall I be a successor trustee, and except further that after my death no beneficiary or person legally obligated to a beneficiary shall be a successor trustee. Separate trusts under this agreement may have the same or different trustees.

Upon my death the then acting trustee shall cease to be trustee and NORTHERN TRUST *insert full legal name of applicable NORTHERN TRUST bank throughout the instrument* of ______, shall be successor trustee.

Every successor trustee shall have all the powers given the originally named trustee. A successor trustee has no duty to inquire into the accounts or administration of any predecessor trustee and is not personally liable for any act or omission of any predecessor trustee. With the approval of the beneficiaries appointing a successor trustee, the successor trustee may accept the account rendered and the property received as a complete release and discharge to the predecessor trustee without incurring any liability for so doing.

No trustee wherever acting shall be required to give bond or surety or be appointed by or account for the administration of any trust to any court. The trustee need not register a trust with any court.

If another corporation succeeds to part or all of the trust business of a corporate trustee acting or appointed to act hereunder, that corporation shall be the successor corporate trustee, without the necessity of appointment, assignment or other action.

SECTION 9: If for any reason the trustee is unwilling or unable to act as to any property, such person or qualified corporation as the trustee shall from time to time designate in writing shall act as special trustee as to that property. Any person or corporation acting as special trustee may resign at any time by written notice to the trustee. Each special trustee shall have the powers granted to the trustee by this agreement, to be exercised only with the approval of the trustee, to which the net income and the proceeds from sale of any part or all of the property shall be remitted to be administered under this agreement.

SECTION 10: A beneficiary, trustee or other person shall be considered to be under disability or unable to act if the person is a minor, is adjudicated by a court to lack legal capacity, or is not so adjudicated but is, by reason of illness or mental or physical disability, unable to give prompt and intelligent consideration to financial matters. The determination as to inability may be made by a physician, and the trustee may rely upon written notice of that determination. The parent, spouse, adult child, attorney in fact, guardian or conservator of a beneficiary under disability shall receive notice and have authority to act for the beneficiary under this agreement, except that I shall not so act while my wife is living and under no disability.

TRUSTEE SUCCESSION

TRUSTEE FOR OUT-OF-STATE PROPERTY

PERSON UNDER DISABILITY

If a no contest provision is desired and is permitted in your state, the following may be inserted in FIFTH:

13 SECTION _____: If any person shall seek to set aside this agreement or to contest the validity of any part of it, then I disinherit that person and his or her spouse and descendants, and all of them shall be deemed to be deceased for all purposes of this agreement.

SECTION 11: In disposing of any trust property subject to a power to appoint by will, the trustee may rely upon an instrument admitted to probate in any jurisdiction as the will of the donee or may assume that the power was not exercised if, within 3 months after the death of the donee, the trustee has no actual notice of a will which exercises the power. The trustee may rely on any document or other evidence in making payment under this agreement and shall not be liable for any payment made in good faith before it receives actual notice of a changed situation. The trustee may consult with legal counsel and other agents at trust expense and shall not be liable for any action taken or omitted in good faithreliance upon the advice or recommendation of the legal counsel or other agent. The trustee shall not be personally liable for acts or omissions done in good faith.

SECTION 12: If my marriage to my wife is terminated by court order, then after the **SPOUSE** date of that order she shall be deemed to be deceased for all purposes of this agreement.

SECTION 13: The trustee may acquire, maintain and terminate policies of insurance **LIFE** on my life and may invest the trust solely in such policies. With respect to any policy of life **INSURANCE** insurance owned by or under which the death benefits are made payable to the trustee:

(a) The trustee or any other person, as owner of the policy, shall have all available benefits, privileges, payments, dividends, surrender values, options and elections, including the right at any time or times to change the beneficiary and to pledge or assign the policy or its proceeds as collateral security for any loan which the owner may obtain from any lender, including a trustee hereunder individually or a parent or affiliate company, except that the trustee's right to change the beneficiary shall be limited to naming the trustee or a successor trustee as beneficiary. I, as insured or otherwise, shall not have any incident of ownership in the policy if owned by the trustee and issued on my life.

(b) The trustee shall pay or see to the payment of premiums and assessments on the policy if owned by the trustee, except that if a person has advised the trustee that he or she will make a payment, the trustee may rely on that statement. If the trustee does not have sufficient assets to make a payment and the premium or assessment is not paid when due, the trustee in her discretion may solicit contributions to the trust, borrow money to make the payment, exercise any conversion privileges or terminate the policy. The trustee need not pay or see to the payment of premiums or assessments on the policy if not owned by the trustee.

(c) Upon the death of the insured thereunder the trustee shall take such action as the trustee deems best to collect the policy proceeds, paying the expense thereof from the trust estate, but the trustee need not enter into or maintain any litigation to enforce payment on the policy until indemnified to the trustee's satisfaction against all expenses and liabilities to which the trustee might thereby be subjected. The trustee may release the insurance company from its liability under the policy and make any compromise which the trustee deems proper. (d) The insurance company shall not take notice of the provisions of this agreement or see to the application of the policy proceeds, and the trustee's receipt to the insurance company shall be a complete release for any payment made and shall bind every beneficiary under this agreement.

(e) The trust shall be operative with respect to the proceeds of the policy at the death of the insured thereunder, after deducting all charges by way of advances, loans or otherwise in favor of the owner or owners or any other person, for which the trustee shall not seek reimbursement.

SECTION 14: To enable trusts to be either completely exempt or nonexempt from generation-skipping tax, or for any other reason, the trustee may divide a trust into two or more separate trusts and may hold an addition to a trust as a separate trust. A division shall be done on a fractional basis and may be defined by means of a formula. The rights of beneficiaries shall be determined as if the trusts were aggregated, but the trustee may pay principal to beneficiaries and taxing authorities disproportionately from the trusts. The trustee shall not be liable for deciding in her discretion to exercise or not exercise these powers.

Upon division or distribution of an exempt trust and a nonexempt trust held hereunder, the trustee in her discretion may allocate property from the exempt trust first to a share from which a generation-skipping transfer is more likely to occur.

If the trustee considers that any distribution from a trust hereunder other than pursuant to a power to withdraw or appoint is a taxable distribution subject to a generation-skipping tax payable by the distributee, the trustee shall augment the distribution by an amount which the trustee estimates to be sufficient to pay the tax and shall charge the same against the trust to which the tax relates.

If the trustee considers that any termination of an interest in trust property hereunder is a taxable termination subject to a generation-skipping tax, the trustee shall pay the tax from the portion of the trust property to which the tax relates, without adjustment of the relative interests of the beneficiaries.

If a trust hereunder would incur generation-skipping tax by reason of the death of a beneficiary (assuming the non-exercise of all testamentary powers of appointment grantedto the beneficiary hereunder), then the beneficiary shall have the power to appoint the trust property otherwise constituting a generation-skipping transfer to the creditors of his or her estate. This general testamentary power of appointment is granted to avoid generation-skipping tax. This power of appointment may be exercised only by a will making specific reference to this power, and it shall be in addition to any other testamentary power of appointment granted to the beneficiary under this agreement. Any such trust property not effectively appointed by the beneficiary shall be held and disposed of as provided in this agreement, except that unless the beneficiary directs otherwise by his or her will orrevocable trust, the trustee shall first pay from the principal of such property, directly or to

GENERATION-SKIPPING TAX

the personal representative of the beneficiary's estate as the trustee deems advisable, the amount by which the estate and inheritance taxes assessed by reason of the death of the beneficiary shall be increased as a result of the inclusion of such property in the beneficiary's estate for such tax purposes. The trustee's selection of assets to be sold to pay that amount, and the tax effects thereof, shall not be subject to question by any beneficiary.

SECTION 15: In determining whether any person is a child or descendant for purposes of this agreement, children and descendants by both birth and adoption shall be included, except that **CHILDREN AND DESCENDANTS**

(a) a person adopted when over the age of 18 years shall be excluded,

(b)a person born out of wedlock shall be treated as the child of the mother, unless her parental rights are terminated by placement for adoption or otherwise, and

(c) a person born out of wedlock shall not be treated as a child of the father unless the father marries the mother, acknowledges paternity of the child by a writing delivered to the trustee during the father's lifetime, or paternity is established by adjudication before or after the death of the father.

SECTION 16: Whenever trust property is to be distributed or allocated per stirpes to	PER STIRPES
the then living descendants of a person, the trust property shall be first divided at the gener-	
ational level of the person's children, whether or not any child of the person is then living.	

SECTION 17: In making discretionary distributions of trust property to beneficiaries,	DISCRETIONARY
the trustee shall consider the following:	DISTRIBUTIONS

(a) Among current beneficiaries of the trust, the interests of an older-generation beneficiary shall have priority over younger-generation beneficiaries, if the younger-generation beneficiaries are descendants of the older-generation beneficiary.

(b) The interests of a current beneficiary shall have priority over the remaindermen of the trust, if the remaindermen are descendants of the current beneficiary.

The trustee may also consider tax effects in making discretionary distributions of trust property to beneficiaries.

SECTION 18: A trustee may not use trust property to discharge the trustee's legalLEGALobligations, including any obligation to support a beneficiary.OBLIGATIONS

If non-marketable assets (e.g., partnership interests, closely held stock, real estate, loans) or investment concentrations of marketable securities may be included in a trust after the death of the insured, this should be discussed in advance with the corporate trustee. If these assets are to be retained, clients usually want to relieve the corporate trustee of investment responsibility for them. If this is desired, add to the end of FIFTH:

14 SECTION ____: After my death a trust under this agreement may hold some or all of the following assets, which shall be known as "special assets:"

Notwithstanding the general investment powers of the trustee, the following provisions shall apply to the special assets in the trust:

(a) I appoint the following individuals who are willing and able to act (singly, and in the order listed) to act as manager for the special assets in the trust:

- (i) The remaining individual cotrustees or cotrustee of the trust (if any)
- (ii) ______(iii) ______

(b) While a manager is acting, the manager shall have sole investment, voting and management responsibility (and the trustee shall have no such responsibility) for the special assets in the trust. The trustee shall purchase and sell the special assets, and deal with them, only upon the written direction of the manager. The trustee shall be under no obligation to review the special assets, make any investment recommendation with respect to them, solicit any direction from the manager, or value special assets which are non-marketable. The trustee need not review whether the manager is satisfying his or her responsibilities hereunder, and the trustee shall not be liable for any action or inaction of the manager.

(c) The powers of the manager shall be deemed to be and exercised as fiduciary powers. Special assets may include stockor other interests in a corporation, partnership, limited liability company or other entity (herein called a "company"). The manager's fiduciary powers shall not preclude the manager from holding office in a company, accepting remuneration from it, voting any interest in favor of himself or herself as director, manager or officer, or purchasing or selling interests in the company. The trustee shall make tax elections with respect to a company only as the manager directs. If a firm succeeds to part or all of the business or assets of a company by merger, consolidation, reorganization or otherwise, the trust's interest in that firm (whether or not publicly traded) shall continue to be a special asset of the trust.

(d) Special assets may include interests in real estate. The trustee shall have no responsibility, other than title-holding, for those interests and the tangible personal property associated with them. The manager shall have sole responsibility for managing, insuring, leasing and repairing the properties, collecting rents, and paying all taxes and expenses on the properties. The trustee shall deal with the properties only as and when directed to do so by the manager. If the manager asks the trustee to provide additional money for the expenses or improvement of a special asset, however, the trustee shall have responsibility for determining whether or not to provide funds. The manager may employ property managers at the expense of the trust or may manage the properties personally. The trustee need not review or inspect the properties, except that the trustee shall have the right (but not the duty) to exercise the trustee's environmental powers under this agreement.

(e) A manager shall be entitled to reasonable compensation, unless waived, and to reimbursement for reasonable expenses, including travel costs.

(f) The statement of the trustee that it is acting according to this section shall fully protect all persons dealing with the trustee. The trustee shall have no responsibility for any loss that may result from acting in accordance with this section.

SIXTH: The trustee of each trust under this agreement shall hold, manage, care for and protect the trust property and shall have the following powers and, except to the extent inconsistent herewith, those now or hereafter conferred by law:

(a) To retain any property (including stock of any corporate trustee hereunder or a parent or affiliate company) originally constituting the trust or subsequently added thereto, and to invest and reinvest the trust property in bonds, stocks, mortgages, notes, bank deposits, options, futures, partnership and limited liability company interests, shares of investment companies, real estate investment trusts and other investment funds (including ones that receive services from, and pay compensation to, a corporate trustee hereunder or a parent or affiliate company), or other property of any kind, real or personal, domestic or foreign; the trustee may retain or make any investment without liability, even though it is not of a type, quality, marketability or diversification considered proper for trust investments; I understand that investments are subject to risk, including possible loss of principal, and that the trustee is not liable for losses which do not result from a violation of the trustee's duties;

(b) To cause any property, real or personal, belonging to the trust to be held or registered in the trustee's name or in the name of a nominee or in such other form as the trustee deems best without disclosing the trust relationship;

(c) To vote in person or by general or limited proxy, or refrain from voting, any corporate securities for any purpose, except that any security as to which the trustee's possession of voting discretion would subject the issuing company or the trustee to any law, rule or regulation adversely affecting either the company or the trustee's ability to retain or vote company securities, shall be voted as directed by the beneficiaries then entitled to receive or eligible to have the benefit of the income from the trust; to exercise or sell any subscription or conversion rights; to consent to and join in or oppose any voting trusts, reorganizations, consolidations, mergers, foreclosures and liquidations and in connection therewith to deposit securities and accept and hold other property received therefor;

(d) To lease trust property for any period of time though commencing in the future or extending beyond the term of the trust;

(e) To borrow money from any lender, extend or renew any existing indebtedness and mortgage or pledge any property in the trust;

(f) To sell at public or private sale, contract to sell, convey, exchange, transfer and otherwise deal with the trust property and any reinvestments thereof, and to sell options, from time to time for such price and upon such terms as the trustee sees fit; (g) To employ agents, attorneys and proxies, to delegate to them such duties and powers as the trustee considers desirable, and to pay them reasonable compensation from the trust estate; a corporate trustee hereunder may delegate to an affiliate company any of the corporate trustee's duties and powers, discretionary or otherwise, and the delegating corporate trustee need not review the actions of the affiliate;

(h) To compromise, contest, prosecute or abandon claims in favor of or against the trust;

(i)To distribute income and principal in cash or in kind, or partly in each, and to allocate or distribute undivided interests or different assets or disproportionate interests in assets, and no adjustment shall be made to compensate for a disproportionate allocation of unrealized gain for federal income tax purposes; to value the trust property and to sell any part or all thereof in order to make allocation or distribution; no action taken by the trustee pursuant to this paragraph shall be subject to question by any beneficiary;

(j) To deal with, purchase assets from, or make loans to, the fiduciary of my estate or my wife's estate, or a trust established by me or my wife, or any other trust or estate in which any beneficiary under this agreement has an interest, though a trustee hereunder is the fiduciary, and to retain any assets or loans so acquired, although they constitute a large part or all of the trust estate or are not of a type, quality or marketability considered proper for trust investments, and to delay distributions of trust principal to make such purchases or loans; to deal with a corporate trustee hereunder individually or a parent or affiliate company;

(k) To maintain or terminate any life insurance policy included in the trust property, to pay premiums thereon (but only from principal after my death), and to exercise all incidents of ownership in connection therewith;

(l) To elect, pursuant to the terms of any employee benefit plan, individual retirement plan or insurance contract, the mode of distribution of the proceeds thereof, and no adjustment shall be made in the interests of the beneficiaries to compensate for the effect of the election;

(m) To retain or acquire any interests in oil, gas or other mineral resources received from any source without liability for any loss occasioned thereby; to execute any agreements, assignments, contracts, deeds, grants, leases for any term, and any other instruments or documents (even though their term may extend beyond the administration of any trust); to manage, control, operate, explore, mine, develop, or take any other action for the production, recovery, sale, treatment, storage, or transportation of any interest in oil, gas, or other mineral resources; to drill wells of any type; to conduct or participate in secondary recovery operations; to enter into agreements for pooling or unitization; to install,

If it is desired to give a nonadverse party the powers to amend and terminate the trust agreement, substitute for EIGHTH:

15 EIGHTH: I may not amend or revoke this agreement in any respect.

My brother, RICHARD DOE, if he is living and able to act and has not relinquished the powers granted to him hereunder, otherwise ______ [person other than the settlor, settlor's wife, a descendant of the settlor, or spouse of a descendant], at any time or times during my lifetime by instrument in writing delivered to the trustee may amend this agreement or terminate it anddirect distribution of the trust estate in such manner as he [or she] deems advisable, except that no distributee, or beneficiary of the agreement as amended, shall be a person other than a beneficiary under the agreement as originally executed, the person to whom Ishall then be married, or a descendant or a spouse of a descendant of mine, and except further that he [or she] shall not exercise the powers to amend and terminate to benefit himself [or herself] or his [or her] spouse or descendants.

If it is desired to give settlor's spouse the powers to amend and terminate the trust agreement, change SECTION 1 of FOURTHso that settlor's spouse receives income from the trust estate only in the trustee's discretion, with any excess income to besprayed among settlor's children or added to principal, and substitute for EIGHTH:

16 EIGHTH: I may not amend or revoke this agreement in any respect.

My wife, if she is living and able to act and has not relinquished the powers granted to her hereunder, otherwise ______ [person other than the settlor, settlor's wife, a descendant of the settlor, or spouse of a descendant], shall have the following powers, to be exercised at any time or times during my lifetime by instrument in writing delivered to the trustee:

(a) To amend this agreement in such manner as she [or he] deems advisable, except that no beneficiary of the agreementas amended shall be a person other than a beneficiary under the agreement as originally executed or a descendant or aspouse of a descendant of mine; and

(b) To terminate this agreement and direct distribution of the trust estate to such one or more of my descendants and their respective spouses, with such powers and in such manner and proportions as she **[or** he] deems advisable.

My wife shall not exercise the powers to amend and terminate to benefit herself or to satisfy her legal obligations nor shall _________exercise the powers to benefit himself [or herself] or his [or her] spouse or descendants.

operate, or participate in the operation of any plant, mine, or other facility; and generally, with reference to oil, gas, and other mineral interests and operations, to enter into any other agreements and to take any other actions (whether or not presently recognized as common or proper practice by those engaged in the business of prospecting for, developing, producing, processing, transporting, or marketing oil, gas, or other minerals) as the trustee deems to be advisable;

(n) To inspect and monitor businesses and real property (whether held directly or through a partnership, corporation, trust or other entity) for environmental conditions or possible violations of environmental laws; to remediate environmentally-damaged property or to take steps to prevent environmental damage in the future, even if no action by public or private parties is currently pending or threatened; to abandon or refuse to accept property which may have environmental damage; the trustee may expend trust property to do the foregoing, and no action or failure to act by the trustee pursuant to this paragraph shall be subject to question by any beneficiary; and

(o) To perform other acts necessary or appropriate for the proper administration of the trust, execute and deliver necessary instruments and give full receipts and discharges.

SEVENTH: I or any other person may transfer or devise property acceptable to the trustee, or make the proceeds under policies of life insurance payable, to the trustee to be held under this agreement and may designate the trust to which the property or proceeds shall be added. If the addition is made by will, the trustee shall accept the statement of the personal representative that the assets delivered to the trustee constitute all of the property to which the trustee is entitled, without inquiring into the representative's administration or accounting.

EIGHTH: This agreement shall not be subject to amendment or revocation. AGREEMENT IRREVOCABLE

NINTH: The law of the State of ______ shall govern the validity of each trust GOVERNING created under this agreement and the interpretation of its dispositive provisions. In all other respects (including investments, accountings and principal/income matters), the trust shallbe governed by the law of the state in which the trust has its principal place of administration from time to time. The headings in this agreement are for convenience of reference only and shall not be considered in the interpretation of this agreement.

IN WITNESS WHEREOF I, JOHN DOE, and MARY DOE have signed this agreement **TESTIMONIUM** the day and year first above written.

JOHN DOE

MARY DOE

[Note to drafting attorney: As needed, modify or omit the following Attestation and Acknowledgment to satisfy the legal requirements and customary practice of the state in which the settlor resides.]

We certify that the above instrument was on the date thereof signed and declared by JOHN DOE as his trust agreement in our presence and that we, at his request and in his

presence and in the presence of each other, have signed our names as witnesses thereto, believing JOHN DOE to be of sound mind and memory at the time of signing.

	Residing at		
	Residing at		
	Residing at		
STATE OF			
COUNTY OF			
This instrument was acknowledge , 20, by JOHN DO		on this day of	ACKNOWL- EDGEMENT

NOTARY PUBLIC

My commission expires _____